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# An Optimization-Based Framework For Modeling Counterterrorism Strategies

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Abstract: The paper introduces the subject of terrorism and counterterrorism by means of a two-person bimatrix game that provides some insight into the behavior of the two players. We then examine three important areas in counterterrorism tasks: the detection of terrorist cells and how to render them inoperable, the fortification of assets in order to protect them from terrorist attacks, and the optimal evacuation of people from an area affected by terrorism. Basic mathematical models are formulated and demonstrated. The paper concludes with some thoughts on potential extensions of the models presented here.

November, 2011

## 1. Introduction

Following Rapoport (2004), the history of modern terrorism can be subdivided into four groups. The first wave consisted of the anarchists, who formed in the 1880s. They were followed by the anticolonialists (1920-1960), and the New Left (1965–1995), some whose major proponents were the “Irish Republican Army,” the German “Red Army Fraction” (RAF), and the Italian’s “Red Brigades.” Even though early terrorist groups were largely national, they did have connections to other groups, even though their goals may have differed widely. A good example are RAF members Baader, Meinhof, and Ensslin, who went to training camps in the Middle East that were operated by regional terrorist groups. For a short account of the organization’s history, see, e.g., WordIQ (2010). The fourth and last wave (so far) is described to consist of religious terrorists, who started acting in the 1990s. Weinberg and Eubank (2010) make conjectures about the possible demise of wave four and the potential emergence of a fifth wave.

For a list of organizations considered by various Western nations as well as India and Russia to fall into the terrorist mold, see, e.g., List of designated terrorist organizations (2011). While the listing includes regional groups such as the “Shining Path” in Peru, various Tamil groups, the Kurdistan Workers Party (PKK), and some Irish terrorist groups (both green and orange), it is dominated by Islam terror groups, who make up more than two thirds of the organizations. While possibly rooted in a specific region, they have an international focus as far as their recruiting and activities are concerned. Furthermore, regional U.S. groups such as the “Earth Liberation Front,” or “lone wolves” such as the Unabomber and the Oklahoma bomber, are not listed. The State Department also keeps an up-to-date list of groups that are considered terrorist organizations.

In order to obtain a feel for the magnitude of the problem, Figure 1 shows the number of terrorist attacks in the years 1961–2001. Figure 2 plots the number of fatalities (dead and wounded) that result from terrorist attacks. The graphs are based on the contribution by Sandler and Enders (2004), who provide historical data for the years 1968 – 2001. The solid lines are trend lines based on quadratic regression, the

broken lines are based on an exponential regression, and the dotted lines are based on moving averages.

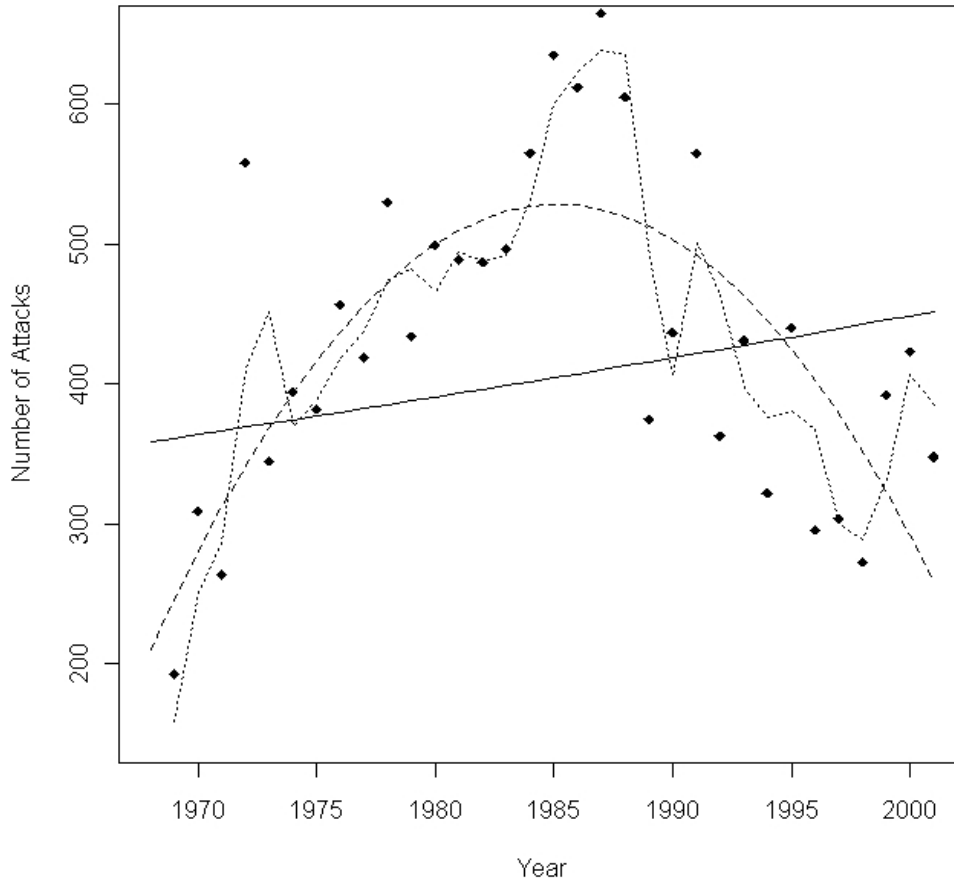


Figure 1: The number of terrorist incidents from 1968 to 2001

The quadratic regression in Figure 1 appears to be a relatively good fit (a cubic regression looks very similar) and it shows an actual decline of the number of terrorist acts over time. However, the image changes dramatically, though, if we consider the number of fatalities (dead and wounded) over time. Graph 2 shows a general increase, regardless of the type of regression that we use, with dramatic outliers in 1995 and 1998.

