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Liu, Wei and Hong, Yijiang

Chengdu Jincheng College, Chengdu Jincheng College

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Study on the Indicators Evaluating Innovation Abilities of High-end

Equipment Manufacturing Industry in Sichuan Province

Wei Liu $^{\rm l,\,a,}$, Yijiang $\rm Hong^{2,\,b,\,*}$

(1,2 Chengdu Jincheng College, Chengdu Sichuan 611731)

a. liuwei@cdjcc.edu.cn, b. hongyijiang@cdjcc.edu.cn

*Corresponding author

¹ Wei Liu (1974-), male, from Yilong County Sichuan Province, associate professor of Finance School in Chengdu Jincheng College. Research areas: econometric analysis, industrial cluster, rural economy. He has published 13 journal papers and 1 book. Address: No. 1 Xiyuan Avenue, Gaoxin District (West), Chengdu City. Zip code: 611731. Tel: 18081987632 QQ: 961470713 Email: liuwei@cdjcc.edu.cn.

^{2*} Yijiang Hong (1980-), male, from Chengdu City Sichuan Province, economic engineer & associate professor of Foreign Languages
School in Chengdu Jincheng College. Research areas: business English, inter-culture. He has published 12 journal papers and translated
9 books. Address: No. 1 Xiyuan Avenue, Gaoxin District (West), Chengdu City. Zip code: 611731. Tel: 13568805639 QQ: 449697818

Email:hongyijiang@cdjcc.edu.cn.

Abstract: Innovation is the only way to enhance the competitiveness of high-end equipment manufacturing industry in Sichuan province. However, due to the lack of relevant evaluation standards, many high-end equipment manufacturing enterprises cannot evaluate their own innovation abilities effectively. Using the expert-interview method, this paper constructs an evaluation index system composed of three primary indicators, six secondary indicators and nine tertiary indicators. This paper determines the weights for each indicator through order-relationship analysis, based on which suggestions are put forward to improve the innovation ability for such enterprises.

Key words: High-end equipment manufacturing industry; intelligent manufacturing; innovation ability; indicator system

1 Introduction

High end equipment manufacturing industry is a strategic emerging industry which is at the core link in the industrial chain and the high-end of the value chain. It produces high-tech products and is the key engine that is transforming and upgrading industries in Sichuan Province. According to the " '13th five-year plan' for the Development of Strategic Emerging Industries in Sichuan Province", Sichuan Province will be built into a key national high-end equipment industry base in the next five years relying on its current development and resource conditions in high-end equipment manufacturing industries^[1]. However, the lack of appraisal criteria for innovation ability results in the failure of many high-end equipment manufacturing enterprises in Sichuan to effectively evaluate their innovation ability; the unawareness about how to effectively improve their innovation ability also results in the reduction in such abilities of high-end equipment manufacturing enterprises in Sichuan. Therefore, it is imperative to build a scientific evaluation indicator system of innovation ability for high-end equipment manufacturing industry in Sichuan Province! For this indicator system, scholars have carried out in-depth studies. He Zhengchu, Pan Hongyu, Deng Ying, and Xia Zhilun (2016) constructed evaluation indicator systems of technological innovation capability for China's high-end equipment manufacturing industry by using four primary indicators such as technological innovation input and technological innovation output, and nine secondary indicators such as R & D funds and patent applications. Based on these evaluation indicator systems, technological innovation capacity between 2004 and 2014 were analyzed and evaluated on China's six categories of high-end equipment manufacturing industry such as general equipment manufacturing and special equipment manufacturing.^[2] Mou Shaobo, Huang Lei and Tian min (2013) constructed the evaluation indicator system of open innovation ability for industrial clusters based on four dimensions of technology absorption ability, market ability, innovation culture and social capital, and constructed the evaluation model

