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# Rent-Seeking Government and Endogenous Takeoff in a Schumpeterian Economy

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#### Abstract

This study explores how the rent-seeking behavior of the government may impede economic development and delay industrialization. Introducing a rent-seeking government to a Schumpeterian growth model that features endogenous takeoff, we find that a more self-interested government engages more in rent-seeking taxation, which delays the economy's transition from pre-industrial stagnation to modern economic growth. Quantitatively, a completely self-interested government delays industrialization, relative to a benevolent government, by about eight decades.

*JEL classification*: H20, O30, O40 *Keywords*: rent-seeking government, endogenous takeoff, industrialization

Chu: angusccc@gmail.com. Management School, University of Liverpool, Liverpool, United Kingdom. I am grateful to Pietro Peretto and Xilin Wang for helpful comments. The usual disclaimer applies. Inclusive economic institutions that enforce property rights, create a level playing field, and encourage investments in new technologies and skills are more conducive to economic growth than extractive economic institutions that are structured to extract resources from the many by the few and that fail to protect property rights or provide incentives for economic activity. Acemoglu and Robinson (2012, p. 429-430)

# 1 Introduction

An early study by DeLong and Shleifer (1993) documents evidence that the rent-seeking behavior of ruling elites can impede economic development and delay industrialization. Allen (2011, p. 15) also argues that "economic success is the result of secure property rights, low taxes, and minimal government. Arbitrary government is bad for growth because it leads to high taxes [...] and rent-seeking". To provide a growth-theoretic analysis on this issue, we introduce a rent-seeking government to a recent variant of the Schumpeterian growth model that features endogenous takeoff. We find that a self-interested government that is subject to weaker constitutional restrictions engages more in rent-seeking taxation,<sup>1</sup> which delays the transition of the economy from pre-industrial stagnation to modern economic growth. This result captures the idea in the influential work of Acemoglu and Robinson (2012) on extractive political institutions stifling economic development. Furthermore, our growth-theoretic framework enables us to perform a quantitative analysis, which shows that a completely self-interested government delays industrialization, relative to a benevolent government, by about eight decades.

The intuition of our results can be explained as follows. Rent-seeking taxation imposed by the government creates a distortion that shrinks the level of output in the economy and the market size, which in turn reduces incentives for the entry of firms. Therefore, rentseeking taxation delays the endogenous takeoff of the economy and stifles economic growth in the short run. However, the reduced entry of new firms eventually increases the size of incumbent firms, which gives rise to a positive effect on quality improvement and economic growth. In the long run, the positive and negative effects cancel each other rendering a neutral effect of the tax rate on the steady-state growth rate. These results show that rentseeking taxation could have a severe impact on the takeoff of an economy even when its effect on long-run growth is neutral, highlighting the importance of considering the effects on the long-run transition of the economy from stagnation to growth.

This study relates to the literature on growth and innovation. Seminal studies by Romer (1990), Segerstrom *et al.* (1990), Grossman and Helpman (1991) and Aghion and Howitt (1992) develop the R&D-based growth model in which either the development of new goods or the quality improvement of goods drives innovation in the economy. Subsequent studies by Peretto (1994) and Smulders (1994) combine the development of new goods and the quality improvement of goods to develop the Schumpeterian growth model with endogenous market

<sup>&</sup>lt;sup>1</sup>According to Drazen (2000, p. 459), "property rights can be considered in the narrow sense as applying to taxation of property: even in the absence of the threat of outright expropriation, societies can nonetheless legally expropriate the fruits of accumulation via taxation."

structure.<sup>2</sup> An advantage of the Schumpeterian growth model with endogenous market structure is that its implications are supported by empirical evidence.<sup>3</sup> A number of studies, such as Peretto (2003, 2007, 2011) and Ferraro *et al.* (2020), use the Schumpeterian growth model with endogenous market structure to explore the effects of tax policies on economic growth. This study builds on this literature by using a Schumpeterian growth model with endogenous market structure to explore how rent-seeking taxation affects the endogenous takeoff of an economy and its transition from stagnation to growth.<sup>4</sup>

This study also builds on the literature on endogenous takeoff, in which the seminal study by Galor and Weil (2000) develops unified growth theory; see also Galor and Moav (2002), Galor and Mountford (2008) and Galor *et al.* (2009).<sup>5</sup> Unified growth theory explores how an economy transits from a pre-industrial Malthusian trap to modern economic growth; see Galor (2005, 2011) for a comprehensive review of this literature. This study also considers an economy's endogenous transition from stagnation to growth but in a Schumpeterian model in which the endogenous activations of two dimensions of technological progress (i.e., the development of new goods and the quality improvement of goods) determine the takeoff.<sup>6</sup> Therefore, this study contributes to a recent branch of this literature on endogenous takeoff in the Schumpeterian growth model developed in Peretto (2015) by deriving the entire transition dynamics of the economy and quantifying the effect of rent-seeking taxation on its takeoff; see also Iacopetta and Peretto (2021) on corporate governance, Chu, Fan and Wang (2020) on status-seeking culture, Chu, Kou and Wang (2020) on intellectual property rights, and Chu, Peretto and Wang (2020) on agricultural technology.

