

# Reconstructing the Quantity Theory (I)

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# Reconstructing the Quantity Theory (I)

# Egmont Kakarot-Handtke

#### **Abstract**

The quantity theory is disjunct to the hard core of general equilibrium theory. It does not relate to the formal foundations of standard economics and, vice versa, from the behavioral axioms of standard economics a rationale for using money cannot be derived. The present paper leaves the standard axioms aside and reconstructs the quantity theory from entirely new structural axiomatic foundations. This yields a coherent view of the interrelations of quantity of money, transaction money, saving—dissaving, liquidity—illiquidity, rates of interest, leverage, allocation, prices, profits, unit of account, and employment.

JEL E10, E20, E40

**Keywords** New framework of concepts, Structure-centric, Axiom set, Moneycredit symmetry, Endogeneity, Accommodation, Neutrality, Store of value, Overlapping generations, Full gold-backing, Declarative changes of the unit of account, Contract equation, Perfect inflation, Real balance effect

The point is, ... that if we believe that the quantity theory of money is true, it is not because we find the theory underlying it so plausible and precisely expressed that we feel impelled to assent to it. It is facts and not analytical rigour that make the quantity theory good economics. (Blaug, 1995, p. 44)

Practitioners were always fond of the quantity theory. In fact, it was the first theory of macroeconomic stabilization (Skidelsky, 1995, p. 80). The theory is intuitively convincing and in broad agreement with facts. The conspicuous drawback of the quantity theory is its disconnectedness from the hard core of standard economics.

The most serious challenge that the existence of money poses to the theorist is this: the best developed model of the economy cannot find room for it. (Hahn, 1982, p. 1)

Keynes gave an almost poetic description of this theoretical double life:

We have all of us become used to finding ourselves sometimes on the one side of the moon and sometimes on the other, without knowing what route or journey connects them, related, apparently, after the fashion of our waking and dreaming lives. (Keynes, 1973, p. 292)

In the strict sense it is misleading to speak of THE quantity theory. It is more a blend of tenets with the main ingredients: causal arrow from money to prices, stable demand for nominal money balances, exogeneity of supply, long run neutrality, short run non-neutrality, definition of 'money', transmission mechanism, interest elasticity, and the proportionality theorem that holds these elements together. Above all, the quantity theory is immediately relevant for economic policy and therefore cannot escape the distortions of ideologization. Because of its constructive shortcomings it is likewise misleading to speak of the quantity THEORY.

In short, an almost indescribable analytical sloppiness characterized some 200 years of development in monetary theory. (Blaug, 1995, p. 43)

Hence some extra analytical rigor of a new kind is worthwhile. It has to focus first of all on the foundational propositions. Standard economics rests on specific behavioral assumptions that are formally expressed as axioms. The standard set of behavioral axioms is replaced in the present paper by structural axioms. This approach is meant to yield the *objective* determinants of the quantity of money on the one hand and of the price on the other and to establish their mutual relations.

The general thesis of the present paper is that human behavior does not yield to the axiomatic method, yet the axiomatization of the money economy's fundamental structure is feasible. By choosing objective structural relationships as axioms behavioral hypotheses are not ruled out. On the contrary, the structural axiom set is open to *any* behavioral assumption and not restricted to the standard optimization

calculus. The case for structural axiomatization has been made at length elsewhere (2011a, 2011c, or 2011b), thus we can proceed without further methodological preliminaries.

The formal ground is prepared in section 1. From the structural axiom set, which represents the pure consumption economy, first the quantity of money and credit is derived in section 2 and then the average stock of transaction money in section 3. All money transactions are carried out by the transaction unit of central bank and this presupposes a reallocation of resources that is dealt with in section 4. The quantity of money is changed, in section 5, by a process of complementary saving—dissaving that changes the distribution of liquidity-illiquidity among households. The relation between liquidity and credit, leverage and the required reallocation of resources among the the consumption goods producing firm, the transaction unit and the banking unit is established in sections 6 to 8. The banking unit provides the link between the rate of interest on savings and the rate of interest on loans. Ultimately, as shown in section 9, it mediates between the motives of liquidity preference and reduction of illiquity. In section 10 the saving-dissaving process is reversed and the quantity of money is reduced to gold-backed current deposits. The lack of full sovereignty in determining the unit of account is identified in section 11 as the main factor that prevents the full neutrality of money. Finally, in section 12, the relation between employment and the quantity of money is formally established. Section 13 concludes.

# 1 Axioms

The first three structural axioms relate to income, production, and expenditures in a period of arbitrary length. For the remainder of this inquiry the period length is conveniently assumed to be the calendar year. Simplicity demands that we have for the time being one world economy, one firm, and one product (the consistent differentiation of the axiom set is carried out in Kakarot-Handtke, 2011b).

Total income of the household sector Y is the sum of wage income, i.e. the product of wage rate W and working hours L, and distributed profit, i.e. the product of dividend D and the number of shares N.

$$Y = WL + DN \quad |t \tag{1}$$

Output of the business sector O is the product of productivity R and working hours.

$$O = RL \mid t$$
 (2)

Consumption expenditures *C* of the household sector is the product of price *P* and quantity bought *X*.

$$C = PX$$
 |t (3)

The axioms represent the pure consumption economy, that is, no investment expenditures, no foreign trade, and no taxes or any other government activity.

# 2 Money and credit

The money economy is the *real* economy and buying≡selling is the basal economic fact. The dichotomization of the real and the monetary sphere was a central point of Keynes's methodological critique of orthodox economics:

The division of economics between the theory of value and distribution on the one hand and the theory of money on the other hand is, I think, a false division. (Keynes, 1973, p. 293)

The first task in a structural setting is to show how money consistently follows from the given axiom set.