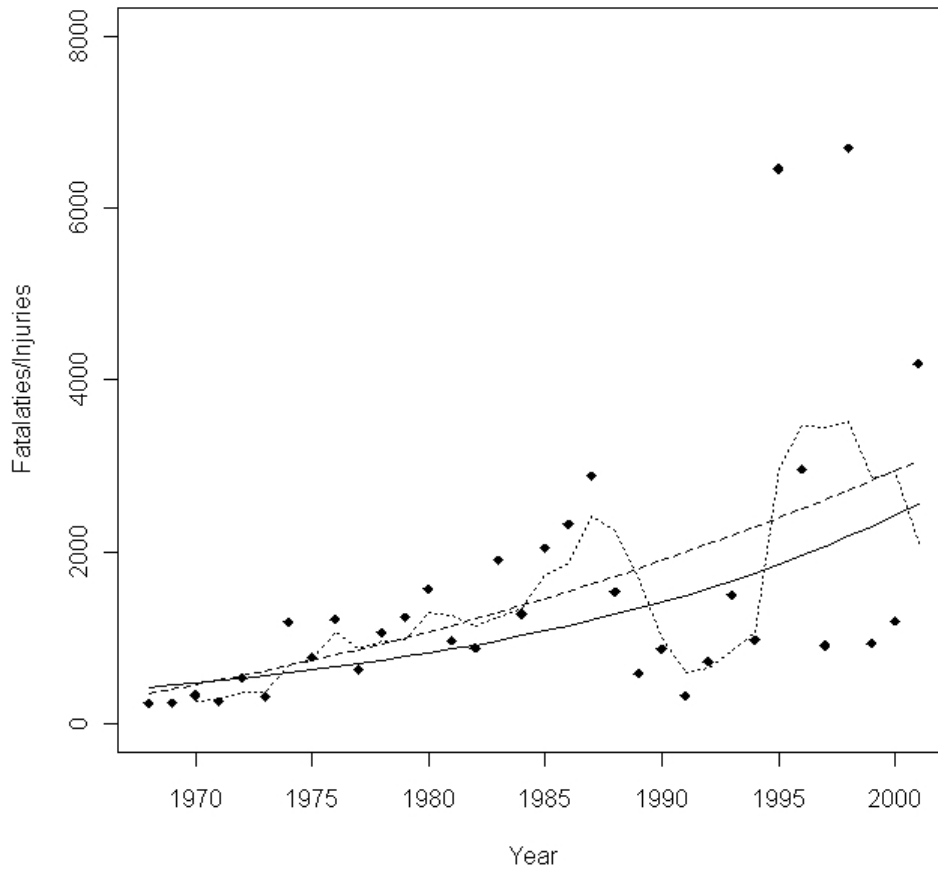


Figure 2: The number of fatalities (dead and wounded) 1968 to 2001

The subject of this work, measures of counterterrorism, fall into a number of categories. One of the ways of categorizing counterterrorism efforts is the proactive *vs.* reactive dichotomy. Among the proactive measures is the profiling and identification of terrorists. Some of the techniques are outlined in Section 2.1. One may attempt the identification of terrorists by way of their behavior, the company they keep, the language they use, their purchases, and other behavioral aspects. An important aspect is also the identification of the terrorists' objectives, which appears difficult, as terrorist groups tend to be opportunistic, taking every opportunity to create havoc. Another proactive measure deals with the possibility of fortifying the assets that a country has and needs to protect. Models of this type are

discussed in Section 2.2 of this paper. As long as such fortifications are without considering the terrorists' objectives, such strengthening is arguably a very expensive shot in the dark. An excellent demonstration of this effect is the well-known Colonel Blotto game (see, e.g., Gross and Wagner, 1950), in which two players fight for dominance on multiple battlefields. Each commander's task is to assign armies to each of the battlefields, and whoever has more armies on a battlefield wins. In the special version of relevance here, the defender  $D$  has to protect a walled city with  $n$  gates. Both, the attacker  $A$  and the defender  $D$  now assign armies to the gates. If the attacker has more armies at one of the gates, he can enter the city and wins. In the context of the subject at hand, terrorists have to succeed only once to win, while the defender has to win at all gates. This makes the game highly asymmetrical. On the other hand, it has been pointed out that in the preparation of an attack, the attacker must succeed in each step, while the security forces of the defender must succeed only once to intercept the plot. This does, at least to some extent, level the playing field.

The costs of terrorism and counterterrorism are difficult to assess. Frey *et al.* (2007) estimated the cost of terrorism to Europe in the 15-year period from 1974 to 1988 to be in excess of \$16 billion, more than one fifth of total tourism revenues. Costs of the September 11th, 2001 attack on the United States have been estimated at \$90 billion for New York City alone (Charters, 2007), while the total are often projected to be in the trillions. However, according to Frey *et al.*, the September 11 attacks are among the very few terrorist acts that have had an actual negative impact on the economy (as indicated by a measurable impact on the stock market lasting at least one week).

In comparison, the cost of mounting terrorist attacks is comparatively modest. The United Nations estimates that most attacks cost in the range of US\$50,000; for example, the Madrid bombings in 2004 that killed 191 people required a cash layout by the terrorist groups of no more than US\$10,000 (The Age, 2004). This appears to show that the police adage to "follow the money trail" may not be very successful in leading security forces to the perpetrators.

On the reactive front, there are ways to deal with a terrorist attack once such an attack has actually happened. While useful minimizing the follow-up damage, many such plans amount to little more than getting the wounded out of the area, burying the dead, and stabilizing the affected area. Evacuation planning is discussed in Section 2.3 of this paper.

In order to determine what effects general behavioral assumptions have, we turn to game theory. In order to explain the general idea, consider two players, *viz.*, the defender  $D$  and the attacker  $A$ . Each of the two players has a finite number of strategies, which they choose either simultaneously or sequentially. There are two main solution concept: *Nash equilibria* and *von Stackelberg solutions*. Loosely speaking, a Nash equilibrium is an arrangement, in which neither player has any incentive to unilaterally change his strategy. As such, the existence of a Nash equilibrium is an indication of stability of the outcome. On the other hand, von Stackelberg (sequential) games feature one player as the leader and his opponent as the follower. The opponents are assumed to have complete and correct knowledge about the game and the objective of their opponent. In order to solve a von Stackelberg game, we act recursively: we first determine the follower's *reaction function* by determining the follower's optimal reaction to each strategy of the leader. The leader will then know the consequence of each of his decisions, and can thus make an optimal choice.

