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2018

Online at <https://mpra.ub.uni-muenchen.de/102651/>  
MPRA Paper No. 102651, posted 13 Sep 2020 19:52 UTC

# Flexible Retirement and Optimal Taxation

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This version: August 14, 2020

First version: November 3, 2017

## Abstract

This paper studies optimal insurance against idiosyncratic wage shocks in a life cycle model with intensive labor supply and endogenous retirement. When the fixed cost of work is increasing in wage, the optimal retirement wedge provides stronger incentives for delayed retirement with age. Retirement benefits that resemble the US Social Security system can implement the optimum. Calibrated numerical simulations suggest that a mix of retirement benefits that increase with claiming age, and age-dependent linear taxes, is close to optimal.

**JEL classification:** H21, H55, J26

**Keywords:** Retirement, Optimal Taxation, Social Security

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\*Contact email: [andiaye@stern.nyu.edu](mailto:andiaye@stern.nyu.edu). I am grateful to Guido Lorenzoni, Alessandro Pavan, Larry Christiano and Mariacristina de Nardi for their invaluable advice and guidance. I would like to thank Gadi Barlevy, Marco Bassetto, Gideon Bornstein, Abdoulaye Cisse, Gaby Cugat, Richard De Thorpe, Emmanuel Farhi, Mike Golosov, Narayana Kocherlakota, Jean-Baptiste Michau, Paul Mohnen, Chris Moser, Jordan Norris, Giorgio Primiceri, Dominik Sachs, Ali Shourideh, Stefanie Stantcheva, Bruno Strulovici, Yuta Takahashi, Ivan Werning, Nicolas Werquin, and numerous conference and seminar participants for feedback and comments.

# 1 Introduction

Planning for retirement and choosing when to retire are important decisions for most people. Workers pay Social Security (SS henceforth) contributions from their earnings,<sup>1</sup> save and invest in retirement accounts, and choose whether to claim early or delay claiming retirement benefits beyond the normal retirement age.

There is strong evidence that the pension and tax systems affect retirement behavior.<sup>2</sup> Wedges, or implicit distortions in SS benefits and labor income taxes, affect labor supply, both through daily work hours—the intensive margin—and through the timing of retirement—the extensive margin. The value of retirement pensions and post-tax retirement savings determines consumption after retirement. In turn, retirement behavior affects the income distribution and the duration of retirement, which are critical inputs into the design of the SS and tax system.

This paper aims to assess the effect of endogenous retirement for the optimal design of social insurance over the life cycle. Since the seminal Mirrlees (1971) income taxation model, most models in optimal tax theory assume that retirement is an exogenous date instead of an endogenous labor supply decision. Progress has been made in specific economies with a disability shock (cf. Diamond and Mirrlees (1978) and Golosov and Tsyvinski (2006)) or a permanent wage shock at birth in a static setting (cf. Michau (2014) and Shourideh and Troshkin (2015)). In realistic life cycle settings where wage risk gradually resolves over time, the implications of endogenous retirement for the structure of optimal retirement policies are yet to be understood.

This paper’s central question is the following: How does the endogeneity of retirement affect the optimal design of social security and taxes? In other words, how should the government choose consumption, work hours, and the retirement age to provide wage insurance over the life cycle, and through what policy instruments? First, I analytically derive optimal history-dependent policies and describe the economic forces that shape retirement distortions over the life cycle. Second, I calibrate the model to the U.S. economy and quantify the magnitude, evolution, and welfare gains from optimal policies. Third, I show that optimal policies can be implemented by retirement benefits akin to the U.S. SS system. Finally, I explore policy recommendations for simple linear policies that condition on the retirement age.

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<sup>1</sup>In the US, employers also pay the SS portion of the Federal Insurance Contributions Act (FICA) tax of 6.2% of gross compensation.

<sup>2</sup>cf. Gruber and Wise (1998, 2002).

In the life cycle model, workers adjust their labor supply through work hours and the timing of retirement. Individuals live from ages 25 to 80, work, consume, and choose when to retire. During work years, labor income is the product of intensive labor supply and wage or productivity, evolving as a Markov process. A fixed utility cost of staying in the labor market creates non-convexities in the disutility of labor. This fixed cost incorporates some essential characteristics of retirement decisions. First, workers adjust their work hours until they irreversibly exit the labor force, with a drop in work hours to zero. Second, when productivity is public information, highly productive agents efficiently retire later than lowly productive agents. Third, there is an option value of waiting for higher wages before retirement. This option value decreases with age as the value of waiting for higher wages vanishes in old-age.

The government chooses consumption, work hours, and retirement age in order to maximize social welfare. As in the standard Mirrlees (1971) model, individual productivity and labor effort are privately observed by the workers. Besides, the fixed utility cost of staying in the labor market depends on productivity and is unobserved by the government. Therefore, the government's goal is to design a dynamic mechanism that is incentive-compatible. This mechanism leads to implicit taxes and subsidies, or "wedges" that summarize the distortions in the constrained efficient allocations. With endogenous retirement, the retirement, labor, and savings wedges interact in nontrivial ways. On the one hand, a positive labor wedge will distort both work hours and the retirement age downwards. On the other hand, a positive savings wedge will discourage retirement savings and delay retirement. Therefore, the optimal retirement wedge's first goal is to counterbalance the indirect distortions to retirement decisions from the labor and savings wedges. I introduce the net retirement wedge as the net distortion on retirement that filters out the effects of labor and savings distortions. The second goal is to redistribute and insure against wage shocks while accounting for the disparate impact of continued work on the welfare of low wage and high wage workers.

When the fixed cost of work is increasing in wage, continued work has a positive redistributive and insurance value. It is then optimal to incentivize delayed retirement beyond merely countering the indirect distortions to retirement decisions from the labor and savings wedges. As a result, the net retirement wedge gives stronger incentives for delayed retirement with age. The optimal retirement wedge inherits the rate of persistence from the wage shocks. The relative size of the fixed cost of work for high wage and low wage workers determines the direction of the net retirement wedge. Finally, the insurance and redistributive value

of endogenous retirement and the size of labor distortions amplify the level of the net retirement wedge.

This paper proposes two implementations of the optimal allocations: The first implementation is through retirement benefits that share similar features with many public pension programs worldwide. These retirement benefits are contingent on the history of income until retirement. When incentivizing delayed retirement has a positive redistributive and insurance role, the benefits are progressive in lifetime incomes. Also, the social insurance system is always actuarially more favorable to low earners than high earners, and more so when incentivizing delayed retirement has a positive redistributive and insurance role. The second implementation is through a simple SS program similar to the US Old-Age, Survivors, and Disability Insurance (OASDI) program. In particular, a deferral rate adjusts benefits such that the private and public option values of continued work equalize at the second-best retirement age.

I calibrate the model to a baseline U.S. economy with a rich representation of the status quo SS and tax systems. Then, I discuss the properties of optimal policies for different assumptions on the relative size of the fixed cost of work for high wage and low wage workers. When continued work has a positive redistributive and insurance role, the net retirement wedge is negative and decreases with age, i.e., the planner provides stronger delayed retirement incentives with age. A simple combination of retirement benefits that are linear in lifetime incomes and that increase with retirement age, along with age-dependent linear taxes, achieves almost the entire welfare gains from the constrained efficient allocations in my calibrated simulations.

**Related Literature** An extensive empirical literature documents the relationship between retirement behavior and tax and SS systems around the world. Gruber and Wise (1998), Gruber and Wise (2002), and their accompanying volumes of comparative studies document that, over much of the second half of the 20th century, disincentives to continue working created a trend towards early retirement. This trend has shown signs of reversal in the mid-2000s because of longevity, gender composition, social norms, SS and tax reforms, and other factors.

This paper builds on the insights of the early non-linear income taxation literature. Mirrlees (1971) develops the theory and optimal tax formulas that Saez (2001) links to estimated elasticities. Albanesi and Sleet (2006) develop a dynamic Mirrlees model and focus on implementing the optimal allocations with a restricted set of instruments. The subsequent literature develops the dynamic Mirrlees model

with persistent productivity shocks (Farhi and Werning (2013)) and focuses on the evolution of the labor wedge. Golosov *et al.* (2016) disentangle the motives of insurance and redistribution. Stantcheva (2017) incorporates endogenous human capital acquisition.<sup>3</sup> A comprehensive survey of the dynamic taxation literature can be found in Golosov and Tsyvinski (2015) and Stantcheva (2020). These papers assume an exogenous retirement age and find that the labor wedge should increase with age and that linear history-independent but age-dependent taxes are close to optimal. Three sets of results distinguish this paper and contribute to the dynamic taxation literature. First, with endogenous retirement, the retirement wedge plays important insurance and actuarial roles that are not present with exogenous retirement. Second, the labor wedge is slightly hump-shaped rather than increasing in old age. Third, retirement benefits that are increasing with retirement age are needed in addition to the age-dependent linear taxes to achieve welfare gains close to those from the constrained efficient allocations. Crucially, these retirement benefits are history-dependent but are linear in lifetime incomes.

My analysis of the Mirrlees optimal policies sheds new light on the quantitative results of complementary literature on the parametric optimization of social insurance. Huggett and Parra (2010) study the level of insurance provided by the US SS and tax system in a model with a fixed retirement age. They quantitatively find that SS benefits that are linear or progressive in lifetime income are equally as desirable under the status quo tax system. Both policies outperform a radical reform that replaces the social insurance system with a tax on lifetime income. However, as the authors acknowledge, their analysis cannot identify the policies that come close to achieving the maximal welfare gains. This paper shows that retirement benefits that are linear in lifetime incomes, combined with age-dependent linear taxes, can achieve the bulk of the maximal welfare gains for the simulations studied. Crucially, this paper emphasizes the importance of actuarial adjustment of retirement benefits with retirement age if one accounts for endogenous retirement. In a model with exogenous retirement but an increasing elasticity of labor supply parameter, Karabarbounis (2016) finds that the optimal labor income tax, within the class of the Heathcote *et al.* (2014) tax function, is hump-shaped in age.

The first analysis of retirement and optimal taxation comes from Diamond and Mirrlees (1978). In their framework, workers are subject to disability shocks (as subsequently in Golosov and Tsyvinski (2006)). All able workers choose the same retirement age and share the same productivity at any given age. Hence, their

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<sup>3</sup>Makris and Pavan (2017) investigate the effects of learning-by-doing on optimal taxes.

retirement decisions do not interact with the income distribution. Also, Diamond and Mirrlees (1978) do not allow for an intensive margin of labor supply. Other papers study optimal taxation with an extensive margin of labor supply in a static framework (Saez (2002), Jacquet *et al.* (2013), Gomes *et al.* (2017), Rothschild and Scheuer (2013)).

Recent literature has analyzed optimal tax and retirement benefits and the timing of retirement. Michau (2014), Cremer *et al.* (2004), Choné and Laroque (2014), and Shourideh and Troshkin (2015) introduce the retirement margin in the analysis of optimal tax and retirement benefit systems. In these papers, a permanent shock deterministically pins down the whole history of productivity, as in a static setting. Shourideh and Troshkin (2015) find that when the fixed cost of work increases in wages, the static retirement wedge incentivizes delayed retirement. This paper highlights novel contributions to this literature. These include the stronger incentives for delayed retirement as workers age, the insurance and actuarial roles of the retirement wedge, the two proposed implementations, and ensuing policy recommendations for simple policies.

Other papers study aspects of retirement, taxation, and social security design with essential differences from the current paper. Nishiyama and Smetters (2007) and Hosseini and Shourideh (2019) study the privatization and funding of social security in overlapping generation economies. Moser and Olea de Souza e Silva (2019) study the optimal design of social security with presented-bias individuals. This paper contributes to our understanding of the optimal design of intragenerational insurance with rational retirement as an endogenous labor supply decision. I extend the results to economies with home production and individuals with an uncertain lifetime correlated with income. More work is needed to fully understand the determinants of labor supply in old age (marital status, social norms, health, liquidity constraints) and to formulate comprehensive Social Security reform.

The following sections are structured as follows. Section 2 sets up the life cycle model of endogenous retirement and highlights the retirement decision features in the full information benchmark. Section 3 develops a recursive formulation of the second-best planning problem. Section 4 determines the optimal retirement policies and describes the results. Section 5 presents the numerical analysis. Section 6 contains two implementations of optimal policies and policy recommendations for simpler policies. Section 7 discusses modeling assumptions and presents two extensions of the canonical model. Section 8 concludes. All major proofs are relegated in Appendix A. Computational Appendix B. contains some additional proofs and figures of the numerical analysis.

## 2 A Life cycle Model of Endogenous Retirement

In this section, I describe an economy in which workers are ex-ante heterogeneous in productivity, experience idiosyncratic productivity shocks over their lifetime, and adjust their labor supply through flexible working hours and the timing of their retirement.

**Productivity, Technology, and Preferences** Consider a continuous-time economy populated by a continuum of agents who live until age  $T$ . At each time  $t$ , each agent privately observes the realization of his current labor productivity  $\theta_t \in (0, +\infty)$ . Agents provide  $l_t \geq 0$  units of labor at time  $t$  at a wage rate equal to their productivity and earn gross income  $y_t = \theta_t l_t$ .

At time  $t = 0$ , initial productivity  $\theta_0 \in (0, +\infty)$  is drawn from a distribution  $F$  with density  $f$ . A standard Brownian Motion  $B = \{B_t, \mathcal{F}_t; 0 \leq t \leq T\}$  on  $(\Omega, \mathcal{F}, \mathcal{P})$  drives the productivity shocks in future periods. A history of productivities  $(\theta^t) = \{\theta_s\}_{s \in [0, t]}$  is a sequence of realizations of the productivity process that evolves according to the law of motion

$$\frac{d\theta_t}{\theta_t} = \mu_t dt + \sigma_t dB_t. \quad (1)$$

The real constants  $\mu_t - \frac{1}{2}\sigma_t^2$  and  $\sigma_t$  are, respectively, the drift and volatility of log-productivity. When the drift and volatility are independent of time, productivity is a Geometric Brownian Motion (GBM) and log-productivity is the continuous-time limit of a random walk.

Agents have time-separable preferences over consumption  $\{c_t\}_{0 \leq t \leq T}$  and labor  $\{l_t\}_{0 \leq t \leq T}$  processes that are progressively measurable with respect to the filtration  $\mathcal{F}_t$ .<sup>4</sup> When an agent is working, ( $l_t > 0$ ), he incurs a flow utility cost of staying in the labor market  $\phi(\theta_t)$ , and his current period utility is  $u(c_t, l_t) - \phi(\theta_t)$ , where  $u$  is increasing in consumption, decreasing in labor, twice continuously differentiable, and concave. Utility along the intensive margin is separable in consumption and labor and isoelastic in labor:

$$u(c_t, l_t) = u(c_t) - h(l_t) = u(c_t) - \kappa \frac{l_t^{1+\frac{1}{\varepsilon}}}{1+\frac{1}{\varepsilon}}$$

where  $\varepsilon > 0$  is the intensive Frisch elasticity of labor supply. In Appendix A.15, I extend the analysis to preferences that are non-separable in consumption and

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<sup>4</sup>Consumption  $c_t(\theta^t)$  and labor  $l_t(\theta^t)$  depend on the whole history of productivities until time  $t$ . In the text, I drop the realizations  $\theta^t$  when referring to  $\mathcal{F}_t$ -measurable processes  $\{c_t, y_t\}$  to simplify the notation.



labor.

The fixed utility cost of staying in the labor market can be thought of as the utility cost of commuting time, work-related consumption costs, or taste for leisure. I write it in units of utils for tractability. This fixed cost creates a non-convexity in the disutility of work as agents prefer no work to a few hours of work. As in French (2005) and Rogerson and Wallenius (2013), these non-convexities trigger retirement at some point in the worker's life.

Retirement,  $l_t = 0$ , is an irreversible decision. Define a stopping time  $\mathcal{T}_R \in \mathcal{T}$ ,<sup>5</sup> the age after which a retired agent provides zero labor effort and does not incur the fixed utility cost. After retirement, an agent's utility in each period is  $u(c_t, 0)$ . I define the retirement age as the age at which an individual chooses to exit the labor force forever<sup>6</sup>—which the model allows to differ from the age at which an individual chooses to start claiming Old-Age, Survivors and Disability Insurance (OASDI) benefits.<sup>7</sup>

**Planning Problem** Preferences over consumption and labor  $\{c_t, l_t\}$  and retirement decisions  $\{\mathcal{T}_R\}$  are summarized by an agent's expected lifetime utility:

$$v_0(\{c_t, l_t, \mathcal{T}_R\}) \equiv \mathbb{E} \left\{ \int_0^{\mathcal{T}_R} e^{-\rho t} [u(c_t, l_t) - \phi(\theta_t)] dt + \int_{\mathcal{T}_R}^T e^{-\rho t} u(c_t, 0) dt \right\} \quad (2)$$

in which  $\rho$  is the rate of time preference. A utilitarian planner chooses incentive-compatible (IC) allocations to maximize social welfare:

$$\max_{\{c_t, l_t, \mathcal{T}_R\}} v_0(\{c_t, l_t, \mathcal{T}_R\}) \quad (3)$$

subject to the law of motion of productivity (1), the definition of indirect utility (2) and an intertemporal resource constraint. For simplicity, I work in partial equilibrium, and the planner can save aggregate resources in a small open economy and borrow at a net rate of return  $r$ . I study the planner's problem for a single

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<sup>5</sup>A random variable  $\mathcal{T}_R$  is a stopping time if  $\{\mathcal{T}_R \leq t\} \in \mathcal{F}_t, \forall t \geq 0$ . Intuitively, this definition means that at any time  $t$ , one must know whether retirement has occurred or not.

<sup>6</sup>The irreversible retirement assumption is motivated by empirical and theoretical reasons. Rogerson and Wallenius (2013) find empirical evidence in the Current Population Survey data that retirement occurs as abrupt transitions from full-time to little or no work in the U.S. By age 70, the age by which individuals should start claiming SS benefits, 75% of men report working zero hours. In addition, this assumption is without loss of generality and can be relaxed. The main predictions of the model remain unchanged if this paper allows for retirees to return to the labor market at a lower wage.

<sup>7</sup>In a decentralized economy, workers can actually claim SS benefits whenever they want, and their optimal retirement benefits system are computed according to the history of their earnings. Because I work with allocations directly in this primal approach, the SS benefits are implicit in the model.

cohort in isolation and abstract from intergenerational redistribution issues.<sup>8</sup> The planner's resource constraint is therefore:

$$\mathbb{E}\left\{\int_0^T e^{-rt} c_t dt\right\} + G \leq \mathbb{E}\left\{\int_0^{\mathcal{T}_R} e^{-rt} \theta_t l_t dt\right\}. \quad (4)$$

The left-hand side includes exogenous government spending  $G$ <sup>9</sup> and the cost of providing lifetime consumption to agents. The right-hand side is the sum of the net present value (NPV) of income  $y_t$  generated by workers until they retire. Because of the law of large numbers, the aggregate resource constraint is the expectation over the histories of productivities  $(\theta^t)$ .

## 2.1 The Full Information Benchmark

This section solves the planning problem with full information. I highlight features of the optimal retirement decision that are absent in existing models with no endogenous retirement choice but have important implications for optimal policy.

Let the rate of time preference equal the rate of return of government savings,  $\rho = r$ . From the intertemporal Euler equation, productivity shocks are fully insured and consumption is the same across different histories:  $u'(c_t(\theta^t)) = \lambda$ , where  $\lambda$  is the marginal social cost of public funds.<sup>10</sup> When it is optimal to work, the marginal rate of transformation of labor into consumption is the wage rate,  $\theta_t$ . Therefore, labor supply satisfies  $\kappa l_t^{\frac{1}{\varepsilon}} = \lambda \theta_t$ . With full information, the planner maximizes social welfare by maximizing total resources available in the economy. Consumption is smoothed and more productive agents work more hours and produce more output. It is only natural then that, as long as the fixed cost of staying in the labor market for highly productive workers is not too high compared to that of lowly productive workers (Technical Assumption 1), the planner makes highly productive workers retire later than lowly productive workers.

**Assumption 1.** *For some constant  $\psi$ ,  $\phi'(\theta) \leq \psi\theta^\varepsilon$ ,  $\forall \theta$ .*

**Proposition 1.** *(First-best retirement decision) Suppose that Assumption 1 holds. Then there exists a time-dependent productivity threshold  $\theta_R^{fb}(t)$  such that retirement occurs if and only if productivity falls below it:  $\mathcal{T}_R^{fb} = \inf\{t; \theta_t \leq \theta_R^{fb}(t)\}$ .*

<sup>8</sup>Given that I study insurance and redistribution across one cohort, time is equivalent to age for the cohort.

<sup>9</sup> $G$  can capture many sources of exogenous government revenues and expenses as well as intergenerational transfers to or from another cohort etc.

<sup>10</sup> $\lambda$  the multiplier on the planner's resource constraint (4)

The proof is in Appendix A. This proposition means that the planner balances the need to induce the highly productive (high wage) agents to continue working with the need to avoid the fixed utility cost for less productive (low earning) workers. In the first-best case, it is therefore, optimal to set productivity cut-offs below which retirement occurs.

To understand the determinants and lifetime evolution of these retirement cut-offs, I consider the case in which agents are risk neutral.

In this tractable case, I analytically show that there is an option value of waiting for higher productivity shocks before retirement. In addition, this option value decreases over time. Therefore, the implicit labor supply elasticity over the retirement margin increases over time. The following corollary summarizes this result in terms of the retirement thresholds  $\theta_R^{fb}(t)$ .

**Corollary 1.** (*Option value of continued work vs. retirement*) Suppose that Assumption 1 holds and productivity is a GBM. Denote  $\theta_S$  the static participation threshold.

1. For all  $t < T$ ,  $\theta_R^{fb}(t) \leq \theta_S$  and the marginal social value of continued work is negative at retirement, i.e.,  $\theta_R^{fb}(t)l^{fb}(\theta_R^{fb}(t)) - h(l^{fb}(\theta_R^{fb}(t))) - \phi(\theta_R^{fb}(t)) \leq 0$ .
2. The retirement thresholds  $\theta_R^{fb}(t)$  are increasing in  $t$ . In addition,  $\lim_{t \rightarrow T} \theta_R^{fb}(t) = \theta_S$ .

Point 1 of the corollary states that retirement occurs below a productivity level at which it would be efficient not to work in a static environment. This creates an option value of waiting for higher productivity shocks and higher earnings before retirement that is not present in models with permanent productivity shocks like Michau (2014) or Shourideh and Troshkin (2015). Working today instead of retiring preserves the option of retiring later at a higher wage, hence the term "option value" of work. Indeed, when there is no uncertainty on future earnings, the marginal value of labor is equal to the fixed utility cost of work at retirement, and the option value is zero. In practice, this option value is negative at retirement. Rust (1989), Lazear and Moore (1988) and Stock and Wise (1988) estimate structural models of retirement with uncertain earnings and find that people continue to work at any age, as long as the expected present utility value of continuing work is greater or equal to the expected present value of immediate retirement.

Point 2 of the corollary states that the option value of continued work decreases over time as the horizon shortens. The option value of continued work vanishes at the end of the horizon and only then is the irreversible retirement decision similar to a static participation decision and the marginal value of labor equal to the fixed utility cost of work.

To develop some intuition, set<sup>11</sup>  $\phi(\theta) = \phi_0 + \phi_1\theta^{1+\varepsilon}$ , and consider the infinite horizon limit  $T \rightarrow \infty$ . In this case, the retirement threshold is independent of time,  $\theta_R^{fb}$ . The proof in Appendix A proceeds similarly to Leland (1994) by decomposing the value of social welfare into two terms:

$$w(\theta) = \underbrace{A(\phi_1)\theta^{1+\varepsilon} - \frac{\phi_0}{\rho}}_{\text{social value of working forever (SVWF)}} - \underbrace{\left(\frac{\theta_R^{fb}}{\theta}\right)^x}_{\text{discounting at retirement } E[e^{-\rho\mathcal{T}_R^{fb}}|\theta]} \underbrace{\left[A(\phi_1)(\theta_R^{fb})^{1+\varepsilon} - \frac{\phi_0}{\rho}\right]}_{\text{SVWF starting at retirement threshold}} \quad (5)$$

where the positive constant  $x$  and non-increasing function  $A(\phi_1)$  are defined in the Appendix A. The value of social welfare  $w(\theta)$  is the value of lifetime utility of output if the agent were to work forever, minus the value of lifetime utility of output if he were to work forever at the optimal retirement threshold, discounted by the expected value of the discount factor at retirement. This value is zero at retirement. From a smooth pasting argument as in Dixit (1993), the value of its marginal social welfare is also zero at retirement. This gives an explicit value of the retirement threshold

$$\theta_R^{fb} = \left( \frac{\phi_0}{\rho} \frac{x}{A(\phi_1)(1+\varepsilon+x)} \right)^{\frac{1}{\varepsilon}}. \quad (6)$$

and the static participation threshold is

$$\theta_S = \left( \frac{\phi_0}{[\kappa^\varepsilon(1+\varepsilon)]^{-1} - \phi_1} \right)^{\frac{1}{\varepsilon}}$$

Note that both  $\theta_R^{fb}$  and  $\theta_S$  are increasing in  $\phi_0$  and in  $\phi_1$ ,<sup>12</sup> meaning that workers retire earlier when their fixed costs are large. In addition, the marginal social value of continued work is negative at retirement  $\theta_R^{fb} < \theta_S$ .

In summary, the solution of the first-best planning problem generates the following insights about the implications of optimal retirement: First, lowly productive agents retire earlier than highly productive agents. Second, there is an option value of waiting for higher earnings before retiring. Therefore, the implicit labor supply elasticity increases over time.

When the planner cannot observe productivity, first-best allocations with constant consumption are not achievable as any agent would be better off retiring immediately. Nevertheless, history-dependent versions of these intuitions carry

<sup>11</sup>With  $\phi_1 < 1/(\kappa^\varepsilon(1+\varepsilon))$ . The proof in Appendix A, considers in general any constant, power function, or linear combination thereof  $\phi(\theta) = \phi_0 + \phi_1\theta^{1+\varepsilon\phi}$  with  $\varepsilon_\phi \leq \varepsilon$ .

<sup>12</sup>For convergence of net present values, I assume that  $\rho > \mu > \sigma^2\varepsilon/2$  in the proof in the Appendix A.



Figure 1: First-Best Retirement Decision

*Note:* Example of productivity history. Horizontal axis  $t$ , vertical axis  $\theta_t$ . Retirement region shaded.  $\theta_s$ : static participation cut-off. The retirement region expands with age.

through in the second-best retirement policies.

### 3 The Social Insurance Problem

This section studies the second-best problem in which productivity and its evolution is private information to the planner. I start by setting up the planning problem with full IC constraints. Then, I relax the incentive problem using the First Order Approach (FOA) procedure developed in Farhi and Werning (2013), and I incorporate the retirement decision. Finally, through a redefinition of the state space, I write a recursive formulation of the FOA.

#### 3.1 Incentive Compatibility

In the second-best problem, both the agents and the planner observe consumption  $\{c_t\}$ , retirement status  $\mathcal{T}_R$  and income from work  $\{y_t\}$ . However, the planner does not observe  $\{\theta_t\}$ , and therefore does not observe labor  $\{l_t = y_t/\theta_t\}$  either. As a result, the planner needs to incentivize the agents with dynamic contracts.

A contract is a both a consumption process  $\{c_t\}$  and a stochastic retirement time  $\mathcal{T}_R$  that are adapted to the filtration generated by  $\{y_t\}$ .<sup>13</sup> By the revelation principle, a contract is a mapping from any reported process of productivities

<sup>13</sup>The planner's objective is concave and the optimal contract cannot be strictly improved by randomization over allocations and stopping times.

$\sigma(\{\theta^t\}) = \{\tilde{\theta}^t\}$  to a triplet  $\{\tilde{c}_t, \tilde{y}_t, \tilde{\mathcal{T}}_R\}$  of processes adapted to the filtration generated by  $\{\tilde{\theta}_t\}$ . It specifies the consumption, output, and retirement status at any time. An allocation is IC if it is the outcome of a contract in which it is optimal for the agent to truthfully reveal his true productivity process  $\{\theta_t\}$ . In other words, for any reporting strategy  $\sigma$ ,  $E\{v_0(\{c_t, l_t, \mathcal{T}_R\})\} \geq E^\sigma\{v(\{\tilde{c}_t, \tilde{y}_t, \tilde{\mathcal{T}}_R\})\}$ , where  $E^\sigma$  is the expectation over the paths generated by reports. The planner commits to a non-renegotiable contract at time zero.

In order to characterize allocations, I now relax the planner's incentive constraints.

### 3.2 Recursive Formulation of the Planning Problem

The planner's cost of providing an allocation  $\{c_t, l_t = y_t/\theta_t, \mathcal{T}_R\}$  is

$$K_0(v) = \min_{\{c, y, \mathcal{T}_R\}} E\left\{\int_0^T e^{-\rho t} c_t dt - \int_0^{\mathcal{T}_R} e^{-\rho t} y_t dt\right\} \quad (7)$$

By duality, the planner's problem is equivalent to minimizing the cost of providing allocations (7), subject to a minimum promised utility  $v_0 \geq v$ , full incentive compatibility and the law of motion of productivity (1).

The First Order Approach (FOA) relaxes the IC constraints by restricting attention to local deviations. An IC mechanism must be immune to such deviations. As a result, the sensitivity of promised utility with respect to reports, denoted by  $\Delta_t \equiv \partial_\theta v_t$ , satisfies an envelope condition on the agent's optimal reporting problem. I discuss the optimal reporting problem in detail in Appendix A.

Kapička (2013), Farhi and Werning (2013), and Golosov *et al.* (2016) implement the FOA in the context of optimal taxation, while Williams (2011) and Sannikov (2014) do so in the context of optimal contracting in continuous-time. It is a necessary, but not generally sufficient, condition for an allocation to be IC.<sup>14</sup> In the numerical analysis, I verify ex-post that the allocations obtained from the FOA satisfy full incentive compatibility using a method developed by Farhi and Werning (2013) that does not require solving for the full incentive-compatible mechanism. I continue the recursive formulation of the problem and reparametrize the state space in a simpler form. The lemma below derives the law of motion of promised utility and its sensitivity and allows me to solve the problem recursively.

**Lemma 1.** (*Law of motion of promised utility and sensitivity*)

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<sup>14</sup>Nevertheless, it gives a lower bound on the cost of providing a given promised utility to the agents.

1. *The law of motion of promised utility is*

$$dv_t = (\rho v_t - u(c_t, \frac{y_t}{\theta_t}) + \phi(\theta_t))dt + \theta_t \Delta_t \sigma_t dB_t \quad (8)$$

*with the boundary condition*

$$v_o = v.$$

2. (FOA) *The law of motion of the sensitivity process  $\Delta_t \equiv \partial_{\theta} v_t$  is*

$$d\Delta_t = \left[ \left( \rho - \mu_t \right) \Delta_t - u_{\theta}(c_t, \frac{y_t}{\theta_t}) + \phi'(\theta_t) - \sigma_{\Delta,t} \sigma_t \right] dt + \sigma_{\Delta,t} \sigma_t dB_t \quad (9)$$

*with the boundary condition*

$$\Delta_0 = \arg \min_{\Delta} K_0(v, \Delta).$$

Point 1 of this lemma states that the drift of promised utility is the discounted flow utility which features the fixed cost  $\phi(\theta_t)$ . Importantly, it highlights that the volatility of promised utility is controlled by the sensitivity process. The boundary condition is the promise-keeping constraint. Point 2 of the lemma characterizes how the sensitivity with respect to reports is linked to allocations in an incentive-compatible mechanism, i.e., the evolution of informational rents.<sup>15</sup> Technically, the term  $u_{\theta}$  constitutes the rent in the static Mirrlees model, while the term  $\sigma_{\Delta,s} \sigma_t$  is a dynamic rent that summarizes an agent's advance information about his future productivity profile. The term  $\mu \Delta_s$  captures how a misreport today affects the planner's perceived distribution of productivities in the future. The term  $\phi'(\theta_t)$  is the novel departure from the dynamic taxation literature and constitutes rents due to the fact that fixed costs are unobserved by the planner. The boundary condition ensures that the initial sensitivity is chosen to minimize the ex-ante cost of providing promised utility,  $v$ . The proof is in Appendix A.

These recursive formulations allow me to analyze the relaxed planning problem. In a final step, I work for tractability with dual variables of  $(v_t, \Delta_t)$  that are derivatives of the cost function with respect to these state variables:  $\lambda_t = K_v$  and  $\gamma_t = K_{\Delta}$ . The economic intuition behind these state variables is that they represent the marginal change in the cost of providing allocations when promised utility  $v_t$  or, respectively, its sensitivity  $\Delta_t$  is marginally increased.<sup>16</sup> Then I solve the planner's problem recursively in the endogenous state space  $(\lambda_t, \gamma_t, \theta_t, t)$ , which

<sup>15</sup>Informational rents are rents the highly productive agents derive from having information on their types that is not available to the planner.

<sup>16</sup>Because of the Pontryagin Maximum Principle, (see Bismut (1973)) this method of working directly with the Lagrangians of the problem makes the problem tractable.

is much smaller than the space of all histories of productivities.

## 4 Optimal Retirement Policies

For given allocations  $\{c_t^*, y_t^*, \mathcal{T}_R^*\}$  that solve the relaxed planning problem, the optimal distortion in the choices of individuals can be summarized by wedges. Agents choose whether to work or retire, work hours conditional on working, and savings. Below I define the corresponding retirement, labor, and savings wedges which will be the main focus of this section. Section 6 proposes two implementations of these allocations and corresponding wedges in a decentralized economy.

### 4.1 Wedges: A Measure of Distortions

**Definition 1.** The labor wedge (or intratemporal wedge)  $\tau_t^L$  conditional on working is the gap between the marginal rate of substitution and the marginal rate of transformation between consumption and labor before retirement.

$$\tau_t^L \equiv 1 + \frac{\frac{1}{\theta_t} u_l(c_t^*, \frac{y_t^*}{\theta_t})}{u_c(c_t^*, \frac{y_t^*}{\theta_t})} \quad (10)$$

The savings wedge (or intertemporal wedge) at time  $t$  and horizon  $s$  is the difference between the expected marginal rate of intertemporal substitution between time  $t$  and time  $t + s$  and the return on savings.

$$\tau_{t,s}^K \equiv 1 - e^{-(\rho-r)s} \frac{u_c(c_t^*, \frac{y_t^*}{\theta_t})}{E_t \left\{ u_c(c_{t+s}^*, \frac{y_{t+s}^*}{\theta_{t+s}}) \middle| \mathcal{F}_t \right\}} \quad (11)$$

The intertemporal wedge at time  $t$  is the marginal intertemporal wedge between  $t$  and  $t + dt$ , i.e.,  $\tau_t^K = \frac{d\tau_{t,s}^K}{ds} \Big|_{s=0}$ .

Let  $v_t^{lf}(\mathcal{T}_R; \{c_t^*, y_t^*, \tilde{\phi}_t\})$  be the expected utility under *laissez-faire* at time  $t$  of an agent who privately chooses to retire at  $\mathcal{T}_R$  given second-best allocations  $\{c_t^*, y_t^*\}$  and a virtual fixed cost  $\tilde{\phi}_t$ . I define the retirement wedge as the change in fixed cost  $\tilde{\phi}_t = (1 + \tau_t^\phi)\phi(\theta_t)$  that makes the agent privately choose the second-best retirement decision  $\mathcal{T}_R^*$  given  $\{c_t^*, y_t^*, \tilde{\phi}_t\}$ , ie:

$$\mathcal{T}_R^* = \arg \max_{\mathcal{T}_R} v_t^{lf}(\mathcal{T}_R; \{c_t^*, y_t^*, (1 + \tau_t^\phi)\phi(\theta_t)\}) \quad (12)$$

A positive labor wedge implies that labor is distorted downwards. The savings wedge represents the deviation from the Euler equation. These two wedges have



been the main focus of the dynamic taxation literature.

A positive (resp. negative) retirement wedge means that participation is distorted at time  $t$  towards early (resp. delayed) retirement. It is equal to the increase (rep. reduction) in fixed utility cost that would make the agent privately choose the second-best retirement decision given  $\{c_t^*, y_t^*\}$ . The marginal retirement decision is forward-looking. At each age, the agent compares his expected value of continued work against his expected value of retiring today. For expository purposes, I define the retirement wedge implicitly and I provide its recursive representation later in this section.

## 4.2 Optimal Labor and Savings Wedges

Before focusing on the retirement wedge, I characterize the standard labor and savings wedges in the model with endogenous retirement. The proofs are presented in Appendix A.

