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# **Capital Market, Severity of Business Cycle, and Probability of Economic Downturn**

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# **Capital Market, Severity of Business Cycle, and Probability of Economic Downturn**

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## **Abstract**

This paper investigates the effect of capital market development on severity of economic contraction, and probability of economic downturn. The major finding is that countries with deeper capital market would face less severe business cycle output contraction, and lower chance of an economic downturn. The results hold even after controlling for other relevant variables, country specific effects, and state dependence. However, marginal effects are relatively small. Results are generated using panel estimation technique with panel data from 44 countries covering the years 1975 through 2004.

JEL: C33, C34, C35, E32, E44, G00, G21

Keywords: business cycle, capital market, financial development, financial structure, panel data, market-based, bank-based

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# **Capital Market, Severity of Business Cycle, and Probability of Economic Downturn**

## **1. Introduction**

*“Before the crisis broke, there was little reason to question the three decades of phenomenally solid East Asian economic growth, largely financed through the banking system. The rapidly expanding economies and bank credit growth kept the ratio of Non Performing Loans (NPLs) to total bank assets low. The failure to have backup forms of intermediation was of little consequence. The lack of a spare tire is of no concern if you do not get a flat. East Asia had no spare tires.”*

Greenspan (1999)

Alan Greenspan, former chairman of the Federal Reserves, had placed capital market development as a central factor in determining severity of output contraction during an Asian financial crisis. In his speech, Greenspan (2000) argued forcefully that countries that have a strong banking system plus robust capital markets can better withstand financial crises than those countries that have only one or the other. He also suggested that since emerging economies faced with high levels of uncertainty, they should acquire capital less through debt and more through equity, or stocks. He argued further that the most important buffers against financial stress is the development of alternatives that enable financial systems under stress to maintain an adequate degree of financial intermediation should their main source of intermediation, whether banks or capital markets, freeze up in a crisis.

The role of financial development in economic growth and stability has, for many years, been the subject of immense discussion and debate both among academicians and policy makers alike. Many researchers also have sought to evaluate

the link between capital market development (usually stock market) and growth or between a relative measure of capital market development, namely financial structure index, which measures the degree of bank-based or market-based of financial systems and growth.

In contrast to the large and growing literature on the impact of finance and growth, theoretical and empirical work on the relationship between financial development and business cycles has been relatively scarce, and even fewer papers on capital markets and business cycles. This gap is quite surprising given the importance of business cycles in the study of macroeconomics. This paper extends previous research in this field by empirically investigating the effects of both financial and capital market development on severity of business cycles, and probability of economic downturn

Traditional explanation of connection between financial development and volatility is based on the idea of credit market imperfection and asymmetric information. The “balance sheet view” [Bernanke and Gertler (1995), Bernanke et al. (1998)] postulates that either a nominal or a real shock to the economy would be amplified by the existence of a “financial accelerator.” Basically, the fall in a firm’s net worth resulted from an initial shock (say, from a monetary contraction) would increase agency costs by worsening the potential conflicts of interest between borrowers and lenders. This would subsequently lead to higher external financing premiums, which in turns magnify the fluctuations in borrowing, spending and investment. Therefore, by reducing this imperfection by having a more advanced financial system would decrease the volatility of business cycles. Greenwald and Stiglitz (1993) also argue that efficient financial markets would mitigate information

asymmetries and enable economic agents to process information more effectively, resulting in lower growth volatility.

Unlike traditional theory, recent explanation focuses more on specific mechanism instead of asymmetric information. One of the work is done by Aghion et al. (1999). They show theoretically that combining financial market imperfections together with unequal access to investment opportunities across individuals can generate endogenous and permanent fluctuation in aggregate GDP, investment, and interest rates. Thus, reducing inequality of access and financial imperfection would be a necessary condition for macroeconomic stability. The other important work is done by Acemoglu and Zilibotti (1997). They argue that at the early stage of development, the presence of indivisible projects limits the degree of diversification that an economy can achieve. The inability to diversify idiosyncratic risk and the desire to avoid highly risky investments slow down capital accumulation and introduce large uncertainty in the growth process. By providing a closer match between savers and investors and promoting diversification, financial deepening would reduce risks and dampen cyclical fluctuations.

Theoretically, not only does financial development would affect volatility, but also financial structure of the economy, whether it is bank-based or market-based. Rajan and Zingales (2001) point to the stylized fact that in a bank-based system, assets tend to be less liquid since there is relatively little transparency and disclosure. The intermediaries can finance such assets at low cost by issuing a high proportion of demandable claims. This exposure makes them subject to runs. In other words, financing of illiquid assets in a bank-based system would create a maturity mismatch for intermediaries' portfolios. This financially fragile intermediaries then would impose risk on the system. Once a relationship-based system suffers adverse shocks

and the government is not able to counter, then the flow of credit can collapse quickly. In contrast, in market-based system, an existence of transparency and disclosure is required to provide investors the confidence to invest directly in firms. The healthy can be distinguished from the terminally ill after a shock and can be dealt with differently. Furthermore, unaffected outsiders have the ability to invest and rescue the system from failing intermediaries. This makes a system better to withstand shocks.

Built on the same insight, Haan et al. (1999) developed a formal model to analyse the propagation of business cycle shocks, given the existence of long-term relationships (as in bank-based system) between entrepreneurs and lenders. Lender may be constrained in their short-run access to liquidity, and when liquidity is low, relationships are subject to break-ups that lead to loss of joint surplus. In this way, feedbacks between aggregate investment and the structure of intermediation greatly magnify the effects of shocks.

Fecht (2004) developed a theoretical model, which shows that in market-based system, banks only provided unsophisticated household with access to efficient investment, whereas, in bank-based system, banks' deposit contracts also offer some degree of liquidity insurance. Consequently, household sector in bank-based system holds a larger portfolio in deposits and a smaller part in corporate investment. He argues that within this framework, moderately bank-dominated financial systems are fragile, because fire sales of a single troubled bank could cause asset-price deterioration that precipitates other banks into crisis. In contrast, neither in market-oriented nor extremely bank-dominated financial systems do these fire sales by a distressed bank would cause a sudden drop in asset prices large enough to trigger financial contagion.

The reason is that in market-based financial system, financial markets are deep and could absorb these fire sales with a limited impact on price. On the contrary, in strongly bank-dominated financial system, banks' transactions in the secondary financial markets are rather limited compared to their balance sheet. Therefore, banks' market exposure is comparatively small, and even though, fire sales have a severe impact on asset prices given low liquidity in the market, banks could buffer this. In moderately bank-based financial system, banks depend on liquidity inflow from assets sales in financial markets and therefore more vulnerable to adverse price movements. Banks would face difficulty to compensate for the shortfall of liquidity inflows after the fire sales.

Empirical studies on the impact of financial development or capital market on severity or probability of a downturn provide only mixed support for the above theoretical predictions. Raddatz (2003) shows evidence of a causal and economically important effect of financial development on volatility. His identification strategy is based on the differences in sensitivities to financial conditions across industries. The results show that sectors with larger liquidity needs are more volatile and experience deeper crises in financially underdeveloped countries. In contrast to the theoretical prediction, he found that development of financial intermediaries is more important than development of equity markets for a reduction in volatility.

In contrast, Acemoglu et al. (2002) look at the impact of macro variables and institutions on the severity of crises, measured by the largest output drop in the sample period, and find that coefficient on institutions is highly significant, while other macro variables, including real M2 to GDP as a measure of financial intermediation, are not significant after taking into account the influence of institutions.

Easterly et al. (2000) performed a probit analysis of an economic downturn, defined as negative GDP per capita growth. They found that financial sector depth, measured by the ratio of credit to GDP, is marginally significant and the sign is positive. This implies that financial depth increases likelihood of a downturn. However, they also found that development of equity market, measured by stock market value traded over GDP, has the negative sign and is highly significant. They reason that stock market provides better risk diversification than do debt markets, and thus make the economy less vulnerable to an economic downturn.