of open innovation ability for industrial clusters through fuzzy synthetical evaluation.^[3] Zhang Tieshan, Lv Yingyi, Zhou Hui, Song Wenfeng (2017) studied and put forward countermeasures to develop high-end equipment manufacturing industry in Beijing ^[4]; Lv Yongquan (2015), through in-depth study, put forward countermeasures against the existing problems in China's high-end equipment manufacturing industry^[5]. Ma Fayao, Mou Shaobo, Huang Lei (2015) put forward countermeasures to improve the open innovation ability of high-end equipment manufacturing industry after a deeper study on the factors influencing such innovation ability^[6]. Although the above studies put forward some indicators and countermeasures against different research objectives, none of them has made a choice for those indicators or given weight of each indicator, which just leaves research spaces for this topic. Therefore, this paper plans to build the evaluation indicator system on innovation ability for high-end equipment manufacturing industry in Sichuan Province, which could provide references in evaluating high-end equipment manufacturing enterprises in Sichuan Province and cultivating their innovation abilities.

2 Construction and selection of the evaluation indicator system on innovation

abilities of high-end equipment manufacturing industry in Sichuan Province

2.1 Construction of the evaluation indicator system on innovation abilities of high-end

equipment manufacturing industry in Sichuan Province

Quantitative factors and qualitative factors will both affect innovation ability. Therefore, both of these two types of factors should be included in the index system. In order to build a more objective evaluating indicator system, this paper synthetically analyzes the major characteristics of high-end equipment manufacturing industry in Sichuan Province, and draws on the research results from literature $[6^{-10}]$, based on which an indicator system has been constructed including four primary indicators, ten secondary indicators and twenty-five tertiary indicators, as shown in table 1.

Primary indicators	Secondary indicators	Tertiary indicator Serial No.	Indicator types		
		Total R&D investment in the past 1 year	1	Quantitative	
Innovation investment ability	Innovation capital investment	Proportion of R&D investment in operating revenue in the past 1 year	2	Quantitative	
	Innovative HR input	Number of R&D personnel	3	Quantitative	
		Proportion of R&D personnel in total employees	4	Quantitative	
		Proportion of personnel with master's degree or above in total R&D personnel	5	Quantitative	
Innovation	Extornal R&D	Total external R&D expenditure	6	Quantitative	
Innovation and cooperation ability	External R&D cooperation level	Proportion of external R&D expenditure in total R&D expenditure	7	Quantitative	
	External HR	Number of external partners 8 Q			
	exchange and	The ratio of external partner number to	9	Quantitative	

Table 1 Evaluation indicator system of innovation abilities of high-end equipment manufacturing industry i	ín
Sichuan Province	

	cooperation	employee number in the enterprise		
	Production, school	Number of universities and research institutions that have signed cooperation agreements with enterprises	10	Quantitative
	and research cooperation level	Proportion of R&D funds to universities and research institutions in total external R&D expenditure of enterprises	11	Quantitative
	Management system	Policies encouraging innovation	12	Qualitative
Innovation management	incentive innovation	Incentive policies for innovative achievements	13	Qualitative
ability	Drand improved in	Policies encouraging brand innovation	14	Qualitative
	brand innovation	Number of famous brands owned by the company	15	Quantitative
		Number of invention patents obtained from R&D investment of 1 million CNY		Quantitative
	Authorized	Number of design patents obtained from R&D investment of 1 million CNY	17	Quantitative
	obtained from R&D	Number of utility model patents obtained from R&D investment of 1 million CNY	18	Quantitative
Innovation	million CNY	Number of copyrights, software copyrights, integrated circuit layout design rights and other authorizations obtained from R&D investment of 1 million CNY	19	Quantitative
output	Award level of	National level	20	Qualitative
capacity	scientific and	Provincial and ministerial level	21	Qualitative
	technological achievements	Municipal level	22	Qualitative
		The ratio of patent licensing and transfer revenue to sales revenue of new products	23	Quantitative
	Innovation value realization	Proportion of sales of new products, new processes and new services in total sales	24	Quantitative
		Growth rate of output value of new products and services 25		Quantitative