The labor wedge (Appendix A. Proposition 8) is shaped by similar forces as in the standard model. In particular, when the cross-sectional variance of log-productivity increases over time, the labor wedge increases over time due to the insurance motive. But, the cost of insurance is decreased work incentives; the more elastic the labor supply, the stronger the effect. As a result, the labor wedge is related to the inverse of the Frisch elasticity of labor supply.

Under separable utility, the standard Inverse Euler Equation (Rogerson (1985); Golosov *et al.* (2003)) holds and leads to a positive savings wedge during work years (Appendix A. Proposition 9). The main difference lies in the endogenous retirement ages when savings are not distorted anymore.

## 4.3 The Net Retirement Wedge

The labor, savings and retirement wedges defined above, summarize the optimal distortion in choices of the agents. With endogenous retirement, these distortions interact in nontrivial ways. First, a positive labor wedge will distort both hours and the retirement age downwards. Second, a positive savings wedge will discourage retirement savings and delay retirement.

Hence, part of the retirement wedge is simply undoing the effects of labor and savings distortions on retirement. Therefore, similar to Stantcheva (2017), I define the net retirement wedge as the net distortion on retirement that filters out the effects of labor and savings distortions on retirement.

To build intuition, suppose agents are risk neutral in consumption. Since

agents are risk-neutral in consumption, the government does not need to distort savings. Appendix A.10 shows that if the government has a redistributive motive in the initial period,<sup>17</sup> the persistence of the productivity process determines how initial heterogeneity affects the labor wedge at time  $t$ ,  $\frac{\tau_t^L}{1-\tau_t^L} = 1^t \frac{\tau_0^L}{1-\tau_0^L}$ . The change in fixed utility cost that would make the agent privately choose the second-best retirement decision given  $\{y_t^*\}$ <sup>18</sup> is:

$$\tau_t^\phi \phi(\theta_t) = \underbrace{\tau_0^L \frac{\varepsilon}{1+\varepsilon} y_t^*}_{\text{downward retirement distortion from labor wedge}} - \underbrace{\frac{\tau_0^L}{1-\tau_0^L} \frac{\varepsilon}{1+\varepsilon} \varepsilon_{\phi,\theta}(\theta_t) \phi(\theta_t)}_{\text{net wedge}} \quad (13)$$

Where  $\varepsilon_{\phi,\theta}(\theta_t)$  is the elasticity of the fixed utility cost with respect to productivity. The first term is a positive fixed cost and comes from the fact that the of labor wedge distorts retirement downward. The net retirement wedge  $\tau_t^R$  corrects for this effect  $(\tau_t^R - \tau_t^\phi) \phi(\theta_t) = -\tau_0^L \frac{\varepsilon}{1+\varepsilon} y_t^*$  and is equal to the second term of (13) in equilibrium.

In the more complex case with agents who are risk averse in consumption, the definition of the net retirement wedge is presented in Appendix A. 8.

#### 4.4 The Optimal Retirement Wedge

**Proposition 2.** *The optimal retirement and labor wedges satisfy the following relation:*

$$\tau_t^R = -\frac{\tau_t^L}{1-\tau_t^L} \frac{\varepsilon}{1+\varepsilon} \varepsilon_{\phi,\theta}(\theta_t) \quad (14)$$

*In particular  $\tau_t^R(\theta^t) \geq 0$  iff  $\phi'(\theta_t) \geq 0$ .*

The proof is in Appendix A.8. Despite the complexity of the model, this proposition leads to a simple equilibrium relation between the labor wedge and the net retirement wedge. The final point of the proposition states that if the fixed utility cost is increasing (resp. decreasing) in productivity, the social insurance system incentivizes delayed (resp. early) retirement. Therefore, the relative differ-

<sup>17</sup>The government evaluates welfare using non-increasing Pareto weights  $\alpha(\theta_0)$ . Then  $\frac{\tau_t^L}{1-\tau_t^L} = \frac{\tau(\theta_0)}{1-\tau(\theta_0)} = (1 + \frac{1}{\varepsilon}) \frac{1}{\theta_0} \frac{\Lambda(\theta_0) - F(\theta_0)}{f(\theta_0)}$  where  $\Lambda(\theta_0) = \int_0^\infty \alpha(\theta_0) dF(\theta_0)$

<sup>18</sup>With quasilinear utility in consumption, the government minimizes the efficiency losses of output. Aggregate consumption is pinned down by output through the intertemporal budget constraint.

ence of fixed utility cost between highly productive and lowly productive agents plays a key role in signing the net labor wedge. I discuss empirical estimates and calibration of this fixed cost in [5.2](#).

## 4.5 The Insurance Value of Endogenous Retirement

### 4.5.1 The Redistributive and Insurance Role of the Retirement Wedge

The fixed utility cost has two compounding effects on social welfare that determine the optimal net wedge. First, if the fixed cost is larger for highly productive workers relative to lowly productive workers, continued work mostly benefits lowly productive workers and therefore reduces inequality. This results in a positive effect on social welfare. The opposite would hold if the fixed cost was decreasing in productivity. Second, if the fixed cost is increasing in productivity, the welfare gains from delayed retirement are modulated by the size of labor distortions because of their negative effect on labor force participation (on top of hours). The larger the labor distortions, the harder it is for the government to incentivize delayed retirement and therefore the larger is the optimal net retirement wedge.

Set  $\phi(\theta) = \frac{\theta^{1+1/\varepsilon_\phi}}{1+1/\varepsilon_\phi}$ , then  $\varepsilon_{\phi,\theta}(\theta_t) = 1 + 1/\varepsilon_\phi$  and the ratio of the net retirement wedge and labor wedge is

$$\tau_t^\phi / \left( \frac{\tau_t^L}{1 - \tau_t^L} \right) = - \frac{1 + 1/\varepsilon_\phi}{1 + 1/\varepsilon} \quad (15)$$

The net retirement wedge relative to the labor wedge is larger when  $\varepsilon$  is larger, or when  $\varepsilon_\phi$  is lower. Given labor distortions, the larger is the Frisch elasticity  $\varepsilon$ , the harder it is for the government to incentivize delayed retirement and therefore the larger is the optimal net retirement wedge. The lower is  $\varepsilon_\phi$ , the larger are the welfare gains from reducing inequality by incentivizing delayed retirement. and the larger is the net wedge.

Technically, the insurance value of the net retirement wedge is related to the fact that individuals possess private information about their types and fixed cost, hence an efficient allocation must allow them to collect rents on that information. If highly productive workers benefit less from delayed retirement than lower-productivity workers ( $\phi' \geq 0$ ), then incentivizing for delaying retirement loosens their incentive constraints. If workers benefit equally from delayed retirement ( $\phi' = 0$ ), it is optimal not to distort retirement decisions beyond the downward retirement distortions due to the labor wedge. These downward retirement distortions are captured by the gross retirement wedge.

### 4.5.2 Consumption Smoothing and Optimal Retirement

In addition to the wedges, the insurance value of endogenous retirement is present in consumption after the endogenous retirement age, its net present value, and the percentage change, if any, in consumption before and after retirement, which I denote as  $\frac{\Delta c_{\mathcal{T}_R^+}}{c_{\mathcal{T}_R^-}}$  with an abuse of notation. After retirement, the incentive problem stops since the agent does not need to be incentivized to work. Therefore, the planner does not need to distort consumption decisions after retirement.

**Lemma 2.** *Suppose  $r = \rho$  and  $u$  is strictly concave in consumption. Then, post-retirement consumption is constant.*

The result is intuitive: Since output is zero after retirement, there is no information for the planner to learn about the agent's real productivity after retirement. Since there is no incentive constraint after retirement, the problem is one of full insurance. The Euler equation holds intertemporally, and the marginal utility of consumption at  $l = 0$  is equalized cross-sectionally. Since  $u_c$  is strictly decreasing, it follows that consumption is constant after retirement.

This lemma implies that the retirement age is an endogenous age after which there is perfect consumption smoothing. In addition, the level of consumption after retirement and its net present value only depend on the history of productivities up until retirement. However, this lemma allows for a distortion in consumption “at” retirement between the last working period and the first period in retirement. The following proposition shows that such a distortion is not optimal.

**Proposition 3.** *Suppose  $r = \rho$  and  $u$  is strictly concave in consumption then post-retirement consumption is equal to the final working period consumption:  $c_{\mathcal{T}_R^+} = c_{\mathcal{T}_R^-}$ .*

To minimize distortions, agents are given their last period consumption at retirement in the separable utility case. Highly productive agents are offered correspondingly higher retirement consumption than lowly productive agents. Technically, this lemma is a consequence of the smooth pasting condition (Dixit (1993)). It implies that the marginal change in the cost of providing an infinitesimal promised utility before and after retirement are equal. In the separable utility case, it implies that there is no distortion in consumption at retirement.

Since consumption is smoothed after retirement and there is no labor effort, the agent's utility is not sensitive to the reports after retirement. The endogenous retirement age is therefore the age at which the sensitivity is zero.<sup>19</sup> It is more

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<sup>19</sup>For incentive compatibility, given the same past history of productivity, promised utility is

complex than the first-best retirement age since it depends on the whole history of productivities through the endogenous sensitivity. In Appendix A.15, I show that under Assumption 1 and risk neutral consumption, the optimal retirement decision is such that highly productive agents retire later than lower-productivity agents.

## 4.6 Age-Dependency of The Retirement Wedge

The analysis above links the retirement and labor wedges. It is also useful to provide a recursive representation of the optimal net wedge and highlight its evolution over time.

**Proposition 4.** (*Recursive Representation of the Net Wedge*)

*The optimal net wedge evolves according to*

$$d\tau_t^R = -\sigma_{c,t}\sigma_t^2\left(\varepsilon_{\phi,\theta}(\theta_t) + \tau_t^R \frac{\theta_t \varepsilon'_{\phi,\theta}(\theta_t)}{\varepsilon_{\phi,\theta}(\theta_t)}\right)dt + \tau_t^R \left(\frac{du'(c_t)}{u'(c_t)} + \frac{d\varepsilon_{\phi,\theta}(\theta_t)}{\varepsilon_{\phi,\theta}(\theta_t)}\right) \quad (16)$$

The proof is in Appendix A.9. To understand this evolution suppose that the elasticity of the fixed cost with respect to productivity is a constant parameter  $\varepsilon_{\phi,\theta}$ . Then equation (16) becomes

$$d\tau_t^R = -\sigma_{c,t}\sigma_t^2\varepsilon_{\phi,\theta}dt + \tau_t^R \frac{du'(c_t)}{u'(c_t)} \quad (17)$$

As for the labor wedge in Farhi and Werning (2013), equation (17) has a drift term and an autoregressive term. The first term of is the instantaneous covariance between log-productivity and the inverse of marginal utility of consumption scaled by the elasticity of the fixed cost with respect to productivity. When the instantaneous variance of log-productivity is non-zero, this drift is of the same sign as  $\varepsilon_{\phi,\theta}$ . If  $\varepsilon_{\phi,\theta} > 0$  i.e  $\phi' > 0$ , then the net wedge becomes more negative over time i.e the incentives for delayed retirement increase over time. The covariance of consumption growth and log-productivity represents the benefits of increased insurance since it depends on fluctuations in consumption and the level of risk aversion. In addition, the larger is the benefit of delayed retirement for lower-productivity agents relative to highly productive, the larger are the insurance gains from incentivizing delayed retirement, explaining the role of elasticity  $\varepsilon_{\phi,\theta}$ . The second term is autoregressive and is scaled by the change in the marginal utility of consumption. Since there is a positive savings wedge that vanishes at

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higher for higher reports, so  $\partial_\theta v = \Delta \geq 0$ . The sensitivity process starts at a positive value defined by  $\Delta_0 = \arg \min_\Delta K_0(v, \Delta)$ , and follows the law of motion (9) until it hits zero, at which point retirement is triggered,  $\mathcal{T}_R^* = \inf\{t; \Delta(\theta^t) = 0\}$ .

retirement, consumption trends downwards and marginal utility of consumption trends upwards over time.<sup>20</sup> Thus, this term is of the same sign as the net wedge. As a result, if  $\varepsilon_{\phi,\theta} > 0$ , the incentives for delayed retirement increase over time. In addition, since the variance of consumption growth vanishes at retirement, the net wedge becomes more strongly correlated over time. The general formula (16) captures these effects, while accounting for the fact that a pathwise increase in the benefit of delayed work for lower-productivity workers relative to highly productive workers,  $d\varepsilon_{\phi,\theta}(\theta_t) > 0$ , leads to an increase in the insurance gains from delayed retirement.

## 5 Numerical Analysis

The roadmap of the numerical analysis presented below is the following: First, I discuss the quantitative importance of extensive margin of labor supply in old age through the fixed cost of staying in the labor market; second, I contrast the labor, savings, and retirement wedges to those resulting from a standard model with fixed or exogenous retirement; third, I explain the phenomenon of wedge smoothing effect over the life cycle; and fourth, I examine the progressivity of the retirement and labor wedges. The numerical algorithm, calibration details, and additional results are presented in Computational Appendix B.

Before showing simulation results, I discuss the empirical evidence on the extensive margin of labor supply in old age and the model's crucial parameter, i.e. the fixed cost of staying on the labor market and its evolution.

### 5.1 Empirical Evidence on the Extensive Margin of Labor Supply in Old Age

There are various estimates of the Frisch elasticity of labor supply both on the intensive and extensive margin. These estimates range from the small 0-0.5 in the micro literature to the large 2-4 in the macro literature. Reichling and Whalen (2012) and Peterman (2016) provide a survey of the estimates of the Frisch elasticity of labor supply in the micro literature and in the macro literature.

To reconcile these differences, French (2005), Rogerson and Wallenius (2013), Prescott *et al.* (2009), and Chang *et al.* (2014) estimate life cycle models with endogenous retirement. They consider non-convexities in the labor supply decision

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<sup>20</sup>Since from the inverse of the marginal utility of consumption is a martingale, the marginal utility of consumption is a submartingale and its paths trend upwards.

due to fixed time costs that match the hours worked and labor force participation of old workers. They find that one needs large fixed time costs, around 5 to 6 hours a day, to match the work hours and the retirement data. In their estimations of extensive margin elasticities, Chetty *et al.* (2012) find, in a model similar to Rogerson and Wallenius (2013), that extensive margin labor supply responses ought to be large to explain the gap between the micro and macro Frisch elasticities. In addition, Banks *et al.* (1998) and Aguila *et al.* (2011) posit that there are sizable fixed consumption costs related to work. In light of this, I set an intensive Frisch elasticity of 0.5 (cf. Chetty (2012)), and I endogenously calibrate a fixed utility cost of staying in the labor market that depends on age and productivity. After the calibrations, I compare the time value and consumption value of the resulting estimates with the time costs and consumption costs estimated in the literature.

There is empirical evidence of variation in the extensive margin elasticities of labor supply by age. Alpert and Powell (2013) find that participation elasticities on the extensive margin with respect to after-tax labor income rise from close to zero in young age to 0.76 for women and 0.55 for men at age 65 in the US. Using French administrative data, Sicsic *et al.* (2020) find that french workers have substantially larger labor supply elasticities after age 50. This is consistent with the behavioral responses around retirement documented around the world by Gruber and Wise (2002). Indeed, in the US, 55 is the first legal point of entry into retirement through disability in the OASDI program. As a result, I let the fixed cost increase with age.

Finally, the evidence on the relative magnitude of extensive margin elasticities of labor supply between high and low earners is not conclusive. On the one hand, Gruber and Saez (2002) and Kleven and Schultz (2014) find that the elasticity of taxable income (ETI) is larger for high earners. Nonetheless, it is hard to disentangle whether this difference comes from hours worked, participation, unobserved effort, career choices, tax avoidance, and/or evasion. On the other hand, Sicsic *et al.* (2020) find that in France, where there are large transfers to low wage workers, the bottom half percentile has a larger ETI than the middle 40%-percentile, but a lower ETI than the top 10% of wage earners. Since the relative magnitude of the fixed cost of work between high wage and low wage workers matters for the evolution of the net retirement wedge, I allow for two simulations. Simulation A restricts the fixed cost to increase in wages. In contrast, Simulation B restricts the fixed cost to decrease in wages.

## 5.2 Calibration

**Exogenously calibrated parameters** In the simulated economies, agents live for  $T = 55$  periods, each period corresponding to 1 year from age 25 to 79. I set the discount factor and the interest rate equal to  $\rho = r = 0.05$ . Since Deaton and Paxson (1994), there is evidence that inequality in consumption and income increases with age within a cohort. Consistent with these findings, I assume that productivity is a geometric random walk with an age-dependent drift that captures a hump-shaped productivity profile:<sup>21</sup>

$$\log(\theta_t) = \mu(t) + \log(\theta_{t-1}) + \epsilon_t$$

where  $\epsilon_t \sim \mathcal{N}(-\frac{\sigma^2}{2}, \sigma^2)$ .

Storesletten *et al.* (2004) have found a high estimate of the volatility  $\sigma_H^2 = 0.0161$  and Heathcote *et al.* (2010) found a low estimate of  $\sigma_L^2 = 0.00625$ . In the benchmark simulations, I choose an intermediate value of  $\sigma_M^2 = 0.0095$ , in line with Heathcote *et al.* (2005)'s estimate of a medium volatility. I calibrate  $\mu(t)$  using empirical analogs from wage data from the American Community Survey (ACS), provided by the U.S. Census Bureau, controlling for possible selection in the data. The method and calibrated values, presented in Appendix B, give an average per-period productivity growth of +7% per year at age 25 and an average productivity decline of -4% per year at age 79.

Preferences during working years are:

$$\log(c_t) - \frac{\kappa}{1 + \frac{1}{\varepsilon}} \left( \frac{y_t}{\theta_t} \right)^{1 + \frac{1}{\varepsilon}} - \phi(t)$$

with  $\varepsilon = 0.5$  and  $\kappa = 1$ , consistent with the estimate of Chetty (2012). During retirement, per period utility is simply  $\log(c_t)$ . While many parameters are readily estimated from the literature, the fixed cost function  $\phi(\theta, t)$  is an important parameter to calibrate in the model. I endogenously calibrate the fixed costs in a baseline U.S. economy.

**Endogenously matched parameters in the baseline US economy** The baseline economy is the income fluctuation model in which agents who start with zero asset holdings, experience idiosyncratic productivity shocks, freely save and borrow in a risk-free asset subject to the natural borrowing limit, choose their consumption, work hours, and their retirement age. For simplicity, I assume that

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<sup>21</sup>Farhi and Werning (2013) and Stantcheva (2017) consider productivity that is a geometric random walk without drift.



agents start claiming retirement benefits whenever they exit the labor force without loss of generality.<sup>22</sup> The tax system is set to mimic the U.S. tax system. I follow Heathcote *et al.* (2014) and set the labor income tax equal to the approximation function:

$$T(y_t) = y_t - \lambda_{tax} y_t^{1-\tau_{tax}}$$

where their value of the progressivity parameter  $\tau_{tax}$  is 0.181. The tax on savings is set to a flat tax rate equal to 20% of capital gains.

The SS benefits system in the baseline features three specific ages that are important for the availability and value of retirement benefits in the US. First, the Full Benefits Age (FBA), which I set at 66 for the present cohort, is the age at which a worker can claim the full amount of retirement benefits, the Primary Insurance Amount (PIA). The PIA is a function of the Average Indexed Monthly Earnings (AIME), the average monthly earnings of the 35 highest earning years. The PIA follows a progressive benefit schedule.<sup>23</sup> Thus, I use the same method used for tax functions and approximate SS benefits using

$$PIA(AIME) = \lambda_{ss} AIME^{1-\tau_{ss}}.$$

I follow Heathcote *et al.* (2014) and estimate that  $\tau_{ss} = 0.37$  by running a regression on the log version of this equation, the details of which are in Appendix B.

Second, the Early Eligibility Age (EEA=62) is the age at which an agent can start claiming retirement benefits. For each year between the EEA and the FBA, an individual who starts claiming benefits at that age loses 6.67% points of the PIA per early year (the Actuarial Reduction Factor, ARF). For instance, someone who retires at age 63 gets 80% of his PIA. Third, benefits are automatically distributed after age 70. For each year between the FBA and 70, an individual who starts claiming benefits at that age gains 8% points of the PIA per year delayed (the

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<sup>22</sup>Making the retirement age and claiming age different turns out not to matter quantitatively for the results in numerical tests. First, because the SS adjustment rate is higher than the real interest rate, workers would only want to start claiming benefits while working if they were tightly borrowing constrained. Because of log utility in consumption, workers never hit the natural borrowing limit. Therefore, the only case in which a worker would want to start claiming benefits while continuing to work is when a previously highly productive worker, with large expected SS benefits, becomes so unproductive that his current income and accumulated assets are not enough for him to sustain his high level of consumption. Because of the high persistence in the productivity process, the fraction of such workers is small.

<sup>23</sup>In the U.S. SS system, the PIA is a step function of the AIME. The first bracket gives a PIA with a replacement rate of 90% of the AIME until the AIME reaches \$895. The second bracket gives a replacement rate of 32% until it reaches \$5,397. Finally, the third bracket replaces 15% of the AIMEs over \$5,397 and below an earnings cap of \$127,200.

Delayed Retirement Credit, DRC). For instance, someone who retires at age 70, gets 132% of his PIA, the maximum actuarial<sup>24</sup> adjustment.

In this baseline economy, I calibrate the fixed costs and the parameters of the tax function  $\lambda_{tax}$  and the SS function  $\lambda_{SS}$ . To discipline the level of taxes  $\lambda_{tax}$ , I endogenously match the income-weighted average marginal tax that Barro and Redlick (2011) finds to be around 37%. Another target for  $\lambda_{SS}$  is to generate the average replacement rate of SS benefits at the FBA. Munnell and Soto (2005) report this value at 42%.

Following the discussion on the empirical evidence on the Subsection 5.1, I calibrate specifications of fixed costs  $\phi(\theta, t)$  that have one component that increases in age  $\phi_1(t)$  and one component  $\phi_0(\theta)$  that increases in productivity in Simulation A, and decreases in productivity in Simulation B:  $\phi(\theta, t) = \phi_0(\theta) + \phi_1(t)$ . The time-dependent component of the fixed costs is constant until age 55 - when the first point of entry into retirement through the OASDI's disability program occurs in the U.S. - then increases linearly until age 79 as  $\phi_1(t) = a + b(t - 55)^+$ . The productivity-dependent component of the fixed cost is logarithmic,  $\phi_0(\theta) = \phi \ln(\theta)$  where  $\phi > 0$  in Simulation A and  $\phi < 0$  in Simulation B. I calibrate the levels  $\phi$  and  $a$ , in order to generate moments of labor force participation rate in old age such as the labor force participation rates for ages 62-64 (50.4% in 2016 in the U.S. population from the Bureau of Labor and Statistics report Toossi (2015)), ages 65-69 (32.2%), and I normalize their relative ratio to match the labor force participation rate of the young for ages 25-54 (81.3%). I calibrate the time slope  $b$ , in order to generate a measure of age change in extensive margin elasticity of labor supply in old age, as in French (2005).<sup>25</sup>

Table 1 summarizes the calibrated values. Simulations A and B yield a value of  $\phi = 0.4$  and  $\phi = -0.7$  respectively. In particular, in Simulation A (resp B) the fixed cost of the mean wage agent is equivalent to 4.26 hours (resp 6.88 hours) per day in terms of time cost at age 55 that increases by 10 minutes (resp 2.6 minutes) each year until attaining 8.67 hours (resp 7.75 hours) per day at age 79.<sup>26</sup> These estimates are within the range of estimates in Chang *et al.* (2014).

<sup>24</sup>The standard term used for these adjustments does not necessarily imply that they are actuarially fair.

<sup>25</sup>I match the percentage change in the average retirement age after a 1% unexpected increase in income at age 65.

<sup>26</sup>To compute the time value of fixed utility costs, I follow Shourideh and Troshkin (2015) and use parameters from Chang *et al.* (2014) who estimates a model similar to this paper's baseline economy. I take the estimates of  $\hat{\kappa} = 82.70$  from Table 1 of Chang *et al.* (2014) for  $\varepsilon = 0.5$  and the lowest variance  $\sigma_x$ , which (annualized) is closest to the median variance  $\sigma_M$ . I link the estimate of the fixed utility cost  $\hat{\phi}$  to its time cost  $\hat{l}$  by solving  $\hat{\kappa} \frac{\hat{l}^{1+1/\varepsilon}}{1+1/\varepsilon} = \hat{\phi}$ .

Table 1: Calibration

concept	functional form	Sim A	Sim B	source/target
Exogenously parametrized				
productivity	$\log \theta_t = \mu(t) + \rho \log \theta_{t-1} + \varepsilon_t$	$\rho = 1$		Storesletten <i>et al.</i> (2004)
	$\varepsilon \sim N(-\frac{\sigma^2}{2}, \sigma^2)$	$\sigma_M^2 = 0.0095$		Heathcote <i>et al.</i> (2005)
		$\hat{\mu} : 7\% \searrow -4\%$		Ruggles <i>et al.</i> (2018)
utility	$\log c - \frac{\kappa}{1+\frac{1}{\varepsilon}}(\frac{y}{\theta})^{1+\frac{1}{\varepsilon}}$	$\kappa = 1, \varepsilon = 0.5$		Chetty (2012)
Endogenously calibrated in baseline U.S. economy				
fixed cost	$\phi_0(\theta) = \phi \ln(\theta)$	$\hat{\phi} = 0.4$	$\hat{\phi} = -0.7$	$E_{25-54}, E_{62-64}, E_{65-69}$
	$\phi_1(t) = a + b(t - 55)^+$	$\hat{a} = 4.26\text{h/d}$	$\hat{a} = 6.88\text{h/d}$	81.3%, 50.4%, 32.3%
		$\hat{b} = 10\text{mn/d}$	$\hat{b} = 2.6\text{mn/d}$	$\varepsilon_{65} = 1.05$
tax function	$T(y) = y - \lambda_{tax} y^{1-0.181_{tax}^{HSV}}$	$\hat{\lambda}_{tax} = 0.83$	$\hat{\lambda}_{tax} = 0.83$	$\overline{T'(y)} = 37\%$
SS function	$PIA(AIME) = \lambda_{SS} AIME^{0.67_{SS}^{ACSS}}$	$\hat{\lambda}_{ss} = 0.62$	$\hat{\lambda}_{ss} = 0.64$	$\overline{PIA} = 42\%$

For each simulation, I compute the policy functions for the calibrated values above. From these policy functions, I perform a Monte Carlo simulation with  $N=100,000$  draws. Ex-ante welfare is set to result in an aggregate cost of allocations equal to that in the baseline economy, which provides the value of  $G$  for each simulation. To compare allocations from different simulations, I fix the seed across Monte Carlo simulations, and I convert  $G$  into the US national debt-per-capita in dollar terms when needed. This gives a sense of outcomes achievable without additional government debt and ensures consistency across simulations.

To have a sense of the fit of this calibration to the data, Appendix B contains graphs of the implied labor force participation rate and hazard ratio at each age, the implied mean consumption, income, total assets, and assets of retirees, as well as the variances of wages, income, and consumption over the life cycle in the baseline economy. The labor force participation rates that result from the fixed costs match the BLS data in Toossi (2015) to a first order, with spikes in retirement at 62 and 66. In particular, the variances of log wages and earnings match the estimates in Heathcote *et al.* (2010).

### 5.3 Results

#### The labor and savings wedges with and without endogenous retirement

Figure 2 contrasts the labor and savings wedges that result from the optimum for each value of  $\phi$  to those of a model with exogenous retirement where the retirement age  $\mathcal{T}_R^{\text{exo}}$  is independent of the history of income realizations. The process for  $\mathcal{T}_R^{\text{exo}}$  is exogenously chosen so that both models generate the same labor force participation rate over the life cycle in the baseline economy. Hence, the experiment holds observed retirement behavior fixed and determines the difference in optimal policies if those retirement ages were the result of an endogenous decision or were generated by an exogenous process.

In Panel A, the labor wedge is smaller when  $\phi > 0$ . The reason is that some of the burden of the labor wedge is achieved by the redistribution and insurance value of endogenous retirement. On the other hand, when  $\phi < 0$ , continued work has a negative insurance or redistributive role, and the role is on the labor wedge, which becomes larger. The labor wedge grows until old age when agents start retiring. Then, the reduction in inequality among remaining workers, when retirement is endogenous, leads to a drop in the labor wedge. Thus, the labor wedge is slightly hump-shaped.

Panel B plots the savings wedge in percentages of net interest as a function of age. The savings wedge is small in units of gross interest on savings but can be as high as 30% of net interest. It is larger when  $\phi < 0$ . Compared to the exogenous retirement case, savings are less distorted when continued work has a positive redistributive and insurance role ( $\phi > 0$ ) since endogenous retirement helps in the government's screening problem. On the other hand, savings become more distorted when endogenous retirement increases the rents of highly productive agents, ( $\phi < 0$ ). In addition, as shown in Appendix A. Proposition 9, the savings wedge is proportional to the variance of consumption growth. At retirement, consumption is constant and the savings wedge is zero. This force pushes for decreasing the savings wedge over time. In particular, the predictable component of the innovations to productivity, captured by  $\mu(t)$ , is insured through the intertemporal (savings) wedge. The calibrated values  $\hat{\mu}(t)$  generate productivity profiles that are hump-shaped in age. Therefore, the savings wedge is hump-shaped in age as a combination of its convergence to zero at retirement and the intertemporal insurance of  $\mu(t)$ .

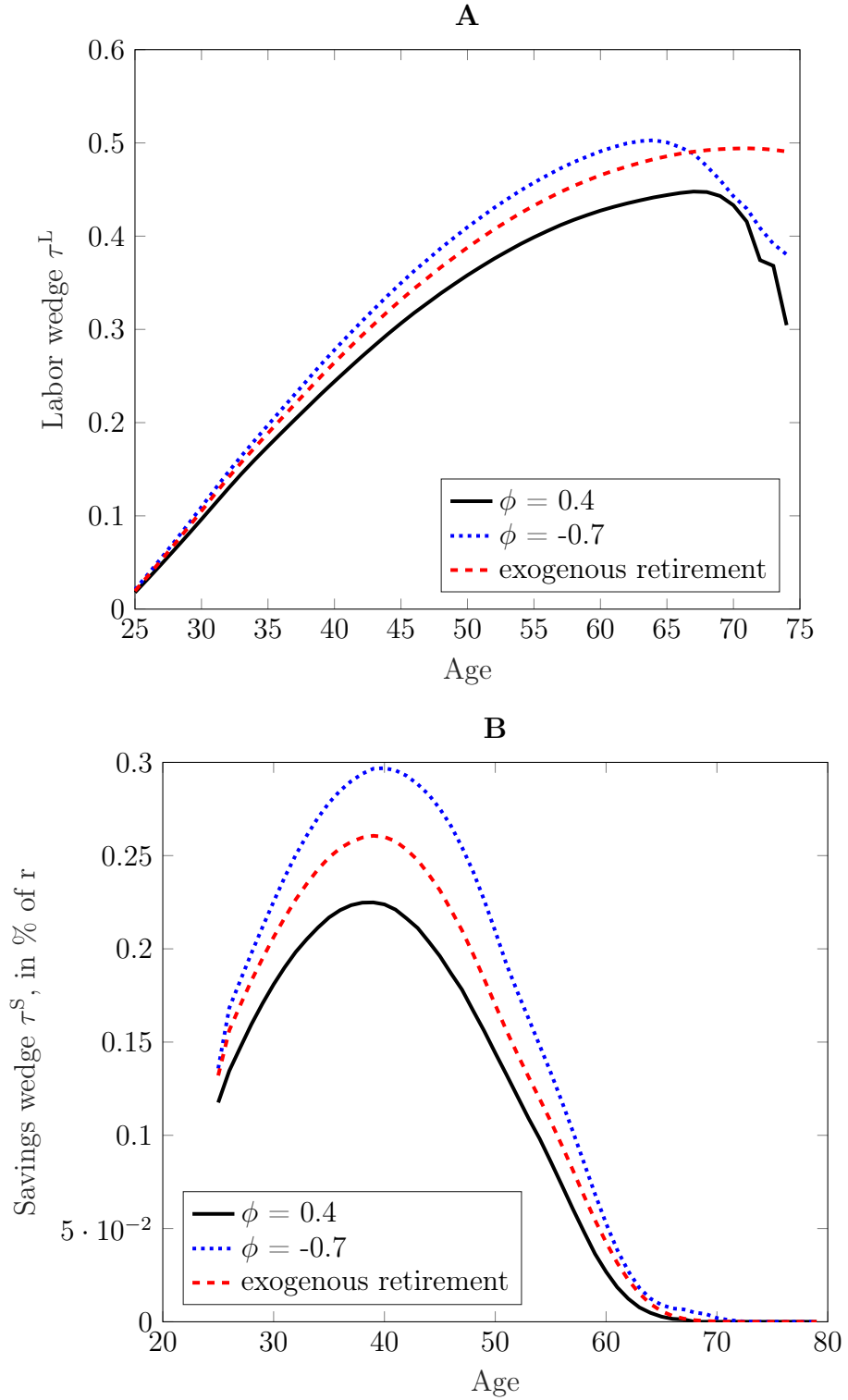


Figure 2: Average labor and savings wedges over time. The labor and savings wedges are smaller when continued work has a positive insurance value ( $\phi > 0$ ).

**The retirement wedge** Figure 3 presents the net retirement wedge scaled by the fixed cost  $\tau_t^R \phi_t$  for the ease of comparison with a fixed utility cost of work.<sup>27</sup> The net retirement wedge captures the true incentive effect of the social insurance system on retirement. A positive (negative) net retirement wedge means that participation is distorted towards early (delayed) retirement after filtering out the effects of labor and savings distortions on retirement. With  $\phi = 0.4$ , delayed retirement has a positive insurance value and the wedge is negative, i.e. it is optimal to distort retirement decisions upwards, against downward retirement distortions due to the labor wedge. The opposite is true when  $\phi = -0.7$ . Finally, the net wedge is declining when  $\phi = 0.4$ , and growing otherwise, as inferred in the drift of formula (16).

The sign of  $\phi'_t(\theta)$  clearly matters for the direction of the net wedge. Shourideh and Troshkin (2015) calibrate this fixed cost of work using the HRS and PSID and find that it increases with lifetime earnings. As discussed above, one possible interpretation of the fixed cost is work-related expenses. Banks *et al.* (1998) (Figure 7.) and Aguiar and Hurst (2013) (Figure 2.A) empirically estimate that work-related expenses are hump-shaped in age just as our estimate of the drift of log-productivity  $\hat{\mu}(t)$ . These suggest that taking the fixed cost to increase with productivity, i.e.  $\phi > 0$ , is a reasonable assumption. I do not, however, take a stand on the sign of  $\phi$ , whose empirical estimate is an important question of study. Instead, in the rest of the paper, I will consider the implications of both possibilities and discuss policy implications for retirement benefits systems around the world and the US SS system in particular.

**Retirement wedge smoothing over the life cycle** Figure 4 plots the relationship between the net retirement wedge at age  $t$  and the net retirement wedge at age  $t - 1$  for middle-aged adults (age 35 in Panel A) and old-aged workers (age 55 in Panel B).<sup>28</sup> At a young age, the net wedge is more volatile from one period to the next. However, it becomes more deterministic over time, leading to a retirement wedge smoothing result. The previous dynamic taxation literature has found a similar “tax smoothing” result for the labor wedge (which continues to hold in the presence of endogenous retirement.) Similar intuitions for these results carry through. A wage shock early in life is persistent. It has consequences over many years, leading to a larger present value change in the income flow than a shock

<sup>27</sup>In utility terms, the fixed cost of work at age 55 of the mean wage agent is 0.154 for  $\phi = 0.4$  and 0.65 for  $\phi = -0.7$ . An alternative (and equivalent) definition of the net retirement would be directly in levels of the fixed utility cost.

<sup>28</sup>Arbitrary cut-offs for these age categories yield similar results.

