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## **A note on the empirical test of herding: a threshold regression approach**

Saumitra, Bhaduri

Madras School of Economics, Chennai, India

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# **A Note on the Empirical Test of Herding: A Threshold Regression Approach**

## **Abstract:**

The paper aims at investigating herding behaviour in equity market by applying an alternative econometric methodology. The paper applies the threshold test developed by Hansen [2000] to standard herding model in order to capture a non-linear effect of extreme market movement on the trading behaviour of the participants. Using the econometric model with threshold effect, the paper finds little evidence for market-wide herding for the Indian equity market. Even in the extreme market conditions, participants appear to discriminate between different securities, as predicted by the rational asset pricing paradigm.

## **1. Introduction:**

Over the years, it has become a major challenge to academics as well as practitioners to understand the behavior of market participants. The Efficient Market Theory assumes that investors form rational expectations of future prices and discount all market information into expected prices in the same way. However, these rationality assumptions underpinning the efficient market hypothesis are often challenged in reality as the observed stock returns display “herd behaviour” in many markets. The herding behavior describes a group of individuals who act to imitate the decisions of others or market without paying any attention to their own belief or information. Consequently, prices tend to deviate from fundamental value, thus affecting the risk and return characteristics of stock returns.

There is a growing body of work that has examined the herding behavior across different contexts. The theoretical models of herding behavior have been developed by Bhikchandani and Sharma (1992), Scharfstein and Stein (1990) and Devenow and Welch (1996). While the empirical studies have focused on testing herding in various circumstances including cross country and cross market studies, Chan, Cheng and Khornana (2000), analyzed the herding behaviour in the stock markets in the US, Hong Kong, South Korea, Taiwan, and Japan and have concluded against the existence of

strong herding behaviour for their sample. In a more country specific studies Hwang and Salmon (2004) and Demirer and Kutan (2006), examined the herding behaviour in the stock markets of South Korea and China, respectively. Herding behaviour has also been examined in other markets which include study by Gleason, Mathur and Peterson (2004) for exchange traded funds and future markets, while Weiner and Green (2004) for herding in heating oil and crude oil futures markets. Wermers, (1999) have tested the existence of herding behavior among mutual fund managers.

Barring a few exception, most of the empirical models of herding are based on Christie and Huang (1995) (hereafter referred to as CH) and Chang et al. (2000) (hereafter referred to as CCK) model which uses the cross sectional standard deviation (CSSD) and cross sectional absolute standard deviation (CSAD) across stock returns as a measure of average proximity of individual returns to the realized market return<sup>1</sup>. CH and CCK focus their analysis of herding for periods of extreme market movements, as they argue that traders are more likely to herd at times of heightened uncertainty and extreme market turbulence.<sup>2,3</sup>

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<sup>1</sup> Hwang and Salmon (2004) have used other measure of herding such as cross-sectional dispersion of the factor sensitivity of assets within a given market.

<sup>2</sup> However, herd behavior may be present when markets are quiet, because during these times the role of the market portfolio may be replaced by other factors that serve as herding objectives (Hwang and Salmon, 2004).

<sup>3</sup> The cross-sectional standard deviation (CSSD) is expressed as:

$$CSSD_t = \sqrt{\frac{\sum_{i=1}^N (R_{i,t} - R_{m,t})^2}{(N-1)}}$$

While the cross-sectional absolute deviation is expressed as:

$$CSAD_t = \frac{1}{N} \sum_{i=1}^N |R_{i,t} - R_{m,t}|$$

N is the no. of firms in the portfolio.  $R_{i,t}$  is the observed stock return of firm i at time t.  $R_{m,t}$  is the cross-sectional average stock of N returns in the portfolio at time t.

Most of the empirical models of herding use the rational asset- pricing model (CAPM) to arrive at a test for herding under extreme market conditions, where herding is defined as traders ignoring their private assessment of individual assets and following the trend of the overall market. Thus, if herding occurs, individual returns will converge to the aggregate market return, resulting in decreased dispersion of individual returns from the market return<sup>4</sup>.

