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# All-Stage Strong Correlated Equilibrium

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#### Abstract

A strong correlated equilibrium is a strategy profile that is immune to joint deviations. Different notions of strong correlated equilibria were defined in the literature. One major difference among those definitions is the stage in which coalitions can plan a joint deviation: before (ex-ante) or after (ex-post) the deviating players receive their part of the correlated profile. In this paper we show that an ex-ante strong correlated equilibrium is immune to deviations at all stages. Thus the set of ex-ante strong correlated equilibria of Moreno & Wooders (Games Econ. Behav. 17 (1996), 80-113) is included in all other sets of strong correlated equilibria.

Key words: coalition-proofness, strong correlated equilibrium, common knowledge, incomplete information, non-cooperative games. JEL classification: C72, D82.

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#### 1 Introduction

The ability of players to communicate prior to playing a non-cooperative game, influences the set of self-enforcing outcomes of that game. The communication allows the players to correlate their play, and to implement a correlated strategy profile as a feasible non-binding agreement. For such an agreement to be self-enforcing, it has to be stable against "plausible" coalitional deviations. Two notions in the literature describe such self-enforcing agreements: a strong correlated equilibrium is a profile that is stable against all coalitional deviations, while a coalition-proof correlated equilibrium is a profile that is stable against self-enforcing coalitional deviations. For a coalition of a single player, any deviation is self-enforcing. For a coalition of more than one player, a deviation is self-enforcing if there is no further self-enforcing and improving deviation by one of its proper sub-coalitions. The main focus of this paper is on the former notion.

A correlated strategy profile is implemented by a mediator who privately recommends each player what to play. In the existing literature it is assumed that the mediator reveals all the recommendations simultaneously ([9,13,25,26,29,30]). However, in a more general framework, the mediator may use a more complex revealing protocol, such as:

- Revealing each recommendation consecutively in a pre-specified and commonly known order. An example for such a protocol is the *polite cheap-talk* protocol in [18], which allows players to "mimic" a mediator, and implement a large set of strong correlated equilibria as strong Nash equilibria in the extended game with cheap-talk. <sup>2</sup>
- Communicating with the players in a pre-specified cyclic order, and informing each player at each stage about a new unrecommended action. For example, if the possible actions of a player are  $\{a, b, c\}$  and his recommendation is a, the mediator may inform him first that his recommendation is not c, and at a later stage inform him that it is not b as well.
- Making a private lottery, and choosing accordingly one of a few possible protocols.

A revealing protocol is required to satisfy the following two requirements:

- At the end of the protocol each player knows his recommendation.
- No player knows anything about the recommendations of the other players,

<sup>&</sup>lt;sup>2</sup> Cheap-talk is pre-play, unmediated, non-binding, non-verifiable communication among players (see [14] for a good nontechnical introduction). A cheap-talk protocol is *polite* if at each stage at most one player sends a message.

beside the conditional probability given his recommendation.

When the mediator reveals all the recommendations simultaneously, a coalition may communicate and plan a joint deviation before or after the recommendations are revealed. In [25,26,29] it is assumed that players may only plan deviations at the *ex-ante* stage, before receiving the recommendations. In [9,13,30] it is assumed that players may only plan deviations at the *ex-post* stage, after receiving the recommendations.

In a general revealing protocol, the players can communicate, share information, and plan coalitional deviations at different stages of the protocol. Thus, we further require from the protocol the following: Sharing information among deviating players would not allow them to know anything about the recommendations of the other players, beside the conditional probability given their recommendations. The information structure of the deviating players is modeled by an incomplete information model  $\grave{a}$  la Aumann with the common prior assumption ([4]).

A coalition agrees to use a joint deviation if it is common knowledge among its members that the deviation is profitable for all of them.<sup>3</sup> In that case, the deviation is implemented with the assistance of a new mediator. The new mediator receives the recommendations of the deviating players at the end of the revealing protocol, and gives each of them a new recommendation. It is assumed that if a deviation is implemented, then all the deviating players follow it, even if new information at a later stage may make the deviation unprofitable. Specifically, the deviators report their true recommendations to the new mediator and do not use sub-deviations.

A strategy profile is an all-stage strong correlated equilibrium if, for every revealing protocol, and for every stage of such a protocol, there is no coalition with a profitable deviation. A strategy profile is an ex-ante strong correlated equilibrium ([26]) if there is no coalition with a profitable deviation at the exante stage. Our main result shows that the two notions coincide: An ex-ante strong correlated equilibrium is resistant to deviations at all stages of any revealing protocol. An immediate corollary is that the set of ex-ante strong correlated equilibria is included in all other sets of strong correlated equilibria, as defined in the literature mentioned above.