# 2 The model

We introduce a rent-seeking government to the Schumpeterian model of endogenous takeoff in Peretto (2015). The economy is initially in a pre-industrial era without innovation and gradually transits to an industrial era with product development and quality improvement.

# 2.1 Household

The economy features a representative household. Its utility function is given by

$$U = \int_0^\infty e^{-(\rho - \lambda)t} \ln c_t dt, \tag{1}$$

<sup>&</sup>lt;sup>2</sup>See also Dinopoulos and Thompson (1998), Howitt (1999), Peretto (1998, 1999) and Young (1998).

<sup>&</sup>lt;sup>3</sup>See Ang and Madsen (2011), Ha and Howitt (2007), Laincz and Peretto (2006) and Madsen (2008, 2010).

<sup>&</sup>lt;sup>4</sup>Chaudhry and Garner (2007) develop a Schumpeterian model in which self-interested elites may block innovation, whereas Spinesi (2009) develops a Schumpeterian model in which rent-seeking bureaucrats may divert resources from innovative activities. Both studies focus on long-run growth.

<sup>&</sup>lt;sup>5</sup>See also Hansen and Prescott (2002), Jones (2001) and Kalemli-Ozcan (2002) for other early studies on endogenous takeoff.

<sup>&</sup>lt;sup>6</sup>Wang and Xie (2004) develop an interesting static model to explore the mechanism for the activation of a modern industry; see Chang, Wang and Xie (2016) who incorporate this framework into a dynamic growth model to explore endogenous takeoff. See also Desmet and Parente (2012) who develop a growth model in which the expansion of the market causes the takeoff of industry.

where  $c_t$  denotes per capita consumption of a final good (numeraire). The parameter  $\rho$  denotes the discount rate, whereas  $\lambda$  is the growth rate of population  $L_t$ . We impose the following parameter restriction:  $\rho > \lambda > 0$ . The asset-accumulation equation is

$$\dot{a}_t = (r_t - \lambda)a_t + w_t - c_t, \tag{2}$$

where  $r_t$  is the interest rate.  $a_t$  is the value of assets owned by each household member, who supplies one unit of labor to earn a wage income  $w_t$ . Dynamic optimization yields

$$\frac{\dot{c}_t}{c_t} = r_t - \rho. \tag{3}$$

# 2.2 Final good

Final good is produced by competitive firms. The production function is given by

$$Y_{t} = \int_{0}^{N_{t}} X_{t}^{\theta}(i) \left[ Z_{t}^{\alpha}(i) Z_{t}^{1-\alpha} L_{t} / N_{t}^{1-\sigma} \right]^{1-\theta} di,$$
(4)

where  $\{\theta, \alpha, \sigma\} \in (0, 1)$ .  $L_t$  is production labor and determined by the population size.  $N_t$  is the number of differentiated intermediate goods.  $X_t(i)$  is the quantity of non-durable intermediate good  $i \in [0, N_t]$ . The productivity of  $X_t(i)$  depends on its own quality  $Z_t(i)$  and the average quality  $Z_t \equiv \int_0^{N_t} Z_t(j) dj/N_t$ . This formulation captures technology spillovers. The parameter  $\sigma$  determines the magnitude of a congestion effect  $1 - \sigma$  of variety, which removes the scale effect.

The profit function is given by

$$\pi_t = (1 - \tau)Y_t - w_t L_t - \int_0^{N_t} P_t(i) X_t(i) di,$$

where  $P_t(i)$  is the price of  $X_t(i)$  and  $\tau \in [0,1)$  is the tax rate (levied by ruling elites) on the output  $Y_t$  of the economy.<sup>7</sup> From profit maximization, we derive the conditional demand functions:

$$w_t = (1 - \tau) \left(1 - \theta\right) \frac{Y_t}{L_t},\tag{5}$$

$$X_t(i) = \left[\frac{(1-\tau)\theta}{P_t(i)}\right]^{1/(1-\theta)} \frac{Z_t^{\alpha}(i) Z_t^{1-\alpha} L_t}{N_t^{1-\sigma}},\tag{6}$$

where  $X_t(i)$  is decreasing in the tax rate  $\tau$ . Competitive final-good firms pay  $w_t L_t = (1 - \tau) (1 - \theta) Y_t$  for labor and  $\int_0^{N_t} P_t(i) X_t(i) di = (1 - \tau) \theta Y_t$  for intermediate goods.