If income is higher than consumption expenditures the household sector's stock of money increases. The change in period t is defined as:

$$\Delta \bar{M}_H \equiv Y - C \quad |t \tag{4}$$

The stock of money  $\bar{M}H$  at the end  $\bar{t}$  of an arbitrary number of periods is defined as the numerical integral of the previous changes of the stock plus the initial endowment:

$$\bar{M}_H \equiv \sum_{t=1}^t \Delta \bar{M}_{Ht} + \bar{M}_{H0} \quad |\bar{\mathbf{t}}$$
 (5)

The changes in the stock of money as seen from the business sector are symmetrical to those of the household sector:

$$\Delta \bar{M}_B \equiv C - Y \quad |t \tag{6}$$

The business sector's stock of money at the end of an arbitrary number of periods is accordingly given by:

$$\bar{M}_B \equiv \sum_{t=1}^t \Delta \bar{M}_{Bt} + \bar{M}_{B0} \quad |\bar{\mathbf{t}}$$
 (7)

In order to reduce the monetary phenomena to the essentials it is supposed that all financial transactions are carried out by the central bank. The stock of money then takes the form of current deposits or current overdrafts (Wicksell, 1936, p. 70), (Lavoie, 2003, pp. 506-509). Initial endowments can be set to zero. Then, if the household sector owns current deposits according to (5) the current overdrafts of the business sector are of equal amount according to (7) and vice versa. Money and credit are symmetrical. From the central bank's perspective the quantity of money at the end of an arbitrary number of periods is, for the beginning, given by the absolute value either from (5) or (7):

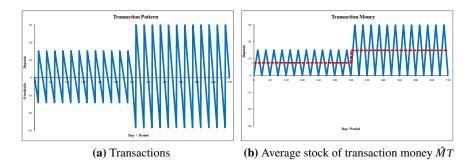


Figure 1: Household sector's transaction pattern for different nominal incomes in two periods

$$\bar{M}_t \equiv \left| \sum_{t=1}^t \Delta \bar{M}_t \right| \quad \text{if} \quad \bar{M}_0 = 0 \quad |\bar{t}$$
(8)

The quantity of money thus follows directly from the axioms and this implies for the time being that the central bank plays an *accommodative* role and simply supports the autonomous market transactions between the household and the business sector.

#### 3 Transaction money

As Hahn rightly put it: 'In any case: no monetary theory without sequences' (1982, p. 3). By sequencing the initially given period length of one year into months the idealized transaction pattern that is displayed in Figure 1a results (cf. Schmitt, 1996, p. 134). It is assumed that the monthly income Y/12 is paid out at mid-month. In the first half of the month the daily spending of Y/360 increases the current overdrafts of the households. At mid-month the households change to the positive side and have current deposits of Y/24 at their disposal. This amount reduces continuously towards the end of the month. This pattern is exactly repeated over the rest of the year. At the end of each subperiod, and therefore also at the end of the year, the stock of money is zero. Money is both, present and absent depending on the time frame of observation.

In period<sub>2</sub> the wage rate, the dividend and the price is doubled. Since no cash balances are carried forward from one period to the next, there results no real balance effect provided the doubling takes place exactly at the beginning of period<sub>2</sub>.

From the perspective of the central bank it is a matter of indifference whether the household or the business sector owns current deposits. Therefore the pattern of Figure 1a translates into the average amount of current deposits in Figure 1b. This average stock of transaction money depends on income according to the transaction equation

$$\hat{M}_T \equiv \kappa Y \quad |t \tag{9}$$

which resembles Pigou's Cambridge equation. However, the variable  $\hat{M}\tau$  is not to be taken as the demand for transaction balances; it is a straightforward period average and entirely unrelated to the 'demand–and–supply explanation of economic phenomena' (Blaug, 1995, p. 29).

For the transaction pattern that is here assumed as an idealization the index is 1/48. Different transaction patterns are characterized by different numerical values of the transaction pattern index.

The expenditure ratio  $\rho E$  and the sales ratio  $\rho x$  is defined as:

$$\rho_E \equiv \frac{C}{Y} \qquad \rho_X \equiv \frac{X}{O} \quad |t$$
(10)

Taking (9) and (10) together one gets the explicit transaction equation:

[i] 
$$\hat{M}_T \equiv \kappa \frac{\rho_X}{\rho_E} RLP$$
 [ii]  $\frac{\hat{M}_T}{P} \equiv \kappa O$  if  $\rho_X = 1$ ;  $\rho_E = 1$  |t (11)

We are now in the position to substantiate the notion of accommodation as a money-growth formula. According to [i] the central bank enables the average stock of transaction money to expand or contract with the development of productivity, employment, and price. In other words, the real average stock of transaction money, which is a statistical artifact and no physical stock, is proportional to output [ii] if the transaction index is given and if the ratios  $\rho E$  and  $\rho X$  are unity. Under these *initial* conditions money is endogenous (Desai, 1989, p. 150) and neutral (Patinkin, 1989) in the structural axiomatic context. Money emerges from *autonomous* market transactions and has three aspects: stock of money, quantity of money (here  $\bar{M}T = 0$  at period end, cf. Graziani, 1996, p. 143) and average stock of transaction money (here  $\hat{M}T > 0$ ).

#### 4 The transaction unit

The business sector consists of a consumption goods producing firm<sub>1</sub> and the central bank as the second firm. To begin with the central bank handles only the money transactions. Total employment is given by:

$$L = L_1 + L_2 \quad |t \tag{12}$$

To focus exclusively on the monetary phenomena variations of total employment are excluded until section 12.