One could hope that similar results might be obtained for the coalition-proof notions. However, in Section 5 we demonstrate that the *ex-ante* coalition-proof notion is not appropriate to frameworks in which coalitions can plan deviations at all stages. In Section 6 we discuss different approaches for coalitional

<sup>&</sup>lt;sup>3</sup> The intuition behind the common knowledge requirement is provided in Sec. 3.

stability, present the different notions of strong and coalition-proof equilibria, and discuss the implications of the main result.

The paper is organized as follows: Section 2 presents the model and the main result. The result is demonstrated in Section 3, and proven in Section 4. We deal with the coalition-proof notion in Section 5, and discuss the the implications of the result in Section 6.

# 2 Model and Definitions

#### 2.1 Preliminary Definitions

A game in strategic form G is defined as:  $G = \left(N, (A^i)_{i \in N}, (u^i)_{i \in N}\right)$ , where N is the finite and non-empty set of players. For each  $i \in N$ ,  $A^i$  is player i's finite and non-empty set of actions, and  $u^i$  is player i's utility (payoff) function, a real-valued function on  $A = \prod_{i \in N} A^i$ . The multi-linear extension of  $u^i$  to  $\Delta(A)$  is still denoted by  $u^i$ . A member of A is called an action profile, and a member of  $\Delta(A)$  is called a (correlated) strategy profile. A coalition S is a non-empty member of  $2^N$ . For simplicity of notation, the coalition  $\{i\}$  is denoted i. Given a coalition S, let  $A^S = \prod_{i \in S} A^i$ , and let  $-S = \{i \in N \mid i \notin S\}$  denote the complementary coalition. A member of  $\Delta(A^S)$  is called a (correlated) S-strategy profile. Given  $q \in \Delta(A)$  and  $a^S \in A^S$ , we define  $q_{|S|} \subseteq \Delta(A^S)$  to be  $q_{|S|}(a^S) = \sum_{a^{-S} \in A^{-S}} q(a^S, a^{-S})$ , and for simplicity we omit the subscript:  $q(a^S) = q_{|S|}(a^S)$ . Given  $a^S$  s.t.  $q(a^S) > 0$ , we define  $q(a^{-S}|a^S) = \frac{q(a^S, a^{-S})}{q(a^S)}$ .

## 2.2 All-stage Strong Correlated Equilibrium

A state space is a probability space,  $(\Omega, \mathcal{B}, \mu)$  that describes all parameters that may be the object of uncertainty on the part of the players. We interpret  $\Omega$  as the space of all possible states of the world,  $\mathcal{B}$  as the  $\sigma$ -algebra of all measurable events, and  $\mu$  as the common prior.

Given a non-null event  $E \in \mathcal{B}$  and a random variable  $\mathbf{x} : \Omega \to X$  (where X is a finite set), let  $\mathbf{x}(E) \in \Delta(X)$  denote the posterior distribution of  $\mathbf{x}$  conditioned on the event E. The implementation of an *agreement* (a correlated strategy profile) by a mediator is modeled by a random variable  $\mathbf{a} : \Omega \to A$ , which satisfies that the prior distribution  $\mathbf{a}(\Omega)$  is equal to the agreement distribution.

**Definition 1** Let G be a game,  $q \in \Delta(A)$  an agreement, and  $(\Omega, \mathcal{B}, \mu)$  a state

space. A recommendation profile is a random variable  $\mathbf{a} = (\mathbf{a}^i)_{i \in N} : \Omega \to A$  that satisfies:  $\mathbf{a}(\Omega) = q$ .

A (joint) deviation of a coalition S is a random variable (in  $\Omega$ ) that is conditionally independent of  $\mathbf{a}^{-S}$  given  $\mathbf{a}^{S}$ .

**Definition 2** Let G be a game,  $q \in \Delta(A)$  an agreement,  $S \subseteq N$  a coalition,  $(\Omega, \mathcal{B}, \mu)$  a state space, and  $\mathbf{a} : \Omega \to A$  a recommendation profile. A *deviation* (of S) is a random variable  $\mathbf{d}^S = (\mathbf{d}^i)_{i \in S} : \Omega \to A^S$  that is conditionally independent of  $\mathbf{a}^{-S}$  given  $\mathbf{a}^S$ .

The interpretation is the following: If the players of S agree to use deviation  $\mathbf{d}^S$ , they implement it with the assistance of a new mediator. The mediator receives the S-part of the recommendation profile, but he does not receive any information about the recommendations of the non-deviating players. Thus, the new recommendations he sends to the deviating players may depend only on  $\mathbf{a}^S$ , but not on  $\mathbf{a}^{-S}$ .