Typical scenarios of von Stackelberg leader-follower games include major pharmaceutical firms that introduce new drugs (the leaders) and manufacturers of generic drugs (the followers). In order to make it possible and interesting for a competitor to become a leader, he must have the resources to be a leader and there must be an advantage to become the leader. If one of these two ingredients is missing, the game will never be played as neither competitor can be or will want to be the leader. On the other hand, if there exists an advantage to make the first move, a firm that is capable to do so will attempt to become a leader, a result referred to as the "first mover paradox" in marketing circles; see, e.g., Ghosh and Buchanan

(1988).

Comparing the strategies of the leader and those of the follower, it immediately becomes apparent that the situation is not symmetric: while the leader has to guard against all possible actions of the follower by making assumptions concerning the goals and actions of the follower, the follower has no such problem.

In the context of optimization, leader-follower games are modeled as bilevel programming problems. While the follower's problem is typically not too difficult, the leader's problem uses input parameters that are the result of the follower's optimization problem. In other words, we have nested optimization problems. With the exception of very specific scenarios, such problems pose tremendous computational difficulties. Standard references for bilevel programming problems are Bard (1999) and Dempe (2002).

In the attacker–defender game, assume that the defender  $D$  has only two options, *viz.*, give in to terrorists' demands, or to not give in. Similarly, the attacker (i.e., the terrorists)  $A$  can either bomb the victim or refrain from doing so. This scenario results in four possible outcomes for each pair of  $(D, A)$  strategy combinations: (do not give in, do not bomb), (do not give in, bomb), (give in, do not bomb), and (give in, bomb). In order to simplify the exposition, we create a matrix, in which the rows refer to the defender's strategies, while the columns represent the strategies of the attacker. The strategy combination with the highest utility is assigned a “payoff” of 4, the next highest a 3, then 2, and finally the lowest-ranking strategy combination receives a utility of 1. Since the utility functions of the defender and the attacker are obviously different, the first “payoff” in the matrix refers to the utility of the defender, while the second number refers to the utility of the attacker. A reasonable matrix is then as follows.

| Payoffs $(D, A)$  | <i>Attacker</i> ↓ |      |
|-------------------|-------------------|------|
| <i>Defender</i> ↓ | Do not bomb       | Bomb |
| Do not give in    | 4, 1              | 2, 2 |
| Give in           | 3, 4              | 1, 3 |



Note that  $D$ 's "Do not give in" strategy actually dominates his "Give in" strategy, so that  $D$  will never give in. The situation may be further clarified by constructing the reaction graph that belongs to this matrix. Its construction (see, e.g., Eiselt and Sandblom, 2004) assigns a node  $n_i$  to each of the four strategy combinations and an arc from one node to another, if the unilateral action of one of the two players results in a move from one outcome to another. Clearly, a player will only engage in such unilateral action if it is in his own best interest.

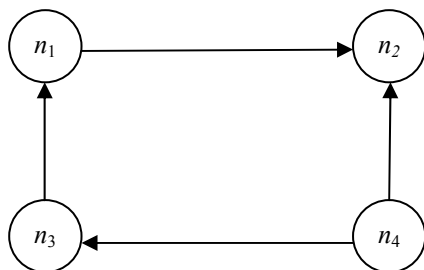


Figure 3

In order to explain, suppose that  $D$  has tentatively decided to give in to  $A$ 's demands and  $A$  has tentatively decided not to bomb, meaning that the scenario under consideration is shown as node  $n_3$ . The defender's choices at this point are only to choose between give in or not, meaning stay at  $n_3$  or move to  $n_1$ . Since  $n_1$  has a utility of 4 to  $D$ , while  $n_3$  only has a utility of 3,  $D$  would prefer to move to  $n_1$ . Similarly, suppose that the scenario  $n_1$  would be tentatively chosen, and  $A$  would ponder the situation.  $A$ 's only option is to either not bomb (i.e., stay at  $n_1$  or bomb, meaning move to  $n_2$ . Since  $A$  has a higher utility to bomb, he will move from  $n_1$  to  $n_2$ .

It is apparent that the state  $n_2$  is a Nash equilibrium, as neither player has an incentive to unilaterally move out of  $n_2$ . For the von Stackelberg game with  $D$  as leader (a natural choice, as the defender will signal first that he will or will not give in to terrorist demands), the reaction function includes the "bomb" strategy if

the defender announces not to give in, and the attacker’s “do not bomb” strategy, in case the defender signals that he will give in. The defender’s better choice is for the defender to give in, so that the outcome (give in, do not bomb) results.

Suppose now that  $D$  has developed a tool that makes it very expensive for  $A$  to carry out a bombing. As a result of this change,  $A$ ’s preference ordering changes slightly to that shown in the matrix below.

| Payoffs ( $D, A$ ) | <i>Attacker</i> ↓ |      |
|--------------------|-------------------|------|
| <i>Defender</i> ↓  | Do not bomb       | Bomb |
| Do not give in     | 4, 2              | 2, 1 |
| Give in            | 3, 4              | 1, 3 |

The reaction graph for this situation is now shown below.

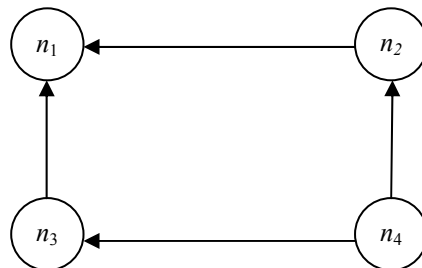


Figure 4

It is apparent that while  $D$ ’s strategy “Do not give in” still dominates his “Give in” strategy,  $A$ ’s strategy “do not bomb” now dominates his “bomb” strategy. The result of the seemingly minor change is a new Nash equilibrium at the node  $n_1$ , where  $D$  does not give in and  $A$  does not bomb. As a matter of fact, this is the strategy that many states have been following during the last decades: trying to make the “bomb” option for the terrorists less attractive in case the state does not give in to the terrorists’ demands. The von Stackelberg solution is the same as the unique Nash equilibrium.

Back in the original situation, it is not only the terrorists' perception of their utility that may change. In reality, the game (or, more realistically, many similar games) is/are repeated many times, and both players will be able to observe and learn from each other's reactions. Over time, the attacker may succeed in conveying the message that a victim is better off, if they were to give in (by making concessions), if the terrorists do not bomb. The revised payoff table would then be as follows:

| Payoffs ( $D,A$ ) | <i>Attacker</i> ↓ |      |
|-------------------|-------------------|------|
| <i>Defender</i> ↓ | Do not bomb       | Bomb |
| Do not give in    | 3, 1              | 2, 2 |
| Give in           | 4, 4              | 1, 3 |

The reaction graph of this payoff matrix is shown below.