2.2 Selection of indicators evaluating innovation abilities of high-end equipment manufacturing industry in Sichuan Province

Expert interviewing method was used to ask for opinions from experts studying innovation ability. In this study, entrepreneurs engaged in high-end equipment hired by Business School of Chengdu Jincheng College and experts studying innovation ability in both Business School and Financial School were selected as the objects to be consulted. According to the Expert Consultation and Survey Scale (see Appendix), experts were invited to grade each single indicator based on its relevance or importance to the topic: 1, 2, 3, 4 and 5 respectively represent extremely unimportant, relatively unimportant, general, relatively important and very important, and experts were also invited to propose on how to improve the evaluation indicator system.

30 Expert Consultation and Survey Scales were issued, among which 29 were effectively recovered. The effective recovery rate is 96.7%. The mean value of the score of each single indicator shows the concentration of experts' opinions in the consultation. The higher the mean value, the more important for each indicator to the topic.

Tertiary Indicator																									
s No.	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25
Expert 1	2	2	2	2	1	2	2	2	3	3	3	4	4	4	4	5	3	4	3	1	2	2	1	4	2
Expert 2	5	4	4	5	4	4	5	5	5	4	4	5	5	5	5	4	5	4	4	4	3	4	4	5	4
Expert 3	5	4	4	4	4	4	4	4	4	3	4	5	5	5	4	5	5	4	5	4	4	4	4	4	4
Expert 4	5	4	4	3	4	4	3	4	4	4	5	5	4	3	4	4	3	4	4	4	4	4	4	4	4
Expert 5	4	4	4	4	4	4	4	5	5	5	5	5	5	5	5	4	4	4	5	4	4	4	4	5	4
Expert 6	4	4	5	4	5	4	4	5	5	5	5	5	5	5	4	4	4	4	5	4	4	4	5	5	4
Expert 7	5	4	4	4	5	4	4	4	5	4	4	4	5	4	4	4	5	5	5	4	4	4	4	5	5
Expert 8	5	4	4	4	5	3	4	5	4	3	4	5	4	3	4	5	3	3	4	4	3	4	5	4	3
Expert 9	5	5	5	5	5	5	5	4	4	3	3	5	5	5	5	4	4	4	4	4	4	4	4	4	4
Expert 10	4	3	4	4	4	3	4	3	5	4	5	5	5	4	4	5	5	4	3	4	4	4	4	5	4
Expert 11	5	5	4	4	4	4	4	4	4	3	3	4	4	4	4	3	3	3	4	4	4	4	4	5	4
Expert 12	5	5	4	3	3	5	5	4	4	3	3	5	5	3	1	5	4	4	5	5	4	3	4	4	4
Expert 13	4	4	4	4	4	5	5	4	4	4	5	5	5	5	5	3	3	4	4	4	4	3	4	4	4
Expert 14	5	5	5	5	5	5	5	4	3	5	5	5	5	5	5	5	5	5	5	4	4	5	4	4	4
Expert 15	4	3	4	5	5	3	3	4	4	5	4	4	5	4	4	3	3	3	4	2	2	2	4	4	3
Expert 16	5	4	5	5	4	5	4	4	4	5	5	5	5	5	5	3	3	3	3	4	4	4	4	4	4
Expert 17	4	4	4	3	3	4	4	3	3	4	4	5	5	5	4	4	4	4	4	4	4	4	5	5	4
Expert 18	4	4	4	4	4	5	4	4	4	5	4	4	4	4	4	4	4	4	4	4	4	4	4	4	4
Expert 19	4	4	4	4	4	4	3	4	3	2	2	4	4	3	3	5	2	5	5	4	4	4	3	2	4
Expert 20	4	5	3	4	4	3	4	3	3	4	4	5	4	4	4	5	4	5	5	5	5	4	4	4	4
Expert 21	5	4	4	2	3	4	3	4	2	3	3	5	4	4	2	4	4	5	5	4	4	4	4	4	4
Expert 22	5	4	5	4	4	4	3	3	4	3	3	5	5	5	4	5	4	5	5	4	4	4	4	4	4
Expert 23	5	4	5	4	4	4	3	3	4	5	3	5	5	5	5	3	5	3	4	4	5	5	4	4	4
Expert 24	5	3	5	4	4	4	4	3	3	5	4	4	4	4	1	3	3	4	3	4	4	4	3	4	4
Expert 25	4	5	4	4	4	4	2	3	4	4	4	5	5	4	3	3	2	4	4	4	3	3	4	4	4
Expert 26	4	3	3	4	3	3	4	4	3	4	4	4	4	4	4	4	4	4	4	4	4	4	4	5	4
Expert 27	4	4	3	3	4	3	3	3	3	3	3	4	4	4	4	3	3	3	3	3	3	3	3	3	4
Expert 28	4	5	4	5	5	2	3	1	1	4	3	3	4	3	3	3	2	2	4	4	4	4	4	4	3
Expert 29	4	4	3	2	2	3	3	3	3	4	4	4	4	4	3	4	3	4	5	4	4	3	3	3	3
Mean	4.41	4.03	4.03	3.86	3.93	3. 83	3. 72	3.66	3.69	3.9	3.86	4. 59	4.55	4.21	3. 83	4	3.66	3.93	4.21	3.86	3. 79	3.76	3.86	4.14	3.83
Value																									
Variance	0.47	0. 53	0.53	0.77	0.85	0.72	0.71	0.81	0.86	0.74	0.69	0.32	0.26	0.53	1.15	0.64	0.88	0.57	0.53	0.55	0.46	0.48	0.55	0.48	0.29