Income consists according to (1) of wage income and distributed profit. To streamline the analysis the wage rates for all firms are set equal and distributed profits are excluded.

$$Y = \underbrace{W_1}_{W} L_1 + \underbrace{W_2}_{W} L_2 + \underbrace{(D_1 N_1 + D_2 N_2)}_{Y_D = 0} \quad |t$$
 (13)

The household sector apportions its consumption expenditures between the purchase of consumption goods and the purchase of transaction services. With  $X_2$  the number of transactions per period that are carried out by the central bank on behalf of the households is denoted:

$$C_1 = P_1 X_1 + P_2 X_2$$
 |t (14)

Consumption expenditures are equal to income over all periods, i.e.  $\rho E=1$ . The household sector *as a whole* does neither save nor dissave.

The profit definition is taken from (2011a, pp. 15-17) and differentiated for the two firms:

$$Q_{fi1} \equiv P_1 X_1 - W L_1$$

$$Q_{fi2} \equiv P_2 X_2 - W L_2 \quad |t$$
(15)

Under the condition that both markets are cleared, i.e.  $\rho x=1$ , this can be rewritten as:

$$Q_{fi1} \equiv P_1 R_1 L_1 \left( 1 - \frac{W}{P_1 R_1} \right) \quad \rho_{X1} = 1$$

$$Q_{fi2} \equiv P_2 R_2 L_2 \left( 1 - \frac{W}{P_2 R_2} \right) \quad \rho_{X2} = 1 \quad | t$$
(16)

Overall profits are zero because of C=Y and YD=0. The zero profit condition for a single firm reads W/PR=1. From this conditions follows that relative prices P1/P2 are inverse to the productivity ratio. In sum: both markets are cleared, the household sector's budget is balanced and profits are zero for both the consumption goods producing firm and the transaction unit of the central bank. Money transactions consume resources, the less so, the higher the productivity of the transaction unit is.

### 5 Complementary saving-dissaving

The household sector is segmented into two groups: the savers *A* and dissavers *B*. Each group has its individual expenditure ratio. The expenditure ratio for the household sector as a whole is then defined as weighted average:

$$\rho_E \equiv \rho_E^A \frac{Y_A}{Y} + \rho_E^B \frac{Y_B}{Y} \quad Y_A + Y_B = Y; \rho_E = 1 \quad |t$$
(17)

The condition  $\rho E=1$  ensures that the business sector is not the least affected by changes of the expenditure behavior of individual households because these changes are fully compensated *within* the household sector. A net saving of the

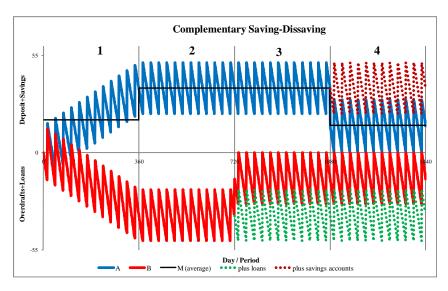


Figure 2: Saving of households A leads in period<sub>1</sub> to an increase of the quantity of money

household sector, i.e.  $\rho E < 1$ , is quite a different issue that is treated separately in part (II). The condition that the household sector's budget is balanced in each period entails the *perfect complementarity* of time preferences within the household sector. For all households that save there are other households that dissave exactly the same amount and these households take a bigger share of output compared to their real income YB/P. This, of course, is a convenient idealization. The overall expenditure ratio is virtually never exactly one, but that is not of interest at the moment. The complementary buildup of current deposits by group A and of current overdrafts by group B during period<sub>1</sub> is visualized in Figure 2.

At the end of period<sub>1</sub> saving–dissaving and the accumulation of current deposits respectively overdraft stops. During this period current deposits progressively assume the role of a store of value; emerging from the day to day transactions money now becomes 'a link between the present and the future' (Keynes, 1973, p. 293). In the next period the expenditure ratios of both groups are again unity. The usual day to day transactions of group A continue now at a higher level of current deposits. Correspondingly the transactions of group B continue at a higher level of overdrafts.

Group A's average quantity of money  $\hat{M}A$  is composed of the average stock of transaction money  $\hat{M}TA$  and the cumulated savings in the form of current deposits  $\hat{M}SA$ . Accordingly this average quantity is defined as:

$$\hat{M}_A \equiv \hat{M}_{TA} + \hat{M}_{SA} \quad |t \tag{18}$$

Is follows from (5) that:

$$\hat{M}_{SA} \equiv \frac{\bar{M}_{HAt} + \bar{M}_{HAt-1}}{2} - \frac{Y_A}{24} \quad |t$$
 (19)

It follows from (9) that:

$$\hat{M}_{TA} \equiv \kappa Y_A \quad \text{with} \quad \kappa = \frac{1}{24} \quad |t$$
 (20)

Both groups of households are interchangeable in principle. Therefore we have analogously for group B:

$$\hat{M}_R \equiv \hat{M}_{TR} + \hat{M}_{SR} \quad |t \tag{21}$$

In the case under consideration this quantity consists of overdrafts, i.e. the asset side of the central bank's balance sheet. However, group *B* may change sides. To arrive at a general relation and to exclude overdrafts *either* of group *A or* of group *B* the discrete Heaviside function is applied:

$$H\left[\hat{M}\right] = \begin{cases} 0, & \hat{M} < 0\\ 1, & \hat{M} \ge 0 \end{cases} \tag{22}$$

This gives the general form for the average quantity of money  $\hat{M}$  as:

$$\hat{M} = H \left[ \hat{M}_{TA} \right] \hat{M}_{TA} + H \left[ \hat{M}_{SA} \right] \hat{M}_{SA} + H \left[ \hat{M}_{TB} \right] \hat{M}_{TB} + H \left[ \hat{M}_{SB} \right] \hat{M}_{SB} \quad |t$$
 (23)

Both, the average quantity of money for period t and the quantity of money at period end  $\bar{t}$  are consistently derived from the axiom set and develop over time as a consequence of autonomous market transactions.

