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The Elasticities Approach to Egypt's Balance of Payments and Equilibrium Exchange Rate

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The Elasticities Approach to Egypt's Balance of Payments and Equilibrium Exchange Rate

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Acronyms

CBE	Central Bank of Egypt
CES	Constant elasticity of substitution
DEPRA	Development Economic Policy Reform Analysis Project
DW	Durbin-Watson (test)
ECM	Error-correction mechanism
ERP	Effective rate of protection
EU	European Union
FDI	Foreign direct investment
FEER	Fundamental equilibrium exchange rate
GDP	Gross domestic product
GOE	Government of Egypt
GRG	Generalized Reduced Gradient
HS	Harmonized System
NRP	Nominal rate of protection
REER	Real effective exchange rate
SITC	Standard International Trade Classification (system)
USAID	United States Agency for International Development

Executive Summary

The present study aims to calculate Egypt's real effective exchange rate at both the bilateral and multilateral levels, estimate the effect of real cross-rate movements on trade in goods and services and on foreign direct investment, and determine the fundamental equilibrium exchange rate for Egypt's balance of payments. As part of this process, the study specifies and estimates a balance of payments model with considerable disaggregation in its trade components. The model provides a theory-consistent representation of the behavioral relationships in the balance of payments, and it offers forecasting and policy simulation capabilities targeted to the needs of the Government of Egypt. As such, the model serves a dual purpose. First, it provides a framework for making rational and consistent predictions about the standard components of the balance of payments. Secondly, it offers a means of quantitatively evaluating the impact of exchange rate policies on the balance of payments.

The use of theory-consistent structural models, particularly those based on dynamic time-series systems, offer effective forecasting capabilities for long horizons, especially when the equations take the form of the error-correction mechanism (ECM). This specification offers a means by which the short-run observed behavior of components in Egypt's balance of payments is associated with the long-run equilibrium growth paths of these components. The resulting model provides details on the overall structure and operation of the balance of payments, which can be modified and expanded to a macroeconomic model that incorporates feedback effects between domestic absorption and the trade and capital accounts.

In the present study the empirical analysis of Egypt's trade and investment differs from the existing literature in three ways. First, contrary to the general practice of postulating an ad hoc equation, we derive a set of estimation equations from an explicit, utility-maximization model. We estimate these equations and use the estimated parameters of the utility function to obtain the Marshallian own-price elasticity, as well as the income elasticity of demand. Second, we take explicit account of Egypt's competing suppliers to foreign markets, rather than adopting the traditional approach that proxies competitors' prices by the prices prevailing in the world market. Finally, we use highly disaggregated data that make the unit value of exports and imports a far better proxy for price than is the case with the aggregate trade data that are commonly used in the literature.

The modeling procedure has sought to account for the structure of the Egyptian economy, the availability of data, and the degree of stability of time-series estimates of parameters during the country's transition process. The nature of the transition process of the Egyptian economy has motivated the design of a model that can grow and evolve with the economy. The present model therefore aims to provide a mechanism to link policies and targets while, at the same time, offering an easy and adaptable means of both forecasting key balance of payments variables and simulating the interrelationships between exchange rate policy initiatives and the balance of payments.

The model is specified and estimated in its structural form, rather than in reduced form, for individual product exports and imports. The motivation for this approach lies not only in measuring price and income elasticities, including those associated with exchange rate changes,

but in the capacity of the model to assess the effects of changes in economic policies, including those related to the exchange rate. The approach to the analysis of Egypt's international trade and investment adopted in this study is one that builds from theory and dynamic specification to estimation and validation, and finally to policy analysis. As such, it develops a theory-based econometric model with which to analyze trade and balance of payments policies, specifically in terms of the so-called fundamental equilibrium exchange rate (FEER) that will produce a sustainable balance of payments and move the Egyptian economy closer to equilibrium.

Real Exchange Rate Movements and the Balance of Payments

The international competitiveness of Egypt is generally reflected in the real effective exchange rate (REER), which takes into account both general price movements in Egypt relative to that of each of its trading partners, and the cross exchange rate between Egypt and each of its trading partners. Overall, Egypt's international competitiveness has been declining in all its regional markets since 1991. Nevertheless, our calculations show that the decline has been more significant in the European Union (EU) market than in North America and the Middle East. As a result, Egyptian exporters face a relatively more favorable position in the North American and Middle Eastern markets than they do in the EU market.

At the same time, the interrelationship between the current account and the capital account in Egypt has changed dramatically since the beginning of the rapid globalization of capital markets in the late 1980s. Before globalization, domestic macroeconomic and external sector policies generally focused on the stabilization of the current account. Capital movements were regarded as a means of financing current account deficits and therefore reflected the country's current account position. Since the early 1990s, however, capital movements have increasingly become the cause of current account instability, and stabilization of the balance of payments has come to include both the current and capital accounts.

The feedback between the current and capital accounts depends on the composition of capital inflows. In the case of Egypt, capital inflows are about evenly divided between portfolio investment and foreign direct investment (FDI). For portfolio investment and other short-term inflows, the equilibrium real exchange rate will probably depreciate if these capital flows are used to finance consumption or unproductive activities, whereas it will probably appreciate if these capital inflows are channeled into productive capital formation. With FDI the effects on the current account are less clear. If cross-border production activities are directed towards exports and they rely on domestic inputs, then increased FDI inflows will improve the current account. In contrast, if cross-border production activities are oriented to the domestic market and they use foreign inputs, then the current account balance will be negatively related to FDI inflows.

Trade Data and Structure

Trade data have been obtained from the United Nations' COMTRADE database. The data used in the model are based on detailed information at the product level to permit both volume and unit value information to be obtained for all of Egypt's major exports and imports. Data based on the 4 and 5-digit level of the Standard International Trade Classification (SITC), Revision 1 nomenclature were extracted for all of Egypt's reporting trading partners in 1970-97. The results provided information on Egypt's exports by country of destination and Egypt's imports from all countries of origin.

Selection of the import products to be modeled has been based on the contribution of the most major products imported to the total value of imports in 1997. There is a high degree of concentration in the top ten imports, which together account for one-fourth of Egypt's total expenditures on imports. The products consist of unmilled wheat, products of polymerizing, sawn lumber, unmilled maize, iron and steel, raw beet and cane sugar, sunflower seed oil, excavating and leveling machines, other non-electric machines, and passenger motor vehicles. The next ten products contribute another 13 percentage points, and the top 30 imports account for a total of 45 percent of the total value of imports. In an effort to obtain over 50 percent import coverage, we selected the top 40 products, which together account for 52 percent of the total value of imports.

Selection of the export products to be modeled has also been based on the contribution of the most important products exported in 1997. The top two products, residual fuel oils and crude oil, together account for 40 percent of export earnings. Cotton and textile related products account for another 20 percentage points, and fruits and vegetables contribute little over 3 percentage points. These export data are disaggregated by country of destination to measure the effect of bilateral real effective exchange rate changes on Egypt's balance of payments.

Import Demand Estimates

The import demand functions of the principal products have been derived from estimates of the dynamic specification of the ECM relationship. As was to be expected, income has always been found to be statistically significant in explaining the demand for imports. In most cases, estimates of the income coefficients have 99 percent confidence intervals. The real effective exchange rate coefficients are statistically different from zero in the short run in 29 of the 41 product imports, and they are statistically different from zero in the long run in 21 of the 41 product imports. Prices are statistically significant in explaining import demand in about one-half of the products in both the short run and the long run.

For income, the unweighted average elasticity is 0.95 in the short run and 2.2 in the long run. The 1997 average trade-weighted elasticities are substantial: 1.1 in the short run and 2.5 in the long run. These elasticities conform to other estimates of import demand functions for developing and transition economies. As expected, import demand is income inelastic for most products in the short run, but income elastic for most products in the long run. Only 2 products have a long-run income elasticity of less than unity.

The average real effective exchange rate elasticities are relatively high. For those product imports whose coefficients were statistically significant, the unweighted elasticity is 1.2 in the short run and 1.7 in the long run. For all products, including those whose coefficients were not statistically significant and therefore have elasticities equal to zero, the 1997 trade-weighted average elasticity is 0.7 in the short run and 0.9 in the long run. These exchange rate elasticities are high but are below those for US dollar import prices. The unweighted average price elasticity is -1.4 in the short run and -3.2 in the long run, while the 1997 trade-weighted price elasticity is -0.7 in the short run and -0.8 in the long run. Overall, the absolute values of the price and exchange rate elasticities of Egypt's import demand are similar to one another, though there are considerable differences in the individual products.

Export Demand Estimates

The export demand functions of the principal products have been derived from estimates of the dynamic specification of the ECM relationship. As was to be expected, foreign income is always statistically significant in explaining the demand for exports. As with import demand, the estimates of the income coefficients have 99 percent confidence intervals. The real effective exchange rate coefficients are statistically different from zero in the short run in 32 of the 38 product and export markets, and they are statistically different from zero in the long run in 28 of the 38 product and export markets. Changes in the real effective exchange rate therefore have a greater impact on export demand than on import demand. Prices are statistically significant in explaining export demand in about two-thirds of the product and export markets in both the short run and the long run, compared with only about one-half of the import products.

The average real effective exchange rate elasticities are relatively high. For those product exports whose coefficients were statistically significant, the unweighted elasticity is -1.9 in the short run and -3.1 in the long run. For all products and markets, including those whose coefficients were not statistically significant and therefore have elasticities equal to zero, the 1997 trade-weighted average elasticity is -0.89 in the short run and -0.81 in the long run. These exchange rate elasticities are high but are below those for domestic export prices. The unweighted average price elasticity is -0.95 in the short run and -2.7 in the long run, while the 1997 trade-weighted price elasticity is -0.6 in the short run and -1.3 in the long run. Overall, the absolute values of the price and exchange rate elasticities of Egypt's export demand differ considerably from one another, so care should be taken about generalizations concerning the effects of price and exchange rate changes on Egypt's exports.

For foreign income, the 1997 trade-weighted average elasticity is 1.9 in the short run and 3.6 in the long run. These elasticities conform to other estimates of export demand functions for developing and transition economies.

Import Expenditures and Export Earnings on Service

Egypt's import expenditures on services are dominated by transportation-related activities such as freight, insurance and other distributive services. These activities are, in turn, related to merchandise imports and exports. It is common practice to model these types of service transactions with current value data. While real value data are preferred, the difficulty of obtaining price indices for services that would allow us to express the time series in real terms makes it preferable to use the current value variable and avoid possible error introduced from a crude price variable. Moreover, it has been argued that the ultimate objective of modeling import expenses from services is the determination of the current account in the balance of payments. A single equation estimate for the value of these import expenses is likely to provide a better estimate than two separate estimates for the real value of these imports and for the corresponding price index.

The income elasticity is relatively high in the short run (3.3) but it becomes unity in the long run. The real effective exchange rate is high in the short run (0.4), but it is not statistically significant in the long run. The lack of significance of this variable may be due to the concentration of Egypt's expenditures on shipping services, which are related to merchandise exports and imports. As a result, while shipping services have a short-term response to changes in the real effective exchange rate, in the long run those effects are neutralized by offsetting movements in merchandise exports and imports caused by exchange rate variations.

Egypt's export earnings from services are dominated by tourism. The short-term income elasticity is 1.0, which occurs after a one-period lag, and the long-term income elasticity is 3.4. For the real effective exchange rate, the short-term (one-period lag) elasticity is -0.2 and the long-term elasticity is -0.4 . A 10 percent devaluation in the REER, for example, would lead to a 1.8 percent increase in export earnings from services after one year, and it could generate 4.2 percent greater export earnings from services after a few years had transpired.

Foreign Direct Investment

The empirical results for the FDI relationship point to a number of interesting observations. First, FDI tends to have a very strong short-term response to changes in global economic growth. In the long run, however, cross-border investment conforms to the expectations, insofar as it has been declining over time in Egypt relative to its worldwide response to global income changes. This non-proportional growth in Egypt is reflected in an estimated income elasticity that is less than unity. Third, with respect to its relationship to exchange rate changes, FDI growth is positively related to REER movements. This response reflects the domestic market orientation of FDI in Egypt, and its reliance on foreign inputs. An appreciation of the real effective exchange rate, for example, reduces the cost of inputs to transnationals in Egypt and has a positive effect on cross-border production. The effect is relatively strong. A five percent appreciation of the real effective exchange rate leads to a 4 percent expansion in FDI inflows in Egypt. It is important to note, however, that the present elasticities approach to the balance of payments is based on existing levels of protection on production and trade in Egypt. It does not take into account new production activities from an efficient import substitution and export expansion that would be expected under a concurrent exchange rate depreciation and trade liberalization.

The Elasticities Approach to the Balance of Payments

The present study relies on the elasticities approach to the balance of payments insofar as it develops a partial equilibrium model that focuses on the effects of changes in the exchange rate on the current and capital accounts. It disregards the macroeconomic effects on domestic economic activity, wages and prices, and interest rates, and the feedback effects of these changes on the balance of payments. By focusing on the direct linkages between exchange rates and the balance of payments, the elasticities approach disregards the analysis of the exchange rate adjustment process on the simultaneous pursuit of policy objectives for the balance of external payments and internal economic activity.

Two sets of simulations are performed with the model. The first consists of multiplier analysis to measure the effects of either one-time or sustained changes in the real exchange rate on Egypt's balance of payments. The second inverts the model to solve for the exchange rate that will ensure equilibrium for any or all accounts of the balance of payments.

Balance of Payments Transmission of Exchange Rate Changes

Multiplier analysis indicates how exchange rate changes influence the current and capital accounts, as well as the overall balance of payments. Multiplier analysis also provides us with an opportunity to evaluate the dynamic properties of the system of equations for trade in goods and services and foreign direct investment in relation to the process of adjustment of the system from one steady-state equilibrium solution to another.

We illustrate the effect of a one-time 10 percent devaluation in Egypt's real effective exchange rate. The devaluation is based on an across-the-board devaluation of the Egyptian pound relative to each of its major trading partners. As such, it considers the effect of a real cross-rate devaluation of the Egyptian pound in each of its major export products and geographic markets. For imports and foreign direct investment, the devaluation is at the world market level, since a devaluation of the Egyptian pound would not influence the source of Egypt's imports. Although the effect of exchange rate changes on foreign direct investment does not consider cross rates, it is likely that Egypt's exchange rate changes relative to the home country of the foreign investors would significantly impact on the level of foreign direct investment. However, data on investment inflows by country of origin were not available for this study.

The results show that a 10 percent real effective exchange rate devaluation would significantly impact on the current and, to a lesser extent, the capital account of Egypt. The effect also demonstrates the lagged response of exports and imports of goods and services to the devaluation. Initially the current account improves by over US\$1 billion, but then it deteriorates somewhat as imports of both goods and services recover some of the earlier losses since some of the exchange rate effects on these items are transitory. After the year 2000 the current account gradually stabilizes, with the deficit being reduced by US\$1.2 billion and the overall balance falling to US\$231 million, despite a contraction in FDI (the effect of a real effective exchange rate devaluation on FDI is to increase the cost of imported material inputs and thereby to lower the incentive to expand cross-border production facilities in Egypt).

Fundamental Equilibrium Exchange Rate Determination

Since the balance of payments model has been estimated in its structural form, we can invert the model to derive optimal policies for any given target. If the desired target is the achievement of overall equilibrium in the balance of payments, the structural form of the model can be solved for the optimal real effective exchange rate (and associated nominal exchange rate that will yield the desired solution). Calculation of the optimal exchange rate for Egypt has been based on the Excel spreadsheet containing information about the balance of payments and incorporating detailed equation estimates for imports and exports of goods and services and foreign direct investment. That spreadsheet containing the balance of payments model for Egypt accompanies this report.

As an illustration, we simulate the real effective exchange rate that will yield an overall balance in the balance of payments with 1998 data. The results indicate that the real effective exchange rate that prevailed in 1998 would need to have been devalued by 14 percent to eliminate the US\$1.4 billion deficit. That devaluation would have lowered the current account deficit by US\$1.5 billion but the capital account surplus would have contracted by US\$100 as a result of lower foreign direct investment inflows.

As would be expected, imports adjust quickly to the devaluation while exports take several years to fully adjust. Initially, imports contract sharply and export rise by a modest amount. However, over the subsequent years exports continue to respond to the one-time devaluation, albeit with a decaying response, while imports have a much smaller response. Despite the much larger initial response of imports to the exchange rate change, the cumulative response to the 14 percent devaluation is more than twice as high for exports (8.3 percent expansion) than for imports (3.5 percent contraction).

There are a number of other instrument-target combinations that can be examined with the model, all of which focus on the sensitivity of trade and investment to real exchange rate changes. These can be easily examined in the accompanying Excel worksheet-based model.

The Integrated Elasticities-Absorption Approach to Exchange Rate Dynamics

Egypt's trade and investment sensitivity to real exchange rate changes are linked to the country's national income and output. Within this framework, we need to consider how intertemporal aspects of aggregate savings and investment decisions are affected by a FEER that produces a sustainable balance of payments and moves the Egyptian economy closer to equilibrium. The feedback effects between changes in international trade and investment and changes in domestic production and consumption are central to Egypt's concerns about the possible impact of exchange rate variations on the economy.

From an analytical perspective the Mundell-Fleming model remains the central tool for examining the open macro-economy, exchange rate dynamics, and their relationship to the international transmission of trade and international capital movements. This model is of an open economy in the familiar IS-LM framework and modified to include the determination of the trade and capital accounts of the balance of payments. Capital movements and the extent of their mobility play a critical role in the analysis of economic policies. In the application of the model to exchange rate dynamics, the FEER approach rests on the belief that the current account balance has an important long-run effect on exchange rate dynamics. Large and persistent current account imbalances are unsustainable and adjustments in the current account can be achieved through real exchange rate variations. Since developments in the domestic and international economies can redefine the equilibrium level of the exchange rate, the FEER is conditional on the equilibrium time path of economic activity. The FEER is therefore defined as the real effective exchange rate at which an economy such as that of Egypt is in both internal and external macroeconomic balance in the medium term.

In the present analysis of Egypt's exchange rate effect on the balance of payments, we have not attempted to deal with the important issue of how to define sustainable current and capital accounts in the context of the Egypt's economy as a whole. It should be realized that the present analysis is therefore at a preliminary stage. Extensions of the present research to include the open macro-economy will permit us to move from a partial equilibrium perspective to one that examines the equilibrium exchange rate in the context of Egypt's economic fundamentals.

1.0 Introduction

1.1 Transformation of the Economy

Egypt is undergoing a comprehensive reform program aimed at transforming the economy from a centrally planned system to a market-oriented economy, while at the same time adjusting to the economic crisis that has swept Asia since the end of 1997. Reforms were introduced between 1988 and 1992 to facilitate the transition from a centrally planned to a market oriented economy, which helped to secure a strong macroeconomic performance.

Developments in the foreign sector have been particularly important for the economy since the combined value of exports and imports of goods and nonfactor services is nearly as large as all of Egypt's GDP. As a result, foreign exchange earnings impact strongly on the country's ability to import much-needed raw material and industrial products, as well as consumer goods. The Egypt government has sought economic partnerships both within and outside the Asian region, encouraged foreign investment, and initiating efforts to join the World Trade Organization (WTO). These efforts could provide a means by which the country can achieve higher growth and stability in its external sector if they are combined with reform policies that reduced regulatory and administrative constraints on trade and investment. While commercial policy has focused on the replacement of quantitative import measures with tariffs the elimination of export bans, quotas and taxes, and the gradual opening of trading activities to the private sector, there still remain high levels of import restrictions and export controls and domestic industries continue to benefit from substantial protection. Once Egypt becomes a member of the WTO, there are likely to be substantial changes in the responsiveness of importers and exporters to income and price changes in the economy.

1.2 Modeling the Transition Process

The major characteristics that need to be considered in the design and implementation of a macroeconomic model for Egypt concern the transformation of the economic and statistical systems in the country. The transition process accompanying such a transformation refers to the introduction of fundamental reforms in the socio-economic system which are changing the role of prices in the economy, altering institutional structures, developing the private sector, restructuring industries, creating an autonomous banking system, and establishing other financial markets.

Modeling these processes requires the explicit recognition of how the transmission mechanism affects development on the real and financial sides of the economy. One approach is to incorporate uncertainty in the model and measure its effects on consumption and investment patterns. Another way is to include the propagation mechanism for the adjustment process on the cost side of the model, and use it to determine possible effects of incomes policies on price level increases and the rate of inflation. The inclusion of these transmission mechanisms is particularly important since there is general consensus that macroeconomic stabilization needs to be addressed early on in the reform process of economies in transition towards a market-oriented system (see, for example, Commander (1992), Corbo (1991), Fischer and Gelf (1990, 1991), and Roe (1991, 1992)).

Egypt's adoption of a fixed exchange rate system, while at the same time retaining controls over capital movements, has important implications for the policy instruments that are available to the government and the

State Bank of Egypt (SBV). Capital controls are common to developing and transition economies, and they are usually combined with fixed exchange rate systems. In contrast, the industrial countries are more likely to have adopted a floating exchange rate system without restrictions on capital movements. While macroeconomic systems often avoid modeling capital controls, the explicit introduction of those controls in the present model changes the mechanism through which interest rate variations affect the economy. Modeling the mechanism through which monetary and fiscal policies affect consumption, investment, and the trade balance can help to ensure that policy instruments are correctly combined to achieve stability and growth targets for the Egyptian economy.

The movement towards more flexible market-determined prices has also brought about fundamental changes in the way businesses and households respond to economic conditions. In modeling economic behavior, these changes imply a greater responsiveness of economic agents to changes in relative prices, and therefore possible parameter changes in the system of equations.¹ If parameter changes occur, then the use of time-invariant parameters can make the system of equations unstable. The alternative approach consists of the introduction of time-varying parameters that capture the transition process in the structure of the economic system. These types of parameters can introduce an element of subjectivity in the operation of the model, and a decision to adopt time-varying parameters therefore should be approached with caution.

Another manifestation of the transition process that needs to be considered in the model for Egypt concerns household and business adjustments to fundamental changes in operating procedures. The introduction of a value-added tax in early 1999, for example, can create assimilation difficulties for many enterprises, particularly in terms of product and service pricing. As Corbo, Coricelli and Bossak (1991) point out, these adjustment difficulties reflect the decades of operation under institutions and incentives systems that were different from those found in market economies. It is therefore important that the analytical framework be developed in such a way as to reflect changes in fiscal measures associated with adjustment programs.

In addition to the development of basic fiscal institutions such as tax and budgetary systems, the introduction of new taxes, including value-added taxes and personal income taxes, are impacting the dynamic underlying the adjustment process of different components in the economy. The consequence of such adjustment difficulties, and their associated short-term costs, can be modeled through both the introduction of appropriate lag structures, and the inclusion of possible transient disturbance terms in particular sectors of the economy that account for obstructions to business activities resulting from the economic reform process.

The opening up of the economy and the ability to attract capital inflows, especially in the form of foreign direct investment, has been critical to Egypt's economy. Modeling the reform process in Egypt therefore requires that explicit consideration be given to ongoing changes in foreign markets and domestic institutions affecting trade. Consequently, the balance of payments component of the model needs to be sufficiently disaggregated to permit the consideration of trade and exchange rate policies at a fairly detailed level. Moreover, as economic reforms take hold, cost and price competitiveness are becoming more strongly related to trade and investment flows, and the ability to measure the transmission effects of relative price changes on the domestic and external sectors is becoming increasingly important.

Initial developments of macroeconomic modeling of transition economies were often based on the use of a vector autoregressive (VAR) system. More recently, the use of theory-consistent structural models, particularly those based on dynamic time-series equations systems, has been found to forecast better for long horizons,

¹A parallel issue is that put forward under the Lucas (1976) critique of large-scale model that do not take into account changing expectations as policy rules change. Considerable progress has been made in addressing expectations variables that address Lucas' concerns, and the use of structural forward-looking models that take into account information updates by agents in their expectations generating equations. For an application of Hendry's (1988) distinction between forward-looking and backward-looking models, see Lord (1991).

especially when the equations take the form of the error-correction mechanism (ECM).² As a result, a decision was made to develop a medium-size model for Egypt that would provide details as to the overall structure and operation of the economy, and which could be modified and expanded according to the needs of the SBV.