Therefore, empirically, herding is tested during the trading intervals characterized by large swings in average prices, in which a lower than expected level of cross sectional variation would indicate herding. Though the theoretical model provides robust conclusions, most of the empirical models of herding suffer from the subjectivity involved in defining the extreme market movements. Therefore, the goal of this paper is to address this limitation by applying a new econometric methodology. The paper applies the recent threshold regression method developed by Hansen [2000] to standard CSAD regressions, to capture a non-linear effect of extreme market movement on the herding behaviour. To our knowledge, this is the first paper that intends to test herding with Hansen's test.

The remainder of the paper is organized as follows: Section two presents the methodology proposed in the paper to test the herding behaviour in the stock market. Section 3 describes the data while section 4 reports the empirical results .Section five concludes the paper.

## **2. The Empirical model and testing procedure:**

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<sup>4</sup> Further, the findings of Nofsinger and Sias (2002) indicate that institutions herd together and trade with the momentum of the market on days when there are large movements in the aggregate market. Goetzman (1995) expands on this result when he describes investor behavior during market fads and crashes. According to Goetzman (1995), a fad occurs when stock prices are apparently moving together to a greater extent than normal, stock returns are going up, and the whole market is going up. During a fad, the cross-sectional variation would be expected to be low. Goetzman (1995) argues that this reduced variation would also be expected with investor mass pessimism, for instance, during a panic or crash. In markets not marked by either euphoria or mass pessimism the cross sectional variation would be expected to be higher.

Rational asset- pricing models and herding behavior propose distinct predictions regarding the behavior of the cross-sectional standard deviation of returns during periods of markets stress. Rational asset- pricing models predict that during extreme market movements, large changes in the absolute value of the market return translate into an increase in dispersion due to the differing sensitivities of individual securities to the market return. The existence of market wide herding behavior, in contrast, dictates that dispersions would be relatively low in presence of large market movements. Conventionally, the test for herding, or alternatively for rational asset pricing, uses the following empirical specification:

$$CSSD_t = \alpha + \beta^L D_t^L + \beta^U D_t^U + \varepsilon_t$$

where the CSSD is cross-sectional standard deviation at time  $t$ , and is defined as

$$CSSD_t = \sqrt{\frac{1}{n-1} \sum_{i=1}^n (r_{it} - r_{mt})^2}$$

and  $D^L=1$  if the market return on day  $t$  lies in the extreme lower tail of the distribution and zero otherwise;  $D^U=1$  if the market return on day  $t$  lies in the extreme upper tail of the return distribution and zero otherwise. The dummy variables act to capture differences in investor behavior during extreme up or down versus relatively normal markets. Therefore, the significantly negative coefficients would indicate herd behaviour. Typically extreme market movements are defined arbitrarily as consisting of the lower and higher 1%, 2% and 5% tails of the market distribution.

However, to avoid the subjective definition of extreme behaviour and also to account for non-normality of returns and the fat tails of return distributions that affect standard deviation metrics more than they affect absolute deviation measures, CCK proposes an alternate model to identify herding. The CCK model predicts that market participants are more likely to herd during market stress, as characterized by periods of large price movements. Thus, one would expect a less than proportional increase in  $CSAD_t$  for extreme values of return ( $R_{mt}$ ).

$$CSAD_t = \alpha + \gamma_1 |R_{mt}| + \gamma_2 R_{mt}^2 + \varepsilon_t$$

The coefficient  $\gamma_2$  captures the non-linear relationship that may exist between  $CSAD_t$  and  $R_{mt}$ .

