



Munich Personal RePEc Archive

The Role of Telecommunication Infrastructure in the Regional Economic Growth of Africa

Enowbi Batuo, Michael

Università Politecnica delle Marche

29 July 2008

Online at <https://mpra.ub.uni-muenchen.de/19133/>

MPRA Paper No. 19133, posted 11 Dec 2009 07:37 UTC

The Role of Telecommunication Infrastructure in the Regional Economic Growth of Africa

Enowbi Batuo Michael

Abstract

This paper deals with the effects of telecommunications on the economic growth in African countries. The telecommunications sector became a vital sector during the era of the economic reform that has been characterising the continent. We investigate empirically the role of telecommunication infrastructures on long-run economic growth in 40 African countries, for the span of time from 1984 to 2005. We use the panel data approach model, which evidences that telecommunications contribute in a major way to the economic development of the continent. It is a crucial determinant, as findings indicate a significant and positive correlation between telecommunication infrastructures and regional growth in Africa, after controlling for a number of other factors. Results also show that investment in telecommunications is subject to increasing returns.

Jel classification: H54, O47, O55

Keywords: Infrastructure; Growth; Africa; Dynamic Panel

1. Introduction

The African countries telecommunications sector has been doing great progress, more than other infrastructure sectors and its growth rate has been steadily improving during the last two decades, due to the liberalisation process in which most African countries had to forgo in the 90s, prodded by international institutions (World Bank and IMF). These periods of economic reform coincided with the era of convergence between information and communication technologies (ICT) in particular the internet and its related application, which was going on all around the world. These enable the low-cost diffusion of ICT products and services in developing countries. African countries, which liberalised their economies to make them more competitive in order to attract foreign investors, also liberalised the telecommunications sector by opening their markets and privatising most of their state-owned companies. These processes had a huge impact on the telecommunications sector, with the result of many new operators appearing on the scene to provide various services. And also creating a new dynamic within African countries market in which many African companies were doing business within the continent and producing a positive spill-over within the sector and the economies. The introduction of competition and the economic reform has contributed enormously to the growth of the telecommunications sector, which had an effect on the structure of economies traditionally dominated by the agriculture sector.

According to the theoretical approaches, there are two different schools of thought on the role of telecommunications in development¹. The first school holds that telecommunications infrastructure has a positive effect on development, (Castells 1998; Masell & Wehn 1998; Nulens & Audenhove 1999.), while the second one regards telecommunications as having a negative effect on development and contributing to the expansion of the information gap between the rich and the poor, the literate and the illiterate (Van Dijik, 1999, Mansell, 1999 and Sassman, 1999). However, in line with the conclusions of the first school, there is a growing body of research suggesting that telecommunications are an essential tool for economic regeneration: telecoms have a dramatic impact on GDP and lead to an increase in foreign direct investment.

Most African policy-makers also recognized that their countries were in need of these reforms to be able to attract foreign investment especially in the infrastructure sector where their continent is

¹ Technophile are those who think that telecommunications have a positive effect on development, because they believe in the perspective that the economy, information, communication and technology will expand productivity and improve employment-opportunities, the condition and quality of work for many occupants and offer a lot of opportunities for small scale, independent and decentralized forms of production.

Technophobic are those who claim that telecommunications can increase the existing inequality between the different groups within the country or between countries, because they assume that the huge investment that is required to strengthen the nation's capabilities for using ICT may divert resources from other activities which could have created a great development impact and that may have destroyed more jobs than were created.

lagging behind the others, in order to improve the development of the economic and social condition of the area. It has been demonstrated that investment in telecommunication infrastructure in particular has a positive effect on economic growth in many ways². The effects of telecommunication investment lead to growth by increasing the demand for goods and services used in their production. The economic returns on these investments are far greater than the return from the investment alone, because there is a direct and an indirect effect on the production (Canning 1999). So its multiplied effect on GDP is bigger.

On the other hand telecommunication services also increase the productivity of the economies in general by facilitating the information flow and by enhancing the communication between buyers and sellers, rural and urban areas and within the industrial sector³. Both the fixed costs of acquiring information and the variable costs of participation in the market are lowered by the improvement of the ICT sector, as was argued by Norton (1999). Furthermore, Nandi (2002) mentions that when a telecommunication infrastructure exists, in equilibrium, idle resources are lower and markets are more efficient than when there is no telecom infrastructure, or no equilibrium.

In sum, the objective in this paper is to verify whether the telecommunication sector, which has been one of the principal beneficiaries of the reform period,⁴ has had a positive effect on economic growth and social development on the continent. Using a panel dataset of 40 African countries spanning from 1984 to 2004, we assess the impact of a long-run relationship between telecommunication infrastructure and regional economic growth during the period of the reforms. To my knowledge this is the first time that econometric analysis is conducted with a sample, which is deliberately restricted to African countries, in order to identify the specific degree of influence that telecommunications factors have in the region. Focusing on African countries we can find the positive and significant impact of telecommunication infrastructure on economic growth as given in 22 OECD countries and in China. Moreover, the relation between telecommunication infrastructure and regional economic growth in Africa do not have the nature of diminishing returns to scale.

The rest of the paper proceeds as follows. The next section discusses the literature review. Section 3 presents the situation of telecommunications in African countries and the reforms introduced in the sector, while section 4 we outline method employed in this study and describes the various variables used and their sources. In the final section we present our results and examine the

² Canning (1999) shows that investment in telecommunications and telephone business is substantially more productive than investment on average, due to the existence of externalities.

³ See Nandi 2002

⁴ SAP: (structural adjustment program)

relationship between telecommunication and economic growth. Concluding remarks are found the last section.

2. Literature review

Several studies have focused directly on the effects of telecommunication infrastructure on economic growth, particularly the early seminal paper by Jipp (1963) which, using data for different countries, identified the positive association between the two variables. Since then, there have been a lot of studies, which confirmed the strong and positive relationship between investment in telecommunication and economic growth (Hardy, 1980; Bee and Gilling, 1976; Dholakia and al., 1994)

The most influential of the recent studies are those of Saunders, Warford and Wellenius (1994) and the World Bank report (1994) which examine the role of telecommunications in economic development, and find some positive and significantly robust effects, noticing that the investment in telecommunication infrastructure enhances economic activity and growth, part of the consequence of this growth results are spent on telecommunication services which will stimulate further telecommunication investment. These reports revitalised the interest of researchers in these themes and since then they started paying attention to the investment in telecommunication infrastructures.