The present macroeconomic model aims to provide a theory-consistent representation of the general structure of the Egypt economy and, as such, it offers real and financial sector forecasting and policy simulation capabilities targeted to the needs of the SBV. The model serves a dual purpose. First, it provides a framework for making rational and consistent predictions about Egypt's overall economic activity, the standard components of the balance of payments, and the production and expenditure concepts of the national accounts. Secondly, it offers a means of quantitatively evaluating the impact of exchange rate policies and other policy changes on the Egyptian economy, and assessing the feedback effects that changes in key macroeconomic variables of the economy produce in other sectors. These two objectives are, of course, closely related since the capacity to make successful predictions depends on the model's ability to capture the interrelationships between the real and financial sectors of the economy.

The modeling procedure has sought to account for the structure of the Egypt economy, the availability of data, and the degree of stability of time-series estimates of parameters during the country's transition process.³ The nature of the transition process of the Egypt economy has motivated the design of a model that can grow and evolve with the economy. The present model therefore aims to provide a mechanism to link policies and targets while, at the same time, providing an easy and adaptable means of both forecasting key macroeconomic variables and simulating the interrelationships between economic policy initiatives. As such, the model provides a relatively parsimonious representation of the Egyptian economy that allows for considerable flexibility in its usage for forecasting, selection of the policy mix and instruments for the targets of a program, and determination of the appropriate sequencing of policy changes.

1.3 Scope of the Study

This report is organized as follows:

- ◆ Chapter 1 provides a general introduction to the transition process in Egypt, monetary and fiscal management policies, and the motivation for the construction of the model.
- ◆ Chapter 2 expands on the data issues and the characterization of the Egyptian economy.
- ◆ Chapter 3 describes the modeling framework for the real sectors of the economy.
- ◆ Chapter 4 describes the modeling framework for the financial sector of the economy.
- ◆ Chapter 5 describes the modeling framework for the balance of payments and the foreign exchange market.
- ◆ Chapter 6 examines the effectiveness, or lack thereof, of macroeconomic policy instruments.
- ◆ Chapter 7 describes the major blocks of the model and explains the system of equations as a whole.

²See, for example, Banerjee, Dolado, Galbraith, and Hendry (1993), Chapter 11, and references therein.

³For a recent application of this type of model to Eastern European and Central Asian economies, see Lord (1994) and Lord et al. (1995).

- ◆ Chapter 8 describes the dynamic specification of the behavioral equations and shows how their long-run, or steady-state, solutions replicate the system of equations described in the earlier chapters.
- ◆ Chapter 9 presents the empirical estimates of the behavioral equations in the model.
- ◆ Chapter 10 describes the solution of the system of equations as a whole, and charts the effects of changes in some key policy variables on the economy.
- ◆ Chapter 11 provides a summary and sets forth some of the major conclusions.
- ◆ Annex lists the model specification in the EView program used to estimate and simulate the macroeconomic model.
- ◆ Statistical Appendix contains the data used in the construction of the model.
- ◆ References lists the citations in the study.

2.0 International Competitiveness and the Balance of Payments

This chapter presents an overview of the factors determining Egypt's international competitiveness in its balance of payments. It then sets forth the modeling methodology used to measure the effects of changes in international competitiveness on the country's balance of payments. The modeling procedure has sought to account for the structure of the Egyptian economy as it relates to the balance of payments, the availability of data, and the degree of stability of time-series estimates of parameters during the country's transition process. The nature of the transition process has motivated the design of a model that can grow and evolve with the economy. The present form of the model therefore provides a relatively parsimonious representation of the key relationships underlying Egypt's balance of payments.

2.1 Determinants of the Current Account

The modern theory of international trade explains trade by the factor endowments of different countries in the Heckscher-Ohlin model. However, the key assumptions of the factor proportions theory appear to be implausible. In a series of papers in Feenstra (1988), assumptions regarding identical and homothetic preferences, linearly homogeneous production functions, factor mobility within countries, and perfect competition were tested and rejected in a number of cases. With respect to preferences, Hunter and Markusen (1988) have provided evidence against the homotheticity assumption, which implies unitary income elasticities for traded goods. According to Deardorff (1984), research on international trade has been due less to the questionable assumptions of the factor proportions theory than to the need to explain observed trade patterns that are inconsistent with that theory, including the growth of intra-industry trade. As a result, while much of international trade has been linked to differences between countries in the relative abundance of factors under less stringent assumptions than those suggested by the factor proportions theory, a number of other factors help to explain trade: product heterogeneity by the country of origin, importers' diversification of supply sources, historical and political ties between trading partners, and switching costs to importers.

The seminal work of Armington (1969), which hypothesizes that importers have different demands for the same good originating from different foreign suppliers, offers a way of deriving well-defined import and export demand functions. Armington's assumption has offered a theoretical basis for computations of import demand functions, and estimates of these functions have demonstrated that preferences are neither identical nor homothetic across countries (for a review of the findings, see Goldstein and Khan, 1985; and Stern *et al.*, 1976). More importantly, the Armington assumption provides an explanation of the observed trade flows between countries that would not have been predicted by spatial equilibrium models. As a consequence, that assumption has often been adopted in empirical studies on international trade.

The application of this approach to Egypt implies a departure from a perfectly competitive market structure of international trade. The fact that the elasticity of substitution between Egypt and other foreign suppliers to a market is less than infinity when the importer differentiates supply sources means that each exporting country can exert some, albeit small, influence on the demand for its exports through relative-price variations. For instance, exchange rate intervention policies that lower the relative price of the exporting country would increase the quantity of exports demanded. Product differentiation therefore gives rise to some degree of market

power. When that market power is negligible, so that the actions taken by one exporting country do not give rise to reactions by competitors, the market structure is described as monopolistic competition.

The specific characteristics of international trade under monopolistic competition can be summarized as follows: (1) there are many countries exporting different goods; (2) the actions of exporters in each country have a negligible impact on a market in the sense that exporters in other countries do not react to decisions taken by their competitors about the quantity to be exported (the Cournot assumption); (3) the ability of exporting countries to influence the price at which they sell their products gives rise to a downward-sloping demand curve, so that the equilibrium price is greater than the marginal cost; and (4) free entry drives any pure profit, of at least the marginal exporter, to zero.

The first of these characteristics, namely many exporting countries in the market, is distinguished in the recent literature on monopolistic competition by the ‘large-group’ case and the ‘small-group’ case. The large-group case, which characterizes Egypt’s trade, refers to situations in which all the exporting countries are small relative to the aggregate market. The small-group case refers to markets with a relatively small number of exporters. As the number of exporting countries increases, the equilibrium price can approach the competitive equilibrium solution. However, the competitive equilibrium solution is not ensured in the large-group case. Small exporters can still influence their export price when importers discriminate between exporters of a product. Moreover, importers often have imperfect information about the conditions under which a product is traded, and this lack of information can reduce the effective substitution of small suppliers that have very similar export characteristics. The range of solutions in monopolistic competition is therefore useful for the development of a theoretical framework with which to characterize Egypt’s trade. Monopolistic competition encompasses most product markets that contain a large number of exporters, without precluding those markets in which an exporter is sufficiently large that its actions have a perceptible effect on market prices.

Empirical applications of these types of trade models have been divided along methodological lines, which have been dictated largely by the purposes for which the models have been constructed (for a review see Leamer and Stern, 1970, and more recently, Lord, 1991 and 1992). For purposes of measuring the export competitiveness of a country such as Egypt, econometric models have been the preferred empirical approach. Halliwell and Padmore (1985: App.) provide a comparison of the different methods used in these models for accounting for changes in export market shares through variations in relative export prices. The present study uses this approach for Egypt and enhances its rationale by developing a theory-based econometric modeling framework for that country’s international trade. Its usefulness to ongoing work in modeling the effect of exchange rate changes lies in the representation of dynamic adjustments of behavioral relationships to their long-run equilibrium relationships suggested by economic trade theory.

The model is specified and estimated in its structural form, rather than in reduced form, for individual product exports and imports. The motivation for this approach lies not only in measuring price and income elasticities, including those associated with exchange rate changes, but in the capacity of the model to assess the effects of changes in economic policies, including those related to the exchange rate. The approach to the analysis of Egypt’s international trade adopted in this study is one that builds from theory and dynamic specification to estimation and validation, and finally to policy analysis. As such, it develops a theory-based econometric model with which to analyze trade and balance of payments policies, specifically in terms of the so-called fundamental equilibrium exchange rate (FEER) that will produce a sustainable balance of payments and move the Egyptian economy closer to equilibrium.

2.2 International Capital Movements

The interrelations between the current account and the capital account in developing and emerging market economies such as Egypt have changed dramatically since the beginning of the rapid globalization of capital markets in the late 1980s. Wong and Carranza (1998) have provided a concise analysis of these changes. According to the authors, domestic macroeconomic and external sector policies before globalization generally focused on the stabilization of the current account. Capital movements were regarded as a means of financing current account deficits and therefore reflected the country's current account position. Since the early 1990s, however, capital movements have increasingly become the cause of current account instability, so that stabilization of the balance of payments has come to include both the current and capital accounts.

In Egypt foreign capital flows have shifted from an annual average of \$1.3 billion in the 1980s to -\$1.7 billion in 1991-96. These decreased inflows have not only prevented the financing of the recent current account deficits, but also effected significant decreases in the level of international reserves (see Table 2.1). As a result, Egypt's ability to channel external resources to supplement domestic savings in the financing of investment and to reduce or eliminate the external gap has been severely limited. If residents anticipate a devaluation in view of the worsening reserve position, they could start to have an increasingly positive financial position with the rest of the world, in which case deficits in the current account could create future deficits in the capital account. Eventually, if net capital outflows were not reversed, then overall equilibrium would need to be established through a reduction in domestic absorption.

Table 2.3
Egypt's Real Effective Exchange Rate (REER) and International Competitiveness (1991 = 100), 1980-98

	I. Index of International Competitiveness					
	REER	All	Major	North	European	Middle East
Nominal Exch. Rate (LE/US\$)						
1980	0.70	129	78	75	77	86
1981	0.70	151	66	74	63	71
1982	0.70	175	57	68	52	66
1983	0.70	202	50	62	44	59
1984	0.70	252	40	55	35	47
1985	0.70	295	34	51	32	40
1986	0.70	283	35	42	34	38
1987	0.70	303	33	35	33	32
1988	0.70	326	31	32	30	32
1989	1.10	253	40	44	39	42
1990	2.00	144	69	69	70	68

In recent years large capital inflows to Egypt and other developing and emerging countries have generally helped economic growth, but they have also caused serious problems in macroeconomic management. Sterilization efforts to offset the monetary effects of balance of payments surpluses or deficits on the domestic money supply have often resulted in a combination of real exchange rates and real interest rates that are inconsistent with the external environment. In this situation, countries

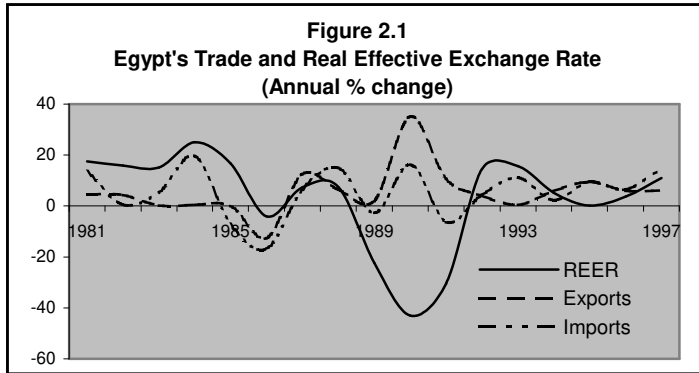
Table 2.2
Capital Inflows by Type, 1990-97 (millions of US dollars)

	Foreign Direct Investment	Portfolio Investment	Other Investment Liabilities
1990	734	n.a.	-9,855
1991	253	n.a.	-2,620
1992	459	n.a.	-1,812
1993	493	4	-1,578
1994	1256	3	-1,761
1995	598	20	-1,974
1996	636	545	-2,070
1997	890	815	551

Source: IMF, *International Financial Statistics* (June 1999).

have often opted for nominal appreciation to reduce the pressure of capital inflows on the monetary base, despite high current account deficits.

Feedback between the current and capital accounts depend on the composition of capital inflows. In the case of Egypt, recent capital inflows have been about evenly divided between portfolio investment and foreign direct investment (FDI) (see Table 2.2). For portfolio investment or other short-term inflows, the equilibrium real exchange rate will probably depreciate if these capital flows are used to finance consumption or unproductive activities, and it will probably appreciate if these capital inflows are channeled into productive capital formation. With FDI the effects on the current account are less clear. If cross-border production activities are directed towards exports and they rely on domestic inputs, then increased FDI inflows will improve the current



account. In contrast, if cross-border production activities are oriented to the domestic market and they use foreign inputs, then the current account balance will be negatively related to FDI inflows.

2.3 International Competitiveness

The international competitiveness of Egypt is generally reflected in the real effective exchange rate (REER), which takes into account both general price movements in Egypt relative to that of each of its

trading partners, and the cross exchange rate between Egypt and each of its trading partners. Table 2.3 presents the real effective exchange rate of Egypt and its international competitiveness, measured in terms of the currencies of its major export markets in North America, the European Union (EU), and the Middle East. In recent years, there has been an increasing convergence of the real cross-rates for the United States and the Middle East. The real cross-rate for the EU, however, has increasingly diverged from the other two regions.

Since 1991 the international competitiveness of Egypt has been declining in all its regional markets. Nevertheless, the decline has been more significant in the EU market than in North America and the Middle East. As a result, Egyptian exporters face a relatively more favorable position in North America and Middle East markets than they do in the EU market. The demand for exports of Egypt would be more favorable in the US market than in those of the European Union and Middle East if importers in those markets were responsive to relative price differences between Egypt and competing suppliers to those markets. We will examine the degree of price responsiveness in those markets in Chapter 5.

Figure 2.1 plots Egypt's REER against its merchandise imports and exports. The sluggish growth of exports during the early 1980s paralleled the appreciation of the Egyptian pound, while the sharp expansion in 1989-91 occurred at the time of large devaluations in the REER. More recently, the contraction of exports in 1992-93 paralleled the appreciation of the Egyptian pound during that period, while the recovery of exports in 1994-95 occurred when the rate of appreciation of the Egyptian pound sharply decelerated. These patterns, however, obscure movements in products, export markets, foreign incomes and bilateral REERs. In Chapter 7 we examine these effects in detail.

3. A Theory-Consistent Framework for Modeling Trade

The theory and empirical model formulated in this study offers a unified treatment for the analysis of Egypt's international trade and balance of payments. It embodies important recent advances in consumer preferences that give rise to product heterogeneity in international trade, and it incorporates recent progress in the use of time-series analysis to represent the dynamics underlying adjustment processes in international trade.⁴ The present chapter lays out the general theoretical framework used to analyze Egypt's trade. This framework builds on recent theories of trade in the presence of imperfectly competitive markets and is used in Chapters 4 and 5 to specify the dynamics underlying the adjustment processes of Egypt's trade. The specification strategy adopts the findings of recent studies on dynamic time-series models that explain observed disequilibria in the light of steady-state solutions of behavioral relationships. The error correction mechanism (ECM), which is based on the theory of cointegral processes, is shown to provide a particularly appropriate specification for Egypt's import and export demand relationships, insofar as it ensures that the long-run, or steady-state, solutions of the system of equations used to represent Egypt's trade are theory-consistent.

3.2 Importer Preferences

In general we can view the preferences of all importers as being described by the utility tree. On the first level, a decision is made about how much to consume of a product, denoted M , and all other goods whose composite forms the numeraire N ; the decision is based on total expenditures and prices of the goods. At the next level, a choice is made about how much to consume of the product from n different product sources M_1, \dots, M_n ; the choice is based on the expenditures allocated to the commodity M and the relative prices of the products from different country sources. The importer's preference ordering at each level must be independent of that at other levels.

We can specify the indifference schedules of the importer in conventional expressions for the imported product and alternative export products to that market. The assumption of separability in the preference ordering means that the amount to spend on the imported product M and all other goods, whose composite forms the numeraire N , is independent of how the amount spent on M is allocated among the different export products X_1, \dots, X_n . For application to the estimation of a system of demand equations, it will be assumed that both intersectoral substitution of M and N and intra-sectoral substitution of alternative export products X_1, \dots, X_n take place in a constant elasticity form. The importer's overall utility schedule is thus given by

$$U(M_j, N_j) = [\pi M_j^\alpha + (1 - \pi)N_j^\alpha]^{1/\alpha} \quad (3.1)$$

where $\alpha < 1$ and $0 < \pi < 1$.

Let subscript i refer to a particular supplying country of interest, which in this case is Egypt, and let k refer to each of the $n-1$ other foreign supplying countries. Then the importer's sub-utility schedule for intrasectoral substitution in the imported product M is given by

⁴ This section is based on Lord (1991: Chap. 3).

$$U(X_1, \dots, X_n) = (\pi_{ij}X_{ij}^\beta + \sum_k \pi_{kj}X_{kj}^\beta)^{1/\beta} \quad (3.2)$$

where $\beta < 1$ and $0 < \pi < 0.5$ such that $\pi_{ij} + \pi_{kj} = 1$. Although the value of the distribution parameter π usually lies between zero and one, it is restricted here because, since the market is one of monopolistic competition, the relative market share of each exporter is small. This restriction can be shown to have practical advantages, namely that the export market share of Egypt and other suppliers to a geographic market lies between zero and one.

Intersectoral and intrasectoral substitutions in (3.1) and (3.2) take place in terms of generalized constant elasticity of substitution (CES) preference functions. The CES function was introduced by Brown and Heien (1972) to overcome two restrictions of the linear expenditure system, which was first used by Klein and Rubin (1948). The restrictions in the linear expenditure system are, first, that the own-price elasticities of demand cannot exceed (minus) unity and, second, that cross-price elasticities are zero. In (3.1) and (3.2), both complementary and substitution effects are represented. The exponents α and β are interpreted to mean that, when the goods or products exports are perfect substitutes, their value approach unity; when the goods or product exports are non-substitutable, their values approach $-\infty$. Since product exports must be more closely substitutable for one another than for the numeraire good, the restriction $\alpha < \beta$ must be imposed. It will next be shown that the own-price elasticity can lie between 0 and $-\infty$.

3.2 Import Demand

Given the importer's preference ordering, it is now possible to derive the importer's demand schedule, as well as the export demand schedules of Egypt and other foreign suppliers. Separability of preferences in the utility tree allows the decision at each level to be considered as an independent utility maximization problem. The first level of decision maximizes the overall utility function subject to the budget constraint; the next level maximizes the utility function for alternative supply sources of the product, subject to the allocation of expenditures for imports of that product determined at the first decision-making level.

The utility maximization problem for the first level of decision by one of Egypt's geographic markets j , given a product import price P and a level of nominal dollar income Y^n , is

$$\begin{aligned} & \max[\pi M_j^\alpha + (1 - \pi)N^\alpha]^{1/\alpha} \\ & \text{subject to } P_j M_j + N_j = Y_j^n \end{aligned} \quad (3.3)$$

where $\alpha < 1$ and $0 < \pi < 1$. The solution to the foregoing problem yields the overall demand schedules for product imports M and the numeraire N of importer j :

$$M_j^d = k_1 Y_j (P_j/D_j)^{\varepsilon_{m,p}} \quad (3.4)$$

and

$$N_{0,j} = (1-k_1) Y_j (P_j/D_j)^{\varepsilon_{n,p}} \quad (3.5)$$

were $\varepsilon_{m,p} = 1/(\alpha-1)$ and $\varepsilon_{n,p} = \alpha/(\alpha-1)$; $k_1 = [(1 - \pi_j)/\pi_j]^{1/(1-\alpha)}$, with expected sign $k_1 > 0$; $D = (1 + k_1 P^{\alpha/(\alpha-1)})^{(\alpha-1)/\alpha}$ is the deflator; and $Y = Y^n/D$ is real income.

The demand schedules have two important properties: (1) the income elasticities are equal to unity, a hypothesis that will later be tested; and (2) the price elasticity of demand for imports ($\varepsilon_{m,p}$) can take on any value between $-\infty$ and 0.⁵

3.3 Export Demand

Once the level of expenditures Y_m^n for the imported commodity M has been determined, the utility maximization problem of how much of the commodity to purchase for Egypt, denoted i , and other sources, denoted k , whose corresponding export prices are P_i and P_k can be expressed as

$$\begin{aligned} & \max[\pi_{ij} X_{ij}^\beta + (1 - \pi_{ij})X_{kj}^\beta]^{1/\beta} \\ & \text{subject to } P_{ij}X_{ij} + P_{kj}X_{kj} = Y_{m,j}^n \end{aligned} \quad (3.6)$$

where $\beta < 1$ and $0 < \pi < 0.5$. Then the export demand schedule for Egypt, the country of interest i , and that of its competitor k are

$$X_{ij}^d = k_2 M_j (P_{ij}/P_j)^{\varepsilon_{x,p}} \quad (3.7)$$

and

$$X_{kj}^d = (1-k_2) M_j (P_{kj}/P_j)^{\varepsilon_{x,p}} \quad (3.8)$$

where

$$\begin{aligned} \varepsilon_{x,p} &= 1/(\beta-1) \\ k_2 &= [(1-\pi)/\pi]^{1/(1-\beta)} \\ P_j &= (P_{ij}^{\beta/(\beta-1)} + P_{kj}^{\beta/(\beta-1)})^{(\beta-1)/\beta} \text{ is the import price of the commodity, and} \\ M_j &= Y_{m,j}^n/P_j. \end{aligned}$$

The export demand schedule for Egypt has the following desired properties:

- (1) Export demand has a unitary elasticity with respect to the level of import demand in the geographic market, which is theoretically consistent: a change in the level of import demand in the foreign market will, *ceteris paribus*, cause a proportionate change in the demand for the exports of all supplying countries to that market.
- (2) The price elasticity of export demand ($\varepsilon_{x,p}$) has a value that lies between $-\infty$ and 0.
- (3) The constant k_2 , which has the value $0 < k_2 < 1$, measures the exporter's market share.

The foregoing system of intersectoral and intrasectoral demand schedules in (3.4) and (3.7) lend themselves to empirical application since the exponential form of the equations can be converted into double-logarithmic equations whose estimated coefficients are directly interpreted to be elasticities. Moreover, the use of CES preference functions for both intersectoral and intrasectoral substitution does not impose undue restrictions on the own-price and cross-price elasticities. Their values are consistent with those that would be expected for normal goods and product exports.

⁵ Recall that $\varepsilon_{m,p} = 1/(\alpha-1)$ and $\alpha < 1$, so that $-\infty < \varepsilon_{m,p} < 0$.

4.0 Modeling Imports

4.1 Dynamic Specification

The approach followed in this study to formulate the dynamic relationships for Egypt's trade follows the modeling strategy developed in a series of papers by Davidson *et al.* (1978), Hendry (1986), and others that owe a great deal to Sargan's (1964) seminal paper on dynamic specification. More generally, it reflects the traditional approach to econometric analysis as set forth in Harvey (1994) and used by Lord (1991) to model international commodity trade.

The demand for imports of Egypt is postulated to have a steady-state response to domestic economic activity, and a transient response to the constant local currency price of imports. The life-cycle approach to consumption emphasizes income as a determinant of intertemporal consumption planning and provides theoretical justification for the existence of the dynamic effect on import demand of changes in the rate of growth of domestic income (see Deaton and Muellbauer, 1980: Chap. 12). In contrast, there is no logical explanation for any dynamic effects of the price of imports. Were the import price of a product to change continually relative to the general price deflator, consumers would soon cease to purchase the product as the spread between the product price and the general price level widened.

An important characteristic of the import demand for any one product is that its long-term response to the growth of domestic income is not necessarily proportional. While the theoretical relationship for import demand in equation (3.4) had a unitary elasticity with respect to income, in general the share of income spent on foreign goods has historically exceeded unity. Moreover, among individual countries the marginal propensity to import has varied greatly (see Houthakker and Magee, 1969). This characterization suggests that the dynamic specification of the import demand equation should not introduce any restrictions that would impose long-run unitary elasticity with respect to income. Nevertheless, the model should encompass long-term proportionality responses when they exist.