According to the data in the table above, the mean value of the scores of the tertiary indicators with serial numbers of 4, 5, 6, 7, 8, 9, 10, 11, 15, 17, 18, 20, 21, 22, 23 and 25 is less than 4, which should be eliminated as they are between the general and relatively important; The scores of tertiary indicators with serial numbers of 1, 2, 3, 12, 13, 14, 16, 19 and 24 are larger than 4, which should be retained as they are between relatively important and very important, and. A number of experts proposed that the primary indicator of innovation cooperation and its related secondary indicators should be deleted due to their very limited impact on enterprises' innovation abilities of the high-end equipment manufacturing industry. After careful consideration, the author accepted the experts' suggestions and removed the primary indicator of innovation cooperation and its corresponding secondary and tertiary indicators. Besides, some experts thought that the indicator of the number of R&D personnel was rather too general as this number only reflected the investment scale of self-innovation personnel but failed to clearly reflect its investment intensity. After consideration, the author changed this indicator into full-time equivalent of R&D personnel, which refers to the number of R&D personnel converted by workload. Screened with the above measures, the indicator system is shown in Table 2.

Table 2 evaluation indicator system of innovation ability of high-end equipment manufacturing industry in Sichuan Province after screening

Primary	Secondary indicators	Tertiary indicators	
indicators	Secondary indicators	icitiary indicators	

	Tunavatian agrital	Total R&D investment in the past 1 year					
Innovation	invoctment	Proportion of R&D investment in operating revenue in the past					
input	Investment	l year					
	Innovation HR input	Full time equivalent of R&D personnel					
Innovation	Management system incentive	Policies encouraging innovation					
management	innovation	Incentive policies for innovative achievements					
	Brand innovation	Policies encouraging brand innovation					
	And here is a 1	Number of invention patents obtained from R&D investment of					
	Authorized	1 million yuan					
Tunassation	from D&D investment of 1	Number of copyrights, software copyrights, integrated					
	million CNV	circuit layout design rights and other authorizations					
ουτραι		obtained from R&D investment of 1 million yuan					
	Inneretion volue meeli-stion	Proportion of sales of new products, new processes and new					
	innovation value realization	services in total sales					