There are many recent empirical studies evidencing the positive relationship between telecommunication infrastructure and aggregate output. Some of these studies applied different estimation methods. Easterly, (2001), reports that a measure of telephone density contributes significantly to explain the growth performance of developing countries over the last two decades. Furthermore, Loayza, Fajnzylber, and Calderon, (2003), find that the same telecommunication indicators are vehemently related to growth in a large panel data set including both industrial and developing countries. Apart from this there have been empirical studies looking at the returns to public infrastructure investment, as indicated by Roller and Waverman (2000), which evidence how telecommunication infrastructure is characterized by network externalities and that the positive growth effects of investment in this sector become a critical mass in a given country's communication infrastructure. They achieved these results using the sample of 21 OECD countries over a 20-year period to estimate a micro-model for telecommunication using a macro production function.

Another part of the studies looked for the direction of causality, which exists between these variables, accepting Jipp's curve as a stylised fact, taking into consideration whether its economic growth, which causes the growth of the telecommunication sector or vice versa. For example, Lee

(1994) analyses the relationship of South Korean main lines growth, number of telephone sets, gross capita investment expenditure, and gross investment for 1963 to 1988 and finds a positive effect. The inferred process is that increased telecommunication infrastructures stimulate economic growth by providing the necessary infrastructure for business. Madden and Savage (1998) empirically examined the relationship between telecommunication infrastructure investment, gross fixed investment and economic growth for a sample of transitional countries of Central and Eastern Africa. The results of their estimation show a strong association between the two variables, but they did not establish a causal relationship.

The review of the literature has positively shown the empirical evidence that investment in telecommunications enhances the efficiency of economic activity which improves productivity and at the same time economic growth stimulates the demand for telecommunication, as argued by Maddock (1995) who holds that when a nation's telecommunication sector grows faster than the overall rate of economic growth, it promotes the nation's productivity in a way in which the telecommunication sector is a leading sector. Countries as those of East Asia could be taken as an example of a nation in which the fastest growing telecommunications sector leads the economy by speeding up the diffusion of information and creating the formation of skilled labour which in turn affects the productivity and the growth of the nation.

3. The situation and the evolution of the market of telecommunication in Africa

The African telecommunications sector has drastically changed during the last two decades, which have witnessed many African countries having a considerable development in the mobile communication sector rather than in the fixed line system: countries such as Nigeria, Uganda and Cote d'Ivoire have more mobile telephony than fixed line. This is the result of the dynamism demonstrated by the sector in many African economies mainly due to the technological revolution connected with the development of wireless and mobile communication systems and the process of liberalisation of the sector.

By the end of the 80s, when many African governments started to undertake economic reforms, the telecommunications sector, which was the state owned company and could not effectively provide its service, was presenting a very poor performance.⁵ In Africa the number of fixed line service monopolies is the largest in the world, accounting for about 37%, compared to 23 % in Asia, 19% in the Americas, 14% in Oceania and 7% in Europe (ITU, 2007). Now that most African

⁵See Wellenius et al. (1992).

countries are privatizing their fixed lines, incumbent operators are liberalizing the telecoms sector and the states are going through a regime of regulation to attract the investments from high-income countries, which participated in the process of privatisation. As result, 36 countries have created a separate regulatory sector, 45 countries have licensed private cellular operators and effective cellular competition has sprung up in many countries in the region (ITU, 2007). As a consequence of the market structure, fixed line telephony is the less competitive service in Africa, while the mobile and the internet markets have always been in private hands, with 93% of the economies having achieved partial or full competition. In order to create a really competitive market between the different operators and to let the customers and the sector benefit from the competition it is important to institute an independent authority which will have to be vigilant on the functioning of the market, with a sound regulatory environment to be established. According to (ITU,2007) about 83% of the African economies had established such an authority around the end of 2006 which was intended to regulate the telecommunications market and to create competition through lower prices, better quality of services and openness to innovation in a regulated telecommunications market.

However, the continent still lags behind compared to other developing regions such as Asia and Latin America. Looking at 2006 data (ITU,2007) the worldwide fixed mainline telephones are 1,270 million, but Africa has less than 2% compared to the 48% of Asian countries and Brazil alone has a total number of telephones which is higher than the one of the whole African continent. In general the main fixed line penetration was only 3.1 per 100 inhabitants compared to 32.4 main line in the Americas and 39.7 in Europe in 2006, with a world average of 19.5. Within the continent the fixed line is concentrated in just 6 of the 54 countries, Algeria, Egypt, Morocco, Nigeria, South Africa and Tunisia. These economies account for almost 80 percent of all fixed lines in Africa, which are located only within the urban towns. The differences between the rural and urban areas in terms of telecommunication are very dramatic, because the tele-density in the rural areas is particularly low. In these areas, where two third of African population live, less than 3% of the population currently has a fixed line telephone connection.

For the mobile cellular market, the situation looks much better. The sector is noted for an impressive growth rate and the development of mobile telephony during last decade has witnessed an annual growth of about 49% (see figure 1 and 2). Africa has added another 55, 3 million mobile cellular subscribers to its subscriber base. During the period between 2001 and 2005 Africa achieved the huge growth rate of 46% of mobile subscribers and the potential of Africa's mobile market is still very large, in comparison to the saturated markets of Europe and the United States which have a mobile penetration of 94, 3 per 100 inhabitants and 62 per 100 inhabitants, compared

to 22 per 100 inhabitants in Africa and 29, 3 per 100 inhabitants in Asia. The growing numbers of new subscribers report for all the African countries except those six countries which had 80% of the African fixed main line. However, in many sub-Saharan countries, such as Gabon, Namibia, Cape Verde, Seychelles and Mauritius which are among those who had the highest penetration rate of Africa's total tele-density (add mobile and fixed main line per 100 inhabitants), the rate of penetration has improved much due to the spread mobile cellular subscribers. For example, Seychelles show the highest penetration rate among African countries, meaning that on the islands everybody has signed up for a phone connection or bought a SIM card, was although they are not among those ten African countries which had the highest fixed line rate. This implies that in Africa the number of mobile cellular subscriptions is higher than that of the main fixed line subscriptions. Africa is the only region where more revenues were generated from mobile services than from fixed line services (ITU, 2007).