When the members of a coalition S consider the implementation of a joint deviation, they are in a situation of incomplete information: each player may know his recommendation, and may have additional private information acquired when communicating with the other deviating players. We assume that the deviating players have no information about the recommendations of the non-deviating players, beside the conditional probability given the information they have about their recommendations. We model this by the following definition of a consistent information structure.

**Definition 3** Let G be a game,  $q \in \Delta(A)$  an agreement,  $S \subseteq N$  a coalition,  $(\Omega, \mathcal{B}, \mu)$  a state space, and  $\mathbf{a} : \Omega \to A$  a recommendation profile. An information structure (of S) is a |S|-tuple of partitions of  $\Omega$   $(\mathcal{F}^i)_{i \in S}$ , whose join  $(\bigwedge_{i \in S} \mathcal{F}^i)$ , the coarsest common refinement of  $(\mathcal{F}^i)_{i \in S}$  consists of non-null events. We say that  $(\mathcal{F}^i)_{i \in S}$  is a consistent information structure, if  $\forall \omega \in \Omega, \forall i \in S, \forall a \in A, \mathbf{a}(F^i(\omega))(a) = \mathbf{a}^S(F^i(\omega))(a^S) \cdot q(a^{-S} \mid a^S)$ .

We interpret  $\mathcal{F}^i$  as the information partition of player i; that is, if the true state of the world is  $\omega \in \Omega$  then player i is informed of that element  $F^i(\omega)$  of  $\mathcal{F}^i$  that contains  $\omega$ .

When each player considers whether the implementation of a deviation is profitable to him, he compares his conditional expected payoff when playing the original agreement and when implementing the deviation. A player agrees to deviate, only if the latter conditional expectation is larger. Formally, let

G be a game,  $q \in \Delta(A)$  an agreement,  $S \subseteq N$  a coalition,  $i \in S$  a player,  $(\Omega, \mathcal{B}, \mu)$  a state space,  $\mathbf{a} : \Omega \to A$  a recommendation profile,  $\mathbf{d}^S : \Omega \to A^S$  a deviation, and  $(\mathcal{F}^i)_{i \in S}$  a consistent information structure. The conditional expected payoffs of player i in  $\omega \in \Omega$  are:

• The conditional expected payoff when all the players follow the agreement:

$$u_f^i(\omega) = \int_{F^i(\omega)} u^i(\mathbf{a}(\omega)) d\mu$$

• The conditional expected payoff when the members of S deviate, by implementing  $\mathbf{d}^{S}$ , and the players in -S follow the agreement:

$$u_d^i(\omega) = \int_{F^i(\omega)} u^i \left( \left( \mathbf{d}^S, \mathbf{a}^{-S} \right) (\omega) \right) d\mu$$

If the players in S decide to implement a deviation in some state  $\omega \in \Omega$ , then it is common knowledge (in  $\omega$ ) that each player expects to earn if the deviation is implemented. Formally ([3]):

**Definition 4** Let G be a game,  $S \subseteq N$  a coalition,  $(\Omega, \mathcal{B}, \mu)$  a state space,  $(\mathcal{F}^i)_{i \in S}$  an information structure, and  $\omega \in \Omega$  a state. An event  $E \in \mathcal{B}$  is common knowledge at  $\omega$  if E includes that member of the meet  $\mathcal{F}^{meet} = \bigwedge_{i \in S} \mathcal{F}^i$  that contains  $\omega$ .

We define a profitable deviation with respect to a consistent information structure of a coalition S, as a deviation that it is common knowledge in some state of the world, that each deviating player expects to earn more if the deviation is implemented.

**Definition 5** Let G be a game.  $q \in \Delta(A)$  an agreement,  $S \subseteq N$  a coalition,  $i \in S$  a player,  $(\Omega, \mathcal{B}, \mu)$  a state space, and  $\mathbf{a} : \Omega \to A$  a recommendation profile. A deviation (of S)  $\mathbf{d}^S$  is profitable, if there exists a consistent information structure  $(\mathcal{F}^i)_{i \in S}$  and a state  $\omega_0 \in \Omega$  such that it is common knowledge in  $\omega_0$  that  $\forall i \in S, u_d^i(\omega) > u_f^i(\omega)$ . In that case, we say that  $\mathbf{d}^S$  is a profitable deviation with respect to the information structure  $(\mathcal{F}^i)_{i \in S}$ .

We can now define an all-stage strong correlated equilibrium as a strategy profile, from which no coalition has a profitable deviation.

**Definition 6** Let G be a game. A strategy profile  $q \in \Delta(A)$  is an all-stage strong correlated equilibrium if no coalition  $S \subseteq N$  has a profitable deviation.