The analysis here extend previous studies to cover relationships of capital market development and both dimensions of business cycles, namely severity, and likelihood of economic downturn. The organization of this paper is as follows. Section 2 discusses measurement issues. Section 3 discusses data construction and data description. Section 4 provides methodology. Section 5 presents estimation results. Section 6 discusses robustness issues. Lastly, section 7 covers policy implications, and conclusion.

## **2. Measurement Issues**

### Financial Development

Ideally, one would like measures of financial development, which indicate the degree to which the financial system ameliorates information asymmetry and facilitates the mobilization and efficient allocation of capital. Particularly, one would prefer indicators that capture the effectiveness with which financial systems research firms and identify profitable investment, exert corporate control, facilitate risk management, mobilize saving, and ease transaction [Merton and Bodie (2004)]. Unfortunately, no such measures are available. As a result, one must rely on several proxies of financial



development that existing empirical work shows are robustly related to economic growth or other components of aggregate output.

The most commonly used measure of financial development [e.g. Levine and King (1993), Denizler, et al. (2000)] is "Private Credit", defined as the ratio of domestic credit extended to the private sector by financial intermediaries to GDP. More specifically, domestic credit to private sector refers to financial resources provided to the private sector, such as through loans, purchases of nonequity securities, and trade credits and other accounts receivable, that establish a claim for repayment. This measure captures the amount of credit channelled through financial intermediaries to the private sector. Beck et al. (2000) show that Private Credit is a good predictor of economic growth and the positive correlation between the two is not due to reverse causality.

The alternative measure is the "Liquidity Ratio", defined as the ratio of liquid liabilities (usually M3) to GDP. Levine and King (1993) introduce this variable under the name "Financial Depth" to proxy for the overall size of the formal financial intermediary sector relative to economic activity. However, such monetary aggregates do not differentiate between the liabilities of various financial institutions, and may not be closely related to financial services such as risk management and information processing [Levine and King (1993)].

This study uses "Private Credit" as a primary measure of financial development. However, it also employs the "Liquidity Ratio" as an alternative measure for robustness check.

### Capital Market

Measures of capital market development can be broadly classified into two categories: absolute and relative measures. An absolute measure identifies the level of

capital market development itself without reference to other developments in the financial system. Alternatively, a relative measure attempts to measure the importance of direct financing via capital markets relative to indirect financing via financial intermediaries, particularly banks. These measures were first developed to classify financial systems as bank-based or market-based systems [Levine (2002)]. Given that these relative measures compare different components of the financial system, they can be used as measures of financial structure.

Absolute measures of capital market development usually involve the size and liquidity of stock markets and/or bond markets [Beck and Levine (2002)]. Most cross-country studies use only stock market data because bond market data are usually not available for emerging economies. The standard measure is the "Turnover Ratio", defined as the value of shares traded on domestic exchanges divided by the total value of listed shares. Basically, it indicates the trading volume of the stock market relative to its size. One advantage of this measure is that it is relatively immune to business cycle and asset price fluctuation because prices appear both in the numerator and the denominator. An alternative measure is "Value Traded", defined as the value of the trades of domestic shares on domestic exchanges divided by GDP. It measures trading relative to the size of the economy. Since value traded is the product of quantity and price, this indicator could rise just from favourable expectation of the future without any increase in transactions activity. Turnover ratio does not suffer from this shortcoming. The other alternative measure is "Capitalization Ratio", defined as the total stock market capitalization over GDP. This measure suffers the same weakness as "Value Traded". This paper uses "Turnover Ratio" as an absolute measure of capital market development and uses "Value Traded" and "Capitalization Ratio" as alternative measures for robustness checks.

Relative measures of capital market development gauge the development of capital markets relative to that of financial intermediaries, particularly the banking sector. In the literature they are known as measures of "Financial Structure", indicating whether the financial system is market-based or bank-based. Since there is no single accepted definition of financial structure, Beck et al. (2001) construct several indicators where higher values indicate that a financial system is more market-based. They aggregate these indicators into a single financial structure index. The first indicator is Structure-Activity, which measures stock market activity relative to that of banks. It is defined as the log of the ratio of Value Traded (defined as "value of total shares traded on the stock market divided by GDP") over Bank Credit (defined as "the claims of the banking sector on the private sector as a share of GDP"). The second indicator is Structure-Size, which compares the sizes of the stock market and the banking sector. Specifically, it is defined as the log of the ratio of Market Capitalization and Bank Credit. Market Capitalization is defined as "the value of listed shares divided by GDP." Bank Credit represents the claims of the banking sector on the private sector as a share of GDP. Compared to Private Credit, this measure focuses on the commercial banking sector only, excluding the claims of non-bank financial intermediaries. Levine (2002) also proposed another indicator, Structure-Efficiency, defined as the log of the value traded ratio multiplied by overhead costs. Overhead costs equal the overhead costs of the banking system relative to banking system assets.

The aggregate measure of financial structure is the Structure-Aggregate index which combines the three previous measures. Specifically, it is the first principal component of Structure-Activity, Structure-Size and Structure-Efficiency. In previous studies [e.g. Levine (2002)], countries with a Structure-Aggregate index higher or

equal to the sample mean are classified as having a market-based financial structure. Conversely, countries with an index lower than the sample mean are classified as having a bank-based financial structure.

This study uses the "Structure-Aggregate index" as a relative measure of capital market development. However, the structure-aggregate index was constructed as the first principal component of structure-activity and structure-size indices only. The reason is that data required to construct the structure-efficiency index are not available for a number of countries and periods.

The "Financial Structure Aggregate Index" is used mainly for robustness check, and more importantly for a comparison purpose with an absolute measure of capital market development, turnover ratio. By using the index as a relative measure of capital market development, the applied methodology here related financial structure and growth literature with this study. The interpretation of results in this study should not be that a country should pursue any particular form of "financial structure" (bank-based or market-based), but rather whether a country also need well-developed capital markets, and not only financial intermediaries, to achieve more stable financial system and lower volatilities.

#### Severity of business cycle

Stock and Watson (1998) point out two approaches in empirical analysis of business cycle. The classical techniques of business cycle analysis was developed by researchers at the National Bureau of Economic Research (NBER) [Burns and Mitchell (1946)]. Conceptually, NBER researchers define a recession as a significant decline in the level of aggregate economic activity that lasts for more than a few months and define an expansion as a sustained increase in the level of activity.

An alternative approach to study economic cyclical fluctuations is to examine deviations from economic variable's long-run trends. The resulting cyclical fluctuations are referred to as growth cycles. One advantage of growth cycle chronology is that by construction, it is less sensitive to the underlying trend growth rate in the economy. In fact, some countries with high growth rates, such as post-war Japan, exhibit growth cycles but have few absolute declines and thus have few classical business cycles. This paper follows recent literatures and focus on growth cycles.

Within "growth cycle" framework, a recession is defined in terms of output gap from long-term trend, calculated by means of mechanical filters such as Hodrick-Prescott [Hodrick and Prescott (1997)], or Baxter-King [Baxter and King (1995)]. Once produced, these estimates of potential GDP series are used as a benchmark. Negative deviations of the real data from this trend would represent negative business cycles, or in other words, recessions.

There are many ways to decompose economic series into trends and cycles [see Canova (1998) for comparative results of different methods]. This paper uses Christiano-Fitzgerald (CF) band-pass filter to extract cyclical variations (defined as variations within the frequency of 2 to 8 years). Cyclical fluctuations in this frequency are widely considered to be associated with the business cycle [Haug and Dewald (2004)]. The applied filter was suggested by Christiano and Fitzgerald (2003). This filter uses a non-symmetric moving average with changing weights. Every observation of a time series is filtered using the full sample. Another popular filter is the Hodrick and Prescott (1997) filter. This filter amplifies the cyclical component and downplays the high frequency noise, but it still passes much of the high-frequency noise outside the business cycle frequency [Stock and Watson (1998)]. The

alternative band-pass filter that could also extract fluctuation from the 2 to 8 years frequency is Baxter and King (1995) filter. This filter is a symmetric centered moving average, where the weights are chosen to minimize the squared difference between the optimal and approximately optimal filters. The drawback of this filter, however, is that there would be loss of data at the beginning and ending of the series.