The primary objective of the paper is to apply a new econometric methodology to test herding behaviour in the equity market in order to investigate the effects of the non-linearity. We shall apply the recent threshold regression method developed by Hansen [2000] to standard CSAD regressions, in order to capture a non-linear effect of extreme market movement on the herding behaviour. The threshold model allows splitting up of the sample into different regimes and tests the herding for each of these regimes respectively. Further, this empirical model also helps to test the assumption that herding may also occur during normal market movements<sup>5</sup>. Finally, the paper also tests herding in relatively extreme up-market and down-markets conditions, where the down-market (up-market) is defined as comprising all observations for which the return is less than zero (greater than zero). This specification allows us to capture potential asymmetries in the herding behaviour without confining our search to the extreme tails of the distribution.

The paper applies the test advocated by Hansen [2000] to assess the null hypothesis of a linear regression against a threshold regression (TR) analysis. The threshold models have a wide variety of applications in economics. Direct applications include models of separating and multiple equilibria. Other applications include empirical sample splitting when the sample split is based on a continuously-distributed variable.

An empirical TR model to test herding behaviour is given by:

$$CSAD_t = \beta_1' |R_{mt}| + u_t \quad q_t \leq \gamma \quad (1)$$

$$CSAD_t = \beta_2' |R_{mt}| + u_t \quad q_t > \gamma \quad (2)$$

Where  $CSAD_t$  and  $q_t$  are the dependent variable and the threshold variable, while  $|R_{mt}|$  is the independent variable capturing the absolute market return. The threshold variable,

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<sup>5</sup> Hwang and Salmon (2001) argue that herding is more likely in quiet markets.

which is  $|R_{mt}|$  in our model, is used to split up the sample into two groups called "regimes". The model allows the regression parameters to differ depending on the value of  $q$ . The random variable  $u_t$  is a regression error.

The model (1)-(2) can be written in a single equation form with the introduction of the dummy variable  $d_t = I(|R_{mt}| \leq \gamma)$  where  $I(\cdot)$  denotes the indicator function. If we set the variable  $|R_{mt}(\gamma)| = |R_{mt}| \cdot d_t$ , then equations (1)-(2) are equal to

$$CSAD_t = \beta' |R_{mt}| + \theta |R_{mt}(\gamma)| + u_t \quad (3)$$

where  $\beta = \beta_2$  and  $\theta = \beta_1 - \beta_2$ .

Equation (3) allows all regression parameters to differ between the two regimes. Hansen [2000] develops an algorithm based on a sequential OLS estimation which searches over all values  $\gamma = q_{(t)}$   $t=1, \dots, T$ . The procedure also provides estimates of  $\beta$  and  $\theta$ . The null hypothesis of rational asset-pricing model is captured as  $\beta_1 > \beta_2 > 0$  against the alternative of herding behaviour as  $\beta_2 < \beta_1$ . Hansen [2000] proposes a heteroskedasticity-consistent F-test bootstrap procedure to test the null of linearity. Since the threshold value is not identified under the null, the p-values are computed by a fixed bootstrap method. The independent variables are supposed to be fixed, and the dependent variable is generated by a bootstrap from the distribution  $N(0, e_t)$  where  $e_t$  is the OLS residual from the estimated threshold model. Hansen [2000] shows this procedure yields asymptotically correct p-values. Therefore, if the hypothesis of linearity is rejected with  $\beta_1 = \beta_2$ , one can split the original sample according to the estimated threshold value and further test for herding using the restriction  $\beta_2 < \beta_1$ .

### 3. Data and Sample

Christie and Huang (1995) argued that the herding behavior is often a short-term phenomenon and can only be captured with a high frequency data. Further, Tan et al (2008) while analyzing herding behavior in the Chinese stock market also concluded that the level of herding is more pronounced using daily data than using weekly and monthly

data. Therefore, following the existing literature the paper uses daily stock price data to test herding behaviour in the Indian equity market. The non availability of inert-day data has constrained us to use the data with next highest frequency i.e. the daily data.

The daily data on stock prices, market capitalization for all firms listed on BSE-500 has been collected over the period from January 1, 2003 to 31 March, 2008, constituting 1301 observations<sup>6</sup>.