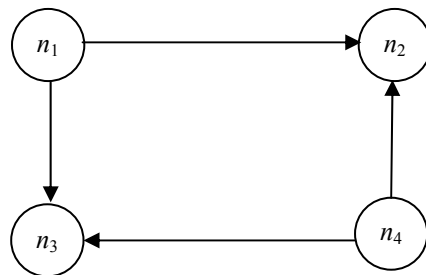


Figure 5

It is apparent that there are now two equilibria, the hawkish “do not give in” and “bomb” combination, and the dovish “give in” and “do not bomb” combination. While the dovish combination is preferred by both players, it is not obvious whether or not negotiations can result in that solution, as negotiations require communication and trust, ingredients not likely to exist in this context.

Take now a step back and consider again the “payoffs” we have been using in the above analysis. Just like profits in the context of business, the payoffs for each of the two players comprise “revenues” and “costs.” For the defender, the (monetary) costs include, but are not limited to, added security measures, coupled with a general decrease of efficiency and thus slowed growth of GDP, while the “revenue”

consists of “success stories,” such as reports concerning averted attacks. On the other hand, the terrorists’ costs are the fatalities on their side that occur during the attack and the penalty their members are assigned if and when they are caught. On the “revenue” side, there is the added recognition among their peers and the ego boost of being associated with a successful attack against a much more powerful opponent, fueled through much media attention. It appears that the (potential) victim can best work with the revenue and cost of the terrorists, as its own costs and revenue are more or less fixed, given that they try to avert a possible attack. In an open society, there is little that the defender can do regarding the revenue, as it does not control the media that will report successful and unsuccessful incidents (and, by doing so, in the eyes of the terrorist potentially advertise and glorify their deeds). On the side of the terrorists’ costs, even drastic penalties such as public hangings (assuming that such actions were feasible) will do little to a group of people who think very little of their own life when considering their “cause.” It is mandatory that the defender uses the attacker’s utility function when dealing with them, rather than their own. One of the difficulties is that a democratic state is bound by many checks and balances, prohibiting many potentially effective courses of action as they would infringe on civil liberties. Terrorists have, of course, no such considerations, making the struggle skewed and asymmetric.

## **2. The Models**

The models we discuss address a number of relevant questions in the context of counterterrorism. One of the obvious questions is “who?” as it identifies the personnel involved in the activities. Pertinent tools are monitoring the internet, phone lines, social networks, purchases of suspect materials (a measure that may work in case of ingredients for “dirty bombs,” but will utterly fail in the case of seemingly innocent tools such as box cutters), the infiltration of terrorist groups or the (less expensive) use of informants. Similar counterterrorism measures apply to discovering “how” the next attack is to be carried out, as well as “where will they strike?”, “what facility will they attack?”, or “whom are they trying to assassinate?” need to be addressed. Protective measures (also referred to as “hardening”) can and have been used. Identification cards are now required in many official buildings, security screening at airports and

government buildings is a standard procedure, and closed-circuit TV cameras are ubiquitous. The question “when” is probably beyond the ability of analysts to answer, as terrorists tend to be opportunists, who strike whenever an opportunity presents itself. There may be important dates, such as September 11 or certain holidays or other special days, because symbolism holds a special place in terrorist motivation in many cases.

A very important consideration concerns the objectives of terrorists. Typically, it is assumed that terrorists have grievances—however ill-conceived—that, at least in their opinion, can only be remedied by violent means. The very insightful paper by Abrahms (2008) disputes this claim. In contrast, the author demonstrates that terrorist groups have continued to survive even after their demands have been met, and that groups with strongly divergent objectives have worked together, while others, whose goals are quite similar, have fought among themselves for dominance. The lack of obvious objectives will make it very difficult to actually predict future terrorist moves. Maybe it is this lack that has prompted some researchers to liken the spread of terrorist cells to the spread of cancer, whose only obvious objective is to grow; see, e.g., the paper by Carley *et al.* (2003) about bioterrorism. This is also in line with Niskanen’s (1968) model of people with power, whose objectives are to maximize their own budgets and power, rather than to accomplish a particular goal.

Sageman (2004) provides an interesting account concerning the motivations of individuals who have joined a global jihad. His conclusions are pretty much in line with those outlined in the aforementioned work by Abrahms (2008). In a follow-up work, Sageman (2008) discusses the radicalization and asserts this to be a collective, rather than an individual, process. Hoffman (2006) disputes some of Sageman’s theses.

## **2.1 Identifying the Players**

This section deals with issues and tools regarding (1) the identification of the individuals who are (potentially) involved in terrorist activities, and (2) a plan for their elimination. It should be noted that all

methods of intelligence gathering deal with some sort of surveillance, making them subject to legal and privacy issues (see e.g. Posner, 2008). The key to intelligence gathering is profiling, i.e., the association of individuals with traits, (political, ethnic, or religious) groups, things they purchase, places they congregate either in person or in other places such as on the internet (particularly the “dark web,” see, e.g., the University of Arizona’s Artificial Intelligence Lab), the flow of money they spend, other people whom they communicate with (in person, via phone internet, or any other means), and similar issues.

Activities of individuals can be observed in all of their communications with other people, be it on social networks, emails, phone calls, their physical gathering at meeting places, or by way of their transfers of money or goods. The study of social networks began with Milgram (1967) who initiated the concept of “six degrees of separation.” Early (successful) techniques include McGehee’s (1983) “village survey method” and traffic analysis.

The first task is to distill a network of potential terrorists from the huge pool of users of email, social networks such as *facebook* and *twitter*, and other information. This network can be modeled as an undirected graph  $G = (V, E)$  with sets of nodes  $N$  and undirected edges  $E$ . Each node  $n_i$  represents one individual, an edge  $e_{ij}$  that connects nodes  $n_i$  and  $n_j$  indicates that there has been some communication between the two individuals whose nodes are connected. In addition, it may be useful to assign numbers to edges or arcs that symbolize the strength of the connection, such as the magnitude of the money transfer, the number of calls made during the course of a week between any two people, and so forth.