Dalgaard et al. (2002) suggest that there are fundamentally three ways to proxy the amplitude of the business cycle (average size of output gaps). The first method is to use the standard deviation of the output gap. The second is to use mean absolute deviation (MAD) from trend over the whole period. The third is the root mean square (RMS) of output gaps. It is noteworthy that the average gap is zero over the whole sample by construction.

This paper follows the second method by using the average absolute size of the gap. However, since the focus of the paper is on severity, and to allow for asymmetry in amplitudes between expansions and recessions, only negative output gaps would be averaged.

### Economic Downturn

As already mentioned, there are two fundamental ways to define recession, namely, "NBER classical approach" and "Growth recession approach". This paper uses classical approach method (in the sense of focusing on the level of output) in defining "economic downturn". Economic downturn is defined as non-positive growth of real GDP per capita. Easterly, et al. (2000) also use the same operational definition.

### **3. Data**

The panel covers annual data of 44 countries from 1975 to 2004. Data sources are International Financial Statistics (IFS), World Development Indicators (WDI), Barro-

Lee data set [Barro and Lee (2000)], Legal Origin and Creditor's Protection data set [La-Porta et al. (1998)], and Financial Structure data set [Levine (2002)]. Variable description and name list of countries in the sample classified by income level are in Appendix A and in Appendix B respectively.

For estimation of severity, annual data were transformed into six 5-year-span panel data. Period 1 covers 1975-1979, period 2 covers 1980-1984, period 3 covers 1985-1989, period 4 covers 1990-1994, period 5 covers 1995-1999, and finally period 6 covers 2000-2004. The transformation method is normally simple average.

To take into account the possible reverse causalities or endogeneity problems of financial development or capital market development, initial value of suspected variables instead of the average values of those variables in each sub-period will also be used in the estimation for robustness check.

The original annual data set contains some missing data in certain years. Only the available annual data are used in the calculation of the transformed variables, if there are at least three valid data points in that time span (basically more than 50% of data still valid in that time-span). Otherwise, the data are considered missing<sup>2</sup> in that particular period in the panel.

For negative output gap (as a measure of severity), if there are at least two valid negative gap within that time span, the average of negative gaps would be used as a measure of severity in the panel. If there is less than two negative gap, the data is considered censored from below and a value of zero output gap would be used in the panel.

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<sup>2</sup> For example, the first 5-year period is from 1975-1979 and if there are annual data for variable X1 only from 1976-1979, then the transformation of annual data of X1 into a panel is performed by averaging available data from 1976-1979. However, if there are data of X1 for less than three years, for example, from 1978 to 1979, then the first data point in the panel would be n.a. (not available). In this way, not too many data in the constructed panel would be lost and the transformed data are still representative of the corresponding years.

For estimation of probability of economic downturn, the estimation used original annual data without any transformation. However, six initial observations were lost in the calculation of 5-year moving average growth rate (excluding the current year) as one of the regressors. Therefore, the sample covered periods from 1981 to 2004.

#### Severity among countries

Table 1 shows statistics of average negative output gap as a percentage of real GDP per capita for each five-year period during 1975-2004. The table covers 44 countries classified by income level. The number in the table is the average of those values from six 5-year time spans.

Noticeably, income level explains at least partially the difference in severity. The average of negative output gap of high income countries was only 1.0%, whereas that of non-high income countries was 2.1%. However, this pattern is less clear among middle to low income countries themselves.

#### Economic Downturn among countries

Economic downturn is defined as non-positive growth of real GDP per capita. It equals one if the growth rate is non-positive, and zero otherwise. Easterly, et al. (2000) also used similar definition.

Table 2 shows frequency of economic downturn occurred in each country from 1976-2004. From total observation of 1,276 (44 countries times 29 years), there are 266 downturn in the data set. This accounted for approximately 21 percent. There is at least one downturn for every country.

Table 3 shows frequency of economic downturn occurred in each year. Downturns were most frequent in year 1982-1983 with 17 and 16 countries



respectively. This period was during the oil shock. On average, there are about 9 countries (or 20.85% from 44 countries) in economic downturn each year.

Table 4 shows selected statistics during economic downturn and normal time. The average growth rate of real GDP per capita was 3.45% during normal time. The average contraction during recession was -3.00%. This implies a huge growth differential of more than 6% between normal time and downturn.

#### **4. Methodology**

##### Estimation Strategy for Severity of Business Cycle

Severity depth of business cycle is measured by average negative output gap of real GDP per capita over a pre-specified period. For ease of computation and interpretation, the actual number used, however, would be positive. The reduced-form equation below would be estimated by panel technique.

$$\text{Depth}_{it} = \beta_0 + \beta_1 \cdot \text{FD}_{it} + \beta_2 \cdot \text{FS}_{it} + \beta_3 \cdot X + \varepsilon_{it}$$

Depth is measured by average negative output gap of real GDP per capita. FD is a measure of financial development, namely log of private credit ratio. FS is a measure of capital market development. An absolute and a relative measure would be log of turnover ratio and financial structure-aggregate index, respectively. X is a vector of standard controlled variables [see e.g. Lopez and Spiegel (2002), Beck et al. (2003)], which include log of GDP per capita, log of openness ratio [(export + import)/GDP], government consumption over GDP, standard deviation of inflation, standard deviation of changes in terms of trades, and standard deviation of changes in real effective exchange rate.

The above reduced-form equation would be estimated by panel estimation technique. One complication is that values of severity are cornered from below by definition (basically, never below zero). This fact is taken into account by applying panel Tobit estimation, including pooled and random effects.

To take into account the possible endogeneity problems of financial development or capital market development in pooled estimation, Instrumental Variable Tobit (IVTobit) is also performed [see Greene (2003) for details]. The instrumental variables are legal origin, creditor's protection, and time trend. Formally the model is

$$y_{1i}^* = y_{2i} \cdot \beta + x_{1i} \cdot \gamma + u_i$$

$$y_{2i} = x_{1i} \cdot \Pi_1 + x_{2i} \cdot \Pi_2 + v_i$$

where  $i = 1, \dots, N$ ,  $y_{2i}$  is a  $(1 \times p)$  vector of endogenous variables,  $x_{1i}$  is a  $(1 \times k_1)$  vector of exogenous variables,  $x_{2i}$  is a  $(1 \times k_2)$  vector of additional instruments, and the equation for  $y_{2i}$  is written in reduced form. By assumption,  $u_i$  and  $v_i$  are randomly distributed with zero means.  $\beta$  and  $\gamma$  are vectors of structural parameters, and  $\Pi_1$  and  $\Pi_2$  are matrices of reduced-form parameters.  $y_{1i}^*$  is not observed; instead, we observe

$$y_{1i} = \begin{cases} 0 & \text{if } y_{1i}^* \leq 0 \\ y_{1i}^* & \text{if } y_{1i}^* > 0 \end{cases}$$

The order condition for identification of the structural parameters is that  $k_2 \geq p$ .

The Wald test of the exogeneity of the instrumented variables in IVTobit would also be performed. If the test statistic is not significant, there is not sufficient information in the sample to reject the null hypothesis of no endogeneity.

The cross sectional Tobit can be readily extended to the panel framework of random effects [see StataCorp (2005)]. The true underlying dependent variable,  $y^*$ , is a function of a set of variable,  $x$ , as well as a random effect,  $u_i$ .

$$y_{it}^* = x_{it} \cdot \beta + u_i + \varepsilon_{it}$$

for  $i = 1, \dots, N$  panels, where  $t = 1, \dots, T$ . The random effects,  $u_i$ , are i.i.d.  $N(0, \sigma_u^2)$  and  $\varepsilon_{it}$  are i.i.d.  $N(0, \sigma_e^2)$  independently of  $u_i$ .

The observed data,  $y_{it}$ , represent possibly censored versions of  $y_{it}^*$ . If they are left-censored, in this case at zero, all that is known is that  $y_{it}^* \leq 0$ . If they are uncensored, then  $y_{it}^* = y_{it}$ . This model can be estimated by maximum likelihood method.