Concurring the internet-service, Africa is facing problems both of the quantity and of the quality of the service, even if this sub-sector has been the most dynamic telecommunications market in the continent. The limitations and obstacles on the path of rapid internet-growth rate are mainly due to the lack of infrastructure, affordability, low internet bandwidth, unreliable electricity and outdated end-user technology. In Africa the number of internet subscribers was 1.3% of the population in 2006. However, taking into consideration that an internet subscription is always used by different members of the household, by all the clients of an internet café and by visitors at the library, the effective internet users in Africa increase to 4.8 per 100 inhabitants according to (ITU, 2007). The situation within Africa varies too much with countries such as the Seychelles, South Africa, Egypt and Tunisia doing much better than other countries. The highest penetration rate is 35.7 per 100 inhabitants for the Seychelles, followed by other countries far behind with differences of 10 points. As mentioned by Gebreab (2000). The slow rate penetration of the fixed line service is due to the inefficient investment, the insufficient private sector involvement, a poor management incentive and the scarcity of foreign exchange, coupled with the low level of GDP that many African countries recorded during this period and the low population density that exists in the continent.

All of these factors are a result of the nature of the market, which is a characteristic of the developing countries' telecommunications sector formed by state-owned telecommunication providers. The reasons for the low penetration of fixed mainline services are that there was a need of huge investment which many African small-economy countries could not permit themselves, especially during the 1980s when many African countries were facing serious financial problems. The distribution of telecommunication services was very different between the rural and urban areas

and the rural areas having a level of fixed main lines, which is irrelevant compared to the urban areas. However the introduction of recent technological advances is transforming the telecommunications market in such a way that many people living in the rural areas or in the villages within Africa have by now gained access to telecommunication services, because most of their areas today have coverage of the mobile signal: countries such as South Africa, Comoros, Kenya, Malawi, Mauritius, Uganda and Namibia have 90% of coverage of their rural areas with mobile signal. This will enable the rural areas to widen their market and to create a better information flow, larger markets and lower transactional costs.

4. Methodology and Data

We estimate growth regressions on panel data set covering 40 African countries over the period 1984-2005. The data is organized on a yearly basis and each country has many observations (see Table 1). We define our dependent variable as the growth rate of real per capita gross domestic product (GDP), measured as the log differences of per capita output. It is constructed using the World Bank development indicator (2006). The explanatory variables are population, investment, foreign direct investment, importation and exportation taking from (WDI 2006) meanwhile the telecommunication data is obtained from (ITU 2007).

The telecommunication indicator is the number of telephones set per 100 inhabitants, (tele-density) including both fixed lines and mobile. Most previous studies measure the telecommunication infrastructure with the number of main lines (see, for example, Hardy 1980, Demurger 2001 and Savage et al. 2003). Figure 4 evidence the positive relationship between tele-density and economic growth in a sample of African countries.

In Table 4, we find the GDP per capita of 1980 and 2004 of 48 African countries and their compound annual growth rate from 1980 to 2004, population growth rate from 1980 to 2004, telephone per 1000 inhabitants in 1980 and 2004 and compound annual growth rate from 1980 to 2004. An examination of the variables shows that the 48 African countries of the sample in 1980 had an average GDP per capita of 804 US\$. After 24 years their GDP per capita has increased to 998 US\$ with an average annual growth of 0.4%, considering their population growth rate of 2.5%. However, the situation within African countries appears quite different during the two decades because most African countries had to face different economic crises, mainly driven by sharp reductions of price and primarily commodities and culminated in the debt crises of 1980s. During

this period only six African countries⁶ had an annual growth rate of GDP per capita above 2%, while 20 countries had less than 2%, but with a positive annual growth rate, although the majority of them, 22 out of 28 countries, witnessed a negative annual growth rate of the GDP per capita.⁷ Most of the dramatic drops were observed by countries such as Liberia: -7%, Zaria: -4, 3%; Cote d'Ivoire: -2%, Niger -1, 9%.

The first methodology employed in this study is similar to Kingsley et al. (2007)⁸ and Datt and Agarwall (2004)⁹, which analysed the impact of telecommunication infrastructure on regional economic growth in China and 22 OECD countries respectively. They used the dynamic fixed effect panel data model following Islam (1995) which is more appropriate in taking into account the correlation between the previous and subsequent value of growth, besides accounting for separate country effects. In the model the short run autoregressive behaviour of the dependent variable is captured by the lag of the dependent variable.

Our model build on the approach to growth equation introduced by Barro and Sala-i-Martin (1991 and 1997) in their seminal work paper, in which they examines the determinants of economic growth considering the conditional convergence hypotheses, including to Solow the baseline equation, a set of variables reflecting differences in steady-state equilibrium. The condition convergence theory works when a negative, partial correlation occurs between growth in income over time and its initial level. The growth equation is thus extended to include the effect of telecommunication infrastructure on growth, which has the following form:

$$GR_{it} = \alpha_i + \eta_t + \beta_1 GR_{i,t-1} + \beta_2 \ln(gdp)_{i,t-1} + \beta_3 Tele_{it} + \beta_4 DET_{it} + \varepsilon_{it} \quad (1)$$

where i indexes countries; t indexes time; α_i captures the country fixed effect; ε_i is the transitory error term; GR represents the annual growth rate of the real GDP per capita; GR_{t-1} is the lagged of the annual growth rate of the real GDP per capita and gdp_{t-1} represents lagged real GDP per capita. The lagged GDP variable is included to test the convergence in a panel data approach. The convergence hypothesis according to neoclassical growth theory suggests that due to diminishing returns to capita, the growth rate of a country is inversely proportional to its initial level of income; the higher level of past GDP, the lower the subsequent growth.

