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We present proofs, some of which are very simple, of theorems on the second-order properties of quasi-concave functions.

1 Introduction

Quasi-concavity is an important concept in economics, e.g. we often assume that utility functions and production functions are quasi-concave. Arrow and Enthoven (1961) studied the problem of maximizing a quasi-concave function subject to constraints as well as gave properties of quasi-concavity in terms of bordered determinants. These properties are equivalent to the condition that the Hessian matrix be negative-definite subject to a constraint (Debreu 1952). First-order properties of quasi-concave functions are given in e.g. Mangasarian (1969, chapter 9). In this paper we give theorems on the relation between quasi-concavity and negative definiteness of the Hessian matrix and prove these theorems directly.

2 Quasi-concavity

Let *f* be a function from an open convex set *C* in \mathbb{R}^n to the real line \mathbb{R} .

Definition 1. *f* is *quasi-concave* if for every *x* and *y* in *C* such that $f(y) \ge f(x)$, we have $f(\lambda x + (1 - \lambda)y) \ge f(x)$ for every λ with $0 < \lambda < 1$. *f* is *strictly quasi-concave* if for every *x* and *y* in *C* such that $f(y) \ge f(x)$, we have $f(\lambda x + (1 - \lambda)y) > f(x)$ for every λ with $0 < \lambda < 1$.

For every point x in C and for each vector h from \mathbb{R}^n such that x + h lies in C, we define a function g from the interval [0, 1] to the real line \mathbb{R} by $g(\lambda) = f(x + \lambda h)$; cf. Berge (1959, p. 217). Quasi-concavity of f can be characterized by quasi-concavity of the functions g, as shown by the following lemma.

Lemma 1. The function f is quasi-concave if and only if for each x in C and each h in \mathbb{R}^n , the function g is quasi-concave on [0, 1].

Proof. Trivial.

Because *C* is an open set, we can extend *g* to the left such that it is defined on an interval $[-\epsilon, 1]$ for some $\epsilon > 0$. Lemma 1 also holds if we replace [0, 1] in its statement by $[-\epsilon, 1]$. Thus the derivatives of *g*, if they exist, are defined at 0.

We assume from now on that f is twice continuously differentiable. Then g is also twice continuously differentiable.

3 Necessary second-order properties

Lemma 2. Let v be a twice continuously differentiable quasi-concave function from an open interval I in the real line \mathbb{R} to the real line \mathbb{R} . If v'(x) = 0 at a point x in I, then $v''(x) \le 0$.

Proof. Suppose the contrary: v''(x) > 0. Then there exists a neighborhood N of x such that v(y) > v(x) for every $y \neq x$ in N. Choose a point w in N to the left of x and a point z in N to the right of x. There exists a λ with $0 < \lambda < 1$ such that $x = \lambda w + (1 - \lambda)z$. Thus $v(\lambda w + (1 - \lambda)z) < \min\{v(w), v(z)\}$, which contradicts the quasi-concavity of v. \Box

Theorem 1. If f is quasi-concave then for every point x in C there holds $h' D^2 f(x)h \le 0$ for every h such that h' D f(x) = 0.

Proof. Choose a point x in C and let h be a vector from \mathbb{R}^n such that h' D f(x) = 0. Define g by $g(\lambda) = f(x + \lambda h)$. By Lemma 1, g is quasi-concave. We have $g'(\lambda) = h' D f(x + \lambda h)$ and $g''(\lambda) = h' D^2 f(x + \lambda h)h$. Therefore g'(0) = 0 and thus by Lemma 2 we have $g''(0) \le 0$. That is: $h' D^2 f(x)h \le 0$.

4 Sufficient second-order properties

The converse of Theorem 1 does not hold. For example $f(x) = x^4$ is not quasi-concave; but for all scalars h such that hf'(x) = 0, there holds $h^2 f''(x) = 0$. Another counterexample is $f(x_1, x_2) = (x_1 - 5)^4 (x_2 - 5)^4$. For all vectors h such that h' D f(x) = 0 there holds $h' D^2 f(x)h = -8h_1^2(x_1 - 5)^2(x_2 - 5)^4 \le 0$ if $x_1 \ne 5$ and $x_2 \ne 5$, and $h' D^2 f(x)h = 0$ if either $x_1 = 5$ or $x_2 = 5$; however f is not quasi-concave: f(2, 2) < f(2, 12), but f(7, 7) = $f(\frac{1}{2}(2, 2) + \frac{1}{2}(12, 12)) < f(2, 2)$.

However, if at least one partial derivative of f is everywhere on C non-zero, then the converse of Theorem 1 holds.

Theorem 2. Let $\partial f / \partial x_n$ be non-zero on C and let all the contour lines of f lie in $\mathbb{R}^{n-1} \cap C$. If for every point x in C there holds $h' D^2 f(x)h \leq 0$ for every h such that h' D f(x) = 0, then f is quasi-concave.

Proof. (adapted from Arrow and Enthoven 1961, theorem 4, who prove this for the twodimensional case). We will show that each contour line (level set) of f is convex, and that this implies f is quasi-concave.

Define for each point x in \mathbb{R}^n : $\tilde{x} = (x_1, x_2, \cdots, x_{n-1})$.

We define f_i to be the *i*-th element of the gradient D f. So $f_n \neq 0$ everywhere on C. Because of the continuity of f_n there holds either $f_n > 0$ or $f_n < 0$. Suppose $f_n < 0$.

Choose two points x^0 and y^0 in *C* and let $f(y^0) \ge f(x^0)$. Let λ^0 be the largest value of λ in [0, 1] such that $f(\lambda x^0 + (1 - \lambda)y^0) = f(x^0)$ and define $z^0 = \lambda^0 x^0 + (1 - \lambda^0)y^0$.