It is worthy to note that there is no estimation method for a parametric conditional fixed effects tobit model, as there does not exist a sufficient statistic allowing the fixed effects to be conditioned out of the likelihood. Nevertheless, Honore (1992) has developed a semiparametric estimator for fixed effects tobit model. Unfortunately, the asymptotic variance matrix of estimated  $\beta$  can only be consistently estimated for a large number of cross sectional units ( $i > 200$ ) [Falk and Seim (1999)]. Given the limited number of countries covered in this analysis, Honroe's semiparametric method is not pursued.

Unconditional fixed effects tobit model may still be fitted by simply adding dummy vairables for cross-sectional units. However, the estimates are biased. The bias is the result of the fact that likelihood of slope parameters and cross-sectional fixed effects cannot be separated. Therefore, the inconsistency in estimating fixed effects due to limited time dimension is transmitted into the estimation of slopes, leading to "incidental bias problem." However, the result from Monte Carlo simulations reported in Greene (2004) shows that the estimators of the slopes in fixed effects tobit appear to be largely unaffected by the incidental parameters problem. Unfortunaltely, Greene (2004) also found downward bias in the estimated standard

errors. This makes the inference unreliable. This method is also not pursued in this analysis.

To take into account the possible reverse causalities or endogeneity problems of financial development or capital market development in random effects tobit estimation, initial value of suspected variables instead of the average values of those variables in each sub-period will also be used in the estimation for robustness check. This method would mitigate the reverse causality problem, since it is hard to argue how severity in that particular period would affect the level of financial development at the beginning of the period. Moreover, this method also alleviates the problems of endogeneity because plausible endogenous variables are historical given at the first period in the time span.

#### Estimation Strategy for Probability of Economic Downturn

This paper follows Easterly, et al. (2000) in applying binary choice model to cross-country annual data to estimate the effect of capital market development on likelihood of economic downturn. Economic downturn is defined as a period of non-positive growth of real GDP per capita.

The main empirical question is whether capital market development has any effect on the likelihood of economic downturn. Dependent variable is a dummy variable indicating a year with non-positive growth rate of real GDP per capita. Data are on annual basis. An economic downturn is simply modelled as a binary variable, the result of an underlying latent index.

$$y_{it} = \begin{cases} 1 & \text{if } y_{it}^* \geq 0 \\ 0 & \text{if } y_{it}^* < 0 \end{cases}$$

where,  $y_{it}^* = \beta_0 + \beta_1.FD_{it} + \beta_2.FS_{it} + \beta_3.X + \alpha_i + u_{it}$

$\alpha_i$  = individual specific effect ,  $u_{it}$  = time-varying random error term

$y_{it}$  is a dummy variable indicating downturn (1 = non-positive real GDP per capita growth, 0 = otherwise). FD is a measure of financial development, namely log of private credit ratio. FS is a measure of capital market development. X is a vector of standard controlled variables, which include log of GDP per capita, log of openness ratio, log of change in terms of trade, government consumption over GDP, inflation rate (GDP deflator), and 5-year moving average growth, excluding current year.

The estimation technique applied could be broadly classified into two methods. The first method is panel binary choice model. The second method is dynamic random effects model, which allows us to model state dependence explicitly. Specifically, it allows probability of downturn this period to depend also on previous economic state, whether it is normal state or downturn.

#### Panel Binary Choice Model

The estimation methods include pooled probit, random effects probit, and fixed effects probit. Pooled estimation assumes that there is no individual unobserved heterogeneity. In contrast, random effects and fixed effects take into account possible unobservable time-invariant factors. The advantage of random effects is that it is efficient, as long as the assumption that regressors are not correlated with unobserved specific effects holds. However, if this exogeneity assumption does not hold, random effects estimator would be inconsistent. Fixed effects estimation, which does not rely on this assumption, is consistent but would be inefficient if the exogeneity assumption holds.

Technically in panel estimation, when T (time) tends to infinity, the maximum likelihood estimator (ML) of both  $\beta$  and fixed effects ( $\alpha_i$ ) are consistent. In linear case, when N (number of cross-sectional unit) tends to infinity, estimators of  $\beta$  are consistent but not that of  $\alpha_i$ . In non-linear case, such as probit model, however, the

likelihood of  $\beta$  and  $\alpha_i$  cannot be separated. As a result, when  $T$  is fixed, the inconsistency of  $\alpha_i$  (in terms of  $N$ ) is transmitted into the ML estimator for  $\beta$ , leading to the famous "incidental bias problem". Even if  $N$  tends to infinity, the ML estimator of  $\beta$  remains inconsistent [see Hamerle and Ronning (1994) and Greene (2003)]. Fortunately, this inconsistency is not the problem here. The reason is that characteristic of the data set which contains annual data for an extended long period of time (nearly 30 years). This long time dimension would mitigate any finite-sample bias of estimated  $\beta$ . Therefore, the estimation of panel fixed effects probit model in this paper would be performed by simply adding cross-sectional dummies into the regressor list.

#### Dynamic Random Effects Model

To allow for state dependence, it is necessary to augment the vector of explanatory variables to include the economy's previous status (expansion, or downturn). The equation for the latent dependent variable is now specified as the following.

$$y_{it}^* = \gamma \cdot y_{it-1} + X_{it}' \beta + \alpha_i + u_{it}$$

The transition probability for country  $i$  at time  $t$ , given  $\alpha_i$ , is given by

$$\text{Prob}[y_{it} | X_{it}, y_{it-1}, \alpha_i] = \Phi[(\gamma \cdot y_{it-1} + X_{it}' \beta + \alpha_i)(2y_{it-1})]$$

where  $\Phi$  is the cumulative distribution function of a standard normal distribution [Heckman (1981)].

Estimation of the model requires an assumption about the initial observations,  $y_{i1}$ , and in particular about their relationship with the  $\alpha_i$ . The simplest assumption would be to take the initial conditions,  $y_{i1}$ , to be exogenous. This would be appropriate if the start of the process coincided with the start of the observation period

for each individual, but this is typically not the case. Under this assumption a standard random effects probit model can be applied, since the likelihood can be decomposed into two independent factors and the joint probability for  $t > 1$  maximized without reference to that for  $t = 1$ . However, if the initial conditions are correlated with the  $\alpha_i$ , as would be expected in most situations, this estimator will be inconsistent and will tend to overstate the extent of state dependence,  $\gamma$ .

Heckman (1981) proposed a procedure to deal with this problem, involving an approximation of the reduced form equation for the initial value of the latent variable  $y_{i1}^*$  by a linear function of relevant pre-sample information. If the latent equation error terms ( $u_{it}$ ) are serially uncorrelated, the model can be estimated consistently under certain conditions by maximum likelihood estimator. This paper uses explanatory variables from pre-sample period and investment growth in the estimation of initial value of the latent variable.

However, if the error terms are auto correlated, the Heckman estimator too is inconsistent. The estimator would tend to overstate the degree of state dependence,  $\gamma$ . Extending Heckman's method to the auto correlated case results in the need to evaluate higher dimensional integrals. Maximum Simulated Likelihood (MSL) estimator is a natural choice to use in this case [see Stewart (2006)]

#### Chamberlain's approach

As pointed out earlier, random effects estimation assumes uncorrelateness of individual effects ( $\alpha_i$ ) and regressors. If this assumption does not hold, then random effects estimator would be inconsistent. Fortunately, technique has been developed to overcome this problem. The Mundlak-Chamberlain approach allows us to take into account any potential correlation and to obtain consistent estimates. Technically, correlation between  $\alpha_i$  and the observed characteristics in the model can be allowed

for by assuming a relationship between  $\alpha_i$  and the time means of the x-variables (e.g.  $\alpha_i = a \cdot \bar{x}_i + e_i$ ). This can be implemented by simply adding time means of Xs to the set of regressors [Wooldridge (2002)].