A second feature of the present modeling approach is that the dynamics for import demand relationships can be restricted to one period since the adjustment of imports to price and income changes tends to decline exponentially over time. Accordingly, in terms of the general stochastic difference specification, the expression for imports, M , in terms of income, Y , the price of the product, P , in foreign currency terms, and the real effective exchange rate, R , can be expressed as:

$$m_t = \alpha_{10} + \alpha_{11}m_{t-1} + \alpha_{12}y_t + \alpha_{13}y_{t-1} + \alpha_{14}p_t + \alpha_{15}p_{t-1} + \alpha_{16}r_t + \alpha_{17}r_{t-1} + u_{1t} \quad \dots(4.1)$$

where lower case letters denote logarithms of corresponding capital letters, and the expected signs of the coefficients are $0 < \alpha_{11} < 1$; α_{12} and $\alpha_{13} > 0$; α_{14} and $\alpha_{15} < 0$; α_{16} and $\alpha_{17} > 0$. Income is treated as (weakly) exogenous for the parameters of interest. The use of the logarithmic specification in equation (4.1) provides a means by which the elasticity can be calculated directly from the estimated equation; the results are consistent when the elasticities remain constant over time. Tests of parameter constancy provide a means of validating that hypothesis.

The third important characteristic is that the demand for imports is determined by the local currency price (in Egyptian pounds) of imports. As such, we can decompose the price variable into the US dollar prices and the real effective exchange rate in equation (4.1) as follows:

$$P^e = P/R \quad (4.2)$$

where P^e is the Egyptian pound price of the imported product, P is the US dollar price of the imported product, and R is the real effective exchange rate.

The real effective exchange rate takes into account changes in the price of domestic goods, P^d , relative to foreign goods, P^f , and the nominal exchange rate, R^n . It is defined as follows:⁶

$$R = P^e / (R^n P^f) \quad (4.3)$$

II. The demand for imports by Egypt is therefore directly affected by the real exchange rate.

The final characteristic is that if the import supply elasticity is less than infinite, then the pass-through of exchange rate changes from import price changes in foreign currency terms to import prices in local currency terms will be less than complete (see Branson, 1972, and the summary by Goldstein and Khan, 1985). Consequently, the estimated price and exchange rate coefficients in equation (4.1) may differ from one another.⁷

4.2 Cointegrated Processes and Their ECM Representation

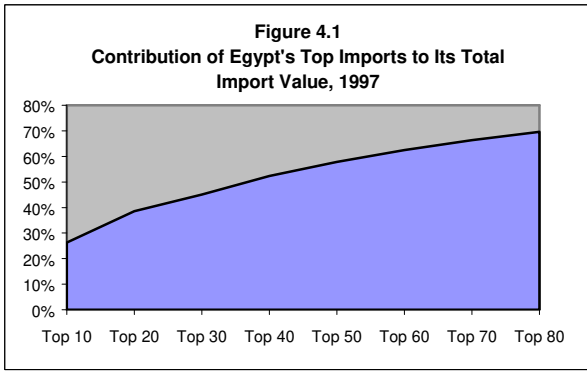
International trade series have a long-term relationship with one or more other series after transient effects from other series have disappeared. That part of the response of a trade variable that never decays to zero is the steady-state response, while that part that decays to zero in the long run is the transient response. Economic series that are related to the long-run adjustment processes of other variables have been designated to be cointegrated series by Granger and Weiss (1983) and Engle and Granger (1987). The theory of cointegration states that if two series, x and y , grow over time in such a way that the linear combination of these two variables, given by $d_t = x_t - \alpha y_t$, is stationary, and if α is unique, then x and y are said to be cointegrated. The series d_t measures the disequilibrium at period t when the long-run relationship between the two variables is $x_t = \alpha y_t$. The theory of cointegration states that movements in variables are related in a predictable way to the discrepancy between observed and equilibrium states. The sequence of this discrepancy tends to decay to its mean of zero.

Engle and Granger (1987) have demonstrated that a data-generating process of the form known as the “error-correction mechanism” (ECM) adjusts for any disequilibrium between variables that are cointegrated. The ECM specification thus provides the means by which the short-run observed behavior of variables is associated with their long-run equilibrium growth paths. Davidson *et al.* (1978) established a closely related specification known as the “equilibrium-correcting mechanism” (also having the acronym ECM) that models both the short and long-run relationships between variables. Since the growth rate of Egypt’s imports in equation (4.1) depends on the expansion path of economic activity, it is appropriate to apply the error-correction-model (ECM) to the relationship between imports and domestic economic activity. The disequilibrium adjustment term in the ECM will then rectify any previous disequilibrium between the two variables. Rearranging the terms of the first-order stochastic difference equation (4.1) yields the following ECM:⁸

⁶ This definition is the one used by the International Monetary Fund (IMF), while the more traditional definition is $R = R^n P^f / P^e$. To facilitate the interpretation of the results for readers, we have adopted the IMF definition. See Edwards (1988: Appendix) for alternative definitions of the real exchange rate.

⁷ For a derivation of the import supply schedule, see Lord (1991: Annex D).

⁸ For the derivation of the equation, see Lord (1991: Annex D).



$$\Delta m_t = \alpha_{20} + \alpha_{21}(m - y)_{t-1} + \alpha_{22}\Delta y_t + \alpha_{23}y_{t-1} + \alpha_{24}\Delta p_t + \alpha_{25}p_{t-1} + \alpha_{26}\Delta r_t + \alpha_{27}r_{t-1} + u_{2t}$$

where $-1 < \alpha_{21} < 0$; $\alpha_{22} > 0$; $\alpha_{23} > \alpha_{21}$; α_{24} and $\alpha_{25} < 0$; α_{26} and $\alpha_{27} > 0$; and where all variables are measured in logarithmic terms.

The import price and exchange rate terms in the foregoing specification have been so transformed as to nest the 'differences' formulation of the variables in the levels form of the equation. This transformation reduces the possibility of the occurrence of the spurious correlation typically

associated with time-series data when the relationship between import demand and import prices is estimated.

On a steady-state growth path, the long-run dynamic equilibrium relationship implicit in equation (4.4) is:

$$M = kY^{\varepsilon_y}P^{\varepsilon_p}R^{\varepsilon_r} \quad (4.5)$$

The income elasticity of import demand is expressed as

$$\varepsilon_y = 1 - (\alpha_{23}/\alpha_{21}) \quad (4.6)$$

Its value is positive since the expected sign of α_{21} is negative and $\alpha_{23} > \alpha_{21}$. When $\alpha_{21} < \alpha_{23} < 0$, import demand is inelastic with respect to income; when $\alpha_{23} = 0$, it has a unitary elasticity; and when $\alpha_{23} > 0$.

The price elasticity of import demand is expressed as

$$\varepsilon_p = -\alpha_{25}/\alpha_{21} \quad (4.7)$$

It has a negative value since the expected signs of both α_{25} and α_{21} are negative.

The real effective exchange rate elasticity of import demand is expressed as

$$\varepsilon_r = -\alpha_{27}/\alpha_{21} \quad (4.8)$$

It has a positive value since the expected signs of α_{21} is negative and that of α_{27} is positive.

4.3 Import Data and Structure

Trade data have been derived from the United Nations' COMTRADE database for all of Egypt's reporting trading partners. The data used in the model are based on detailed information at the product level to permit both volume and value information to be obtained for all of Egypt's major exports and imports. Data based on 4 and 5-digit level of the Standard International Trade Classification (SITC), Revision 1 nomenclature were extracted for all of Egypt's reporting trading partners in 1970-97. The results provided information on Egypt's exports by country of destination and Egypt's imports from all countries of origin.

Selection of the products to be modeled has been based on the contribution of the most important products imported to the total value of imports in 1997. Figure 4.1 shows the contribution of the top 10 to 80 imports to total imports. There is a high degree of concentration in the top ten imports, which together account for one-fourth of Egypt's total expenditures on imports. The products consist of unmilled wheat, products of polymerizing, sawn lumber, unmilled maize, iron and steel, raw beet and cane sugar, sunflower seed oil, excavating and leveling machines, other non-electric machines, and passenger motor vehicles. The next ten products contribute another 13 percentage points, and the top 30 imports account for a total of 45 percent of the total value of imports. In an effort to obtain over 50 percent import coverage, we selected the top 40 products, which together account for 52 percent of the total value of imports.

4.4 Characterization of the Data

An economic relationship generally refers to a state where there is no inherent tendency to change. Such a relationship is, for example, described by the export demand relationship of the log linear form $x_i = \beta y_j$, where export changes in Egypt, denoted i , are related to changes in the economic activity of a foreign market j . In practice, however, an equilibrium relationship is seldom observed, so that measures of the observed relationship between x_i and y_j include both the equilibrium state and the discrepancy between the outcome and the postulated equilibrium. The discrepancy, denoted d , cannot have a tendency to grow systematically over time, nor is there any systematic tendency for the discrepancy to diminish in a real economic system since short-term disturbances are a continuous occurrence. The discrepancy is therefore said to be stationary insofar as over a finite period of time it has a mean of zero.

Individual time series that are themselves stationary are statistically related to each other, regardless of whether there exists a true equilibrium relationship. Thus, before estimating Egypt's export demand, it is useful to determine whether the data generating process of each of the series is itself stationary. Since economic activity variables have a tendency to grow (positively or negatively) over time, the variables themselves cannot be stationary, but changes in those series might be stationary. Series that are integrated of the same order, however, are said to be cointegrated and to have a long-run equilibrium relationship.⁹ For trending variables that are themselves non-stationary, but can be made stationary by being differenced exactly k times, then the linear combination of any two of those series will itself be stationary. It is therefore important to test the order of integration of the key series in the model.

Tests for stationarity are derived from the regression of the changes in a variable against the lagged level of that variable. Consider the following simple levels regression:

$$y_t = a + by_{t-1} + d \quad (4.9)$$

where a and b are constants and d is an error term. y is a stationary series if $-1 < b < 1$. If $b = 1$, y is a non-stationary series and is instead a random walk with drift; if the absolute value of b is greater than one, the series is explosive.

By subtracting y_{t-1} from both sides, we obtain

$$\Delta y_t = a + (b-1)y_{t-1} + d \quad (4.10)$$

⁹A series is said to be integrated of order k , denoted $I(k)$, if the series needs to be differenced k times to form a stationary series. Thus, for example, a trending series that is $I(1)$ needs to be differenced one time to achieve stationarity.

The disturbance term d now has a constant distribution and the t-statistic on y_{t-1} provides a means for testing non-stationarity. If the coefficient on y_{t-1} is zero, then b must be equal to 1, and y is therefore stationary. The Augmented Dickey-Fuller test is a test on the t-statistic of the coefficient on y_{t-1} . The hypothesis $H_0 = b-1 = 0$ is called the unit-root hypothesis and it implies that y_t is non-stationary.

The second test for non-stationarity is the Durbin-Watson (DW) test on the levels regression specified above. Since the DW statistically is given by

$$DW = 2(1-r) \tag{4.11}$$

where r is the correlation coefficient between y_t and y_{t-1} , then y is white noise when r is zero. The DW is therefore 2 when y is stationary.

4.5 Import Demand Estimates

The import demand functions of the principal products have been derived from estimates of the dynamic specification of the relationship in equation (4.4) (see Table 4.1). As was to be expected, income has always been found to be statistically significant in explaining the demand for imports. In most cases, estimates of the income coefficients have 99 percent confidence intervals. The real effective exchange rate coefficients are statistically different from zero in the short run in 29 of the 41 product imports, and they are statistically different from zero in the long run in 21 of the 41 product imports. Prices are statistically significant in explaining import demand in about one-half of the products in both the short run and the long run.

Table 4.1
Regression Results of Import Demand Equation

$$\Delta m_t = a_{20} + a_{21}(m - y)_{t-1} + a_{22}\Delta y_t + a_{23}y_{t-1} + a_{24}\Delta p_t + a_{25}p_{t-1} + a_{26}\Delta r_t + a_{27}r_{t-1}$$

Description	SITC								Summary Statistics			
		In(M)-ln(Y)t-1	Dln(Y)t	ln(Y)t-1	Dln(P)t	ln(P)t-1	Dln(R)t	ln(R)t-1	Const	R2	dw	Yrs
Wheat etc unmilled	0410	-0.95 (5.6)							10.63	0.74	1.80	1972-97
Prod of polymerizing etc	5812	-0.82 (2.7)	1.80 (0.8)	1.41 (2.3)			0.64 (1.6)	0.31 (1.6)	-0.51	0.78	2.16	1980-97
Lumber sawn etc conifer	24321	-0.48 (3.4)		0.34 (1.0)				0.12 (1.7)	2.51	0.90	2.33	1986-97
Maize unmilled	0440	-0.72 (6.1)	5.90 (4.7)	0.82 (3.8)			0.37 (3.1)		3.78	0.94	2.50	1985-97
Iron, simple stl blooms, etc	67251	-0.68 (7.3)		1.39 (3.7)	-2.61 (17.1)	-2.15 (7.3)			-3.16	0.97	2.32	1972-97
Raw beet and cane sugar	0611	-0.33 (0.8)		5.18 (1.5)			1.28 (1.1)	1.63 (2.2)	-27.34	0.68	2.77	1984-97
Sunflower seed oil	4216	-0.17 (1.2)			-4.28 (4.8)				1.49	0.78	2.28	1985-97
Oth machines nonelectric	7198	-0.85 (4.5)			-1.21 (4.0)	-1.37 (3.6)	0.96 (3.3)		7.73	0.81	2.43	1981-97
Excavtng, levling etc mac	71842	-0.86 (6.0)			-1.12 (7.3)	-1.94 (6.5)	0.52 (2.3)		7.83	0.91	1.43	1985-97
Pass motor veh exc buses	7321	-0.40 (6.0)			-1.17 (10.1)		1.11 (3.9)	0.75 (3.4)	-1.35	0.98	2.69	1990-97
Palm oil	4222	-0.93 (3.5)		5.42 (2.4)			6.24 (2.8)		-16.24	0.74	2.47	1980-97
Paper etc in bulk nes	6415	-0.28 (7.9)				-1.01 (7.2)	1.37 (16.9)	2.11 (15.9)	-8.57	1.00	2.41	1990-97
Electric power machinery	7221	-0.85 (5.3)		2.43 (6.0)			0.30 (2.1)	0.55 (4.8)	-8.18	0.96	2.83	1988-97
Bovine meat fresh, frozen	0111	-0.21 (2.1)		0.89 (1.8)	-3.85 (11.9)	-1.11 (2.6)	2.16 (3.2)	1.19 (2.7)	-7.77	0.95	2.30	1971-97
Other motor vehcl parts	73289	-0.67 (2.3)					1.48 (2.3)	1.32 (2.1)	-2.24	0.64	1.57	1990-97
Vegetable oil residues	0813	-0.79 (6.2)		1.46 (3.5)			3.04 (9.1)	0.47 (2.3)	-1.78	0.91	2.67	1978-97
Switchgear etc	7222	-0.89 (6.0)			-1.01 (9.9)	-1.01 (7.8)	0.48 (2.5)	0.17 (1.7)	6.28	0.96	2.19	1981-97
Tobacco unmd	1210	-0.93 (6.9)	3.09 (4.3)	-0.49 (5.4)					8.06	0.83	2.46	1981-97
Line telephone, etc equip	72491	-0.81 (3.1)	4.50 (1.4)		-0.90 (4.7)	-0.60 (1.6)			4.93	0.75	2.15	1976-97
Rubber tyres, tubes	6291	-0.81 (5.8)	2.33 (1.4)	0.54 (3.2)			0.71 (2.4)	0.25 (1.5)	1.43	0.79	2.31	1971-97
Iron, simple stl bars etc	67321	-0.39 (3.1)						0.66 (2.8)	-0.25	0.96	2.21	1987-97
Pumps for liquids	71921	-0.84 (6.8)	1.41 (1.3)				0.44 (3.5)	0.33 (2.9)	2.44	0.96	2.22	1986-97
Prod of condensation etc	5811	-0.70 (3.5)	1.18 (1.3)	1.83 (3.3)					-3.07	0.86	2.25	1987-97
Tea	0741	-0.85							5.89	0.61	1.90	1982-97

Table 4.1**Regression Results of Import Demand Equation**

$$\Delta m_t = a_{20} + a_{21}(m - y)_{t-1} + a_{22}\Delta y_t + a_{23}y_{t-1} + a_{24}\Delta p_t + a_{25}p_{t-1} + a_{26}\Delta r_t + a_{27}r_{t-1}$$

Description	SITC								Summary Statistics			
		ln(M)-ln(Y)t-1 (3.8)	Dln(Y)t (4.6)	ln(Y)t-1 (8.6)	Dln(P)t (5.3)	ln(P)t-1 (1.2)	Dln(R)t (3.2)	ln(R)t-1 (2.5)	Const	R2	dw	Yrs
Refined sugar etc	0612	-0.58 (4.6)						0.61 (2.5)	1.83	0.78	2.68	1983-97
Pesticides,disinfectants	5992	-0.19 (2.1)					0.65 (3.2)	0.32 (2.5)	-0.68	0.64	1.90	1982-97
Cement	6612	-0.17 (1.2)			-2.47 (5.3)	-0.88 (1.2)			-0.89	0.72	1.51	1981-97
Buses	7322	-0.88 (8.6)		1.16 (3.2)	-0.87 (6.4)				-0.79	0.95	2.77	1985-97
Piston engines non-air	7115	-0.40 (2.9)			-0.30 (2.7)				2.20	0.62	2.06	1976-97
Lorries,trucks	7323	-0.98 (4.1)			-0.91 (2.1)		2.23 (2.5)	1.64 (2.3)	-3.73	0.78	2.62	1985-97
Discn synth fibre uncmbd	26621	-0.10 (1.3)			-1.51 (3.0)	-1.46 (2.1)		0.43 (2.3)	-0.46	0.75	2.40	1986-97
Cont synth fibre yarn	65161	-0.29 (3.2)		0.56 (1.7)					-0.48	0.82	2.73	1973-97
Special purpose vessels	73592	-0.86 (14.1)		5.72 (3.9)	-1.18 (9.6)	-1.58 (7.5)	1.56 (2.2)	0.65 (1.8)	-22.89	1.00	2.04	1986-97
Coated etc paper nes blk	64195	-0.61 (4.2)		0.35 (1.5)	-0.68 (4.4)		1.44 (4.3)	0.21 (1.3)	1.92	0.84	2.25	1977-98
Insulated wire,cable	7231	-0.83 (6.6)			-1.42 (10.6)	-0.86 (5.8)	0.76 (4.5)		5.83	0.97	2.40	1986-97
Mach parts nonelec nes	71999	-0.19 (1.01)			-1.28 (10.6)	-0.22 (1.5)			1.44	0.95	1.43	1982-97
Fish fresh,chilled,frozn	0311	-0.95 (9.5)	4.07 (2.2)	0.80 (3.9)			0.43 (1.9)		3.69	0.89	2.57	1973-97
Pumps for gases etc	71922	-0.67 (6.3)		0.42 (3.0)	-0.35 (4.2)	-0.29 (2.6)	0.49 (3.7)	0.20 (1.9)	1.26	0.90	1.58	1975-97
Plywood,veneers inlaid	63121	-0.86 (6.1)		0.31 (1.6)			0.50 (2.3)	0.26 (1.7)	3.92	0.74	2.55	1975-97
Grey cotton yarn in bulk	6513	-0.24 (3.9)			-0.81 (2.8)		1.64 (3.4)		1.46	0.89	3.13	1988-97
Lifting,loading mach nes	71931	-0.41 (3.6)					0.78 (3.1)	0.31 (1.7)	0.72	0.58	1.54	1975-97

The coefficients of the error-correcting term in the import demand relationships measure the speed of response of imports to changes in income, exchange rates and prices. About one-half of the import demand equations have an error-correcting term that is near unity in absolute terms. This fact reflects the relatively quick response of importers to changes in the explanatory variables. Major disturbances in import demand occurred largely in the latter part of the 1980s. Binary variables were used to eliminate those observations from the estimates. These disturbances were transitory shifts. A test of parameter constancy based on the Chow test showed the coefficients to be stable at the 5 percent level of significance in all the estimated relationships.

Table 4.2 shows the income, price and exchange rate elasticities of Egypt's principal product imports. For income, the unweighted average elasticity is 0.95 in the short run and 2.24 in the long run. The 1997 trade-

weighted elasticities are substantial: 1.12 in the short run and 2.49 in the long run. These elasticities conform to other estimates of import demand functions for developing and transition economies (Lord, 1991: Chapter 13). As expected, import demand is income inelastic for most products in the short run, but income elastic for most products in the long run. Only two products have a long-run income elasticity of less than unity.

The average real effective exchange rate elasticities are relatively high. For those product imports whose coefficients were statistically significant, the unweighted elasticity is 1.15 in the short run and 1.7 in the long run. For all products, including those whose coefficients were not statistically significant and therefore have elasticities equal to zero, the 1997 trade-weighted average elasticity is 0.74 in the short run and 0.87 in the long run. These exchange rate elasticities are high but are below those for US dollar import prices. The unweighted average price elasticity is -1.4 in the short run and -3.2 in the long run, while the 1997 trade-weighted price elasticity is -0.65 in the short run and -0.8 in the long run. Overall, the absolute values of the price and exchange rate elasticities of Egypt's import demand are similar to one another, though there are differences in the individual products.

4.6 Import Expenditures on Services

Egypt's import expenditures on services are dominated by transportation-related activities such as freight, insurance and other distributive services. These activities are, in turn, related to merchandise imports and exports. It is common practice to model these types of service transactions with current value data. While real value data are preferred, the difficulty of obtaining price indices for services that would allow us to express the time series in real terms makes it preferable to use the current value variable and avoid possible error introduced from a crude price variable. Moreover, it has been argued that the ultimate objective of modeling import expenses from services is the determination of the current account in the balance of payments. A single equation estimate for the value of these import expenses is likely to provide a better estimate than two separate estimates for the real value of these imports and for the corresponding price index (Leamer and Stern, 1970).