#### 2.3 Main Result

A profile is an *ex-ante* strong correlated equilibrium, if no coalition has a profitable deviation at the *ex-ante* stage, when the players have no information about the recommendations.

**Definition 7** Let G be a game and  $(\Omega, \mathcal{B}, \mu)$  a state space. A strategy profile  $q \in \Delta(A)$  is an *ex-ante strong correlated equilibrium* if no coalition  $S \subseteq N$  has a profitable deviation with respect to the *ex-ante* information structure  $(\mathcal{F}^i)_{i \in S}$  that satisfies  $\forall i, \mathcal{F}^i = \Omega$ .

One can verify that Def. 7 is equivalent to the definition of ([26]). The definition immediately implies that an all-stage strong correlated equilibrium is also an ex-ante strong correlated equilibrium. The main result shows that the converse is also true, and thus the two notions coincide.

**Theorem 8** A correlated profile is an ex-ante strong correlated equilibrium if and only if it is an all-stage strong correlated equilibrium.

# 3 An Example of the Main Result

In the following example we present an ex-ante strong correlated equilibrium in a 3-player game, and a specific deviation that is considered by the grand coalition during a revealing protocol. At first glance, one may think that this deviation is profitable to all the players conditioned on their posterior information at that stage, but a more thorough analysis reveals that this is not the case. The analysis in this example provides the intuition for the use of a model of incomplete information  $\grave{a}$  la Aumann ([4]), for the common knowledge requirement in Def. 5 of a profitable deviation, and for the main result.

Table 1 presents the matrix representation of a 3-player game, where player 1 chooses the row, player 2 chooses the column, and player 3 chooses the matrix.

Table 1 A 3-Player Game With An Ex-Ante Strong Correlated Equilibrium

	$c_1$			$c_2$			$c_3$		
	$b_1$	$b_2$	$b_3$	$b_1$	$b_2$	$b_3$	$b_1$	$b_2$	$b_3$
$a_1$	10,10,10	5, 20,5	0,0,0	5,5,20	0,0,0	0,0,0	0,0,0	0,0,0	0,0,0
$a_2$	20,5,5	0,0,0	0,0,0	0,0,0	0,0,0	0,0,0	0,0,0	0,0,0	0,0,0
$a_3$	0,0,0	0,0,0	0,0,0	0,0,0	0,0,0	0,0,0	0,0,0	0,0,0	7,11,12

Let q be the profile:  $\left(\frac{1}{4}(a_1,b_1,c_1), \frac{1}{4}(a_2,b_1,c_1), \frac{1}{4}(a_1,b_2,c_1), \frac{1}{4}(a_1,b_1,c_2)\right)$ , with an expected payoff of 10 to each player. Observe that q is an ex-ante strong correlated equilibrium:

- The profile q is a correlated equilibrium, and thus no player has a unilateral profitable deviation.
- No coalition of two players has a profitable deviation, because their uncertainty about the recommendation of the third player prevents them from earning together more than 20 by a joint deviation.
- The grand coalition cannot earn more than a total payoff of 30.

Now, consider a stage of a revealing protocol in which player 1 has received a recommendation  $a_1$ , player 2 has received a recommendation  $a_2$ , and player 3 has not received his recommendation yet. No player knows whether the other players have received their recommendations. At first glance, the implementation of the deviation  $\mathbf{d}(\cdot) = (a_3, b_3, c_3)$ , which gives a payoff of (7, 11, 12), may look profitable to all the players:

- Conditioned on his recommendation  $(a_1)$ , player 1 has an expected payoff of  $6\frac{2}{3}$ , and thus **d** is profitable to him. The same is true for player 2.
- Player 3 does not know his recommendation. His *ex-ante* expected payoff is 10, and he would earn a payoff of 12 by implementing **d**.

However, a more thorough analysis of player 3's information, reveals that  $\mathbf{d}$  is unprofitable for him. Player 1 can only earn from  $\mathbf{d}$  if he has received recommendation  $a_1$ . Thus, if player 1 agrees to implement  $\mathbf{d}$ , then it is common knowledge that he has received  $a_1$ . The expected payoff of players 2 and 3, conditioned on that player 2 has received  $a_1$ , is  $11\frac{2}{3}$ . Thus, if player 2 agrees to implement  $\mathbf{d}$ , then he must have more information: that his recommendation is  $a_2$ . Therefore player 3 knows that if the other players agree to implement  $\mathbf{d}$ , then their part of the recommendation profile is  $(a_1, a_2)$ . Conditioned on that, his expected payoff is 15, and thus  $\mathbf{d}$  is unprofitable for him.