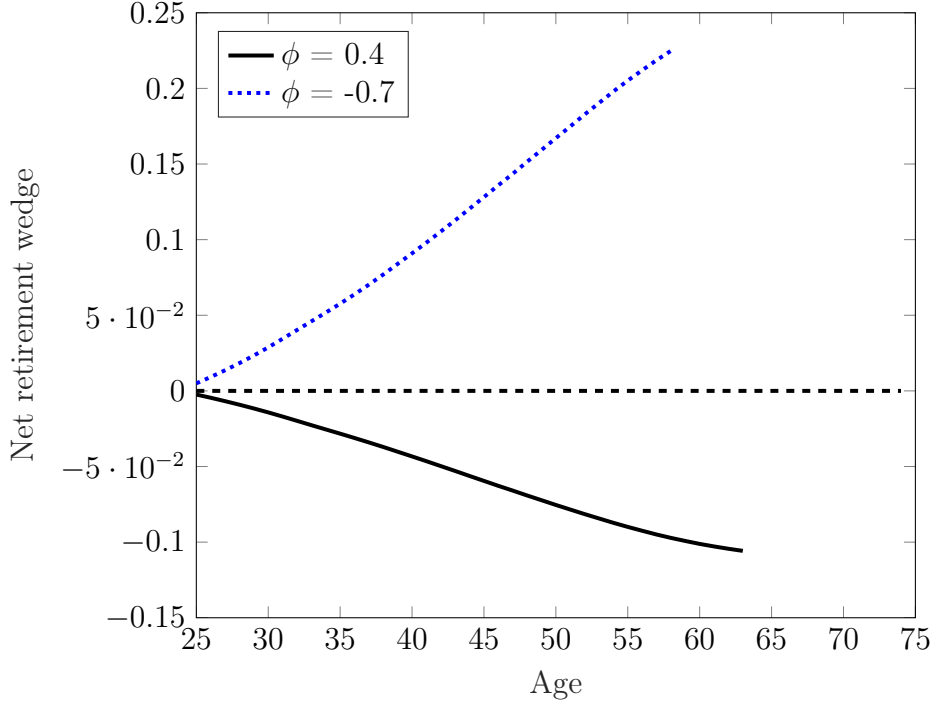


Figure 3: Average net retirement wedge over time.

later in life. As the agent smoothes out the shock, consumption at a young age will react strongly to unexpected changes in wages. The variance of consumption growth and the savings wedge vanish at retirement. Therefore, from the evolution of the net retirement wedge in Proposition 4, the net retirement wedge becomes more strongly correlated with age.

**Progressivity or regressivity of the net retirement and labor wedges.**

Figure 5 plots the labor wedge  $\tau_t^L$ , against the contemporaneous productivity shock,  $\theta_t$ , at the arbitrarily chosen prime age of 44 and Figure 6 does a similar exercise for the net retirement wedge. Panels A (resp. B) are for simulations with a positive (resp. negative) insurance value of delayed retirement  $\phi = 0.4$  (resp.  $\phi = -0.7$ ).

The labor wedge is always regressive in the short-run, whether delayed retirement has a positive insurance value (Panel A) or the opposite (Panel B). This short-run regressivity of the labor wedge also holds in the model with exogenous retirement. However, with endogenous retirement, the labor wedge is less regressive in the short-run when continued work has a positive insurance value (Panel A relative to Panel B). The reason is that short-run regressivity captures the fact that good productivity shocks raise consumption and lower labor distortions, at

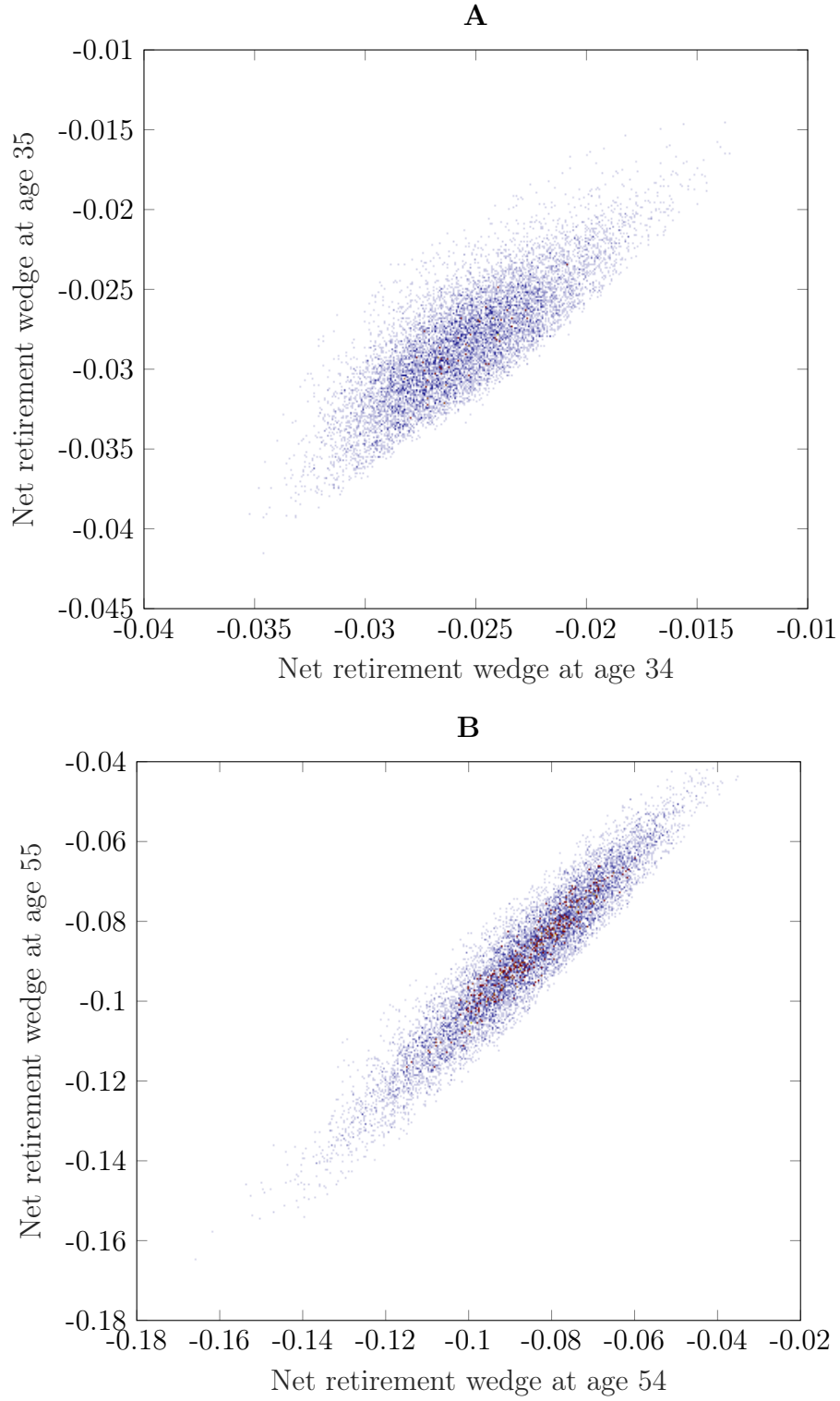


Figure 4: Retirement wedge smoothing with age. The net retirement wedge becomes more correlated from one period to the next as age increases because the variance of consumption growth, which drives changes in the wedge over time, vanishes at retirement. Figures are for  $\phi = 0.4$ .



least in the short-run. When delayed retirement has a positive insurance value, subsidizing delayed retirement with a negative net retirement wedge decreases the need to reduce the labor wedge.

When  $\phi > 0$ , the net retirement wedge is progressive in the short run. On the other hand, when  $\phi < 0$ , the net retirement wedge exhibits short-run regressivity. The reason for this inverse pattern is that both the labor wedge and the net retirement wedge are tools to insure against earnings risk. At the optimum, they evolve according to the key relation (14). The labor wedge always has positive insurance and redistributive effects. The same is true for incentivizing delayed retirement (negative net retirement wedge), only if  $\phi > 0$ . Accordingly, the two instruments comove negatively when  $\phi > 0$  and positively when  $\phi < 0$ .

## 6 Implementation and Policy Implications

The previous sections determine the wedges that summarize distortions from optimal allocations in a direct revelation mechanism. In this section, I instead consider what policy instruments can implement those allocations. There are many possible implementations. Theory alone does not guide as to which one to choose since political or administrative constraints are important for tax and pension systems in practice. I present two implementations that are particularly useful because they are variations in existing policies around the world and the US.

### 6.1 Retirement Benefits

First, I describe the decentralized economy and introduce some notation. In the decentralized economy, agents choose whether to work or retire  $w_t \in \{0, 1\}$ , hours conditional on work and therefore income  $y_t$ , consumption  $c_t$ , and savings  $a_t$  in a risk-free asset at a gross interest rate  $r$ . We keep the restriction that retirement is irreversible (If  $w_t = 0$  then  $y_s = w_s = 0 \forall s \geq t$ ) as the imposed constraint on the optimal mechanism. Agents are endowed with zero initial assets.<sup>29</sup> This implementation follows similar steps as Werning (2011) and Stantcheva (2017) and adds retirement benefits.

Denote by  $m^*(\{\theta^t\})$  the optimal allocation of the social planner's problem after history  $\{\theta^t\}$  for any choice variable  $m \in \{w, y, c, a\}$ . For any history  $\{\theta^t\}$  and subset of variables  $m \subset \{r, y, c, a\}$ , let  $Q_m^t(\{\theta^{t-}\})$  be the set of values for these

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<sup>29</sup> Agents can differ in initial asset holding as long as it is observable. The proposed retirement benefits would then depend on initial assets as well.

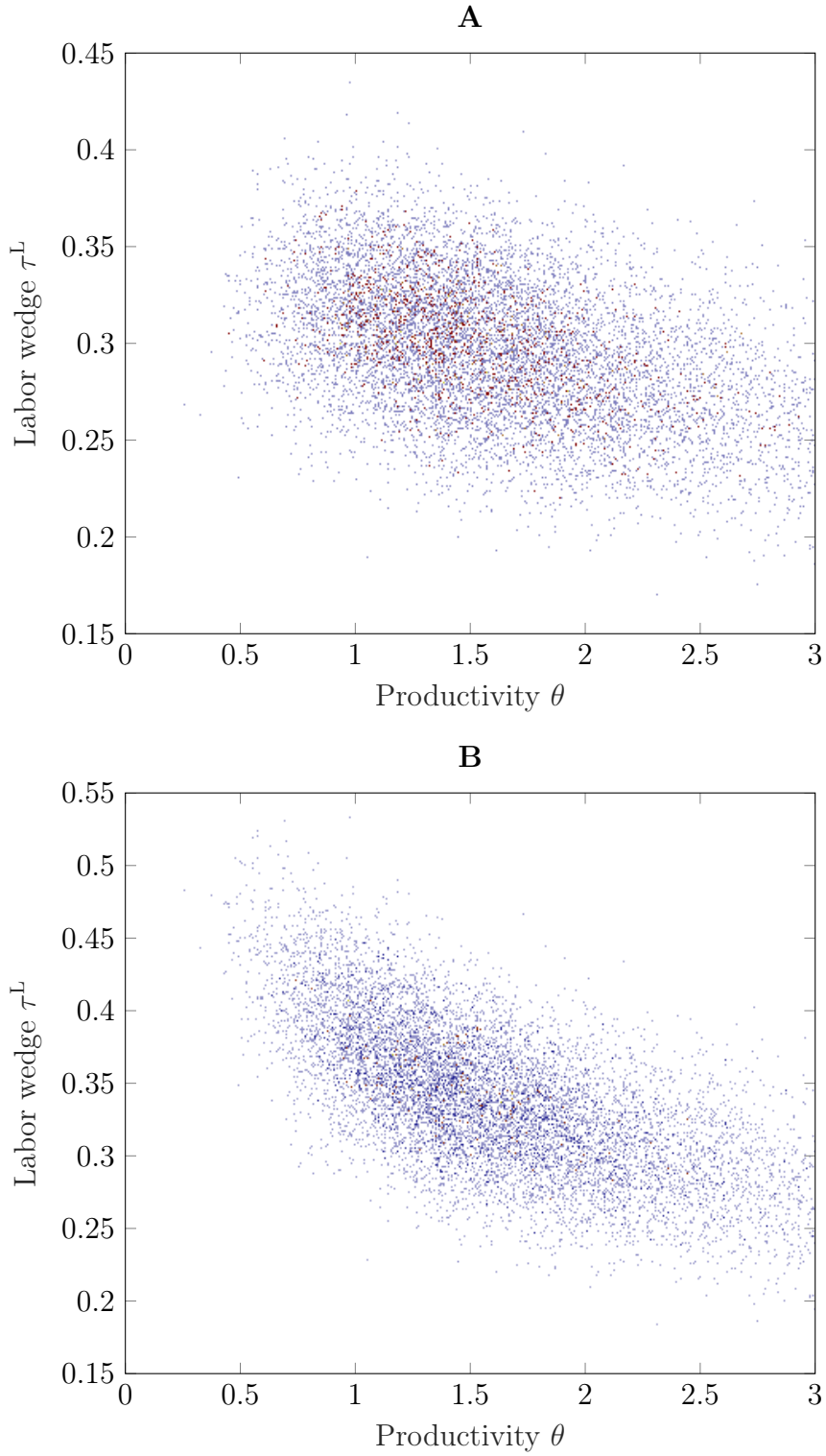


Figure 5: Regressivity of the labor wedge. The labor wedge is regressive in the short-run but less so when continued work has a positive redistributive value  $\phi = 0.4$  (Panel A).

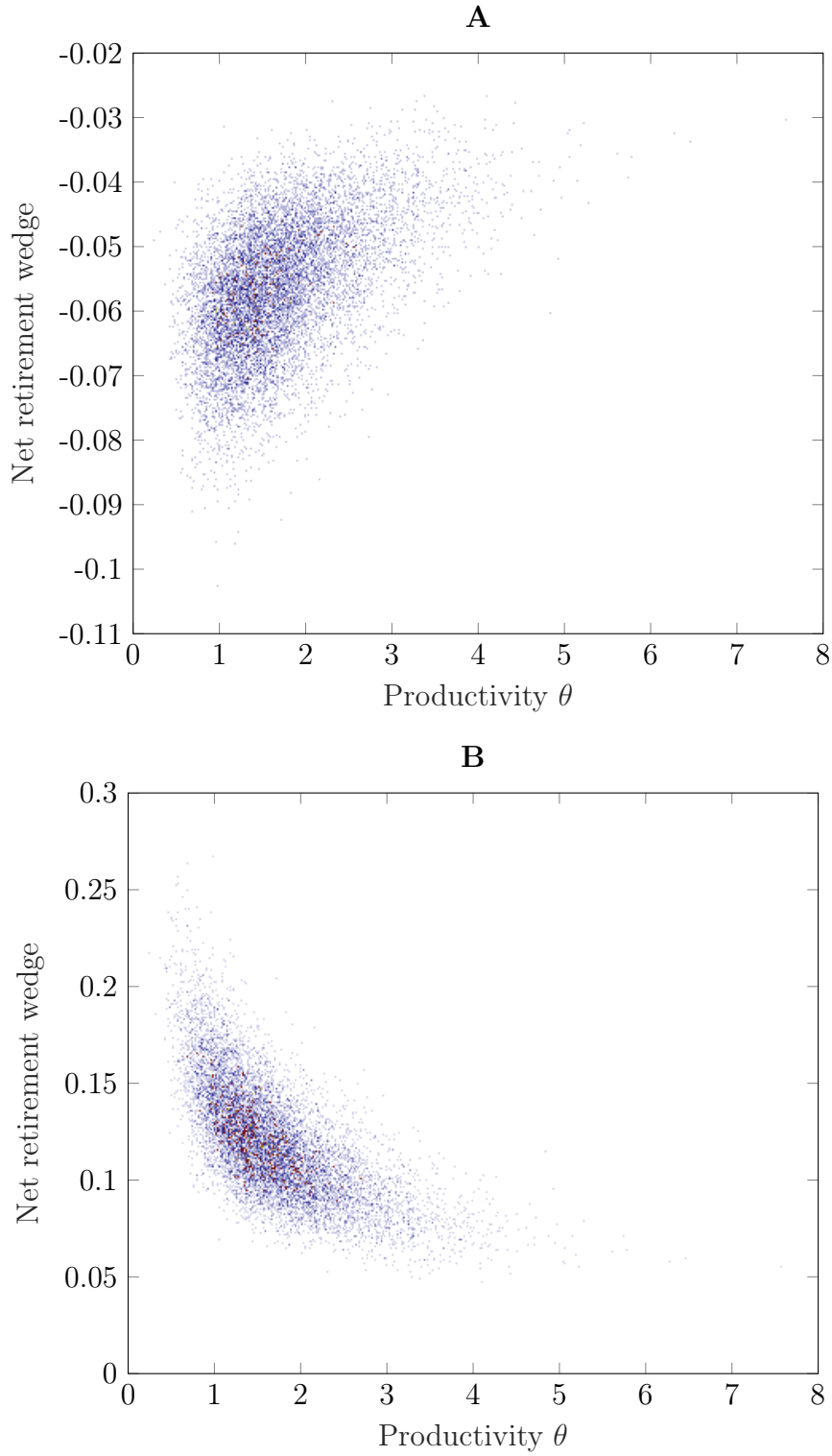


Figure 6: Progressivity and regressivity of the net retirement wedge. The net retirement wedge exhibits short-run progressivity when  $\phi = 0.4$  (Panel A) but short-run regressivity when  $\phi = -0.7$  (Panel B).

variables at time  $t$ , which could arise in the planner's problem after history  $\{\theta^{t-}\}$ , that is, such that for some  $\theta_t \in (0, +\infty)$ ,  $m_t = m_t^*(\{\theta^{t-}, \theta\})$ . For a history of observed choices  $\{m^t\}$ , denote by  $\Theta^t(m^t)$  the set of all histories consistent with these choices, that is, all  $\{\theta^t\}$  such that  $\{m_t\} = \{m_t^*(\{\theta^t\})\}$ . Assumption 2 guarantees that in the planner's problem, the income histories can be uniquely inverted to identify the history of productivities until retirement.

**Assumption 2.**  $\Theta^t(\{w^t, y^t\})$  is either the empty set or a singleton for all histories  $\{w^t, y^t\}$  such that  $\{w^t\} = \{1\}_{s \leq t}$ .

In the proposed implementation in Proposition 5, retirement benefits,  $b$ , are combined with a history-dependent tax on labor income,  $T_y(w_t, \{y^t\})$ , and a history independent savings tax,  $T_s(a_t)$ . The agent's problem is

$$v(a_0, \theta_0) = \max_{w_t, y_t, c_t, a_t} E \left\{ \int_0^T e^{-\rho t} [u(c_t) - (h(\frac{y_t}{\theta_t}) + \phi(\theta_t))w_t] dt \right\} \quad (18)$$

such that

$$da_t = [y_t - T(w_t, \{y^t\}) + b(w_t, \{y^t\}) + ra_t - T_s(a_t) - c_t]dt,$$

$$a_0 = 0, a_T \geq 0. \text{ If } w_t = 0, \text{ then } y_s = w_s = 0 \forall s \geq t.$$

**Proposition 5.** *The optimum can be implemented through retirement benefits  $b(w_t, \{y^t\})$  contingent on the history of income until retirement together with a history independent savings tax  $T_s(a_t)$  and a history-dependent tax on labor income  $T_y(w_t, \{y^t\})$ .*

### 6.1.1 Features of the Retirement Benefits System

Figure 7 illustrates the implementation through retirement benefits, by plotting in Panel A the income tax rate paid out of earned income (which include the labor income tax and the retirement contributions in the payroll tax) and in Panel B, the average pension annuities in USD as a function of retirement age.<sup>30</sup>

In Panel A, the average earned income tax subsidizes labor supply at a young age because labor distortions increase over the majority of the lifetime. Then it is hump-shaped as a result of the hump-shaped profile of labor earnings. In particular, the average tax on earned income is smaller when incentivizing delayed retirement has a positive redistributive and insurance role ( $\phi = 0.4$ ), reflecting

<sup>30</sup>To convert the NPV of lifetime income is USD, I normalize the different simulations by imposing exogenous government spending at the baseline economy equal to the gross federal debt of 69,060 USD per-capita in 2019.

that endogenous retirement incentives fulfill part of the redistribution and insurance and takes some of the burden away from the earned income tax. As workers retire in old-age, the remaining workforce gets mostly selected into highly productive workers who pay higher average earned income taxes. This effect is more prevalent when incentivizing the delayed retirement of highly productive workers has a positive redistributive and insurance role ( $\phi = 0.4$ ).

In Panel B, the yearly retirement benefits (pension annuities) increase as a function of each retirement age group, reflecting the need to complement the tax system with retirement benefits that are increase in claiming-age. Recall that both the earned income tax and the tax on savings create distortions in the retirement decision. Labor-led distortions push retirements downwards, and savings-led distortions push retirement upwards. Since the tax on savings is small relative to the earned income tax, labor-led distortions dominate, and on net, these taxes lead to a push towards early retirement. The retirement benefits must counterbalance this effect first. This explains why retirement benefits increase with retirement age for both simulations with  $\phi = 0.4$  and  $\phi = -0.7$ . Comparatively, the slope of the retirement benefits is steeper in retirement age when incentivizing delayed retirement has a positive redistributive and insurance role, ( $\phi = 0.4$ ).

Before highlighting the insurance role of the retirement benefits system, it is worthwhile discussing the insurance role of the social insurance system as a whole and the tax and retirement contribution system in isolation.<sup>31</sup> In summary, the social insurance system provides a significant degree of insurance relative to autarky. This result is also true in a model with exogenous retirement. A novel point of my analysis is that this overall degree of insurance is larger when incentivizing for delayed retirement has a positive redistributive and insurance role ( $\phi = 0.4$ ). In addition, both the social insurance system overall and the earned income tax and retirement contributions system in isolation are progressive and more so when incentivizing delayed retirement has a positive redistributive and insurance role. These sets of results are presented and elaborated upon in Appendix B.2.1.

Now, I focus on the insurance role of the retirement benefits system. Figure 8 plots how the lifetime replacement rate, i.e, the NPV of retirement benefits as

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<sup>31</sup>A caveat is warranted. The history of taxes, retirement contributions, and retirement benefits jointly determine consumption and income realizations at every point in time. Therefore, the effect of one instrument on any particular allocation cannot be isolated. However, since in the implementation of Proposition 5 savings taxes are set to deter private savings, and earned income taxes and benefits deter from off-equilibrium allocations, in equilibrium, the realizations of consumption before retirement equal to income after earned income taxes and retirement contributions, and consumption after retirement equals to retirement benefits. I focus on the degree of insurance in these equilibrium allocations.

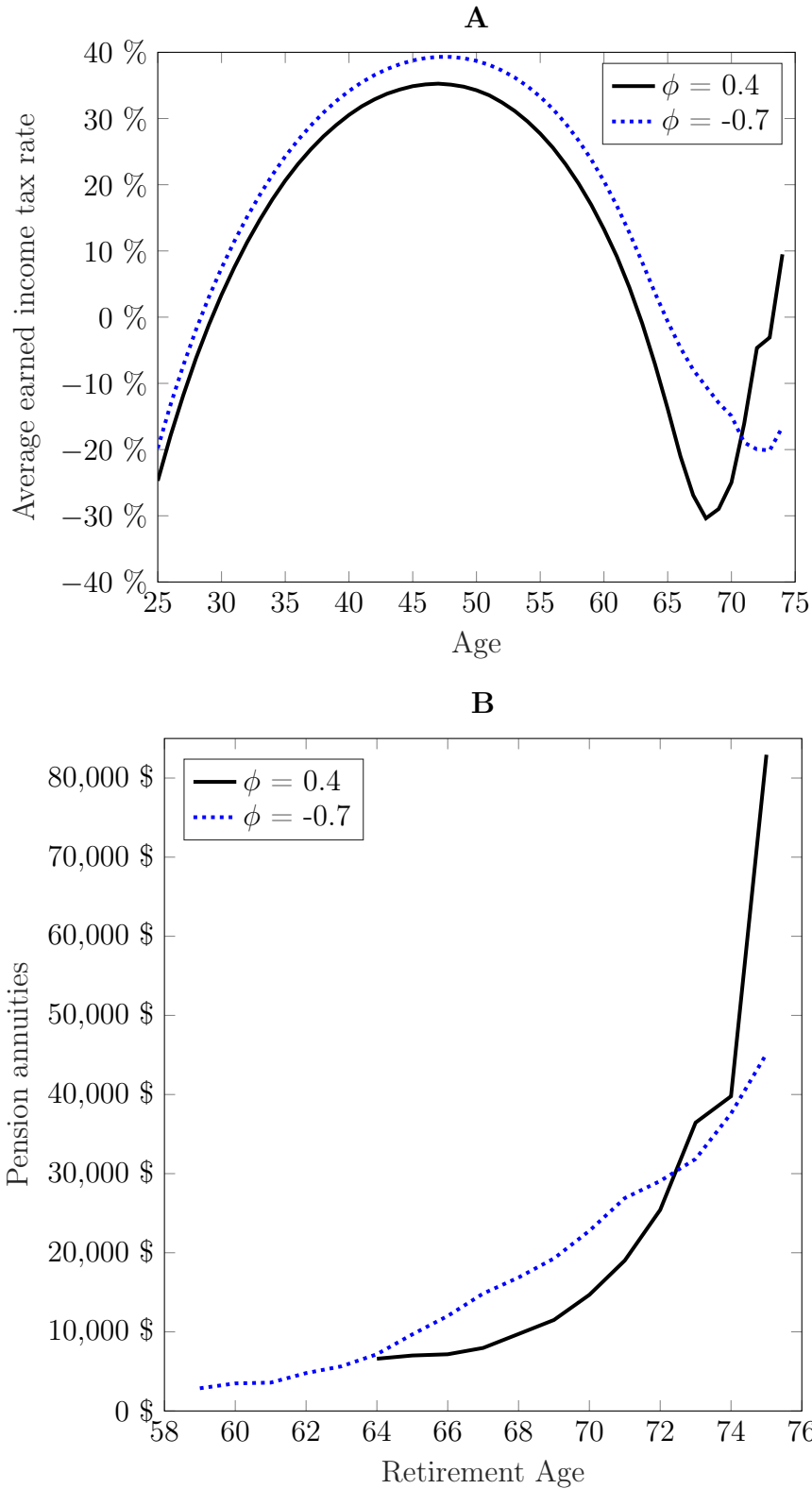


Figure 7: Average earned income tax rate (Panel A): labor income tax plus payroll tax as a fraction of contemporaneous income. Average earned income taxes are hump-shaped in age and are smaller when  $\phi = 0.4$ . Pension annuities (Panel B): average yearly retirement benefits for each retirement age group. Retirement benefits are increasing in retirement age and more so when  $\phi = 0.4$ .

a fraction of the NPV of labor income, evolves depending on the realizations of the NPV of labor income, for  $\phi = 0.4$  (Panel A) and  $\phi = -0.7$  (Panel B). When incentivizing delayed retirement has a positive redistributive and insurance role, the lifetime replacement rate decreases in lifetime labor income realizations and vice versa. Quantitatively, the population average of the elasticity of the NPV of retirement benefits with respect to the NPV of lifetime income is 0.85, less than 1, for  $\phi = 0.4$  (Panel A) and 1.14, greater than 1, for  $\phi = -0.7$  (Panel B). Retirement benefits provide more insurance when incentivizing delayed retirement has a positive redistributive and insurance role. In isolation, retirement benefits feature a form of progressivity in lifetime incomes when incentivizing delayed retirement has a positive redistributive and insurance role and regressivity otherwise. This is reminiscent of the short-run progressivity of the net retirement wedge when  $\phi > 0$ , which our simulations suggest, holds true in the long-run. The net present value of lifetime incomes is not however, a perfect summary of the long-run and the history of incomes. The income history-contingent nature of benefits is clearly seen in the dispersion of the lifetime replacement rate at a given NPV of lifetime incomes: in the constrained optimum post-retirement consumption depends on the full past history of incomes in slightly non-linear ways.

After analyzing the earned income tax and retirement contribution system, on the one hand, and the retirement benefits system, on the other hand, I study their interaction through the actuarial role of the retirement benefits, earned income taxes, and retirement contributions. The social insurance system is actuarially favorable to an individual if his lifetime retirement benefit net of earned income taxes and retirement contributions is positive. Figure 9 plots how the lifetime actuarial rate, i.e. the NPV of retirement benefits minus earned income taxes and retirement contributions as a fraction of the NPV of labor income evolves depending on the realizations of the NPV of labor income, for  $\phi = 0.4$  (Panel A) and  $\phi = -0.7$  (Panel B). In terms of levels, the social insurance system is always actuarially more favorable to low earners and actuarial unfavorable to high earners. In relative terms, the elasticity of the NPV of benefits nets of taxes and contributions with respect to the NPV of lifetime income is  $-0.47$  for  $\phi = 0.4$  (Panel A) and  $-0.39$  for  $\phi = -0.7$  (Panel B). As we have seen that the retirement benefits are progressive in lifetime incomes when incentivizing delayed retirement has a positive redistributive and insurance role, so is the social insurance system on net more actuarially favorable to agents with low lifetime incomes when  $\phi = 0.4$ .

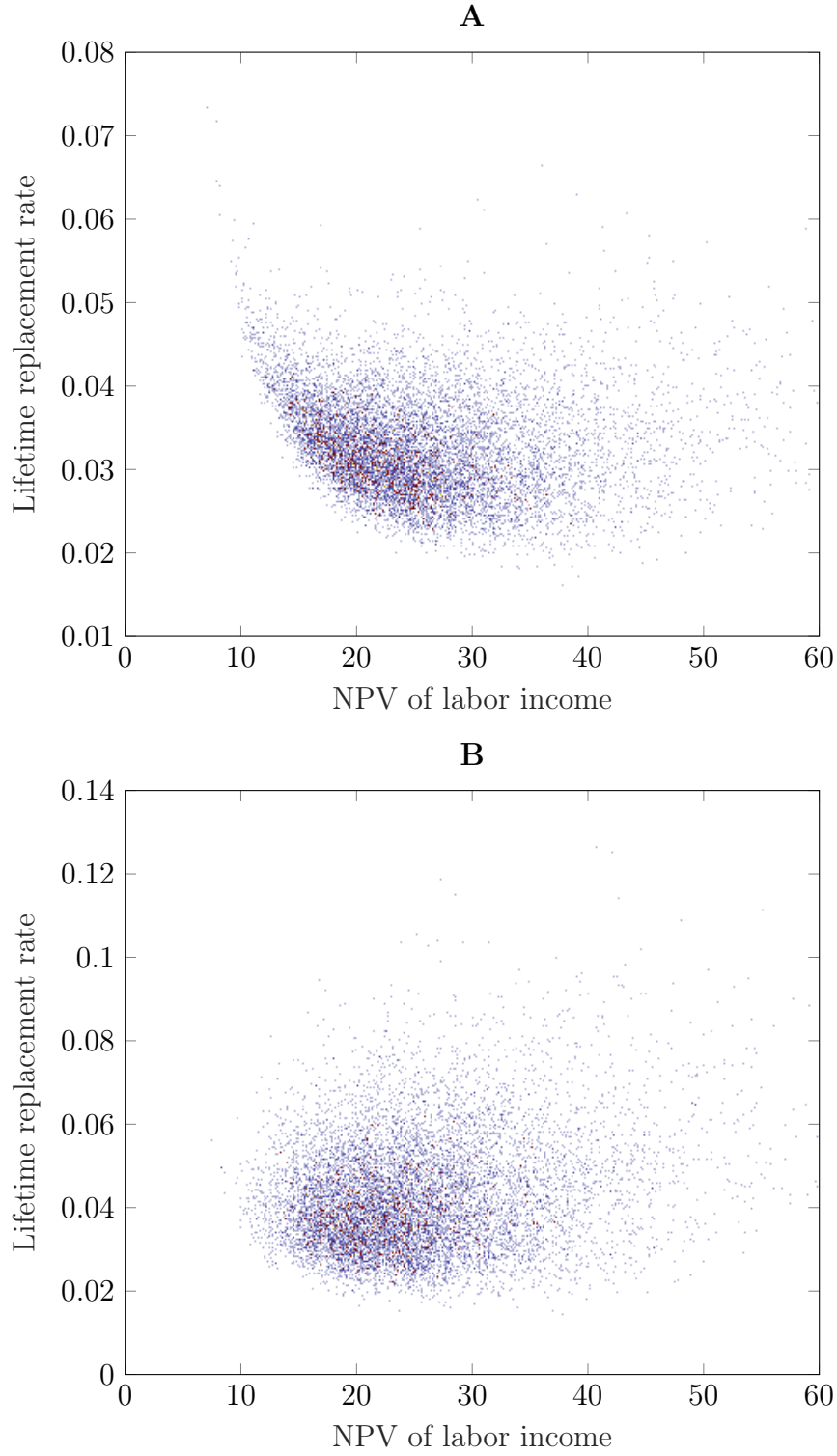


Figure 8: Lifetime replacement rate: NPV of retirement benefits as a fraction of the NPV of labor income plotted against NPV of labor income realizations. Retirement benefits are progressive in lifetime incomes and provide more insurance when incentivizing delayed retirement has a positive redistributive and insurance role (Panel A)  $\phi = 0.4$ .



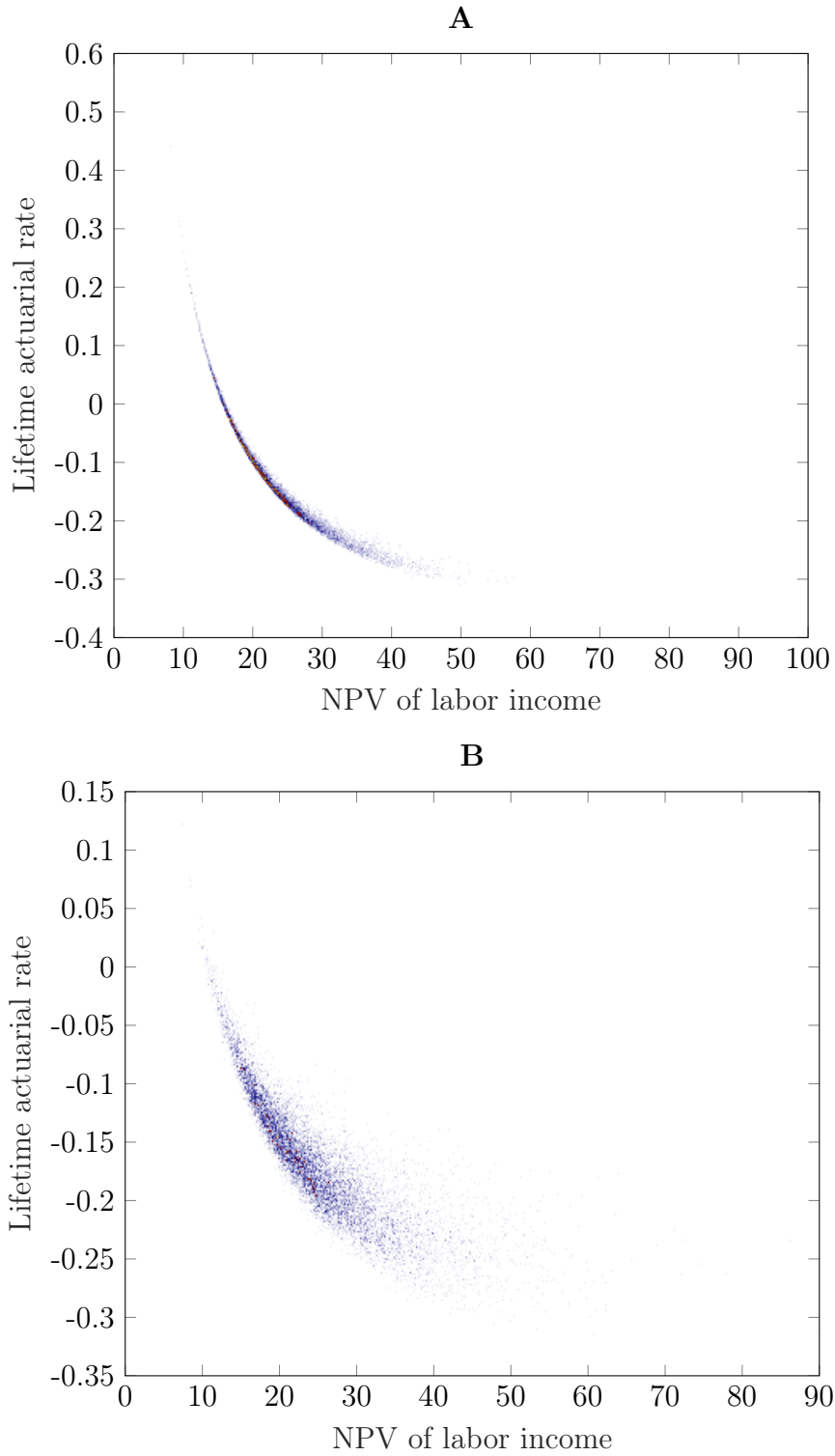


Figure 9: Lifetime actuarial rate: NPV of retirement benefits minus earned income taxes and retirement contributions as a fraction of the NPV of labor income plotted against NPV of labor income realizations. The social insurance system is always actuarially more favorable to low earners, and more so when incentivizing delayed retirement has a positive redistributive and insurance role (Panel A)  $\phi = 0.4$ .