Table 4.2
Price, Income and Exchange Rate Elasticities of Import Demand

<u>Description</u>	<u>SITC</u>	<u>ST/LT</u>	<u>Income</u>	<u>Price</u>	<u>Exch. Rate</u>
Wheat etc unmilled	0410	ST	0.16 a/	-	- a/
		LT	1.00	-	-
Prod of polymerizing etc	5812	ST	1.80	0.64	0.64
		LT	2.71	-	0.37
Lumber sawn etc conifer	24321	ST	0.34 a/	-	0.12 a/
		LT	1.71	-	0.25
Maize unmilled	0440	ST	5.90	-	0.37
		LT	2.14	-	-
Iron,smple stl blooms,etc	67251	ST	0.68	-2.61	-
		LT	3.05	-3.18	-
Raw beet and cane sugar	0611	ST	0.33	-	1.28
		LT	16.91	-	5.01
Sunflower seed oil	4216	ST	0.17	-4.28	-
		LT	1.00	-	-
Oth machines nonelectric	7198	ST	0.85	-1.21	0.96
		LT	1.00	-1.61	-
Excavtng,levling etc mac	71842	ST	0.86	-1.12	0.52
		LT	1.00	-2.25	-
Pass motor veh exc buses	7321	ST	0.40	-1.17	1.11
		LT	1.00	-	1.86
Palm oil	4222	ST	0.93	-	6.24
		LT	6.85	-	-
Paper etc in bulk nes	6415	ST	0.28	-1.01	1.37
		LT	1.00	-3.61	7.52
Electric power machinery	7221	ST	0.85	-	0.30
		LT	3.87	-	0.65
Bovine meat fresh,frozen	0111	ST	0.21	-3.85	2.16
		LT	5.22	-5.24	5.62
Other motor vehcl parts	73289	ST	0.67	-	1.48
		LT	1.00	-	1.99
Vegetable oil residues	0813	ST	0.79	-	3.04
		LT	2.84	-	0.59
Switchgear etc	7222	ST	0.89	-1.01	0.48
		LT	1.00	-1.13	0.19
Tobacco unmfd	1210	ST	3.09	-	-
		LT	0.47	-	-
Line telephone,etc equip	72491	ST	4.50	-0.90	-
		LT	1.00	-0.75	-
Rubber tyres,tubes	6291	ST	2.33	-	0.71
		LT	1.66	-	0.31
Irn, simple stl bars etc	67321	ST	0.39	-	0.66 a/
		LT	1.00	-	1.67
Pumps for liquids	71921	ST	1.41	-	0.44
		LT	1.00	-	0.39
Prod of condensation etc	5811	ST	1.18	-	-

Table 4.2 Price, Income and Exchange Rate Elasticities of Import Demand					
<u>Description</u>	<u>SITC</u>	<u>ST/LT</u>	<u>Income</u>	<u>Price</u>	<u>Exch. Rate</u>
		LT	3.63	-	-
Tea	0741	ST	0.85	-	-
		LT	1.00	-	-
Refined sugar etc	0612	ST	0.58	-	0.61 <u>a/</u>
		LT	1.00	-	1.05
Pesticides,disinfectants	5992	ST	0.19	-	0.65
		LT	1.00	-	1.71
Cement	6612	ST	0.17	-2.47	-
		LT	1.00	-5.29	-
Buses	7322	ST	0.88	-0.87	-
		LT	2.33	-	-
Piston engines non-air	7115	ST	0.40	-0.30	-
		LT	1.00	-	-
Lorries,trucks	7323	ST	0.88	-0.91	2.23
		LT	1.00	-	1.67
Discn synth fibre uncmbd	26621	ST	0.10	-1.51	0.43 <u>a/</u>
		LT	1.00	-14.90	4.41
Cont synth fibre yarn	65161	ST	0.29	-	-
		LT	2.94	-	-
Special purpose vessels	73592	ST	0.86	-1.18	1.56
		LT	7.66	-1.84	0.76
Coated etc paper nes blk	64195	ST	-2.76	-0.68	1.44
		LT	1.57	-	0.35
Insulated wire,cable	7231	ST	0.83	-1.42	0.76
		LT	1.00	-1.03	-
Mach parts nonelec nes	71999	ST	0.19	-1.28	-
		LT	1.00	0.15	-
Fish fresh,chilled,frozn	0311	ST	4.07	-	0.43
		LT	1.85	-	-
Pumps for gases etc	71922	ST	0.19	-0.35	0.49
		LT	1.62	-0.43	0.29
Plywood,veneers inlaid	63121	ST	0.86	-	0.50
		LT	0.92	-	0.30
Grey cotton yarn in bulk	6513	ST	0.24	-0.81	1.64
		LT	1.00	-	-
Lifting,loading mach nes	71931	ST	0.41	-	0.78
		LT	1.00	-	0.76
<u>a/</u> One-period lag.					

Since year-to-year variations in the value of import expenses from services reflect price and volume changes, the own-price variable is not included in the explanatory variables of the estimated relationship. Import expenses from services are, nevertheless, affected by movements in Egypt's REER since the receipts are measures in US dollar terms and changes in the REER will affect the cost of transportation and other services to domestic residents. Accordingly, the specification for service expenditures, denoted S^m , with an ECM driven by

domestic real income, Y , and with a ‘differences’ formulation of the real effective exchange rate, R , term nested in the levels form of the equation is:

$$\Delta s^m_t = \beta_{30} + \beta_{31}(s^m - y)_{t-1} + \beta_{32}\Delta y_t + \beta_{33}y_{t-1} + \beta_{34}\Delta r_t + \beta_{35}r_{t-1} + u_{3t} \quad (4.12)$$

where $-1 < \beta_{31} < 0$; $\beta_{32} > 0$; $\beta_{33} > \beta_{31}$; and β_{34} and $\beta_{35} > 0$; and where all variables are measured in logarithmic terms.

The following are the results of the equation estimate:

$$\Delta s^m_t = 3.8 - 0.90(s^m - y)_{t-1} + 3.3\Delta y_t + 0.43\Delta r_t \quad (4.13)$$

(4.7) (2.3) (2.7)

$$R^2 = 0.85 \quad dw = 2.24 \quad \text{Period: 1990-98}$$

where figures in parenthesis are t-statistics.

Table 4.3		
Income and Exchange Rate Elasticities of Demand for Service Imports		
	<u>Elasticity with respect to:</u>	
	Exch. Rate	
Short-term	0.43	3.3
Long-term	0.00	1.0

The income elasticity is relatively high in the short run (3.3) but it becomes unity in the long run. The real effective exchange rate is high in the short run (0.43), but it is not statistically significant in the long run (see Table 4.3). The lack of significance of this variable may be due to the concentration of Egypt’s expenditures on shipping services, which are related to merchandise exports and imports. As a result, while shipping services has a short-term response to changes in the real effective exchange rate, in the long run those effects are neutralized by offsetting movements in merchandise exports and imports caused by

exchange rate variations.

5.0 Modeling Exports

5.1 Dynamic Specification

The demand for exports of Egypt has a steady-state response to the import demand of its geographic markets, and a transient response to its relative export price. The justification for these long-run dynamic properties is similar to that for the import demand of Egypt discussed in the previous chapter. The demand for exports of a product from all foreign suppliers is equivalent to the import demand for the product from that market. Thus the life-cycle model of consumption provides the same theoretical justification for the existence of a long-run dynamic effect associated with import demand in foreign markets as it did for the import demand function of Egypt. In contrast, unless relative-price movements generate only transient responses, a continuous change in the price of exports from one country relative to that of exports from competing suppliers would eventually cause importers to purchase the product from the lower-priced supplier(s). Thus it is appropriate to constrain the long-run effect from relative prices to zero.

Consider the general first-order stochastic difference expression for export demand, X , of a geographic market j of Egypt's products as a function of real GDP of the geographic market, Y^f , and the price of Egypt's exports measured in US dollar terms that has been double deflated, P :

$$x_t = \beta_{40} + \beta_{41}x_{t-1} + \beta_{42}y_t^f + \beta_{43}y_{t-1}^f + \beta_{44}p_t + \beta_{45}\Delta p_{t-1} + v_{1t} \quad (5.1)$$

where lower-case letters denote logarithms of corresponding capital letters, and the expected signs of the coefficients are $0 < \beta_{41} < 1$; β_{42} and $\beta_{43} > 0$; β_{44} and $\beta_{45} < 0$.

The price variable in equation (5.1) is defined in the previous chapter. Recall that $P_t = P^e/R_t$, where P is the US dollar price of the imported product, P^e is the Egyptian pound price of the imported product, and R is the real effective exchange rate (REER).

At the bilateral trade level, the real exchange rate is measured by the 'real cross-rate', which takes into account changes in the nominal exchange rate of Egypt with the foreign country and the relative price levels between Egypt and that country. It measures changes in the purchasing power between the domestic and the foreign economy, and it provides an indicator of changes in the international competitiveness of the domestic economy in its ability to purchase more (or less) goods and services per unit of foreign currency.¹⁰

Transformation of (5.1) as described in the previous chapter for import demand results in an export demand specification with an ECM driven by foreign income and with a 'differences' formulation of the current price and exchange rate terms nested in the levels form of the equation:¹¹

$$\Delta x_t = \beta_{50} + \beta_{51}(x - y^f)_{t-1} + \beta_{52}\Delta y_t^f + \beta_{53}y_{t-1}^f + \beta_{54}\Delta p_t^e + \beta_{55}p_{t-1}^e + \beta_{56}\Delta r_t + \beta_{57}r_{t-1} + v_{2t} \quad (5.2)$$

¹⁰ As an extension, the REER measures the average relative strength of the local currency, and it is calculated as the weighted average of REERs, where the weights are the value of imports from and exports to a given partner country i divided by total imports and total exports of Egypt.

¹¹ For the derivation of the equation, see Lord (1991: Annex D).

where $-1 < \beta_{51} < 0$; $\beta_{52} > 0$; $\beta_{53} > \beta_{51}$; β_{54} and $\beta_{55} < 0$; and β_{56} and $\beta_{57} < 0$; and where all variables are measured in logarithmic terms.

The second term, $\beta_{51}(x - y^f)$, is the mechanism for adjusting any disequilibrium in the previous period. When the rate of growth of the dependent variable x falls below its steady-state path, the value of the ratio of variables in the second term decreases in the subsequent period. That decrease, combined with the negative coefficient of the term, has a positive influence on the growth rate of the dependent variable. Conversely, when the growth rate of the dependent variable increases above its steady-state path, the adjustment mechanism embodied in the second term generates downward pressure on the growth rate of the dependent variable until it reaches that of its steady-state path. The speed with which the system approaches its steady-state path depends on the proximity of the coefficient to minus one. If the coefficient is close to minus one, the system converges to its steady-state path quickly; if it is near to zero, the approach of the system to the steady-state path is slow.

The price effect in equation (5.2) is decomposed into the own-price variable measured in terms of the domestic currency and the real cross-rate of each of Egypt's export markets. The decomposition allows us to separate the own-price and cross-rate effects since our interest in this study is the measurement of the effects of changes in the exchange rate on the balance of trade.

The equilibrium solution of equation (5.2) is a constant value if there is convergence. Since the solution is unrelated to time, the rate of change over time of the dependent variable X (given by Δx_t) and the explanatory variables Y^f (given by Δy_t) and P (given by Δp_t) are equal to zero. However, in dynamic equilibrium, equation (5.2) generates a steady-state response in which growth occurs at a constant rate, say g . For the dynamic specification of the relationship in (5.2), if g_1 is defined as the steady-state growth rate of the dependent variable X , and g_2 corresponds to the steady-state growth rate of the explanatory variable Y^f , then, since lower-case letters denote the logarithms of variables, $g_1 = \Delta x$ and $g_2 = \Delta y^f$ in dynamic equilibrium. Note, however, that $\Delta p = \Delta r = 0$ since there is no long-term relationship between export growth and price or exchange rate changes.

In equilibrium the systematic dynamics of equation (5.2) are expressed as:

$$g_1 = \beta_5 + \beta_{51}(x - y^f) + \beta_{52}g_2 + \beta_{53}y^f + \beta_{55}p + \beta_{57}r \quad (5.3)$$

or, in terms of the original (anti-logarithmic) values of the variables:

$$X = k_0 Y^{f\varphi_y} P^{\varphi_p} R^{\varphi_r} \quad (5.4)$$

where $k_0 = \exp\{(-\beta_{50}/\beta_{51}) + [(\beta_{51} - \beta_{52}\beta_{51} - \beta_{53})/\beta_{51}^2]g_2\}$. The dynamic solution of equation (5.4) therefore shows X to be influenced by changes in the rate of growth of Y^f , as well as the long-run elasticity of X with respect to Y^f . For example, where the rate of growth of the explanatory variable accelerates, say from g_2 to g'_2 , the value of the variable X would increase. However, it is important to reiterate that the response to each explanatory variable can be either transient or steady-state. When theoretical considerations suggest that an explanatory variable generates a transient, rather than steady-state, response, it is appropriate to constrain its long-run effect to zero.

The income elasticity of export demand is expressed as

$$\varphi_y = 1 - (\beta_{53}/\beta_{51}) \quad (5.5)$$

Its value is positive since the expected sign of β_{51} is negative and $\beta_{53} > \beta_{51}$. When $\beta_{51} < \beta_{53} < 0$, import demand is inelastic with respect to income; when $\beta_{53} = 0$, it has a unitary elasticity; and when $\beta_{53} > 0$.

The price elasticity of export demand is expressed as

$$\varphi_p = - \beta_{55}/\beta_{51} \quad (5.6)$$

It has a negative value since the expected signs of both β_{55} and β_{51} are negative.

The real exchange rate elasticity of export demand is expressed as

$$\varphi_p = - \beta_{57}/\beta_{51} \quad (5.7)$$

It has a negative value since the expected signs of both β_{57} and β_{51} are negative.

5.2 Structure of Export Data

Export data have been derived from the United Nations' COMTRADE database for all of Egypt's reporting trading partners. Data based on 4 and 5-digit level of the SITC, Revision 1 nomenclature were extracted for all of Egypt's exports and its trading partners in 1970-97. The results provide information on Egypt's exports by country of destination.

Selection of the products to be modeled has been based on the contribution of the most important products exported in 1997. Table 5.1 shows the contribution of the top 24 products to total exports. The top two products,

residual fuel oils and crude oil, together account for 40 percent of export earnings. Cotton and textile related products account for another 20 percentage points, and fruits and vegetables contribute little over 3 percentage points.

These export data are disaggregated by country of destination to measure the effect of bilateral real effective exchange rate changes on Egypt's balance of payments. Based on Egypt's dominant geographic distribution, exports are aggregated into the three major regional markets:

- North America (composed of Canada and United States)
- European Union (composed of Austria, Belgium, Denmark, Finland, France, Germany, Greece, Ireland, Italy, Luxembourg, Netherlands, Portugal, Spain, Sweden, United Kingdom)
- Middle East (composed of Israel, Kuwait, Lebanon, Qatar, Saudi Arabia, and the United Arab Emirates).

The Statistical Appendix contains details of the products by country of destination. In modeling these flows, only the most important export flows were estimated to limit the number of equations in the model. Despite efforts to limit the number of equations in the model, the total number of products and geographic markets covered yielded a total of 70 equations.

SITC	Description	Percent
3324	Residual fuel oils	22.7%
33101	Crude petroleum	17.1%
6513	Grey cotton yarn in bulk	7.2%
2631	Raw cotton	2.8%
65213	Grey woven cotton	2.5%
84143	Underwear knit	2.4%
5214	Coal, petrol distillates	2.1%
84113	Men's underwear	1.6%
84112	Women's outerwear	1.4%
5417	Medicaments	1.3%
84111	Men's outerwear	1.1%
541	Potatoes fresh	1.1%
3218	Coke of coal	1.0%
3323	Distillate fuels	0.6%
6576	Carpets, unknotted	0.6%
545	Other fresh vegetables	0.5%
2924	Veg used in pharmacy	0.5%
5461	Vegetables, frozen	0.5%
82109	Furniture parts	0.4%
511	Oranges, tangerines	0.4%
68421	Aluminum bars, wire	0.3%
551	Vegetables, dried	0.3%
84144	Outerwear knit	0.3%
5530	Perfume and cosmetics	0.3%
	Total	68.8%

Source: Derived from UN, COMTRADE database.

5.3 Export Demand Estimates

The export demand functions of the principal products have been derived from estimates of the dynamic specification of the relationship in equation (5.2) (see Table 5.2). As was to be expected, foreign income has always been found to be statistically significant in explaining the demand for exports. As with import demand, the estimates of the income coefficients have 99 percent confidence intervals. The real effective exchange rate coefficients are statistically different from zero in the short run in 32 of the 38 combinations of product and export markets, and they are statistically different from zero in the long run in 28 of the 38 combinations of product and export markets. The effective exchange rate therefore has a greater impact on product and export markets than it does on import products. Prices are statistically significant in explaining export demand in about two-thirds of the product and export markets in both the short run and the long run, compared with only about one-half of the import products.

Table 5.2
Regression Results of Export Demand Equation

$$\Delta m_t = a_{20} + a_{21}(m - y)_{t-1} + a_{22}\Delta y_t + a_{23}y_{t-1} + a_{24}\Delta p_t + a_{25}p_{t-1} + a_{26}\Delta r_t + a_{27}r_{t-1}$$

SITC	Description	Market	ln(X)- ln(Y) _{t-1}	Δln(Y) _t	ln(Y) _{t-1}	Δln(P) _t	ln(P) _{t-1}	Δln(R) _t	ln(R) _{t-1}	Summary Statistics			
										Const	R ²	dw	Yrs
3324	Residual fuel oils	World	-0.36 (1.8)		1.18 (1.3)			-0.36 (2.0)		-1.31	0.66	2.4	1985-97
33101	Crude petroleum	Italy	-0.44 (2.3)					-1.71 (2.6)	-0.49 (1.4)	5.94	0.68	2.6	1978-97
33101	Crude petroleum	USA	-0.68 (4.2)						-1.01 (2.4)	8.52	0.75	2.8	1977-97
6513	Grey cotton yarn in bulk	Canada	-0.66 (5.3)	19.61 (3.6)	1.60 (1.8)		-1.52 (4.2)	-2.14 (3.9)	-3.19 (4.5)	7.06	0.85	1.7	1975-97
6513	Grey cotton yarn in bulk	France	-0.86 (4.8)				-0.25 (1.5)			1.13	0.72	2.2	1980-97
6513	Grey cotton yarn in bulk	U.Kingdom	-0.41 (2.3)		1.52 (1.6)	-0.44 (1.8)	-1.09 (2.9)	-0.60 (1.5)	-1.27 (2.6)	-3.07	0.82	2.1	1980-97
6513	Grey cotton yarn in bulk	World	-0.59 (1.3)			-0.78 (1.3)		-1.06 (1.7)		4.02	0.60	2.1	1988-97
2631	Raw cotton,excl linters	France	-0.18 (1.7)			-0.49 (1.7)	-0.69 (157)		-1.48 (2.3)	8.00	0.57	2.5	1977-97
2631	Raw cotton,excl linters	Greece	-0.42 (4.8)			-0.37 (4.7)	-0.45 (3.7)		-0.35 (4.3)	3.07	0.90	2.0	1971-97
65213	Grey woven cotton	Italy	-0.29 (2.4)	3.01 (1.5)		-0.51 (3.5)		-0.62 (2.4)	-0.26 (1.9)	1.64	0.72	2.4	1971-97
65213	Grey woven cotton	Netherlands	-0.74 (5.4)		1.97 (2.3)		-3.01 (2.4)		-2.36 (2.0)	3.50	0.92	2.2	1981-97
65213	Grey woven cotton	U.Kingdom	-0.91 (4.6)		3.12 (3.7)	-0.42 (1.8)	-0.65 (2.2)	-0.69 (1.8)	-0.61 (1.5)	-17.72	0.71	2.2	1971-97
65213	Grey woven cotton	USA	-0.64 (6.0)	6.62 (1.7)				-0.72 (1.8)		-0.44	0.84	2.2	1971-97
65213	Grey woven cotton	World	-0.93 (6.4)	7.26 (1.7)	0.90 (3.3)	-0.48 (3.8)	-0.32 (2.3)	-1.01 (3.5)		1.33	0.83	1.7	1971-97
84143	Underwear knit	World	-0.20 (4.5)		1.10 (5.0)	-0.75 (3.9)	-0.76 (5.9)			-2.73	0.90	1.6	1971-97
5214	Coal,petr distillates	World	-0.94 (6.3)		2.92 (2.8)		-0.76 (3.7)		-1.71 (3.5)	-1.58	0.94	1.9	1985-97
84113	Mens underwear not knit	France	-0.83 (2.8)		6.29 (1.6)	-0.81 (1.2)	-2.32 (2.3)	-1.84 (1.4)	-2.21 (3.4)	-31.51	0.75	2.2	1980-97
84113	Mens underwear not knit	USA	-0.52 (2.0)		6.89 (1.3)	-3.12 (4.2)	-6.06 (3.8)		-3.75 (-4.0)	-32.58	0.91	2.0	1989-97
84112	Womens outerwear	World	-0.20 (3.4)				-0.53 (2.6)			1.77	0.95	2.72	1987-97
84111	Mens outerwear not knit	Netherlands	-0.57 (2.3)		4.45 (2.1)	-2.55 (4.6)	-1.68 (3.0)	-5.14 (4.6)	-1.81 (2.6)	-14.10	0.89	2.46	1980-97
84111	Mens outerwear not knit	USA	-0.95 -3.96		3.29 1.14			-1.30 -1.72	-1.18 -1.82	-24.48	0.82	2.49	1987-97
84111	Mens outerwear not knit	World	-0.85 (2.7)		4.32 (1.4)	-2.81 (1.2)	-10.87 (2.1)	-8.63 (2.3)	### (2.5)	59.10	0.87	2.71	1988-97

Table 5.2
Regression Results of Export Demand Equation

$$\Delta m_t = a_{20} + a_{21}(m - y)_{t-1} + a_{22}\Delta y_t + a_{23}y_{t-1} + a_{24}\Delta p_t + a_{25}p_{t-1} + a_{26}\Delta r_t + a_{27}r_{t-1}$$

SITC	Description	Market	ln(X)- ln(Y) _{t-1}	Δln(Y) _t	ln(Y) _{t-1}	Δln(P) _t	ln(P) _{t-1}	Δln(R) _t	ln(R) _{t-1}	Summary Statistics			
										Const	R ²	dw	Yrs
0541	Potatoes frsh excl sweet	World	-0.91 (5.1)						-0.17 (1.3)	7.93	0.81	2.24	1977-97
6576	Carpets etc unknotted	USA	-0.58 (2.6)		8.75 (2.6)			-1.96 (1.5)	-2.16 (1.9)	-68.19	0.56	0.56	1982-97
0545	Other fresh vegetables	France	-0.41 (3.14)			-0.84 (3.7)	-0.63 (1.5)	-1.25 (2.8)	-0.87 (1.4)	4.11	0.79	2.35	1972-97
0545	Other fresh vegetables	Italy	-0.52 (3.8)							0.65	0.69	1.94	1981-97
0545	Other fresh vegetables	U.Kingdom	-0.56 (4.2)			-0.72 (2.2)	-0.98 (2.5)	-1.04 (1.6)	-1.69 (2.6)	7.65	0.63	2.09	1971-97
2924	Veg used in pharmacy	France	-0.89 (4.2)			-0.33 (2.4)	-0.58 (2.8)			-0.93	0.58	1.86	1980-97
2924	Veg used in pharmacy	U.Kingdom	-0.81 (6.2)		2.77 (6.5)	-0.39 (5.1)	-0.77 (4.7)		-0.85 (4.9)	-16.17	0.84	2.39	1979-97
05461	Vegetables frozen	Kuwait	-0.20 (2.5)	0.95 (2.4)		-0.49 (2.5)		-1.18 (2.7)	-0.75 (2.5)	4.58	0.74	2.17	1971-97
05461	Vegetables frozen	Qatar	-0.49 (6.4)	2.62 (2.0)	4.14 (2.2)		-1.12 (2.5)		-1.68 (2.9)	0.54	0.83	1.63	1975-97
82109	Furniture parts	Kuwait	-0.39 (2.0)			-0.93 (1.4)	-1.84 (1.9)	-4.28 (2.8)	-2.34 (1.6)	13.06	0.76	3.10	1983-97
82109	Furniture parts	Saudi Arabia	-0.98 (6.3)		8.83 (6.4)			-2.21 (4.6)	-0.47 (1.9)	-37.43	0.80	2.22	1979-97
82109	Furniture parts	USA	-0.80 (8.9)		4.15 (3.1)		-0.80 (4.3)		-1.86 (-7.4)	-28.97	0.97	2.09	1987-97
0511	Oranges, tangerines	Netherlands	-0.73 (10.1)	15.56 (4.0)			-0.28 (1.4)	-0.61 (1.4)		0.66	0.96	2.02	1977-97
0511	Oranges, tangerines	Saudi Arabia	-0.09 (1.2)						-0.27 (2.0)	1.81	0.80	2.73	1977-97
05551	Veg fruit in vinegar	World	-0.90 (4.0)		3.02 (3.8)	-1.15 (4.4)	-1.25 (2.8)	-2.17 (4.8)	-1.47 (2.7)	-4.59	0.81	2.34	1977-97
5530	Perfume, cosmetics,	World	-0.81 (9.3)			-0.57 (2.1)	-1.41 (5.2)	-1.73 (2.7)	-0.96 (2.1)	9.42	0.95	1.67	1978-97

The coefficients of the error-correcting term in the export demand relationships measure the speed of response of exports to changes in foreign income, exchange rates and prices. About one-half of the export demand equations have an error-correcting term that is near unity in absolute terms. As with imports, it reflects the relatively quick response of foreign markets to changes in the explanatory variables. Major disturbances in export demand occurred largely in the latter part of the 1970s and early 1980s. Binary variables were used to eliminate those observations from the estimates. These disturbances represented transitory influences on exports. A test of parameter constancy based on the Chow test showed the coefficients to be stable at the 5 percent level of significance in all the estimated relationships.