Consider the contour line $\{x | f(x) = f(x^0)\}$. Because $f_n > 0$ there exists a twice continuously differentiable function $F : \mathbb{R}^{n-1} \cap C \to \mathbb{R}$ such that $f(\tilde{x}, F(\tilde{x})) = f(x^0)$ and $F(\tilde{x}) = x_n$ for each \tilde{x} in $\mathbb{R}^{n-1} \cap C$. Let $\tilde{h} = (h_1, h_2, \dots, h_{n-1})$ be an arbitrary vector in \mathbb{R}^{n-1} and define $h_n = -\sum_{i=1}^{n-1} h_i f_i(\tilde{x}, F(\tilde{x})) / f_n(\tilde{x}, F(\tilde{x}))$. Then $h' D f(\tilde{x}, F(\tilde{x})) = 0$ and thus $h' D^2 f(\tilde{x}, F(\tilde{x}))h \leq 0$. But $h' D^2 f(\tilde{x}, F(\tilde{x})) / h = -\tilde{h}' D^2 F(\tilde{x}) \tilde{h} / f_n(\tilde{x}, F(\tilde{x}))$ (see Note at the end of the proof) and thus $\tilde{h}' D^2 F(\tilde{x}) \tilde{h} \geq 0$ for every point \tilde{x} in $\mathbb{R}^{n-1} \cap C$ and for each vector \tilde{h} from \mathbb{R}^{n-1} . Therefore F is a convex function.

Take an arbitrary λ in $[0, \lambda^0]$ and define $w = x^0 + (1 - \lambda)y^0$. There holds $w = \mu x^0 + (1 - \mu)z^0$ with $\mu = (\lambda - \lambda^0)/(1 - \lambda^0)$. Then by the convexity of F we have $F(\tilde{w}) = F(\mu \tilde{x}^0 + (1 - \mu)z^0) \le \mu F(\tilde{x}^0) + (1 - \mu)F(\tilde{z}^0) = \mu x_n^0 + (1 - \mu)z_n^0 = w_n$. Because $f_n > 0$, it then follows that $f(w) \ge f(\tilde{w}, F(\tilde{w})) = f(x^0)$.

By definition of λ^0 we have $f(\lambda x^0 + (1 - \lambda)y^0) > f(x^0)$ for every λ in $(\lambda^0, 1]$. Thus for each λ in [0, 1] there holds $f(\lambda x^0 + (1 - \lambda)y^0) \ge f(x^0)$. Therefore f is quasi-concave if $f_n > 0$.

In the same way we can prove that f is quasi-concave if $f_n < 0$.

Note: Proof of $h' D^2 f(\tilde{x}, F(\tilde{x}))h = -\tilde{h}' D^2 F(\tilde{x})\tilde{h}/f_n(\tilde{x}, F(\tilde{x}))\tilde{h}$

Define f_i and F_i to be the *i*-th element of the gradient $D f(\tilde{x}, F(\tilde{x}))$ respectively $D F(\tilde{x})$, and f_{ij} and F_{ij} to be the (i, j)-th element of the Hessian matrix $D^2 f(\tilde{x}, F(\tilde{x}))$ respectively $D^2 F(\tilde{x})$. We have $F_i = -f_i/f_n$ and thus $F_{ij} = [f_i(f_{nj}+f_{nn}F_j)-f_n(f_{ij}+f_{in}F_j)]/f_n^2 = (f_if_{nj}+f_jf_{in}-f_nf_{ij}-f_if_jf_{nn}/f_n)/f_n^2$. The proof now follows by substituting this in $\tilde{h}' D^2 F(\tilde{x})\tilde{h} = \sum_{i=1}^{n-1} \sum_{j=1}^{n-1} h_i h_j F_{ij}$ and noting that $-\sum_{i=1}^{n-1} h_i f_i/f_n = h_n$.

As shown by the following theorem, the condition that at least one partial derivative is non-zero, is not required for a function to be *strictly* quasi-concave.

Theorem 3. If for every point x in C there holds $h' D^2 f(x)h < 0$ for each $h \neq 0$ such that h' D f(x) = 0, then f is strictly quasi-concave.

Proof. Suppose *f* is not strictly quasi-concave. Then there exist two points *x* and *y* such that $f(y) \ge f(x)$ and $f(\lambda^0 x + (1 - \lambda^0)y) \le f(x)$ for a λ^0 with $0 < \lambda^0 < 1$. Define h = y - x, and *g* by $g(\lambda) = g(x + \lambda h)$. Then we have $g(1) \ge g(0)$ and $g(\lambda^0) \le g(0)$. So there exists an α in (0, 1) such that $g(\alpha) \le g(\lambda)$ for every λ in [0, 1]. Therefore $g'(\alpha) = 0$ and $g''(\alpha) \ge 0$. That is $h' D f(x + \alpha h) = 0$, but $h' D^2 f(x + \alpha h)h \ge 0$, which gives a contradiction.

The converse of Theorem 3 does not hold. For example $f(x) = x^4$ is strictly concave and thus strictly quasi-concave, but for each $h \neq 0$ we have hf'(0) = 0, but $h^2 f''(0) = 0$. The converse of Theorem 3 does not hold even if a partial derivative is everywhere non-zero. For example $f(x_1, x_2) = 3x_2 - (x_1 - 1)^4 - 3x_1$ is strictly concave and thus strictly quasi-concave, $\partial f/\partial x_2 = 3$ is everywhere non-zero, but if $x_1 = 1$, then for all $h \neq 0$ such that h' D f(x) = 0 there holds $h' D^2 f(x)h = 0$.

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