For the complementary process we have as a first result that there is *no relation* between a rising quantity of  $\hat{\text{money}}/\bar{\text{money}}$  and price. The price remains constant over the periods under consideration. The buildup of the quantity of money in period<sub>1</sub> does *not* lead to a price increase.

#### 6 Liquidity and credit

Household A's financial assets consist at the moment of current deposits which exhibit, as the means of payment in the given economy, the highest degree of liquidity. Liquidity is not a precisely defined notion. To make it operable a liquidity index  $\lambda$  is assigned to the households' financial assets, i.e. current deposits, and liabilities, i.e. current overdrafts, at period end as follows:

$$\Lambda \equiv \bar{M}_{HA}\lambda_A + \bar{M}_{HB}\lambda_B \quad |\bar{\mathbf{t}}$$
 (24)

When the highest index, i.e.  $\lambda = I$ , is assigned to current deposits  $\bar{M}_{HA}$  and the lowest, i.e.  $\lambda = I$ , to current overdrafts  $\bar{M}_{HB}$ , overall household liquidity  $\Lambda$  is zero in period<sub>2</sub>.

$$\lambda_A = 1 \quad \lambda_B = -1 \quad \Rightarrow \quad \Lambda = 0 \quad \text{if} \quad \bar{M}_{HA} = \bar{M}_{HB}$$
 (25)

The lowest degree of liquidity or the highest degree of illiquidity is defined by the fact that group B is obliged to pay off the overdrafts with the central bank on demand. Group B is *de facto* illiquid if this event occurs. It therefore has a strong motive to reduce illiquidity. It is assumed that group B takes up credit with the banking unit of the central bank at the beginning of period<sub>3</sub>. When we assign to the one-period loan a liquidity index of -0.7, for example, overall household liquidity *increases* by switching from overdrafts to loans:

$$\Lambda = 0.3\bar{M}_{HA}$$
 if  $\lambda_A = 1$ ;  $\lambda_B = -0.7$ ;  $\bar{M}_{HA} = \bar{M}_{HB}$  (26)

For any combination of current overdrafts  $\bar{M}_{HB}$  and one-period loans  $\bar{M}_{HB1}$  the overall liquidity is given by:

$$\Lambda \equiv \bar{M}_{HA}\lambda_A + (\bar{M}_{HB}\lambda_B + \bar{M}_{HB1}\lambda_{B1}) \tag{27}$$

In Figure 2 overdrafts are replaced by a loan at the beginning of period<sub>3</sub>. In order to reduce illiquidity group B has to pay interest to the banking unit of the central bank.

# 7 The banking unit

The inclusion of the banking unit entails that the given resources of the business sector L have first to be reallocated:

$$L = L_1 + L_2 + L_3$$
 |t (28)

As a consequence total income is then given by:

$$Y = \underbrace{W_1}_{W} L_1 + \underbrace{W_2}_{W} L_2 + \underbrace{W_3}_{W} L_3 + \underbrace{(D_1 N_1 + D_2 N_2 + D_3 N_3)}_{Y_0 = 0} | t$$
 (29)

The interest payments to the banking unit have to be subsumed under consumption expenditures:

$$C_1 = P_1 X_1 + P_2 X_2 + J_3 X_3$$
 |t (30)

The quantity bought from the banking unit  $X_3$  can here be set equal to the amount of the loan  $M_{BI}$  (for the consistent derivation of the rate of interest from the differentiated axiom set see 2011b, pp. 12-14).

The reallocation of labor input is neutral with regard to the price of the consumption good. When labor input  $L_3$  is taken away from firm<sub>1</sub> output falls. At the same time consumption expenditures are redirected away from purchases of consumption goods to purchases of the illiquidity reducing services of the banking unit, i.e.  $C_1$  goes down and  $C_3$  goes up. This leaves the price of the consumption good unaffected under the given conditions. Group B buys less consumption goods and more liquidity services and according to this demand shift the unaltered total

labor input is reallocated. This effect is related to saving—dissaving but has to be kept analytically apart. Complementary time preferences have no allocative effect whatsoever. Saving—dissaving and liquidity—illiquidity are related, but only in a loose way; they are disconnected in time (Keynes, 1973, pp. 166-168).

Profit for each firm is zero, i.e. W/PR=1:

$$Q_{fi1} \equiv P_1 R_1 L_1 \left( 1 - \frac{W}{P_1 R_1} \right) \quad \rho_{X1} = 1$$

$$Q_{fi2} \equiv P_2 R_2 L_2 \left( 1 - \frac{W}{P_2 R_2} \right) \quad \rho_{X2} = 1$$

$$Q_{fi3} \equiv J_3 R_3 L_3 \left( 1 - \frac{W}{J_3 R_3} \right) \quad \rho_{X3} = 1 \quad |t|$$
(31)

The zero profit conditions define the relations of commodity price, transaction price and rate of interest. The inclusion of the banking unit and the appearance of a rate of interest on loans results in a reallocation of demand and resources. The loan interest rate is, at first, alone determined by the production conditions of the banking unit.

#### 8 Leverage and banking rules

By directly paying off the overdrafts of group B the banking unit contributes to a restructuring of loans on the asset side of the central bank's balance sheet. There is a switch from zero term to longer term loans on the asset side while the liability side remains unchanged. Measured with criteria analogous to (27) the liquidity of the central bank decreases. However, since the central bank creates liquidity at will these criteria are of no consequence. Things look different when we take the banking unit as a separate entity.