Graphs that show “relations” between individuals could have edges symbolize kinship and other relations, the flow of money between individuals, or the flow of commands. In the latter two cases, it is mandatory to use dynamic networks, as is also customary in models of disease propagation.

From the terrorists’ point of view, they will attempt to organize their cells with a number of objectives in

mind. On the one hand, the communication structure must be simple so as to avoid unnecessary communication errors, while the potential for detection and the damage done by interrogation of captured cell members should be minimized as well. The two extremes shown in Figures 6a and 6b may explain the concepts.

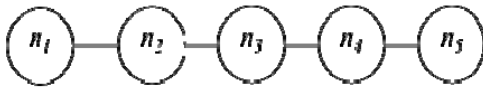


Figure 6a

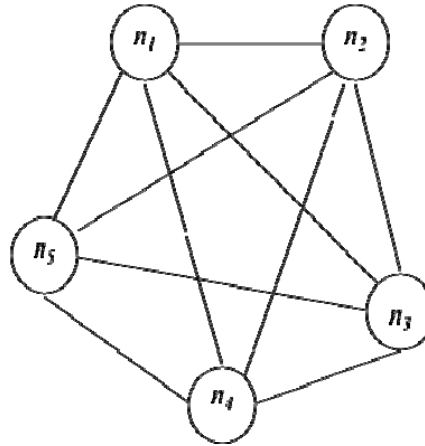


Figure 6b

The structure in Figure 6a is extremely simple. Its advantage is that the detection of any element and its subsequent removal and interrogation cannot result in the further detection of more than two other elements in the cell. The downside concerns the length of the lines of communication: in the worst case, when  $n_1$  wants to communicate with  $n_5$ , the path includes actually four edges, i.e., four individual communications. In contrast, Figure 6b allows direct communications between all cell members. At the same time, though, the detection of any individual could expose the entire cell.

When analyzing the structure of a network, it is useful to express the characteristics of its nodes by some relevant measures. Starting with Freeman (1977), different measures of centrality have been devised so as

to indicate a central figure in a cell, who is hopefully the ringleader of the cell. Some of the measures are the degree of a node, the 1-median, and the node through which lead the largest number of shortest paths between all pairs of nodes (dubbed the *betweenness centrality*). These measures may help to identify the actual structure of a terrorist cell and help distinguish between leader, lieutenants, and foot soldiers. However, as with any proxy, the measure may not express exactly what it sought: a node with a large degree may simply be a middleman that is used by a cell leader to hide his own identity and avoid being detected. Krackhardt's kite graph in orgnet.com (2011) is an excellent example of an organizational structure and some of the centrality measures. Skillicorn (2009) uses the graph structure to measure the importance of a node by means of adjacency matrices and eigenvectors. Rhodes (2009) describes a technique to infer the structure of a terrorist cell on the basis of sample information.

A number of insurgency cell models can be found in Political Research Associated (2010). Krebs (2002) analyzes the observed communications of the nineteen September 11 terrorists in his contribution and Rodriguez (2005) displays the network of the Madrid bombers. Regarding the organizational structure of terrorist cells, Klerks (2001) points out that criminal organizations (he mainly investigates organized crime in The Netherlands) are no longer hierarchically structured, but opportunistic and likely to change. An update is provided by Krebs (2008). A similar account is provided by Barr and Baker (2001), who report that the "Earth Liberation Front" does not have a clear chain of command that would destroy the functionality of the cell once the leader has been eliminated. This is very much in line with Bin Laden's assertion concerning the 9/11 bombers (Transcript DoD, 2001) that

"Those who were trained to fly didn't know the others. One group of people did not know the other group."

Farley (2003) does not work with the undirected communication graphs outlined above, but instead uses directed graphs to model a cell's command structure. His main contribution is a formula that calculates the probability of a cell being rendered inefficient if  $k$  out of its  $n$  members have been randomly eliminated. His formula assumes that we do know how many members the cell has and how the structure



of the cell is organized.

An obvious question is then whom to eliminate if the members and the organizational structure of the cell are known. This problem can easily be formulated as a standard set covering model. In particular, suppose that the estimated costs of eliminating node  $n_i$  are  $c_i$ , and let  $a_{ik} = 1$ , if node  $n_i$  is located on path  $k$ . Observe that this formulation will require us to enumerate all paths from the leader to any of the foot soldiers. While this task is normally huge, the moderate size of the cells and the typically sparse communication structure in the cell renders these concerns irrelevant. Defining now binary variables  $y_i$ , which assume a value of 1, if node  $n_i$  is to be eliminated, and 0 otherwise. We would like to point out that the different “costs” to take out a cell member is in large part determined by the fact that cells may be physically located in areas over which the defender has no jurisdiction. The set covering model can then be written as

$$\begin{aligned}
 \text{P: Min } z &= \sum_i c_i y_i \\
 \text{s.t. } \sum_i a_{ik} y_i &\geq 1 \quad \forall k \\
 y_i &\in \{0, 1\} \quad \forall i
 \end{aligned}$$

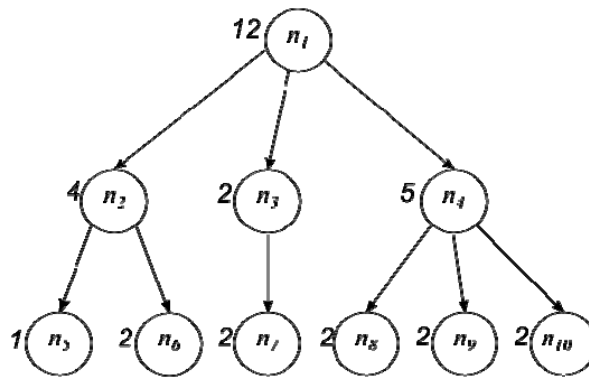


Figure 7

As a numerical illustration, consider the graph in Figure 8, in which  $n_1$  is the leader of the cell,  $n_2$ ,  $n_3$ , and

$n_4$  are lieutenants, and  $n_5, \dots, n_{10}$  are foot soldiers. In order to render the cell inefficient, all chains from the leader to each of the foot soldiers have to be interrupted. Suppose that this is done by eliminating individual elements of the cell. The numbers next to the nodes in the Figure indicate the costs that are incurred to eliminate each of the elements. It appears reasonable that leaders are more protected and thus more costly to eliminate than foot soldiers. The optimal solution in this small example is to go after lieutenant  $n_4$ , foot soldiers  $n_5$  and  $n_6$ , and either lieutenant  $n_3$  or foot soldier  $n_7$  for a total cost of 10.