### 6.1.2 Comparison with Existing Retirement Benefits Systems

Government pension systems that provide retirement benefits are present in virtually all countries in the world (see Gruber and Wise (1998) and Blundell *et al.* (2016) for an overview). The German chancellor Otto Von Bismarck first introduced an old-age social insurance program in 1889 because “those who are disabled from work by age and invalidity have a well-grounded claim to care from the state”. Subsequently, the UK economist William Beveridge argued in 1909 that it is costly for older workers to cope with rapid technological change (Costa (1998)). These two seminal programs reflect the notion of a retirement benefits system insuring against depreciated skills and old-age disability; however, they provided insurance to a various degree. On the one hand, the Bismarckian system was a compulsory scheme for blue-collar workers below an income threshold, which levied contributions on both employees and employers and paid benefits on an earnings-related basis. Over the years, it expanded to include the entire German workforce. The system was adapted and applied in Italy and Spain (1919), Belgium (1924), France (1930), Portugal (1935), and Switzerland (1948). On the other hand, the Beveridgian system levied contributions from general tax revenues and paid a flat rate pension to all over a certain age subject to a needs test. This system proved equally popular and was adopted in New Zealand (1898), the UK, including Ireland (1908), Australia (1908), Canada (1927), and Norway (1936).

For most developed countries, public pension schemes are Defined Benefit in nature. In these schemes, retirement benefits are a function of the flexible age at which the individual begins claiming benefits and earnings when working (as well as other factors, such as marital status). Although the precise details of these public pension schemes differ across countries, many share common features with my proposed implementation. First, in most countries, there is no mandatory retirement age, and retirement benefits increase as workers delay claiming them. By continuing to work and contribute to the system, individuals can accrue entitlement to a higher future pension income and adjustments for late claiming. There is typically a greater incentive to continue working while it is still possible to accrue additional rights. In many countries, the ability to accrue additional rights ceases at some pivot age, referred to as the normal retirement age. Historically, many European systems raised annual benefits little, if at all, for those who chose to delay claiming benefits past the normal retirement age.<sup>32</sup> This was the case in

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<sup>32</sup>Many but not all European schemes have had normal pension ages that are earlier than in the US. In 2014, the average normal pension age across OECD countries was 64.0 years for men and 63.1 years for women, whereas it was 66 in the US. However, there is considerable variation

Germany until 1997 and remains the case in Spain. However, an increasing number of countries have started to impose some actuarial adjustment, although the levels of these vary significantly. At one extreme, Australia and the Netherlands continue to offer no increase in future benefit income to those who delay claiming. At the other extreme, until April 2016, the UK offered individuals a 10.4% increase in benefits for each year of delayed claiming beyond the state pension age (now reduced to 5.4%). Second, as the historical background on Bismarckian and Beveridgian systems showed, most public pension schemes have an insurance aspect.<sup>33</sup> The insurance aspect of pension schemes is particularly progressive and significant for those with low income. European pensions typically provide higher replacement rates than the US SS system (Duval (2004)). For example, public pensions in Spain replace on average 80% of pre-retirement income, whereas it is closer to 42% for the US (Toossi (2015)). European pension schemes also tend to be more progressive. The Netherlands, Spain, and the UK all have a minimum benefit level that is higher than in the US. Third, the actuarial value of a retiree's benefits rarely equals the actuarial value of the taxes paid while working, especially at low incomes.

There are two differences between the optimal retirement benefits system proposed in our implementation and real-world pension systems. First, benefits are optimally a function of the age of exit of the labor force. Although retirement pensions impose an early and normal<sup>34</sup> age typically referred to as retirement ages, in some countries, these ages simply relate to the date at which benefits can be claimed and have a weak relationship to employment. In many countries, individuals can draw benefits and work at the same time with little penalty. However, in some countries, pensioners have their benefits reduced if they have income from earnings, often referred to as an "earnings test." This earnings test reduces the incentive to work once a person claims retirement benefits. An extreme example is Australia, where benefits are withdrawn at a 50% rate of earnings above an earnings threshold. Gelber *et al.* (2020) estimate that the earnings test reduces

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across countries. The lowest early retirement ages in the OECD are 58.0 years for women in Turkey and 58.7 years for men in Slovenia. The highest normal retirement age in the OECD is 67 for men and women in Norway and Iceland. Many developed countries are in the process of increasing their early and normal retirement ages. Denmark, France, Germany, the Netherlands, and the UK are all in the process of increasing (or have recently increased) the early and/or normal retirement ages in their public pension schemes.

<sup>33</sup>This paper focuses on intragenerational insurance. There is additional intergenerational insurance in most public pension plans that are pay-as-you-go systems, where taxes collected from the working young are used to finance current retirees' benefits.

<sup>34</sup>In many countries such as Australia, the Netherlands, New Zealand, and the UK do not have separate early and normal retirement ages.

the labor force participation rate of Americans aged 63-64 by 3.3pp. However, several countries like the UK (in 1989) and the US (in 2000 for earnings after the normal retirement age) have abolished the earnings test. Second, the optimal benefits depend not only on a summary statistic of the history of past income, such as the NPV of income but rather on the whole history of incomes. Most countries (US, France, Germany, Japan, etc.) provide benefits that are indeed history-dependent. However, these benefits are mostly indexed on an average of past incomes. The numerical analysis below shows that the gain from full history-dependent policies, relative to a mix of simpler retirement policies that are linear in past incomes and history-independent (but age-dependent) linear taxes, is not very large for the calibration chosen. This implies that retirement benefits that are linear in past incomes might be close to optimal provided that they increase adequately with retirement age.

## 6.2 Implementation with a Simple Social Security Program

When can one reduce the history dependence of the optimal policies proposed above? In this subsection, I show that in the limit case of workers who are risk-neutral in consumption, optimal policies can be implemented by a retirement benefit system that looks similar to the US SS system (depends on lifetime income and retirement age) and a history-independent labor income tax. To construct this implementation, I proceed in two steps. First, I construct retirement-age-dependent post-retirement transfers that replicate the effects of the retirement wedge. Given optimal hours and said transfers, the agent's private retirement decision would coincide with the optimal retirement decision. Second, using these post-retirement transfers and labor wedge, I construct a SS system and history-independent income tax that implement the optimum.

### 6.2.1 The Retirement Wedge as Post-Retirement Transfers

Recall from Section 4.3 that if agents are risk neutral in consumption, then consumption is undistorted and the labor wedge at age  $t$  is simply equal to the time zero labor wedge  $\tau_L^t(\{\theta^t\}) = \tau_L^0(\theta_0)$ , where  $\tau_L^0(\theta_0)$  is determined by the government's redistributive motive in the initial period. Lemma 5 in Appendix A.12 gives general conditions on the distribution of initial heterogeneity such that there exist government Pareto weights that rationalize a constant optimal labor wedge,  $\tau_L^t(\{\theta^t\}) = \tau_L$ . In particular, these conditions are satisfied if initial productivity is

Pareto-distributed for a range of social welfare functions, from utilitarian (labor wedge equal to zero), to Rawlsian (largest labor wedge), to a Rawlsian-utilitarian mixture (intermediate levels of labor wedge).<sup>35</sup>

If the government sets a flat labor income tax equal to  $\tau$  and a post-retirement transfer  $\pi$  is a function of retirement age, then the agent chooses hours conditional on work optimally  $y_t = y_t^*$  and his private retirement decision satisfies:

$$\max_{\nu} \mathbb{E} \left\{ \int_0^{\nu} e^{-\rho t} \left[ (1 - \tau) y_t^* - h\left(\frac{y_t^*}{\theta_t}\right) - \phi(\theta_t) \right] dt + e^{-\rho \nu} \pi(\nu) \right\} \quad (19)$$

The planner's choice of the optimal retirement decision is different from the agent's private choice in two aspects. First, because of labor income taxes, the government values output relative to the fixed cost more than the agent. Second, the government wants to distort the fixed cost faced by the agent due to the redistributive value of the net retirement wedge. The transfer  $\pi$  implements the optimal retirement decision if  $\mathcal{T}_R^*$  is a solution to the agent's private retirement decision problem (19).

Under assumption 1, I construct  $\pi$  by evaluating the agent's expected utility at the productivity process reflected at the second-best retirement cut-off  $\theta_R^*(t)$ . Intuitively, the reflected productivity is a process that equals productivity as long as it stays above the cut-off. Once productivity falls below the cut-off and the planner would want the agent to retire, the reflected process follows its own dynamics and is defined to stay above the cut-off at all times. Appendix A.13 provides the formal mathematical definition of reflected processes and proves the proposition below.

**Proposition 6.** *Suppose Assumption 1 holds. Define  $\{\tilde{\theta}_t\}_t$  the reflected process above  $\theta_R^*(t)$  then*

$$\pi(t) = \mathbb{E}_t \left\{ \int_t^T e^{-\rho s} \left[ (1 - \tau) \tilde{y}_s^* - h\left(\frac{\tilde{y}_s^*}{\tilde{\theta}_s}\right) - \phi(\tilde{\theta}_s) \right] ds \right\}$$

*implements the second-best retirement decision, where  $\tilde{y}_t^* = (1 - \tau)^{\frac{\varepsilon}{\kappa \varepsilon (1 + \varepsilon)}} \frac{\tilde{\theta}_t^{1 + \varepsilon}}{\kappa \varepsilon (1 + \varepsilon)}$ .*

The transfer achieves to implement the second-best retirement decision by doing the following. First, when the net retirement wedge and labor wedge result in distortions for delayed (resp. early) retirement, the planner provides a marginal change in the transfer that increases (resp. decreases) the option value of continued

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<sup>35</sup>If the distribution is Pareto with shape parameter  $a$  on  $[\underline{\theta}, \infty)$  and the government puts weight  $\alpha_{\underline{\theta}}$  at  $\underline{\theta}$  and equal weights on  $(\underline{\theta}, \infty)$ , then the labor wedge is  $\tau_L = \frac{1}{a} \frac{\alpha_{\underline{\theta}}}{1 + \alpha_{\underline{\theta}}}$ . The labor wedge is  $\tau_L = 0$  if  $\alpha_{\underline{\theta}} = 0$  (utilitarian), and  $\tau = \frac{1}{2a}$  if  $\alpha_{\underline{\theta}} = 1$  (Rawlsian), and is increasing in  $\alpha_{\underline{\theta}}$ .

work of the agent until (resp. after) productivity falls to  $\theta_R^*(t)$ . Proposition 6 states that the marginal change in the optimal transfer is the agent's private value of work at a level of labor income that is constrained to stay above the level of labor income that triggers retirement in the second-best. In particular, if  $\pi$  implements  $\mathcal{T}_R^*$ , then a lump-sum transfer added to  $\pi$  implements  $\mathcal{T}_R^*$ . This will allow us to complement any smooth history-independent labor income tax with a history-dependent retirement benefit and a lump-sum transfer to implement the optimum.

**Proposition 7.** *Let  $T(y_t)$  be a differentiable history-independent labor income tax, there exists retirement benefits  $b$  and a lump-sum transfer  $t_0$  such that  $(T, b, t_0)$  implements the optimum. In addition,*

$$b(\nu, \{y_t\}) = \underbrace{\delta(\nu) \mathbb{E} \left\{ \int_0^{\mathcal{T}_R^*} e^{-\rho t} \tau y_t^* \right\}}_{\text{level around second best}} + \underbrace{\pi(\nu) - \delta(\nu) \mathbb{E}[e^{-\rho \mathcal{T}_R^*} \pi(\mathcal{T}_R^*)]}_{\text{deferral rate}} + \underbrace{f(\{y_s\})}_{\text{function of past earnings}}$$

for any retirement age  $\nu$ . Where  $e^{-\rho \mathcal{T}_R^*} f(\{y_s\}) = \int_0^{\mathcal{T}_R^*} e^{-\rho t} [T(y_t) - \tau y_t] dt$  and  $\delta(t) \equiv \frac{1 - e^{-\rho(T-t)}}{1 - e^{-\rho T}}$  is the lifetime equivalent of a stream of unit of consumption from time  $t$  until death.

### 6.2.2 Comparison with the US Social Security Program

This implementation gives an explicit formula for the retirement benefits similar to the US SS benefits that have three components.

Thirst term on the right hand side of Proposition 7 captures that the benefits are defined around a common level at the second-best. This level affects the overall replacement rate of the SS system. It is linked to the taxes collected to fund the system and aggregate output. The US Social Security Old-Age, Survivors, and Disability Insurance (OASDI) program and Medicare's Hospital Insurance (HI) program are financed primarily by payroll taxes through the Federal Insurance Contributions Act tax. Box workers and firms pay a SS tax of 6.2% up to \$132,700 of income and a 1.45% tax for Medicare, resulting in a total payroll tax of 15.3%. The overall SS benefits level adjusts with inflation through COLAs (cost of living adjustments) that are indexed on the Consumer Price Index for Urban Wage Earners and Clerical Workers (CPI-W).

Second, benefits adjust with a deferral rate using the transfers  $\pi$  that guarantee that the planner provides a marginal change in the benefits that equalizes the private and public the option value of continued work at the second-best retirement

age. This is reminiscent of the actuarial adjustments in the US SS benefits between the EEA and age 70 (the actuarial reduction factor and the delayed retirement credits before the FBA) discussed in Section 5.2. Figure 10 contrasts the actuarial adjustment rate of the US SS system with the average actuarial adjustment rate in the optimum of our two simulations. The optimal adjustment rates increase faster when incentivizing delayed retirement has a positive redistributive and insurance role ( $\phi = 0.4$ ). In particular, the optimal adjustment rates are larger and more convex than the status quo actuarial reduction factors and delayed retirement credits. Finally, in our model, the adjustment rate can be substantial in old age for high earners who delay retirement until age 70. A caveat is warranted. In practice, the very top of the income distribution disposes of higher returns and a richer set of instruments to sustain their retirement consumption. The ingredients of our model (log-normal productivity, savings in a risk-free asset) are set to tease out the policy implications of endogenous retirement for the vast majority of workers who rely on SS as a significant source of income in retirement.

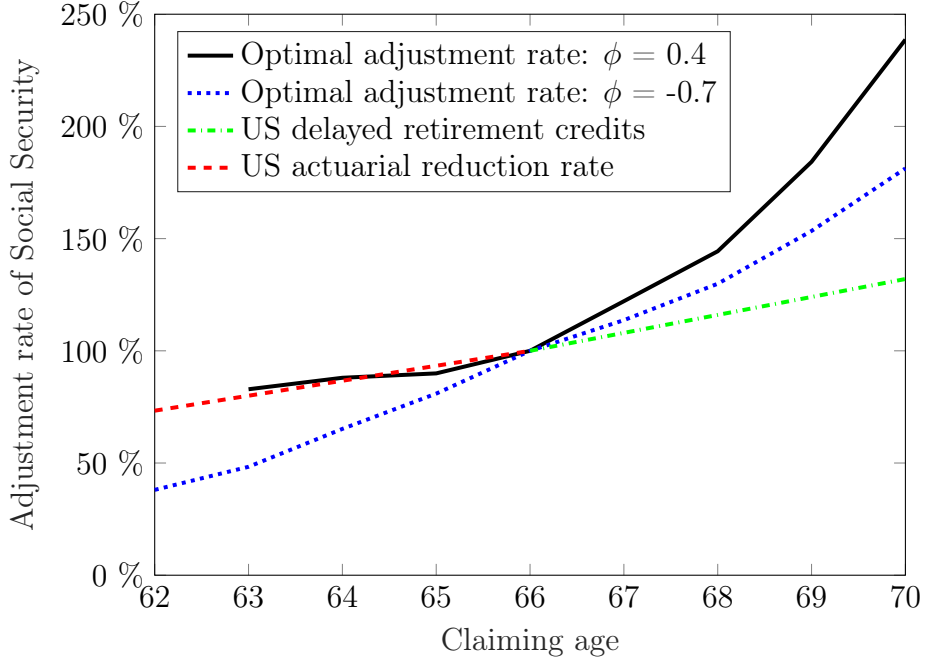


Figure 10: Actuarial adjustment rate of Social Security

Third, benefits at the optimal retirement age, net of the overall level, are a simple function  $f(\{y_s\}|\mathcal{T}_R^*)$  of past earnings until some target retirement age. In particular, if the tax function  $T$  in our second implementation is linear, benefits at the optimal retirement age are linear in the NPV of past incomes. The Averaged Indexed Monthly Earnings (AIME) is the equivalent of the NPV of past incomes

in the US SS system with the difference that the average is over the 35 highest-earning years. Our second implementation states that if the tax system is linear, a Primary Insurance Amount (PIA) that is linear in the NPV of past incomes can implement the optimum. This result is specific to the quasilinear in consumption utility function specification. But as we see in the next subsection, with history-independent (but age-dependent), linear taxes, retirement benefits that are linear in past incomes might be close to optimal provided that they increase adequately with retirement age. Suppose the tax function is HSV as in our baseline economy. In that case, the function weights past earnings in non-linear ways, trading off the labor supply disincentives of progressive taxes with the insurance gains of the social insurance system. These insurance gains can be substantial with significant risk aversion in consumption, as we see next.

### 6.3 Welfare Gains and Simple Age-Dependent Policies

What are the welfare gains from the optimal mechanism, and how do they compare to from simpler, linear policies? The first row of Table 2, reports the welfare gains from the second-best relative to the baseline economy with a parametrization of the U.S. tax and SS system described in Section 5.2.<sup>36</sup> The numbers represent the constant percentage increase, at all dates and histories, in the baseline consumption required to achieve the same utility as the alternative allocation. The first column corresponds to the simulation for  $\phi = 0.4$  and the second column for  $\phi = 0.7$ . The second sub-columns correspond to our benchmark medium value for the conditional variance of productivity  $\sigma_m^2 = 0.0095$ , whereas the first and third report simulations with a lower value and a higher value, respectively. Welfare gains are higher when the conditional variance of productivity is larger or when incentivizing delayed retirement has a negative insurance and redistributive value ( $\phi > 0$ ). These welfare gains correspond to an upper bound on potential gains from reforming the U.S. tax system and SS system.

Given the clear age trends in the wedges, it is natural to compare the full optimum to simple age-dependent and retirement-age dependent policies. I take a hint from the second-best to formulate a sensible choice of the tax and retirement benefits policies. First, the policy sets the linear income tax rate, (resp. the linear savings tax rate) at each age equal to the cross-sectional average of the

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<sup>36</sup>The literature has usually compared the welfare from the second-best with the welfare achieved in a laissez-faire economy with no taxes or subsidies. I choose a direct comparison with the baseline US economy. This allows me to measure the long-run welfare gains after a reform of the status quo US tax and SS system.



Table 2: Welfare Gains from simpler tax and retirement benefits policies

	$\phi = 0.4$			$\phi = -0.7$		
	Low	Med.	High	Low	Med.	High
	Var	Var	Var	Var	Var	Var
Welfare gain from second-best (%)	.61	1.13	1.32	.74	1.43	1.68
Welfare gain from linear policies (%)	.55	1.04	1.25	.68	1.36	1.63
As % of second-best	89.5	91.6	94.2	92.1	95.3	96.7

*Note:* Low variance is  $\sigma_l^2 = 0.00625$ , medium variance is  $\sigma_m^2 = 0.0095$  and high variance is  $\sigma_h^2 = 0.0161$ . Row 1 report the gain from the second-best, relative to the baseline US economy, in terms of the equivalent increase in consumption after all histories. Welfare gains are higher when the conditional variance of productivity is larger or when incentivizing delayed retirement has a negative insurance and redistributive value ( $\phi > 0$ ). Row 2 shows the gain from linear age-dependent policies relative to the baseline US economy, while row 3 expresses this gain as a fraction of the gain from the second-best. Age-dependent linear taxes and retirement benefits that are increasing in claiming-age achieve a very large fraction of the welfare gain from the second-best.

labor wedge (resp. savings wedge.) The taxes are therefore age-dependent but history-independent. Second, the retirement benefits at the Full Benefits Age of 66 are linear in the NPV of labor income. I set the coefficient of linearity equal to the cross-sectional average replacement rate of the annuity value of lifetime income at the Full Benefits Age. The retirement benefits remain, therefore, history-dependent but are linear in lifetime incomes as a summary statistic. Between the EEA and age 70, retirement benefits evolve at the average adjustment rates in the second-best. The retirement benefits are, therefore increase in claiming-age. It is worth noting that this policy is not equivalent to increasing the Full Benefits Age. Indeed, a 1-year increase in the Full Benefits Age corresponds to a uniform decrease of the actuarial reduction factor by -6.67pp and a uniform increase of the delayed retirement credits by 8pp, while the adjustment rate is steep and convex in the optimum (Figure 10). Given the number of periods and the presence of three instruments, it is numerically challenging to optimize over age-dependent tax rates and history-dependent retirement benefits precisely. Hence, this experiment delivers a lower bound for the welfare gains. It turns out, however, that even this lower bound is very tight. The third row in Table 2 shows that welfare gains as a fraction of the second-best gains range from 89.5 percent for a low-variance and high  $\phi$  case to 96.7 percent for a high-variance and low  $\phi$  scenario. This suggests that—for these particular calibrations—the fully history-dependent policies can be informative about simple linear taxes and retirement policies that are linear in

incomes, and that increase benefits with the retirement age.

## 7 Extensions and Discussion

This section discusses which of the models assumptions are necessary for its key results and briefly presents extensions developed in Appendix A. The paper’s main contributions as threefold:

First, are the economic insights on the forces that drive optimal policies, e.g., the sign (negative wedge when incentivizing delayed retirement has a positive redistributive and insurance role), evolution and age-dependency of the net retirement wedge, the principle of wedge smoothing, and the progressivity or regressivity of the net retirement wedge. Even though the results on the savings wedge depend on the separability between consumption and labor, the qualitative results on the retirement wedge and labor wedge carry through in the case with home production or complementary in consumption and leisure, an extension developed in Appendix A.15.

Second, tractability in the retirement decision allows for a closed-form solution of the retirement behavior in the first-best. There is an option value of waiting for higher productivity shocks before retirement. This option value decreases with age. Therefore, the implicit labor supply elasticity over the extensive margin increases with age. For these results, I assume that retirement is irreversible and that the fixed cost of staying in the labor market for highly productive workers cannot be too large relative to lowly productive workers (Technical Assumption 1). The qualitative results remain unchanged if agents can reenter the labor force at a lower wage (due to search costs or depreciation of skills). Quantitatively, I truncate the bottom quantile (and top centile) of the productivity distribution to have a finite distribution and guarantee that Technical Assumption 1 holds numerically for Simulation A with a slowly-increasing fixed cost of staying in the labor market. For completeness, an extension in Appendix. A.15 shows that when the fixed cost of staying in the labor market for highly productive workers is very large compared to that of lowly productive workers, it becomes optimal for highly productive workers to retire early.

Third, I provide two ways to implement the planner’s optimal allocations in a decentralized economy. The first implementation is through retirement benefits contingent on the history of income until retirement, together with a history-independent savings tax and a history-dependent tax on labor income. Importantly, this implementation does not rely on the separability between consumption

and labor. The second implementation is through a smooth history-independent tax on labor income, a lump-sum transfer, and retirement benefits closely resembling the US SS system. In particular, the optimum can be implemented with a linear labor income tax and SS benefits that are linear in the NPV of past incomes. This second implementation relies on risk neutrality in consumption. Both implementations guide us in finding simpler tax and retirement benefits policies that achieve the bulk of welfare gains from more elaborate second-best policies.

### **Home production and Complementary in Consumption and Leisure**

Saez (2002) argues that the non-separability in consumption and leisure is important to study optimal income taxation while Hurst (2008) emphasizes the importance of home production for the observed drop in consumption expenditure at retirement. It is well known that with non-separability between consumption and leisure the Inverse Euler equation and the no savings tax result of Atkinson and Stiglitz (1976) do not hold. The reason is that income and productivity now directly affect the intertemporal rate of substitution for consumption. Intertemporal distortions allow to separate types and relax incentive constraints. In Appendix A.15, I relax the assumption of separable intensive preferences in consumption and labor. by considering Greenwood *et al.* (1988) preferences. The dynamics of the net retirement wedge and labor wedge, and the insights on the first and second-best retirement behavior remain unchanged. Consumption after retirement however drops in the first-best, baseline and decentralized economies, consistent with Hurst (2008).

### **Uncertain Lifetime and the Correlation of Life Expectancy and Income**

There is empirical evidence that life expectancy is positively correlated with income. Chetty *et al.* (2016) find that in the United States, between 2001-2014, the gap in life expectancy between the richest 1% and poorest 1% of individuals is 14.6 years. In Appendix A.15, I relax the assumption of fixed death at age 80 and introduce stochastic lifetime positively correlated with income. In this situation, the planner can take advantage of the fact that highly productive agents have longer life expectancy than the general population in order to give them lower retirement consumption and lower NPV of consumption compared to a model in which agents uniformly live at the average life expectancy.

**Health, Liquidity, and Intergenerational Transfers** Both health and employment decline as people age. Thus, it seems natural to suspect that health

declines are one cause of exits from the labor force in old age. There are several reasons why I might expect health to impact retirement behavior. First, declining health makes work less pleasant. Second, it can reduce an individual's productivity and, thus, the individual's wage. Third, health shocks might reduce life expectancy and the savings that an individual needs for retirement. Health appears to affect employment rates more than hours worked. Nonetheless, the empirical evidence on the effect of health on employment rates is modest. The fraction of individuals who report bad health rises from 20% at age 55 to 37% by age 70. French (2005) shows that this decline in health would lead to a 7 pp drop in the employment rate, and would explain a small share of the drop in participation rates from 87% to 13% between ages 55 and 70. For this reason, I abstracted away from health as a separate exogenous shock that can affect wages and the fixed cost of staying in the labor market. However, an alternative interpretation of the model can allow to think of health shocks by reinterpreting  $\theta_t$  as a composite of productivity and health shocks. It is, nonetheless, important for future research to think of health shocks for joint design the design of Medicare and Social Security.

Liquidity constraints are another concern due to the importance of housing wealth for the elderly and the fact that workers cannot borrow against future benefits. If public pensions crowd out private savings that would otherwise have been more liquid, they may delay retirement. Understanding the quantitative importance of liquidity effects is difficult because pension schemes are complex. Individuals are likely to be affected by incentives from many different public programs and private pension schemes at the same time. Therefore, I chose to allow agents to borrow against their post-retirement transfers as in Grochulski and Kocherlakota (2010). The evolution and increase in post-retirement consumption as a function of retirement arises naturally. There is no forced-saving element in the social insurance system. In the quantitative exercise, log utility of consumption implies that agents never hit their borrowing limit since they consume a fixed share of their NPV of income. Therefore, assets in our model should be interpreted as the risk-free equivalent of all the savings vehicles at the disposal of workers to plan for retirement (housing, 401(k), standard IRA, and Roth IRA, etc.) adjusted for shadow liquidity and early withdrawal costs.

Finally, by focusing on insurance across one cohort or one person's lifetime, I abstracted from intergenerational transfers and issues of funding Social Security over the long-run (cf. Nishiyama and Smetters (2007) and Hosseini and Shourideh (2019)). As long as government debt can be kept stable and constant, our solution corresponds to the steady equilibrium of the corresponding overlapping genera-

tions model. In addition, one can reinterpret my life cycle model as a dynastic household, with persistence in productivities. This paper contributes to understanding how endogenous retirement affects the optimal design of social insurance over the life cycle. Further examining the interplay between intragenerational and intergenerational insurance will be essential to resolve the issue of funding Social Security in the long-run and is left for future research.

## 8 Conclusion

This paper studies optimal retirement, labor, and savings distortions in a life cycle model with an intensive margin of labor supply and an endogenous retirement age. The government insures individuals who privately observe persistent wage shocks. In this environment, the following insights refine our prior understanding of social insurance over the life cycle: (i) the optimal retirement distortions provide stronger incentives for delayed retirement with age when high wage workers do not disproportionately benefit from continued work, (ii) the optimal labor distortions are slightly hump-shaped in old-age, unlike in existing dynamic models with no endogenous retirement choice, in which they are everywhere increasing, and (iii) savings become undistorted between the last work-year and retirement, and remain undistorted after retirement.

The optimal allocations can be decentralized with retirement benefits that share similar features with many public pension programs worldwide. These retirement benefits are contingent on the history of income until retirement. In particular, the benefits are progressive in lifetime incomes when incentivizing delayed retirement has a positive redistributive and insurance role. Besides, the social insurance system is always actuarially more favorable to low earners than high earners, and more so when incentivizing delayed retirement has a positive redistributive and insurance role. When risk aversion is small, a simple Social Security program similar to the US Old-Age, Survivors, and Disability Insurance (OASDI) program can decentralize the optimum. In particular, the Social Security benefits increase with retirement age and guarantee a marginal change in the benefits that equalizes the private and public option values of continued work exactly at the constrained efficient retirement age. In numerical simulations, a simple combination of retirement benefits that are linear in lifetime incomes and that increase with retirement age, along with age-dependent linear taxes, achieve almost the entire welfare gain from the constrained optimum for the calibrations studied. Further numerical work, and a conceptual framework for assessing the

interplay between complexity and approximate optimality in policies, could shed light on whether this result remains true with different preferences, especially with higher risk aversion.

As life expectancies have risen over the past century, accounting for retirement - an endogenous labor supply decision - is of first-order importance for social insurance. The theory proposed in this paper leads to two open empirical questions that are important in quantifying optimal policies. Empirical estimates of the fixed time and monetary costs of work, and their heterogeneity across time and worker characteristics, would improve the calibration of macro models to match micro evidence on extensive margin elasticities. Furthermore, an empirical estimate of the mean and variance of hourly wages among full-time workers age 60-75 would help quantify wage inequality among older workers.

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## Part I

# A - Analytic Appendix

## 1 First-Best: Proof of Proposition 1

*Proof.* The planner's problem is

$$\max_{\{\lambda, c_t, l_t, \mathcal{T}_R\}} \mathbb{E} \left\{ \int_0^T e^{-\rho s} [u(c_t) - \lambda c_t] dt + \int_0^{\mathcal{T}_R} e^{-\rho s} [\lambda \theta_t l_t - \kappa \frac{(l_t)^{1+\frac{1}{\varepsilon}}}{1+\varepsilon} - \phi_t(\theta_t)] dt \right\}$$

subject to the law of motion of productivity (1). From the optimal allocations  $u'(c) = \lambda$  and  $\kappa l_t^{\frac{1}{\varepsilon}} = \lambda \theta_t$ , denote  $\mathbb{E} \left\{ \int_0^T e^{-\rho s} [u(c_t) - \lambda c_t] dt \right\} = h(\lambda)$ . Then the above objective rewrites as

$$\max_{\{\lambda, \mathcal{T}_R\}} h(\lambda) + \mathbb{E} \left\{ \int_0^{\mathcal{T}_R} e^{-\rho t} [\lambda^{1+\varepsilon} \frac{(\theta_t)^{1+\varepsilon}}{\kappa^\varepsilon (1+\varepsilon)} - \phi_t(\theta_t)] dt \right\}.$$

Denote a maximizer by  $\lambda^*$ . By an envelope condition, the expected change in the payoff if retirement is delayed an infinitesimal short time is  $\lambda^{*1+\varepsilon} \frac{(\theta_t)^{1+\varepsilon}}{\kappa^\varepsilon (1+\varepsilon)} - \phi_t(\theta_t)$ . Taking  $\psi < \frac{\lambda^{*1+\varepsilon}}{\kappa^\varepsilon}$  in the condition of growth bounded from above of  $\phi_t(\theta)$  in Proposition 1 or assuming that  $G$  is high enough such that marginal utility of consumption  $\lambda^{*1+\varepsilon}$  is high and the inequality holds, then the expected change in payoff is increasing in productivity. The dynamic single crossing condition in Strack and Kruse (2013) holds and Theorem 4.3 of Jacka and Lynn (1992) implies that the shape of the stopping region (retirement rule) is determined by a time-varying threshold.

Note that when  $\phi_t$  is independent of productivity, or nonincreasing in productivity, the “bounded growth from above” condition in the Proposition holds, implying Proposition 1.  $\square$

## 2 First-Best: Proof of Corollary 1

*Proof.* To qualify results further, I now consider agents who are risk neutral in consumption, so that  $u(c_t) = c_t$ . Consumption is not pinned down by the Euler equation. I eliminate consumption from the planner's problem by replacing the

resource constraint into the planner's social welfare function:

$$w \equiv \max_{\mathcal{T}_R} \mathbb{E} \left\{ \int_0^{\mathcal{T}_R} e^{-\rho t} [\theta_t l_t^{fb} - \kappa \frac{(l_t^{fb})^{1+\frac{1}{\varepsilon}}}{1+\frac{1}{\varepsilon}} - \phi(\theta_t)] dt \right\} - G \quad (20)$$

subject to the law of motion of productivity (1). Normalizing government spending to zero,  $G = 0$ , and replacing the first-best labor allocations using the optimality condition  $\kappa (l_t^{fb})^{\frac{1}{\varepsilon}} = \theta_t$ , the social welfare function  $w(\theta_t, t)$  satisfies the following Hamilton-Jacobi-Bellman (HJB) equation:

$$0 = \max \left\{ -w(\theta, t), -\rho w(\theta, t) + \frac{\theta^{1+\varepsilon}}{\kappa^\varepsilon (1+\varepsilon)} - \phi(\theta_t) + (\mu_t \theta) \partial_\theta w(\theta, t) + \frac{\sigma_t^2 \theta^2}{2} \partial_{\theta\theta} w(\theta, t) + \partial_t w(\theta, t) \right\}. \quad (21)$$

The terms to the right of  $-\rho w(\theta, t)$  consist of the marginal social value of labor minus the fixed cost and derivatives of social welfare with respect to time and productivity.

Now consider the case of productivity that evolves according to a GBM, i.e.,  $\mu_t$  and  $\sigma_t$  are, respectively, constants  $\mu$  and  $\sigma$ . I show that even when the fixed cost is a constant  $\phi(t) = \phi$ , there is an option value of waiting for higher productivity shocks before retirement. In addition, this option value decreases over time. Therefore, even when the fixed cost is constant over time, the elasticity over the retirement margin increases over time. Hence, the extensive margin elasticity of labor supply increases over time, despite the intensive Frisch elasticity and the fixed cost being time-independent.

Consider the infinite horizon model,  $T = +\infty$ . To ensure convergence of social welfare, I assume

$$\rho > (1 + \varepsilon) \left( \mu + \frac{1}{2} \sigma^2 \varepsilon \right). \quad (22)$$

Social welfare is now time-independent and replacing the HJB equation in this setting is

$$\max \{ 0 - w(\theta), -\rho w(\theta) + \mu \theta w_\theta + \frac{\sigma^2 \theta^2}{2} w_{\theta\theta} + \frac{\theta^{1+\varepsilon}}{\kappa^\varepsilon (1+\varepsilon)} - \phi(\theta) \}. \quad (23)$$

I conjecture that the solution is of the following form: there is a threshold  $\theta_R^{fb}$  such that an agent is retired if and only if his productivity falls below the threshold  $\theta_t \leq \theta_R^{fb}$ . This implies that  $w(\theta) = 0$  for all  $\theta \leq \theta_R^{fb}$  and for  $\theta > \theta_R^{fb}$ ,  $w$  is a nonnegative solution to the equation

$$-\rho w(\theta) + \mu \theta w_\theta + \frac{\sigma^2 \theta^2}{2} w_{\theta\theta} = -\frac{\theta^{1+\varepsilon}}{\kappa^\varepsilon (1+\varepsilon)} + \phi(\theta) \quad (24)$$

Moreover,  $w$  must be  $C^1$  on its entire domain. This implies that  $w(\theta_R^{fb}) = 0$  a value matching condition and  $w_\theta(\theta_R^{fb}) = 0$ , a smooth pasting condition. Finally, observe that, for  $\theta \leq \theta_R^{fb}$ , the second term in the right hand side of (23) implies that  $\frac{\theta^{1+\varepsilon}}{\kappa^\varepsilon(1+\varepsilon)} \leq \phi(\theta)$  i.e. at retirement and afterward, the marginal social value of continued work is negative. In particular  $\hat{\theta}_R^{fb} \leq \theta_S$ .