2.3 Determination of indicator weight

In this paper, order relation analysis is used to determine the weight of each indicator^[11]. To facilitate the calculation of the weight, tertiary indicators are referred to as A1 - A9, as is shown in Table 3

	Table 3 Tertiary indicators
	\mathbf{A}_1 Total R&D investment in the past 1 year
	A_2 Proportion of R&D investment in operating revenue in the past 1 year
	A ₃ Full time equivalent of R&D personnel
	A ₄ Policies encouraging innovation
Tertiary	A_5 Incentive policies for innovative achievements
indicators	A ₆ Policies encouraging brand innovation
	A_7 Number of invention patents obtained from R&D investment of 1 million yuan
	A_8 Number of copyrights, software copyrights, integrated circuit layout design rights and
	other authorizations obtained from R&D investment of 1 million yuan
	A_9 Proportion of sales of new products, new processes and new services in total sales

(1) Experts selecting. For this paper, six experts with different professional backgrounds were selected, among which three were experts in high-end equipment manufacturing research and three were in innovation network research, who assess the weight of each innovation ability evaluation indicator for high-end equipment manufacturing industry.

(2) Order relation arrangement and value-assignment. First, the 6 experts ranked the importance of each indicator in order. If the importance of evaluation indicator A_u is greater than (or not less than) A_v , it is recorded as A_u f A_v . Second, the 6 experts were asked to measure the importance between indicators A_m - A_{m-1} through 9 scales: rational judgements of χ_{m-1}/χ_m , the ratio of the importance degree of the evaluation indicators A_m - A_m -1 and A_m by relevant experts, are set as follows:

 $\chi_{m-1} / \chi_m = R_m$, m=2, 3, 4, 5, 6, 7, 8, 9

 R_m assignment reference table is shown in Table 4.

Table 4 R_m assignment reference table ^[11]

1.0	Indicator A_{m-1} has the same importance as indicator A_m
1.2	Indicator A_{m-1} is slightly more important than indicator A_m
1.4	Indicator A_{m-1} is obviously more important than indicator A_m
1.6	Indicator A_{m-1} is strongly more important than indicator A_m
1.1, 1.3, 1.5	and 1.7 stand for the intermediate situation of adjacent comparison judgment

The 6 experts rank the importance of each indicator and assign values to R_m , the importance degree of two adjacent indicators in A₁ – A₉ according to table 4. The results are shown in Table 5

Table 5 Experts' assignment to R_m and their ranking of evaluation indicators of innovation ability for high-end equipment manufacturing industry in Sichuan Province

Experts	Order relation	R2	R3	R4	R5	R6	R7	R8	R9
Expert 1	A1f A3 f A2f A6f A5f A4f A8 f A7f A9	1.1	1.2	1.3	1.2	1.2	1.1	1.3	1.2
Expert 2	A1f A2 f A3f A6f A5f A7f A8 f A4f A9	1.1	1.2	1.3	1.1	1.1	1.2	1.1	1.2
Expert 3	A3f A1 f A2f A5f A6f A7f A4 f A9f A8	1.2	1.1	1.2	1.1	1.3	1.1	1.1	1.1
Expert 4	A ₃ f A ₁ f A ₂ f A ₄ f A ₅ f A ₇ f A ₆ f A ₈ f A ₉	1.2	1.2	1.3	1.2	1.3	1.2	1.2	1.1
Expert 5	A ₁ f A ₃ f A ₂ f A ₄ f A ₆ f A ₅ f A ₇ f A ₈ f A ₉	1.1	1.2	1.2	1.1	1.1	1.3	1.1	1.3
Expert 6	A1f A3 f A2f A6f A4f A5f A9f A7f A8	1.2	1.1	1.3	1.2	1.2	1.3	1.1	1.3