## **5. Estimation Results**

### Severity of Business Cycle

The results from tobit estimation, including pooled, instrumental variable, and random effects, are reported in Table 5. Turnover ratio (turnover), an absolute measure of capital market development, is negatively significant under all estimation methods. Financial structure index (struc) is significant in IV tobit estimation and always has negative signs. Among other explanatory variables, openness ratio (openness), government size (gcon), real exchange rate volatility (sd-dreer) and terms of trade volatility (sd-dtot) are consistently highly significant.

The result indicates that countries with higher capital market development and larger government size would tend to have less severe depth. On the contrary, countries that are more open to trade, or face more volatile changes in real exchange rate, tend to have deeper and more severe negative output gap.

In instrumental variable tobit estimation, exogeneity test of instrumented variables has also been conducted. The variables instrumented are capital market development measures (turnover, and struc), and a measure of financial development (credit). The instrumental variables are creditor's rights index (crights), legal origin (lawuk, lawfr), and time trend (t) [see La-Porta, et al. (1998), La-Porta et al. (1997) for details]. The Wald test of exogeneity could not reject the null hypothesis of exogeneity of suspected variables.

The table also reports Lagrangian Multiplier (LM) statistics [ $\text{Chi}^2_u$ ] for random effects. These statistics test the null hypothesis that variance of cross-section



specific random effect is zero, implying no cross-section specific effect and justifying pooled estimation. The hypothesis cannot be rejected. This evidence gives support to the results from pooled estimation.

To take into account the possible reverse causalities or endogeneity problems of financial development or capital market development in random effects Tobit estimation, initial value of suspected variables instead of turnover, struc, credit and gdp have been used in the estimation for robustness check. The main result (not reported here) does not materially change from random effects Tobit. From Lagrange Multiplier statistics, the null hypothesis of no random individual effects cannot be rejected. This evidence again gives support to the results from pooled estimation.

Table 7 reports marginal effects, evaluated at the means of regressors, of each variable in pooled Tobit estimation conditioning on being uncensored. Basically, the table reports marginal effects in the event that countries are already having negative output gaps.

The overall result indicates that countries with higher capital market development would tend to have less severe output contraction over business cycle. This result is robust to possible endogeneity and individual specific effects.

### Economic Downturn

The results from probit estimation, including pooled, random effects and fixed effects, are reported in Table 8. Table 9 reports results from probit random effects estimation following Chamberlain's approach. Both measures of capital market development (turnover, and struc) are highly significant with negative signs under all estimation methods. The tables also report Lagrangian Multiplier (LM) statistics [ $\chi^2_u$ ] for random effects. These statistics test the null hypothesis that variance of cross-section specific random effect is zero, implying no cross-section specific effect and justifying

pooled estimation. The hypothesis is rejected in specification with financial structure index, but not in specification with turnover.

Under fixed effects probit and Chamberlain's random effects probit estimation, which do not rely on zero correlation of individual effects and other regressors, average growth rate (growth5ma) is highly significant, but surprisingly with positive sign. This would imply that faster growing economy would have more chance to face an economic downturn. This result is counter-intuitive at first but after investigating further we would also find that the average long run growth (mgrowth5ma) is also highly significant with negative sign. The interpretation is that higher growth country would have lower chance of facing a downturn, however, if the country grows too fast above its sustainable long run rate, then it faces higher chance of growth collapse.

Table 10 reports results from dynamic probit estimation. Turnover ratio (turnover), an absolute measure of capital market development, is highly significant with negative signs under all estimation method. The economy's previous state is also highly significant with positive sign. This implies that countries in economic downturn last period would be more likely to also have downturn in this period. Please note that income level (gdp) is not included as an explanatory variable. The reason is that it has never been significant in any previous estimation.

The overall result strongly suggests that countries with more advanced capital market would have lower chance of having an economic downturn.

## **6. Robustness Issues**

For robustness check, estimations are also performed using alternative measures of financial and capital market development. More specifically, liquidity ratio (M3/GDP) is used instead of private credit ratio (private credit/GDP) to measure a degree of financial development. Value traded ratio (stock value traded/GDP) and

market capitalization ratio (stock market capitalization/GDP) are used instead of turnover ratio (stock value traded/stock market capitalization) as a measure of capital market development. The result, not reported here, is that major findings from previous sections do not materially change with alternative measures.

Other plausible relevant variables (e.g. standard deviation of inflation, average inflation rate, and investment ratio) are also included in the estimation, but have never been significant. Therefore, they are dropped from the reported tables.

## **7. Policy Implication and Conclusion**

The above econometric analysis supports theoretical prediction that more advanced capital market development would face less severe business cycle output contraction and have lower chance of facing an economic downturn. The coefficients of capital market development (turnover or struc) are highly significant in all specifications with negative signs. However, this still leave the question of whether the magnitude of this effect is economically meaningful.

To investigate the above question concerning the effect on severity, the simple calculation below uses estimated marginal effect reported in Table 7. The coefficients is  $-0.10$ . The inter-quartile range of turnover ratio in the sample is  $49.36$ . In terms of log difference, it is  $1.67$ . Therefore, the effect of an inter-quartile improvement in turnover ratio on average negative output gaps is  $-0.17\%$  ( $-0.10 * 1.67$ ) of potential GDP per capita (or trended GDP). The average negative output gaps (% of real GDP per capita) is  $1.5\%$ . Therefore, a decrease of  $0.17\%$  would imply a decrease of  $11.3\%$  ( $0.17/1.5$ ) from sample average negative output gap.

In terms of probability of getting into a recession, the marginal effect on probability (evaluated at the means) of turnover ratio in fixed-effect probit estimation is  $-0.05\%$  (see Table 8). This implies that an inter-quartile improvement in turnover

ratio (approximately 1.67 in log-difference) would lead to lower probability of economic downturn (non-positive growth) by 0.0835% ( $-0.05\% \times 1.67$ ).

In summary, this paper investigates the effect of capital market development on severity of business cycle and likelihood of economic downturn using data of forty-four countries from 1975 to 2004. This paper finds that severity, measured by average negative output gap of real GDP per capita within each five year period, is negatively related to measures of capital market development, even after controlling for other relevant variables. This implies that more capital market development would help to mitigate the effect of business cycle output contraction. Furthermore, there is evidence that capital market development also reduces the chance of an economy getting into an economic downturn, defined as non-positive growth, though the marginal effect is small.

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**Table 1: Average Negative Output Gap (% of real GDP per capita) among countries classified by Income level.** (data cover six 5-year time span from 1975-2004)