#### 4 The Proof of the Main Result

In this Section we prove the main result. As discussed earlier, one direction immediately follows from the definitions, and we only have to prove the other direction:

**Theorem 9** Every ex-ante strong correlated equilibrium is an all-stage strong correlated equilibrium.

In other words: If a profitable deviation from an agreement  $q \in \triangle(A)$  exists, then there also exists a profitable *ex-ante* deviation from q.

**PROOF.** Let  $q \in \Delta(A)$  be an agreement that is not an all-stage strong correlated equilibrium in a game G. Let  $(\Omega, \mathcal{B}, \mu)$  be the state space, and  $\mathbf{a}: \Omega \to A$  the recommendation profile. Thus there exists a coalition  $S \subseteq N$  with a profitable deviation  $\mathbf{d}^S: \Omega \to A^S$  with respect to a consistent information structure  $(\mathcal{F}^i)_{i \in S}$ . This implies that there is a state  $\omega_0 \in \Omega$ , such that it is common knowledge in  $\omega_0$  that  $\forall i, u_d^i(\omega) > u_f^i(\omega)$ , i.e.,  $F^{meet}(\omega_0) \subseteq \{\omega \mid u_d^i(\omega) > u_f^i(\omega)\}$ . For each deviating player  $i \in S$ , write  $F^{meet} = F^{meet}(\omega_0) = \bigcup_j F_j^i$  where the  $F_j^i$  are disjoint members of  $\mathcal{F}^i$ , and let  $\omega_j^i \in F_j^i$  be a state in  $F_j^i$ . We now construct an ex-ante profitable deviation  $\mathbf{d}_e^S$  with respect to the ex-ante information structure  $(\mathcal{F}_e^i)_{i \in S}$ , which satisfies  $\forall i, \mathcal{F}_e^i = \Omega$ :

$$\mathbf{d}_{e}^{S}\left(\omega\right) = \begin{cases} \mathbf{d}^{S}(\omega) \ \omega \in F^{meet} \\ \mathbf{a}^{S}(\omega) \ \omega \notin F^{meet} \end{cases}.$$

Observe that  $\mathbf{d}_e^S$  and  $\mathbf{a}^{-S}$  are conditionally independent given  $\mathbf{a}^S$ , thus  $\mathbf{d}_e^S$  is a well-defined deviation. Let  $u_{d_e}^i(\omega)$ ,  $u_{f_e}^i(\omega)$  be the conditional utilities of the players with respect to  $(\mathcal{F}_e^i)_{i \in S}$ . We finish the proof by showing that  $\mathbf{d}_e^S$  is profitable, i.e:  $\forall i \in S, \omega \in \Omega, \ u_{d_e}^i(\omega) > u_{f_e}^i(\omega)$ .

$$u_{d_e}^i(\omega) - u_{f_e}^i(\omega) = \int_{F_e^i(\omega)} \left( u^i \left( \left( \mathbf{d}_e^S, \mathbf{a}^{-S} \right) (\omega) \right) - u^i \left( \mathbf{a}(\omega) \right) \right) d\mu \tag{1}$$

$$= \int_{\Omega} \left( u^{i} \left( \left( \mathbf{d}_{e}^{S}, \mathbf{a}^{-S} \right) (\omega) \right) - u^{i} \left( \mathbf{a}(\omega) \right) \right) d\mu \tag{2}$$

$$= \int_{Fmeet} \left( u^i \left( \left( \mathbf{d}_e^S, \mathbf{a}^{-S} \right) (\omega) \right) - u^i \left( \mathbf{a}(\omega) \right) \right) d\mu \tag{3}$$

$$= \int_{Fmeet} \left( u^i \left( \left( \mathbf{d}^S, \mathbf{a}^{-S} \right) (\omega) \right) - u^i \left( \mathbf{a}(\omega) \right) \right) d\mu \tag{4}$$

$$= \sum_{i} \int_{F_{i}^{i}} \left( u^{i} \left( \left( \mathbf{d}^{S}, \mathbf{a}^{-S} \right) (\omega) \right) - u^{i} \left( \mathbf{a}(\omega) \right) \right) d\mu \tag{5}$$

$$=\sum_{j} u_d^i(\omega_j^i) - u_f^i(\omega_j^i) > 0 \tag{6}$$

Equation 2 is due to the equality  $F_e^i(\omega) = \Omega$ , (3) holds since  $\mathbf{d}_e^S = \mathbf{a}^{-S}$  outside  $F^{meet}$ , (4) holds since  $\mathbf{d}_e^S = \mathbf{d}^S$  in  $F^{meet}$ , (5) follows from  $F^{meet} = \bigcup_j F_j^i$ , and the last inequality is implied by  $F^{meet} \subseteq \left\{\omega \mid u_d^i(\omega) > u_f^i(\omega)\right\}$ . **QED**.