The banking unit consists at the moment of an asset side. This is not a grave problem; the banking unit gets interests and pays wages in equal amount. The situation is reproducible for an indefinite time. The transaction unit, on the other hand, is no longer concerned alone with transactions but has in parts assumed the role of a savings bank. A proper division of labor demands that the savings of the households eventually find their way to the banking unit.

The situation of the banking unit can be characterized by two leverage ratios. The first is the relation of assets to liabilities:

$$\rho_A \equiv \frac{\bar{A}}{\bar{L}} \quad |\bar{\mathbf{t}}$$
 (32)

Since the liabilities are zero the banking unit's credit leverage  $\rho_A$  is infinite.

The second relation pertains to the time structure of assets and liabilities which are normally of diverse maturity. The term leverage ratio is defined as:

$$\rho_T \equiv \frac{T_{\bar{A}}}{T_{\bar{L}}} \quad |\bar{\mathbf{t}}$$
 (33)

At the moment  $T\bar{A}$  depends on the amounts and the average time until maturity of the outstanding loans. Since the liabilities are zero the banking unit's term leverage  $\rho T$  is infinite.

We now impose the minimum rule that both leverage ratios should be finite. This rule exerts a pressure on the banking unit to vie for group A's current deposits. It is assumed that the banking unit offers at first an overnight account with an interest rate of x percent. It is assumed further that the households react to that offer and move their free deposits at the beginning of period<sub>4</sub> to the banking unit as shown in Figure 2. Thereby the task of the transaction unit is reduced again to supporting the household and business sector's autonomous day to day transactions.

Group A does not give up much of its liquidity. Once a household does not renew the overnight account  $M_{HAI}$  it switches back to current deposits  $M_{HA}$ . The overall liquidity of the household sector is given by:

$$\Lambda \equiv (\bar{M}_{HA}\lambda_A + \bar{M}_{HA1}\lambda_{A1}) + (\bar{M}_{HB}\lambda_B + \bar{M}_{HB1}\lambda_{B1}) \tag{34}$$

When we assign a liquidity index of 0.99 to overnight accounts the overall liquidity falls slightly in period<sub>4</sub>; the households trade liquidity against interest income (Keynes, 1937, p. 216). Liquidity falls further when the households switch to longer term saving accounts. According to the inclination of group A to part with its current deposits for a certain term both leverage ratios fall. In the case of perfect congruence of the asset and liability side both ratios are unity. When this is made a rule the banking unit has to acquire savings *before* it can acquire loans.

Under ideal conditions and with no special worries about the future group *A* should prefer the interest-bearing overnight account, hence free current deposits should be zero. This, though, is an add-on assumption about human behavior that is not required in a *general structural* analysis.

When the leverage rule is tightened the banking unit does not face a quantitative problem because current overdrafts and current deposits are equal by construction. The task consists in a more precise matching of both sides of the balance sheet with regard to the term structure. The banking unit can achieve this matching by structuring their savings accounts and offering the appropriate interest rates. Ultimately these interest rates depend on the distribution of liquidity preferences among group A. When an upward shift of the interest rate structure motivates more saving then more dissaving is needed otherwise the condition  $\rho E=1$  is no longer satisfied. From the behavioral point of view this is not a stable situation because what is attractive for the savers is unattractive for the dissavers. Hence the expenditure ratio is bound to fall below unity. This then affects the business sector and as a fundamentally different configuration requires a separate analysis.

#### 9 The interest rate link

The banking unit pays interests to group A. Equation (29) therefore changes to:

$$Y = \underbrace{W_1}_{W} L_1 + \underbrace{W_2}_{W} L_2 + \underbrace{W_3}_{W} L_3 + J_{\bar{L}} \bar{M}_{HA} + \underbrace{(D_1 N_1 + D_2 N_2 + D_3 N_3)}_{Y_D = 0} \quad |t \quad (35)$$

Interest payments affect also the profit of the banking unit:

$$Q_{fi3} \equiv J_{\bar{A}}\bar{M}_{HB} - J_{\bar{L}}\bar{M}_{HA} - WL_3 \quad |t$$
 (36)

The banking unit gets interests from loans to group B, i.e. on  $\overline{M}HB$  and pays interests on the savings accounts of group A, i.e. on  $\overline{M}HA$ . It is assumed that wage costs WL3 do not change compared to period<sub>3</sub>. If profits are again set to zero then the margin between credit and debit interest rates covers exactly the operating costs and the interest rate on loans depends directly on the interest rate on savings accounts:

$$J_{\bar{A}} \equiv J_{\bar{L}} + \frac{WL_3}{\bar{M}_{HA}} \quad \text{if} \quad \bar{M}_{HA} = \bar{M}_{HB} \quad |t$$
 (37)

Interest rates on both sides of the balance sheet ultimately depend on the liquidity preference of group A. The higher the interest rate that is necessary to motivate group A to part with liquidity the higher the interest rate for the loans of group B. This link holds strictly only under the condition that the leverage ratios of the banking unit are kept constant. The effects of a higher liquidity preference can be buffered by higher leverage ratios. For the functioning of the pure consumption economy the current deposits of group A are in the strict sense not required. They are required, though, to reduce the leverage risk of the banking unit (Minsky, 2008, pp. 261-265).

One can easily imagine that group A switches in subsequent periods between current deposits, overnight and longer term savings accounts and that all these movements are compensated for by the leverage ratios. Thus group A is perfectly satisfied and there is no further effect on the economy.

A high stock of current deposits has *no* impact on prices. The market clearing prices can be derived from the zero profit conditions (31) respectively (36) and depend on the wage rate and productivity (i.e. on Keynes's efficiency wage; see Skidelsky, 1995, p. 92). The stock of current deposits is *not* among the price determinants. Therefore the structural axiomatic quantity theory is obviously *not* about the determination of the price level.