Table 5.3 shows the income, price and exchange rate elasticities of Egypt's principal products and export markets. For foreign income, the unweighted average elasticity is 3.7 in the short run and 3.8 in the long run. The 1997 trade-weighted elasticities are also substantial: 1.9 in the short run and 3.6 in the long run. These elasticities conform to other estimates of export demand functions for developing and transition economies (Lord, 1991: Chapter 14).

The average real effective exchange rate elasticities are relatively high. For those product exports whose coefficients were statistically significant, the unweighted elasticity is -1.9 in the short run and -3.1 in the long run. For all products and markets, including those whose coefficients were not statistically significant and therefore have elasticities equal to zero, the 1997 trade-weighted average elasticity is -0.89 in the short run and -0.81 in the long run. These exchange rate elasticities are high but are below those for domestic export prices. The unweighted average price elasticity is -0.95 in the short run and -2.7 in the long run, while the 1997 trade-weighted price elasticity is -0.6 in the short run and -1.3 in the long run. Overall, the absolute values of the price and exchange rate elasticities of Egypt's export demand differ considerably from one another, so care should be taken about generalizations concerning the effects of price and exchange rate changes on Egypt's exports.

5.4 Export Earnings from Services

Egypt's export earnings from services are dominated by tourism, and it is common practice to model these types of service transactions with current value data. While real value data are preferred, the difficulty of obtaining price indices for services that would allow us to express the time series in real terms makes it preferable to use the current value variable and avoid possible error introduced from a crude price variable. Moreover, it has been argued that the ultimate objective of modeling export earnings from services is the determination of the current account in the balance of payments. A single equation estimate for the value of these export earnings is likely to provide a better estimate than two separate estimates for the real value of these exports and for the corresponding price index (Leamer and Stern, 1970).

Since year-to-year variations in the value of export earnings from service reflect price and volume changes, the own-price variable is not included in the explanatory variables of the estimated relationship. Export earnings from services are, nevertheless, affected by movements in Egypt's REER since the receipts are measures in US dollar terms and changes in the REER will affect the cost of tourism and other services to foreigners. Accordingly, the specification for

Table 5.3
Price, Income and Exchange Rate Elasticities of Export Demand

SITC	Description		ST/LT	Income	Price	Exch.Rate			
3324	Residual fuel oils	World	ST	1.18	<u>a/</u>	-0.36	<u>a/</u>	0.00	
			LT	4.26		-0.98		0.00	
33101	Crude petroleum	Italy	ST	0.44	<u>a/</u>	0.00		-1.71	
			LT	1.00		0.00		-1.12	
33101	Crude petroleum	USA	ST	0.68	<u>a/</u>	0.00		-1.01	<u>a/</u>
			LT	1.00		0.00		-1.50	
6513	Grey cotton yarn in bulk	Canada	ST	19.61		-1.52	<u>a/</u>	-2.14	
			LT	3.43		-2.31		-4.86	
6513	Grey cotton yarn in bulk	France	ST	0.86	<u>a/</u>	-0.25	<u>a/</u>	0.00	
			LT	1.00		-0.29		0.00	
6513	Grey cotton yarn in bulk	U.Kingdom	ST	2.52	<u>a/</u>	-0.44		-0.60	
			LT	4.73		-2.69		-3.12	
6513	Grey cotton yarn in bulk	World	ST	0.59	<u>a/</u>	-0.78		-1.06	
			LT	1.00		0.00		0.00	
2631	Raw cotton,excl linters	France	ST	0.18	<u>a/</u>	-0.49		-1.48	<u>a/</u>
			LT	1.00		-3.90		-8.36	
2631	Raw cotton,excl linters	Greece	ST	0.47	<u>a/</u>	-0.37		-0.35	<u>a/</u>
			LT	1.00		-1.05		-0.82	
65213	Grey woven cotton	Italy	ST	3.01		-0.51		-0.62	
			LT	1.00		0.00		-0.92	
65213	Grey woven cotton	Netherlands	ST	2.97	<u>a/</u>	-3.01	<u>a/</u>	-2.36	<u>a/</u>
			LT	3.68		-4.09		-3.21	
65213	Grey woven cotton	U.Kingdom	ST	4.12	<u>a/</u>	-0.42		-0.69	
			LT	4.43		-0.71		-0.68	
65213	Grey woven cotton	USA	ST	6.62		0.00		-0.72	
			LT	1.00		0.00		0.00	
65213	Grey woven cotton	World	ST	7.26		-0.48		-1.01	
			LT	1.97		-0.34		0.00	
84143	Underwear knit nonelastc	World	ST	2.20	<u>a/</u>	-0.75		0.00	
			LT	6.49		-3.79		0.00	
5214	Coal,petr distilates	World	ST	3.92	<u>a/</u>	-0.76	<u>a/</u>	-1.72	<u>a/</u>
			LT	4.10		-0.81		-1.82	
84113	Mens underwear not knit	France	ST	7.29	<u>a/</u>	-0.81		-1.84	
			LT	8.55		-2.79		-2.65	
84113	Mens underwear not knit	USA	ST	7.89	<u>a/</u>	-3.12		-6.06	<u>a/</u>
			LT	14.27		-11.67		-7.21	
84112	Womens outerwear nonknit	World	ST	0.20	<u>a/</u>	-0.53	<u>a/</u>	0.00	
			LT	1.00		-2.62		0.00	
84111	Mens outerwear not knit	Netherlands	ST	5.45	<u>a/</u>	-2.55		-5.14	
			LT	8.82		-2.95		-3.18	
I.									
J. Market									
SITC	Description		ST/LT	Income	Price	Exch.Rate			
84111	Mens outerwear not knit	USA	ST	4.29	<u>a/</u>	0.00		-1.30	

Table 5.3
Price, Income and Exchange Rate Elasticities of Export Demand

			LT	4.45		0.00		-1.23
84111	Mens outerwear not knit	World	ST	4.45	<u>a/</u>	-2.81		-8.63
			LT	6.10		-12.84		-12.94
0541	Potatoes frsh excl sweet	World	ST	0.91	<u>a/</u>	0.00		-0.17 <u>a/</u>
			LT	1.00		0.00		-0.18
6576	Carpets unknotted	USA	ST	9.75	<u>a/</u>	0.00		-1.96
			LT	15.97		0.00		-3.70
0545	Other fresh vegetables	France	ST	0.41	<u>a/</u>	-0.84		-1.25
			LT	1.00		-1.54		-2.15
0545	Other fresh vegetables	Italy	ST	0.52	<u>a/</u>	0.00		0.00
			LT	1.00		0.00		0.00
0545	Other fresh vegetables	U. Kingdom	ST	0.56	<u>a/</u>	-0.72		-1.04
			LT	1.00		-1.75		-3.01
2924	Veg used in pharmacy	France	ST	0.89	<u>a/</u>	-0.33		0.00
			LT	1.00		-0.65		0.00
2924	Veg used in pharmacy	U. Kingdom	ST	3.77	<u>a/</u>	-0.39		-0.85 <u>a/</u>
			LT	4.41		-0.95		-1.05
05461	Vegetables frozen	Kuwait	ST	0.95		-0.49		-1.18
			LT	1.00		0.00		-3.73
05461	Vegetables frozen	Qatar	ST	2.62		-1.12	<u>a/</u>	-1.68 <u>a/</u>
			LT	9.48		-2.29		-3.43
82109	Furniture,parts	Kuwait	ST	0.39	<u>a/</u>	-0.93		-4.28
			LT	1.00		-4.71		-5.98
82109	Furniture,parts	Saudi Arabia	ST	9.83	<u>a/</u>	0.00		-2.21
			LT	10.03		0.00		-0.48
82109	Furniture,parts	USA	ST	4.15	<u>a/</u>	-0.81	<u>a/</u>	-1.86 <u>a/</u>
			LT	6.19		-1.01		-2.32
0511	Oranges,tangerines	Netherlands	ST	15.56		-0.28	<u>a/</u>	-0.61
			LT	1.00		-0.38		0.00
0511	Oranges,tangerines	Saudi Arabia	ST	0.09	<u>a/</u>	0.00		-0.27 <u>a/</u>
			LT	1.00		0.00		-3.03
05551	Veg fruit in vinegar	World	ST	3.02	<u>a/</u>	-1.15		-2.17
			LT	4.36		-1.39		-1.64
5530	Perfume,cosmetics	World	ST	0.82	<u>a/</u>	-0.57		-1.73
			LT	1.00		-1.74		-1.18

a/ One-period lag.

export earnings from services, denoted S^x , with an ECM driven by foreign real income, Y^f , and with a ‘differences’ formulation of the real effective exchange rate, R , term nested in the levels form of the equation is:

$$\Delta s_t^x = \beta_{60} + \beta_{61}(s^x - y^f)_{t-1} + \beta_{62}\Delta y_t^f + \beta_{63}y_{t-1}^f + \beta_{64}\Delta r_t + \beta_{65}r_{t-1} + v_{3t} \quad (5.9)$$

where $-1 < \beta_{61} < 0$; $\beta_{62} > 0$; $\beta_{63} > -1$; β_{64} and $\beta_{65} < 0$; and where all variables are measured in logarithmic terms.

The following are the results of the equation estimate:

$$\Delta s_t^x = -9.1 - 0.43(s^x - y^f)_{t-1} + 1.01y_{t-1}^f - 0.18 r_{t-1} + v_{3t} \quad (5.10)$$

(3.7) (3.0) (4.3)

$$R^2 = 0.80 \quad dw = 1.95 \quad \text{Period: 1978-97}$$

where figures in parenthesis are t-statistics.

Table 5.4		
Income and Exchange Rate Elasticities of Demand for Service Exports		
	Elasticity with respect to:	
	Price	Income
Short-term	-0.18(-1)	1.0(-1)
Long-term	-0.42	3.4

Note: (-1) refers to a one-period lag.

The coefficients have the expected sign and magnitude (see Table 5.4). The short-term income elasticity is 1.0, which occurs after a one-period lag, and the long-term income elasticity is 3.4. For the real effective exchange rate, the short-term (one-period lag) elasticity is -0.18 and the long-term elasticity is -0.42 . A 10 percent devaluation in the REER, for example, would lead to a 1.8 percent increase in export earnings from services after one year, and it could generate 4.2 percent greater export earnings from services after a few years had transpired. Note that the long-run effect is achieved within a relatively few number of years since the error correction term is equal to 0.42.

6.0 International Capital Movements

6.1 Globalization and Foreign Direct Investment Determinants

The rapid expansion of global production and markets in the last two decades has given rise to systemic changes in the world economy that have fundamentally affected Egypt. These changes have generated large volumes of international capital flows and transactions in goods and services, as well as created a widespread diffusion of production, transportation, and communication technologies from corporate contracting arrangements. The introduction of new technologies through cross-border production networks and the dissemination of new skills in the workforce have now become as important to the specialization of production activities in the Egyptian economy as its capital, labor and natural resource endowments.¹² In such a context, globalization describes the operation of corporations and financial institutions in world markets that are not constrained by national boundaries and domestic economic or regulatory conditions.

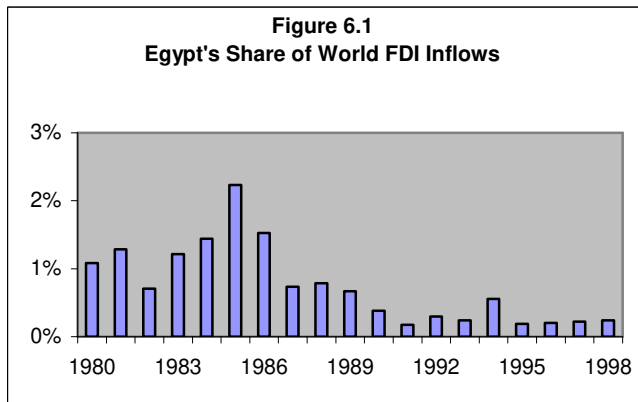
The internationally integrated production of transnational corporations has also supported the growth of world trade not only in global markets for products, but also in the development of differentiated products and their associated intra-industry trade. Moreover, the establishment of complex corporate systems of affiliation, association and sub-contracting across national frontiers has dramatically expanded intra-firm trade. Companies have been organizing their production through international networks of affiliates located wherever they can carry out discrete functions most effectively for production purposes and penetrate important markets. Such cross-national production networks have been motivated by efforts to exploit international factor cost differentials, minimize transactions costs, access clusters of specialized capabilities and contested growth markets, and reduce the response time to technological changes and market requirements. The resulting exchange of parts and components with parent companies and affiliates has given rise to horizontally and vertically integrated global production systems by transnationals, as well as subcontracting and other arrangements with entities that can supply components to affiliates and parent companies.¹³

Equally important have been the strategic interactions that occur between firms and governments to control entry and operation of multinationals. New investment opportunities in infrastructure have arisen from the liberalization and deregulation of foreign business activities as governments have increasingly sought to attract capital and technology from abroad. It is the liberalization of this regulatory environment that has helped to

¹² The existence of cross-border production is explained by modern trade theory on the basis of consumer preferences for variety, which give firms a degree of market power that is often in the form of a monopolistic market structure. When entry barriers are high because of complex R&D requirements, costly overhead investments and the need for cross-national supplier networks designed to guarantee timely access to factor inputs or product components, then an oligopolistic market structure is likely to exist. However, the market structures of many global industries are changing as the original monopolistic or oligopolistic nature of their competition becomes eroded by increasingly complex global production systems made up of strategic alliances among firms (Ernst, 1997). According to UNCTAD (1996), the value of all cross-border merger and acquisition transactions doubled between 1988 and 1995. However, these activities have been concentrated in US and EU based firms, particularly in the energy distribution, telecommunications, pharmaceuticals and financial services industries. Consumer preferences for variety also explains the large share of intra-industry trade in total trade, as does multinational activities with sub-contractors, affiliates and joint ventures. Transnational corporations are motivated to establish these cross-border production facilities because they give rise to economies of scale from the spreading of fixed costs over a larger scale of output or from the economies they can derive from specialization in the production of goods. These economies of scale are usually internal to the firms since unit costs decrease as output increases either because of decreasing marginal costs, the spreading of large fixed costs over greater amounts of output, or learning effects that lower average costs as cumulative output increases. For details, see Junius (1997).

¹³ Firms a detailed analysis of factors motivating firms to move from local production to international production, see Ernst (1997).

determine the location and effectiveness of the cross-national production networks, and that has made the multilateral regulatory system a key facilitating mechanism for globalization of international production systems and markets.



Despite rapid advances in all aspects of globalization, however, the process has been uneven among countries. For Egypt, the expansion of long-term capital inflows from foreign direct investment by multinational firms has not kept up with the worldwide growth of international production. As a result, Egypt's share of FDI inflows relative to that of the world total has fallen over the last two decades: while Egypt's share of worldwide FDI inflows average 1.2 percent in the 1980s, the share only averaged 0.2 percent in 1995-98 (see Figure 6.1). Our interest in modeling these FDI inflows is therefore to identify the factors that have caused the large growth differentials in cross-border

production activities of Egypt and the rest of the world.

The effects of real exchange rate movements on FDI depend on the sourcing of inputs and market distribution. If cross-border production activities are directed towards exports and they rely on domestic inputs, then increased FDI inflows will improve the current account. In contrast, if cross-border production activities are oriented to the domestic market and they use foreign inputs, then the current account balance will be negatively related to FDI inflows.

The specification for FDI inflows, denoted F , with an ECM driven by foreign real income, Y^f , and with a 'differences' formulation of the real effective exchange rate, R , term nested in the levels form of the equation is:

$$\Delta f_t = \beta_{70} + \beta_{71}(f - y^f)_{t-1} + \beta_{72}\Delta y_t^f + \beta_{73}y_{t-1}^f + \beta_{74}\Delta r_t + \beta_{75}r_{t-1} + v_{3t} \quad (6.1)$$

where $-1 < \beta_{71} < 0$; $\beta_{72} > 0$; $\beta_{73} > \beta_{71}$; β_{74} and $\beta_{75} < 0$; and where all variables are measured in logarithmic terms.

The following are the results of the equation estimate:

$$\Delta f_t = -1.5 - 0.85(f - y^f)_{t-1} + 14.6\Delta y_t^f - 0.13y_{t-1}^f + 0.71\Delta r_t + 0.69r_{t-1} \quad (6.2)$$

(3.8) (1.3) (1.2) (1.2) (1.8)

$$R^2 = 0.72 \quad dw = 2.34 \quad \text{Period: 1980-98}$$

where figures in parenthesis are t-statistics.

	Elasticity with respect to:	
	Exch. Rate	Income
Short-term	0.71	14.6
Long-term	0.80	0.8

There are a number of interesting observations that emerge from these results. First, FDI tends to have a very strong short-term response to changes in global economic growth. In the long run, however, cross-border investment conforms to the expectations, insofar as it has been declining over time in Egypt relative to its worldwide response to global income changes. This non-proportional growth in Egypt is reflected in an estimated income elasticity that is less than unity (see Table 6.1).

Third, FDI growth is positively related to changes in the real effective exchange rate. This response reflects the

domestic orientation of FDI in Egypt, and its reliance on foreign inputs. An appreciation of the real effective exchange rate, for example, reduces the cost of inputs to transnationals in Egypt and has a positive effect on cross-border production. That effect is relatively strong. A five percent appreciation of the real effective exchange rate leads to a 4 percent expansion in FDI inflows in Egypt. It is important to note, however, that the present elasticities approach to the balance of payments is based on existing levels of protection on production and trade in Egypt. It does not take into account new production activities from an efficient import substitution and export expansion that would be expected under a concurrent exchange rate depreciation and trade liberalization.

6.2 Measurement of Other Capital Movements

Chuhan, Perez-Quiros, and Popper (1996) have offered empirical support for the conventional notion that short-term investment is "hot money" and direct investment is not. As a result, short-term investment appears to respond more dramatically to disturbances in other capital flows and in other countries than does direct investment. They examined the behavior of four major components of international capital flows in 15 developing and industrial countries and found that large differences in the behavior of the component flows arise in general specifications that allow the flows to interact. For example, in each country, the behavior of international short-term investment appears to be sensitive to changes in all the other types of international capital flows, including direct investment, but direct investment appears to be insensitive to such changes. Among the links across countries, there is further evidence that short-term investment is more sensitive than direct investment.

7.0 Exchange Rates and the Balance of Payments

7.1 The Elasticities Approach to the Balance of Payments

The elasticities approach to the balance of payments is a partial equilibrium model that focuses on the effects of changes in the exchange rate on the current and capital accounts. It disregards the macroeconomic effects on domestic economic activity, wages and prices, and interest rates, and the feedback effects of these changes on the balance of payments. By focusing on the direct linkages between exchange rates and the balance of payments, the elasticities approach disregards the analysis of the exchange rate adjustment process on the simultaneous pursuit of policy objectives for the balance of external payments and internal economic activity. This chapter summarizes our findings on the exchange rate effects on Egypt's balance of payments within the limited confines of the elasticities approach to the balance of payments. It is envisioned that the macroeconomic effect will be examined as an extension to the present study.

The model can be summarized as follows:

$$B = XP_e^x - MP^mR \quad (7.1)$$

$$X^d = k_1 Y_f^{\phi_1} P_e^{x\phi_2} / R^{\phi_3} \quad (7.2)$$

$$M^d = k_2 Y^{\epsilon_1} P^{m\epsilon_2} R^{\epsilon_3} \quad (7.3)$$

$$X^s = k_3 P_e^{x\lambda_1} \quad (7.4)$$

$$M^s = k_4 P^{m\lambda_2} \quad (7.5)$$

$$X^d = X^s \quad (7.6)$$

$$M^d = M^s \quad (7.7)$$

where

- X^d Export demand volume
- M^d Import demand volume
- X^s Export supply volume
- M^s Import supply volume
- P^m Price of imports in foreign currency
- P_e^x Price of exports in domestic currency
- R Exchange rate, i.e., units of domestic currency per unit of foreign currency
- Y Domestic income
- Y_f Foreign income

The Marshall-Lerner sufficient condition for a devaluation to improve the trade balance can be derived directly from the above set of equations. Differentiating equation (7.1) for the balance of trade with respect to the

nominal exchange rate, R , yields the well-known condition that a devaluation of the domestic currency improves the trade balance when the sum of the two demand elasticities is greater than unity.¹⁴

We can examine the Marshall-Lerner condition, as well as extensions that incorporate the effects of exchange rate movements on the capital account using our set of equation estimates for imports and exports of goods and services and foreign direct investment. Each of the estimated equations for Egypt's balance of payments has been incorporated into the Excel spreadsheet that accompanies this study. The set of equations can solve for the effects of changes in the real effective exchange rate, import and export prices, and domestic and foreign incomes. Our concern in this chapter is the linkage between exchange rate changes and Egypt's balance of payments.

Two sets of simulations are performed with the model. The first consists of multiplier analysis to measure the effects of either one-time or sustained changes in the exchange rate on Egypt's balance of payments. The second inverts the model to solve for the exchange rate that will ensure equilibrium for any or all accounts of the balance of payments.

7.2 Balance of Payments Transmission of Exchange Rate Changes

The link between the balance of payments and exchange rate changes has been one of the central themes of international economics and one that has concerned both the public and private sectors of the Egyptian economy. The overall results of the estimated import and export demand functions, as well as foreign direct investment, support generalizations to the effect that the exchange rate significantly impacts on Egypt's balance of payments.

The magnitude of the effects of exchange rate changes on the balance of payments can be readily calculated through multiplier analysis. The results indicate how exchange rate changes influence the current and capital accounts, as well as the overall balance of payments. Multiplier analysis also provides us with an opportunity to evaluate the dynamic properties of the system of equations for trade in goods and services and foreign direct investment in relation to the process of adjustment of the system from one steady-state equilibrium solution to another.

Table 7.1 illustrates the effect of a one-time 10 percent devaluation in Egypt's real effective exchange rate. The devaluation is based on an across-the-board devaluation of the Egyptian pound relative to each of the country's major trading partners. As such, it considers the effect of a real cross-rate devaluation of the Egyptian pound in each of its major export products and geographic markets. For imports and foreign direct investment, the devaluation is at the world market level, since a devaluation of the Egyptian pound would not influence the source of Egypt's imports. Although the effect of exchange rate changes on foreign direct investment does not consider cross rates, it is likely that Egypt's exchange rate changes relative to the home country of the foreign investors would significantly impact on the level of foreign direct investment. However, data on investment inflows by country of origin were not available for that type of analysis in this study.

¹⁴ For the derivation of the Marshall-Lerner condition, see Argy (1994), Kenen (1985), Bowen, Hollander, and Viaene (1998), and Isard (1995).

Table 7.1								
Effects of 10% Devaluation on Egypt's Balance of Payments								
(millions of US dollars and percentages)								
	Actual			Impact				
	1998	1999	2000	2001	2002	2003	2004	2005
Current Account	-2,566	-1,506	-1,703	-1,574	-1,471	-1,404	-1,360	-1,332
Goods: Exports f.o.b.	4,403	4,447	4,556	4,587	4,596	4,599	4,599	4,600
Goods: Imports f.o.b.	-14,617	-13,840	-14,106	-14,110	-14,094	-14,081	-14,073	-14,067
Trade Balance	-10,214	-9,393	-9,550	-9,522	-9,498	-9,483	-9,473	-9,468
Services: Credit	8,141	8,141	8,320	8,440	8,520	8,572	8,607	8,629
Services: Debit	-6,492	-6,253	-6,473	-6,491	-6,492	-6,493	-6,493	-6,493
Balance on Goods & Services	-8,565	-7,505	-7,702	-7,573	-7,470	-7,403	-7,359	-7,331
Income: Credit	2,030	2,030	2,030	2,030	2,030	2,030	2,030	2,030
Income: Debit	-1,075	-1,075	-1,075	-1,075	-1,075	-1,075	-1,075	-1,075
Balance on Gds, Serv. & Inc.	-7,610	-6,550	-6,747	-6,618	-6,515	-6,448	-6,404	-6,376
Current Transfers: Credit	5,166	5,166	5,166	5,166	5,166	5,166	5,166	5,166
Current Transfers: Debit	-122	-122	-122	-122	-122	-122	-122	-122
Capital Account	1,901	1,831	1,824	1,823	1,823	1,822	1,822	1,822
Direct Investment Abroad	-45	-45	-45	-45	-45	-45	-45	-45
Dir. Invest. in Rep. Econ.	1,076	1,006	999	998	998	997	997	997
Portfolio Investment Assets	-63	-63	-63	-63	-63	-63	-63	-63
Portfolio Investment Liab.	-537	-537	-537	-537	-537	-537	-537	-537
Other Investment Assets	39	39	39	39	39	39	39	39
Other Investment Liab.	1,431	1,431	1,431	1,431	1,431	1,431	1,431	1,431
Net Errors and Omissions	-722	-722	-722	-722	-722	-722	-722	-722
Overall Balance	-1,387	-397	-601	-473	-371	-303	-260	-231

Note: Minus sign indicates debit.