<sup>7</sup>Our results are robust to taxing factor inputs instead;  $\pi_t = Y_t - (1+\tau) \left[ w_t L_t + \int_0^{N_t} P_t(i) X_t(i) di \right].$ 

## 2.3 Intermediate goods and in-house R&D

A monopolistic firm uses  $X_t(i)$  units of final good to produce  $X_t(i)$  units of intermediate good i.<sup>8</sup> The monopolistic firm also needs to incur  $\phi Z_t^{\alpha}(i) Z_t^{1-\alpha}$  units of final good as a fixed operating cost. For the improvement of the quality of its products, the firm devotes  $I_t(i)$ units of final good to in-house R&D, specified as

$$\dot{Z}_t\left(i\right) = I_t\left(i\right).\tag{7}$$

The firm's profit flow before R&D is<sup>9</sup>

$$\Pi_t(i) = [P_t(i) - 1] X_t(i) - \phi Z_t^{\alpha}(i) Z_t^{1-\alpha}.$$
(8)

The value of the monopolistic firm in industry i is

$$V_t(i) = \int_t^\infty \exp\left(-\int_t^s r_u du\right) \left[\Pi_s(i) - I_s(i)\right] ds.$$
(9)

The firm maximizes (9) subject to (7) and (8). Solving this dynamic optimization problem yields the profit-maximizing price as  $P_t(i) = 1/\theta$ . Here, we follow Chu, Kou and Wang (2020) to assume that competitive firms can also manufacture  $X_t(i)$  with the same quality  $Z_t(i)$ as the monopolistic firm, but they need to incur a higher unit cost of production given by  $\mu > 1$ . To price these competitive firms out of the market, the monopolistic firm sets its price as

$$P_t(i) = \min\{\mu, 1/\theta\} = \mu,$$
 (10)

where we assume  $\mu < 1/\theta$ .

In a symmetric equilibrium, we have  $Z_t(i) = Z_t$  for  $i \in [0, N_t]$ , which together with (6) implies an equal firm size  $X_t(i) = X_t$  across industries.<sup>10</sup> From (6) and (10), the quality-adjusted firm size is

$$\frac{X_t}{Z_t} = \left[\frac{(1-\tau)\theta}{\mu}\right]^{1/(1-\theta)} \frac{L_t}{N_t^{1-\sigma}},\tag{11}$$

which is decreasing in the tax rate  $\tau$  that acts as a wedge and reduces firm size. We define the following transformed variable:

$$x_t \equiv \theta^{1/(1-\theta)} \frac{L_t}{N_t^{1-\sigma}} = \left(\frac{\mu}{1-\tau}\right)^{1/(1-\theta)} \frac{X_t}{Z_t},$$
(12)

which is a state variable that depends on  $L_t/N_t^{1-\sigma}$ . Lemma 1 presents the rate of return on quality-improving R&D, which is decreasing in the tax rate and increasing in firm size  $x_t$ .

<sup>&</sup>lt;sup>8</sup>This common assumption simplifies the transition dynamics. If intermediate goods were produced using capital instead, then rent-seeking taxation would also create a distortion that reduces capital accumulation and shrinks the size of firms. However, the transition dynamics would become more complicated.

<sup>&</sup>lt;sup>9</sup>For simplicity, we do not consider other tax instruments in this sector. See Peretto (2007) for an analysis of different tax instruments in the Schumpeterian growth model with endogenous market structure and also Iacopetta and Peretto (2020) in which corporate governance distortion is like a tax on monopolistic profit.

<sup>&</sup>lt;sup>10</sup>Symmetry also implies  $\Pi_t$  (*i*) =  $\Pi_t$ ,  $I_t$  (*i*) =  $I_t$  and  $V_t$  (*i*) =  $V_t$ .

**Lemma 1** The rate of return on quality-improving in-house  $R \notin D$  is given by

$$r_t^q = \alpha \frac{\Pi_t}{Z_t} = \alpha \left[ (\mu - 1) \left( \frac{1 - \tau}{\mu} \right)^{1/(1-\theta)} x_t - \phi \right].$$
(13)

**Proof.** See Appendix A.  $\blacksquare$ 

#### 2.4 Entrants

Developing a new variety of intermediate goods and setting up its operation require  $\delta X_t$ units of final good, where  $\delta > 0$  is an entry-cost parameter. Let  $V_t$  denote the value of a new intermediate good at time t.<sup>11</sup> The familiar asset-pricing equation is

$$r_t = \frac{\Pi_t - I_t}{V_t} + \frac{\dot{V}_t}{V_t}.$$
(14)

When entry is positive, the entry condition is given by

$$V_t = \delta X_t. \tag{15}$$

Using (8), (10), (12), (14) and (15), we can derive the rate of return on entry as

$$r_t^e = \frac{\Pi_t - I_t}{\delta Z_t} \frac{Z_t}{X_t} + \frac{\dot{X}_t}{X_t} = \frac{1}{\delta} \left[ \mu - 1 - \left(\frac{\mu}{1 - \tau}\right)^{1/(1 - \theta)} \frac{\phi + z_t}{x_t} \right] + z_t + \frac{\dot{x}_t}{x_t},$$
(16)

which also uses  $\dot{V}_t/V_t = \dot{X}_t/X_t = z_t + \dot{x}_t/x_t$ , where  $z_t \equiv \dot{Z}_t/Z_t$  is the quality growth rate. Equation (16) shows that  $r_t^e$  is also decreasing in the tax rate and increasing in firm size  $x_t$ .