Carley *et al.* (2002) discuss how the centrality of nodes in a social network may be used to identify the leader of a cell. In particular, they point out the potential destabilization of the removal of a leader due to multiple successors and potential infighting. Also, one of the main ideas to identify (automatically or semi-automatically) a terrorist cell in social networks is by comparison with random groups. Gutfraind (2009) constructs a dynamic model of terrorist cells with leaders and foot soldiers. Using differential equations, he demonstrates the importance of eliminating foot soldiers. He also points out the importance of successes of a cell on future recruiting, and that prolonged inactivity will most likely result in a cell's demise. Finally, Bobeica *et al.* (2008) perform semantic analyses of text messages among group members so as to determine whether or not the group plans an attack. The tool has great potential for automation, but the massive amounts of data and the possibility of coded and ever-evolving language present major challenges.

## 2.2 Protecting the Assets

The issue in this section is how to protect buildings, roads, dams, pipelines, airports, and other essential parts of the infrastructure from terrorist attacks. As far as the structure of the conflict is concerned, we revert again to game theory with two players, the defender  $D$  and the attacker  $A$ . As any analysis of a game, it is crucial to know what each of the parties actually knows about its opponent's strategies and objectives. In the simplest case, assume that  $A$  and  $D$  agree on the types of the infrastructure (from here on collectively referred to as "assets") that are to be attacked and defended; let these assets be collected in

the set  $J$ . Furthermore, suppose that  $A$  has announced that he will attack *all* assets in  $J$ . The victim will now plan to fortify (also referred to as “harden”) his assets so as to minimize the damage done by the terrorist’s actions. In this context, Church *et al.* (2004) discuss the reliability of assets, while the more recent contribution by Church and Scaparra (2007) discusses the fortification of assets. A probabilistic model is discussed by Pinker (2009), whose investigation includes warnings and the actual deployment of resources in the presence of a threat.

As an aside, assets are not necessarily just important parts of the infrastructure, buildings or similar assets. As Silke (2008) points out, few terrorist attacks use *CBRN* (chemical, biological, radiological, or nuclear) weapons. In particular, since homicide bombers prefer to cause as much personal injury as possible, “assets” in the widest sense can also include crowded places or any sites at which significant numbers of people congregate.

We would also like to mention that in this paper, we will exclusively look at the damage done in terms of lives and property lost. This is by no means to say that this is the only relevant measure in this context. If one’s home gets burglarized, there is a tremendous loss of trust and faith, even if no property was taken at all. In the military context, Captain Doolittle’s raid on Japan in April 1942 caused little visible damage, but this was the first time that the citizens of Japan saw the war happening on their own territory. Due to their extreme difficulty of measuring psychological effects of this nature, while important in their own right, are not considered in this paper.

Suppose now that terrorist and victim are both aware what the damage is likely to be if no fortification (beyond what security exists at the present) is undertaken, and what the damage will be, if the asset is fortified. The difference is the “price” of not fortifying an asset. At this stage, we assume that an asset can either be either fortified or it is not. Furthermore, the victim also knows how much it costs to fortify each of the assets. Typically, the victim’s budget is not sufficient to fortify *all* assets, so that a choice must be

made. The victim's choice will be to minimize the damage done by the terrorist, given that the victim fortifies only as many assets as the budget allows. As the damage is defined as the difference between the value of an asset before the attack and after the attack and since the value before an attack is a constant, while the value after the attack depends on whether or not the asset is fortified), we may alternatively maximize the residual value of the asset.

Formally, defining  $\underline{c}_j$  as the residual value of the  $j$ -th asset after it has sustained an attack while not fortified, and define  $c_j$  as the value of the asset after an attack in case it has been fortified. The benefit of protection is then  $\Delta_j = c_j - \underline{c}_j$ . Furthermore, let  $a_j$  denote the cost of fortifying the  $j$ -th asset let  $b$  be the given budget. Then we can define binary decision variables  $y_j$ , which assume a value of one, if the victim decides to fortify the  $j$ -th asset, and zero if this is not the case. The problem of optimally allocating the budget so as to minimize the total damage (or, alternatively, maximize the residual value) can then be written as

$$\begin{aligned} \text{P: Max } z &= \sum_j (\underline{c}_j + \Delta_j y_j) \\ \text{s.t. } \sum_j a_j y_j &\leq b \\ y_j &= 0 \text{ or } 1. \end{aligned}$$

Note that the first term in the objective function is a constant, so that we actually maximize the sum of marginal benefits of the fortification. It is apparent that this version of the problem has no spatial embedding and is nothing but the well-known knapsack problem, see, e.g., Martello and Toth (1990). Furthermore, the model assumes not only that the terrorist will attack all targets simultaneously, but also that the attacker has full, correct, and complete knowledge of the damage he can do.

A minor extension of the knapsack problem occurs, if the defender has chosen classes of assets and wants

to ensure that at least one asset in each class is defended. This means that for each class  $C_k$ , the defender will define a constraint

$$\sum_{j \in C_k} y_j \geq 1.$$

This is a knapsack problem with generalized upper bounding constraints of the type discussed by Eiselt (1986).

Alternatively, we could also consider a model that allocates scarce resources to the protection of assets. This model is continuous, but its objective is nonlinear. The idea behind this model is that the marginal utility of protection is decreasing. Define  $x_j$  as the amount of resources allocated to the  $j$ -th asset and let  $f_j(x_j)$  denote the protection afforded by the  $j$ -th asset, if  $x_j$  resources are allocated to it. The simplest model will then attempt to maximize the overall protection that is possible within a budget  $b$ , so that we can write

$$\begin{aligned} \text{P: Max } z &= \sum_j f_j(x_j) \\ \text{s.t. } \sum_j x_j &\leq b \\ x_j &\geq 0 \quad \forall j. \end{aligned}$$

As a numerical example, consider three assets, whose protection functions are  $f_1(x_1) = 5\sqrt{x_1}$ ,  $f_2(x_2) = 50 - 30e^{-0.05x_2}$ , and  $f_3(x_3) = 30 + .4x_3$ . With  $b = 50$  resource units available, we could use simple bisection search on the slopes of the functions to arrive at the optimal allocation of  $\bar{x}_1 = 27.1267$ ,  $\bar{x}_2 = 22.79$ , and  $\bar{x}_3 = 0$  for residual values of the assets of 26.0416, 40.4866, and 30. The protection functions for the three assets are shown as solid, broken and dotted lines, respectively, in Figure 8. The optimal levels of protection are indicated on that figure as dots.