⁶They are Botswana: 5,4%; Cape Verde: 3,1%; Chad: 2,6%; Egypt: 2,6%; Lesotho: 2,4%; Mauritius: 4,2%.

⁷Most of the countries, which had a negative growth rate of their GDP per capita, were countries undergoing civil wars, persistent political instability and poor economic policies.

⁸The study investigates the role of telecommunication infrastructure in the regional economic growth of China. It finds that telecommunication is both statistically significant and positively correlated to regional economic growth.

⁹Using the data of 22 OECD countries, their results show a significant and positive correlation between telecommunication and growth, after controlling for a number of other factors.

Tele is a measure of telecommunication infrastructure. The variables contain the number of telephones per 100 inhabitants, including both fixed lines and mobile penetration per 100 inhabitants. The expected sign of the telecommunication variables is positive, as the previous studies¹⁰ have indicated. Looking at the literature, there has been great evidence of the fact that the positive relationship between telecommunication and economic growth is a result of reverse-causality¹¹, implying that the higher telecommunication investment is the result of higher growth and not vice versa. In order to confirm that the results are not simply due to reverse causality, this relationship is tested using current and lagged values of telecommunication ($Tele_{t-1}$, and $Tele_{t-2}$) and their expected signs are positive.

Finally, the *DET* represents the set of other various standard growth determinants such as population growth rate, which is introduced to show the effect on economic growth. The expected sign has to be negative, as if the population lowers growth relates to higher GDP per capita. Investment and foreign direct investment are also part of the set of the standard growth determinants and their correlation with economic growth is expected to be positive, as indicated by the robustness of this relationship in the previous studies.

In order to verify the nature of return to scale of telecommunication investments, *TeleSQ*, the square of the telecommunication variables, is added in the model. The aim of using the square of the variable is to examine whether the relationship between economic growth and telecommunication is linear or not. If the coefficient of *TeleSQ* is negative and significant while the coefficient of *Tele* is also positive and significant, then we can support the diminishing returns hypothesis implying that the investment in telecommunication infrastructure widens its incremental effect on growth diminishment. On the other hand, a positive sign of both coefficients would indicate increasing returns while if the signs are reversed, that is that the coefficient of *TeleSQ* is positive and that *Tele* is negative, then we have evidence in support of a critical mass theory: investment in telecommunication infrastructure would not significantly affect economic growth, until a critical mass of telecommunication infrastructure is achieved (Roller and Waverman, 2001).

In the second step, In order to account for the possible endogeneity bias due to interaction between the telecommunication variable and growth rate of GDP per capita, we employed the system GMM-estimator developed by Blundell and Bond (1998) deals with these problems by using instrumental variables. System GMM combine equations in first difference with equation in levels, using lagged

¹⁰Data and Agarwal (2004) and Waverman and Roller (2001) have indicated that there is a two- way causation between telecommunication investment and economic growth.

¹¹ Cronin et al. (1991) and Madden and Savage (1998): both studies found the evidence of a two- way causation between telecommunication investment and economic growth.

internal instruments in difference equations. Estimates in the next sub section are based on a one step system estimator, with robust standard errors. The validity of additionally included instruments is tested by means of a Hansen test of over identifying restrictions. Consistency of estimates requires that error terms are not second-order serially correlated, so we report P-values of Arellano-Bond-AR (2) -tests.

6. Estimation results

Table 2 and 3 presents the estimation results with the same specification shown in all the regression tables. Standard errors are in the parentheses and significance level are reported at the 10%, 5%, and 1% level with a *, **, and *** respectively. In all the columns of the table 2 the results show that the coefficient of the lagged dependent variable is positive but not significant while the coefficient on the logarithm of lagged GDP in log value is negative and significant at a 1% level supporting the hypothesis of conditional convergence. Thus, a poor country with lower initial income level grows faster, with the variables influencing the steady state level of income controlled.

A broad picture presented by the results is consistent with our expectation. The investment rate also has a significantly positive effect on growth rate, confirming the importance of physical capital accumulation for Africa countries. The estimate coefficient indicates that a one standard deviation increase of investment, increase the growth rate of the real per capita GDP by 0.017%¹². The regression results provide the significant relationship between openness and per capita GDP growth. The coefficient shows that a one standard deviation increase of outward-oriented economic policies would have an increase of 0.14% of the growth rate of GDP per capita. The effect of openness confirms the finding of previous studies,¹³ i.e. that the role of international trade is beneficial for economic growth in Africa. The effect of foreign direct investment is positive, but not significant, which can be due to the fact that there are relatively low levels of foreign direct investment flowing in Africa especially during the 1980s. The estimated coefficients of the population growth rate are found to be positive at 1% level of testing in all of the estimations rather to be negative as expected. The coefficient of the telecommunication variable, which is the number of telephones per 100 inhabitants, is positive and significant at a 1% level. It implies that there is a strong impact of the telecommunication infrastructures sector on regional economic growth of African countries. The results indicate that an increase of one standard deviation of the tele-density would have an increase

¹²Our estimated coefficients confirm most previous studies on economic growth in Africa: Knight, Loayza and Villanueva (1993) get an estimate of 0,118 for a group of 76 developing countries. Levy (1988) obtains a coefficient of 0,13 for 1968-82. Savvides (1995) employing a fixed effect model to estimate the determinant of economic growth across a sample of African countries obtains the coefficient of investment 0,139.

¹³ Sache and Warner (1997), Temple (1998), Edwards (1993), Villanueva (1994).

of 0.15% of the growth rate of the GDP per capita. Generally the model confirms that telecommunication infrastructure does contribute positively to regional economic growth in Africa. In order to verify that this result is not due to reverse causality, we use the lagged values of tele-density and the estimates on (column B and C) giving support to the argument that the positive relationship is not due to the results of reverse causality. The coefficient of the two lagged is positive and significant at 1% level, showing that telecommunication infrastructure does have positive impact on regional economic in Africa.

In column D (table 2), we report the estimation of which included the square term tele-density in the model in order to evidence the test of non- linearity between telecommunications and economic growth. The coefficient of *TELESQ* is significant and positive at a 5% level, while the coefficient of *TELE* is positive and not significant. The results provide some evidence for the argument of increasing returns of telecommunication infrastructure investment in Africa. This might imply that in Africa the size of the effect of telecommunications performance may be divergence within countries.