| COUNTRY                     | Average Negative Output Gap | Average growth | Turnover ratio | Private Credit to GDP |
|-----------------------------|-----------------------------|----------------|----------------|-----------------------|
| <b>High Income</b>          | 1.0                         | 2.33           | 54.0           | 81.8                  |
| Australia                   | 1.0                         | 1.99           | 36.3           | 54.4                  |
| Belgium                     | 0.7                         | 1.96           | 15.0           | 50.0                  |
| Canada                      | 1.0                         | 1.84           | 38.0           | 72.2                  |
| Denmark                     | 0.7                         | 1.78           | 31.7           | 59.9                  |
| Finland                     | 1.3                         | 2.12           | 48.0           | 61.9                  |
| France                      | 0.7                         | 1.78           | 44.2           | 87.1                  |
| Germany                     | 0.8                         | 2.02           | 81.6           | 92.0                  |
| Greece                      | 1.2                         | 1.75           | 25.7           | 42.1                  |
| Iceland                     | 1.1                         | 2.41           | 33.7           | 55.3                  |
| Ireland                     | 1.3                         | 5.07           | 50.5           | 62.1                  |
| Israel                      | 1.4                         | 1.45           | 55.6           | 68.1                  |
| Italy                       | 0.6                         | 2.13           | 48.3           | 62.3                  |
| Japan                       | 0.6                         | 2.29           | 53.8           | 165.4                 |
| Korea, South                | 1.6                         | 5.64           | 135.0          | 63.8                  |
| Netherlands                 | 0.8                         | 1.77           | 57.6           | 87.8                  |
| New Zealand                 | 1.2                         | 1.08           | 28.3           | 64.5                  |
| Norway                      | 1.1                         | 2.72           | 53.4           | 67.0                  |
| Portugal                    | 0.8                         | 2.59           | 26.9           | 83.8                  |
| Singapore                   | 3.0                         | 4.73           | 41.1           | 98.5                  |
| Spain                       | 0.5                         | 2.07           | 68.3           | 81.2                  |
| Sweden                      | 0.7                         | 1.61           | 46.2           | 93.4                  |
| Switzerland                 | 0.8                         | 0.84           | 139.3          | 140.8                 |
| United Kingdom              | 0.7                         | 2.12           | 46.0           | 87.6                  |
| United States               | 1.0                         | 2.17           | 76.9           | 162.2                 |
| <b>Middle to Low Income</b> | 2.1                         | 1.88           | 40.0           | 40.5                  |
| <b>Upper Middle Income</b>  | 2.4                         | 1.38           | 24.3           | 49.5                  |
| Argentina                   | 3.8                         | 0.36           | 31.1           | 21.0                  |
| Brazil                      | 2.1                         | 1.28           | 46.0           | 46.4                  |
| Chile                       | 2.0                         | 3.86           | 8.1            | 53.7                  |
| Malaysia                    | 2.1                         | 3.89           | 30.6           | 93.5                  |
| Mexico                      | 1.3                         | 1.35           | 43.9           | 20.1                  |
| South Africa                | 1.3                         | -0.08          | 14.3           | 91.2                  |
| Uruguay                     | 3.0                         | 1.23           | 4.8            | 38.8                  |
| Venezuela                   | 3.1                         | -0.82          | 3.0            | 31.4                  |
| <b>Lower Middle Income</b>  | 1.8                         | 2.10           | 43.5           | 34.0                  |
| Columbia                    | 0.6                         | 1.47           | 8.4            | 28.1                  |
| Ecuador                     | 1.1                         | 0.78           | 4.3            | 22.7                  |
| Indonesia                   | 2.2                         | 3.87           | 58.9           | 30.9                  |
| Morocco                     | 1.9                         | 1.74           | 10.6           | 36.6                  |
| Philippines                 | 1.9                         | 0.69           | 25.4           | 36.3                  |
| Thailand                    | 2.1                         | 4.81           | 78.6           | 83.0                  |
| Turkey                      | 2.2                         | 1.93           | 100.0          | 12.7                  |
| <b>Low Income</b>           | 2.0                         | 2.12           | 63.7           | 36.1                  |
| China                       | 2.4                         | 7.31           | 156.5          | 85.7                  |
| Cote d'Ivoire               | 2.6                         | -1.37          | 2.6            | 29.2                  |
| India                       | 1.6                         | 3.09           | 84.0           | 26.4                  |
| Nigeria                     | 2.4                         | 0.27           | 2.7            | 12.8                  |
| Pakistan                    | 1.1                         | 2.43           | 131.7          | 26.5                  |
| <b>All countries</b>        | 1.5                         | 2.12           | 47.8           | 62.6                  |



Table 2: Economic Downturn occurred in each country during 1976-2004  
 (note: 1 = non-positive growth of GDP per capita, 0 = otherwise  
 proportion of total years is in parenthesis)

| COUNTRY       | 0             | 1             | Total          | COUNTRY        | 0                | 1              | Total             |
|---------------|---------------|---------------|----------------|----------------|------------------|----------------|-------------------|
| Argentina     | 16<br>(55.17) | 13<br>(44.83) | 29<br>(100.00) | Korea, South   | 27<br>(93.10)    | 2<br>(6.90)    | 29<br>(100.00)    |
| Australia     | 26<br>(89.66) | 3<br>(10.34)  | 29<br>(100.00) | Malaysia       | 25<br>(86.21)    | 4<br>(13.79)   | 29<br>(100.00)    |
| Belgium       | 26<br>(89.66) | 3<br>(10.34)  | 29<br>(100.00) | Mexico         | 20<br>(68.97)    | 9<br>(31.03)   | 29<br>(100.00)    |
| Brazil        | 19<br>(65.52) | 10<br>(34.48) | 29<br>(100.00) | Morocco        | 20<br>(68.97)    | 9<br>(31.03)   | 29<br>(100.00)    |
| Canada        | 25<br>(86.21) | 4<br>(13.79)  | 29<br>(100.00) | Netherlands    | 25<br>(86.21)    | 4<br>(13.79)   | 29<br>(100.00)    |
| Chile         | 26<br>(89.66) | 3<br>(10.34)  | 29<br>(100.00) | New Zealand    | 20<br>(68.97)    | 9<br>(31.03)   | 29<br>(100.00)    |
| China         | 28<br>(96.55) | 1<br>(3.45)   | 29<br>(100.00) | Nigeria        | 16<br>(55.17)    | 13<br>(44.83)  | 29<br>(100.00)    |
| Columbia      | 24<br>(82.76) | 5<br>(17.24)  | 29<br>(100.00) | Norway         | 27<br>(93.10)    | 2<br>(6.90)    | 29<br>(100.00)    |
| Cote d'Ivoire | 10<br>(34.48) | 19<br>(65.52) | 29<br>(100.00) | Pakistan       | 25<br>(86.21)    | 4<br>(13.79)   | 29<br>(100.00)    |
| Denmark       | 24<br>(82.76) | 5<br>(17.24)  | 29<br>(100.00) | Philippines    | 20<br>(68.97)    | 9<br>(31.03)   | 29<br>(100.00)    |
| Ecuador       | 19<br>(65.52) | 10<br>(34.48) | 29<br>(100.00) | Portugal       | 24<br>(82.76)    | 5<br>(17.24)   | 29<br>(100.00)    |
| Finland       | 24<br>(82.76) | 5<br>(17.24)  | 29<br>(100.00) | Singapore      | 25<br>(86.21)    | 4<br>(13.79)   | 29<br>(100.00)    |
| France        | 28<br>(96.55) | 1<br>(3.45)   | 29<br>(100.00) | South Africa   | 17<br>(58.62)    | 12<br>(41.38)  | 29<br>(100.00)    |
| Germany       | 26<br>(89.66) | 3<br>(10.34)  | 29<br>(100.00) | Spain          | 26<br>(89.66)    | 3<br>(10.34)   | 29<br>(100.00)    |
| Greece        | 21<br>(72.41) | 8<br>(27.59)  | 29<br>(100.00) | Sweden         | 25<br>(86.21)    | 4<br>(13.79)   | 29<br>(100.00)    |
| Iceland       | 22<br>(75.86) | 7<br>(24.14)  | 29<br>(100.00) | Switzerland    | 18<br>(62.07)    | 11<br>(37.93)  | 29<br>(100.00)    |
| India         | 26<br>(89.66) | 3<br>(10.34)  | 29<br>(100.00) | Thailand       | 27<br>(93.10)    | 2<br>(6.90)    | 29<br>(100.00)    |
| Indonesia     | 26<br>(89.66) | 3<br>(10.34)  | 29<br>(100.00) | Turkey         | 21<br>(72.41)    | 8<br>(27.59)   | 29<br>(100.00)    |
| Ireland       | 28<br>(96.55) | 1<br>(3.45)   | 29<br>(100.00) | United Kingdom | 25<br>(86.21)    | 4<br>(13.79)   | 29<br>(100.00)    |
| Israel        | 22<br>(75.86) | 7<br>(24.14)  | 29<br>(100.00) | United States  | 25<br>(86.21)    | 4<br>(13.79)   | 29<br>(100.00)    |
| Italy         | 28<br>(96.55) | 1<br>(3.45)   | 29<br>(100.00) | Uruguay        | 20<br>(68.97)    | 9<br>(31.03)   | 29<br>(100.00)    |
| Japan         | 24<br>(82.76) | 5<br>(17.24)  | 29<br>(100.00) | Venezuela      | 14<br>(48.28)    | 15<br>(51.72)  | 29<br>(100.00)    |
|               |               |               |                | Total          | 1,010<br>(79.15) | 266<br>(20.85) | 1,276<br>(100.00) |