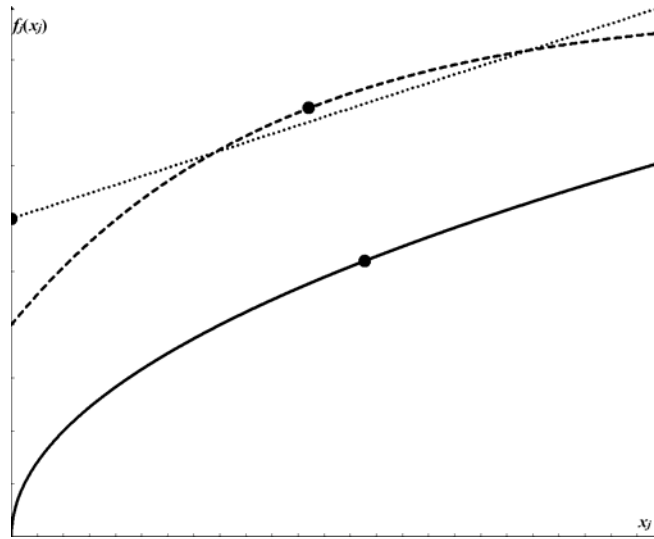


Figure 8

Another possible and potentially important extension occurs if we drop the assumption that terrorist and victim have the same state of knowledge concerning the damage an attack can do. One of the few works dealing with different perceptions in a location model with competing players is Eiselt (1998). Bier *et al.* (2007) allow different perceptions as to the value of a target's protection/destruction.

Comparing the strategies of the leader and those of the follower, it immediately becomes apparent that the situation is not symmetric: while the leader has to guard against all possible actions of the follower by making assumptions concerning the goals and actions of the follower, the follower has no such problem. All he needs to do is observe the course of action of the leader and then make the decision that is in his own best interest.

### 2.3 Minimizing the Damage

So far, all the models that we have discussed assume planning has been done prior to a terrorist attack with the objective of minimizing the fallout should one occur (considering the fact that the attack may have compromised some of the evacuation routes as well). An entire stream of research deals with

optimal responses given that an attack has occurred. Most such works go under the topic of “Disaster Planning” or “Evacuation Planning”. Waeckerle (1991) is a good source regarding the medical response to such attacks. As far as evacuation planning is concerned, a standard reference is Perry *et al.* (1981). It is interesting to note that the subject of optimally designing evacuation routes has received considerable attention in the operations research and computer science literature; see for example Osman *et al.* (2009), Lu *et al.* (2003), de Silva and Eglese (2000), just to name a few. Hamacher and Tjandra (2002) provide a good reference for research on this subject.

Whereas these models are developed for evacuation of people from various unsafe sites to safe ones, little work has been done on the optimal evacuation planning of multi-level buildings. One reference is by Osman (2009), who addresses that problem by modeling and visualizing evacuation routes from low-rise regional buildings and out of an affected area and develops and proposes optimization models for the problem. In this context, the account by Waldau *et al.* (2006) concerning the evacuation of the World Trade Center during and after the September 11 attacks is an important contribution. Finally, it is important for counterterrorism planning to locate facilities such that if the need arises, evacuation planning is as expeditious as possible. In other words, what is needed are models that integrate evacuating planning into facility location and facility layout decisions. Due to the inherent complexity of these models, they have not been widely studied. Notable exceptions are Sherali *et al.* (1991) and Eiselt (1985). The first paper develops both a planning and an operational computer-based tool through a particular location-allocation model that selects a set of candidate shelters from among a given set of admissible alternatives in a manner feasible to available resources, and prescribes an evacuation plan which minimizes the total congestion-related evacuation time. Computational experience is also provided against a set of realistic test problems formulated on the Virginia Beach network. In contrast, the second paper, Eiselt (1985) describes a location model, in which given numbers of “supplies” (i.e., people, vehicles, or any similar entity) are to be routed parallel to the axes (such as in cities planned on a grid), so as to minimize the maximal flow. The underlying assumption is that the larger the traffic volume, the

higher the propensity of panic, confusion, and the slower the actual evacuation.

Finally, what the literature presently misses are models that integrate facility location, interdiction and evaluation planning. Given the complexity of such models, the most practical plan of research would be to develop initial models involving few facilities on simple graphs (linear graphs or trees) and use the insight gained to propose heuristics for more complex and realistic problems.

The following paragraphs present a somewhat generic model that chooses emergency exits among a number of possible locations (determined by an engineering feasibility study), and then routes people from their present location to an exit or any other safe area. In order to implement the results, it would be most beneficial if the system were automated in the following sense. Sensors count the number of people walking into rooms, so that a system knows at any point in time how many people are present in different locations of the building. Whenever there is a change (i.e., somebody walks from one room into another), the system recomputes the optimal evacuation routes in real time. The results of that optimization process are then displayed outside each room, where arrows, not unlike the emergency floor lighting in airplanes, direct individuals from their present location to a safe place.

One limitation of this formulation is that it only addresses the task of getting people *out*. At the same time, though, first responders would have to get *in*. Not only does this opposing flow make the problem significantly more difficult, but it also—and arguably more importantly—adds to the confusion and panic.