Set  $\phi_1\theta^{1+\varepsilon_\phi} + \phi_0$  with  $\varepsilon_\phi < \varepsilon$ . Define the quadratic polynomial  $P(x) = -\rho + \mu x + \frac{\sigma^2}{2}x(x-1)$ . The homogeneous equation

$$-\rho w(\theta) + \mu\theta w_\theta + \frac{\sigma^2\theta^2}{2}w_{\theta\theta} = 0 \quad (25)$$

admits the general solution

$$w(\theta) = C_- \theta^{x_-} + C_+ \theta^{x_+} \quad (26)$$

in which  $x_-$  and  $x_+$  are the negative and positive roots of  $P$ . I find a particular solution for each non-homogenous term, respectively denoted  $A\theta^{1+\varepsilon}$ ,  $A'\theta^{1+\varepsilon_\phi}$ , and  $B$  in which  $A = -\frac{1}{\kappa^\varepsilon(1+\varepsilon)P(1+\varepsilon)}$ ,  $A' = \frac{\phi_1}{P(1+\varepsilon_\phi)}$  and  $B = -\frac{\phi}{\rho}$ . By the assumption in (22),  $P(1+\varepsilon) < 0$ . The sum of these particular solutions  $A\theta^{1+\varepsilon} + A'\theta^{1+\varepsilon_\phi} + B$  is the value of social welfare if agents never retire.

By the superposition principle of linear homogenous ODEs the solution takes the form

$$w(\theta) = A\theta^{1+\varepsilon} + A'\theta^{1+\varepsilon_\phi} + B + C_- \theta^{x_-} + C_+ \theta^{x_+} \quad (27)$$

for  $\theta > \theta_R^{fb}$  and  $w(\theta) = 0$  for  $\theta \leq \theta_R^{fb}$ . From (22) I ensure that  $x_+ > 1 + \varepsilon$ . Since  $l^{fb} - \kappa \frac{(l^{fb})^{1+\frac{1}{\varepsilon}}}{1+\frac{1}{\varepsilon}} = \frac{\theta^{1+\varepsilon}}{\kappa^\varepsilon(1+\varepsilon)}$  I can conjecture that  $w(\theta) =_{\theta \rightarrow +\infty} \mathcal{O}(\theta^{1+\varepsilon})$ . Therefore  $C_+ = 0$ .

By the value matching and smooth pasting conditions:

$$A(\theta_R^{fb})^{1+\varepsilon} + A'(\theta_R^{fb})^{1+\varepsilon_\phi} + B + C_- (\theta_R^{fb})^{x_-} = 0 \quad (28)$$

$$(1+\varepsilon)A \frac{(\theta_R^{fb})^{1+\varepsilon_\phi}}{\theta_R^{fb}} + (1+\varepsilon_\phi)A' \frac{(\theta_R^{fb})^{1+\varepsilon_\phi}}{\theta_R^{fb}} + x_- C_- \frac{(\theta_R^{fb})^{x_-}}{\theta_R^{fb}} = 0. \quad (29)$$

Multiplying (28) by  $x_-$  and (29) by  $\theta_R^{fb}$  and subtracting the two yields

$$(1+\varepsilon-x_-)A(\theta_R^{fb})^{1+\varepsilon} + (1+\varepsilon_\phi-x_-)A'(\theta_R^{fb})^{1+\varepsilon_\phi} = x_- B. \quad (30)$$

When  $\varepsilon_\phi = \varepsilon$  the caution becomes simply

$$(1+\varepsilon-x_-)(A+A')(\theta_R^{fb})^{1+\varepsilon} = x_- B.$$

Setting  $A(\phi_1) = A + A'$ , Thus the expression of  $\theta_R^{fb}$  and  $w$  in Corollary 1 follows by replacing the values of  $A(\phi_1)$  and  $B$ .

$$\theta_R^{fb} = \left( \frac{\phi_0}{\rho} \frac{x}{A(\phi_1)(1 + \varepsilon + x)} \right)^{\frac{1}{\varepsilon}}. \quad (31)$$

and the static participation threshold is

$$\theta_S = \left( \frac{\phi_0}{[\kappa^\varepsilon(1 + \varepsilon)]^{-1} - \phi_1} \right)^{\frac{1}{\varepsilon}}$$

Both  $\theta_R^{fb}$  and  $\theta_S$  increasing in  $\phi_0$  and in  $\phi_1$ , . In addition, since  $\frac{\rho - (1 + \varepsilon)(\mu + \frac{\sigma^2}{2}\varepsilon)}{\rho} < 1$  and  $\frac{(x)}{(1 + \varepsilon + x)} < 1$ , I get  $\theta_R^{fb} < \theta_S$ . Now in finite horizon, the problem is time dependent and thresholds are time dependent. When time goes to  $T$ , the value of waiting for productivity to improve decreases and thresholds converge to  $\theta^*$ . Only the dynamic single crossing property of the derivative operator is needed in finite horizon for this to hold. This is again an application of Jacka and Lynn (1992).  $\square$

### 3 The First Order Approach

#### 3.1 First Order Approach under Risk Neutrality

I first introduce the First Order Approach (FOA) in the simpler setting in which agents are risk neutral in consumption and productivity is a GBM. I relax incentive compatibility by considering a family of deviations that Bergemann and Strack (2015) call *consistent deviations*. The effect of these deviations on promised utility can be summarized by what Pavan *et al.* (2014) call the *impulse response function*. This FOA is standard in the dynamic contracting literature with persistent shocks.

The value of the agent's productivity if he reports his productivity truthfully is

$$\theta_t = \theta_0 \exp\left(\left(\mu - \frac{\sigma^2}{2}\right)t + \sigma B_t\right).$$

I define  $\Phi$  by  $\theta_t \equiv \Phi(t, \theta_0, B_t)$  and set the following definition, which is motivated by Bergemann and Strack (2015).

**Definition 2.** (Consistent deviations). A deviation is called *consistent* if an agent, with real productivity  $\theta_t = \Phi(t, \theta_0, B_t)$  and associated initial shock  $\theta_0$ , misreports his initial shock by announcing  $\tilde{\theta}_0 \in \Theta_0$  at  $t = 0$  and continues to misreport  $\tilde{\theta}_t = \Phi(t, \tilde{\theta}_0, B_t)$  instead of his true productivity  $\theta_t$  at all future dates  $t \leq T$ .

With this definition, an agent who follows a consistent deviation misreports his

true type in all future periods. An agent's reported productivity  $\tilde{\theta}_t = \Phi(t, \tilde{\theta}_0, B_t)$  would be equal to the productivity he would have had if his initial shock had been  $\tilde{\theta}_0$  instead of  $\theta_0$ . From these misreports, the planner can infer the true realized path of Brownian shocks  $B_t$ . However, since the allocations depend on the history of productivities instead of the Brownian shocks, the inference on the Brownian shocks is not of immediate use for the principal. Bergemann and Strack (2015) show that incentive compatibility with respect to consistent deviations—which is a one-dimensional class of deviations—is sufficient for full incentive compatibility in the risk-neutral and GBM case. This result allows me to derive the incentive-compatible optimal allocations and retirement distortions.

Consider the ex-ante utility at time 0 of an agent with initial productivity  $\theta_0$  who announces  $\tilde{\theta}_0$  and follows consistent deviations; denoting it  $v(\theta_0, \tilde{\theta}_0)$ . Then

$$v(\theta_0, \tilde{\theta}_0) = \mathbb{E}^{\{\tilde{\theta}\}} \left\{ \int_0^T e^{-\rho t} c_t(\tilde{\theta}_0) dt - \int_0^{\mathcal{T}_R(\tilde{\theta}_0)} e^{-\rho t} \left[ \kappa \frac{\left( \frac{y_t(\tilde{\theta}_0)}{\Phi(t, \theta_0, B_t)} \right)^{1+\frac{1}{\varepsilon}}}{1 + \frac{1}{\varepsilon}} + \phi_t \left( \Phi(t, \theta_0, B_t) \right) \right] dt \middle| \tilde{\theta}_0 \right\}. \quad (32)$$

Restricting attention to consistent deviations alone, the incentive problem turns into a static one. Truthful reports at time zero are necessary for incentive compatibility, i.e.  $v(\theta_0) = \max_{\tilde{\theta}_0} v(\theta_0, \tilde{\theta}_0)$  and an envelope condition allows me to obtain the derivative of ex-ante utility. The sensitivity of ex-ante utility with respect to initial reports satisfies:

$$v_\theta(\theta_0) = \mathbb{E} \left\{ \int_0^{\mathcal{T}_R} e^{-\rho t} \left[ \left( 1 + \frac{1}{\varepsilon} \right) \left( \frac{\Phi_\theta(t, \theta_0, B_t)}{\theta_t} \right) \kappa \frac{\left( \frac{y_t}{\theta_t} \right)^{1+\frac{1}{\varepsilon}}}{1 + \frac{1}{\varepsilon}} - \Phi_\theta(t, \theta_0, B_t) \phi'_t(\theta_t) \right] dt \middle| \theta_0 \right\}. \quad (33)$$

$\Phi_\theta(t, \theta_0, B_t)$  is what Pavan *et al.* (2014) call the *impulse response function* and Bergemann and Strack (2015) call the *stochastic flow* in continuous-time. Here with GBM productivity the stochastic flow is the ratio of current productivity to initial productivity, that is,

$$\Phi_\theta(t, \theta_0, B_t) = \exp\left(\left(\mu - \frac{\sigma^2}{2}\right)t + \sigma B_t\right) = \theta_t / \theta_0.$$

Then the incentive compatibility constraint simplifies to

$$v_\theta(\theta_0) = \frac{1}{\theta_0} \mathbb{E} \left\{ \int_0^{\mathcal{T}_R} e^{-\rho t} \left[ \left( 1 + \frac{1}{\varepsilon} \right) \kappa \frac{\left( \frac{y_t}{\theta_t} \right)^{1+\frac{1}{\varepsilon}}}{1 + \frac{1}{\varepsilon}} - \theta_t \phi'_t(\theta_t) \right] dt \middle| \theta_0 \right\}. \quad (34)$$



### 3.2 First Order Approach under Risk Aversion

Here, I relax incentive compatibility by considering specific types of deviations as in the risk neutral case. Suppose the agent has reported his type truthfully until time  $t$ ,  $\{\tilde{\theta}^t\} = \{\theta^t\}$  and then decides to misreport his type. Since the planner observes continuous reports from the agent, she can construct a process  $B_t^{\tilde{\theta}}$  from the reports that evolves according to  $dB_t^{\tilde{\theta}} = \frac{d\tilde{\theta}_t - \mu_t \tilde{\theta}_t dt}{\sigma_t \tilde{\theta}_t}$ . Under truth-telling,  $B_t^{\tilde{\theta}} = B_t$ . Therefore, the agent is restricted to reports that make  $B_t^{\tilde{\theta}}$  a Brownian motion. The Girsanov Theorem implies that there exist misreports  $-\eta_t$  such that  $dB_t = dB_t^{\tilde{\theta}} + \eta_t dt$  under the measure  $\mathcal{Q}$  of the Brownian motion  $B_t^{\tilde{\theta}}$  and gives the formula for the change of measure from  $\mathcal{P}$  to  $\mathcal{Q}$ . An incentive-compatible mechanism must be immune to these deviations.

**Lemma 3.** (*Sensitivity of promised utility*)  $IC \subseteq FOA$ . Moreover, If an allocation  $\{c, y, \nu\} \in FOA$  then there exists a process  $\{\sigma_{\Delta,t}\}$  such that the sensitivity process  $\{\Delta_t\}$  has the integral form:

$$\Delta_t = E \left\{ \int_t^{\mathcal{T}_R} e^{-\rho s} [\mu_s \Delta_s + u_\theta(c_s, \frac{y_s}{\theta_s}) - \phi'_s(\theta_s) + \sigma_{\Delta,s} \sigma_s] ds \middle| \mathcal{F}_t \right\} \quad (35)$$

*Proof.* Denote  $\{\tilde{\theta}\}$  the process reported by the agent. Let  $\theta_t = \theta$  at time  $t$ . By Girsanov's theorem, there exists a process  $\{\eta\}$  is adapted to  $\mathcal{F}_t$  such that

$$d\tilde{\theta}_t = d\theta_t + \eta_t dt = (\theta_t \mu_t + \eta_t) dt + \theta_t \sigma_t dB_t. \quad (36)$$

The agent's problem is to choose controls  $\eta_t$  to maximize promised utility for given allocations  $\{c, y\}$  and retirement rule  $\mathcal{T}_R$ . Denote  $\{\theta^\eta\} \equiv \{\tilde{\theta}\}$  the misreports generated by  $\{\eta\}$ . Global incentive compatibility is equivalent to the fact that the optimal report is truth-telling i.e  $\eta_t^* = 0 \forall t$ . Now with the FOA, assume that all the controls  $\eta_s, \forall s \in [0, t)$  have been equal to 0 so far. Promised utility at time  $t$  given the control  $\eta$  is

$$w_t(\theta, \theta^\eta) = \sup_{\{\eta\}} E \left\{ \int_t^{\mathcal{T}_R(\eta)} e^{-\rho(s-t)} \left[ u \left( c_s(\eta), \frac{y_s(\eta)}{\theta_s} \right) - \phi_s(\theta_s) \right] ds + \int_{\mathcal{T}_R(\eta)}^T e^{-\rho(s-t)} [u(c_s(\eta), 0)] ds \middle| \mathcal{F}_t^\eta \right\}. \quad (37)$$

The expectation above is taken with respect to the realization of the process  $\{\tilde{\theta}\}$ , since it is reports that determines the allocation and the retirement rule. If the agent follows a process  $\eta$  then

$$dB_t^\eta = \frac{d\theta_t^\eta - ((\theta_t^\eta - \int_0^t \eta_s ds) \mu_t + \eta_t) dt}{(\theta_t^\eta - \int_0^t \eta_s ds) \sigma_t} \quad (38)$$

forms a standard Brownian motion. Therefore, there is exists nonnegative process

$\gamma^\eta$  and some sensitivity process  $Y'^\eta$  such that

$$dw_t(\theta_t, \theta_t^\eta) = (\rho w_t(\theta_t, \theta_t^\eta) - u(c_t, \frac{y_t}{\theta_t}) + \phi_t(\theta_t))dt - \gamma_t^\eta dt + \sigma_t Y_t'^\eta dB_t^\eta.$$

Then replacing the standard Brownian from (38) in this equation I have

$$dw_t(\theta_t, \theta_t^\eta) = (\rho w_t(\theta_t, \theta_t^\eta) - u + \phi)dt - \gamma_t^\eta dt + \sigma_t Y_t^\eta [d\theta_t^\eta - ((\theta_t^\eta - \int_0^t \eta_s ds)\mu_t + \eta_t)dt]. \quad (39)$$

Since the dependence on past controls  $\eta = 0$  is completely captured by the current value of  $\theta^\eta$ ,  $v_t = w_t(\theta_t, \theta^{\eta=0})$ . Ito's formula implies that

$$dw_t(\theta_t, \theta_t^\eta) = \partial_t w_t(\theta_t, \theta_t^\eta)dt + \partial_{\theta^\eta} w_t(\theta_t, \theta_t^\eta)(\theta_t \mu_t + \eta_t)dt + \partial_{\theta^\eta} w_t(\theta_t, \theta_t^\eta) \theta_t \sigma_t dB_t + \frac{1}{2} \partial_{(\theta^\eta)^2}^2 w_t(\theta_t, \theta_t^\eta) \theta_t^2 \sigma_t^2 dt. \quad (40)$$

The equation (39) becomes with the FOA  $\eta_s = 0, \forall s \in [0, t]$ :

$$dw_t(\theta_t, \theta_t^\eta) = (\rho w_t(\theta_t, \theta_t^\eta) - u(c_t, \frac{y_t}{\theta_t}) + \phi_t(\theta_t))dt - \gamma_t^\eta dt + \theta_t^\eta \sigma_t Y_t^\eta dB_t.$$

Comparing equations (40) and (39) and equalizing their drifts yield:

$$\partial_t w_t(\theta_t, \theta_t^\eta) + \partial_{\theta^\eta} w_t(\theta_t, \theta_t^\eta)(\theta_t \mu_t + \eta_t) + \frac{1}{2} \partial_{(\theta^\eta)^2}^2 w_t(\theta_t, \theta_t^\eta) \theta_t^2 \sigma_t^2 = (\rho w_t(\theta_t, \theta_t^\eta) - u(c_t, \frac{y_t}{\theta_t}) + \phi_t(\theta_t))dt - \gamma_t^\eta dt.$$

Now I obtain the Hamilton-Jacobi-Bellman equation for  $w_t$

$$\rho w_t(\theta_t, \theta_t^\eta) = \sup_{\eta_t} \left\{ \partial_t w_t(\theta_t, \theta_t^\eta) + \partial_{\theta^\eta} w_t(\theta_t, \theta_t^\eta)(\theta_t \mu_t + \eta_t) + \frac{1}{2} \partial_{(\theta^\eta)^2}^2 w_t(\theta_t, \theta_t^\eta) \theta_t^2 \sigma_t^2 + u(c_t, \frac{y_t}{\theta_t}) - \phi_t(\theta_t) \right\}.$$

Therefore following Theorem 3.1, p. 95 in Hartman (2002), The envelope theorem implies<sup>37</sup>

$$\begin{aligned} \rho \partial_\theta w_t(\theta_t, \theta_t^\eta) &= \partial_{t,\theta} w_t(\theta_t, \theta_t^\eta) + \partial_{\theta^\eta, \theta}^2 w_t(\theta_t, \theta_t^\eta)(\theta_t \mu_t + \eta_t) + \partial_{\theta^\eta} w_t(\theta_t, \theta_t^\eta) \mu_t + \frac{1}{2} \partial_{(\theta^\eta)^2, \theta}^3 w_t(\theta_t, \theta_t^\eta) \theta_t^2 \sigma_t^2 \\ &\quad + \partial_{(\theta^\eta)^2}^2 w_t(\theta_t, \theta_t^\eta) \theta_t \sigma_t^2 + u_\theta(c_t, \frac{y_t}{\theta_t}) - \phi'_t(\theta_t). \end{aligned}$$

This expression can be evaluated at  $\eta_t = 0$ , writing  $\frac{\partial w_t(x, \theta)}{\partial \theta} = \Delta_t(x, \theta)$  and considering the fact that when  $\eta_t = 0$  I have  $\partial_{w_{\theta^\eta}}(\theta, \theta^\eta) = \Delta_t$ , so that

$$\rho \Delta_t = \partial_t \Delta_t + \partial_\theta \Delta_t(\theta_t \mu_t + 0) + \Delta_t \mu_t + \frac{1}{2} \partial_{(\theta)^2}^2 (\Delta_t) \theta_t^2 \sigma_t^2 + \partial_\theta \Delta_t \theta_t \sigma_t^2 + u_\theta(c_t, \frac{y_t}{\theta_t}) - \phi'_t(\theta_t).$$

The Feynman-Kac formula applies to this differential equation and I deduce that

$$\Delta_t = \mathbb{E} \left\{ \int_t^{\mathcal{T}_R} e^{-\rho s} [\Delta_s \mu_s - u_\theta(c_s, \frac{y_s}{\theta_s}) + \phi'_s(\theta_s) + \partial_\theta \Delta_s \theta_s \sigma_s^2] ds + \Delta_{\mathcal{T}_R} \middle| \mathcal{F}_t \right\}.$$

---

<sup>37</sup>For a fully rigorous argument, one needs to make regularity assumptions on  $\mathcal{T}_R$  and use Malliavin calculus to differentiate with respect to stochastic processes. See Di Nunno *et al.* (2009).

After retirement, an optimal allocation must give constant consumption. Therefore the sensitivity is zero at retirement. This with  $\partial_\theta \Delta_s \theta_s = \sigma_{\Delta,s}$ , implies the result:

$$\Delta_t = \mathbb{E} \left\{ \int_t^{\mathcal{T}_R} e^{-\rho s} [\Delta_s \mu_s - u_\theta(c_s, \frac{y_s}{\theta_s}) + \phi'_s(\theta_s) + \sigma_{\Delta,s} \sigma_s^2] ds \middle| \mathcal{F}_t \right\}.$$

□

## 4 Recursive Formulation of Second-Best: Proof of Lemma 1

*Proof.* For given consumption, output,  $\{c, y\}$  and retirement rule  $\mathcal{T}_R$ , the expected utility of an agent is at time  $t$  is:

$$v_t = \mathbb{E} \left\{ \int_t^{\mathcal{T}_R} e^{-\rho(s-t)} u(c_s, \frac{y_s}{\theta_s}) ds + \int_{\mathcal{T}_R}^T e^{-\rho(s-t)} u(c_s, 0) ds \middle| \mathcal{F}_t \right\}$$

Then

$$e^{-\rho t} v_t + \underbrace{\int_0^t e^{-\rho s} u(c_s, \frac{y_s}{\theta_s}) ds}_{W} = \mathbb{E} \left\{ \underbrace{\int_0^{\mathcal{T}_R} e^{-\rho s} u(c_s, \frac{y_s}{\theta_s}) ds + \int_{\mathcal{T}_R}^T e^{-\rho s} u(c_s, 0) ds}_{W} \middle| \mathcal{F}_t \right\} \equiv W_t.$$

By iterated expectation,  $W_t$  is a martingale. By the Martingale Representation Theorem, there exists a square integrable process such that  $W_t = \mathbb{E}[W] + \int_0^t \sigma_s'^v dB_s$ . This implies that  $e^{-\rho t} v_t = \mathbb{E}[Y] - \int_0^t e^{-\rho s} u(c_s, \frac{y_s}{\theta_s}) ds + \int_0^t \sigma_s'^v dB_s$ . Therefore  $e^{-\rho t} v_t$  is an Ito process. Applying Ito's lemma,

$$dv_t = (\rho v_t - u + h) dt + \sigma_t^v dB_t$$

in which  $\sigma_t^v = e^{rt} \sigma_t'^v$ . By Feynman-Kac,  $\sigma_t^v = \theta_t \Delta_t \sigma_t$  and

$$dv_t = (\rho v_t - u + h) dt + \theta_t \Delta_t \sigma_t dB_t$$

with the initial value condition

$$v_0 = v.$$

The law of motion of the sensitivity process is a direct application of this idea to Lemma (3). □

## 5 Recursive Formulation of Second-Best: Hamilton-Jacobi-Bellman Equation

First, for the sake of legibility I drop the state 4-tuple  $(v, \Delta, \theta, t)$  from the notation. Denote  $g(t) \equiv \int_t^T e^{-\rho(s-t)} ds = \frac{1}{\rho}(1 - e^{-\rho(T-t)})$  a shorthand that represents by how much constant consumption is discounted from time  $t$  until death. The associated Hamilton-Jacobi-Bellman equation to this problem is then:

$$0 = \max_{c_t, y_t, \sigma_{\Delta, t}} \left\{ -K + g(t)u_{l=0}^{-1}\left(\frac{v}{g(t)}\right) \quad , \quad -\rho K + (c_t - y_t) + \mathcal{L}(v, \Delta, \theta, t) \circ K \right\} \quad (41)$$

in which  $\mathcal{L}(v, \Delta, \theta, t)$  is the derivative operator with respect to state variables:

$$\begin{aligned} \mathcal{L}(v, \Delta, \theta, t) \circ K &= K_v[\rho v_t - u + \phi_t] + K_{\Delta}[(\rho - \mu)\Delta_t - u_{\theta} + \phi'_t - \sigma_{\Delta, t}\sigma] + K_t + K_{\theta}\theta_t\mu + \\ &\quad + \frac{1}{2}K_{vv}\theta_t^2\Delta_t^2\sigma^2 + \frac{1}{2}K_{\Delta\Delta}\sigma_{\Delta, t}^2\sigma^2 + \frac{1}{2}K_{\theta\theta}\theta_t^2\sigma^2 \\ &\quad + K_{v\Delta}\theta_t\Delta_t\sigma_{\Delta, t}\sigma^2 + K_{v\theta}\theta_t^2\Delta_t\sigma^2 + K_{\Delta\theta}\theta_t\sigma_{\Delta, t}\sigma^2. \end{aligned} \quad (42)$$

The first component of the right-hand side of this dynamic equation captures that once an agent is retired with promised utility  $v$ , the cost of providing such utility is the discounted value of the flow consumption  $u_{l=0}^{-1}(\frac{v}{g(t)})$ . The second component captures the fact that before retirement, the flow cost over an infinitesimal time  $dt$  is the discounted cost  $-\rho K dt$ , flow consumption minus output, and the derivatives of the cost function with respect to state variables. By optimality, these should sum up to zero in the working region.

## 6 Optimal Labor Wedge

The evolution of the labor wedge is obtained from the evolution of  $\gamma_t$ :

**Proposition 8.** (*Labor wedge*)

*The law of motion of  $\gamma_t$ , is*

$$d\gamma_t = \left[ -\theta_t \lambda_t \sigma_{c, t} \sigma_t^2 + \mu_t \gamma_t \right] dt + \gamma_t \sigma_t dB_t, \quad \gamma_0 = 0.$$

*In addition, the labor wedge satisfies*

$$d\left(\frac{\tau_t^L}{1 - \tau_t^L}\right) = \left[\left(1 + \frac{1}{\varepsilon}\right)\sigma_{c, t} + \frac{\tau_t^L}{1 - \tau_t^L}\sigma_{c, t}^2\right]\sigma_t^2 dt - \frac{\tau_t^L}{1 - \tau_t^L}\sigma_{c, t}\sigma_t dB_t.$$

*Proof.* Applying Ito's lemma to  $y_t = K_\Delta(v_t, \Delta_t, \theta_t, t)$  yields

$$d\gamma_t = \mathcal{L}(v_t, \Delta_t, \theta_t, t) \circ K_\Delta dt + (K_{\Delta v} \theta_t \Delta_t + K_{\Delta \Delta} \sigma_{\Delta, t} + K_{\Delta \theta} \theta_t) \sigma_t dB_t.$$

Using the envelope theorem, differentiate HJB with respect to  $\Delta$  to get

$$-\rho K_\Delta - \mathcal{L}(v_t, \Delta_t, \theta_t, t) \circ K_\Delta + (\rho - \mu_t) K_\Delta + K_{vv} \theta_t^2 \Delta_t \sigma_t^2 + K_{v\Delta} \theta_t \sigma_{\Delta, t} \sigma_t^2 = 0$$

using this equation, the first order condition for  $\sigma_{\Delta, t}$  and the expression for  $\sigma_{c, t}$ , the drift of  $\gamma_t$  is  $(-\theta_t \lambda_t \sigma_{c, t} \sigma_t^2 dt + \mu_t \gamma_t) dt$  and the volatility is  $\gamma_t \sigma_t dB_t$ . Hence the law of motion of  $\gamma_t$ .

The first order condition on  $y_t$ , coupled with the law of motion of  $\gamma_t$ , implies:

$$d\left(\lambda_t \frac{\tau_t^L}{1 - \tau_t^L}\right) = \left[\left(1 + \frac{1}{\varepsilon}\right) \lambda_t \sigma_{c, t} \sigma_t^2\right] dt. \quad (43)$$

This expression states that the process  $\lambda_t \frac{\tau_t^L}{1 - \tau_t^L}$  has zero instantaneous volatility. This means that its paths are less dispersed than the paths of productivity for insurance purposes. Applying Ito's lemma to (43) yields:

$$d\left(\frac{\tau_t^L}{1 - \tau_t^L}\right) = \left[\left(1 + \frac{1}{\varepsilon}\right) \sigma_{c, t}\right] \sigma_t^2 dt + \frac{\tau_t^L}{1 - \tau_t^L} \lambda_t d(u'(c_t)). \quad (44)$$

Apply Ito's lemma to the Inverse Euler equation and replace  $d(u'(c_t)) = u'(c_t) \sigma_{c, t}^2 \sigma_t^2 dt - u'(c_t) \sigma_{c, t} \sigma_t dB_t$  in (44) to obtain the formula of the labor wedge in the proposition:

$$d\left(\frac{\tau_t^L}{1 - \tau_t^L}\right) = \left[\left(1 + \frac{1}{\varepsilon}\right) \sigma_{c, t} + \frac{\tau_t^L}{1 - \tau_t^L} \sigma_{c, t}^2\right] \sigma_t^2 dt - \frac{\tau_t^L}{1 - \tau_t^L} \sigma_{c, t} \sigma_t dB_t. \quad (45)$$

□

## 7 Optimal Savings Wedge

Under separable utility, a standard Inverse Euler Equation of optimal contracting and dynamic moral hazard models holds.

**Proposition 9.** (*Savings wedge*)

1. There exists a process  $\sigma_{c, t}$  such that

$$d\left(\frac{1}{u'(c_t)}\right) = \frac{1}{u'(c_t)} \sigma_{c, t} \sigma_t dB_t \quad (\text{Inverse Euler Equation}) \quad (46)$$

2. The intertemporal wedge between  $t$  and  $t + s$  is positive and satisfies

$$\tau_{t, s}^K = \int_t^{t+s} \sigma_{c, t'}^2 \sigma_t^2 dt'$$

and the intertemporal wedge at time  $t$  is  $\tau_t^K = \sigma_{c,t}^2 \sigma_t^2$ .

*Proof.* Applying Ito's lemma to  $\lambda_t = K_v(v_t, \Delta_t, \theta_t, t)$  yields

$$d\lambda_t = \mathcal{L}(v_t, \Delta_t, \theta_t, t) \circ K_v dt + (K_{vv}\theta_t \Delta_t + K_{v\Delta}\sigma_{\Delta,t} + K_{v\theta}\theta_t)\sigma_t dB_t.$$

Using the envelope theorem, differentiate HJB with respect to  $v$  to get  $-\rho K_v - \mathcal{L}(v_t, \Delta_t, \theta_t, t) \circ K_v + \rho K_v = 0$ , i.e  $\mathcal{L}(v_t, \Delta_t, \theta_t, t) \circ K_v = 0$ . Therefore, the drift of  $d\lambda_t$  is zero and  $\lambda_t$  is a martingale. The volatility process is determined by  $\sigma_{c,t} = K_{vv}\theta_t \Delta_t + K_{v\Delta}\sigma_{\Delta,t} + K_{v\theta}\theta_t$ .  $\square$

Point 1 states that the standard Inverse Euler Equation extends to the case with endogenous retirement. The inverse of marginal utility of consumption is a martingale. A direct consequence of this is that the intertemporal wedge is positive, since Jensen's inequality applies to the inverse function that is concave.

Point 2 highlights that the intertemporal wedge  $\tau_t^K$  is linked to the volatility of the inverse of the marginal utility of consumption. This volatility is a control for how much the changes in productivity translate into changes in consumption. It is, therefore, a measure of risk exposure. A high volatility of the inverse of marginal utility of consumption implies that the planner exposes the agents to risk to provide incentives at the expense of insurance. This risk exposure stops at retirement and the volatility  $\sigma_{c,t}$  goes to zero.<sup>38</sup>

## 8 Optimal Net Retirement Wedge: Proof of Proposition 2

The agent's objective is

$$K(v) = \min_{\{\mathcal{T}_R\}} \mathbb{E} \left\{ \int_0^{\mathcal{T}_R} e^{-\rho t} (c_t - y_t) dt + e^{-\rho \mathcal{T}_R} c_{\mathcal{T}_R^+} g(\mathcal{T}_R) \right\} \quad (47)$$

subject to

$$dv_t = (\rho v_t - u(c) + h(y/\theta) + \phi(\theta))dt + \theta_t \Delta_t \sigma_t dB_t$$

---

<sup>38</sup>In Sannikov (2014), risk exposure does not go to zero at retirement. Instead, it builds up to target, starts falling at an age before retirement, and goes to zero at the end of the horizon. The difference is because, in my setting, there is no output after retirement, and therefore there is no need for the agent to be exposed to risk after retirement.

and

$$\frac{d\theta_t}{\theta_t} = \mu_t dt + \sigma_t dB_t.$$

The HJB is

$$0 = \max \left\{ -K + g(t)u_{l=0}^{-1}\left(\frac{v}{g(t)}\right) \quad , \quad -\rho K + (c_t - y_t) + \mathcal{L}^p(v, \theta, t) \circ K \right\}$$

in which  $\mathcal{L}(v, \Delta, \theta, t)$  is the derivative operator with respect to state variables:

$$\begin{aligned} \mathcal{L}^{lf}(v, \theta, t) \circ K &= K_v[\rho v_t - u + \phi_t] + K_t + K_\theta \theta_t \mu + \\ &+ \frac{1}{2} K_{vv} \theta_t^2 \Delta_t^2 \sigma^2 + \frac{1}{2} K_{\theta\theta} \theta_t^2 \sigma^2 + K_{v\theta} \theta_t^2 \Delta_t \sigma^2 \end{aligned} \quad (48)$$

But I know the HJB of the second-best planner's problem is

$$\begin{aligned} \mathcal{L}^{sb}(v, \Delta, \theta, t) \circ K &= K_v[\rho v_t - u + \phi_t] + K_t + K_\theta \theta_t \mu + \\ &+ \frac{1}{2} K_{vv} \theta_t^2 \Delta_t^2 \sigma^2 + \frac{1}{2} K_{\theta\theta} \theta_t^2 \sigma + K_{v\theta} \theta_t^2 \Delta_t \sigma^{22} \\ &K_\Delta[(\rho - \mu)\Delta_t - u_\theta + \phi'_t - \sigma_{\Delta,t}\sigma] + \frac{1}{2} K_{\Delta\Delta} \sigma_{\Delta,t}^2 \sigma^2 + K_{v\Delta} \theta_t \Delta_t \sigma_{\Delta,t} \sigma^2 + K_{\Delta\theta} \theta_t \sigma_{\Delta,t} \sigma^2. \end{aligned} \quad (49)$$

With the FOC on the variance of the sensitivity

$$-K_\Delta \sigma_{\Delta,t} \sigma + K_{v\Delta} \theta_t \Delta_t \sigma_{\Delta,t} \sigma^2 + K_{\Delta\theta} \theta_t \sigma_{\Delta,t} \sigma^2 = -K_{\Delta\Delta} \sigma_{\Delta,t}^2 \sigma^2$$

So that

$$\begin{aligned} \mathcal{L}^{sb}(v, \Delta, \theta, t) \circ K &= K_v[\rho v_t - u + \phi_t] + K_t + K_\theta \theta_t \mu + \\ &+ \frac{1}{2} K_{vv} \theta_t^2 \Delta_t^2 \sigma^2 + \frac{1}{2} K_{\theta\theta} \theta_t^2 \sigma^2 \\ &K_\Delta[(\rho - \mu)\Delta_t - u_\theta + \phi'_t] - \frac{1}{2} K_{\Delta\Delta} \sigma_{\Delta,t}^2 \sigma^2. \end{aligned} \quad (50)$$

Now this expression tells use if the planner add the wedge  $\tau_{L,\phi}$  in the agent's problem

$$dv_t = (\rho v_t - u(c) + h(y/\theta) + \phi(\theta) + \tau_{L,\phi})dt + \theta_t \Delta_t \sigma_t dB_t$$

such that

$$\tau_{L,\phi} = \frac{K_\Delta}{K_v}[(\rho - \mu)\Delta_t - u_\theta + \phi'_t] - \frac{1}{2K_v} K_{\Delta\Delta} \sigma_{\Delta,t}^2 \sigma^2$$

Then given the allocations  $c^*, y^*, \sigma_\Delta^*$  the agent's private retirement decision will be the same as the second-best retirement decision.