The results show that a 10 percent real effective exchange rate devaluation would significantly impact on Egypt's current account and, to a lesser extent, on the capital account. The effect also demonstrates the lagged response of exports and imports of goods and services to the devaluation. Initially the current account improves by over US\$1 billion, but then it deteriorates somewhat as imports of both goods and services recover some of the earlier losses since some of the exchange rate effects on these items are transitory. After the year 2000 the current account gradually stabilizes, with the deficit having been reduced by US\$1.2 billion and the overall balance having fallen to US\$231 million, despite a contraction in foreign direct investment. (Recall that that effect of a real effective exchange rate devaluation on foreign direct investment is to increase the cost of imported material inputs and thereby to lower the incentive to expand cross-border production facilities in Egypt.)

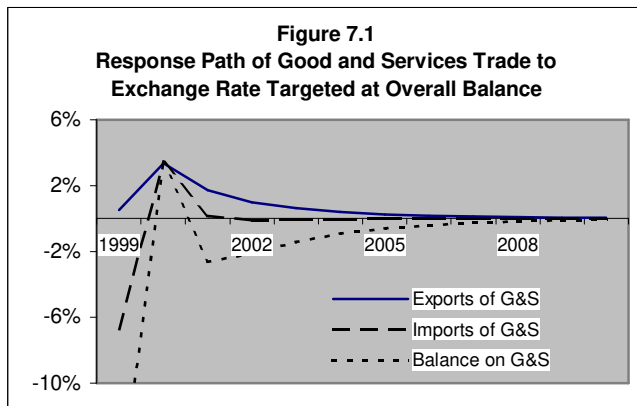
7.3 Fundamental Equilibrium Exchange Rate Determination

Since the balance of payments model has been estimated in its structural form, we can invert the model to derive optimal policies for any given target. If the desired target is the achievement of overall equilibrium in the balance of payments, the structural form of the model can be solved for the optimal real effective exchange rate (and associated nominal exchange rate that will yield the desired solution). Calculation of the optimal exchange rate for Egypt has been based on the Excel spreadsheet containing detailed information on the balance of payments and incorporating detail equation estimates for imports and exports of goods and services and foreign

direct investment. That spreadsheet containing the balance of payments model for Egypt accompanies this report.

The ‘Solver’ command in Excel provides a tool for obtaining target solutions using any of the parameters or variables in the model using a Generalized Reduced Gradient (GRG2) nonlinear optimization algorithm. As an illustration, we simulate the real effective exchange rate that will yield an overall equilibrium in the balance of payments. The results indicate that the real effective exchange rate that prevailed in 1998 would need to have been devalued by 14 percent to eliminate the US\$1.4 billion deficit. That devaluation would have lowered the current account deficit by US\$1.5 billion but the capital account surplus would have contracted by US\$100 as a result of lower foreign direct investment inflows.

Figure 7.1 shows the time path of the trade components of the balance of payments in response to the real effective exchange rate devaluation. As would be expected, imports adjust quickly to the devaluation while exports take several years to fully adjust. Initially, imports contract sharply and exports rise by a modest amount. However, over the subsequent years exports continue to respond to the one-time devaluation, albeit with a decaying response, while imports have a much smaller response. Despite the much larger initial response of imports to the exchange rate change, the cumulative response to the 14 percent devaluation is more than twice as high for exports (8.3 percent expansion) than for imports 3.5 percent contraction).



There are a number of other instrument-target combinations that can be examined with the model, all of which focus on the sensitivity of trade and investment to real exchange rate changes. These can be examined in the

accompanying Excel worksheet-based model.

7.4 The Integrated Elasticities-Absorption Approach to Exchange Rate Dynamics

Egypt’s trade and investment sensitivity to real exchange rate changes are linked to the country’s national income and output. Within this framework, we need to consider how intertemporal aspects of aggregate savings and investment decisions are affected by a ‘fundamental equilibrium exchange rate’ (FEER) that produces a sustainable balance of payments and moves the Egyptian economy closer to equilibrium. The feedback effects between changes in international trade and investment and changes in domestic production and consumption are central to Egypt’s concerns over the possible impact of exchange rate variations. From an analytical perspective the Mundell-Fleming model remains the central tool for examining the open macro-economy, exchange rate dynamics, and their relationship to the international transmission of trade and international capital movements.

The Mundell-Fleming model is of an open economy in the familiar IS-LM framework and modified to include the determination of the trade and capital accounts of the balance of payments. Capital movements and the extent of their mobility play a critical role in the analysis of economic policies. In the application of the model to exchange rate dynamics, the FEER approach rests on the belief that the current account balance has an important long-run effect on exchange rate dynamics. Large and persistent current account imbalances are unsustainable and adjustments in the current account can be achieved through real exchange rate variations. Since developments in the domestic and international economies can redefine the equilibrium level of the exchange rate, the FEER is conditional on the equilibrium time path of economic activity. As such, the FEER is defined as the real effective exchange rate at which an economy such as that of Egypt is in both internal and external macroeconomic balance in the medium term.

The present analysis of Egypt's exchange rate effect on the balance of payments has been limited to using the targets-instruments approach to determining an exchange rate at which the economy is in external balance. We have not attempted to deal with the important issue of how to define sustainable current and capital accounts in the context of the Egypt's economy as a whole. It should be realized that the present analysis is therefore at a preliminary stage. Extensions of the present research to include the open macro-economy will permit us to move from a partial equilibrium perspective to one that allows us to examine the equilibrium exchange rate in the context of Egypt's economic fundamentals.

8.0 Summary and Conclusions

The approach to the analysis of Egypt's international trade and investment adopted in this study has been one that builds from theory and dynamic specification to estimation and validation, and finally to policy analysis. As such, it develops a theory-based econometric model with which to analyze trade and balance of payments policies, specifically in terms of the so-called fundamental equilibrium exchange rate (FEER) that will produce a sustainable balance of payments and move the Egyptian economy closer to equilibrium. The study has relied on the elasticities approach to the balance of payments insofar as it has developed a partial equilibrium model that focuses on the effects of changes in the exchange rate on the current and capital accounts. It has disregarded the macroeconomic effects on domestic economic activity, wages and prices, and interest rates, and the feedback effects of these changes on the balance of payments. By focusing on the direct linkages between exchange rates and the balance of payments, the present elasticities approach has disregarded the analysis of the exchange rate adjustment process on the simultaneous pursuit of policy objectives for the balance of external payments and internal economic activity. Nevertheless, the focus of the study on trade and investment sensitivity to real exchange rate movements is central to the interests of Egypt's economic policies.

For both imports and exports the average real effective exchange rate elasticities have been found to be relatively high. For those imports whose coefficients were statistically significant, the unweighted elasticity is 1.2 in the short run and 1.7 in the long run. For all products, including those whose coefficients were not statistically significant and therefore have elasticities equal to zero, the 1997 trade-weighted average elasticity is 0.7 in the short run and 0.9 in the long run. For exports, the unweighted elasticity is -1.9 in the short run and -3.1 in the long run. For all products and markets, including those whose coefficients were not statistically significant and therefore have elasticities equal to zero, the 1997 trade-weighted average elasticity is -0.89 in the short run and -0.81 in the long run.

Trade in services is dominated by transportation-related activities such as freight, insurance and other distributive services on the import side, and by tourism on the export side. The real effective exchange rate elasticity of imports is high in the short run (0.4), but it is not statistically significant in the long run. The lack of significance of this variable may be due to the concentration of Egypt's expenditures on shipping services, which are related to merchandise exports and imports. As a result, while shipping services has a short-term response to changes in the real effective exchange rate, in the long run those effects are neutralized by offsetting movements in merchandise exports and imports caused by exchange rate variations. For exports the real effective exchange rate elasticity is -0.2 in the short-term (one-period lag) and -0.4 in the long-term. A 10 percent devaluation in the REER, for example, would lead to a 2 percent increase in export earnings from services after one year, and it could generate 4 percent greater export earnings from services after a few years had transpired.

The effects of real exchange rate movements on FDI depend on the sourcing of inputs and market distribution. If cross-border production activities are directed towards exports and they rely on domestic inputs, then increased FDI inflows will improve the current account. In contrast, if cross-border production activities are oriented to the domestic market and they use foreign inputs, then the current account balance will be negatively related to FDI inflows. The empirical results indicate that FDI tends to have a very strong short-term response to changes in global economic growth. In the long run, however, cross-border investment conforms to the expectations, insofar as it has been declining over time in Egypt relative to its worldwide response to global income changes. FDI growth is also positively related to changes in the real effective exchange rate. This response reflects the domestic orientation of FDI in Egypt, and its reliance on foreign inputs. An appreciation of the real effective exchange rate, for example, reduces the cost of inputs to transnationals in Egypt and has a

positive effect on cross-border production. It is important to note, however, that the present elasticities approach to the balance of payments is based on existing levels of protection on production and trade in Egypt. It does not take into account new production activities from an efficient import substitution and export expansion that would be expected under a concurrent exchange rate depreciation and trade liberalization.

The overall magnitude of these exchange rate effects on the balance of payments can be readily calculated through multiplier analysis. The results indicate how exchange rate changes influence the current and capital accounts, as well as the overall balance of payments. Multiplier analysis also provides us with an opportunity to evaluate the dynamic properties of the system of equations for trade in goods and services and foreign direct investment in relation to the process of adjustment of the system from one steady-state equilibrium solution to another. We have illustrated the effect of a one-time 10 percent devaluation in Egypt's real effective exchange rate, based on an across-the-board devaluation of the Egyptian pound relative to each of the country's major trading partners. The results show that a 10 percent real effective exchange rate devaluation would significantly impact on the current account and, to a lesser extent, the capital account of Egypt. The effect also demonstrates the lagged response of exports and imports of goods and services to the devaluation.

Since the balance of payments model has been estimated in its structural form, we have inverted the model to derive optimal policies for a given target. Specifically, we have defined the desired target as the achievement of overall equilibrium in the balance of payments. The structural form of the model was then solved for the optimal real effective exchange rate (and associated nominal exchange rate that yielded the desired solution). Calculation of the optimal exchange rate for Egypt were based on the use of an Excel spreadsheet containing information on the balance of payments and incorporating detail equation estimates for imports and exports of goods and services and foreign direct investment. The Excel spreadsheet containing the balance of payments model for Egypt accompanies this report.

The present analysis Egypt's exchange rate effect on the balance of payments has been limited to using the targets-instruments approach to determining an exchange rate at which the economy is in external balance. We have not attempted to deal with the important issue of how to define sustainable current and capital accounts in the context of the Egypt's economy as a whole. It should be realized that the present analysis is therefore at a preliminary stage. Extensions of the present research to include the open macro-economy will permit us to move from a partial equilibrium perspective to one that examines the equilibrium exchange rate in the context of Egypt's economic fundamentals.

Statistical Appendix

- Appendix Table 1 Balance of Payments of Egypt, 1977-98
- Appendix Table 2 Value of Major Imports of Egypt, 1970-97
- Appendix Table 3 Volume of Major Imports of Egypt, 1970-97
- Appendix Table 4 Unit Price of Major Imports of Egypt, 1970-97
- Appendix Table 5 Value of Selected Major Exports of Egypt, 1970-97
- Appendix Table 6 Volume of Selected Major Exports of Egypt, 1970-97
- Appendix Table 7 Unit Price of Selected Major Exports of Egypt, 1970-97
- Appendix Table 8 Overall and Bilateral Real Effective Exchange Rates of Egypt, 1980-98
- Appendix Table 9 Real GDP of Egypt and Major Trading Partners, 1970-98

Appendix Table 1 Balance of Payments of Egypt (millions of US dollars)																						
	1977	1978	1979	1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	1990	1991	1992	1993	1994	1995	1996	1997	1998
Current Account	-1200	-1220	-1542	-438	-2136	-1851	-330	-1988	-2166	-1811	-246	-1048	-1299	199	1903	2812	2299	31	-254	-192	-711	-2566
Goods: Exports f.o.b.	1974	1939	2424	3854	3999	4018	3693	3864	3836	2632	3115	2770	3119	3924	4164	3670	3545	4044	4670	4779	5525	4403
Goods: Imports f.o.b.	-4038	-4743	-6002	-6814	-7918	-7733	-8251	-10080	-9050	-7170	-8095	-9378	-8841	-10303	-9831	-8901	-9923	-9997	-12267	-13169	-14157	-14617
Trade Balance	-2064	-2804	-3578	-2960	-3919	-3715	-4558	-6216	-5215	-4538	-4980	-6608	-5722	-6379	-5667	-5231	-6378	-5953	-7597	-8390	-8632	-10214
Services: Credit	1601	1633	1788	2393	2537	2800	3133	2990	3024	3358	3627	4408	4203	5971	6783	7716	7895	8070	8590	9271	9380	8141
Services: Debit	-1448	-1548	-1773	-2343	-2487	-2727	-2767	-3096	-3190	-3012	-2742	-3082	-3283	-3788	-3364	-4867	-5367	-5645	-4873	-5084	-6770	-6492
Balance on Goods & Services	-1912	-2719	-3563	-2911	-3869	-3642	-4192	-6323	-5381	-4192	-4095	-5283	-4802	-4196	-2248	-2382	-3850	-3528	-3880	-4203	-6021	-8565
Income: Credit	39	86	172	270	401	402	437	522	418	406	503	575	709	857	860	915	1110	1330	1578	1901	2122	2030
Income: Debit	-315	-412	-420	-589	-897	-1092	-1080	-1092	-1211	-1126	-983	-776	-1389	-1879	-2143	-2797	-1967	-2114	-1983	-1556	-1185	-1075
Balance on Gds, Serv. & Inc.	-2188	-3044	-3811	-3230	-4366	-4332	-4835	-6892	-6174	-4912	-4575	-5484	-5482	-5218	-3531	-4264	-4707	-4312	-4285	-3858	-5085	-7610
Current Transfers: Credit 1/	988	1824	2269	2791	2230	2481	4505	4904	4007	3101	4329	4436	4183	5417	5434	7076	7006	4622	4284	3888	4738	5166
Current Transfers: Debit	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	-10	-14	n.a.	n.a.	n.a.	-279	-253	-222	-363	-122
Capital Account	-773	143	1488	956	2046	1458	285	1718	1381	1936	-332	1308	361	-11039	-4706	-168	-762	-1450	-1845	-1459	1958	1901
Direct Investment Abroad	-7	-20	-5	-7	-6	-8	-19	-16	-3	-6	-19	-12	-23	-12	-62	-4	n.a.	-43	-93	-5	-129	-45
Dir. Invest. in Rep. Econ.	105	318	1216	548	753	294	490	729	1178	1217	948	1190	1250	734	253	459	493	1256	598	636	891	1076
Portfolio Investment Assets	6	4	3	5	7	0	6	1	20	0	2	0	0	15	21	6	0	0	0	0	n.a.	-63
Equity Securities	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	n.a.
Debt Securities	6	4	3	5	7	0	6	1	20	n.a.	2	n.a.	n.a.	15	21	6	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Portfolio Investment Liab.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	4	3	20	545	816	-537
Equity Securities	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	515	-160
Debt Securities	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	4	3	20	545	301	-377
Other Investment Assets	-136	-194	-407	-249	379	250	-389	488	-369	479	-909	546	-1299	-1921	-2298	1183	319	-905	-396	-565	-170	39
Monetary Authorities	-6	-16	-9	-16	-6	-11	-11	-10	-15	-4	-10	-7	-25	-16	-46	-13	-21	-25	65	65	37	24
General Government	-56	-25	-18	-10	-14	-3	-2	-2	0	-1	-17	-26	-2	-18	-104	-4	n.a.	n.a.	n.a.	n.a.	n.a.	
Banks	-74	-153	-380	-223	399	265	-376	500	-352	483	-898	571	-1249	-1904	-2234	1300	523	-634	371	338	1599	1357
Other Sectors	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	-179	-246	-832	-968	-1806	-1342
Other Investment Liab.	-741	34	680	658	914	922	196	516	555	245	-354	-416	432	-9855	-2620	-1812	-1578	-1761	-1974	-2070	551	1431
Monetary Authorities	-239	-265	-253	-326	-499	-351	-373	-288	-585	-438	-832	-250	-372	-29	-113	-42	629	-5	-21	-4	-19	-204
General Government	569	843	734	729	1853	1559	1143	838	890	1105	754	387	688	-10032	-2204	-1175	-1761	-1536	-1783	-2578	-1506	-946
Banks	-930	-341	279	340	-343	-166	-1	-40	16	-316	-537	-749	-138	237	-333	-383	-202	-256	-148	324	1715	1393
Other Sectors	-141	-204	-80	-85	-97	-121	-573	6	233	-106	261	196	254	-31	30	-212	-244	36	-22	188	361	1188
Net Errors and Omissions	66	13	39	92	143	148	131	24	585	-156	892	-362	414	630	730	716	-1519	255	272	-74	-1882	-722
Overall Balance	-1906	-1064	-16	610	53	-245	87	-247	-200	-31	315	-102	-524	-10210	-2073	3360	18	-1164	-1827	-1725	-635	-1387
Reserves and Related Items	1906	1064	16	-610	-53	245	-87	247	200	31	-315	102	533	10224	2073	-3360	-18	1164	1827	1725	635	1387
Reserve Assets	-130	22	-52	-559	-105	-178	-152	55	-107	-282	-669	153	435	-2508	-2775	-6330	-2809	-1193	-409	-1010	-1185	535
Use of Fund Credit and Loans	114	125	10	-77	-63	-36	-9	-18	-43	-57	89	-59	-24	-48	0	81	n.a.	-22	-95	-85	-15	n.a.
Exceptional Financing	1922	917	58	26	115	460	74	210	350	370	266	7	122	12781	4849	2889	2791	2379	2331	2820	1836	852

1/ Suez Canal income.
Note: Minus sign indicates debit.
Source: IMF, *International Financial Statistics* (June 1999).

2924	VEG USED IN PHARMACY ETC	FRANCE,MONAC	17	3	2	12	6	39	61	319	609	806	432	886	364	652	876	545	1008	750	2927	363	346	328	398	506	511	508	634	542
2924	VEG USED IN PHARMACY ETC	ITALY	326	182	134	364	197	566	363	848	1401	1931	1528	1035	1148	1035	692	496	1292	1130	713	629	576	586	737	812	900	1218	1002	1109
2924	VEG USED IN PHARMACY ETC	UNTD.KINGDOM	#N/A	1	6	4	9	27	6	93	150	147	207	212	286	291	362	163	401	305	317	428	556	430	604	621	559	769	931	923
2924	VEG USED IN PHARMACY ETC	USA,PR,USVI	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	1151	1970	1839	2207	2291	2022	2627	3288	3496	4128	4602	2789	3320	3664	4580	4003	
2924	VEG USED IN PHARMACY ETC	WORLD	1731	1086	1117	1852	1262	3041	2170	7838	8103	8291	6554	6231	7736	9785	10203	4393	10469	10442	11385	9076	10458	12670	12592	9867	11366	13550	16091	18107
05461	VEGETABLES FROZEN	KUWAIT	72	152	138	98	229	207	328	339	290	449	574	753	820	1112	1275	508	1010	888	1327	1229	774	724	1529	1014	1187	1615	2236	2544
05461	VEGETABLES FROZEN	QATAR	#N/A	#N/A	#N/A	21	3	14	58	101	83	54	8	48	182	198	134	55	188	118	255	254	180	98	158	143	244	279	529	583
05461	VEGETABLES FROZEN	SAUDI ARABIA	#N/A	#N/A	#N/A	1	#N/A	#N/A	#N/A	#N/A	59	#N/A	#N/A	74	99	182	145	63	738	759	4061	2639	2171	4505	4800	5193	4884	5542	5166	8830
05461	VEGETABLES FROZEN	WORLD	75	160	147	153	267	266	568	821	998	905	777	1102	1529	2016	2106	807	2416	2166	6383	5308	4063	6664	7928	7800	8793	10731	11189	17826
82109	FURNITURE,PARTS NES	KUWAIT	96	39	40	37	28	32	48	60	126	88	5	24	141	49	56	18	67	28	212	571	653	1744	3406	951	785	224	329	464

Appendix Table 5 (cont'd)

Value of Selected Major Exports of Egypt, 1970-97

(thousands of US dollars)

82109	FURNITURE,PARTS NES	SAUDI ARABIA	19	11	39	37	95	71	208	366	302	123	101	482	1003	243	236	76	96	84	255	1104	605	1406	2890	4116	3805	2157	1496	3127
82109	FURNITURE,PARTS NES	USA,PR,USVI	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	33	14	31	47	15	69	219	305	618	571	824	1727	1772	1943	2794	2738	2809
82109	FURNITURE,PARTS NES	WORLD	5534	6514	5324	6417	9515	9707	7873	5750	3801	3709	2444	2512	2527	2097	4967	442	4562	5420	16351	20141	58280	40263	22913	18500	14792	12940	13430	15966
0511	ORANGES,TANGERINES ETC	KUWAIT	1	#N/A	#N/A	59	1	13	3	2	983	176	#N/A	49	12	7	2	3	2	27	497	548	86	31	291	348	316	50	121	97
0511	ORANGES,TANGERINES ETC	NETHERLANDS	441	448	446	572	516	489	1810	702	430	451	2012	305	197	309	516	265	40	1020	676	1264	853	2979	1096	181	750	1650	13	172
0511	ORANGES,TANGERINES ETC	SAUDI ARABIA	517	269	462	596	359	2273	4034	5091	6262	7739	8261	15025	13663	15409	15604	8538	11900	11833	11678	10228	4934	4506	6184	1566	1503	2121	1880	670
0511	ORANGES,TANGERINES ETC	WORLD	15799	20710	11054	39941	28475	47628	48756	54950	53327	22552	39085	47321	52800	73758	76401	42829	33330	105845	49283	72992	55083	44481	32543	16996	8360	13217	17358	14118
68421	ALUMINIUM BARS,WIRE,ETC	NETHERLANDS	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	7580	15652	5654	26381	13268	8234	39495	70999	87721	48312	65345	81551	120551	116459	98813	58396	91702	55849	40442	20000	1293	224
68421	ALUMINIUM BARS,WIRE,ETC	SAUDI ARABIA	#N/A	#N/A	#N/A	#N/A	5	#N/A	#N/A	439	3567	5422	3712	5951	1872	1328	1571	7534	9175	8901	10514	3160	2490	3176	1726	339	86	272	260	
68421	ALUMINIUM BARS,WIRE,ETC	WORLD	260	243	179	#N/A	5	#N/A	16798	32042	10022	44336	21812	20589	49583	87236	129652	72845	123151	158242	248689	236981	198359	135582	168825	120535	125519	20242	14591	13649
05551	VEG FRUIT IN VINEGAR	KUWAIT	19	12	10	9	7	18	3	22	6	12	31	9	19	70	12	10	142	76	105	166	153	114	167	153	148	194	238	310
05551	VEG FRUIT IN VINEGAR	SAUDI ARABIA	16	15	54	#N/A	10	2	16	24	84	150	141	61	113	67	79	112	113	131	218	407	344	338	627	435	411	342	305	
05551	VEG FRUIT IN VINEGAR	WORLD	56	28	105	13	32	40	39	68	103	182	187	100	164	161	81	92	272	271	337	568	1100	899	666	966	785	849	1310	1380
84144	OUTERWEAR KNIT NONELASTC	UNTD.KINGDOM	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	409	444	415	189	156	155	108	389	370	1947	4411	7316	5403	4966	7213	912	484	719	920
84144	OUTERWEAR KNIT NONELASTC	USA,PR,USVI	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	139	110	25	209	202	1322	4034	7132	12302	14113	19391	18771	21417	8550	3011	4058	5099
84144	OUTERWEAR KNIT NONELASTC	WORLD	1794	2148	5577	11559	17881	30301	13877	9781	12062	6348	9188	10158	5561	5050	5235	4648	6714	12646	25678	48870	51740	50398	41910	48455	14601	6534	9736	12729
5530	PERFUME,COSMETICS,ETC	WORLD	2755	4729	5257	7339	9318	26625	20635	25224	20104	10142	4720	3858	5196	18194	4640	1403	20	5739	23476	14970	40339	34480	10422	9544	11879	9456	17284	11855

Source: UN, COMTRADE database.