Since, there have been new firms included in BSE-500 in the sample period for which only partial data was available; we have considered a consistent set of firms in our analysis leading to a balanced sample of 349 firms. The data is obtained from Capitaline database. The stock return for all firms is calculated as  $R_t = 100 * (\log(P_t) - \log(P_{t-1}))$ .

Table 1 contains summary statistics for average daily return for BSE 349 companies. In 2008, the mean value of average daily return is in negative and has a higher standard deviation which confirms the then turbulence in the Indian Market. The minimum average daily return for the total sample (-5.101%) also occurs on 21<sup>st</sup> January 2008. The second lowest minimum average daily return (-4.734) was on 17<sup>th</sup> May 2004 when SENSEX slumped by 842 points due to political uncertainty in domestic market as National Democratic Alliance government went out of power. The average daily return for the entire sample is 0.06% with a characteristic negative skewness observed in the return data.

#### **4. Empirical Results:**

Table 2 shows the results of global OLS regressions of standard CSAD model and test for a threshold effect. Using 1000 bootstrap replications, the  $p$ -value for the threshold model using  $|R_{mt}|$  is significant at 0.001 suggesting a possible sample split based on  $|R_{mt}|$ . Figure 1 displays a graph of the normalized likelihood ratio sequence  $LR^*(n)$  as a function of the threshold. The LS estimate of  $\gamma$  is the value that minimizes this graph, which occurs at

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<sup>6</sup> Though the number of observations in 2008 is only 61, we still include this year in order to capture the recent stock market crash.



1.413%. The 95% critical value is also plotted in Figure 2 and the asymptotic 95% confidence interval can be considered as between 0.458% and 1.433% from the graph where  $LR^*(n)$  crosses the dotted line. Therefore, the results show that there are reasonable evidences for a two-regime and nonlinear effect in CSAD<sup>7</sup>.

	<b>Observations</b>	<b>Mean</b>	<b>Standard Deviation</b>	<b>Minimum</b>	<b>Maximum</b>	<b>Skewness</b>
2003	253	0.152	0.582	-1.626	1.822	-0.289
2004	254	0.057	0.763	-4.734	2.635	-1.662
2005	251	0.092	0.499	-2.355	1.475	-0.969
2006	250	0.050	0.709	-3.311	2.305	-1.361
2007	249	0.083	0.556	-2.207	1.591	-1.106
2008	61	-0.314	1.374	-5.101	3.036	-0.575
<b>Total</b>	<b>1317</b>	<b>0.068</b>	<b>0.687</b>	<b>-5.101</b>	<b>3.036</b>	<b>-1.406</b>