### 2.5 Aggregation

We substitute (6) and (10) into (4) to derive the aggregate level of output as

$$Y_t = \left[\frac{(1-\tau)\theta}{\mu}\right]^{\theta/(1-\theta)} N_t^{\sigma} Z_t L_t,$$
(17)

which is decreasing in the tax rate  $\tau$ . The growth rate of per capita output  $y_t \equiv Y_t/L_t$  is<sup>12</sup>

$$g_t \equiv \frac{\dot{y}_t}{y_t} = \sigma n_t + z_t, \tag{18}$$

which is determined by the quality growth rate  $z_t$  and the variety growth rate  $n_t \equiv \dot{N}_t / N_t$ .

<sup>&</sup>lt;sup>11</sup>To ensure symmetry, we assume that all new firms at time t have access to the aggregate technology  $Z_t$ .

 $<sup>^{12}</sup>$  One can also subtract intermediate inputs from output to compute the growth rate of GDP per capita. Derivations are available upon request.

## 2.6 Equilibrium

See Appendix B for the definition of the equilibrium.

# 2.7 Dynamics of firm size

The dynamics of the state variable  $x_t$  is stable given the following parameter restriction:

$$\delta\phi > \frac{1}{\alpha} \left[ \mu - 1 - \delta \left( \rho + \frac{\sigma\lambda}{1 - \sigma} \right) \right] > \mu - 1.$$
(19)

In Section 3, we will show that given an initial value  $x_0$ , firm size  $x_t$  gradually increases towards a steady-state value  $x^*$ . The economy is initially in a pre-industrial era in which the variety growth rate  $n_t$  and the quality growth rate  $z_t$  are both zero because firm size  $x_t$  is too small to provide sufficient incentives for innovation.<sup>13</sup> As firm size  $x_t$  becomes sufficiently large, the economy enters the first phase of the industrial era in which firms begin to invent new intermediate goods and  $n_t$  becomes positive. Then, as firm size  $x_t$  becomes even larger,<sup>14</sup> the economy enters the second phase of the industrial era in which firms begin to also improve the quality of intermediate goods and  $z_t$  becomes positive as well. Eventually, the economy reaches the balanced growth path along which per capita output grows at a steady-state growth rate.

# 2.8 Dynamics of the consumption-output ratio

We follow Chu, Peretto and Wang (2020) to assume that monopolistic firms do not yet operate in the pre-industrial era and only emerge when innovation occurs. In this case, competitive firms produce intermediate goods. As a result, the intermediate-good sector generates zero profit in the pre-industrial era in which per capita consumption is simply

$$c_t = w_t = (1 - \tau)(1 - \theta)y_t,$$
(20)

which implies a stationary consumption-output ratio  $c_t/y_t = (1 - \tau)(1 - \theta)$ .<sup>15</sup>

As soon as the economy enters the first phase of the industrial era, innovation is activated, and the entry condition  $V_t = \delta X_t$  in (15) holds.

**Lemma 2** When the entry condition holds, the consumption-output ratio  $c_t/y_t$  jumps to

$$\frac{c_t}{y_t} = (1 - \tau) \left[ 1 - \theta + \frac{(\rho - \lambda)\delta\theta}{\mu} \right].$$
(21)

**Proof.** See Appendix A.

<sup>&</sup>lt;sup>13</sup>Specifically,  $x_t < x_N$  in (27).

<sup>&</sup>lt;sup>14</sup>Specifically,  $x_t > x_Z$  in (35).

<sup>&</sup>lt;sup>15</sup>This helps to ensure that the tax rate to be chosen by the government is constant; see (24).

# 3 Rent-seeking government and endogenous takeoff

Given that the tax rate  $\tau$  acts as a wedge and reduces the rates of return to innovation, we now explore its determinants. Self-interested elites control the government and consume the tax revenue  $T_t = \tau Y_t$ .<sup>16</sup> For simplicity, they are myopic and have a static objective function:<sup>17</sup>

$$W_t = \varphi \ln T_t + (1 - \varphi) \ln c_t, \qquad (22)$$

where the parameter  $\varphi \in [0, 1]$  is the weight that the government places on its self-interest at the expense of the household. A larger  $\varphi$  implies a more self-interested government. Therefore,  $\varphi$  is decreasing in the degree to which a government needs to be responsible to its citizens and is subject to constitutional restrictions.

Substituting (17) and (20) or (21) into (22) yields

$$W_t = \varphi \ln \tau + (1 - \varphi) \ln(1 - \tau) + \frac{\theta}{1 - \theta} \ln(1 - \tau), \qquad (23)$$

where we have dropped the exogenous terms and the pre-determined variables. Differentiating (23) with respect to  $\tau$  yields

$$\tau = \varphi(1 - \theta),\tag{24}$$

which shows that the tax rate  $\tau$  chosen by the elites has a nice property of being stationary across all eras. Although  $\tau$  is constant, it is endogenous and determined by two structural parameters: the degree  $\varphi$  of the elites' self-interest and the intensity  $\theta$  of intermediate goods in production. Equation (24) shows that  $\tau$  is increasing in the degree  $\varphi$  of its self-interest. If the government is completely benevolent (i.e.,  $\varphi = 0$ ), then the tax rate  $\tau$  would be zero. If the government is completely self-interested (i.e.,  $\varphi = 1$ ), then the tax rate  $\tau$  would be  $1 - \theta$ , which is decreasing in  $\theta$  because a larger  $\theta$  amplifies the distortionary effect of the tax wedge on intermediate goods  $X_t$  as shown in (6).