Appendix Ta
Volume of Selected Major Exports of Egypt, -97
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Description	Destination	1970	1971	1972	1973	1974	1975	1976	1977	1978	1979	1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	1990	1991	1992	1993	1994	1995	1996	1997		
RESIDUAL FUEL OILS	FRANCE,MONAC	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	97623	228801	284046	26184	118875	118001	243304	274108	201183	150261	761549	182336	261470	268604	287361	396000	32030
RESIDUAL FUEL OILS	WORLD	#N/A	#N/A	10	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	870616	979830	1E+06	963618	2E+06	2E+06	2E+06	2E+06	1E+06	1E+06	2E+06	2E+06	2E+06	2E+06	6E+06	6E+06	6E+06	6E+0
CRUDE PETROLEUM	ISRAEL	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	744906	2E+06	2E+06	2E+06	2E+06	2E+06	3E+06	2E+06	2E+06	1E+06	3E+06	3E+06	2E+06	2E+06	2E+06	1E+06	3E+06	2E+0	
CRUDE PETROLEUM	ITALY	160611	34639	192777	465084	30243	#N/A	594371	1E+06	1E+06	4E+06	4E+06	3E+06	3E+06	2E+06	2E+06	2E+06	1E+06	2E+06	493995	1E+06	388250	3E+06	2E+06	2E+06	2E+06	1E+06	501342	49400		
CRUDE PETROLEUM	USA,PR,USVI	#N/A	#N/A	429178	726236	#N/A	#N/A	675920	272110	872204	358220	834787	361496	532038	799075	661226	74308	184141	2E+06	1E+06	266984	795453	1E+06	2E+06	3E+06	1E+06	3E+06	2E+06	2E+06		
CRUDE PETROLEUM	WORLD	4E+06	528895	5E+06	1E+07	940072	922746	4E+06	4E+06	4E+06	5E+06	8E+06	7E+06	8E+06	8E+06	7E+06	1E+07	7E+06	1E+07	7E+06	5E+06	4E+06	1E+07	1E+07	1E+07	8E+06	7E+06	7E+06	6E+06		
GREY COTTON YARN IN BULK	BELGIUM-LUX	45	#N/A	46	40	#N/A	40	4608	1889	873	2061	1813	1789	2588	3610	6782	4022	5123	9277	6863	11803	8829	8282	7342	6368	10470	10835	5625	656		
GREY COTTON YARN IN BULK	CANADA	202	113	362	225	212	194	436	641	943	2429	3380	645	295	383	939	829	1219	3502	351	403	450	732	454	382	963	743	156	15		
GREY COTTON YARN IN BULK	FRANCE,MONAC	1	#N/A	5	5	375	7	1142	331	537	2363	2170	1950	2267	3012	3881	3565	3632	6355	2806	6595	5103	4704	4018	4815	10101	2898	1309	241		
GREY COTTON YARN IN BULK	UNTD.KINGDOM	227	333	220	172	151	58	116	82	310	663	585	694	767	965	1186	1393	2087	3403	2175	4034	3341	3243	4367	3442	5588	3015	2512	254		
GREY COTTON YARN IN BULK	WORLD	19071	18970	19860	18111	14887	11767	36550	31837	35009	44451	46158	36182	32770	59953	64992	63813	61328	101305	66185	124881	79093	81474	67131	65906	112084	69390	44612	6494		
RAW COTTON,EXCL LINTERS	FRANCE,MONAC	9091	8390	10804	10724	9006	5180	7611	5909	8753	3394	5332	8998	17028	4644	4961	2991	1271	1032	982	594	938	640	684	990	1843	801	1057	58		
RAW COTTON,EXCL LINTERS	GREECE	6604	7278	5528	5736	3969	3062	3752	3977	3211	2356	2227	2667	2452	8585	2548	2882	2708	2230	1613	1111	641	655	461	591	1086	1543	1326	140		
RAW COTTON,EXCL LINTERS	ITALY	14512	15067	11574	17529	10551	4588	7560	5311	9145	8546	12648	16600	18382	25139	29564	25817	23633	20845	13966	7033	2248	1051	1355	1987	8286	12616	3641	1346		
RAW COTTON,EXCL LINTERS	SPAIN	5578	5970	8509	11828	3848	3115	4557	3940	2774	4042	4620	3310	4532	5210	3587	2139	2711	2776	1599	1022	699	107	146	216	1623	523	483	106		
RAW COTTON,EXCL LINTERS	WORLD	285223	333391	294897	284780	232240	185127	165176	143881	132970	146584	164066	177563	200130	208892	174319	143833	145637	129915	79930	58412	39444	12987	15541	18395	113371	67417	23289	4179		
GREY WOVEN COTTON NES	ITALY	1169	1471	1491	1181	1024	796	1234	951	1562	1833	1729	856	857	1598	1621	2246	1456	2859	2330	2478	2249	2467	2811	2893	4080	3870	3987	400		
GREY WOVEN COTTON NES	NETHERLANDS	326	463	800	700	428	211	365	501	490	727	731	270	105	182	285	324	68	203	378	361	554	318	260	229	784	907	491	144		
GREY WOVEN COTTON NES	UNTD.KINGDOM	588	836	783	817	673	321	619	623	1291	1333	665	724	680	1240	1719	1446	1311	1745	1438	2149	2319	2839	1754	2633	3382	2225	3154	324		
GREY WOVEN COTTON NES	USA,PR,USVI	3797	3954	4516	3822	2340	163	1483	1058	2062	4363	3923	2500	1216	3330	3524	2323	6209	7609	4055	6561	5375	7281	3823	4516	6406	4208	1016	255		
GREY WOVEN COTTON NES	WORLD	10683	10283	9963	9023	6334	2624	10533	11996	13308	14485	12419	8743	6276	11746	14677	15538	17794	22129	18960	64761	39962	23312	21428	22085	29205	23131	19492	2114		
UNDERWEAR KNIT NONELASTC	USA,PR,USVI	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	2	10	8	#N/A	#N/A	137	398	494	583	269	237	96	105	4118	3778	3516	537	
UNDERWEAR KNIT NONELASTC	WORLD	747	1065	1264	1394	1157	1040	1021	933	850	574	307	336	155	212	427	312	636	844	1185	1768	1456	1343	1303	1133	8010	7833	7344	886		
COAL,PETR DISTILATES NES	GREECE	#N/A	#N/A	#N/A	250	150	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	100	150	1500	437	904	800	1200	500	1000	800	1300	2370	923	270	170	10		
COAL,PETR DISTILATES NES	WORLD	#N/A	#N/A	700	370	400	650	600	1696	2329	3185	3736	1670	910	455	3153	1737	2373	1300	1200	2547	8657	4999	9257	8953	28586	12334	4502	1396		
MENS UNDERWEAR NOT KNIT	FRANCE,MONAC	#N/A	#N/A	#N/A	1	#N/A	#N/A	#N/A	#N/A	#N/A	5	50	54	33	52	50	15	72	27	13	12	32	40	63	42	160	254	184	74		
MENS UNDERWEAR NOT KNIT	USA,PR,USVI	#N/A	#N/A	#N/A	#N/A	#N/A	2	3	2	#N/A	351	347	300	91	#N/A	18	19	270	379	256	337	379	241	501	1654	3943	3866	2951	328		
MENS UNDERWEAR NOT KNIT	WORLD	488	977	1264	1066	619	1133	775	785	796	842	807	569	235	426	281	507	706	747	1172	1151	1308	1150	1497	2506	6431	6340	5322	644		
WOMENS OUTERWEAR NONKNIT	WORLD	159	132	183	275	437	724	714	353	151	127	143	81	23	49	104	58	60	194	509	1256	1747	2418	2221	1769	7530	7530	6493	516		
MENS OUTERWEAR NOT KNIT	NETHERLANDS	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	10	15	1017	56	37	29	9	51	32	37	100	171	267	316	312	135	253	244	26		
MENS OUTERWEAR NOT KNIT	USA,PR,USVI	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	11	#N/A	3	#N/A	11	25	3	#N/A	132	56	383	418	1183	1834	2293	2974	3689	1305	2318	3729	289		
MENS OUTERWEAR NOT KNIT	WORLD	307	151	134	109	152	129	137	101	215	115	68	1107	344	240	194	304	316	790	1100	2652	3887	9046	8730	8675	2654	3630	5168	421		
POTATOES FRSH EXCL SWEET	LEBANON	544	549	1526	1191	3832	2608	4187	15131	20515	16463	33183	38360	50891	36777	23070	16567	18101	13754	13992	12606	3279	3382	7852	17744	18359	50486	32901	3355		
POTATOES FRSH EXCL SWEET	SAUDI ARABIA	2908	958	3407	3679	7228	3920	5416	5753	2439	2431	7948	2301	9554	18184	17399	28204	19277	33783	37422	41162	20706	28982	35617	9801	5714	4165	257	185		
POTATOES FRSH EXCL SWEET	UNTD.KINGDOM	35035	39622	51240	57805	56974	16575	86732	112542	67897	85336	100031	53410	84599	76462	74722	64567	61470	64336	83900	70209	86612	95591	71080	68882	57955	101361	89877	6478		
POTATOES FRSH EXCL SWEET	WORLD	90283	61432	76689	107921	99838	47565	157733	166124	97830	113072	143887	96328	152168	139823	133294	127923	107740	123327	166207	155510	135571	217837	209365	175245	131865	418744	411172	23296		
DISTILLATE FUELS	WORLD	24958	19364	262308	169476	33066	243409	#N/A	#N/A	#N/A	#N/A	#N/A	152923	84816	158089	138868	145925	129403	123928	144307	73747	76938	48084	62219	69268	97369	74121	95000	12030		
CARPETS ETC UNKNOTTED	USA,PR,USVI	#N/A	#N/A	1	2	3	1	3	6	2	2	6	29	4	3	3	3	8	54	107	124	521	1063	913	2272	1824	1187	204			
CARPETS ETC UNKNOTTED	WORLD	440	571	547	329	347	466	484	861	542	705	396	522	656	475	332	324	127	318	1016	2138	3438	3705	4875	5750	7826	6854	5814	473		
OTHER FRESH VEGETABLES																															

VEG USED IN PHARMACY ETC	USA,PR,USVI	43	51	44	34	71	101	3127	672	745	759	668	953	1544	1395	1770	1844	1901	1766	2276	2647	2894	3233	3797	3141	3697	4213	4664	360
VEG USED IN PHARMACY ETC	WORLD	1207	927	996	1356	851	2014	4530	5385	5574	5745	3522	4483	5044	5708	7062	6864	6913	7431	7067	7958	7925	9469	9519	9301	10547	12086	13319	1384
VEGETABLES FROZEN	QATAR	#N/A	#N/A	#N/A	38	4	25	66	75	53	47	7	47	163	159	99	88	154	105	291	346	236	134	199	167	317	312	607	65
VEGETABLES FROZEN	SAUDI ARABIA	#N/A	#N/A	#N/A	1	#N/A	#N/A	#N/A	27	#N/A	#N/A	63	85	144	107	106	624	752	3366	3696	3132	6225	7040	7874	7105	7209	7729	837	
VEGETABLES FROZEN	WORLD	150	330	341	291	512	461	729	607	752	999	739	981	1200	1569	1624	1306	5074	2018	5368	6399	5209	8839	10645	11296	11582	12768	14480	1709
FURNITURE,PARTS NES	KUWAIT	91	41	36	27	11	11	21	15	17	22	2	8	37	14	10	9	22	8	96	247	209	696	1433	398	484	127	251	23
FURNITURE,PARTS NES	SAUDI ARABIA	31	9	50	41	130	46	109	126	100	71	50	144	245	68	67	59	30	49	129	364	344	670	1535	1428	2089	1093	1153	147
FURNITURE,PARTS NES	USA,PR,USVI	5	#N/A	3	#N/A	#N/A	2	2	5	30	91	33	15	5	13	18	9	21	106	152	192	231	448	876	1160	1532	2061	2130	233
FURNITURE,PARTS NES	WORLD	5933	6673	5371	5659	6920	4494	3411	1949	1889	1991	1079	1129	907	747	1670	289	1380	1945	4026	4717	17905	15577	8830	7501	8966	7966	9039	1012
ORANGES,TANGERINES ETC	KUWAIT	6	#N/A	#N/A	367	1	61	18	2	2575	345	70	19	10	2	16	6	51	1333	1613	241	88	872	842	931	153	404	31	

Appendix Table 6 (cont'd)

Volume of Selected Major Exports of Egypt, 1970-97

ORANGES,TANGERINES ETC	NETHERLANDS	7767	7396	5810	6416	5778	3176	9294	3402	1850	2406	7047	1020	591	1120	1700	2764	301	2202	2394	4512	3287	7378	3991	1131	3000	4826	16	45
ORANGES,TANGERINES ETC	SAUDI ARABIA	4882	2685	4233	6320	3335	10311	14633	13967	15982	22947	20704	34119	32581	31599	34072	37659	38430	27996	29726	27646	14580	13245	18718	4792	4594	6620	6325	180
ORANGES,TANGERINES ETC	WORLD	103619	138747	82961	246959	162494	210317	170227	170690	133343	83504	110032	114030	101551	149754	161427	161121	75155	167061	97452	157790	144633	111154	102995	56872	28347	42641	53669	4440
ALUMINIUM BARS,WIRE,ETC	NETHERLANDS	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	10060	16060	5575	19974	8676	5618	25528	53095	63681	80852	56350	56552	49697	54327	54580	39608	68495	44090	28976	14000	787	15
ALUMINIUM BARS,WIRE,ETC	SAUDI ARABIA	#N/A	#N/A	#N/A	#N/A	6	#N/A	#N/A	#N/A	215	1544	1897	1913	3353	883	736	2797	5544	3463	3542	4200	1373	1636	2203	1302	196	40	94	10
ALUMINIUM BARS,WIRE,ETC	WORLD	387	331	244	6	#N/A	21902	32713	9331	31650	12042	12672	33181	64005	93375	123827	100992	106406	111725	108988	109824	87745	122554	92182	86788	10826	7675	589	
VEG FRUIT IN VINEGAR	KUWAIT	74	64	43	49	29	72	9	28	22	34	70	24	16	77	15	24	181	142	208	251	246	239	318	321	311	439	659	80
VEG FRUIT IN VINEGAR	SAUDI ARABIA	90	91	256	#N/A	37	10	44	36	238	228	364	111	139	67	72	140	151	170	257	408	569	841	740	815	789	884	956	65
VEG FRUIT IN VINEGAR	WORLD	246	165	420	60	123	136	88	106	273	300	457	168	182	173	87	171	355	399	618	970	3169	1522	1304	1438	1494	1690	2766	261
OUTERWEAR KNIT NONELASTC	UNTD.KINGDOM	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	46	44	73	21	16	20	24	38	42	169	395	559	442	439	738	130	66	94	19	
OUTERWEAR KNIT NONELASTC	USA,PR,USVI	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	2	#N/A	1	35	13	10	2	28	52	160	399	616	1062	1420	1762	1831	2185	1379	703	1130	123
OUTERWEAR KNIT NONELASTC	WORLD	154	188	463	764	795	1328	784	508	575	461	571	829	464	399	360	909	663	1120	2114	5831	5208	4507	3884	5134	2448	1218	1902	240
PERFUME,COSMETICS,ETC	WORLD	792	1206	1058	1635	1261	3076	2413	2494	1347	845	242	265	424	1897	227	248	4	713	2577	3944	5866	5132	1973	2092	2361	1771	3430	260

Source: UN, COMTRADE data

ppendix T:
nit Price of Selected Major Exports of Egypt-97
housands of US dollars(nit)

Description	Destination	1970	1971	1972	1973	1974	1975	1976	1977	1978	1979	1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	1990	1991	1992	1993	1994	1995	1996	199	
RESIDUAL FUEL OILS	FRANCE,MONAC	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	0.123	0.132	0.128	0.132	0.061	0.065	0.048	0.044	0.067	0.107	0.068	0.060	0.066	0.084	0.090	0.170	0.16	
RESIDUAL FUEL OILS	WORLD	#N/A	#N/A	0.200	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	0.160	0.167	0.167	0.181	0.080	0.103	0.064	0.047	0.055	0.058	0.066	0.082	0.074	0.081	0.080	0.136	0.14	
CRUDE PETROLEUM	ISRAEL	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	0.245	0.249	0.215	0.206	0.202	0.095	0.104	0.053	0.065	0.096	0.115	0.132	0.102	0.097	0.110	0.103	0.120	0.10	
CRUDE PETROLEUM	ITALY	0.012	0.007	0.010	0.009	0.061	#N/A	0.071	0.075	0.082	0.108	0.200	0.241	0.211	0.188	0.192	0.092	0.132	0.053	0.065	0.103	0.117	0.124	0.126	0.105	0.097	0.099	0.122	0.10	
CRUDE PETROLEUM	USA,PR,USVI	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	0.262	0.241	0.204	0.196	0.092	0.061	0.051	0.055	0.097	0.103	0.139	0.103	0.086	0.095	0.093	0.120	0.10		
CRUDE PETROLEUM	WORLD	0.010	0.008	0.009	0.010	0.065	0.064	0.072	0.076	0.084	0.108	0.220	0.245	0.200	0.196	0.198	0.094	0.119	0.052	0.065	0.104	0.114	0.125	0.116	0.101	0.101	0.099	0.122	0.10	
GREY COTTON YARN IN BULK	BELGIUM-LUX	1.156	#N/A	1.391	2.325	#N/A	2.625	2.128	2.633	3.101	2.997	3.806	3.575	2.756	2.946	3.066	1.529	3.258	3.625	3.986	3.478	3.973	3.603	3.926	3.127	3.383	4.316	4.032	4.32	
GREY COTTON YARN IN BULK	CANADA	1.218	1.177	1.105	1.276	1.736	1.423	1.539	1.849	1.955	2.333	2.567	2.732	2.580	2.454	2.399	1.144	2.647	2.811	2.986	3.079	2.909	3.518	3.593	3.929	3.240	4.254	4.686	5.48	
GREY COTTON YARN IN BULK	FRANCE,MONAC	2.000	#N/A	1.600	2.000	2.733	1.857	2.272	2.876	22.518	3.402	4.247	3.594	3.506	3.426	3.343	1.544	3.737	3.470	4.070	3.919	4.371	3.808	3.715	3.332	3.543	4.426	4.749	4.45	
GREY COTTON YARN IN BULK	UNTD.KINGDOM	1.767	1.802	2.082	2.477	3.185	2.207	2.940	4.073	3.752	3.741	4.696	3.991	3.301	3.207	3.351	1.609	3.269	3.550	4.398	3.870	4.034	3.543	3.550	3.197	3.386	4.346	4.214	3.91	
GREY COTTON YARN IN BULK	WORLD	1.412	1.457	1.532	1.832	3.098	3.544	4.029	5.507	6.542	4.170	4.205	4.288	3.776	3.268	3.393	1.712	3.929	4.299	5.662	3.661	4.910	3.800	3.666	3.249	3.371	4.406	4.337	4.32	
RAW COTTON,EXCL LINTERS	FRANCE,MONAC	1.092	1.064	1.185	1.686	2.853	2.680	2.070	3.000	2.425	2.951	3.021	2.938	2.214	2.437	3.093	1.657	2.758	1.481	3.296	4.916	5.827	4.798	3.934	2.732	2.417	2.377	2.718	2.87	
RAW COTTON,EXCL LINTERS	GREECE	0.923	0.876	0.960	0.931	2.789	1.997	1.829	2.752	2.379	2.162	1.763	2.118	1.985	2.196	2.813	1.528	2.944	1.316	2.493	4.566	5.440	4.547	2.811	2.783	2.273	2.244	3.833	2.50	
RAW COTTON,EXCL LINTERS	ITALY	1.055	0.936	1.034	1.449	2.670	2.343	1.941	2.865	2.324	2.766	2.816	2.822	2.288	2.211	2.798	1.484	2.250	1.280	2.029	4.756	4.848	4.637	3.455	2.148	2.021	2.234	3.456	2.46	
RAW COTTON,EXCL LINTERS	SPAIN	0.904	0.824	1.040	1.423	2.751	2.430	1.909	2.857	2.367	2.751	3.005	3.080	2.455	2.253	3.078	1.589	2.409	1.394	1.757	4.666	5.024	3.673	3.555	2.718	2.104	2.398	4.052	2.90	
RAW COTTON,EXCL LINTERS	WORLD	1.192	1.207	1.263	1.698	3.070	2.775	2.394	3.237	2.528	2.605	2.581	2.574	2.042	2.112	2.787	1.470	2.283	1.401	2.116	4.697	5.292	4.673	3.381	2.366	2.061	2.258	3.943	2.63	
GREY WOVEN COTTON NES	ITALY	1.225	1.255	1.321	1.780	2.593	2.682	2.327	2.883	2.855	3.454	4.134	3.836	3.679	3.753	3.446	1.656	4.045	3.678	3.966	3.054	4.154	4.132	4.088	3.814	3.666	4.523	4.166	4.74	
GREY WOVEN COTTON NES	NETHERLANDS	1.215	1.181	1.380	1.929	2.276	2.270	2.189	2.966	3.200	3.798	4.368	3.674	3.629	3.863	3.709	1.753	4.721	3.975	3.926	3.792	4.000	3.708	3.773	3.537	3.746	4.644	4.831	4.63	
GREY WOVEN COTTON NES	UNTD.KINGDOM	1.082	1.114	1.277	1.617	2.351	1.919	1.932	2.706	3.252	3.941	4.260	3.326	2.784	2.826	2.859	1.515	3.414	3.303	4.118	3.561	4.057	3.970	3.784	3.319	4.020	4.501	4.281	4.41	
GREY WOVEN COTTON NES	USA,PR,USVI	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	2.863	2.957	2.562	2.921	1.480	3.442	3.741	3.196	3.104	3.341	3.427	3.439	3.124	3.512	3.997	4.113	4.23	
GREY WOVEN COTTON NES	WORLD	1.171	1.159	1.285	1.732	2.614	2.804	3.248	3.911	3.831	3.251	3.531	3.844	3.597	3.443	3.670	1.920	3.972	4.273	4.934	1.254	2.021	3.665	2.946	3.331	3.821	4.577	4.300	4.61	
UNDERWEAR KNIT NONELASTC	USA,PR,USVI	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	7.336	7.837	7.306	8.252	9.613	6.743	7.594	7.219	8.889	9.666	10.157	11.21		
UNDERWEAR KNIT NONELASTC	WORLD	3.541	3.315	3.910	4.192	8.373	8.399	8.394	8.850	10.296	7.927	9.430	9.039	11.135	11.736	12.644	7.003	10.868	11.832	10.944	10.590	9.938	8.069	7.199	8.064	9.105	9.578	10.449	10.70	
COAL,PETR DISTILATES NES	GREECE	#N/A	#N/A	#N/A	0.140	0.213	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	0.220	0.140	0.156	0.078	0.230	0.251	0.241	0.166	0.096	0.138	0.135	0.135	0.135	0.126	0.105	0.10
COAL,PETR DISTILATES NES	WORLD	#N/A	#N/A	0.043	0.111	0.208	0.114	0.133	0.114	0.136	0.112	0.135	0.171	0.163	0.187	0.217	0.090	0.200	0.212	0.241	0.059	0.238	0.216	0.202	0.171	0.164	0.230	0.160	5.86	
MENS UNDERWEAR NOT KNIT	FRANCE,MONAC	#N/A	#N/A	#N/A	3.000	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	5.600	7.520	6.963	6.242	6.731	12.640	7.667	11.264	10.481	19.231	30.500	10.969	10.075	11.746	12.429	9.506	13.335	9.576	10.53
MENS UNDERWEAR NOT KNIT	USA,PR,USVI	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	5.207	6.956	#N/A	7.167	4.263	7.337	7.404	11.090	9.671	8.794	7.274	8.130	7.423	7.726	9.554	8.715	10.00
MENS UNDERWEAR NOT KNIT	WORLD	3.930	3.617	3.822	4.629	8.590	7.722	7.511	7.559	6.741	5.172	5.885	6.083	5.583	7.108	10.925	4.369	8.211	8.945	9.020	9.859	8.545	9.000	8.780	7.827	7.344	9.321	8.719	9.61	
WOMENS OUTERWEAR NONKNIT	WORLD	6.912	8.576	9.852	12.582	18.492	19.431	16.835	16.581	20.245	10.346	11.986	12.198	8.522	6.469	9.865	5.121	8.800	8.773	10.992	9.578	10.566	9.083	9.792	11.096	8.850	9.963	9.937	10.42	
MENS OUTERWEAR NOT KNIT	NETHERLANDS	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	5.400	4.733	1.240	5.429	5.541	5.069	5.889	6.941	7.688	9.946	7.910	11.000	10.363	8.228	8.183	8.000	8.328	7.676	6.86
MENS OUTERWEAR NOT KNIT	USA,PR,USVI	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	3.273	5.600	8.667	#N/A	0.742	11.554	8.582	10.299	7.190	8.270	8.319	9.279	8.470	8.282	9.237	8.504	9.29
MENS OUTERWEAR NOT KNIT	WORLD	3.316	3.391	3.246	5.028	6.993	8.860	8.212	16.921	17.665	9.365	6.897	1.627	7.959	10.438	14.330	2.115	8.861	9.257	9.741	12.440	11.173	8.083	8.038	9.198	9.722	9.802	9.018	9.85	
POTATOES FRSH EXCL SWEET	LEBANON	0.085	0.069	0.087	0.107	0.107	0.130	0.176	0.176	0.115	0.215	0.199	0.249	0.223	0.200	0.262	0.093	0.130	0.153	0.135	0.099	0.101	0.195	0.122	0.141	0.170	0.216	0.173	0.15	
POTATOES FRSH EXCL SWEET	SAUDI ARABIA	0.086	0.062	0.071	0.112	0.110	0.141	0.186	0.176	0.116	0.194	0.147	0.260	0.230	0.198	0.244	0.105	0.134	0.159	0.144	0.135	0.155	0.244	0.260	0.156	0.218	0.220	0.366	0.44	
POTATOES FRSH EXCL SWEET	UNTD.KINGDOM	0.098	0.079	0.099	0.159	0.156	0.158	0.269	0.232	0.160	0.247	0.242	0.279	0.305	0.229	0.294	0.109	0.168	0.231	0.238	0.215	0.199	0.233	0.212	0.222	0.201	0.238	0.207	0.22	
POTATOES FRSH EXCL SWEET	WORLD	0.095	0.075	0.096	0.155	0.151	0.173	0.278	0.252	0.151	0.238	0.226	0.266	0.271	0.219	0.276	0.104	0.153	0.197	0.190	0.173	0.186	0.220	0.204	0.183	0.202	0.244	0.194	0.17	
DISTILLATE FUELS	WORLD	0.012	0.013	0.012	0.022	0.013	0.060	#N/A	#N/A	#N/A																				