Based on the methodology of the GMM-system estimator, empirical results are reported in the table 3. For each regression, we test our specification of equation with Hansen test for instrument validity, and then with the serial correlation test for second order serial correlation. The test results suggest that our instruments are valid, and there exist no evidence of second serial correlation in our estimation. We find that telecommunication variable shows a positive and significant effect on the growth rate of GDP per capita, confirming that telecommunication infrastructure does contribute positively to regional economic growth in African countries. The model predicts that one standard deviation increase of teledensity will increase growth rate GDP per capita by 0.2 %. The evidence of increase return is more consistent with the system GMM model, where in column 2 of table 3, we find that the square term of tele-density and the tele-density are positive and significant.

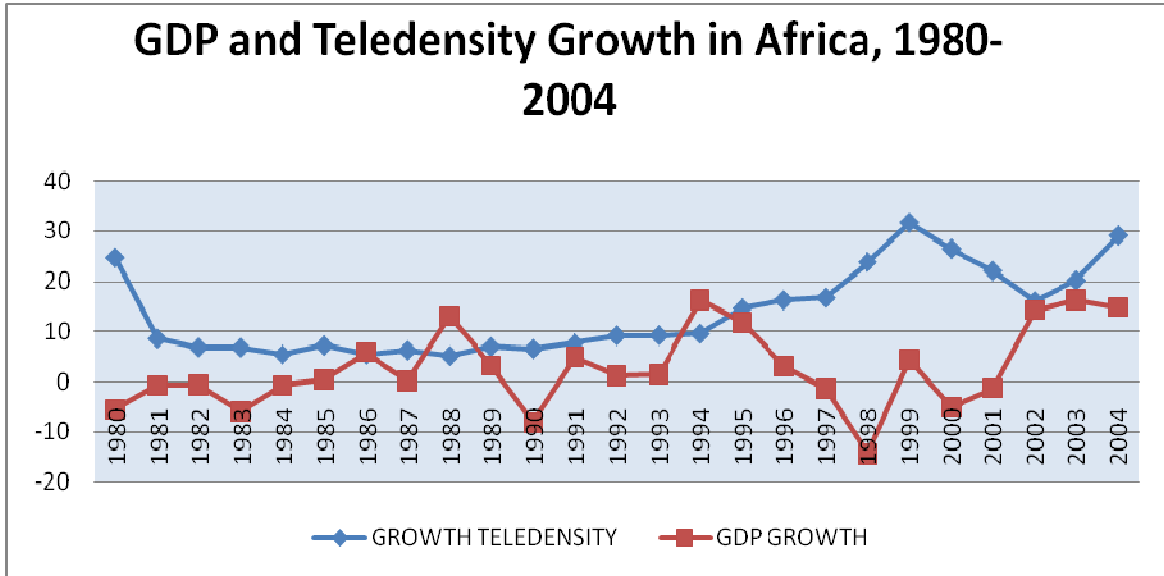
7. Conclusions

The effect of telecommunication infrastructure on economic growth has been explored using a dynamic fixed effect and system GMM methods. The results suggest that there is a conditional convergence hypothesis which indicates that countries with higher level of GDP per capita tend to grow at a slower rate. It also evidences that fixed investment, foreign direct investment and outward trade policies have a positive effect on economic growth.

More important, the results show that telecommunication is both statistically significant and positively correlated to regional economic growth in real GDP per capita growth in Africa. The results are robust even after controlling investment, population growth, past levels of GDP per capita, and lagged growth in GDP per capita. The results further indicate that the telecommunication investment is subject to increasing returns, suggesting thereby that countries have higher tele-density would have a higher effect on their growth rate whereas other would grow much slower.

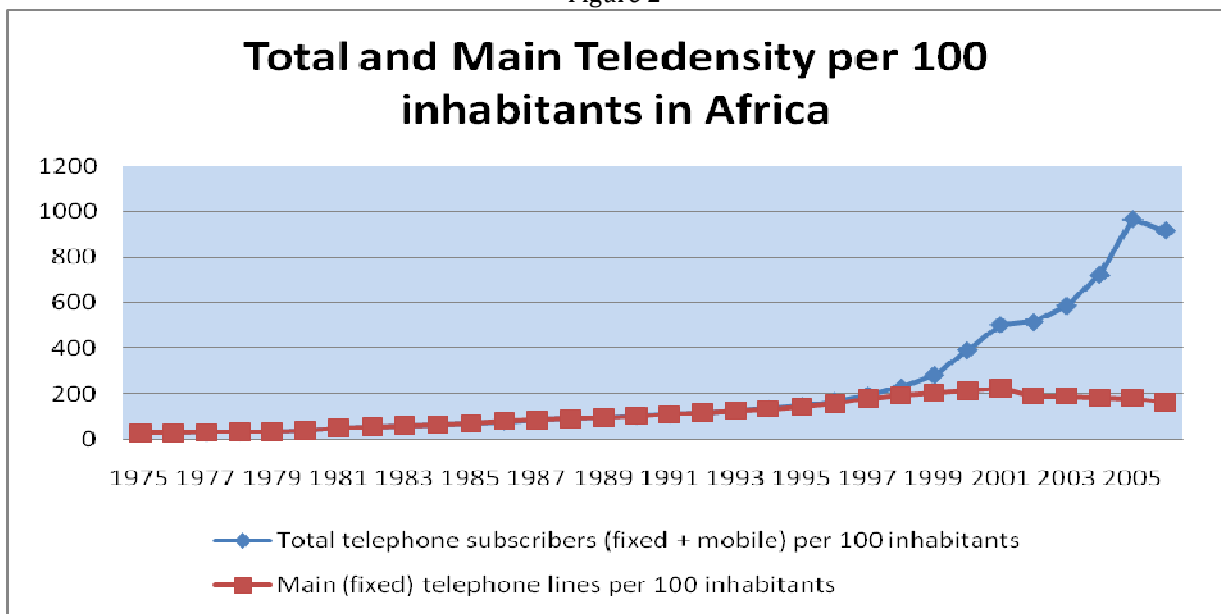
From the government policy-makers perspective, the results point out that providing an efficient telecommunication infrastructure is significant for fostering economic growth on the less develop areas in the continent, and more resources should be allocated on investment in the rural area, in order to insure that telecommunication infrastructure target the vast majority of the population. More afford should be make to encourage and support the role of investors, by creating an effective competition to lower end-user price and establish independent regulatory mechanisms. The advantage of the telecommunication services should be use for the promotion and diffusion of e-government, e-commerce and e-learning in order to increase effective administration, transparency and public participation.