# 3.1 The pre-industrial era

In the pre-industrial era, the firm size  $x_t$  is not large enough to activate innovation. Therefore, the growth rate of output per capita is

$$g_t = \sigma n_t + z_t = 0 \tag{25}$$

because  $n_t = z_t = 0$ . In the pre-industrial era, the economy does not experience economic growth because  $x_t$  is too small to provide incentives for innovation; see (27) and (28). However, given  $x_0$ ,  $x_t = \theta^{1/(1-\theta)} L_t / N_0^{1-\sigma}$  increases according to

$$\frac{\dot{x}_t}{x_t} = \lambda, \tag{26}$$

and hence,  $x_t$  eventually becomes sufficiently large to activate innovation.

<sup>&</sup>lt;sup>16</sup>All our analytical and numerical results are robust to the presence of a public good; see Appendix C.

<sup>&</sup>lt;sup>17</sup>See Chu (2010) for a fully dynamic analysis of rent-seeking elites in an AK growth model.

# 3.2 The first phase of the industrial era

Variety-expanding innovation is activated when  $x_t$  rises above a threshold:

$$x_N \equiv \left(\frac{\mu}{1-\tau}\right)^{1/(1-\theta)} \frac{\phi}{\mu - 1 - \delta(\rho - \lambda)} > x_0.$$
(27)

A higher tax rate  $\tau$  increases  $x_N$  and delays industrialization at time  $t_N = \ln(x_N/x_0)/\lambda$ . Intuitively, the rent-seeking distortion reduces incentives for the entry of firms. The variety growth rate can be derived from (16) as<sup>18</sup>

$$n_t = \frac{1}{\delta} \left[ \mu - 1 - \left(\frac{\mu}{1-\tau}\right)^{1/(1-\theta)} \frac{\phi}{x_t} \right] - \rho + \lambda > 0, \tag{28}$$

which is positive if and only if  $x_t > x_N$ . Substituting (28) into  $\dot{x}_t/x_t = \lambda - (1 - \sigma)n_t$  yields

$$\dot{x}_t = \frac{1-\sigma}{\delta} \left\{ \left(\frac{\mu}{1-\tau}\right)^{1/(1-\theta)} \phi - \left[\mu - 1 - \delta\left(\rho + \frac{\sigma\lambda}{1-\sigma}\right)\right] x_t \right\} > 0,$$
(29)

which implies  $x_t$  continues to grow despite  $n_t > 0$ . The growth rate of output per capita is

$$g_t = \sigma n_t = \frac{\sigma}{\delta} \left[ \mu - 1 - \left(\frac{\mu}{1 - \tau}\right)^{1/(1-\theta)} \frac{\phi}{x_t} \right] - \sigma(\rho - \lambda) > 0, \tag{30}$$

which is decreasing in the tax rate  $\tau$  for a given  $x_t$ . Intuitively, rent-seeking distortion reduces the entry of firms. In the first phase of the industrial era, the growth rate  $g_t$  in (30) is determined by variety-expanding innovation and gradually rises as  $x_t$  increases.

# 3.3 The second phase of the industrial era

When  $x_t$  rises above a second threshold  $x_Z > x_N$ ,<sup>19</sup> quality-improving innovation is also activated. In this case, the growth rate of output per capita is determined by the rate of return on quality-improving R&D in (13) because  $r_t^q = r_t = \rho + g_t$ . Therefore,

$$g_t = \alpha \left[ (\mu - 1) \left( \frac{1 - \tau}{\mu} \right)^{1/(1-\theta)} x_t - \phi \right] - \rho > 0, \qquad (31)$$

which is decreasing in the tax rate  $\tau$  because it reduces the return on quality-improving R&D. As firm size  $x_t$  continues to expand, the growth rate  $g_t$  in (31) gradually rises as before.

In the second phase of the industrial era, economic growth is determined by both qualityimproving innovation and variety-expanding innovation; i.e.,  $g_t = z_t + \sigma n_t$ . Therefore, (31) implies that the quality growth rate  $z_t$  is given by

$$z_t = g_t - \sigma n_t = \alpha \left[ \left(\mu - 1\right) \left(\frac{1 - \tau}{\mu}\right)^{1/(1-\theta)} x_t - \phi \right] - \rho - \sigma n_t > 0, \tag{32}$$

<sup>18</sup>Here, we use  $z_t = 0$ ,  $r_t^e = r_t = \rho + g_t = \rho + \sigma n_t$  and  $\dot{x}_t/x_t = \lambda - (1 - \sigma)n_t$ .