The net wedge corrects for the terms in  $c^*, y^*, \sigma_\Delta^*$  given the Lagrangians:

$$\tau_\phi = \tau_{L,\phi} - \frac{K_\Delta}{K_v}[(\rho - \mu)\Delta_t - u_\theta] + \frac{1}{2K_v}K_{\Delta\Delta}\sigma_{\Delta,t}^2\sigma^2$$

Then using the FOCs on  $c$  and  $y$

$$\tau_\phi = \frac{K_\Delta}{K_v}\phi'_t = \frac{\gamma}{\lambda}\phi' = -\frac{\epsilon}{1+\epsilon}\frac{\tau^L}{1-\tau^L}\theta\phi'(\theta).$$

Therefore dividing by  $\phi(\theta)$ :

$$\tau_t^R = -\frac{\tau_t^L}{1-\tau_t^L}\frac{\epsilon}{1+\epsilon}\varepsilon_{\phi,\theta}(\theta_t)$$

## 9 Age-Dependency of The Retirement Wedge: Proof of Proposition 4

From the law motion of the labor wedge

$$d\left(\frac{\tau_t^L}{1-\tau_t^L}\right) = \left[\left(1 + \frac{1}{\epsilon}\right)\sigma_{c,t}\right]\sigma_t^2 dt + \frac{\tau_t^L}{1-\tau_t^L}\lambda_t d\left(u'(c_t)\right)$$

and the equilibrium relation between the net retirement wedge and labor wedge

$$\tau_t^R = -\frac{\tau_t^L}{1-\tau_t^L}\frac{\epsilon}{1+\epsilon}\varepsilon_{\phi,\theta}(\theta_t)$$

One obtains

$$d(\tau_R^t) = -\frac{\epsilon}{1+\epsilon}d\left(\frac{\tau_t^L}{1-\tau_t^L}\varepsilon_{\phi,\theta}(\theta_t)\right)$$

Using Ito's Lemma on  $\tau_R^t$

$$d(\tau_R^t) = -\frac{\epsilon}{1+\epsilon}\left[d\left(\frac{\tau_t^L}{1-\tau_t^L}\right)\varepsilon_{\phi,\theta}(\theta_t) + \frac{\tau_t^L}{1-\tau_t^L}d\varepsilon_{\phi,\theta}(\theta_t) + d\left(\frac{\tau_t^L}{1-\tau_t^L}\right)d(\varepsilon_{\phi,\theta}(\theta_t))\right]$$

And on  $\varepsilon_{\phi,\theta}(\theta_t)$

$$d\varepsilon_{\phi,\theta}(\theta_t) = [\mu\theta\varepsilon'_{\phi,\theta}(\theta) + \frac{\sigma^2}{2}\theta^2\varepsilon''_{\phi,\theta}(\theta)]dt + \sigma\theta\varepsilon'_{\phi,\theta}(\theta)dB_t$$

Collecting the terms

$$d(\tau_R^t) = \tau_R^t\lambda_t d\left(u'(c_t)\right) - \sigma_{c,t}\sigma_t^2\varepsilon_{\phi,\theta}(\theta_t)dt + \tau_R^t\frac{1}{\varepsilon_{\phi,\theta}(\theta_t)}d\varepsilon_{\phi,\theta}(\theta_t) - \tau_R^t\sigma_{c,t}\sigma_t^2\frac{\theta\varepsilon'_{\phi,\theta}}{\varepsilon_{\phi,\theta}}dt$$

Thus, the result

$$d(\tau_R^t) = -\sigma_{c,t}\sigma_t^2\left[\varepsilon_{\phi,\theta}(\theta_t) + \tau_R^t\frac{\theta_t\varepsilon'_{\phi,\theta}(\theta_t)}{\varepsilon_{\phi,\theta}(\theta_t)}\right]dt + \tau_R^t\left[\frac{1}{u'(c_t)}d\left(u'(c_t)\right) + \frac{1}{\varepsilon_{\phi,\theta}(\theta_t)}d\varepsilon_{\phi,\theta}(\theta_t)\right].$$



## 10 Implementation: Proof of Proposition 5

The savings tax  $T_s(a_t)$  is constructed to guarantee zero private wealth holdings as in Werning (2011). The retirement benefits schedule  $b$  and labor income tax  $T_y$  are such that, along the equilibrium path, the optimal allocations from the social planner's problem are affordable for each agent after all histories, given zero asset holdings:

$$T(w_t^*\{\theta^{t-}, \theta\}, \{y^{t-}, y_t^*(\{\theta^{t-}, \theta\})\}) = w_t^*\{\theta^{t-}, \theta\}(y_t^*(\{\theta^{t-}, \theta\}) - c_t^*(\{\theta^{t-}, \theta\}))$$

$$b(w_t^*\{\theta^{t-}, \theta\}, \{y^{t-}, y_t^*(\{\theta^{t-}, \theta\})\}) = (1 - w_t^*\{\theta^{t-}, \theta\})c_t^*(\{\theta^{t-}, \theta\})$$

for all  $\{w^{t-}, y^{t-}\}$  such that  $\{\theta^{t-}\} \in \Theta^t(\{w^{t-}, y^{t-}\}) \neq \emptyset$ , and all  $\theta \in (0, +\infty)$ .

The retirement benefits and income taxes for off-equilibrium allocations — those allocations which are not optimally assigned to any type in the social planner's program — are set to be sufficiently unattractive, to ensure that agents do not select them. Intuitively then, conditional on entering a period with no savings, and with a given history incomes, agents only face the choice of allocations available in the planner's problem after ability histories which, up to this period, are consistent with the observed choices. By the temporal incentive compatibility of the constrained efficient allocation, they will choose the allocation designed for them. As a result, income taxes are only levied when the agent is working and the agent receives retirement benefits after exiting the labor market.

To do so, I need to exclude histories  $\{w^{t-}, y^{t-}\}$  which do not correspond to any history  $\{\theta^{t-}\}$ . Consider a choice  $(w_t, y_t)$  which is not assigned in the social planner's problem for any type  $\theta_t$  after history  $\{\theta^{t-1}\}$  i.e., such that  $(w_t, y_t) \notin Q_{w,y}^{t-}(\{\theta^{t-}\})$ . The income tax and retirement benefits at these levels have to be sufficiently dissuasive to make them strictly dominated by allowed choices. There are several ways to rule out these non-allowed allocations, and the goal here is just to provide a possible one, which is to simply set the income taxes prohibitively high if the agent must retire and the retirement benefits very low if the agent must continue working, so that irrespective of savings, it is never optimal to chose such allocations. Set implicit finite (but potentially very large) upper and lower limits on asset holdings,  $\bar{a} > 0$  and  $\underline{a} < 0$ . This can be done either by extending the savings tax so that for  $a_t > \bar{a}$  and  $a_t < \underline{a}$ . For instance, after a history  $\{\theta^{t-}\} \in \Theta^t(\{w^{t-}, y^{t-}\})$  and for any choice  $(w_t, y_t) \notin Q_{w,y}^{t-}(\{\theta^{t-}\})$ , set

$$T(w_t, \{y^t\}) > w_t(\bar{a} - \underline{a} + y_t)$$

$$b(w_t, \{y^t\}) < -(1 - w_t)(\bar{a} - \underline{a} + y_t)$$

The retirement benefits and income tax at least confiscate income and impose an additional penalty such that all wealth is confiscated and agents can never borrow sufficiently to retain positive consumption. This leaves the agent with zero consumption, and will never be chosen. The second and less draconian way is to smooth the retirement benefits and income tax by making the agent slightly prefer optimal allocation to non-allowed allocation. This is the approach I undertake in the next implementation.

## 11 Pareto Optimal Retirement under Risk Neutrality

Consider the case of agents who are risk neutral in consumption and productivity is a GBM. Risk neutrality in consumption implies that consumption need not be distorted. Because of the strict concavity of  $u(c)$  in the case of risk-averse agents with a utilitarian planner, the equivalent generalized social marginal welfare weights (as in Saez and Stantcheva (2016)) reflect decreasing marginal utility of consumption. Lowly productivity agents have lower consumption and higher marginal utility and therefore higher social welfare weights. To ensure comparability between the risk-averse utilitarian and the risk neutral cases, I assume that the planner puts Pareto welfare weights  $\alpha(\theta_0)$  on each agent with initial type  $\theta_0$ . Since with concave utility, marginal utility of consumption is non-increasing, I assume the function  $\alpha : \Theta_0 \mapsto (0; +\infty)$  is non-increasing. I normalize the sum of Pareto weights to one  $\int_0^\infty \alpha(\theta_0) dF(\theta_0) = 1$  and call the summand of weights  $\Lambda(\theta) = \int_0^\theta \alpha(\theta_0) dF(\theta_0)$ .

The following lemma formulates the second-best retirement decision problem by substituting optimal allocations in the planner's problem.

**Lemma 4.** (*Allocations and wedges*) *The labor wedges are time invariant and depend only on initial heterogeneity and the welfare weights*

$$\frac{\tau_t^L}{1 - \tau_t^L} = \frac{\tau(\theta_0)}{1 - \tau(\theta_0)} = \left(1 + \frac{1}{\varepsilon}\right) \frac{1}{\theta_0} \frac{\Lambda(\theta_0) - F(\theta_0)}{f(\theta_0)} \quad (51)$$

*In addition, the planner's problem is to choose the retirement rule so as to solve:*

$$\max_{\mathcal{T}_R} \int_0^\infty \mathbb{E} \left\{ \int_0^{\mathcal{T}_R} e^{-\rho t} \left[ (1 - \tau(\theta_0))^\varepsilon [y_t^{fb} - \kappa \frac{(\frac{y_t^{fb}}{\theta_t})^{1+\frac{1}{\varepsilon}}}{1 + \frac{1}{\varepsilon}}] - [\phi_t - \frac{\tau(\theta_0)}{1 - \tau(\theta_0)} \frac{\varepsilon}{1 + \varepsilon} \theta_t \phi'_t(\theta_t)] \right] dt \right\} dF(\theta_0) \quad (52)$$

*Proof.* The problem of the planner is to choose allocations  $\{c, y\}$  and a retirement rule  $\mathcal{T}_R$  to maximize social welfare subject to the definition of ex-ante utility, the resource constraint (4), the relaxed incentive compatibility constraint (34) and the law of motion of productivity (1). I rewrite the problem from the first-order approach with risk neutrality below for reading convenience.

$$\begin{aligned}
& \max_{\{c, y, v, \mathcal{T}_R\}} \int_0^\infty \alpha(\theta_0) v(\theta_0) dF(\theta_0) \\
& \text{s.to } \frac{d\theta_t}{\theta_t} = \mu dt + \sigma dB_t \\
& v(\theta_0) = \mathbb{E}_0 \left\{ \int_0^T e^{-\rho t} c_t dt - \int_0^{\mathcal{T}_R} e^{-\rho t} \left[ \kappa \frac{\left(\frac{y_t}{\theta_t}\right)^{1+\frac{1}{\varepsilon}}}{1+\frac{1}{\varepsilon}} + \phi_t \right] dt \middle| \theta_0 \right\} \\
& 0 \leq \mathbb{E} \left\{ \int_0^{\mathcal{T}_R} e^{-\rho t} y_t dt \right\} - \mathbb{E} \left\{ \int_0^T e^{-\rho t} c_t dt \right\} \\
& v_\theta(\theta_0) = \frac{1}{\theta_0} \mathbb{E}_0 \left\{ \int_0^{\mathcal{T}_R} e^{-\rho t} \left[ \left(1 + \frac{1}{\varepsilon}\right) \kappa \frac{\left(\frac{y_t}{\theta_t}\right)^{1+\frac{1}{\varepsilon}}}{1+\frac{1}{\varepsilon}} - \theta_t \phi'_t(\theta_t) \right] dt \middle| \theta_0 \right\} \quad (\text{FOA})
\end{aligned}$$

Eliminate consumption from the problem by plugging the definition of ex-ante utility at time zero into the feasibility constraint (4). The feasibility constraint then becomes:

$$\int_0^\infty \left( v(\theta_0) + \mathbb{E}_0 \left\{ \int_0^{\mathcal{T}_R} e^{-\rho t} \left[ \kappa \frac{\left(\frac{y_t}{\theta_t}\right)^{1+\frac{1}{\varepsilon}}}{1+\frac{1}{\varepsilon}} + \phi_t \right] dt \middle| \theta_0 \right\} \right) dF(\theta_0) \leq \int_0^\infty \mathbb{E}_0 \left\{ \int_0^{\mathcal{T}_R} e^{-\rho t} y_t dt \middle| \theta_0 \right\} dF(\theta_0). \quad (53)$$

Denote by  $\lambda$  the multiplier on the new feasibility constraint (53). If  $v(\theta_0)$  is interior, the first order conditions on  $v$ :  $\alpha(\theta_0)f(\theta_0) - \lambda f(\theta_0) = 0$  integrated over  $\Theta_0$  yields  $\lambda = 1$ . The problem is then to maximize the Lagrangian

$$\begin{aligned}
& \int_0^\infty \alpha(\theta_0) v(\theta_0) dF(\theta_0) - \left[ \int_0^\infty \left( v(\theta_0) + \mathbb{E}_0 \left\{ \int_0^{\mathcal{T}_R} e^{-\rho t} \left[ \kappa \frac{\left(\frac{y_t}{\theta_t}\right)^{1+\frac{1}{\varepsilon}}}{1+\frac{1}{\varepsilon}} + \phi_t \right] dt \middle| \theta_0 \right\} \right) dF(\theta_0) \right. \\
& \quad \left. - \int_0^\infty \mathbb{E}_0 \left\{ \int_0^{\mathcal{T}_R} e^{-\rho t} y_t dt \middle| \theta_0 \right\} dF(\theta_0) \right]
\end{aligned}$$

subject to the incentive constraints from the FOA (34) and the law of motion of productivity (1). By partial integration

$$\begin{aligned}
& \int_0^\infty v(\theta_0) dF(\theta_0) = \int_0^\infty \frac{1 - F(\theta_0)}{f(\theta_0)} v_\theta(\theta_0) dF(\theta_0) + \lim_{\theta \rightarrow 0} v(\theta) \\
& \int_0^\infty \alpha(\theta_0) v(\theta_0) dF(\theta_0) = \int_0^\infty \frac{1 - \Lambda(\theta_0)}{f(\theta_0)} v_\theta(\theta_0) dF(\theta_0) + \lim_{\theta \rightarrow 0} v(\theta).
\end{aligned}$$

Eliminating  $v$  from the Lagrangian using partial integration and the expression of

$v_\theta$  from in the incentive compatibility constraint, the planner's problem becomes

$$\int_0^\infty \mathbb{E}_0 \left\{ \int_0^{\mathcal{T}_R} e^{-\rho t} \left[ y_t - \kappa \frac{(y_t^b)^{1+\frac{1}{\varepsilon}}}{1+\frac{1}{\varepsilon}} \left[ 1 + \left( 1 + \frac{1}{\varepsilon} \right) \frac{\Lambda(\theta_0) - F(\theta_0)}{f(\theta_0)} \frac{1}{\theta_0} \right] - \left[ \phi_t - \frac{\Lambda(\theta_0) - F(\theta_0)}{f(\theta_0)} \frac{\theta_t}{\theta_0} \phi'_t(\theta_t) \right] \right] dt \middle| \theta_0 \right\} dF(\theta_0) \quad (54)$$

The first order condition for  $y_t$  implies that the labor wedge is time invariant and depends only on initial heterogeneity and the welfare weights.

$$\frac{\tau_t^L}{1 - \tau_t^L} = \frac{\tau(\theta_0)}{1 - \tau(\theta_0)} = \left( 1 + \frac{1}{\varepsilon} \right) \frac{1}{\theta_0} \frac{\Lambda(\theta_0) - F(\theta_0)}{f(\theta_0)}.$$

Since  $y_t^{fb} - \kappa \frac{(y_t^b)^{1+\frac{1}{\varepsilon}}}{1+\frac{1}{\varepsilon}} = \frac{\theta_t^{1+\varepsilon}}{\kappa^\varepsilon(1+\varepsilon)}$  and  $y_t^{sb} - \kappa \frac{(y_t^b)^{1+\frac{1}{\varepsilon}}}{1+\frac{1}{\varepsilon}} \left[ 1 + \left( 1 + \frac{1}{\varepsilon} \right) \frac{\Lambda(\theta_0) - F(\theta_0)}{f(\theta_0)} \frac{1}{\theta_0} \right] = (1 - \tau(\theta_0))^\varepsilon \frac{\theta_t^{1+\varepsilon}}{\kappa^\varepsilon(1+\varepsilon)}$  then I can replace  $y^{sb}$  in the planner's objective (54) to obtain

$$\max_\nu \int_{\underline{\theta}}^\infty \mathbb{E} \left\{ \int_0^{\mathcal{T}_R} e^{-\rho t} \left[ (1 - \tau(\theta_0))^\varepsilon \left[ y_t^{fb} - \kappa \frac{(y_t^b)^{1+\frac{1}{\varepsilon}}}{1+\frac{1}{\varepsilon}} \right] - \left[ \phi_t - \frac{\tau(\theta_0)}{1 - \tau(\theta_0)} \frac{\varepsilon}{1 + \varepsilon} \theta_t \phi'_t(\theta_t) \right] \right] dt \right\} dF(\theta_0). \quad (55)$$

□

The normalization of Pareto weights and the assumption of non-increasing weights implies that  $\Lambda(\theta_0) - F(\theta_0)$  is always non-negative. The labor wedges are therefore non-negative. In the risk neutral case, with GBM productivity, the labor wedges only depend on the inverse intensive Frisch elasticity of labor supply, initial heterogeneity, and the welfare weights of the planner. Because there is no income effect, consumption can be allocated freely over time without distorting the labor margin.

In the context of private information, labor distortions are such that the flow utility of consumption and disutility of labor is lower than it is in the first-best. This is captured by the factor  $(1 - \tau(\theta_0))^\varepsilon < 1$  in front of  $[y_t^{fb} - \kappa \frac{(y_t^b)^{1+\frac{1}{\varepsilon}}}{1+\frac{1}{\varepsilon}}]$  in the planner's objective. These labor distortions create incentives for the agents to retire early. However, the virtual fixed cost either increases or decreases depending on the sign of  $\phi'_t(\theta_t)$ .

If  $\phi'_t$  is negative, the virtual fixed cost increases compared to the first-best. Its effect goes in the same direction as the decrease in output  $y$  and agents retire earlier than in the first-best. Therefore, if  $\phi'_t$  is negative, all agents retire earlier in the second-best compared to the first-best. In addition, retirement is a cut-off rule. If  $\phi'_t$  is positive, the virtual fixed cost decreases compared to the first-best and depends negatively on the intensive Frisch elasticity of labor and the labor wedge. Its effect goes in the opposite direction as the decrease in  $y$ . Having solved the retirement decision problem in the first-best case, the derivation

of the analogous rule for the second-best scenario is relatively simple. Dividing the planner's objective by  $(1 - \tau(\theta_0))^\varepsilon$ , one can observe that the choice of the retirement rule in the second-best is equivalent to the choice of the retirement rule in the first-best when the fixed utility cost is replaced by a virtual cost  $\tilde{\phi}$  defined as  $\tilde{\phi}(t, \theta_t) = \frac{\phi(t, \theta_t)}{(1 - \tau(\theta_0))^\varepsilon} (1 - \frac{\tau(\theta_0)}{1 - \tau(\theta_0)} \frac{\varepsilon}{1 + \varepsilon} \varepsilon_{\phi, \theta}(\theta_t, t))$ . In contrast to the first-best case, the retirement rule depends on initial productivity. Defining  $S(\tau(\theta_0), t) \equiv \tilde{\phi}(t, \theta_t)/\phi(t, \theta_t)$ , and  $S(\tau(\theta_0)) \equiv \tilde{\phi}(\theta_t)/\phi(\theta_t)$  when  $\phi$  is time-invariant. The following proposition summarizes the results on second-best retirement decision.

**Proposition 10.** *(Second-best retirement decision)*

1. *There exists a time-dependent and initial productivity dependent deterministic retirement threshold  $\theta_R^{sb}(t, \theta_0)$  such that  $\mathcal{T}_R^{sb} = \inf\{t; \theta_t \leq \theta_R^{sb}(t, \theta_0)\}$ .*
2. *Set  $\phi(\theta) = \phi_1 \theta^{1+1/\varepsilon_\phi} + \phi_0$ . At the infinite horizon limit,  $T = +\infty$  the retirement thresholds are time-invariant  $\hat{\theta}_R^{sb} : \Theta_0 \mapsto \mathbb{R}^{+*}$ ,  $\mathcal{T}_R^{sb} = \inf\{t; \theta_t \leq \theta_R^{sb}(\theta_0)\}$  and*

$$\theta_R^{sb}(\theta_0) = \theta_R^{fb} S(\tau(\theta_0))^{\frac{1}{\varepsilon}}.$$

3. *If  $\phi_1 \leq 0$ , retirement occurs earlier in the second-best compared to the first-best for all agents  $\theta_R^{sb}(t, \theta_0) \geq \theta_R^{fb}(t)$ . If  $\phi_1 > 0$ , a criterion for whether retirement happens early or is delayed compared to the first-best is*

$$S(\theta_0) = \frac{1}{(1 - \tau(\theta_0))^\varepsilon} (1 - \frac{\tau(\theta_0)}{1 - \tau(\theta_0)} \frac{1 + 1/\varepsilon_\phi}{1 + 1/\varepsilon})$$

*For a given  $T < +\infty$ , retirement occurs earlier in the second-best compared to the first-best:  $\theta_R^{sb}(t, \theta_0) \geq \theta_R^{fb}(t)$  for all  $t \leq T$  if and only if  $S(\theta_0) \geq 1$ .*

Point 1 of the proposition highlights that retirement thresholds depend on the initial productivity of the agents. Again, the option of continued work compared to retiring is negative at retirement. The second point gives an explicit formula for the optimal retirement threshold at infinite horizon as in the discussion after Corollary 1.<sup>39</sup> Point 2 gives an explicit expression for the retirement thresholds at infinite horizon.

Point 3 of the proposition states that if the fixed utility cost is increasing in productivity, there is a force that pushes for delayed retirement. High types have

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<sup>39</sup>There is no concern for immiseration at infinite horizon here since, with risk neutrality in consumption, consumption is not pinned down by first order conditions.

a high fixed cost and lower information rents than in the case when the fixed cost is independent of productivity. This creates an effect that goes in the opposite direction of the income tax. Depending on the strength of this effect retirement may occur early or be delayed compared to the first-best. The proposition shows that the relative weight of the two forces depends on the criterion  $S$  that in turn depends on the intensive Frisch elasticity of labor supply, the elasticity of the fixed cost with respect to the wage and the welfare weights of the planner. This criterion allows one to determine what productivity types should be induced to retire before  $S(\theta_0) \geq 1$  or after the first-best  $S(\theta_0) < 1$ . Note that this is a relative comparison of the retirement decision in the second-best relative to first-best, but not a discussion of the retirement wedge and its implementation in the quasilinear case, which I turn to next.

## 12 Implementation: Proof of Lemma 5

**Lemma 5.** *For any smooth distribution  $f$  such that  $\theta_0 f(\theta_0) \rightarrow_{\theta_0 \rightarrow \infty} 0$  (which is satisfied by all densities that have a mean), for all  $\tau$ , there exist Pareto weights that are smooth on the support of  $f$ , except that put weight on the min of the support of  $f$ , such that the optimal tax is constant,  $\tau(\theta_0) = \tau$ .*

$\Lambda(\theta) = \int_0^\theta \alpha(\theta_0) dF(\theta_0)$ . We want in the interior  $\Lambda(\theta) - F(\theta) = \frac{\tau}{1-\tau} \theta f(\theta)$ . The limit condition in the lemma comes from the fact that  $\Lambda(\infty) - F(\infty) = 0$ . Now the derivative is a necessary condition in the interior

$$[\alpha(\theta) - 1] = \frac{\tau}{1-\tau} [1 + \underline{\theta}]$$

So

$$\alpha(\theta) = 1 + \frac{\tau}{1-\tau} \left[ 1 + \frac{\theta f'(\theta)}{f(\theta)} \right]$$

with a mass at the bottom support  $\underline{\theta}$  such that the sum of weights add up to 1, i.e

$$\alpha_{\underline{\theta}} = 1 - \int_{\underline{\theta}}^\theta \alpha(\theta_0) dF(\theta_0) = -\frac{\tau}{1-\tau} \left( 1 + \int_{\underline{\theta}}^\infty \theta f'(\theta) d\theta \right) = \frac{\tau}{1-\tau} \underline{\theta} f(\underline{\theta})$$

And of course the condition that the weights are positive everywhere i.e

$$\frac{\theta f'(\theta)}{f(\theta)} \geq -\frac{1}{\tau}$$

In particular, if the support of the distribution starts at zero, there is no mass at zero.

In particular if the distribution is Pareto  $(\underline{\theta}, \alpha)$  such that  $f(\theta) = \frac{a\theta^a}{\theta^a + 1}$  then  $\frac{\theta f'(\theta)}{f(\theta)} = -1 - a$  and the weights are constant

$$\alpha(\theta) = 1 - \frac{\tau}{1 - \tau} a$$

and

$$\alpha_{\underline{\theta}} = \frac{\tau}{1 - \tau} a$$

One can also invert this to show that with Pareto distribution and such type of Pareto weights that I call Rawlsian-Utilitarian the tax is given by:

$$\tau = \frac{1}{a} \frac{\alpha_{\underline{\theta}}}{1 + \alpha_{\underline{\theta}}}$$

which is a zero marginal tax  $\tau = 0$  if  $\alpha_{\underline{\theta}} = 0$  and utilitarian. And  $\tau = \frac{1}{2a}$  if Rawlsian.

## 13 Implementation: Proof of Proposition 6

I started with the definition of a reflected process above the second-best retirement boundary.

**Definition 3.** (Reflected Process) Let  $\theta_R^* : [0, T] \rightarrow \mathbb{R}$  be a càdlàg function. A processes  $\{\tilde{\theta}_t\}_t$  on  $(\Omega, \mathcal{F}, \mathcal{P})$  is called a reflected version of  $\{\theta_t\}_t$  with barrier  $\theta_R^*$  if it satisfies the following conditions:

1.  $\tilde{\theta}_t$  is constrained to stay above  $\theta_R^*$ : For every  $t \in [0, T]$  we have  $\tilde{\theta}_t \geq \theta_R^*(t)$  a.s.
2. Until  $\{\theta_t\}$  hits the barrier both processes coincide: For every  $0 \leq t < \mathcal{T}_R^*$  we have  $\theta_t = \tilde{\theta}_t$  a.s.
3.  $\tilde{\theta}$  is always higher than  $\theta$ : For every  $t \in [0, T]$  we have  $\tilde{\theta}_t \geq \theta_t$  a.s.
4. When  $\{\theta_t\}$  hits the barrier,  $\{\tilde{\theta}_t\}_t$  is at  $\theta_R^*$ :  $\tilde{\theta}_{\mathcal{T}_R^*} = \theta_R^*(\mathcal{T}_R^*)$  a.s.

The next proposition ensures the existence of a reflected version of the productivity process at the second-best retirement boundary for our GBM diffusion process.

**Proposition 11.** *Let  $\theta_R^* : [0, T] \rightarrow \mathbb{R}$  be a càdlàg function. If  $\{\theta_t\}_t$  has no jumps, then there exists a version of  $\{\theta_t\}_t$  reflected at  $\theta_R^*$ .*

The conditions of this proposition are just the necessary ones to obtain our result. In general, there exist reflected versions at càdlàg boundaries for a very large class of processes including those with downward jumps.

Now I proceed to prove Proposition 6. If the government sets a flat labor income tax equal to  $\tau$  from Lemma 5, and a post-retirement transfer  $\pi$  is a function of retirement age, then the agent chooses hours conditional on work optimally  $y_t = y_t^*$  and his private retirement decision satisfies:

$$\max_{\nu} \mathbb{E} \left\{ \int_0^{\nu} e^{-\rho t} \left[ (1 - \tau) y_t^* - h\left(\frac{y_t^*}{\theta_t}\right) - \phi(\theta_t) \right] dt + e^{-\rho \nu} \pi(\nu) \right\}.$$

The occurrence of  $\pi$  is here to implement the wedges  $\tau_{\phi}$  with post-retirement transfers. From Proposition 10 we know that the second-best retirement decision is a cut-off rule,  $\theta_R^*$ . Then Theorem 5 of Strack and Kruse (2013) applies and implies that

$$\pi(t) = \mathbb{E}_t \left\{ \int_t^T e^{-\rho s} \left[ [(1 - \tau) \tilde{y}_s^* - h\left(\frac{\tilde{y}_s^*}{\tilde{\theta}_s}\right) - \phi(\tilde{\theta}_s)] ds \right] \right\}$$

implements the second-best retirement decision, where  $\tilde{y}_t^* = (1 - \tau)^{\varepsilon} \frac{\tilde{\theta}_t^{1+\varepsilon}}{\kappa^{\varepsilon}(1+\varepsilon)}$ .

## 14 Implementation: Proof of Proposition 7

As in the previous implementation, I start by setting the savings tax such that the agents are not willing to privately save. Because of risk neutrality in consumption, the savings tax can be set to zero. Given a history-independent income tax  $T(y_t)$ , and a history-dependent lifetime retirement benefit  $b(\{y_t\}, \mathcal{T}_R)$  the agent's consumption before retirement is  $c_t = y_t - T(y_t)$  and after retirement, the NPV of consumption is  $c_{\mathcal{T}_R} g(\mathcal{T}_R) = b(\{y_t\}, \mathcal{T}_R)$ . The agents private optimization problem is:

$$\max_{y_t, \nu} \int_{\underline{\theta}}^{\infty} \mathbb{E} \left\{ \int_0^{\nu} e^{-\rho t} \left[ y_t - T(y_t) - h\left(\frac{y_t}{\theta_t}\right) \right] - \phi_t(\theta) \right] dt + e^{-\rho \nu} b(\{y_s\}, \nu) \right\} dF(\theta_0) \quad (56)$$

I search for affordable benefits of the form

$$b(\{y_t\}, \nu) = -T(0)g(\nu) + \pi(\nu) + f(\{y_t\}, \mathcal{T}_R^*)$$

that guarantees that  $y_t = y_t^*$  after which we will know that  $\nu = \mathcal{T}_R^*$  by construction of the transfer  $\pi$ . The necessary condition for optimal hours is, given  $\mathcal{T}_R^*$

$$(1 - T'(y_t) + e^{-\rho(\mathcal{T}_R^* - t)} \frac{\partial b(\{y_s\}, \mathcal{T}_R^*)}{y_t}) = h\left(\frac{y_t^*}{\theta_t}\right) = 1 - \tau$$



Setting

$$e^{-\rho(\mathcal{T}_R^*-t)} \frac{\partial b(\{y_s\}, \mathcal{T}_R^*)}{y_t} = T'(y) - \tau$$

And integrating pathwise over  $y$ ,

$$e^{-\rho\mathcal{T}_R^*} f(\{y_s\}, \mathcal{T}_R^*) = \int_0^{\mathcal{T}_R^*} e^{-\rho t} [T(y_t) - \tau y_t] dt$$

guarantees that  $y_t = y_t^*$ . The transfer  $\pi(\mathcal{T}_R)$  guarantees that  $\nu = \mathcal{T}_R^*$  as long as it is affordable by the aggregate resource constraint. Now observe that if  $\pi$  implements the second-best retirement decision, any lump-sum transfer added to  $\pi$  also implements the second-best retirement decision. This will allow me to adjust the lump-sum transfer  $-T(0)$  until the aggregate resource constraint is satisfied in equilibrium.

$$T(0)g(0) + \mathbb{E}\left\{ \int_0^{\mathcal{T}_R^*} e^{-\rho t} T(y_t^*) \right\} = \mathbb{E}[e^{-\rho\mathcal{T}_R^*} \pi(\mathcal{T}_R^*)] + \mathbb{E}[e^{-\rho\mathcal{T}_R^*} f(\{y_s^*\}, \mathcal{T}_R^*)]$$

Replacing the expression of  $-T(0)$  in  $b$  yields that for any  $\mathcal{T}_R$ :

$$\begin{aligned} b(\{y_t\}, \nu) = & \underbrace{\frac{g(\nu)}{g(0)} \left( \mathbb{E}\left\{ \int_0^{\mathcal{T}_R^*} e^{-\rho t} T(y_t^*) \right\} - \mathbb{E}[e^{-\rho\mathcal{T}_R^*} f(\{y_s^*\}, \mathcal{T}_R^*)] \right)}_{\text{level around second best corrected for tax distortion}} \\ & + \underbrace{\pi(\nu) - \frac{g(\nu)\mathbb{E}[e^{-\rho\mathcal{T}_R^*} \pi(\mathcal{T}_R^*)]}{g(0)}}_{\text{actuarial adjustment}} \\ & + \underbrace{f(\{y_s\}, \mathcal{T}_R^*)}_{\text{function of past earnings}} \end{aligned}$$

which simplifies from the expression of  $f$  to:

$$\begin{aligned} b(\{y_t\}, \nu) = & \underbrace{\frac{g(\nu)}{g(0)} \left( \mathbb{E}\left\{ \int_0^{\mathcal{T}_R^*} e^{-\rho t} \tau y_t^* \right\} \right)}_{\text{level around second best corrected for tax distortion}} \\ & + \underbrace{\pi(\nu) - \frac{g(\nu)\mathbb{E}[e^{-\rho\mathcal{T}_R^*} \pi(\mathcal{T}_R^*)]}{g(0)}}_{\text{actuarial adjustment}} \\ & + \underbrace{f(\{y_s\}, \mathcal{T}_R^*)}_{\text{function of past earnings}} \end{aligned}$$

Rename without loss of generality the income tax  $T$  to a tax on labor income without the lump-sum transfer. The benefits  $b(\{y_t\}, \nu)$ , combined with labor income tax and the lump-sum transfer, implements the planner's optimum.

## 15 Extensions of the Canonical Model

In this section, I present the extensions of the results to the case of non-separable utility in consumption and labor, agents with stochastic lifetimes and productivity-dependent fixed costs.

### 15.1 Non-Separable Utility and Leisure-Consumption Complementarity

In this section, I relax the assumption of separable intensive preferences in consumption and labor. In particular, I allow for non-separabilities between consumption and leisure. Saez (2002) argues that this non-separability is important to study optimal income taxation. Non-separability between consumption and leisure brings difficulties in that the Inverse Euler equation does not hold. It is well known that with nonseparable preferences, the no capital tax result of Atkinson and Stiglitz (1976) does not hold. The reason is that income and productivity now directly affect the intertemporal rate of substitution for consumption. Intertemporal distortions allow to separate types and relax incentive constraints.

Denote the consumption function  $C(y, u, \theta)$  the inverse of  $u(\cdot, \frac{y}{\theta})$ . Define

$$\eta(y, u, \theta) \equiv \frac{-\theta C_{y\theta}(y, u, \theta)}{C_y(y, u, \theta)}.$$

By differentiation of the implicit function  $C$ ,  $C_y = -u_y/u_c = |MRS_t| = 1 - \tau_t^L$  is the marginal rate of substitution between consumption and leisure. Therefore  $\eta$  represents the elasticity  $-\frac{d \log |MRS_t|}{d \log \theta_t}$  and plays an important role in this section. In the separable isoelastic utility case above, this elasticity is  $\eta(y, u, \theta) = 1 + \frac{1}{\varepsilon}$ . Define the co-state  $\lambda_t = K_v$  as in the separable utility case. With non-separable utility,  $\lambda$  is still a martingale  $d\lambda_t = \sigma_{\lambda,t} \sigma_t dB_t$  but is not the inverse of the marginal utility of consumption since the Inverse Euler equation does not hold. The labor wedge satisfies

$$d\left(\frac{1}{u_c} \frac{1}{\eta} \frac{\tau_t^L}{1 - \tau_t^L}\right) = [\lambda_t \sigma_{\lambda,t} \sigma_t^2] dt. \quad (57)$$

The no-volatility result generalizes: the stochastic process  $\frac{1}{u_c} \frac{1}{\eta} \frac{\tau_t^L}{1 - \tau_t^L}$  has zero in-

stantaneous volatility so that its realized paths vary much less than those for productivity, in the sense that they are of bounded variation. To qualify the wedges further, I consider the Greenwood *et al.* (1988) preferences

$$u(c, l) = \frac{1}{1 - \nu} \left( c - \frac{l^{1+\frac{1}{\varepsilon}}}{1 + \frac{1}{\varepsilon}} \right)^{1-\nu} \quad (58)$$

for  $\nu > 0$ . Then  $\eta = 1 + \frac{1}{\varepsilon}$  and the labor wedge satisfies

$$d\left(\frac{\tau_t^L}{1 - \tau_t^L} \frac{1}{u_c}\right) = \left[\left(1 + \frac{1}{\varepsilon}\right) \lambda_t \sigma_{\lambda,t}\right] \sigma_t^2 dt.$$

as well as

$$d\left(\frac{\tau_t^L}{1 - \tau_t^L}\right) = \left[\left(1 + \frac{1}{\varepsilon}\right) (\lambda_t u_c) \sigma_{\lambda,t}\right] \sigma_t^2 dt + \frac{\tau_t^L}{1 - \tau_t^L} \frac{1}{u_c} d(u_c). \quad (59)$$

The dynamics of the labor wedge depend on the covariance between growth in  $\lambda$  and log-productivity, the inverse intensive Frisch elasticity of labor supply,  $\lambda_t u_c$  (which is one in the separable utility case) and the innovations in marginal of consumption. The first term of labor wedge is the drift term similar to the one in formula 44. The term that mirrors the marginal utility of consumption is responsible for the short-run regressivity. The net retirement wedge satisfies the same equilibrium relation involving the labor wedge, namely,

$$\tau_t^R = -\frac{\tau_t^L}{1 - \tau_t^L} \frac{\varepsilon}{1 + \varepsilon} \varepsilon_{\phi,\theta}(\theta_t). \quad (60)$$

From 59 and 60 one deducts similar dynamics for the net retirement wedge:

$$d(\tau_R^t) = -\sigma_{\lambda,t} \sigma_t^2 [\varepsilon_{\phi,\theta}(\theta_t) + \tau_R^t \frac{\theta_t \varepsilon'_{\phi,\theta}(\theta_t)}{\varepsilon_{\phi,\theta}(\theta_t)}] dt + \tau_R^t \left[ \frac{1}{u'(c_t)} d(u'(c_t)) + \frac{1}{\varepsilon_{\phi,\theta}(\theta_t)} d\varepsilon_{\phi,\theta}(\theta_t) \right].$$

The following lemma characterizes the first-best retirement decision in this setting.