Figure 1



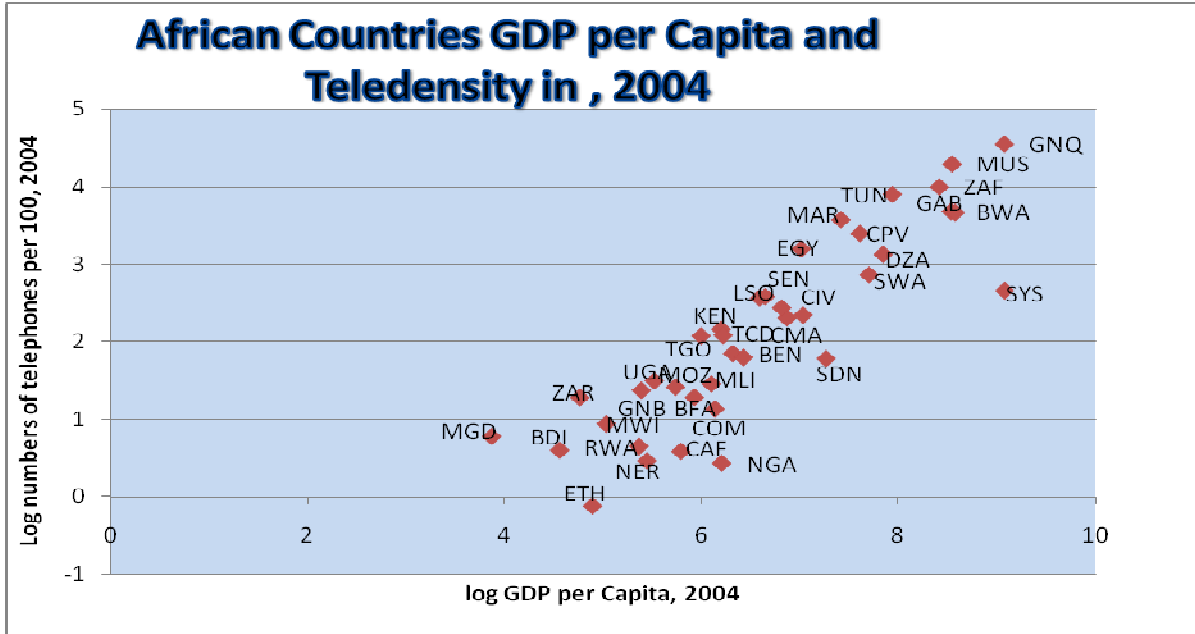
Source: ITU (2007)

Figure 2



Source: ITU (2007)

Figure 3



Source: ITU (2007)

Figure 4

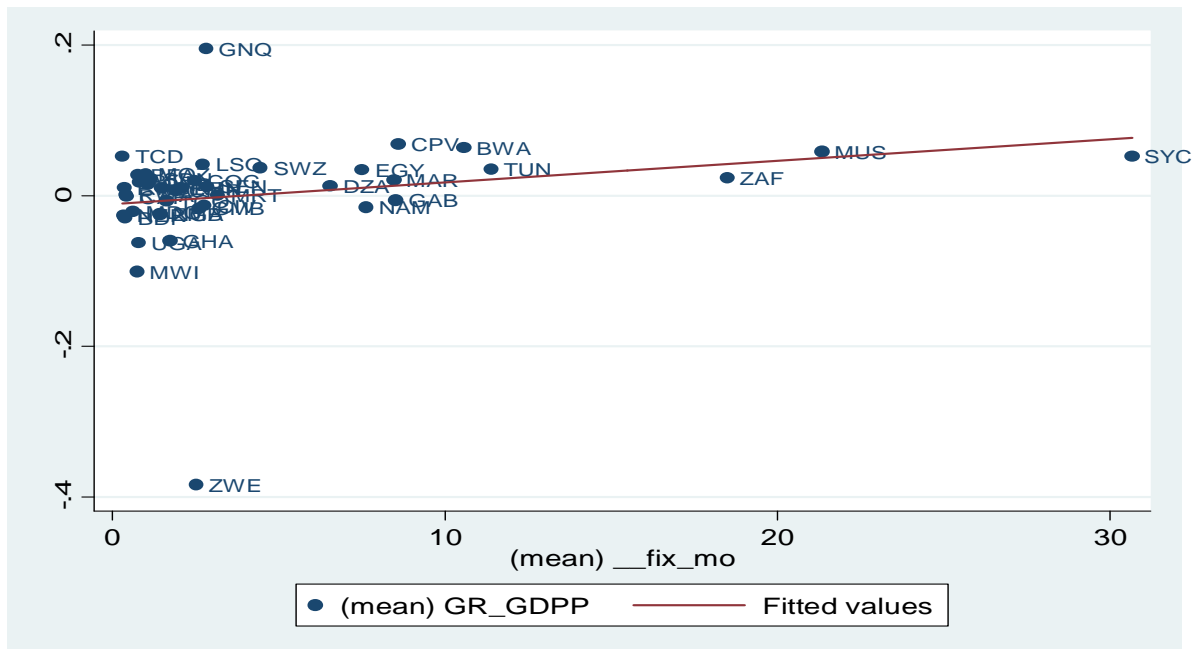
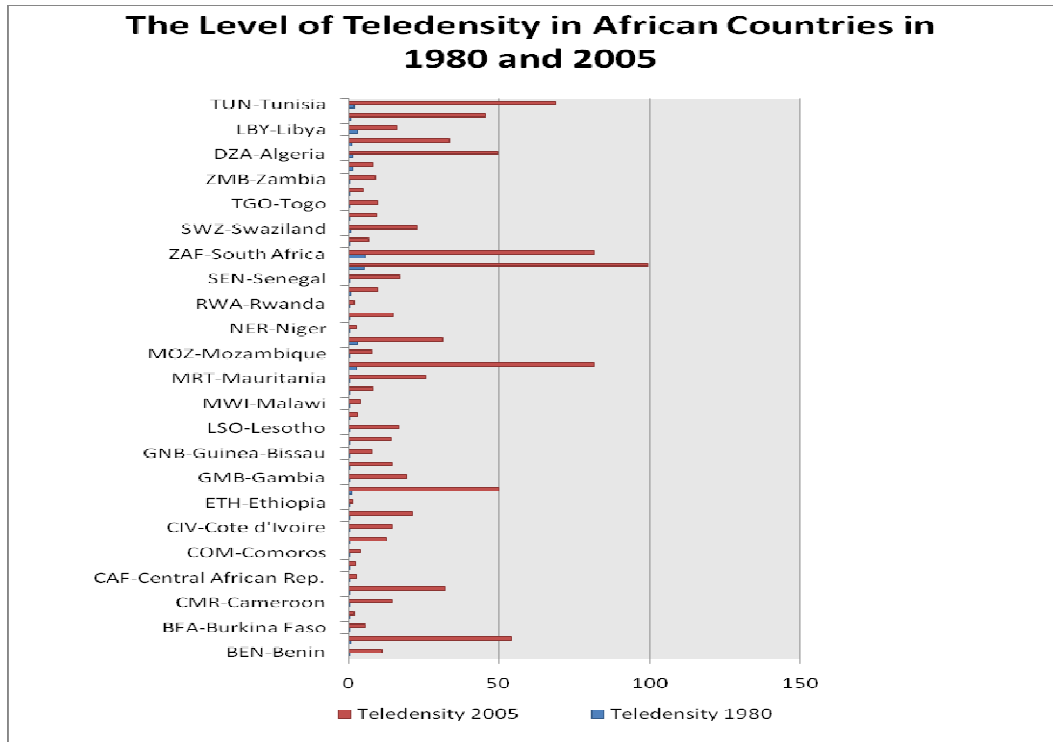