<sup>&</sup>lt;sup>19</sup>This inequality holds if  $\alpha$  is below a threshold. Derivations are available upon request.

where the variety growth rate  $n_t$  can be derived from (16) as<sup>20</sup>

$$n_t = \frac{1}{\delta} \left[ \mu - 1 - \left(\frac{\mu}{1 - \tau}\right)^{1/(1-\theta)} \frac{\phi + z_t}{x_t} \right] - \rho + \lambda > 0.$$
(33)

Equations (32)-(33) determine the variety growth rate  $n_t$  as a function of  $x_t$ , which evolves according to  $\dot{x}_t/x_t = \lambda - (1 - \sigma)n_t$ . Thus, the linearized dynamics of  $x_t$  can be derived as

$$\dot{x}_{t} = \frac{1-\sigma}{\delta} \left\{ \left[ (1-\alpha)\phi - \left(\rho + \frac{\sigma\lambda}{1-\sigma}\right) \right] \left(\frac{\mu}{1-\tau}\right)^{1/(1-\theta)} - \left[ (1-\alpha)(\mu-1) - \delta\left(\rho + \frac{\sigma\lambda}{1-\sigma}\right) \right] x_{t} \right\},\tag{34}$$

which is stable given (19). Equations (32)-(33) also determine the quality growth rate  $z_t$  as a function of  $x_t$ . The threshold  $x_Z$  that ensures  $z_t > 0$  is

$$x_{Z} \equiv \underset{x}{\operatorname{arg solve}} \left\{ \left[ (\mu - 1) \left( \frac{1 - \tau}{\mu} \right)^{1/(1 - \theta)} x - \phi \right] \left[ \alpha - \frac{\sigma}{\delta x} \left( \frac{\mu}{1 - \tau} \right)^{1/(1 - \theta)} \right] = (1 - \sigma)(\rho - \lambda) + \lambda \right\}$$
(35)

#### **3.4** Balanced growth path

In the long run, firm size  $x_t$  converges to a steady-state value:<sup>21</sup>

$$x^{*} = \left(\frac{\mu}{1-\tau}\right)^{1/(1-\theta)} \frac{(1-\alpha)\phi - [\rho + \sigma\lambda/(1-\sigma)]}{(1-\alpha)(\mu-1) - \delta\left[\rho + \sigma\lambda/(1-\sigma)\right]} > x_{Z},$$
(36)

which is increasing in the tax rate  $\tau$  due to the reduced entry of firms. Substituting (36) into (31) yields the steady-state growth rate as

$$g^* = \alpha \left[ (\mu - 1) \frac{(1 - \alpha)\phi - [\rho + \sigma\lambda/(1 - \sigma)]}{(1 - \alpha)(\mu - 1) - \delta [\rho + \sigma\lambda/(1 - \sigma)]} - \phi \right] - \rho > 0,$$
(37)

which is independent of the tax rate  $\tau$  because its direct negative effect and the indirect positive effect via  $x^*$  cancel each other. This result reflects the scale-invariant property from endogenous market structure in the Schumpeterian growth model. In other words, the tax wedge affecting the economy via firm size does not stifle economic growth in the long run; however, its effects on the economy can still be severe as we will show next.

#### $\mathbf{3.5}$ From stagnation to growth

In the pre-industrial era, output per capita remains constant. In the first phase of the industrial era (i.e.,  $t \ge t_N$ ), variety-expanding innovation is activated, and output per capita starts to grow. In the second phase (i.e.,  $t \geq t_Z$ ), quality-improving innovation is also

<sup>&</sup>lt;sup>20</sup>Here, we use  $r_t^e = r_t = \rho + g_t = \rho + \sigma n_t + z_t$  and  $\dot{x}_t/x_t = \lambda - (1 - \sigma)n_t$ . <sup>21</sup>Given  $\dot{x}_t/x_t = \lambda - (1 - \sigma)n_t = 0$ , the steady-state variety growth rate is simply  $n^* = \lambda/(1 - \sigma)$ .

activated. Gradually, the growth rate of output per capita rises towards the steady-state growth rate  $g^*$ ; see Figure 1.

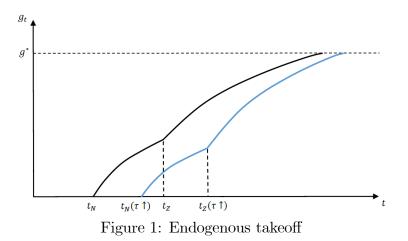


Figure 1 shows that a higher tax rate  $\tau$  delays the takeoff because  $x_N$  in (27) is increasing in  $\tau$ . For a given firm size  $x_t$ , a higher tax rate  $\tau$  also decreases the transitional growth rate  $g_t$ ; see (30) and (31). Intuitively, rent-seeking distortion reduces the incentives for entry and quality-improving R&D. However, the steady-state firm size  $x^*$  in (36) is increasing in  $\tau$  due to the reduced entry of firms. Overall, the effect of  $\tau$  on the steady-state growth rate  $g^*$  in (37) is neutral due to the scale-invariant property of the model. Therefore, although rentseeking taxation does not affect long-run growth, it delays the takeoff of the economy and slows down its growth on the transition path, which highlights the importance of considering the effects of taxation on the entire path of economic growth.