**Table 1: Summary Statistics: Average Daily Return (BSE 349 companies)**

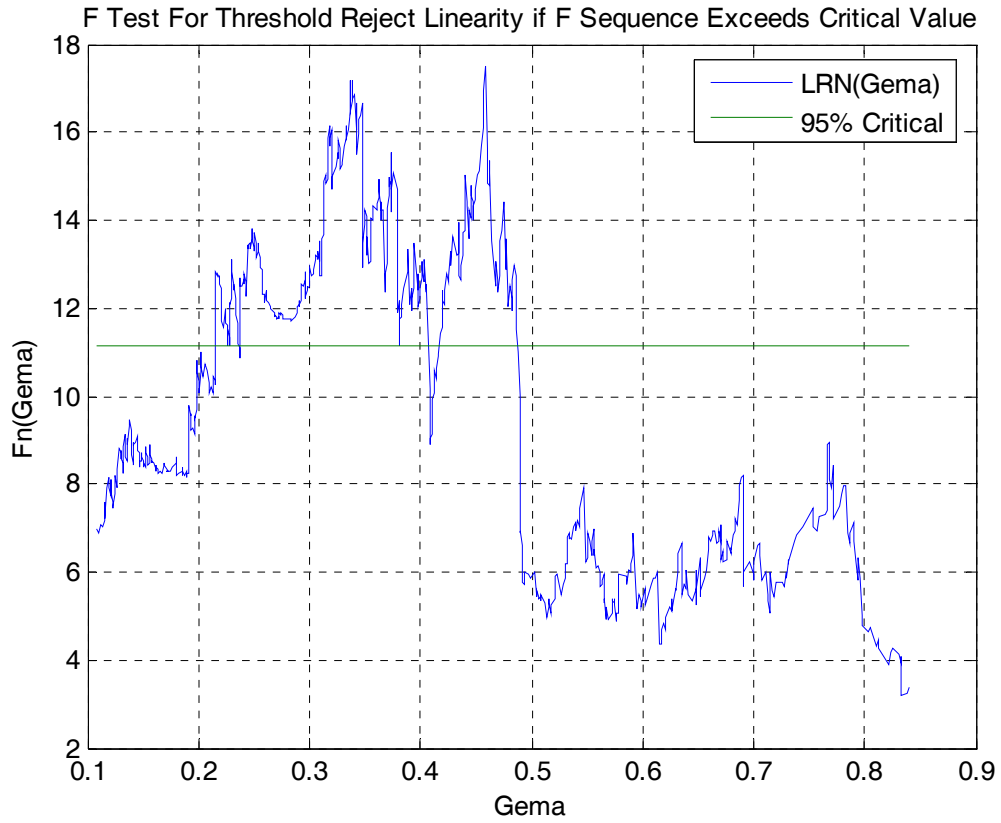
**Table 2: Global OLS Estimation, Without Threshold**

Dependent Variable (CSAD)	Estimate	Standard Error
Constant	0.719579	0.00745
$ R_{mi} $	0.295904	0.013674
$R^2$	0.35	

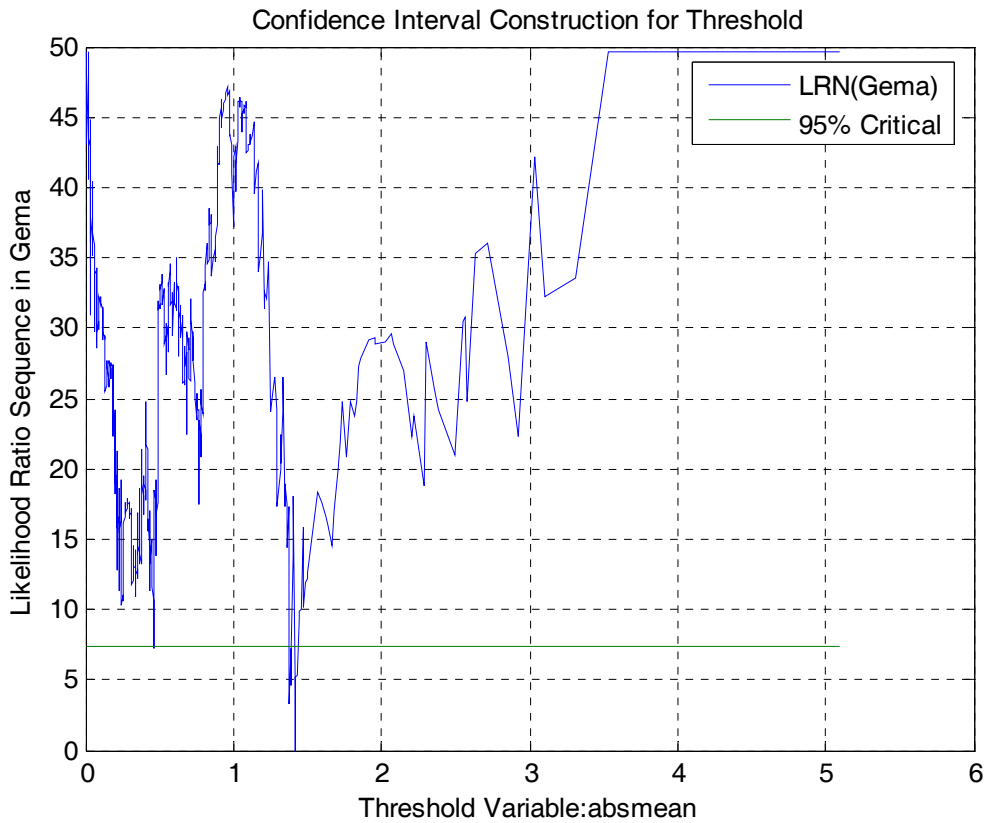
Note: The null of no threshold is rejected 1%. The heteroskedasticity correction used for SE