# 5 Coalition-Proof Correlated Equilibria

In Sec. 4 we have shown that an ex-ante strong correlated equilibrium is also appropriate to frameworks in which players can plan deviations at all stages. A natural question is whether a similar result holds for the notion of coalition-proof correlated equilibrium. We show that the answer is negative, by presenting an example, adapted from [9], in which there is an ex-ante coalition-proof correlated equilibrium that is not a self-enforcing agreement in a framework in which communication is possible at all stages. Table 2 presents a two-player game and an ex-ante coalition-proof correlated equilibrium.

Table 2 A Two-Player Game and an *Ex-ante* Coalition-Proof Correlated Equilibrium

	$b_1$	$b_2$	$b_3$	
$a_1$	6,6	-2,0	0,7	
$a_2$	2,2	2,2	0,0	
$a_3$	0,0	0,0	3,3	

	$b_1$	$b_2$	$b_3$	
$a_1$	1/2	0	0	
$a_2$	1/4	1/4	0	
$a_3$	0	0	0	

We first show that the profile presented in Table 2 is an ex-ante coalition-proof equilibrium. First, observe that the profile is a correlated equilibrium. [26] shows that in a two-player game, every correlated equilibrium that is not Pareto-dominated by another correlated equilibrium is a coalition-proof correlated equilibrium. The profile gives each player a payoff of 4. Thus we prove that it is an ex-ante coalition-proof correlated equilibrium, by showing that any correlated equilibrium q gives player 1 a payoff of at most 4. Let  $x = q(a_1, b_1)$ . Observe that  $q(a_2, b_1) \ge x/2$  because otherwise player 2 would have a profitable deviation: playing  $b_3$  when recommended  $b_1$ . This implies  $a_1 = a_2 = a_3 = a_4 = a_$ 

We now explain why this profile is not a self-enforcing agreement in a framework in which the players can also plan deviations at the *ex-post* stage. Assume that the players have agreed to play the profile, and player 1 has received a

Recall ([26]) that an ex-ante coalition-proof correlated equilibrium is a strategy profile from which no coalition has a self-enforcing\_and improving ex-ante deviation. For a coalition of a single player any ex-ante deviation is self-enforcing. For coalitions of more than one player, an ex-ante deviation is self-enforcing if there is no further self-enforcing and improving ex-ante deviation by one of its proper sub-coalitions.

recommendation  $a_2$ . In that case, he can communicate with player 1 at the ex-post stage, tell him that he received  $a_2$  (and thus if the players follow the recommendation profile they would get a payoff of 2), and suggest a joint deviation: playing  $(a_3, b_3)$ . As player 1 has no incentive to lie, player 2 would believe him, and they would both play  $(a_3, b_3)$ . This ex-post deviation is self-enforcing because  $(a_3, b_3)$  is a Nash equilibrium.

Observe that the same deviation is not self-enforcing in the ex-ante stage. If the players agree at the ex-ante stage to implement a deviation that changes  $(a_2, b_1)$  into  $(a_3, b_3)$ , then player 2 would have a profitable sub-deviation: playing  $b_3$  when recommended  $b_1$ . Similarly, if they agree to implement a deviation that changes  $(a_2, b_2)$  into  $(a_3, b_3)$ , then player 1 would have a profitable sub-deviation: playing  $a_1$  when recommended  $a_2$ .

#### 6 Discussion

### 6.1 Approaches for Coalitional Stability

Self-enforcing agreements in environments where players can freely discuss their strategies before the play starts have to be stable against coalitional deviations. A few notions in the literature present different approaches for coalitional stability.

The first approach, is the *Pareto dominance refinement*, in which the set of Nash equilibria is refined by restricting attention to its efficient frontier. This approach is popular in applications due to its advantages: existence in all games and the simplicity of its use. However, when there are more than 2 players, it ignores the ability of coalitions other than the grand coalition to privately agree upon a joint deviation.<sup>5</sup>

Another approach is to explicitly model the procedure of communication as an extended-form game that specifies how messages are interchanged (e.g.: [5,15,28]). However, the results are sensitive to the exact procedure employed, and usually strong restrictions have to be made to isolate the desired outcome.

A different approach is the farsighted coalitional stability. Alternative variations are discussed in: [10,16,17,24,33,34]. These notions focus on environments where deviations are public. At each stage coalitions propose deviations

<sup>&</sup>lt;sup>5</sup> As discussed in [6,35]. [35] presents a set of conditions that if satisfied, the two notions of Pareto dominance refinement and coalition-proof equilibrium coincide.