Table 3: Number of countries in downturn each year during 1976-2004  
 (note: 1 = non-positive growth of GDP per capita, 0 = otherwise  
 proportion of total years is in parenthesis)

| YEAR | 0             | 1             | Total          | YEAR  | 0                | 1              | Total             |
|------|---------------|---------------|----------------|-------|------------------|----------------|-------------------|
| 1976 | 38<br>(86.36) | 6<br>(13.64)  | 44<br>(100.00) | 1991  | 29<br>(65.91)    | 15<br>(34.09)  | 44<br>(100.00)    |
| 1977 | 38<br>(86.36) | 6<br>(13.64)  | 44<br>(100.00) | 1992  | 29<br>(65.91)    | 15<br>(34.09)  | 44<br>(100.00)    |
| 1978 | 39<br>(88.64) | 5<br>(11.36)  | 44<br>(100.00) | 1993  | 21<br>(47.73)    | 23<br>(52.27)  | 44<br>(100.00)    |
| 1979 | 39<br>(88.64) | 5<br>(11.36)  | 44<br>(100.00) | 1994  | 40<br>(90.91)    | 4<br>(9.09)    | 44<br>(100.00)    |
| 1980 | 37<br>(84.09) | 7<br>(15.91)  | 44<br>(100.00) | 1995  | 36<br>(81.82)    | 8<br>(18.18)   | 44<br>(100.00)    |
| 1981 | 32<br>(72.73) | 12<br>(27.27) | 44<br>(100.00) | 1996  | 41<br>(93.18)    | 3<br>(6.82)    | 44<br>(100.00)    |
| 1982 | 27<br>(61.36) | 17<br>(38.64) | 44<br>(100.00) | 1997  | 38<br>(86.36)    | 6<br>(13.64)   | 44<br>(100.00)    |
| 1983 | 28<br>(63.64) | 16<br>(36.36) | 44<br>(100.00) | 1998  | 32<br>(72.73)    | 12<br>(27.27)  | 44<br>(100.00)    |
| 1984 | 39<br>(88.64) | 5<br>(11.36)  | 44<br>(100.00) | 1999  | 31<br>(70.45)    | 13<br>(29.55)  | 44<br>(100.00)    |
| 1985 | 38<br>(86.36) | 6<br>(13.64)  | 44<br>(100.00) | 2000  | 40<br>(90.91)    | 4<br>(9.09)    | 44<br>(100.00)    |
| 1986 | 39<br>(88.64) | 5<br>(11.36)  | 44<br>(100.00) | 2001  | 32<br>(72.73)    | 12<br>(27.27)  | 44<br>(100.00)    |
| 1987 | 35<br>(79.55) | 9<br>(20.45)  | 44<br>(100.00) | 2002  | 29<br>(65.91)    | 15<br>(34.09)  | 44<br>(100.00)    |
| 1988 | 36<br>(81.82) | 8<br>(18.18)  | 44<br>(100.00) | 2003  | 34<br>(77.27)    | 10<br>(22.73)  | 44<br>(100.00)    |
| 1989 | 38<br>(86.36) | 6<br>(13.64)  | 44<br>(100.00) | 2004  | 43<br>(97.73)    | 1<br>(2.27)    | 44<br>(100.00)    |
| 1990 | 32<br>(72.73) | 12<br>(27.27) | 44<br>(100.00) | Total | 1,010<br>(79.15) | 266<br>(20.85) | 1,276<br>(100.00) |

Table 4: Selected Statistics during downturn and normal time

| Statistics          | Normal Time | Downturn |
|---------------------|-------------|----------|
| Frequency           | 1,029       | 276      |
| (percent frequency) | 78.85%      | 21.15%   |
| Avg. Inflation      | 19.41%      | 58.40%   |
| Avg. growth rate    | 3.45%       | -3.00%   |

Table 5: Descriptive Statistics

|          | Mean | Median | Maximum | Minimum | Std. Dev. | Observations |
|----------|------|--------|---------|---------|-----------|--------------|
| TURNOVER | 3.2  | 3.5    | 5.9     | -1.0    | 1.3       | 230          |
| STRUC    | 0.0  | 0.2    | 2.7     | -4.8    | 1.3       | 225          |
| CREDIT   | 3.9  | 4.0    | 5.4     | -0.1    | 0.8       | 269          |
| GDP      | 9.1  | 9.4    | 10.5    | 6.5     | 1.0       | 270          |
| OPENNESS | 4.0  | 4.0    | 5.8     | 2.3     | 0.6       | 270          |
| GCON     | 16.2 | 15.5   | 38.7    | 0.0     | 5.7       | 270          |
| SD-DREER | 7.6  | 5.3    | 47.7    | 0.5     | 7.3       | 222          |
| SD-DTOT  | 7.0  | 4.6    | 44.6    | 0.6     | 6.9       | 242          |
| SD-INF   | 20.9 | 2.5    | 1,251.1 | 0.2     | 113.3     | 270          |

Table 6: Tobit Estimation Results

| depth              | Pooled Tobit      |                   | Instrumental Variable Tobit |                   | Random Effects Tobit |                   |
|--------------------|-------------------|-------------------|-----------------------------|-------------------|----------------------|-------------------|
|                    |                   |                   |                             |                   |                      |                   |
| turnover           | -0.15**<br>(0.08) |                   | -0.51**<br>(0.21)           |                   | -0.15**<br>(0.08)    |                   |
| struc              |                   | -0.09<br>(0.07)   |                             | -0.36**<br>(0.16) |                      | -0.09<br>(0.07)   |
| credit             | -0.18<br>(0.18)   | -0.26<br>(0.17)   | 0.55<br>(0.60)              | 0.49<br>(0.60)    | -0.18<br>(0.18)      | -0.26<br>(0.17)   |
| gdp                | -0.05<br>(0.14)   | -0.06<br>(0.14)   | -0.16<br>(0.27)             | -0.26<br>(0.27)   | -0.05<br>(0.14)      | -0.07<br>(0.15)   |
| openness           | 0.33**<br>(0.15)  | 0.40***<br>(0.16) | 0.23<br>(0.19)              | 0.53***<br>(0.20) | 0.32**<br>(0.15)     | 0.39**<br>(0.16)  |
| gcon               | -0.04**<br>(0.02) | -0.04**<br>(0.02) | -0.05**<br>(0.02)           | -0.04*<br>(0.02)  | -0.04***<br>(0.02)   | -0.04**<br>(0.02) |
| sd-dreer           | 0.05***<br>(0.01) | 0.05***<br>(0.01) | 0.04***<br>(0.02)           | 0.07***<br>(0.02) | 0.05***<br>(0.01)    | 0.05***<br>(0.01) |
| sd-dtot            | -0.04**<br>(0.02) | -0.04**<br>(0.02) | -0.05***<br>(0.02)          | -0.04**<br>(0.02) | -0.04**<br>(0.02)    | -0.04**<br>(0.02) |
| sd-inf             | 0.01<br>(0.01)    | 0.00<br>(0.01)    | 0.01<br>(0.01)              | 0.00<br>(0.01)    | 0.01<br>(0.01)       | 0.00<br>(0.01)    |
| N                  | 177               | 177               | 163                         | 163               | 177                  | 177               |
| left-censored at 0 | 21                | 21                | 20                          | 20                | 21                   | 21                |
| uncensored         | 156               | 156               | 143                         | 143               | 156                  | 156               |
| # of countries     | 44                | 44                | 44                          | 44                | 44                   | 44                |
| Chi2               | 44.02***          | 41.70***          | 43.79***                    | 42.48***          | 49.99***             | 46.41***          |
| Chi2-ex            | -                 | -                 | 1.17                        | 1.27              | -                    | -                 |
| Chi2 <sub>u</sub>  | -                 | -                 | -                           | -                 | 0.07                 | 0.08              |

Note: robust standard error in parenthesis. \* sig. at 10%, \*\* sig. at 5%, \*\*\* sig. at 1%  
 Chi2= Chi2 for testing sig. of all Xs except constant  
 Chi2-ex = Wald test of the exogeneity of the instrumental variables  
 Chi2<sub>u</sub> = Chi2 of LM test for random effects  $\text{Var}(u_i) = 0$   
 variables instrumented: turnover, struc, credit  
 excluded instruments: t, crights, lawuk, lawfr  
 t= time trend, crights= creditor's right index, lawuk= dummy for British Common Law, lawfr= dummy for Frence Civil Law