**Lemma 6.** *Suppose  $u$  is a Greenwood et al. (1988)-type utility function. The optimal retirement rule in the first-best is a cut-off rule  $\mathcal{T}_R^{fb} = \inf\{t; \theta_t \leq \theta_R^{fb}(t)\}$ .*

*Proof.* Denote  $\lambda$  the Lagrangian on the government's resource constraint. The first order condition on  $c_t$  when an agent works is  $\left(c_t - \frac{l_t^{1+\frac{1}{\varepsilon}}}{1 + \frac{1}{\varepsilon}}\right)^{-\nu} = \lambda$  and  $c_t^{-\nu} = \lambda$  when an agent is retired. The first order condition for the labor supply of workers is  $l_t^{\frac{1}{\varepsilon}} \lambda = \lambda \theta_t$  so that  $l_t = \theta_t^\varepsilon$ . After rearranging and simplifying, the terms in  $\lambda$

cancel out and the planner's retirement problem is rewritten as:

$$\max_{\{\lambda, \mathcal{T}_R\}} \mathbb{E} \left\{ \int_0^{\mathcal{T}_R} e^{-\rho t} \left[ \lambda \frac{(\theta_t)^{1+\varepsilon}}{(1+\varepsilon)} - \phi_t(\theta_t) \right] dt \right\}.$$

The proof ends as in the proof of Proposition 1 applying Theorem 4.3 in Jacka and Lynn (1992).  $\square$

The conjecture could be made from this lemma that in the second-best as well, agents with a history of low productivity shocks retire earlier than agents with a history of high productivity.

As for retirement consumption, it is constant after retirement as in the separable utility case. However, because the Inverse Euler does not hold, little is known about consumption before retirement and about whether such consumption drops at retirement in the second-best. In the first-best though, the smooth pasting condition implies that marginal utility of consumption is continuous at retirement and consumption drops at retirement  $c_{\mathcal{T}_R^+} = c_{\mathcal{T}_R^-} + \frac{\theta_R^{fb}(t)^{1+\varepsilon}}{1+1/\varepsilon}$  to counter the discrete fall in labor.

## 15.2 Uncertain Lifetime Correlated with Income

There is empirical evidence that life expectancy is positively correlated with income. Chetty *et al.* (2016) find that in the United States, between 2001-2014, the gap in life expectancy between the richest 1% and poorest 1% of individuals is 14.6 years.

To model this positive correlation, I assume that there exist an exogenous productivity threshold  $\theta_D$  such that  $T = \mathcal{T}_D = \inf\{t \in \mathbb{R}, \theta_t \leq \theta_D\}$ . Then the discounting function after retirement with productivity  $\theta \geq \theta_D$  is  $g(\theta) = \frac{1}{\rho} \left( 1 - \left( \frac{\theta}{\theta_D} \right)^{\gamma^-} \right)$  (increasing in current productivity  $\theta$ ) in which  $\gamma^-$  is the negative solution of  $\rho = \mu\gamma + \frac{\sigma^2}{2}\gamma(\gamma-1)$ . This modeling choice has the convenience that, if productivity is a GBM, time is not a state variable of the planner's problem anymore while each agent have a finite expected lifetime. Since the problem is time homogenous, I focus on retirement consumption rather than the life cycle pattern of the wedges. The HJB equation becomes

$$0 = \max_{c_t, y_t, \mathcal{T}_R, \sigma_{\Delta, t}} \left\{ -K + g(\theta) u_{l=0}^{-1} \left( \frac{v}{g(\theta)} \right) \quad , \quad -\rho K + (c_t - y_t) + \mathcal{L}(v, \Delta, \theta) \circ K \right\}$$

where the derivatives operator over state variables  $\mathcal{L}$  is defined in Appendix A. For a given promised utility  $v$ , retirement consumption  $u_{l=0}^{-1}(\frac{v}{g(\theta)})$  is decreasing in current productivity. In addition, the net present value of retirement benefits

are  $g(\theta)u_{l=0}^{-1}(\frac{v}{g(\theta)})$  and for a given promised utility  $v$  they are lower for highly productive agents compared to lowly productive agents.<sup>40</sup> Other things equal, with stochastic lifetime correlated with income, the planner can take advantage of the fact that highly productive agents have longer life expectancy than the general population in order to give them lower retirement consumption and lower net present value of consumption compared to a model in which the end of the horizon is the average life expectancy  $T = E[\mathcal{T}_D]$ .

### 15.3 Fast-Increasing Fixed Costs

Technical assumption 1 assumes that the fixed utility cost of staying in the labor market does not grow too fast in productivity i.e there exists  $\psi > 0$ , such that  $\forall(\theta, t), \phi'_t(\theta) \leq \psi\theta^\varepsilon$ . This section relaxes this assumption and shows that if the fixed utility cost of staying in the labor market grows fast in productivity, when agents promised utility becomes high, they become too costly to incentivize to work and they retire.

**Lemma 7.** *Suppose there exists  $\psi > 0$  such that  $\phi_t(\theta_t) \geq \psi\theta_t^{1+\varepsilon}$ . Then, for each  $t$  there exists a promised utility  $v_t^*$  such that if  $v_t \geq v_t^*$ , the planner collects more revenue from retiring the agent than from making him work.*

*Proof.* For a fixed  $\theta$ , the function  $y \mapsto \frac{h(\frac{y}{\theta}) + \phi_t(\theta_t)}{y}$  is minimized at a  $y$  that satisfies  $\frac{1}{\theta}h'(\frac{y}{\theta}) = \frac{h(\frac{y}{\theta}) + \phi_t(\theta_t)}{y}$  (marginal utility cost equals average utility cost). This yields  $\frac{y_{min}}{\theta} = \left(\frac{\phi_t(\theta)(1+\varepsilon)}{\kappa}\right)^{\frac{\varepsilon}{1+\varepsilon}}$  and the minimum value of average cost is  $\frac{1}{\theta}h'(\frac{y_{min}}{\theta}) = \kappa^{\frac{\varepsilon}{1+\varepsilon}} \frac{((1+\varepsilon)\phi_t(\theta_t))^{\frac{1}{1+\varepsilon}}}{\theta_t}$ . With the assumption on  $\phi_t$  I have uniformly on  $\theta$  and  $t$ ,  $h(\frac{y_t}{\theta_t}) + \phi_t(\theta_t) \geq Ky_t$  in which  $K = \kappa^{\frac{\varepsilon}{1+\varepsilon}}((1+\varepsilon)\psi)^{\frac{1}{1+\varepsilon}}$ .

For any  $v_t$  and  $t$  define  $\bar{c}$  the constant consumption level which, given continually to the agent after  $t$ , gives him an expected utility of  $v_t$ :  $g(t)u(\bar{c}(t, v_t)) = v_t$ . Also define  $v_t^*$  by  $u'(\bar{c}(t, v_t^*)) = K$ . Such a level exists provided that  $u'(0) > K$ , a condition without which the agent would never work even in the full information solution (and which is true by definition for log utility). Then for  $v_t \geq v_t^*$  the agent does not work and the optimal contract is  $c_{t'} = \bar{c}(t, v_t)$  for all  $t' \geq t$ . To see this, let  $v_t \geq v_t^*$ , then  $u'(\bar{c}(t, v_t)) \leq K$ . From concavity of  $u$  and inequality on  $h$ ,

$$v_t = E\left(\int_t^T e^{-r(s-t)}(u(c_s) - 1_{s \leq \mathcal{T}_R}[h(\frac{y_s}{\theta_s}) + \phi_s(\theta_s)])ds\right) \leq E\left(\int_t^T e^{-r(s-t)}(u(\bar{c}(t, v_t)) + (c_s - \bar{c}(t, v_t))u'(\bar{c}(t, v_t)) - 1_{s \leq \mathcal{T}_R}Ky_s)ds\right)$$

<sup>40</sup>For a concave utility function  $u$ , the function  $g \mapsto gu^{-1}(v/g)$  is decreasing.

$$\leq g(t)u(\bar{c}(t, v_t)) - u'(\bar{c}(t, v_t))\mathbb{E}\left(\int_t^T e^{-r(s-t)}(1_{s \leq \mathcal{T}_R} y_s - c_s)ds + g(t)\bar{c}(t, v_t)\right).$$

Since  $v_t = g(t)u(\bar{c}(t, v_t))$  and  $u' \geq 0$ , the revenue from any allocation  $(c, y)$  is less than  $-g(t)\bar{c}(t, v_t)$  which is the revenue from retiring the agent with constant consumption  $\bar{c}(t, v_t)$ . It follows that for  $v_t \geq v_t^*$  the agent does not work.  $\square$

The argument of the proof is mechanical and comes directly from the fast growth in  $\phi_t(\theta_t)$ . The lemma applies to any allocations, even non-incentive-compatible ones.

Note that the lemma does not imply directly that under the conditions specified there is an upper retirement boundary since promised utility is an endogenous state variable of the problem. The existence of such a boundary depends on how big the government exogenous revenue  $-G$  is to achieve high promised utility. Indeed, if  $\psi$  is high it becomes more and more costly to incentivize high types who need to be retired whenever they have accumulated a high promised utility.<sup>41</sup> Under these conditions, both agents with a history of low productivity shocks and agents with a history of high productivity shocks retire earlier than agents with a history of average productivity.

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<sup>41</sup>For instance, following the notation in the proof in Appendix A, for log utility the highest promised fixed consumption before retirement occurs is  $\bar{c}(t, v_t^*) = 1/K$ . This quantity decreases with  $\psi$ ; therefore when  $\psi$  is high the likelihood of an upper retirement boundary being endogenously hit is higher.

## Part II

# B - Computational Appendix

## 1 Dynamic Mirrlees Model Numerical Algorithm

### 1.1 Planning Problem

I do a numerical simulation of a discrete time version of the model. I present the discrete time model and the algorithm of the numerical simulation below. An agent working until time  $t$ , reports a productivity history  $\theta^t$  and the planner recommends  $\{c(\theta^t), y(\theta^t), v(\theta^t), \Delta(\theta^t), s(\theta^t)\}$ . A retirement decision  $s$  equal to zero means the agent works in period  $t + 1$  and equal to one means the agent retires forever independently of  $\theta_{t+1}$ .

Define  $u(c, y; \theta) = u(c, \frac{y}{\theta})$  and  $f^t(\theta_t | \theta_{t-1})$  the conditional density of  $\theta_t$ . With the savings rate denoted  $q^{-1}$ , the planner's problem is to minimize the cost  $K$  such that, for a working agent  $s = 0$ :

$$K(v, \Delta, \theta_-, t, 0) = \min \left[ \int \{c(\theta) - y(\theta) + qK(v(\theta), \Delta(\theta), \theta, t + 1, \tau(\theta))\} f^t(\theta_t | \theta_-) d\theta \right]$$

subject to for all  $\theta \in \Theta$

$$w(\theta) = u(c(\theta), y(\theta); \theta) - \phi_t(\theta) + \beta v(\theta)$$

$$\dot{w}(\theta) = u_\theta(c(\theta), y(\theta); \theta) - \phi_\theta(\theta) + \beta \Delta(\theta)$$

And

$$v = \int w(\theta) f^t(\theta | \theta_-) d\theta$$

$$\Delta = \int w(\theta^t) \partial_{\theta_-} f^t(\theta | \theta_-) d\theta.$$

Define

$$\beta_{fact}^t = \frac{1 - \beta^{T+1-t}}{1 - \beta}.$$

For a retired agent  $s = 1$  and  $\Delta = 0$ :

$$K(v, 0, \theta, t+1, 1) = \beta_{fact}^{t+1} u^{-1} \left( \frac{v}{\beta_{fact}^{t+1}} \right).$$

The relaxed planning problem can be recovered by setting  $t = 1$  and treating  $\Delta$  as control variable:

$$K(v) = \min_{\Delta} K(v, \Delta, \theta_0, 1, 0).$$

## 1.2 Normalization

The process for productivity is a geometric random walk:  $\theta_t = \theta_{t-1} \varepsilon_t$  in which  $\varepsilon_t$  is log-normal  $\log \varepsilon_t \sim N(-\frac{\sigma^2}{2}, \sigma^2)$ . Preferences are separable in consumption and labor and  $u(c_t) = \log(c_t)$  and I denote  $h(y_t/\theta_t)$  the disutility of labor. The fixed cost of staying in the labor market is a function of age  $\phi(t)$ . To reduce the number of state variables I re-normalize  $\tilde{y}_t \equiv y_t/\theta_{t-1}$ ,  $\tilde{c}_t \equiv c_t/\theta_{t-1}$ ,  $h(y_t/\theta_t) = h(\tilde{y}_t/\varepsilon_t)$ .

Denote  $g$  the density of  $\varepsilon_t$ . The densities of  $\theta_t$  and  $\varepsilon_t$  are linked by  $f(\theta_t|\theta_{t-1})d\theta_t = g(\varepsilon_t)d\varepsilon_t$  and  $\partial_{\theta_{t-1}} f(\theta_t|\theta_{t-1})d\theta_t = \frac{1}{\theta_{t-1}}(g(\varepsilon_t) + \varepsilon_t g'(\varepsilon_t))d\varepsilon_t$  (See derivation in Stantcheva (2017)). Denote  $\tilde{g}(\varepsilon_t) = g(\varepsilon_t) + \varepsilon_t g'(\varepsilon_t)$ . Let  $\phi_t(\theta) = \phi \ln(\theta) + \phi_1(t)$ .

Normalized continuation variables are defined as:

$$\begin{aligned} \tilde{v}_t &\equiv \mathbb{E} \left( \sum_{s=t+1}^{\mathcal{T}_R(\theta^t)} \beta^{s-t-1} (\log(c_s/\theta_t) - h(y_s/\theta_s) - \phi_t(\theta_s/\theta_t)) + \sum_{s=\tau(\theta^t)+1}^T \beta^{s-t-1} \log(c_s/\theta_t) \right) \\ &= v_t - \beta_{t+1}^{fact} \log(\theta_t) + \phi E \beta_{t+1}^{fact(\mathcal{T}_R(\theta^t))} \log(\theta_t) \end{aligned}$$

And

$$\begin{aligned} \tilde{w}_t(\theta^t) &\equiv u(\tilde{c}_t) - h(\tilde{y}_t/\varepsilon_t) - \phi(\theta_t/\theta_{t-1}) + \beta \left( \sum_{s=t+1}^{\mathcal{T}_R(\theta^t)} \beta^{s-t-1} (\log(c_s/\theta_{t-1}) - h((y_s/\theta_{t-1})/(\theta_s/\theta_{t-1}))) - \phi_t(\theta_s/\theta_{t-1}) \right. \\ &\quad \left. + \sum_{s=\tau(\theta^t)+1}^T \beta^{s-t-1} \log(c_s/\theta_{t-1}) \right) \\ &= u(\tilde{c}_t) - h(\tilde{y}_t/\varepsilon_t) - \phi_t(\varepsilon_t) + \beta \tilde{v}_t + \beta_t^{fact} (\mu(t) + \log(\varepsilon_t)) - \phi E \beta_t^{fact(\mathcal{T}_R(\theta^t))} (\mu(t) + \log(\varepsilon_t)) \\ &= w_t - \beta_t^{fact} \log(\theta_{t-1}) + \phi \beta_t^{fact(\mathcal{T}_R(\theta^t))} \log(\theta_{t-1}), \end{aligned}$$



$$\tilde{\Delta}_{t-1} \equiv \Delta_{t-1}/\theta_{t-1}.$$

**Renormalized constraints** The promise-keeping constraint

$$v_{t-1} = \int w_t(\theta_t) f^t(\theta_t|\theta_{t-1}) d\theta_t$$

implies

$$\tilde{v}_{t-1} + \beta_t^{fact} \log(\theta_{t-1}) - \phi \beta_t^{fact(\mathcal{T}_R(\theta^t))} \log(\theta_{t-1}) = \int [\tilde{w}_t(\theta_t) + \beta_t^{fact} \log(\theta_{t-1}) - \phi \beta_t^{fact(\mathcal{T}_R(\theta^t))} \log(\theta_{t-1})] f^t(\theta_t|\theta_{t-1}) d\theta_t$$

Therefore

$$\tilde{v}_{t-1} = \int \tilde{w}_t(\varepsilon_t) g_\varepsilon(\varepsilon_t) d\varepsilon_t.$$

Sensitivity of promised utility

$$\Delta_{t-1} = \int w_t(\theta_t) \partial_{\theta_{t-1}} f^t(\theta_t|\theta_{t-1}) d\theta_t$$

becomes

$$\Delta_{t-1} = \int [\tilde{w}_t(\varepsilon_t) + \beta_t^{fact} \log(\theta_{t-1})] g^t(\theta_t|\theta_{t-1}) d\theta_t.$$

The integral in log is zero because it's the derivative of the expectation of a constant. Therefore

$$\Delta_{t-1} = \int \tilde{w}_t(\varepsilon_t) \frac{\tilde{g}(\varepsilon_t)}{\theta_{t-1}} d\varepsilon_t$$

and

$$\tilde{\Delta}_{t-1} = \int \tilde{w}_t(\varepsilon_t) \tilde{g}(\varepsilon_t) d\varepsilon_t.$$

In addition

$$\frac{\partial \tilde{w}(\varepsilon_t)}{\partial \varepsilon_t} = -\frac{\tilde{y}_t}{\varepsilon_t^2} h'(\frac{\tilde{y}_t}{\varepsilon_t}) - \phi'_t(\varepsilon_t) + \beta \frac{\tilde{\Delta}_t}{\varepsilon_t}.$$

### 1.3 Normalized Planning Problem

Let  $\tilde{K} = K/\theta_{t-1}$ . The planner's problem is then

$$\tilde{K}(\tilde{v}, \tilde{\Delta}, t, 0) = \min \left[ \int \{ \tilde{c}(\varepsilon) - \tilde{y}(\varepsilon) + q\varepsilon \tilde{K}(\tilde{v}(\varepsilon), \tilde{\Delta}(\varepsilon), t+1, \tilde{s}(\varepsilon)) g(\varepsilon_t) d\varepsilon_t \right]$$

Subject to

$$\tilde{w}_t(\varepsilon_t) = u(\tilde{c}_t) - h(\tilde{y}_t/\varepsilon_t) - \phi_t(\varepsilon_t) + \beta \tilde{v}_t + \beta_t^{fact}(\mu(t) + \log(\varepsilon_t)) - \phi E \beta_t^{fact(\mathcal{T}_R)}(\mu(t) + \log(\varepsilon_t))$$

$$\frac{\partial \tilde{w}(\varepsilon_t)}{\partial \varepsilon_t} = \frac{\tilde{y}_t}{\varepsilon_t^2} h'(\frac{\tilde{y}_t}{\varepsilon_t}) - \phi'_t(\varepsilon_t) + \beta \frac{\tilde{\Delta}_t}{\varepsilon_t}$$

$$\tilde{v}_{t-1} = \int \tilde{w}_t(\varepsilon_t) g(\varepsilon_t) d\varepsilon_t$$

$$\tilde{\Delta}_{t-1} = \int \tilde{w}_t(\varepsilon_t) \tilde{g}(\varepsilon_t) d\varepsilon_t$$

and for retired agents:

$$\tilde{K}(\tilde{v}, 0, t, 1) = \min \left[ \int \{ \tilde{c}(\varepsilon) + q\varepsilon \tilde{K}(\tilde{v}(\varepsilon), 0, t+1, 1) g(\varepsilon_t) d\varepsilon_t \right]$$

Subject to

$$\tilde{w}_t(\varepsilon_t) = u(\tilde{c}_t) + \beta \tilde{v}_t + \beta_t^{fact}(\mu(t) + \log(\varepsilon_t))$$

$$\tilde{v}_{t-1} = \int \tilde{w}_t(\varepsilon_t) g(\varepsilon_t) d\varepsilon_t.$$

## 1.4 Hamiltonian and First Order Conditions

Dropping the tildes, the Hamiltonian of the normalized problem is, while working:

$$\begin{aligned} & [C^t(y(\varepsilon), w(\varepsilon) - \beta v(\varepsilon), \varepsilon) - y(\varepsilon)] g(\varepsilon) \\ & + q[K(v(\varepsilon), \Delta(\varepsilon), \varepsilon, t+1, s(\varepsilon))] g(\varepsilon) \\ & + \lambda[v - w(\varepsilon)g(\varepsilon)] + \gamma[\Delta - w(\varepsilon)\tilde{g}(\varepsilon)] \\ & + p(\varepsilon)[u_\theta^t(C^t(y(\varepsilon), w(\varepsilon) - \beta v(\varepsilon), \varepsilon), y(\varepsilon), \varepsilon) + \beta \Delta(\varepsilon)] \end{aligned}$$

And the limits of the co-state  $p(\varepsilon)$  are zero at zero and infinity. The co-state satisfies:

$$\frac{dp(\varepsilon)}{d\varepsilon} = - \left[ \frac{1}{u'(c(\varepsilon))} - \lambda - \gamma \frac{\tilde{g}(\varepsilon_t)}{g(\varepsilon_t)} \right] g(\varepsilon_t) \quad (61)$$

The FOCs for  $\Delta(\varepsilon)$ ,  $v(\varepsilon)$  and  $y(\varepsilon)$  are:

$$\begin{aligned}\frac{p(\varepsilon)}{\varepsilon^2 g(\varepsilon_t)} &= -\frac{q}{\beta} \gamma(\varepsilon) \\ \frac{1}{u'(c(\varepsilon))} &= \frac{q}{\beta} \varepsilon \lambda(\varepsilon)\end{aligned}\tag{62}$$

$$1 - \frac{1}{\varepsilon} \frac{h'(\frac{\tilde{y}(\varepsilon)}{\varepsilon})}{u'(c(\varepsilon))} = \frac{p(\varepsilon)}{\varepsilon^2 g(\varepsilon_t)} h'(\frac{\tilde{y}(\varepsilon)}{\varepsilon}) \left[ 1 + \frac{\tilde{y}(\varepsilon)}{\varepsilon} \frac{h''(\frac{\tilde{y}(\varepsilon)}{\varepsilon})}{h'(\frac{\tilde{y}(\varepsilon)}{\varepsilon})} \right].\tag{63}$$

In these equations, I denote the extensions of  $\lambda$  and  $\gamma$  to retired states with the same notation.

## 1.5 Algorithm

Since the model is in finite horizon, the algorithm solves policy functions backwards from  $t = T$ ,  $v_T(\varepsilon) = 0$ ,  $\Delta_T(\varepsilon) = 0$ ,  $s_T(\varepsilon) = 1$ .

The algorithm takes as state space the dual  $(\lambda_-, \gamma_-, \varepsilon, s_-)$ . I truncate  $\varepsilon$  between the first percentile and the 99% percentile. The algorithm goes in the following steps:

- If in working state at time  $t$ :  $s_- = 0$ 
  1. Start with a guess for the promised utility of the lowest type in a given period:  $w_t(\varepsilon_{\text{low}})$ 
    - (a) Solve for  $y_t(\lambda_t, s_t, \varepsilon_t, p_t, w_t(\varepsilon_{\text{low}}))$  using (63) and (62).
    - (b) Solve for  $\lambda_t(s_t, \varepsilon_t, p_t, w_t(\varepsilon_{\text{low}}))$  from (62), replacing  $c$  as a function of  $w$  and  $v$  using the solution for  $y_t(\lambda_t, s_t, \varepsilon_t, p_t, w_t(\varepsilon_{\text{low}}))$  computed in 1(a).
    - (c) Solve for  $\gamma_t(s_t, \varepsilon_t, p_t, w_t(\varepsilon_{\text{low}}))$ .
    - (d) Replace  $1/u'(c)$  using (62) in the ODE (61) satisfied by the co-state  $p$  and solve the ODE.
      - i. While solving the ODE compare  $K_{t+1}(\lambda_t(s_t = 0), \gamma_t(s_t = 0), \varepsilon, 0)$  to  $K_{t+1}(\lambda_t(s_t = 1), \gamma_t(s_t = 1), \varepsilon, 1)$  and set  $s_t$  equal to the work status with lowest cost.
  2. Check the boundary condition  $p(\varepsilon_{\text{high}})$ .
    - (a) If the boundary condition is not met within the tolerance level change  $w_t(\varepsilon_{\text{low}})$  and go to 1.
  3. Once the boundary condition is met, follow 1. in reverse order to compute policy functions.

- (a) Compute  $\tilde{w}_t, \tilde{v}_-, \tilde{\Delta}_-$  using their integral definitions.
- If in retired state at time  $t$ :  $s_- = 0$ 
  - Set  $\lambda_t = \lambda_-/\varepsilon$ ,  $\gamma_t = 0$ ,  $s_t = 1$ ,  $\tilde{c}_t = \lambda_-$ ,  $\tilde{y}_t = 0$ .

## 2 Optimal Policies

### 2.1 Degree of Social Insurance and Tax Progressivity

In Figure 11. Panel A, I present a measure of the degree of insurance of the social insurance system as a whole by plotting the net present value of consumption against the net present value of output. Without insurance, such quantities would vary one for one. The presence of overall insurance in the decentralized constrained optimum makes the net present value of consumption vary less than one for one with the present value of income. This result is also true in a model with exogenous retirement. A novel point of our analysis is that this overall degree of insurance is larger when incentivizing for delayed retirement has a positive redistributive and insurance role ( $\phi = 0.4$ ).

Furthermore, Panel B of the same figure shows that the social insurance system is overall progressive in that the ratio of the net present value of consumption to the net present value of earnings increases as lifetime earnings increase. I find that the population average of the elasticity of the NPV of lifetime consumption with respect to the NPV of lifetime income is 0.67 for  $\phi = 0.4$  and 0.82 for  $\phi = -0.7$ . As a result, the social insurance system is overall more progressive and provides more insurance when incentivizing delayed retirement has a positive redistributive and insurance role.

Figure 12 Panel A shows that lifetime taxation is progressive in that the ratio of the net present value of income after earning taxes and retirement contributions to the net present value of earnings decreases as lifetime earnings increase. Equivalently, the ratio of the net present value of labor income taxes and retirement contributions to the net present value of earnings increases as lifetime earnings increase (Panel B.) I find that the average of elasticity of the NPV of after-tax income with respect to the NPV of lifetime income is 0.66 for  $\phi = 0.4$  and 0.79 for  $\phi = -0.7$ . As a result, the earnings tax and retirement contribution system in isolation is more progressive when incentivizing delayed retirement has a positive redistributive and insurance role. This is consistent with the fact that when incentivizing delayed retirement has a positive redistributive and insurance role, there

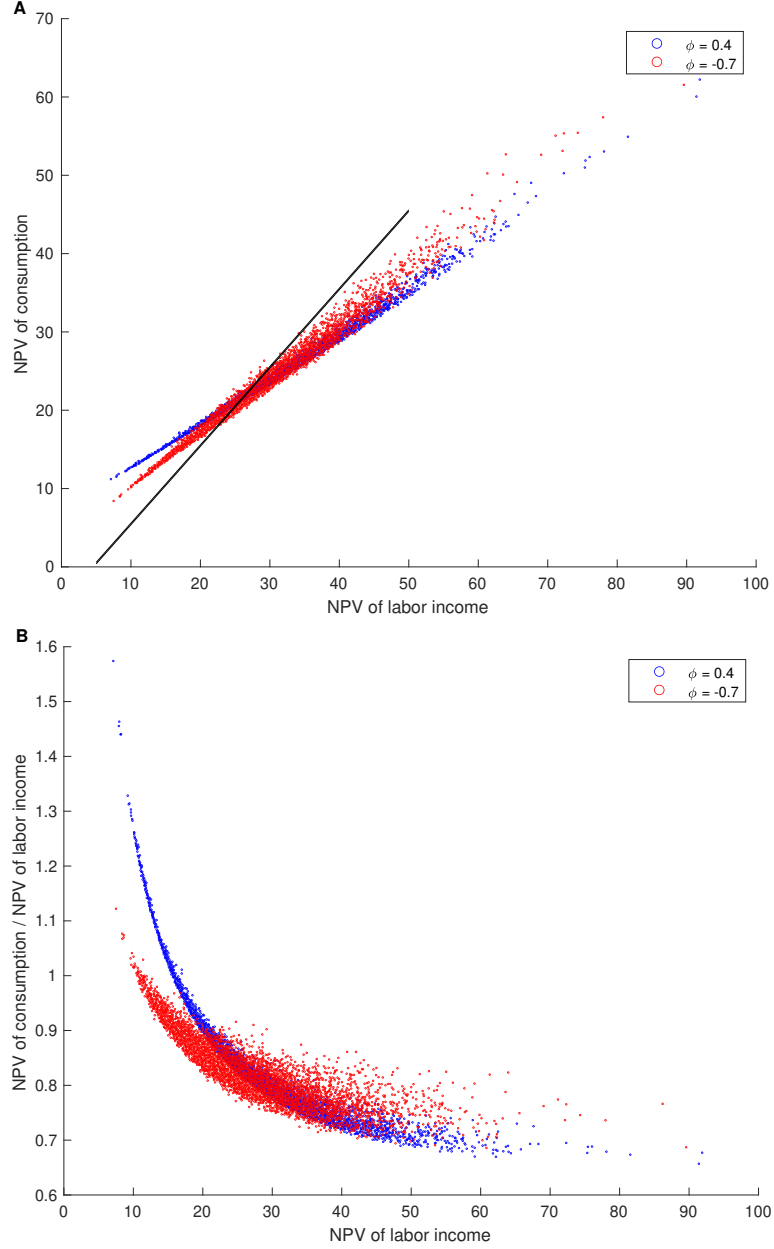


Figure 11: Panel A shows the relative degree of social insurance between the simulation for  $\phi = 0.4$  and  $\phi = -0.7$ . Panel B highlights the relative progressivity of social insurance system between the two simulations. The social insurance system is overall more progressive and provides more insurance when incentivizing delayed retirement has a positive redistributive and insurance role ( $\phi = 0.4$ ).

is less of a role for the labor income tax to decrease at high incomes to incentivize work.

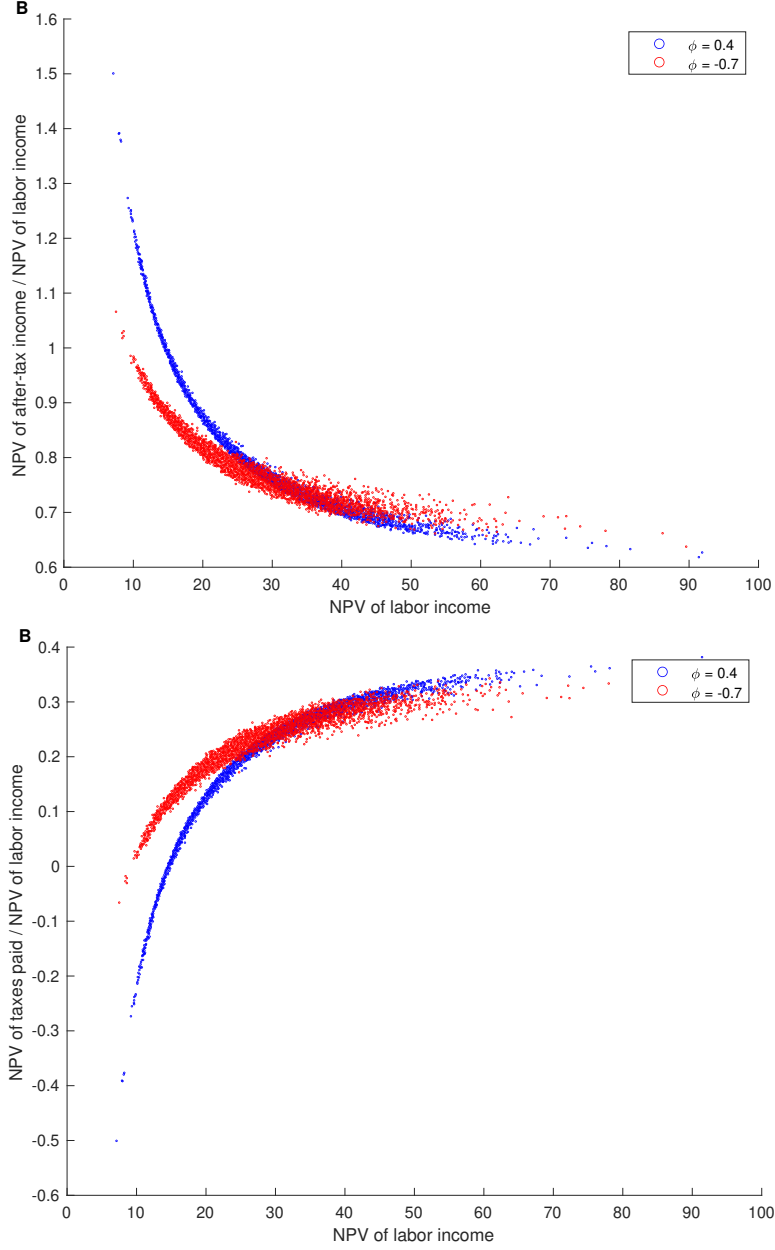


Figure 12: Progressivity of tax system. The earnings tax and retirement contribution system in isolation is more progressive when incentivizing delayed retirement has a positive redistributive and insurance role ( $\phi = 0.4$ ).

## 2.2 Moments and Properties of Optimal Allocations

Figure 13 plots the cross-sectional average allocations over time. Average output follows the hump-shaped profile of productivity before declining with retirement.

Mean consumption is constant, as a result of the Inverse Euler equation (9) and log utility with  $\rho = r$ , which imply that consumption is a martingale.

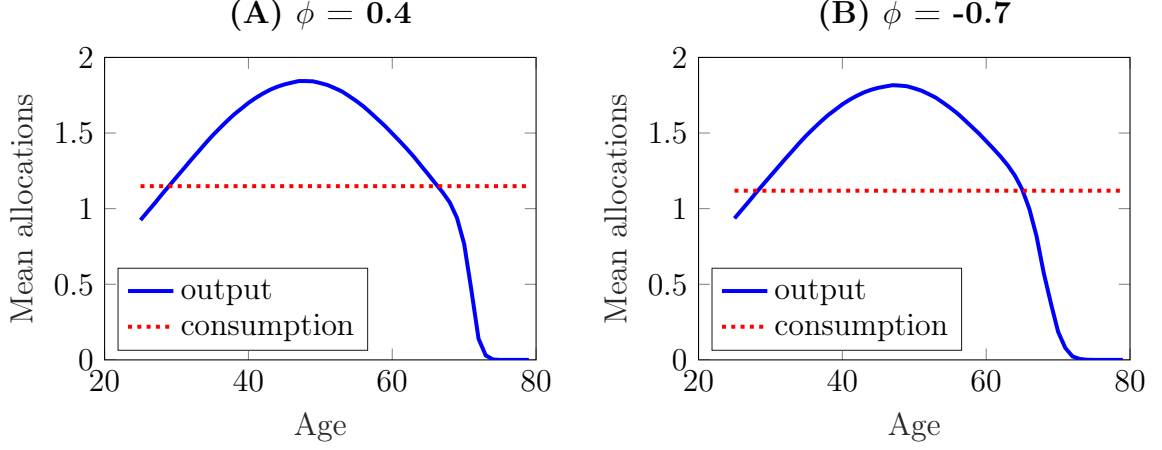


Figure 13: Mean allocations

Figure 14 plots average allocations of workers over time. Average output among workers follows the hump-shaped profile of productivity until old-age. When mostly lowly productive workers start retiring, average output among workers goes up, reflecting a pool of remaining workers more productive than the general population. Mean consumption is constant, in young age due consumption being a martingale. When agents start retiring, the remaining pool of highly productive workers has higher average consumption.

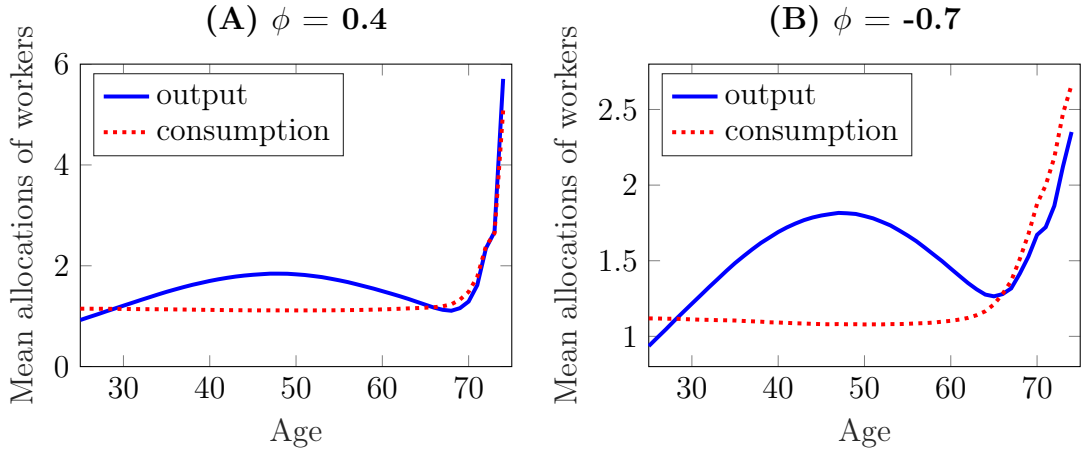


Figure 14: Mean allocations of workers

Figure 15 plots the average consumption of retirees over time. Early retirees have low consumption and more productive workers retire over time. Average

consumption of retirees increases until it equalizes the average consumption over the general population.