**Proposition 1** A stronger preference  $\varphi$  of the government for rent seeking leads to a higher tax rate, a later takeoff of the economy and a lower transitional growth rate (for a given firm size) in the industrial era but does not affect the steady-state growth rate.

#### **Proof.** See Appendix A.

Finally, we quantify the effect of rent-seeking taxation on the delay in the takeoff of the economy. The tractability of the Peretto model enables us to derive a closed-form solution for this effect. A completely self-interested government (i.e.,  $\tau^s = 1 - \theta$ ) delays industrialization, relative to a benevolent government (i.e.,  $\tau^b = 0$ ), by  $\Delta t_N$  years:

$$\Delta t_N = \frac{1}{\lambda} \ln \left[ \frac{x_N(\tau^s)}{x_N(\tau^b)} \right] = \frac{1}{\lambda(1-\theta)} \ln \left( \frac{1-\tau^b}{1-\tau^s} \right) = \frac{1}{\lambda(1-\theta)} \ln \left( \frac{1}{\theta} \right).$$
(38)

The equilibrium expression for  $\Delta t_N$  in (38) has the advantage of depending on only two parameters.<sup>22</sup> We calibrate the values of  $\theta$  and  $\lambda$  in (38) by considering a conventional labor share  $1 - \theta$  of 0.60 and a long-run population growth rate  $\lambda$  of 1.8% in the US.<sup>23</sup> Given

<sup>&</sup>lt;sup>22</sup>This result is robust to the inclusion of a public good; see Appendix C.

<sup>&</sup>lt;sup>23</sup>Data source: Maddison Project Database.

these parameter values,  $\Delta t_N$  is 84.8 years. Figure 2 presents  $\Delta t_N$  for  $\lambda \in [1\%, 2\%]$  and  $\theta \in [0.3, 0.5]$ . For example, if  $\lambda = 1.8\%$  and  $\theta \in [0.3, 0.5]$ , then  $\Delta t_N$  varies slightly from 77.0 years to 95.6 years. However, if  $\theta = 0.4$  and  $\lambda \in [1\%, 2\%]$ , then  $\Delta t_N$  ranges from 76.4 years to 152.7 years. Therefore, the variation in  $\Delta t_N$  comes mostly from changes in  $\lambda$  as it determines how fast firm size  $x_t$  reaches the first threshold  $x_N$ .

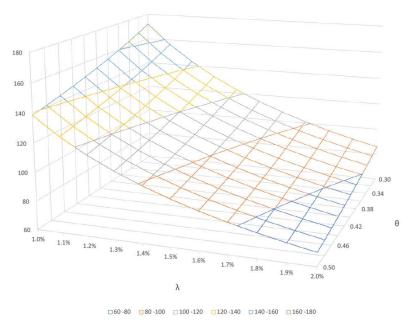


Figure 2: Years of delay in industrialization

# 4 Conclusion

In this paper, we have analyzed rent-seeking elites in a Schumpeterian growth model with endogenous takeoff. Specifically, the elites impose a tax on the economy to extract resources for their self-interest, capturing the idea of extractive political institutions in Acemoglu and Robinson (2012). A higher degree of the elites' self-interest causes more rent-seeking taxation, which impedes economic development and delays industrialization. Quantitatively, the delay is in the order of several decades to even a century. For simplicity, we have considered myopic elites. Forward-looking elites would still engage in rent-seeking taxation, but to a lesser extent in order to benefit from economic growth. Therefore, our quantitative results should be viewed as an upper bound on the magnitude of the delay in industrialization.

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#### **Appendix A: Proofs**

**Proof of Lemma 1.** We use the Hamiltonian to solve the firm's dynamic optimization. The current-value Hamiltonian of firm i is given by

$$H_{t}(i) = \Pi_{t}(i) - I_{t}(i) + \zeta_{t}(i) \dot{Z}_{t}(i) + \xi_{t}(i) \left[\mu - P_{t}(i)\right],$$
(A1)

where  $\zeta_t(i)$  is the costate variable on  $Z_t(i)$  and  $\xi_t(i)$  is the multiplier on  $P_t(i) \leq \mu$ . We substitute (6)-(8) into (A1) and derive

$$\frac{\partial H_t(i)}{\partial P_t(i)} = 0 \Rightarrow \frac{\partial \Pi_t(i)}{\partial P_t(i)} = \xi_t(i), \qquad (A2)$$

$$\frac{\partial H_t(i)}{\partial I_t(i)} = 0 \Rightarrow \zeta_t(i) = 1, \tag{A3}$$