<sup>&</sup>lt;sup>6</sup> Also called negotiation-proof equilibrium and full coalitional equilibrium.

from the current *status-quo* outcome, until nobody wishes to deviate further. The set of possible final outcomes is defined using stable sets à la von-Neumann & Morgenstern ([32]). This approach is less appropriate when coalitions can *privately* plan deviations.<sup>7</sup>

#### 6.2 Strong and Coalition-Proof Equilibria

A Nash equilibrium is strong ([2]) if no coalition, taking the actions of its complement as given, has an uncorrelated deviation that benefits all of its members. The main drawback of this notion, is that it exists in only a relatively small set of games. <sup>8</sup> [6] presents a wider refinement of Nash equilibrium, which exists in more games: a coalition-proof Nash equilibrium. A Nash equilibrium is coalition-proof if no coalition has a profitable self-enforcing uncorrelated deviation. For a coalition of a single player any deviation is self-enforcing. For coalitions of more than one player, a deviation is self-enforcing if there is no further self-enforcing and improving deviation by one of its proper sub-coalitions.

The notion of coalition-proof equilibrium has been useful in a variety of applied contexts, such as: menu auctions ([7]), oligopolies ([8,11,12,31]), and common agency games ([22]).

These notions focus on environments where coalitions can privately communicate before the play starts, and plan a joint deviation. However, they ignore the fact that the same private communication allows the players to correlate their moves. This deficiency is overcome by the notions of strong and coalition-proof correlated equilibria. A correlated equilibrium is strong if no coalition has a (possibly correlated) joint deviation that benefits all of its members. The

 $<sup>\</sup>overline{\phantom{a}}$  [34, Section 1] presents an example for the difference between a negotiation-proof equilibrium and a coalition-proof Nash equilibrium. Observe that the negotiation-proof equilibrium in this example, the profile (U, L, A), is not a plausible outcome if the coalition ( $\{1, 2\}$ ) can privately deviate.

<sup>&</sup>lt;sup>8</sup> Examples for games where strong Nash equilibria exist are congestion games ([19]); games where the preferences satisfying independence of irrelevant choices, anonymity, and partial rivalry ([20]); and games where the core of the cooperative game derived from the original normal form game, is non-empty (see [21], and the references within). Conditions for the equivalence of strong and coalition-proof Nash equilibria are presented in [21] (games with population monotonicity property) and in [22] (common agency games).

<sup>&</sup>lt;sup>9</sup> Observe that only members of the deviating coalition may contemplate deviations from the deviation. This rules out the possibility that members of the deviating coalition might form a pact to deviate further with someone not included in this coalition. This limitation has been criticized, especially in the literature that deals with the farsighted coalitional stability approach (described earlier).

close connection between strong correlated equilibrium and private pre-play communication is demonstrated by:

- The result in [18], which shows that any "punishable" <sup>10</sup> ex-ante strong correlated equilibrium is a strong Nash equilibrium in an extended game with cheap-talk. <sup>11</sup>
- The example in [27] of an *ex-ante* strong correlated equilibrium that is the only plausible outcome of a game with pre-play communication, as experimentally demonstrated in the referred paper.

#### 6.3 Relations among Different Notions of Strong Correlated Equilibria

A deficiency of the notion of strong correlated equilibrium, is that there are six different variants of it in the literature: three *ex-ante* notions and three *ex-post* notions. In this subsection we present those notions, the relations among them, and the implications of the main result.

Notions of ex-ante strong correlated equilibria have been presented in [26,29,25]. As discussed in Sec. 2, our ex-ante definition is equivalent to the definition in [26]. In [29] deviating coalitions are not allowed to construct new correlation devices, and are limited to use only uncorrelated deviations. <sup>12</sup> In [25] only some of the coalitions can coordinate deviations. In both cases the sets of feasible deviations is included in our set of deviations, and thus our set of ex-ante strong correlated equilibria is included in the other sets of equilibria.

An ex-post strong correlated equilibrium can be defined in our framework, as a profile which is resistant to deviations at the ex-post stage when each player knows his recommendation (i.e., no coalition  $S \subseteq N$  has a profitable deviation with respect to an ex-post information structure  $(\mathcal{F}^i)_{i \in S}$ , in which:  $\forall \omega \in \Omega, \forall i \in S, \exists a^i \in A^i \text{ s.t. } \mathbf{a}^i (F^i(\omega)) (a^i) = 1$ ).

<sup>&</sup>lt;sup>10</sup> Loosely speaking, a strategy profile is punishable if it Pareto-dominates another strategy profile, even when the deviating players do a joint scheme.