Equation (37) implicates that, if wage rate and loans (=savings) are multiplied with the same factor (see section 11) the interest rates on both the asset and the liability side of the banking unit remain unaffected.

By increasing the interest rate on loans, though, a stronger liquidity preference effects a redistribution of consumptions goods from group B to A. Group B has to lower its consumption expenditures in order to be able to pay the higher loan

interest rate. Group *A* gets a higher interest income and increases its consumption expenditures. Changes of liquidity preference lead, in the final analysis, to changes in the distribution of output among households.

Interest rate increases may have feedback effects on saving–dissaving. If perfect complementarity breaks down and both groups lower their expenditure ratios, i.e. increase saving so that  $\rho E < I$ , then the business sector as a whole makes a loss that is equal to the *net saving* of the household sector *as a whole*. The adverse impact on employment is obvious and shall not be considered further here (see 2011d, pp. 5-9).

In Keynes's scheme the vagaries of liquidity preference disturb the classical interest rate mechanism thus causing a shortfall of effective demand because of insufficient investment expenditures (Keynes, 1973, p. 173). Hence liquidity preference is one among the explanations of unemployment. Since in the pure consumption economy there is no investment we do not follow this thread of argument further.

#### 10 Saving-dissaving reversal

Period<sub>4</sub> in Figure 2 suggests a shortcut. Instead of putting their current deposits in a savings account of a certain contract period group *A* could lend the money directly to group *B*. While this practically eliminates the banking unit, analytically it does not. As soon and as far as a household enters the lending business it becomes a firm. Analytically the banking unit is replaced by an arbitrary number of small scale banks. If the private bankers pay the same wage rate to themselves and if their aggregated labor input equals that of the banking unit their profits are in sum equal to that of the banking unit. Taken *as a whole* the one-man banks are formally identical with the banking unit. This is not to deny that the behavior of these firms would be quite different from that of a bank in the familiar sense but these individual idiosyncrasies are more of historical than analytical interest. Therefore they are passed over here.

Eventually the saving–dissaving of period<sub>1</sub> has to be reversed. This takes place in the 5th period which is depicted in Figure 3. Group A first switches its savings accounts back to current deposits and then spends more than the period income on the consumption goods. Since the process is assumed to be complementary group B curtails its consumption expenditures accordingly. The banking unit vanishes at the beginning of period<sub>5</sub>.

It is easy to see that the upper parts of period<sub>1</sub> and period<sub>5</sub> put together add up to an overlapping generations model. This presupposes merely that the initial dissaving in period<sub>1</sub> is not reversed and that the loan is revolved for an indefinite time.

The transactions between the household and the business sector return to their initial pattern in period<sub>6</sub>. To eliminate the overdrafts and to reduce the role of transaction unit to the *pure transfer* of current deposits it is necessary to endow

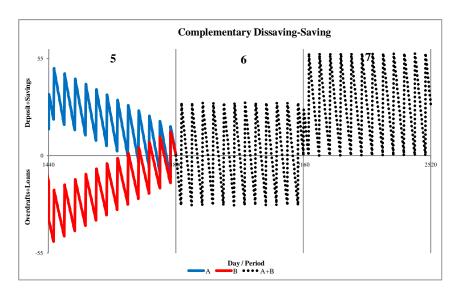


Figure 3: Reversal of saving-dissaving and elimination of overdrafts

the households with an initial amount of deposits according to (5) and to endow the firms according to (7). This shifts the whole pattern upwards in period<sub>7</sub>. In practice this can be achieved by a selling of assets, e.g. gold, to the transaction unit. The central bank's balance sheet then shows the valued stock of gold on the asset side and the *constant sum* of households' and firms' current deposits on the liability side. In this case transaction money is fully backed by gold. The index for this transaction pattern is  $\kappa = 1/12$ . When full or fractional gold backing is made a rule for the central bank money becomes exogenous. With this regime switch the precondition for accommodation vanishes.

# 11 Unit of account changes

Up to this point the dimension of price, wage rate and other nominal variables has been tacitly taken as given. In the structural axiomatic context it is the task of the central bank to define this dimension. Equation (38) restates price P in *explicit* form as product of the specific unit of account  $\chi$  and the generic price p. The generic price has the dimension generic currency GCU per unit of an arbitrary consumption good. The specific unit of account  $\chi$  has the dimension specific currency (EUR, USD, JPY, etc.) per unit of generic currency GCU:

$$P \equiv \chi p \quad | W, D, \text{ etc.}$$

$$P \left[ \frac{EUR}{UNIT} \right] \equiv \chi \left[ \frac{EUR}{GCU} \right] \stackrel{generic price}{p} \left[ \frac{GCU}{UNIT} \right]$$

$$specific unit of account \qquad generic unit of account \qquad (38)$$

When the explicit form is applied to the nominal variables of the axioms (1) and (3) the specific unit of account  $\chi$  cancels out. After its elimination one has a simple reformulation of the axiom set in generic currency which describes the money economy before the central bank steps in. It is formally of no consequence to replace the generic unit of account by something tangible, say, GCU=ounce of gold or any other commodity or by something artificial like special drawing rights GCU=XDR.

Whether fiat or commodity money is taken does not affect the axiom set. It is convenient, though, to obviate parochial realism and to consider money in the abstract. The concrete money form would, to be sure, have practical consequences for everyday money transactions. With the assumption that all transactions are carried out by the central bank the awkwardness of physical money in the form of notes or coins is taken from the structural axiomatic model. As ideal transaction medium money should neither burn up much resources, nor yield a seigniorage, nor cause a wealth transfer between the private sectors and government (cf. Gurley and Shaw, 1960, p. 73). Therefore, the logically first act is to declare current deposits at the central bank as means of payment.