Figure 5



Source: ITU (2006)

Table 1 –Summary statistics

Variable	Obs	Mean	Std.Dev	Min	Max
Grow.GDP per capita.	839	0.02	0.23	-2.2	2.3
Real GDP per capita	841	6.3	1.07	2.77	9.45
Openness	767	26.4	20.63	3.4	139.3
IFID	687	-0.12	1.9	-11.49	4.97
Tele-density	851	0.27	1.6	-3.42	4.97
Pop. Growth	858	0.02	0.13	-2.3	2.3
Investment	768	0.21	0.13	0.023	2.1

Table 2 - Determinants of Economic growth in Africa, 1984-2004

	A	B	C	D
GRTH (t-1)	0.045 (0.038)	0.049(0.038)	0.052 (0.038)	0.058 (0.038)
Log (GDP_1)	-0.28 (0.026)***	-0.29 (0.026)***	-0.29 (0.026)***	-0.30 (0.027)***
Invest	0.13 (0.065)**	0.13 (0.065)**	0.13 (0.06)**	0.15 (0.06)**
Pop	0.004 (0.007)	0.003 (0.007)	0.004 (0.007)	0.004(0.007)
FDI	0.004 (0.004)	0.005 (0.004)	0.005 (0.004)	0.004 (0.004)
Openness	0.007 (0.001)***	0.007 (0.001)***	0.007 (0.001)***	0.007 (0.001)***
TELE	0.097 (0.033)***			0.005 (0.048)
TELE_1		0.10 (0.033)***		
TELE_2			0.10 (0.033)***	
TELE_sq				0.01 (0.006)**
intercept	1.31 (0.151)***	1.37 (0.151)***	1.38 (0.151)***	1.55 (0.17)***
R-sq	0.34	0.34	0.35	0.35
Obs	591	591	591	591

Notes: standard error in parentheses; *** indicates significance at the 1% level; ** indicates significance at the 5% level; * indicates significance at the 10% level.

Table3 - Dynamic panel-data estimation, one-step system GMM

Variables	A	B
GRTH (t-1)	0.046 (0.28)*	0.16 (0.06)***
Log (GDP_1)	-0.19 (0.069)***	-0.62 (0.10)***
Invest	0.20(0.18)	0.18 (0.17)
Pop	0.017(0.004)	0.012(0.015)
FDI	0.01(0.006)**	0.001 (0.015)
Openness	0.004(0.001)***	0.005 (0.002)***
TELE	0.11 (0.05)**	0.12 (0.054)**
TELE_sq		0.04 (0.014)***
AR(2)	0.197	0.063
Hansen test	0.618	0.911
Obs.	591	531

Notes: standard error in parentheses; *** indicates significance at the 1% level; ** indicates significance at the 5% level; * indicates significance at the 10% level.

Table 4 – African countries GDP per capita, Pop Growth, and Telephone per 1000 inhabitant