(3) Calculation of the weight of each indicator

To calculate the weight value of indicator Au ^[11] $\chi_u(u = 1,2,3,\Lambda,9)$, the calculation formula is as following:

$$\chi_{9} = (1 + \sum_{m=2}^{9} \prod_{u=m}^{9} R_{u})^{-1}$$
$$\chi_{m-1} = R_{m}\chi_{m}, (m = 9, 8, 7, 6, 5, 4, 3, 2)$$

Base on the above formula, indicator weight values are calculated and reordered according to $A_1 - A_9$, as shown in Table 6.

	Table 6Weight of each indicator										
Indicators	Expert 1	Expert 2	Expert 3	Expert 4	Expert 5	Expert 6					
A_1	0.199	0.187	0.157	0.18	0.185	0.21					
A_2	0.151	0.17	0.143	0.15	0.14	0.159					
A ₃	0.181	0.142	0.188	0.216	0.168	0.175					
A_4	0.081	0.068	0.075	0.115	0.117	0.102					
A5	0.097	0.099	0.119	0.096	0.096	0.085					
A_6	0.116	0.109	0.108	0.062	0.106	0.122					
A7	0.056	0.09	0.083	0.074	0.074	0.059					
A ₈	0.073	0.075	0.062	0.052	0.068	0.045					
A9	0.047	0.057	0.068	0.047	0.052	0.065					

Averaging the weight of each indicator calculated from the indicator ranking by different experts, we get the final weight of each tertiary indicator:

 $\chi = (0. 186, 0. 152, 0. 178, 0. 093, 0. 098, 0. 103, 0. 072, 0. 062, 0. 056)$

Substitute the above calculation results into table 2, and calculate the weights of secondary and primary indicators. The results are shown in Table 7.

Primary indicators	Primary indicator weight assignment	Secondary indicators	Secondary indicator weight assignment	Tertiary indicators	Tertiary indicator assignment by G1 method	
		Innovation capital	0.338	Total R&D investment in the past 1 year	0.186	
Innovation input	0.516	investment		Proportion of R&D investment in operating revenue in the past 1 year	0.152	
		Innovation HR input	0.178			
Innovation		Management system		Policies encouraging innovation	0.093	
	0.294	incentive innovation	0.191	Incentive policies for innovative achievements	0.098	
management		Brand innovation	0.103 Policies encouraging brand innovation		0.103	
		Authorized		1 Number of invention patents obtained from R&D investment of 1 million yuan	0.072	
Innovation output	0.19	obtained from R&D investment of 1 million CNY	0.134	Number of copyrights, software copyrights, integrated circuit layout design rights and other authorizations obtained from R&D investment of 1 million yuan	0.062	
		Innovation value realization	0.056	Proportion of sales of new products, new processes and new services in total sales	0.056	

Table 7 Evaluation indicator system weight assignment of innovation ability of high-end equipment manufacturing industry in Sichuan Province

3. Conclusions and suggestions

Table 7, shows that the innovation capability of high-end equipment manufacturing industry in Sichuan Province is most affected by innovation investment, accounting for 51.6%; ranking No. 2 is innovation management, accounting for 29.4%; ranking the last is innovation output, accounting for 19%. Therefore, in order to improve the innovation ability of high-end equipment manufacturing enterprises in Sichuan Province, innovation investment should first of all be increased, including innovation capital investment and innovation HR investment, that is to increase the number and proportion of computer-controlled automatic manufacturing equipment and relevant R&D personnel in order to improve the ability of high-end equipment industry on intelligent manufacturing; meanwhile, products should be further innovated and new technologies, such as Internet of Things, cloud computing and artificial intelligence etc., should also be widely applied in new products in order to increase their level of networking, informationization and intellectualization which will help increase their market competitiveness. Secondly, innovation management should be implemented and the whole process of enterprise innovation should be included in process management. We should not only encourage innovation in the management system, making a system to encourage innovation and tolerate failures, to reward individuals and their teams for achieving innovation results, but also implement brand innovation strategy, formulate policies to encourage brand innovation and improve

the environment for enterprises' internal governance. Finally, we should actively apply for and obtain patents (copyrights), improve the proportion of sales of new products, new processes and new services in the total sales, and further enhance the company's ability of continuous innovation.