<sup>7</sup> It is important to note that the data does not support any higher level of split and does not generate any threshold effect with lag values of absolute market return.

**Figure 1: F-test for testing the null of linearity against a threshold specification using  $|R_{mt}|$  as threshold variable.**



**Figure 2: Sample split: Confidence interval construction for the threshold.**



Fixing  $\gamma$  at the LS estimate of  $|\text{Rmt}|$  at 1.413% we split the sample in two regimes where distribution of observations in *normal* ( $|\text{Rmt}| < 1.413\%$ ) and *extreme market* movements ( $|\text{Rmt}| > 1.413\%$ ) is 95.93% and 4.07% respectively. It is important to note that the extreme tail of the return distribution contains 4% data which is consistent with CH specification of extreme events. Further, the extreme market returns are 23.5 time higher than that of an average daily return of 0.06%.

The coefficient of the absolute market return, as reported in table 3, is positive and significant, indicating that CSAD increases with the absolute market return suggesting

that the Indian traders actually trade away from the market consensus during the periods of market stress. In other words, the null hypothesis of rational asset- pricing model, i.e.,  $\beta_1 > \beta_2 > 0$ , is accepted at 1% level.

**Table 3: Regression Estimation with the CSAD as dependent variable.**

	Overall	Threshold	
		$\leq 1.413200$	$> 1.413200$
$ R_{mt} $	0.295904*	0.302667*	0.409984*
Sample Size	1301	1248	53
$R^2$		0.18	0.70

\* Bootstrap p values indicate significance at 1% level.

Table 4 explores the potential asymmetries in the herding behaviour without confining our search to the extreme tails of the distribution. We test extreme up-market and down-market conditions, where the down-market (up-market) is defined as comprising all observations for which the return is less than zero (greater than zero). The result reported in table 4 shows a threshold effect in up market while we do not observe a similar effect during the down market movements.

Regression result presented in table 4 provides strong support for the rational asset- pricing prediction corroborating that there is a positive relationship between CSAD and the absolute market return and specifically the level of dispersion increases at the tail of the market return distribution.

Therefore, the result presented in the paper conforms to the predictions of the rational asset-pricing model as against herding as the dispersions in returns in the Indian equity market increase when the market is subject to greater levels of stress. To check the robustness of the empirical result presented in the paper several alternative specifications have been tested including the standard CCK model with  $R^2_{mt}$  as an additional explanatory variable. However, most of these unreported exercises corroborate the basic findings of the paper.

**Table 4:** Regression Estimation with the CSAD as dependent variable.

	Up market (Overall)	Threshold		Down Market (Overall)	Threshold	
		$\leq 0.230213$	$> 0.230213$		$\leq 1.504560$	$> 1.504560$
$ R_{mt} $	0.352536*	0.196715	0.430753*	0.269502*	0.26766	0.418527*
Bootstrap P value for Threshold effect	0.0000*			0.821		
Sample Size	744	214	530	557	527	30

\* Bootstrap p values indicate significance at 1% level.

### 5. Conclusion:

The paper investigates herding behaviour in the India equity market by applying threshold model developed by Hansen [2000]. The results presented in this paper show that the threshold specification does capture the non-linear effect of extreme market movements on the trading behaviour of the participants. However, the threshold effect provides no evidence for market-wide herding in the Indian equity market. Even in the extreme market conditions, participants appear to discriminate between different securities, as predicted by the rational asset pricing paradigm.

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