Countries	GDP per capita		CAGR %	Pop Growth %	Telephone per 1000 inhabitant		CAGR %
	1980	2004	1980-2004	1980-2004	1980	2004	1980-2004
Algeria	1826,8	1991,8	0,4	2,3	16,6	70,7	6,3
Angola	861,1	799,1	-0,3	2,9	4,6	6,2	1,3
Benin	292,3	324,1	0,4	3,3	2,3	8,9	5,9
Botswana	1077,5	3671,1	5,3	2,2	6,8	77,1	10,7
Burkina Faso	191,7	248,1	1,1	2,7	1,0	6,3	8,1
Burundi	135,4	107,5	-1,0	2,4	0,5	3,4	8,7
Cameroon	724,1	736,7	0,1	2,5	2,0	6,9	5,4
Cape Verde	623,8	1291,8	3,1	2,2	5,0	148,3	15,3
CAF	313,6	225,3	-1,4	2,3	1,1	2,5	3,4
Chad	142,7	260,7	2,6	2,9	0,1	1,4	10,9
Comoros	404,6	377,8	-0,3	2,3	2,7	23,0	9,4
Congo	958,1	940,2	-0,1	3,2	4,7	3,6	-1,2
ZAR	250,9	88,2	-4,3	2,9	1,0	0,2	-6,8
Cote d'Ivoire	923,5	574,2	-2,0	3,2	4,5	12,6	4,4
Egypt	879,9	1614,7	2,6	2,1	9,6	130,3	11,6
Ethiopia	136,2	131,7	-0,1	2,6	1,7	6,3	5,7
Gabon	4688,8	3860,4	-0,8	2,8	14,5	28,4	2,8
Gambia	327,2	327,4	0,0	3,4	3,3	27,4	9,3
Ghana	233,6	275,0	0,7	2,7	3,3	14,5	6,4
Guinea-B	144,4	133,9	-0,3	2,8	2,3	7,1	4,9
Kenya	435,2	426,6	-0,1	3,0	4,5	8,9	2,9
Lesotho	309,7	542,9	2,4	1,4	2,7	20,7	9,0
Liberia	744,5	130,2	-7,1	2,3	3,6	2,2	-2,2
Madagascar	341,8	229,1	-1,7	2,9	2,1	3,4	2,0
Malawi	161,7	153,6	-0,2	3,0	2,4	7,4	4,9
Mali	220,2	236,6	0,3	2,6	0,7	5,7	9,2
Mauritania	361,8	437,2	0,8	2,6	2,0	13,2	8,2
Mauritius	1570,3	4223,0	4,2	1,0	24,5	286,7	10,9
Morocco	950,3	1348,6	1,5	1,8	8,7	43,9	7,0
Mozambique	179,0	276,0	1,8	2,0	2,7	4,1	1,7
Namibia	2028,9	2034,7	0,0	2,9	29,4	63,7	3,3
Niger	245,5	154,8	-1,9	3,2	0,9	1,8	2,7
Nigeria	425,3	401,6	-0,2	2,6	2,3	8,0	5,3
Rwanda	280,4	249,7	-0,5	2,3	0,6	2,6	6,1
Senegal	405,5	461,2	0,5	2,7	3,0	20,6	8,4
Seychelles	4507,0	6687,7	1,7	1,1	54,3	253,4	6,7
Sierra Leone	233,2	170,1	-1,3	2,1	3,5	4,9	1,4
South Africa	3463,3	3346,1	-0,1	2,1	59,2	105,2	2,4
Sudan	277,3	438,6	1,9	2,4	2,3	29,0	11,3
Swaziland	980,6	1358,1	1,4	2,9	9,2	41,8	6,6
Togo	346,3	244,0	-1,5	3,2	2,1	10,4	7,0
Tunisia	1352,6	2340,7	2,3	1,9	17,5	121,2	8,5
Uganda	176,3	262,4	1,7	3,3	1,6	2,6	2,1
Zambia	450,5	338,7	-1,2	2,7	5,4	7,6	1,5
Zimbabwe	598,7	456,7	-1,1	2,4	13,1	24,5	2,7
AVERAGE	804,0	998,4	0,4	2,5	7,7	37,3	5,6

Source: World Bank Development Indicators 2000

References

- Aschauer, D. A. (1989): Is public expenditure productive?, *Journal of Monetary Economics*, 23(2), 177–200.
- Barro, R. J. (1991): Economic growth in a cross section of countries, *Quarterly Journal of Economics*, CVI, 407–43.
- Cronin, F. J., Parker, E. B., Colleran, E. K. and Gold, M. (1991). Telecommunications infrastructure and economic growth: an analysis of causality, *Telecommunications Policy*, 15,529–35.
- Datta, A. (2003), Divestiture and its implications for innovation and productivity growth in US telecommunications, *Southern Economic Journal*, 69(3), 644–58.
- DeLong, J. B. and Summers, L. H. (1991). Equipment investment and economic growth, *Quarterly Journal of Economics*, 106, 445–502.
- Hardy, A. (1980). The role of telephone in economic development, *Telecommunications Policy*, 4(4), 278–86.
- Holtz-Eakin, D. (1994). Public sector capital and the productivity puzzle, *Review of Economics and Statistics*, 76(1), 12–21.
- Hulten, C. R. And Schwab, R. M. (1984). Regional productivity growth in US manufacturing, 1951–1978, *American Economic Review*, 74(1), 152–62.
- Islam, N. (1995). Growth empirics: a panel data approach, *Quarterly Journal of Economics*, 110, 1127–70.
- Leff, N. H. (1984). Externalities, information costs, and social benefit-cost analysis for economic development: an example from telecommunications, *Economic Development and Cultural Change*, 32(2), 255–76.
- Levine, R. and Renelt, D. (1992). A sensitivity analysis of cross country growth regressions, *American Economic Review*, 82, 942–63.
- Norton, S. W. (1992) Transaction costs, telecommunications, and the microeconomics of macroeconomic growth, *Economic Development and Cultural Change*, 41(1), 175–96.
- Roller, L.-H. And Waverman, L. (2001) Telecommunications infrastructure and economic development: a simultaneous approach, *The American Economic Review*, 91(4), 909–23.
- Summers, R. and Heston, A. (1994) The Penn World Table (mark 5.5): An Expanded Set of International Comparisons. 1950–1992 (Available on CDROM). Organization for Economic Cooperation and Development (OECD) (1999) Telecommunications Database, Paris, OECD.

- Wellenius, B. (1977) Telecommunications in developing countries, *Telecommunications Policy*, 1(4), 289–97.
- Wolff, E. N. (1991). Capital formation and productivity convergence over the long term, *American Economic Review*, 81, 565–79.
- International Telecommunication Union (ITU) (1998). World Telecommunication Development Report. Executive summary. Available: <http://www.itu.int>.
- International Telecommunication Union (ITU) (1999). Telecommunications Indicators Handbook. Available: <http://www.itu.int>.
- International Telecommunication Union (ITU) (2007), Telecommunications Development Report 2007
- World Bank. (1994), World Development Report 1994: Infrastructure for Development. New York: Oxford University Press, c1994
- World Bank. (2006), World Bank Indicator, World Bank, Washington, DC