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Appendix: questionnaire of expert consultation and investigation - scoring of primarily selected indicators of innovation ability of high-end equipment manufacturing industry in Sichuan Province

Distinguished experts and scholars:

Hello! We are teachers of Chengdu Jincheng College. Now we are doing a research on the innovation ability of high-end equipment manufacturing industry in Sichuan Province. Through comprehensively analyzing the main characteristics of high-end equipment manufacturing industry in Sichuan Province, and drawing on the research results of relevant literature, we preliminarily formed the following evaluation indicator system of innovation ability of high-end equipment manufacturing industry in Sichuan Province. Please grade each single indicator according to its relevance or importance. 1, 2, 3, 4 and 5 respectively represents extremely unimportant, relatively unimportant, general, relatively important and very important. If necessary, please put forward your suggestions for further improvement of the evaluation indicator system.

Primary indicators	Secondary indicators	Tertiary indicators	extremely unimportant	relatively unimportant	general	relatively important	very important	Score
			1	2	3	4	5	
		Total R&D						
		investment in the						
	Innovation	past 1 year						
	capital	Proportion of R&D						
	investment	investment in						
		operating revenue						
		in the past 1 year						
Innovation		Number of R&D						
investment		personnel						
ability		Proportion of R&D						
		personnel in						
	Innovative HR	total employees						
	input	Proportion of						
		personnel with						
		master's degree						
		or above in total						
		R&D personnel						
		Total external						
T		R&D expenditure						
Innovation		Proportion of						
and	External K&D	external R&D						
cooperatio	cooperation level	expenditure in						
n abılıty		total R&D						
		expenditure						

This is only an academic survey. Thank you very much for your cooperation!

		March and C	1			
		Number of				
		external partners				
	External HK	The ratio of				
	exchange and	external partner				
	cooperation	number to				
		employee number				
		in the enterprise				
		Number of				
		universities and				
		research				
		institutions that				
		have signed				
		cooperation				
	Production,	agreements with				
	school and	enterprises				
	research	Proportion of R&D				
	cooperation level	funds to				
		universities and				
		research				
		institutions in				
		total external				
		R&D expenditure				
		of enterprises				
		Policies				
		encouraging				
	Management system	innovation				
	incentive	Incentive				
	innovation	policies for				
Innovation		innovative				
management		achievements				
ability	Brand innovation	Policies				
		encouraging brand				
		innovation				
		Number of famous				
		brands owned by				
		the company				
		Number of				
	Authorized patents(copyrigh t) obtained from	invention patents				
		obtained from R&D				
		investment of 1				
		million CNY				
Innovation		Number of design				
output		natents obtained				
capacity	R&D investment of	from R&D				
	1 million CNY	investment of 1				
		million CNV				
		Number of utility				
		model natents				
		meast basenes	1			

	obtained from R&D			
	investment of 1			
	million CNY			
	Number of			
	copyrights,			
	software			
	copyrights,			
	integrated			
	circuit layout			
	design rights and			
	other			
	authorizations			
	obtained from R&D			
	investment of 1			
	million CNY			
Award level of	National level			
scientific and	Provincial and			
technological	ministerial level			
achievements	Municipal level			
	The ratio of			
	patent licensing			
	and transfer			
	revenue to sales			
	revenue of new			
	products			
	Proportion of			
Innovation value	sales of new			
realization	products, new			
	processes and new			
	services in total			
	sales			
	Growth rate of			
	output value of			
	new products and			
	services			