Then it is the task of the central bank to define the unit of account of the means of payment. It is assumed that the monetary values in all contracts are formulated explicitly by applying expression (38), which is to that effect referred to as contract equation (cf. Arrow and Hahn 1991, p. 357). Hence it is sufficient for the central bank to officially declare at the beginning of period<sub>1</sub> that the dimension of the specific unit of account  $\chi$  is EUR, USD, JPY, etc. This declaration has no effect on the generic variables of the money economy which at the moment involves the axiom set and all contracts. No harm is done, except to those who have to change price tags, when the central bank declares in the next period that the specific unit of account  $\chi$  is doubled. This simply doubles all nominal magnitudes including the average stock of transaction money (11). Money is a veil with regard to declarative changes of the specific unit of account.

Let us now assume that business and workers form a coalition. They agree to double wage rate, dividend, and price in the next period. For the axiom set this move is of no consequence. All nominal magnitudes double. There is no difference to a declarative change of the unit of account by the central bank. However, there is a real difference for those who are party to a contract and for those with current deposits and current overdrafts at the central bank. These nominal magnitudes are not affected by the coalition game and the purchasing power of deposits, for example, diminishes. Without any direct real gain for itself the coalition spawns random advantages and disadvantages in the rest of the money economy.

Accommodation implies that the average stock of transaction money (11) increases. Since output is not affected the real average stock of transaction money remains constant.

If the central bank decides not to accommodate, what are the options? It is assumed that the central bank freezes the overdraft facilities by imposing a limit. In this case business cannot pay the double income and households cannot double

consumption expenditures. Yet this problem can be circumvented by shortening the payment interval, i.e. by reducing  $\kappa$ . Hence, if it is part of the coalition game (and technically feasible) to multiply wage payments per period in accordance with the available overdraft facilities the central bank is in principle incapable to stop the game. The central bank has no full sovereignty over the unit of account. This predicament does not depend on the actual level of employment. The coalition game can be played at overemployment or underemployment as long as business and labor stick to their agreement. However, if the central bank accommodates only to the autonomous decisions of the coalition money is no longer neutral. The coalition effects a *partial* change of the specific unit of account.

Full accommodation would require that the central bank declares a unit of account change for period<sub>2</sub> with  $\chi_2$ =2 $\chi_1$ . This declarative change applies to *all* contracts and, of course, to the existing deposits and overdrafts as depicted in Figure 1a as well as to any imposed overdraft limit. Then no one is made better or worse off by the coalition game. A declarative doubling of the specific unit of account  $\chi$  *uno actu* doubles price and the average stock of transaction money as given by (11) and shown in Figure 1b. This is the trivial variant of the quantity theory.

It is worth noting that the rate of interest is not affected by declarative changes of the specific unit of account (2011b, p. 13). Interest payments double because the nominal values of loans and savings are doubled. Interest rates are the fixed stars on the monetary firmament.

When the dimension of the specific unit of account in (38) is supplemented by the quotient *EURt-1/EURt-1* then the contract equation can be rewritten as:

$$P\left[\frac{EUR}{UNIT}\right] \equiv \chi \left[\frac{EUR}{EUR_{t-1}}\right] p \left[\frac{EUR_{t-1}}{UNIT}\right]$$
(39)

In this form the specific unit of account assumes the role of a perfect inflator/deflator. Full accommodation is formally the same thing as a declarative change of the specific unit of account. This in turn means that full accommodation is the same thing as a perfect inflation/deflation with no effect on real variables and contracts. Only in this limiting case is money a veil independently of the rate of price changes. There is *no* real balance effect and *no* distinction between real and nominal rates of interest. It goes without saying that the central bank will not resort to overall accommodation. The lack of *full* sovereignty over the unit of account is the ultimate reason why money is not neutral in the structural axiomatic money economy.

#### 12 Transaction money and employment

If the transaction pattern index  $\kappa$  and the real variables productivity R and working hours L in (11) remain constant we have a perfect correlation between price movements and the average stock of transaction money under the conditions of an

accommodative regime. As final step employment variations are now taken into the picture. From the axiom set and the definitions

$$\rho_V \equiv \frac{D}{W} \quad \rho_F \equiv \frac{W}{PR} \quad |t$$
 (40)

follows the employment equation in its simplest form (cf. 2011a, pp. 6-9 or 2011d, pp. 5-9):

$$L = \frac{\frac{DN}{PR}}{\frac{\rho_X}{\rho_E} - \frac{W}{PR}} = \frac{\rho_V N}{\frac{\rho_X}{\rho_E \rho_F} - 1} = \frac{(\cdot)}{\frac{1}{\rho_E \rho_F} - 1} \quad \text{if} \quad \rho_X = 1 \quad |t$$
 (41)

The employment equation is the structural axiomatic counterpart to the Phillips curve and contains the original (Phillips, 1958) as special case.

The average stock of transaction money is given by (11). Taking the employment equation (41) into account, the definition of the average stock of transaction money boils down to what may be referred to as augmented transaction equation:

$$\hat{M}_T \equiv \kappa \frac{(\rho_V N)}{\frac{1}{W} - \frac{\rho_E}{PR}} \equiv \frac{(\cdot)W}{1 - \rho_E \rho_F} \quad \text{if} \quad \rho_X = 1 \quad |t$$
 (42)

From this relation follows – with all other variables fixed in each case:

- (i) An increase of the expenditure ratio  $\rho E$  leads according to (41) to higher employment and exacts a higher average stock of transaction money  $\hat{M}\tau$  according to (42).
- (ii) When the rates of change of wage rate and price are identical employment stays where it is and  $\hat{M}\tau$  rises. Both, employment and the average transaction balance remain unaltered if the rate of change of wage rate and price is zero.
- (iii) A wage rate increase is conductive to higher employment and exacts a higher  $\hat{M}\tau$ .
- (iv) A price increase leads to a drop of employment and exacts a lower  $\hat{M}T$ . Under the condition of budget balancing, i.e.  $\rho E = I$ , and market clearing, i.e.  $\rho X = I$ , the varying configuration of W, P, R, i.e. of  $\rho F$ , determines the development of the average stock of transaction money.