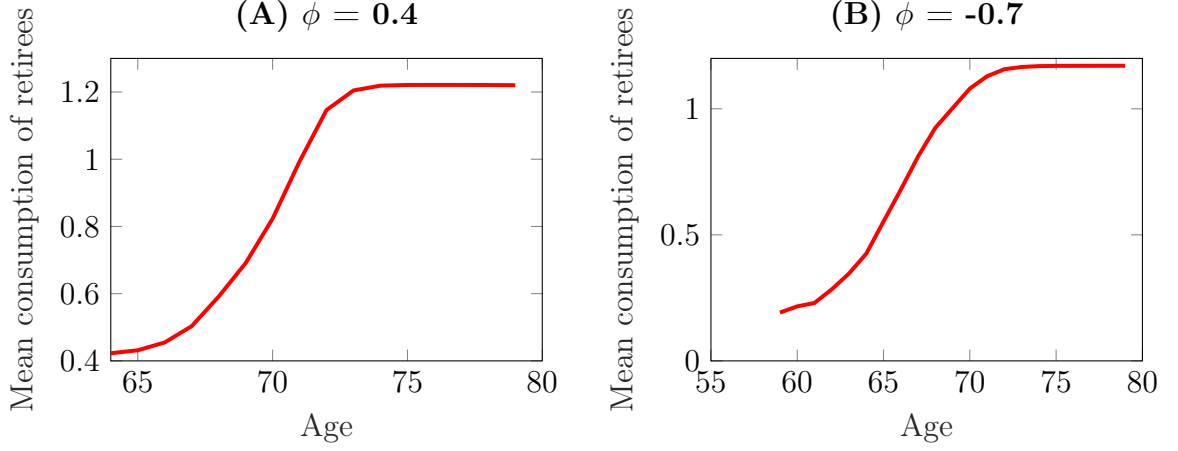


Figure 15: Mean allocations of retirees

Figure 16 shows the optimal and baseline labor force participation rate as a function of age. The labor force participation rate decreases until age 75, after which it is non-zero at each age but less than 1%. The Average Retirement Age (ARA) is larger in the optimum than in the baseline economy, and the optimum does not feature the spikes in retirement hazard at ages 62 and 66. This is consistent with the fact there are still considerable implicit disincentives to continued work between the Early Eligibility Age and age 70 in the U.S. tax and SS system as documented by Gruber and Wise (1998).

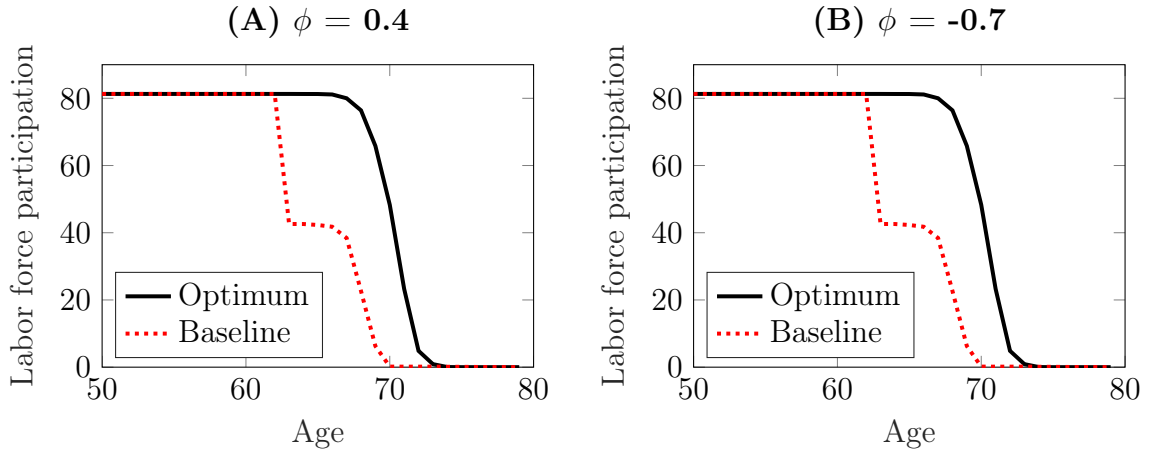


Figure 16: Labor force participation

Figure 18 plots the cross-sectional variances of output, and consumption, over time. The variance of output is driven by the variance of productivity and the



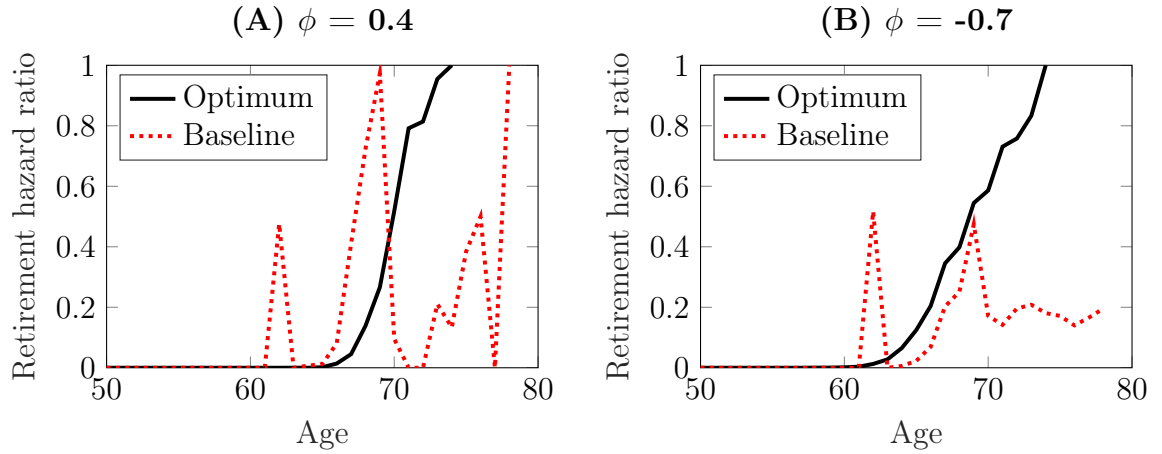


Figure 17: Retirement Hazard Ratio

variance of work hours. The variance of productivity is slightly hump-shaped, while the variance of work hours is strongly hump-shaped and declines close to retirement. Output is much more volatile than consumption. Hence, pre-tax income inequality grows at an increasing rate, but the provision of insurance prevents this from translating fully into consumption inequality. In addition, while consumption variance grows, it does so at a decreasing rate, echoing the tax and retirement wedge smoothing results described above. At retirement, the variance of consumption stays constant.

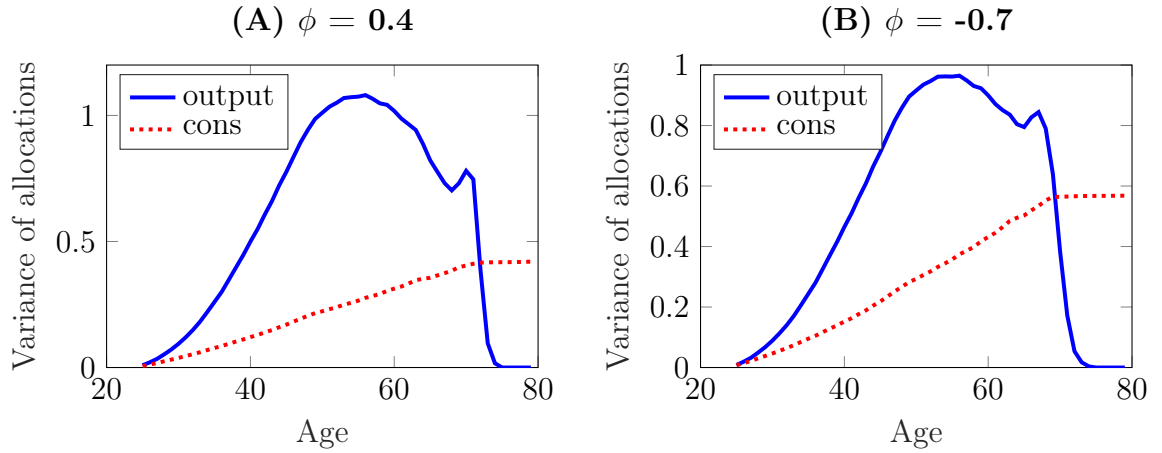


Figure 18: Variance of allocations

### 3 Baseline Economy Numerical Algorithm

I present the income fluctuation model in the baseline U.S. economy. In this economy, agents who face idiosyncratic productivity shocks, consume and save in a risk-free asset, choose their working hours and the age at which they retire. I define retirement as an irreversible exit of the labor force. I assume that the retirement age and the SS benefits claiming age are the same. Denote  $s$  the last working period of an agent, i.e.  $s = t$  if the agent works at time  $t$  and  $s < t$  if the agent retired before  $t$ . The productivity  $\theta_t$  represents current productivity if  $s = t$  and last working productivity if  $s < t$ ,  $\theta_t = \theta_s$ . With log utility, agents never hit their borrowing constraints because they consume at each period a constant fraction of their net worth. Denote  $T(y_t)$  the Heathcote *et al.* (2014) income tax function and  $b(\{y_{t'}\}_{t' \in [0, s]}, s)$  the SS benefits as a function of the history of earning and the retirement age. I make a Tauchen approximation of the productivity process  $\theta_t = \theta_{t-1}^\rho \varepsilon_t$  where  $\rho = 0.999$  and denote the transition matrix  $\pi$ .

For a given asset level  $a_t$  and productivity  $\theta_t$ , Average Indexed Monthly Earnings  $AIM E_t$  a working agent's continuation utility is

$$\begin{aligned} v_t(a_t, \theta_t, AIM E_t, t) &= \max_{c_t, y_t, a_{t+1}, s_{t+1}} \ln(c_t) - h\left(\frac{y_t}{\theta_t}\right) - \phi_t(\theta_t) + \beta E[v_{t+1}(a_{t+1}, \theta_{t+1}, AIM E_{t+1}, s_{t+1}) | \theta_t] \\ s.t. \quad &c_t + \frac{q}{1 - \tau^K} a_{t+1} = a_t + y_t - T(y_t). \\ &AIM E_{t+1} = \frac{t AIM E_t + y_t}{t + 1} \end{aligned} \quad (64)$$

For  $s < t$ , a retired agent's continuation utility is:

$$\begin{aligned} v(a_t, \theta_t, AIM E_s, s) &= \max_{c_t, y_t, a_{t+1}} \{\ln(c_t) + \beta v_{t+1}(a_{t+1}, \theta_{t+1}, AIM E_{t+1}, s)\} \\ s.t. \quad &c_t + \frac{q}{1 - \tau^K} a_{t+1} = a_t + b(AIM E_s, s). \\ &AIM E_{t+1} = \frac{t AIM E_t + 0}{t + 1} \text{ if } s \leq 35 \text{ else } AIM E_{t+1} = AIM E_t \end{aligned} \quad (65)$$

Then the intertemporal Euler equation holds,  $\frac{1}{c_t} = \frac{\beta q}{1 - \tau^K} E\left[\frac{1}{c_{t+1}}\right]$  and for workers, the intratemporal equation holds.

The algorithm follows these steps of the endogenous grid method.

- Set  $a_{T+1} = 0, s_{T+1} = T$ .
- For each  $t$ , if  $s = t$ :

1. For given  $a_{t+1}, AIM E_{t+1}, s_{t+1} \in \{t, t + 1\}$  solve for  $AIM E_t$  using

- updating rule of AIME and the Euler equation
2. For given  $a_{t+1}$ ,  $AIME_t$ , and  $s_{t+1} \in \{t, t+1\}$  solve for  $c_t$  using the Euler equation
  3. Solve for  $y_t$  using the intratemporal equation.
  4. Set  $s_{t+1}$  to the work status that yields higher  $v_t$
  5. Solve for  $a_t$  using the budget constraint of the workers,  $c_t(a_{t+1}, s_{t+1})$  and  $y_t(a_{t+1}, s_{t+1})$
  6. Interpolate the policy functions for the missing values  $a_t$
- For each  $t$ , if  $s < t$ :
    1. For given  $a_{t+1}$ ,  $AIME_{t+1}$ ,  $s_{t+1} \in \{t, t+1\}$  solve for  $AIME_t$  using updating rule of AIME and the Euler equation
    2. For given  $a_{t+1}$ ,  $AIME_t$ , and  $s_{t+1} = s$  solve for  $c_t$  and  $c_s$  using the Euler equation
    3. Solve for  $y_s$  using the intratemporal equation at time  $s$  and compute  $b(AIME_t, s)$ .
    4. Solve for  $a_t$  using the budget constraint of the retired  $c_t(a_{t+1}, s)$  and  $y_t(a_{t+1}, s)$
    5. Interpolate the policy functions for the missing values  $a_t$

At the end of the algorithm I check that the bounds on allocations are not hit.

## 4 Estimation of Social Security Function

In 2018 the PIA has 3 brackets<sup>42</sup>; the first PIA bracket is 90% of the AIME from \$0 to \$895. The second is 32% of the AIME above \$895 up to \$5,397, and the third is 15% of the AIME above \$5,397 up to \$10,700 which corresponds to one twelfth of maximum taxable earnings in 2018<sup>43</sup>. The AIME is calculated using

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<sup>42</sup>Calculation methodology for 2018 can be found at <https://www.ssa.gov/pubs/EN-05-10070.pdf>. Historical cutoff points can be found at <https://www.ssa.gov/oact/cola/bendpoints.html>

<sup>43</sup>Note this calculation this yields maximum benefits of \$3,041.59, even though according to the SSA if you were to maximize your AIME in all 35 years your PIA would be \$2,788. This is because the maximum taxable earnings in past years scaled by indexing factors comes often comes out to less than \$128,400 the maximum taxable in 2018. For example, the 2015 maximum taxable is \$118,500 with an indexing factor 1.0113001 yielding \$119,839.06. A list of past maximum taxable earnings can be seen at <https://www.ssa.gov/OACT/quickcalc/> and a list of indexing factors is at <https://www.ssa.gov/cgi-bin/awiFactors.cgi>

the mean of the highest 35 years of income in a person’s life, after scaling by an index factor to account for inflation.

I use the same variables and survey data (Bureau (2016)) I used when calibrating productivity. I again narrow to those age 25 to 79, employed ( $empstat = 1$ ), and use the person weights  $perwt$  which indicate how many people in the general population an observation should represent. To approximate the AIME I simply use their reported income  $incwage$  that year, since reliable and complete data on lifetime earnings is very difficult to obtain. Like I did for the income function, I replicate the method in Heathcote *et al.* (2014) but for Social Security; I calculate the PIA based on the rules above and estimate the equation

$$\log[PIA(AIME)] = \log[\lambda_{ss}] + (1 - \tau_{ss})\log[AIME]$$

using OLS on 5.9 million observations (increases to 121.2 million when including frequency weights), which yielded  $\tau_{ss} = 0.37$ . Excluding weights or including those employed but with positive income did not change results significantly. Those without income were by default excluded. The regression produces a  $R^2$  of 0.94 and a good approximation of the SS benefits function that I use for analytical reasons. Figure 19 shows the PIA as a function of AIME.

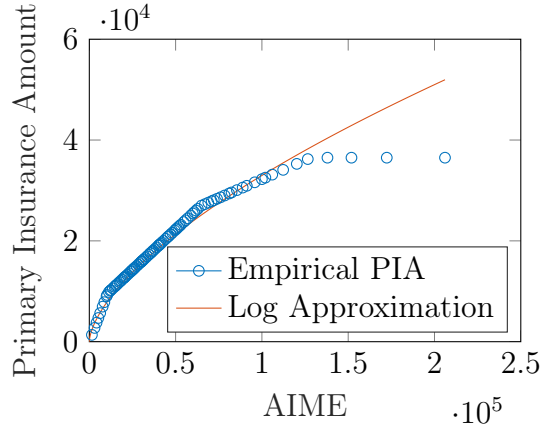


Figure 19: Primary Insurance Amount as a function of Average Indexed Monthly Earnings

## 5 Estimation of Hump-Shaped Productivity Profile

I calibrate  $\mu_t$  using empirical analogs from wage data. In the calibration,  $\{\mu_t\}_{t=25}^{79}$  is interpreted as a deterministic baseline trajectory for productivity, from which

individuals may deviate. We can take the exponential of both sides and take the expectation, which yields

$$E[\theta_t] = E[\theta_{t-1}e^{\epsilon_t}\mu_t] = E[\theta_{t-1}]E[e^{\epsilon_t}]\mu_t = E[\theta_{t-1}]\mu_t$$

since  $\mu_t$  is deterministic and  $e^{\epsilon_t}$  is an independent log-normal variable with mean 1. This reduces the problem of calibrating  $\mu_t$  to finding  $E[\theta_t]$  and  $E[\theta_{t-1}]$ . Like De Nardi (2004), I follow the same method as Hansen (1993), which uses approximate hourly wages, calculated from total annual earnings, as a proxy for individual productivity, which I denote  $w_i$  and  $\theta_i$  respectively. The mean of hourly wage  $\bar{w}_t$  for individuals of the same age would be a proxy for mean productivity  $\bar{\theta}_t$  of the sample. But instead of using the smaller Current Population Survey (CPS) from the U.S. Bureau of Labor Statistics (BLS), I use the larger and more detailed American Community Survey (ACS) from the U.S. Census Bureau. I specifically use the most recent 2016 5% dataset which combines and normalizes the 1% datasets of 5 years. Given the framework of the model, I narrow the sample to those aged 25 and 79 and those indicated to be currently employed, and then calculate approximate mean hourly wages  $\bar{w}_t$  for each age  $t$

$$\bar{\theta}_t = \bar{w}_t = \frac{1}{\sum_{i:Age_i=t} weight_i} \sum_{i:Age_i=t} \theta_i \mathbf{1}_{employed}\{i\} weight_i$$

where  $\theta_i$  individual productivity is

$$\theta_i = w_i = \frac{1}{52} \frac{AnnualIncome_i}{WeeklyHours_i}$$

More specifically,  $AnnualIncome_i$  is annual wage and salary income earned from an employer,  $WeeklyHours_i$  is usual weekly hours, and  $weight_i$  is the number of people in the U.S. person  $i$  in the sample should represent in the population. I use 52 to obtain approximate annual hours since weeks worked is not available in the 2016 dataset. Table 3 lists variable names and descriptions used.

However, there are two issues I encounter if I were to directly use  $\frac{\bar{w}_t}{\bar{w}_{t-1}}$  as the  $\mu_t$  values; first, as age increases, representation in the sample and working share both decrease, leading to volatility in mean wage. Second, ACS is cross-sectional and cannot account for the theoretical prediction that those with lower wages retire earlier. To address these issues I instead use a regression approximation of  $\mu_t$  while labor force participation is high and replace later years with extrapolations. First, I collapse the data set by age so there is one representative observation for

Table 3: Estimation of hump-shaped productivity profile

Variable	IPUMS name	description	value
$AnnualIncome_i$	incwage	annual salary and wages from an employer	0 - 714,000
			1-98
$WeeklyHours_i$	uhrswork	usual hours per week if employed last year	0 = N/A
			99 = 99+
$\mathbf{1}_{employed}\{i\}$	empstat	employment status	1 = employed
			2 = unemployed
			3 = not in labor force
$weight_i$	perwt	number of people represented by $i$	1 - 1829

each age, where all variables are the weighted averages across individuals of that age. Next I calculate  $\frac{\bar{w}_t}{\bar{w}_{t-1}}$  and denote this  $\tilde{w}_t$  and estimate the equation

$$\tilde{w} = \beta_0 + \beta_1 age + \beta_2 age^2 + \beta_3 age^3$$

for ages where labor force participation is greater than or equal to 20% given the sample issues above, which turns out to be 70 and under. To obtain the empirical labor force participation rate and in particular the age when labor force participation reach 20%, I use PSID data. I exclude those who report having retired then unretired to make it comparable with the permanent decision in the model and for simplicity. The top panel of Figure 20 shows the empirical labor force participation rate and the 20% cut-off.

Using the  $\hat{\beta}$  coefficients I then calculate the fitted values  $\hat{\mu}_t$  and use these fitted values for ages 71 to 79 and use the original calculated  $\mu_t$  values for all earlier years. I run this regression without weights because  $\mu_t$ , not  $\theta_t$  is the main parameter of interest. Also, I am solely interested in finding a baseline trend line with for productivity with respect to age instead of finding the best fit line for the entire population, which would weigh the middle of the distribution more. I use up to a cubic term because the path of  $\tilde{w}_t$  has an inflection point. Using these, I use value  $\bar{w}_{25}$  as a baseline and sequentially calculate the predicted values of  $\bar{w}_t$  and plot these with the observed  $w_t$  values below. The bottom panel of Figure 20 shows the empirical and predicted efficiency profiles.

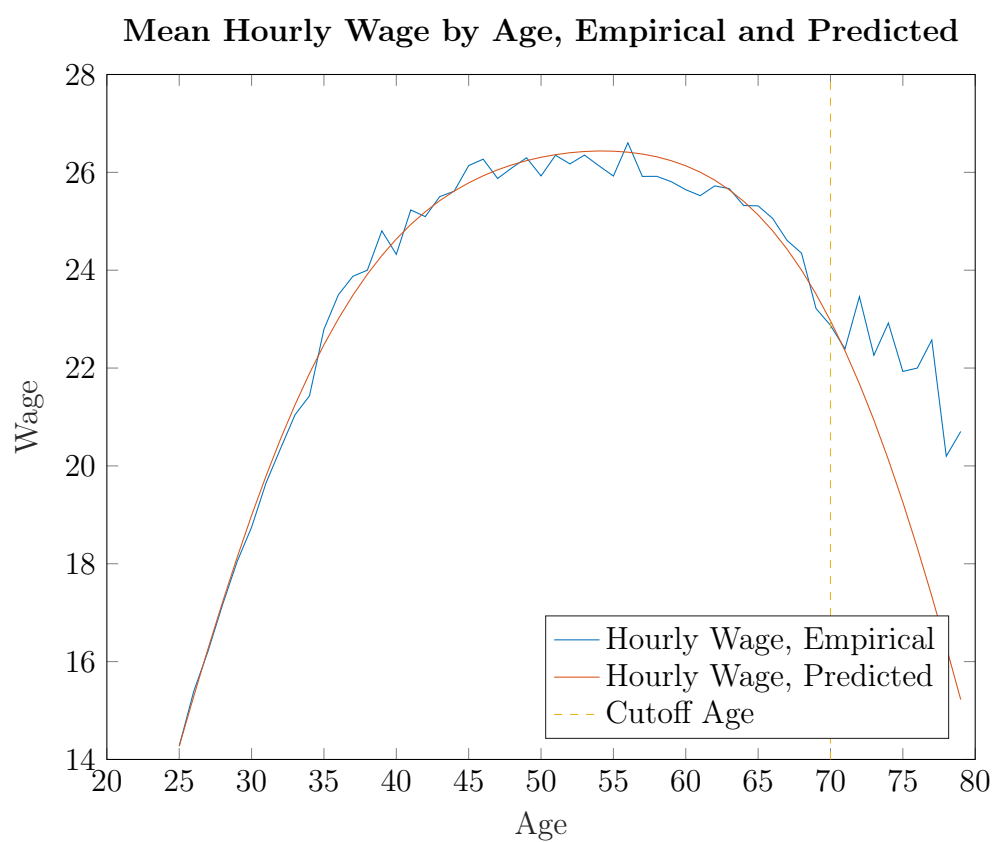
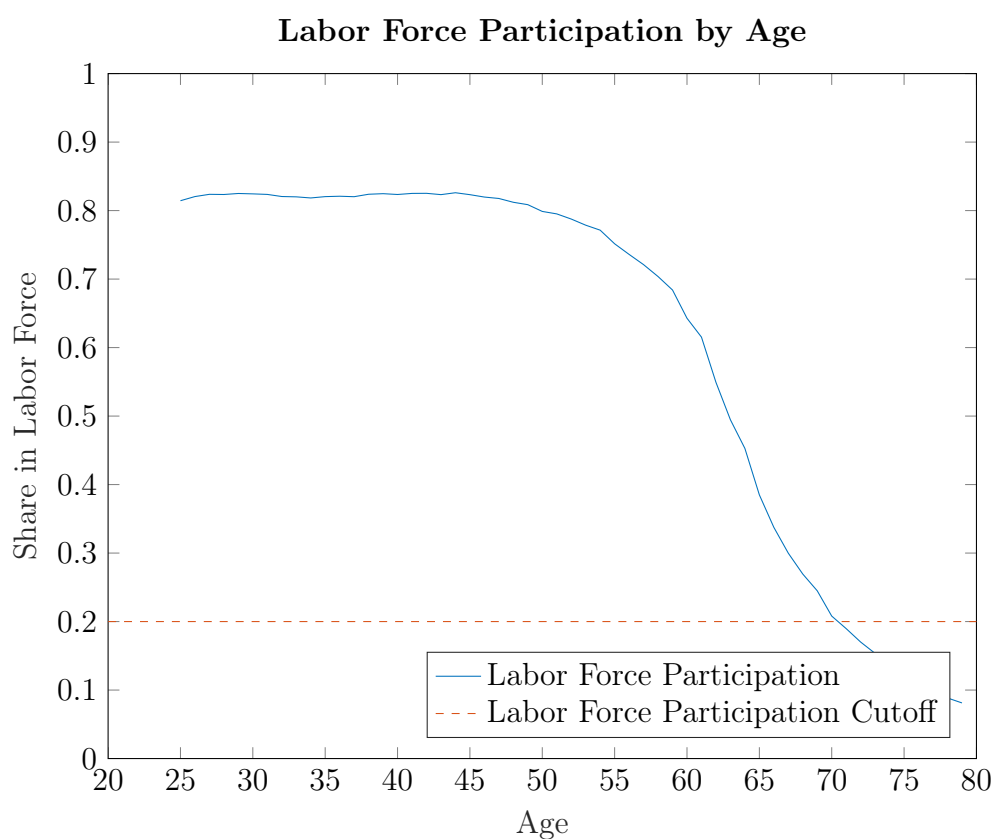


Figure 20: Top panel: Empirical labor force participation rate and 20% cut-off. Bottom panel: hump-shaped productivity profile.

## 6 Moments and Properties of Allocations in Base-line Economy

The following figures illustrate how the baseline economy behaves, when calibrated as in Table 1. In this case, taxes and retirement benefits are calibrated to the US status tax and SS system as explained in Section 5.2, and are not set optimally.

Figure 21 plots the means of income and consumption. Figure 22 plots the variance of the logs of output, consumption, and wages, while Figure 23 shows the variances of output, consumption, and wages. Figure 24 plots the mean asset holdings over the general population, while Figure 25 plots the mean assets of retirees. The labor force participation rates and retirement hazard ratio are plotted alongside their counterpart in the optimal allocations in Figures 16 and 17.

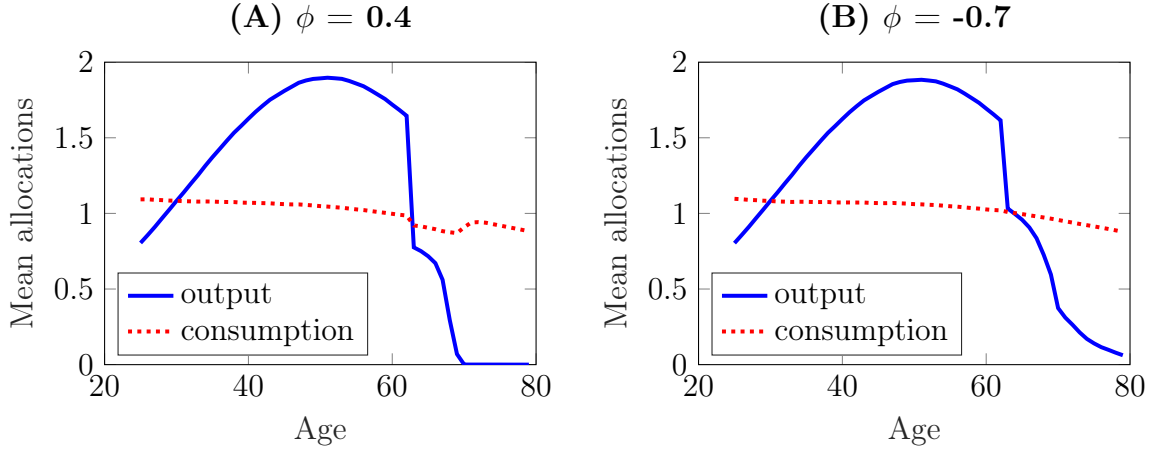


Figure 21: Mean output and consumption. Panel A for  $\phi = 0.4$  and Panel B for  $\phi = -0.7$ .



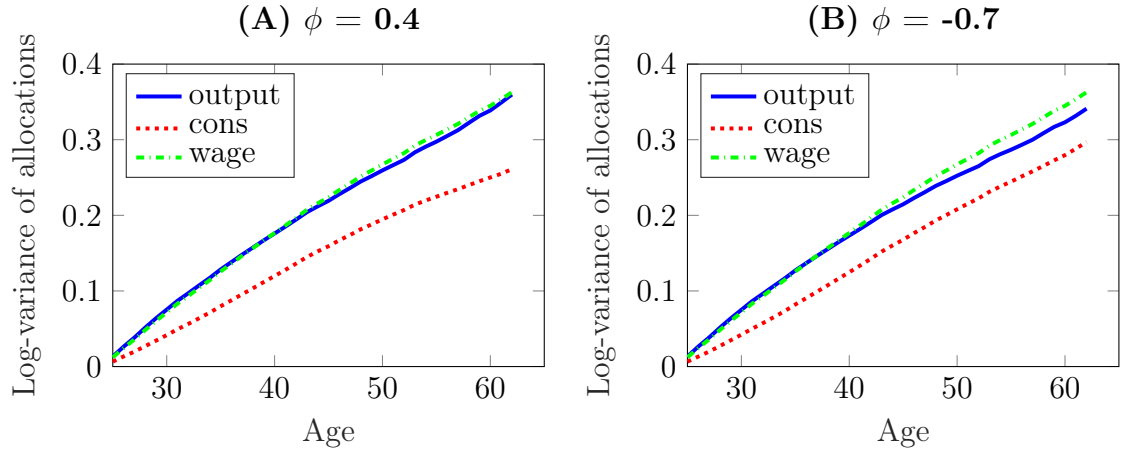


Figure 22: Variance of the logs of output, consumption, and wages. Panel A for  $\phi = 0.4$  and Panel B for  $\phi = -0.7$ .

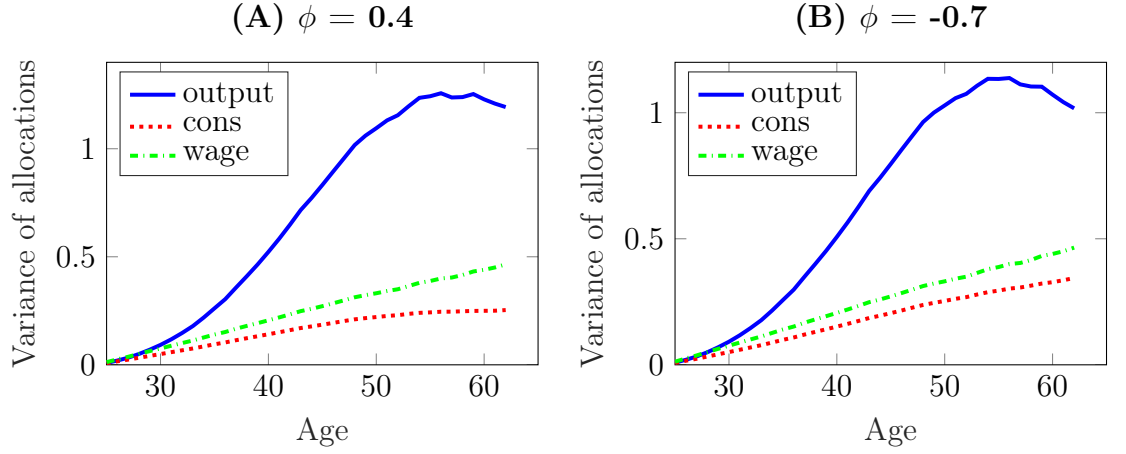


Figure 23: Variance of the logs of output, consumption, and wages. Panel A for  $\phi = 0.4$  and Panel B for  $\phi = -0.7$ .

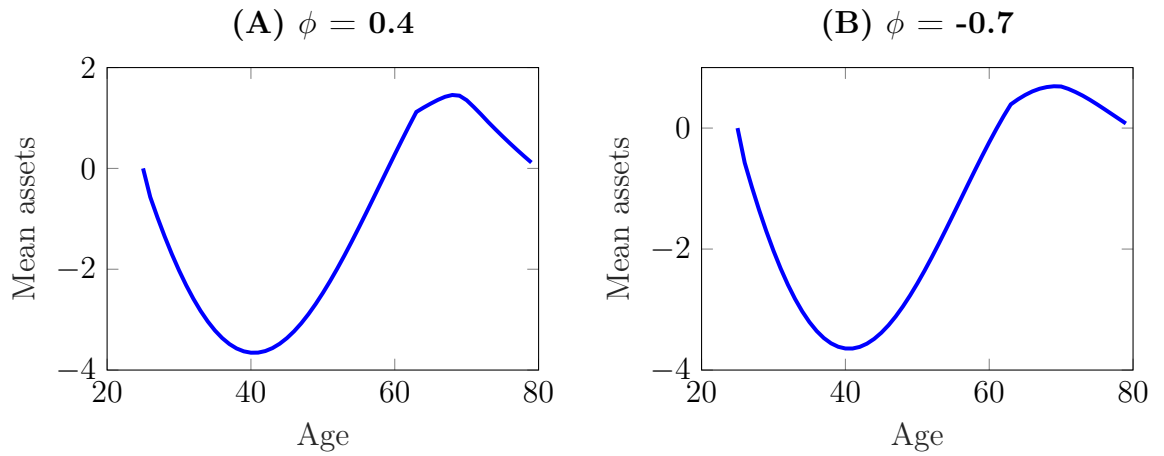


Figure 24: Mean asset holdings. Panel A for  $\phi = 0.4$  and Panel B for  $\phi = -0.7$ .

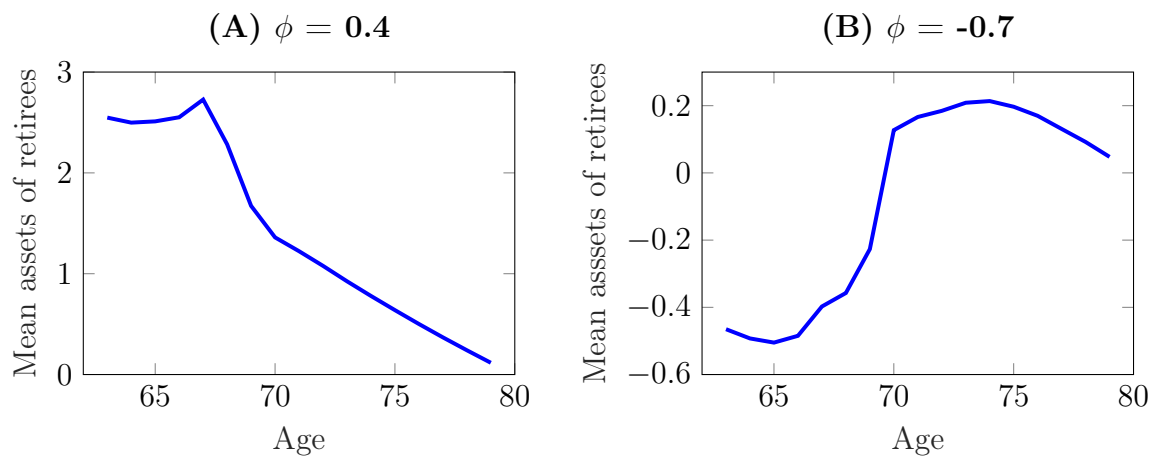


Figure 25: Mean asset holdings of retirees. Panel A for  $\phi = 0.4$  and Panel B for  $\phi = -0.7$ .