Given this scenario, we can formulate an optimization problem as follows. For the purpose of simplicity of the exposition, we ignore the temporal component, which means that we assume that all edges can be passed in unit time. In real life, we would work with (typically very large-scale) dynamic networks. First assume that the rooms and walkways of the building are displayed as a graph  $G = (N', E)$  with the set of nodes  $N' = (n_1, n_2, \dots, n_n)$  and the set of edges  $E = (e_{ij}: i, j, \in N')$ . Each node represents a room with  $s_i$



denoting the number of people in it at some chosen point in time. Suppose now that  $I$  denotes the set of all locations, in which people are present (i.e., the set of rooms), and  $J$  is the set of potential exits, which are also represented by nodes in  $N$ . For convenience, we connect all nodes in  $J$  with an artificial node  $n_{n+1}$ , which represents the safe place (or “outside,” if you will). Denote now the total set of nodes  $N = N' \cup \{n_{n+1}\}$ . Also, we have penalty functions  $f(x_{ij})$  for all edges in the network. These penalty functions indicate the penalty to the walkway  $e_{ij}$  that results if  $x_{ij}$  people use that walkway or corridor. We only require that  $f(x_{ij})$  are increasing functions of  $x_{ij}$ . One simple penalty function uses the capacity  $\kappa_{ij}$  of edge  $e_{ij}$ , so that  $f(x_{ij}) = x_{ij}/\kappa_{ij}$ , which is nothing but the proportion of the used capacity of the edge. The higher this proportion, the more highly congested the edge is, and the more reasons for panic and delays. This means that the penalty function is to be minimized. However, since each walkway produces such a penalty, we will have to determine an overall penalty by “somehow” aggregating individual penalties. In our example below, we choose to use an objective that minimizes the maximum individual proportional usage of any of the edges.

Defining binary locational variables  $y_j$ , which assume a value of one, if we choose to locate an exit at node  $j \in J$ , and zero otherwise, and continuous variables  $x_{ij}$ , which denote the flow of people from node  $n_i$  to node  $n_j$ , we can formulate a basic location-flow evacuation model as follows:

$$\begin{aligned}
\text{P: Min } z &= \max \{x_{ij}/\kappa_{ij}\} \\
\text{s.t. } \sum_j x_{ij} - \sum_j x_{ji} &= s_i \quad \forall i \in N \\
x_{j,n+1} &\leq M y_j \quad \forall j \in J \\
\sum_j y_j &= p \\
x_{ij} &\geq 0 \quad \forall i \in I, j \in J.
\end{aligned}$$

The first  $|N|$  constraints ensure that all people leave the rooms, the second  $|J|$  constraints, in which  $M \gg 0$  denotes a suitably large constant, ensure that the flow of people is directed only through exits that actually

exist, and the last constraint ensures that exactly  $p$  exits are located, a number that is chosen by the decision maker, e.g., the fire marshal, or building engineer. If the emergency exists have already been located, the problem reduces to a simple minimax flow problem.

As a numerical example, consider the graph in Figure 9, where the numbers next to the nodes indicate the number of people located at the nodes, and the numbers in round brackets next to the edges indicate the capacities of the walkways. The broken lines to node  $n_6$  show the exits and paths to the safe place.

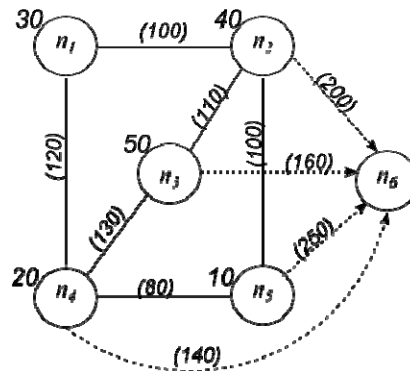


Figure 9

The optimal solution of the problem is shown in Figure 10. It is important to realize that the bottlenecks in the network are the flows on the arcs  $e_{32}$ ,  $e_{45}$ ,  $e_{25}$ , and  $e_{26}$ , all of which have a capacity utilization of 36.84%, which appears quite reasonable.

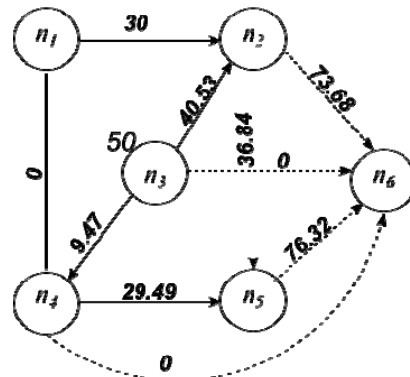


Figure 10

However, observe that while some of the people who either are at node  $n_2$  or who enter node  $n_2$ , are directed from that node directly to the safe place  $n_6$ , while others are first sent to node  $n_5$ . This is not only unacceptable, but also very confusing, requiring a modification of the model that guarantees that all people, once that have arrive at one room, get directed to the outside along the same walkways. “Single source” models of this type have been discussed in the literature by Galvao and Marianov (2011).

### 3. Summary and Research Outlook

This paper first outlines a general game-theoretic model of attacker and defender that provides some insight into the players’ reactions given some ordinal ranking of preference functions. We then describe mathematical methods for some of the major areas that deal with international terrorism: the detection of terrorist cells, the optimal fortification of assets, and the optimal evacuation given existing buildings and areas. The models described here are, of course, simplistic. The idea is to provide a starting point for future research and to outline potential directions that may improve knowledge about and understanding of potential reactions of terrorists to defenders’ policies and ways to deal with strikes once they have happened.

Much work remains to be done, particularly in the area of “detect and destroy.” The present knowledge concerning terrorist cells (at least the part that is available in the open literature, which, given the nature of the field, will be very much limited), their organization, and their command structure is crude and insufficient. One potentially interesting thread of research is the use of game-theoretic models that involve network design. In particular, we refer to competitive models, in which the attacker designs the cell he wants to use for future attacks with the objective to minimize detection, while maintaining easy of communication. The defender will attempt to optimally intercept the cell structure. In this game, the attacker is the von Stackelberg leader, while the defender is the follower. An analysis of the *modus*

*operandi* of the terrorists regarding their choice of targets will improve solutions that deal with the fortification of assets. Opportunistic attackers will result in a fortification strategy by the defender that is close to a maximin solution. Finally, major improvements of practical evacuation models will devise systems for street closures (to let first responders to the site) and appropriate (and simple) escape routes for victims. Again, network design techniques can be used to plan access routes given that an asset is hit. Furthermore, one may also plan for added protection if access routes are destroyed as well.

An important strand of research involves the design of terrorist cells. Given the (reasonable) assumption that terrorists are actively and intelligently planning the design of their cell structure, Hartnell and Gunther (2009) show how one such robust cell structure could look like. Knowledge of this result can accommodate the defender in their task to detect, destroy, and defend their assets.

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