The key variable, then, is the factor cost ratio  $\rho F$ . Figure 4 shows how the average stock of transaction money is related to this ratio. Since the price increase in the model case under consideration is 2 percent in each subsequent period the conclusion seems to be obvious that there exists a positive relation between price and the average stock of transaction money. This conclusion is premature.

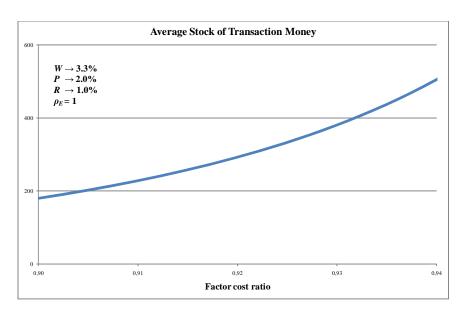


Figure 4: The augmented transaction equation

A closer look at the augmented transaction equation (42) reveals that the relation is in fact negative for price increases, which patently contradicts the basic tenet of the commonplace quantity theory. The paradox resolves itself when the wage increase of 3.3 percent per period is taken into account. The augmented transaction equation asserts that the relation between wage rate and the average stock of transaction money is *positive*. The salient point is that this positive relation is stronger and therefore supersedes the negative relation between price and average stock of transaction money. As long as empirical tests do not precisely discriminate between these two countervailing effects the quantity theory in either version will find empirical support. Relying on the structural axiom set the prediction may be ventured that more sophisticated measurements will lead to a refutation of the commonplace quantity theory and establish a positive relation between the wage rate and the average stock of transaction money (all other things equal). More general the structural axiomatic quantity theory asserts that there is a positive correlation between the average stock of transaction money and the factor cost ratio for any given expenditure ratio (for empirical support see Brissimis and Magginas, 2008, pp. 4, 7).

The structural axiomatic quantity of money is composed of two parts: transaction money and savings in the form of current deposits. In section 5 the general relation has been stated with equation (23). We have found, first, that there is no relationship between the money part of savings and the price of the consumption good and, second, that the augmented transaction equation establishes a negative relation between price and the average stock of transaction money. However, if a) savings in the form of current deposits are either zero and earn interest on savings accounts or remain fairly stable and b) wage rate and price move *in tandem* then the

commonplace correlation between quantity of money and price will emerge from (23). As Laidler put it:

The overwhelming weight of evidence is ... consistent with the quantity theory and inconsistent with certain extreme criticisms of it. To the extent that one comes to this evidence with a prior belief that the quantity theory is a plausible doctrine, that belief is strengthened by it. (Laidler 1991, quoted in Blaug, 1995, p. 44)

The same is even more true for the structural axiomatic quantity theory.

#### 13 Conclusions

Behavioral assumptions, rational or otherwise, are not solid enough to be eligible as first principles of theoretical economics. Hence all endeavors to lay the formal foundation on a new site and at a deeper level actually need no further vindication. The present paper suggests three non-behavioral axioms as groundwork for the formal reconstruction of the evolving money economy and applies these to the quantity theory.

The main results of part (I) are:

- The first step consists in declaring current deposits at the central bank as the
  means of payment. Then, under the initial structural axiomatic conditions
  money is endogenous and neutral. Money emerges from autonomous market
  transactions and has three aspects: stock of money, quantity of money and
  average stock of transaction money. Money and credit are symmetrical.
- Money transactions, which are carried out by the central bank's transaction unit, exact a reallocation of resources and of consumption expenditures.
- The store of value function emerges from the day to day transactions in the process of saving—dissaving with complementary time preferences. In this process there is no relation between a rising quantity of money and prices.
- Interest rates on both sides of the banking unit's balance sheet depend, given the credit- and term leverage, on the liquidity preference of the savers.
- The loan interest rate is determined by the interest rate on saving accounts and on the production conditions of the central bank's banking unit.
- The market clearing prices depend in the structural axiomatic context in the most elementary case on wage rate and productivity. The quantity of money is not among the price determinants.
- Changes of liquidity preferences ultimately lead to changes in the distribution of the consumption goods output among households.

- Full gold-backing of current deposits is a limiting case of the accommodative regime.
- Full accommodation is formally the same thing as a declarative change of the specific unit of account. This in turn means that full accommodation is formally the same thing as a perfect inflation/deflation with no effect on real variables and contracts. There is no real balance effect and no distinction between real and nominal rates of interest.
- The rates of interest are the sole variables that are not affected by declarative changes of the specific unit of account.
- The structural axiomatic quantity of money is composed of two parts: transaction money and savings in the form of current deposits. There is, first, no relationship between the money part of savings and the price of the consumption goods and, second, given the productivity the augmented transaction equation establishes a negative correlation between price and the average stock of transaction money and a positive correlation between wage rate and the average stock of transaction money.
- If a) savings in the form of current deposits are either zero (and earn interest
  on savings accounts) or remain fairly stable and b) wage rate and price move
  in tandem then the commonplace correlation between quantity of money and
  price emerges from the structural axiomatic formalism.

The structural axiomatic approach fits the quantity theory consistently into a general context.

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