VEG USED IN PHARMACY ETC	USA,PR,USVI	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	1.208	1.276	1.318	1.247	0.448	1.205	1.145	1.154	1.242	1.208	1.277	1.212	0.888	0.898	0.870	0.982	1.11
VEG USED IN PHARMACY ETC	WORLD	1.434	1.172	1.121	1.366	1.483	1.510	0.479	1.456	1.454	1.443	1.861	1.390	1.534	1.714	1.445	0.640	1.514	1.405	1.611	1.140	1.320	1.338	1.323	1.061	1.078	1.121	1.208	1.30	
VEGETABLES FROZEN	KUWAIT	0.503	0.483	0.421	0.516	0.502	0.539	0.722	1.314	0.990	0.830	0.943	1.091	1.220	1.262	1.259	0.614	0.259	1.087	1.165	0.912	0.860	0.920	0.811	0.633	0.693	0.744	0.796	0.90	
VEGETABLES FROZEN	QATAR	#N/A	#N/A	#N/A	0.553	0.750	0.560	0.879	1.347	1.566	1.149	1.143	1.021	1.117	1.245	1.354	0.625	1.221	1.124	0.876	0.734	0.763	0.731	0.794	0.856	0.770	0.894	0.871	0.89	
VEGETABLES FROZEN	SAUDI ARABIA	#N/A	#N/A	#N/A	1.000	#N/A	#N/A	#N/A	#N/A	2.185	#N/A	#N/A	1.175	1.165	1.264	1.355	0.594	1.183	1.009	1.206	0.714	0.693	0.724	0.682	0.660	0.687	0.769	0.668	1.05	
VEGETABLES FROZEN	WORLD	0.500	0.485	0.431	0.526	0.521	0.577	0.779	1.353	1.327	0.906	1.051	1.123	1.274	1.285	1.297	0.618	0.476	1.073	1.189	0.830	0.780	0.754	0.745	0.691	0.759	0.840	0.773	1.04	
FURNITURE,PARTS NES	KUWAIT	1.055	0.951	1.111	1.370	2.545	2.909	2.286	4.000	7.412	4.000	2.500	3.000	3.811	3.500	5.600	2.000	3.045	3.500	2.208	2.312	3.124	2.506	2.377	2.389	1.622	1.764	1.311	1.98	
FURNITURE,PARTS NES	SAUDI ARABIA	0.613	1.222	0.780	0.902	0.731	1.543	1.908	2.905	3.020	1.732	2.020	3.347	4.094	3.574	3.522	1.288	3.200	1.714	1.977	3.033	1.759	2.099	1.883	2.882	1.821	1.973	1.297	2.11	
FURNITURE,PARTS NES	USA,PR,USVI	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	2.200	2.800	2.385	2.611	1.667	3.286	2.066	2.007	3.219	2.472	1.839	1.971	1.528	1.268	1.356	1.285	1.20	
FURNITURE,PARTS NES	WORLD	0.933	0.976	0.991	1.134	1.375	2.160	2.308	2.950	2.012	1.863	2.265	2.225	2.786	2.807	2.974	1.529	3.306	2.787	4.061	4.270	3.255	2.585	2.595	2.466	1.650	1.624	1.486	1.57	
ORANGES,TANGERINES ETC	KUWAIT	0.167	#N/A	#N/A	0.161	1.000	0.213	0.167	1.000	0.382	0.510	#N/A	0.700	0.632	0.700	1.000	0.188	0.333	0.529	0.373	0.340	0.357	0.352	0.334	0.413	0.339	0.327	0.300	0.31	

Appendix Table 7 (cont'd)

Unit Price of Selected Major Exports of Egypt-97
thousands of US dollars per

ORANGES,TANGERINES ETC	NETHERLANDS	0.057	0.061	0.077	0.089	0.089	0.154	0.195	0.206	0.232	0.187	0.286	0.299	0.333	0.276	0.304	0.096	0.133	0.463	0.282	0.280	0.260	0.404	0.275	0.160	0.250	0.342	0.813	0.38		
ORANGES,TANGERINES ETC	SAUDI ARABIA	0.106	0.100	0.109	0.094	0.108	0.220	0.276	0.365	0.392	0.337	0.399	0.440	0.419	0.488	0.458	0.227	0.310	0.423	0.393	0.370	0.338	0.340	0.330	0.327	0.327	0.320	0.297	0.37		
ORANGES,TANGERINES ETC	WORLD	0.152	0.149	0.133	0.162	0.175	0.226	0.286	0.322	0.400	0.270	0.355	0.415	0.520	0.493	0.473	0.266	0.443	0.634	0.506	0.463	0.381	0.400	0.316	0.299	0.295	0.310	0.323	0.31		
ALUMINIUM BARS,WIRE,ETC	NETHERLANDS	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	0.753	0.975	1.014	1.321	1.529	1.466	1.547	1.337	1.378	0.598	1.160	1.442	2.426	2.144	1.810	1.474	1.339	1.267	1.396	1.429	1.643	1.48		
ALUMINIUM BARS,WIRE,ETC	SAUDI ARABIA	#N/A	#N/A	#N/A	#N/A	0.833	#N/A	#N/A	#N/A	2.042	2.310	2.858	1.940	1.775	2.120	1.804	0.562	1.359	2.649	2.513	2.503	2.302	1.522	1.442	1.326	1.730	2.150	2.894	2.60		
ALUMINIUM BARS,WIRE,ETC	WORLD	0.672	0.734	0.734	#N/A	0.833	#N/A	0.767	0.979	1.074	1.401	1.811	1.625	1.494	1.363	1.389	0.588	1.219	1.487	2.226	2.174	1.806	1.545	1.378	1.308	1.446	1.870	1.901	2.31		
VEG FRUIT IN VINEGAR	KUWAIT	0.257	0.188	0.233	0.184	0.241	0.250	0.333	0.786	0.273	0.353	0.443	0.375	1.188	0.909	0.800	0.417	0.785	0.535	0.505	0.661	0.622	0.477	0.525	0.477	0.476	0.442	0.361	0.38		
VEG FRUIT IN VINEGAR	SAUDI ARABIA	0.178	0.165	0.211	#N/A	0.270	0.200	0.364	0.667	0.353	0.658	0.387	0.550	0.813	1.000	0.931	0.564	0.742	0.665	0.510	0.534	0.715	0.409	0.457	0.769	0.551	0.465	0.358	0.46		
VEG FRUIT IN VINEGAR	WORLD	0.228	0.170	0.250	0.217	0.260	0.294	0.443	0.642	0.377	0.607	0.409	0.595	0.901	0.931	0.931	0.538	0.766	0.679	0.545	0.586	0.347	0.591	0.511	0.672	0.525	0.502	0.474	0.52		
OUTERWEAR KNIT NONELASTC	UNTD.KINGDOM	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	8.891	10.091	5.685	9.000	9.750	7.750	4.500	10.237	8.810	11.521	11.167	13.088	12.224	11.312	9.774	7.015	7.333	7.649	4.69
OUTERWEAR KNIT NONELASTC	USA,PR,USVI	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	10.692	11.000	12.500	7.464	3.885	8.263	10.110	11.578	11.584	9.939	11.005	10.252	9.802	6.200	4.283	3.591	4.12		
OUTERWEAR KNIT NONELASTC	WORLD	11.649	11.426	12.045	15.130	22.492	22.817	17.700	19.254	20.977	13.770	16.091	12.253	11.985	12.657	14.542	5.113	10.127	11.291	12.147	8.381	9.935	11.182	10.790	9.438	5.964	5.365	5.119	5.28		
PERFUME,COSMETICS,ETC	WORLD	3.479	3.921	4.969	4.489	7.389	8.656	8.552	10.114	14.925	12.002	19.504	14.558	12.255	9.591	20.441	5.657	5.000	8.049	9.110	3.796	6.877	6.719	5.282	4.562	5.031	5.339	5.039	4.54		

Source: UN, COMTRADE data

Appendix Table 8

Overall and Bilateral Real Effective Exchange Rates of Egypt, 1980-98
(1991=100)

	1970	1971	1972	1973	1974	1975	1976	1977	1978	1979	1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	1990	1991	1992	1993	1994	1995	1996	1997	1998
North America	186.6	184.5	182.1	198.5	198.1	199.4	207.5	218.0	225.9	125.1	132.9	135.7	146.3	160.9	180.8	198.2	240.6	290.6	315.2	229.9	145.3	100.0	117.7	125.7	133.5	141.5	147.0	152.8	157.7
Canada	197.0	191.0	182.3	198.3	193.9	199.8	198.6	221.3	242.5	140.3	153.1	154.1	164.6	180.1	212.4	241.5	292.3	334.6	340.9	238.9	149.8	100.0	125.8	144.9	166.1	178.6	187.0	198.8	218.9
United States	186.2	184.2	182.1	198.5	198.3	199.4	207.9	217.9	225.3	124.5	132.1	132.2	145.9	160.8	180.3	195.3	237.4	286.7	314.6	229.6	145.2	100.0	117.5	125.4	132.6	140.9	146.6	152.1	155.5
European Union	258.5	249.0	224.2	227.9	232.6	218.9	256.0	255.8	244.0	128.2	134.2	164.0	193.1	229.1	284.9	316.0	296.6	304.0	329.0	257.4	141.9	100.0	112.1	137.5	144.3	143.9	148.3	171.2	177.2
Austria	311.8	295.2	262.3	239.2	231.2	218.1	230.8	225.0	212.3	115.9	127.0	161.7	188.7	222.9	275.1	309.1	277.8	284.0	310.8	252.7	140.2	100.0	109.6	123.0	127.2	120.0	132.5	160.1	166.6
Belgium-Luxem	252.8	245.5	214.5	205.7	202.3	185.9	197.1	190.7	178.4	97.8	110.1	143.5	186.5	224.8	279.7	307.2	282.7	291.3	323.8	257.5	140.7	100.0	111.3	128.1	131.2	124.6	137.2	165.7	172.3
Denmark	289.1	278.9	250.1	230.3	223.5	211.1	224.6	224.0	208.1	111.3	127.9	159.8	194.9	232.1	289.5	317.0	289.5	294.6	316.6	250.9	138.0	100.0	111.9	130.5	136.1	128.4	139.3	164.9	170.7
Finland	318.3	307.1	290.1	279.0	261.9	237.8	240.9	248.8	262.4	142.0	146.8	167.4	196.5	243.0	286.8	313.4	308.6	321.9	332.7	245.0	137.2	100.0	130.4	178.8	175.4	158.7	177.7	210.7	221.2
France	248.5	242.4	212.2	202.2	212.9	186.4	210.0	218.8	205.5	107.5	113.8	142.6	176.8	217.3	270.9	295.0	274.8	289.1	318.6	252.2	138.8	100.0	111.0	127.8	133.6	129.0	138.8	166.2	172.6
Germany	256.9	241.3	212.2	192.6	193.3	190.3	206.0	204.5	191.7	103.3	117.0	151.1	177.1	209.2	266.6	302.9	277.2	286.5	315.7	251.5	140.3	100.0	108.5	120.8	125.2	118.6	131.4	158.0	164.5
Greece	75.6	74.7	72.3	77.3	77.1	80.1	92.2	96.9	103.0	61.1	79.4	105.9	134.9	191.5	269.8	310.7	317.1	330.0	347.8	267.9	144.8	100.0	109.3	126.2	130.7	125.2	128.7	147.0	157.6
Ireland	278.4	259.8	237.6	252.1	250.5	239.4	275.3	279.7	263.3	133.9	135.7	158.6	176.7	211.5	261.6	283.7	269.0	294.4	321.0	253.7	140.0	100.0	111.2	140.1	145.4	144.8	152.9	168.7	181.6
Italy	267.0	260.5	236.5	247.1	256.6	241.5	291.0	290.6	277.6	145.5	149.0	182.8	214.5	243.7	297.6	332.5	303.8	315.7	344.6	261.5	143.0	100.0	114.3	153.2	163.7	171.7	167.6	193.1	200.2
Netherlands	272.7	254.3	219.8	205.3	199.7	187.1	197.8	192.4	181.4	99.2	111.2	144.2	167.4	201.7	256.7	291.2	266.2	278.3	308.6	250.5	139.9	100.0	110.4	124.8	129.2	122.1	134.5	161.7	166.9
Portugal	116.4	113.5	104.8	102.9	104.9	102.7	122.7	161.9	198.0	129.7	148.3	167.9	203.0	262.4	314.0	343.2	334.4	360.1	383.7	287.7	153.1	100.0	103.9	127.7	135.9	129.9	137.7	162.6	168.4
Spain	374.5	354.5	309.3	291.5	275.1	256.8	287.3	292.3	274.3	127.8	142.3	176.5	210.8	284.6	335.6	365.7	343.0	359.8	369.7	269.1	144.7	100.0	112.6	147.1	160.4	155.9	163.7	197.1	204.4
Sweden	249.1	237.0	212.1	211.1	216.5	202.4	212.3	218.7	223.2	121.4	126.9	149.7	196.5	255.3	298.5	324.2	319.1	341.2	355.9	269.1	149.1	100.0	114.0	160.0	168.3	165.9	166.2	199.9	216.4
United Kingdom	270.4	251.2	233.1	252.3	252.9	235.0	273.2	272.4	253.7	125.3	117.8	133.0	163.1	207.5	264.0	290.2	306.6	330.1	331.6	260.3	147.4	100.0	115.9	145.3	151.0	155.8	163.7	161.4	161.3
Middle East	225.7	238.3	213.9	202.4	173.1	178.5	181.3	193.5	226.8	117.2	124.4	148.3	161.1	176.5	226.8	262.8	272.2	316.1	320.0	241.1	146.9	100.0	118.4	130.4	134.8	134.8	140.0	148.1	156.2
Saudi Arabia	234.3	230.6	208.5	185.4	162.1	130.9	110.2	110.2	106.4	63.9	73.0	79.7	91.9	107.2	130.0	154.6	202.3	260.2	294.5	223.0	145.6	100.0	121.5	132.4	142.7	148.5	157.6	168.1	174.8
Untd Arab Em	607.5	512.1	395.9	342.6	308.5	277.7	250.5	226.3	221.0	120.7	128.4	130.0	139.5	159.7	182.4	197.6	232.1	275.4	299.6	221.8	146.9	100.0	113.3	118.6	123.8	129.6	133.9	136.2	137.2
Kuwait	217.0	206.1	179.5	171.8	164.3	168.2	179.2	180.9	180.3	104.0	114.6	121.6	133.3	154.2	178.2	197.0	241.7	300.5	338.2	250.3	151.9	100.0	121.8	132.8	141.4	149.8	155.3	166.6	170.2
Lebanon	317.8	318.7	293.1	274.1	241.3	218.1	232.9	233.4	227.2	123.9	127.7	148.3	158.0	163.1	233.5	389.7	577.5	720.7	588.1	317.1	156.6	100.0	111.8	100.2	97.1	92.6	88.2	84.6	80.1
Israel	205.5	227.2	204.5	198.0	166.8	187.0	196.3	214.5	264.7	133.0	139.8	158.9	175.8	192.3	247.8	276.0	291.4	326.3	321.4	245.0	146.6	100.0	116.7	133.0	136.7	135.8	138.4	145.8	158.1
Qatar	463.7	397.3	312.2	274.5	250.5	228.0	211.2	196.2	194.3	109.7	119.8	121.4	132.0	149.0	172.5	191.2	232.5	278.6	303.5	224.7	145.5	100.0	117.5	130.2	139.4	147.9	154.5	160.0	161.8
WORLD	245.3	239.6	217.6	220.9	220.4	211.1	240.0	242.8	239.5	126.4	132.7	157.5	181.5	209.1	261.9	300.7	286.5	304.2	325.5	252.0	143.3	100.0	114.7	133.5	140.8	142.0	146.3	163.2	169.7

Source: Derived from data in IMF, *International Financial Statistics* (June 1999).

Appendix Table 9
Real GDP of Egypt and Major Trading Partners, 1970-98
(billions of 1998 US\$ and index, 1998=100)

	1970	1971	1972	1973	1974	1975	1976	1977	1978	1979	1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	1990	1991	1992	1993	1994	1995	1996	1997	1998
egypt	21	22	23	23	24	27	29	32	35	36	37	38	40	44	48	51	54	57	62	64	66	64	66	67	69	71	74	77	82
North America																													
Canada	250	264	280	301	314	321	339	351	365	380	386	397	386	396	419	441	453	472	495	507	508	499	503	515	539	553	560	581	598
United States	3829	3956	4173	4414	4386	4366	4602	4817	5076	5219	5202	5321	5207	5414	5793	6000	6185	6367	6610	6832	6916	6852	7038	7201	7450	7620	7883	8193	8511
European Union																													
Austria	101	106	113	118	123	123	128	134	134	141	145	144	146	149	151	154	156	159	165	172	179	186	188	189	194	197	201	206	212
Belgium-Luxem	136	141	149	157	164	162	171	171	176	179	182	180	183	183	187	189	192	196	206	213	219	223	226	223	229	234	237	244	251
Denmark	93	95	100	104	103	102	109	111	112	116	116	115	118	121	127	132	137	137	139	139	141	143	145	146	154	159	164	169	174
Finland	58	59	63	68	70	70	71	71	73	78	82	84	87	89	92	95	97	101	106	112	112	104	100	99	104	109	113	119	125
France	726	761	795	838	864	862	898	927	958	989	1005	1017	1043	1050	1064	1084	1111	1136	1187	1238	1269	1279	1294	1276	1313	1340	1361	1392	1435
Germany	1118	1152	1201	1258	1261	1245	1311	1348	1389	1448	1462	1463	1449	1475	1516	1547	1584	1607	1667	1727	1826	1918	1960	1937	1989	2014	2039	2084	2142
Greece	56	60	65	70	67	71	76	78	83	87	88	88	88	88	91	94	95	95	100	104	104	107	108	106	108	110	113	116	121
Ireland	22	23	24	26	27	25	26	28	30	31	32	33	34	33	35	36	37	39	41	43	47	48	50	51	55	61	65	72	78
Italy	593	602	618	662	698	680	725	749	777	823	858	863	865	873	896	920	947	976	1014	1043	1065	1078	1084	1071	1094	1127	1136	1153	1168
Netherlands	167	174	179	188	195	195	205	210	215	220	248	247	244	248	256	264	271	275	282	295	308	315	321	323	334	341	352	365	378
Portugal	41	44	47	52	53	51	54	57	59	63	67	68	69	69	68	70	73	77	81	85	89	91	93	92	94	96	100	104	108
Spain	245	257	278	300	317	321	330	341	347	348	352	351	356	364	369	379	391	413	434	455	472	482	486	480	490	504	516	535	555
Sweden	141	143	146	152	157	153	156	151	152	158	174	173	175	176	183	188	191	198	202	207	210	207	204	199	206	214	217	221	227
United Kingdom	750	765	791	850	835	829	853	873	902	927	907	895	911	945	968	1005	1048	1094	1151	1175	1183	1165	1166	1193	1245	1280	1313	1358	1387
Middle East																													
Saudi Arabia	33	37	43	52	59	59	65	74	75	84	92	100	93	92	90	87	92	90	97	97	108	117	120	119	120	120	122	124	126
United Arab Em	16	18	21	24	27	29	33	39	37	38	38	41	38	36	37	36	29	31	30	34	40	40	41	41	42	45	49	50	47
UAE	20	21	22	22	20	20	22	23	24	26	21	17	15	16	17	16	18	19	17	22	16	9	17	23	25	25	25	26	26
Lebanon	23	25	28	30	30	21	9	15	15	15	15	16	10	12	17	22	20	24	17	10	8	12	12	13	14	15	16	16	17
Israel	28	31	34	36	38	39	39	40	41	43	45	47	47	48	49	52	53	57	59	60	63	66	71	73	78	84	88	90	91
Cyprus	5	6	6	7	8	8	9	8	9	9	9	9	8	8	9	8	8	8	8	9	8	7	8	8	8	8	9	10	12
Sub-Total Foreign Inc.	8449	8740	9178	9728	9816	9753	10230	10617	11050	11424	11525	11668	11570	11887	12435	12818	13188	13571	14107	14579	14891	14947	15234	15379	15885	16256	16678	17229	17793
ORLD (1998=100)	37	39	41	44	45	46	48	50	52	54	56	57	57	59	62	64	67	70	73	76	78	79	81	83	87	90	94	98	100

Source: Derived from data in IMF, *International Financial Statistics* (June 1999).

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