<sup>&</sup>lt;sup>11</sup> The implementation presented in [18] is only as a  $\lfloor n/2 \rfloor$ -strong Nash equilibrium: an equilibrium that is resistant to deviations of coalitions with less than n/2 players. If one assumes that the players are computationally restricted and "one-way" functions exist, then the implementation can be as a strong Nash equilibrium (see [1,23]).

<sup>&</sup>lt;sup>12</sup> In [29]'s setup, the mediator can send an indirect signal to each player, which holds more information than the recommendation itself. In that case, the uncorrelated deviation is a function from the set of the S-part of the signals to the set of uncorrelated S-strategy profiles. In our framework, in which coalitions can use new correlation devices, any ex-ante strong correlated equilibrium that can be implemented by indirect signals, can also be implemented by a direct correlation device.

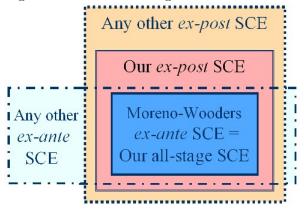
Notions of ex-post strong correlated equilibria have been presented in [13,30,9]. In [13] a deviating coalition can only use deviations that improve the conditional utilities of all deviating players for all possible recommendation profiles. <sup>13</sup> In [30] a coalition S can only use pure deviations (functions  $d^S: A^S \to A^S$ ). In [9], a coalition S can only use deviations that are implemented if the recommendation profile  $a^S$  is included in some set  $E^S \subseteq A^S$  which satisfies:

- (1) If  $a^S \in E^S$ , each player earns from implementing the deviation;
- (2) If  $a^S \notin E^S$ , at least one player looses from implementing the deviation.

It can be shown that those conditions imply the existence of a profitable deviation with respect to an *ex-post* information structure. <sup>14</sup> Thus our set of *ex-post* strong correlated equilibria is included in the other sets of equilibria.

The main result reveals inclusion relations among the different notions of strong correlated equilibria, which described in Fig. 1. <sup>15</sup> Thus, [26]'s ex-ante notion is much more robust than originally presented: It is an appropriate notion not only for frameworks where players can only communicate before receiving the recommendations of the correlated agreement, but to any preplay mediation and communication framework.

Figure 1. Relations among Different Notions of Strong Correlated Equilibria (SCE)



#### 6.4 Coalition-proof Correlated Equilibria

A correlated equilibrium is coalition-proof if no coalition has a (possibly correlated) profitable self-enforcing deviation. Again, a deficiency of this notion

<sup>&</sup>lt;sup>13</sup> It is equivalent to requiring that  $\forall i \in S, \omega \in \Omega \ u_d^i(\omega) > u_f^i(\omega)$ .

<sup>&</sup>lt;sup>14</sup> The information structure is such that each deviator would know his recommendation and whether  $\mathbf{a}^S(\omega) \in E^S$ .

 $<sup>^{15}</sup>$  See [26, Section 4] for an example of an ex-post strong correlated equilibrium that is not an ex-ante equilibrium.

is that there are six different variants of it in the literature (3 ex-ante and 3 ex-post). <sup>16</sup> It is possible to extend the model of incomplete information, and define a notion of all-stage coalition-proof correlated equilibrium, by using an appropriate notion of consistent refinements of information structures. However, the example in Section 5 shows that this notion does not coincide with the ex-ante coalition-proof notion, nor that there is any inclusion relations among the different coalition-proof notions. <sup>17</sup> Thus, the notion of coalition-proof correlated equilibrium is not robust: it is sensitive to the exact properties of the revealing protocol.

# 6.5 Extensions of the Main Result

- (1) Bayesian games: [26] presents a notion of ex-ante strong communication equilibrium in Bayesian games. The main result can be extended to this setup as well, to show that an ex-ante strong communication equilibrium is resistant to deviations at all stages.
- (2) k-strong equilibria: In [18] an ex-ante notion of k-strong correlated equilibrium is defined as a strategy profile that is resistant to all coalitional deviations of up to k players. The main result can be directly extended to this notion as well: An ex-ante k-strong correlated equilibrium is resistant to deviations of up to k players at all stages.

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<sup>&</sup>lt;sup>16</sup> Conditions for the existence of strong and coalition-proof correlated equilibria in games are discussed in [9,25,26,29].

<sup>&</sup>lt;sup>17</sup> The example in Section 5 presents an ex-ante coalition-proof correlated equilibrium that is not an all-stage equilibrium. Based on this, it is possible to construct a 3-player game with an all-stage coalition-proof correlated equilibrium that is not an ex-ante coalition-proof equilibrium, in which the coalition  $\{1,2\}$  would have a deviation that induces a similar situation to that described in table 2. The examples in [9,26,29] show that there are no inclusion relations with the ex-post notions as well.

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