$$\frac{\partial H_t\left(i\right)}{\partial Z_t\left(i\right)} = \alpha \left\{ \left[P_t\left(i\right) - 1\right] \left[\frac{(1-\tau)\theta}{P_t\left(i\right)}\right]^{1/(1-\theta)} \frac{L_t}{N^{1-\sigma}} - \phi \right\} \frac{Z_t^{1-\alpha}}{Z_t^{1-\alpha}\left(i\right)} = r_t \zeta_t\left(i\right) - \dot{\zeta}_t\left(i\right), \quad (A4)$$

where  $Z_t(i)$  is a state variable. If  $P_t(i) < \mu$ , then  $\xi_t(i) = 0$ . In this case,  $\partial \Pi_t(i) / \partial P_t(i) = 0$ yields  $P_t(i) = 1/\theta$ . If the constraint on  $P_t(i)$  is binding, then  $\xi_t(i) > 0$ . In this case, we have  $P_t(i) = \mu$ . This proves (10). Then, the assumption  $\mu < 1/\theta$  implies  $P_t(i) = \mu$ . Substituting (A3), (12) and  $P_t(i) = \mu$  into (A4) and imposing symmetry yield (13).

**Proof of Lemma 2.** We use the entry condition  $V_t = \delta X_t$  to derive

$$a_t = \frac{V_t N_t}{L_t} = \frac{\delta X_t N_t}{L_t} = \frac{\delta (1-\tau)\theta}{\mu} y_t, \tag{A5}$$

which also uses  $(1 - \tau)\theta Y_t = \mu X_t N_t$ . Differentiating (A5) with respect to t yields

$$\frac{\delta(1-\tau)\theta}{\mu}\dot{y}_t = \dot{a}_t = (r_t - \lambda)a_t + (1-\tau)(1-\theta)y_t - c_t,$$
(A6)

which uses (2) and (5). Then, we use (3) and (A5) to rearrange (A6) as

$$\frac{\dot{c}_t}{c_t} - \frac{\dot{y}_t}{y_t} = \frac{\mu}{\delta(1-\tau)\theta} \frac{c_t}{y_t} - \left[\frac{\mu(1-\theta)}{\delta\theta} + \rho - \lambda\right],\tag{A7}$$

which implies that the consumption-output ratio jumps to the steady-state value in (21) whenever the entry condition in (15) holds.  $\blacksquare$ 

**Proof of Proposition 1.** Use (24) to show that  $\tau$  is increasing in  $\varphi$ . Use (27) to show that  $x_N$  is increasing in  $\tau$ . Use (30) and (31) to show that  $g_t$  is decreasing in  $\tau$  for a given  $x_t$ . Use (37) to show that  $g^*$  is independent of  $\tau$ .

### **Appendix B: Equilibrium**

The equilibrium is a time path of allocations  $\{a_t, c_t, Y_t, X_t, I_t\}$  and prices  $\{r_t, w_t, P_t, V_t\}$  such that

- the household maximizes utility taking  $r_t$  as given;
- competitive final-good firms produce  $Y_t$  and maximize profits taking  $\{w_t, P_t\}$  as given;
- intermediate-good firms choose  $\{P_t, I_t\}$  to maximize  $V_t$  taking  $r_t$  as given;
- entrants make entry decisions taking  $V_t$  as given;
- the value of monopolistic firms adds up to the value of the household's assets such that  $N_t V_t = a_t L_t$ ;
- the government balances its fiscal budget  $T_t = \tau Y_t$ ; and
- the market-clearing condition of the final good holds:

$$Y_t = c_t L_t + \mu N_t X_t + T_t, \tag{B1}$$

$$Y_{t} = c_{t}L_{t} + N_{t}\left(X_{t} + \phi Z_{t} + I_{t}\right) + \dot{N}_{t}\delta X_{t} + T_{t},$$
(B2)

where (B1) applies to the pre-industrial era and (B2) applies to the industrial era.

#### **Appendix C: Public Good**

In this appendix, we show the robustness of our analytical and numerical results in the presence of a public good  $G_t = \gamma Y_t$ , where  $\gamma \in [0, 1)$  is a parameter. In this case, the tax revenue consumed by the self-interested elites is

$$T_t = (\tau - \gamma)Y_t. \tag{C1}$$

Substituting (C1) along with (17) and (20) or (21) into (22) yields

$$W_t = \varphi \ln(\tau - \gamma) + (1 - \varphi) \ln(1 - \tau) + \frac{\theta}{1 - \theta} \ln(1 - \tau).$$
 (C2)

Then, differentiating (C2) with respect to  $\tau$  yields

$$\tau = \gamma + (1 - \gamma)\varphi(1 - \theta), \tag{C3}$$

which is increasing in  $\varphi$  as before. A completely self-interested government chooses  $\tau^s = \gamma + (1 - \gamma)(1 - \theta)$ , whereas a benevolent government chooses  $\tau^b = \gamma$ . Substituting  $\tau^s$  and  $\tau^b$  into (38) yields

$$\Delta t_N = \frac{1}{\lambda(1-\theta)} \ln\left(\frac{1}{\theta}\right),\tag{C4}$$

which shows the same expression as (38) for the delay in the industrialization of the economy.