Table7: Marginal effects of pooled Tobit conditioning on being uncensored

| Variable | Pooled Tobit |       |
|----------|--------------|-------|
| turnover | -0.10        |       |
| struc    |              | -0.06 |
| credit   | -0.12        | -0.17 |
| gdp      | -0.03        | -0.04 |
| openness | 0.21         | 0.26  |
| gcon     | -0.03        | -0.02 |
| sd-dreer | 0.03         | 0.03  |
| sd-dtot  | -0.03        | -0.02 |
| sd-inf   | 0.00         | 0.00  |

note: marginal effects are evaluated at the mean of the regressors

Table 8: Probit Estimation Results: Marginal Effect

| Downturn          | Pool Probit         |                     | Random Effects Probit |                     | Fixed Effects Probit |                     |
|-------------------|---------------------|---------------------|-----------------------|---------------------|----------------------|---------------------|
|                   |                     |                     |                       |                     |                      |                     |
| turnover          | -0.07 ***<br>(0.01) |                     | -0.25 ***<br>(0.05)   |                     | -0.05 **<br>(0.02)   |                     |
| struc             |                     | -0.04 ***<br>(0.01) |                       | -0.18 ***<br>(0.05) |                      | -0.06 ***<br>(0.02) |
| credit            | 0.00<br>(0.03)      | -0.02<br>(0.03)     | 0.02<br>(0.11)        | -0.06<br>(0.12)     | 0.08<br>(0.05)       | 0.04<br>(0.05)      |
| gdp               | -0.02<br>(0.02)     | -0.02<br>(0.02)     | -0.08<br>(0.10)       | -0.13<br>(0.11)     | -0.06<br>(0.13)      | 0.03<br>(0.15)      |
| growth5ma         | -0.01<br>(0.01)     | -0.02 ***<br>(0.01) | -0.02<br>(0.03)       | -0.01<br>(0.04)     | 0.03 ***<br>(0.01)   | 0.03 ***<br>(0.01)  |
| dtot              | 0.00<br>(0.00)      | 0.00<br>(0.00)      | -0.01 *<br>(0.01)     | -0.01<br>(0.01)     | 0.00<br>(0.00)       | 0.00<br>(0.00)      |
| openness          | -0.05 *<br>(0.03)   | -0.02<br>(0.03)     | -0.23 *<br>(0.13)     | -0.15<br>(0.15)     | -0.25 ***<br>(0.09)  | -0.17 *<br>(0.09)   |
| gcon              | 0.00<br>(0.00)      | 0.00<br>(0.00)      | 0.01<br>(0.02)        | 0.03 *<br>(0.02)    | 0.01 **<br>(0.01)    | 0.02 ***<br>(0.01)  |
| inf               | 0.00<br>(0.00)      | 0.00<br>(0.00)      | 0.00<br>(0.00)        | 0.00<br>(0.00)      | 0.00<br>(0.00)       | 0.00<br>(0.00)      |
| N                 | 799.00              | 799.00              | 799.00                | 799.00              | 772.00               | 772.00              |
| # of countries    | -                   | -                   | 44.00                 | 44.00               | 41.00                | 41.00               |
| pseudo-R2         | 0.08                | 0.06                | 0.00                  | 0.01                | 0.16                 | 0.17                |
| Chi2              | 55.66 ***           | 47.84 ***           | 47.57 ***             | 31.32 ***           | 113.47 ***           | 117.63 ***          |
| Chi2 <sub>u</sub> | -                   | -                   | 1.01                  | 5.87 ***            | -                    | -                   |

Note: robust standard error in parenthesis. \* sig. at 10%, \*\* sig. at 5%, \*\*\* sig. at 1%  
downturn= dummy variable for economic downturn  
Chi2 = Chi2 for testing sig. of all Xs except constant  
Chi2<sub>u</sub> = Chi2 of LM test for random effects  $Var(u_i) = 0$

Table 9: Probit Random Effects Estimation (Chamberlain's approach): Marginal Effect

| Downturn          | Random Effects      |                     |
|-------------------|---------------------|---------------------|
| turnover          | -0.18 **<br>(0.08)  |                     |
| struc             |                     | -0.23 ***<br>(0.07) |
| credit            | 0.35 **<br>(0.17)   | 0.19<br>(0.17)      |
| gdp               | 0.01<br>(0.45)      | 0.35<br>(0.47)      |
| growth5ma         | 0.09 **<br>(0.04)   | 0.09 ***<br>(0.04)  |
| dtot              | -0.01<br>(0.01)     | 0.00<br>(0.01)      |
| openness          | -1.01 ***<br>(0.31) | -0.68 **<br>(0.33)  |
| gcon              | 0.05 **<br>(0.02)   | 0.06 ***<br>(0.02)  |
| inf               | 0.00<br>(0.00)      | 0.00<br>(0.00)      |
| mturnover         | 0.21 **<br>(0.11)   |                     |
| mstruc            |                     | 0.28 ***<br>(0.11)  |
| mgdp              | -0.07<br>(0.46)     | -0.41<br>(0.48)     |
| mcredit           | -0.33 *<br>(0.18)   | -0.17<br>(0.19)     |
| mgrowth5ma        | -0.38 ***<br>(0.07) | -0.39 ***<br>(0.06) |
| mdtot             | -0.05<br>(0.05)     | -0.04<br>(0.05)     |
| mopenness         | 1.34 ***<br>(0.36)  | 0.96 ***<br>(0.37)  |
| mgcon             | -0.07 ***<br>(0.03) | -0.08 ***<br>(0.03) |
| minf              | 0.00 *<br>(0.00)    | 0.00 **<br>(0.00)   |
| N                 | 799.00              | 799.00              |
| # of countries    | 44.00               | 44.00               |
| Chi2              | 97.11 ***           | 100.17 ***          |
| Chi2 <sub>u</sub> | 1.68 *              | 1.92 *              |

Note: robust standard error in parenthesis. \* sig. at 10%, \*\* sig. at 5%, \*\*\* sig. at 1%  
downturn= dummy variable for economic downturn, lagdown= downturn at t-1  
Chi2 = Chi2 for testing sig. of all Xs except constant  
Chi2<sub>u</sub> = Chi2 of LM test for random effects  $\text{Var}(u_i) = 0$

Table 10: Dynamic Probit Estimation Results: Marginal Effects

|                   | Random effects      | Random effects<br>+<br>Chamberlain | Random effects<br>+ Heckman | Random effects<br>+ Heckman +<br>Chamberlain | Random effects<br>+ Heckman +<br>Chamberlain<br>+ AR1 |
|-------------------|---------------------|------------------------------------|-----------------------------|--|---|
| Downturn          |                     |                                    |                             |  |   |
| lagdown           | 0.63 ***<br>(0.12)  | 0.62 ***<br>(0.12)                 | 0.80 ***<br>(0.18)          | 0.80 ***<br>(0.18)                           | 0.64 **<br>(0.28)                                     |
| turnover          | -0.22 ***<br>(0.04) | -0.13 **<br>(0.06)                 | -0.24 ***<br>(0.07)         | -0.22 ***<br>(0.07)                          | -0.24 ***<br>(0.08)                                   |
| credit            | 0.12<br>(0.09)      | 0.40 ***<br>(0.14)                 | 0.07<br>(0.19)              | 0.06<br>(0.20)                               | 0.02<br>(0.18)  |
| growth5ma         | 0.02<br>(0.03)      | 0.14 ***<br>(0.03)                 | 0.06<br>(0.05)              | 0.05<br>(0.05)                               | 0.04<br>(0.05)  |
| openness          | -0.25 **<br>(0.12)  | -1.11 ***<br>(0.27)                | -0.31<br>(0.21)             | -0.49<br>(0.32)                              | -0.48<br>(0.33)                                       |
| gcon              | 0.00<br>(0.01)      | 0.03 *<br>(0.02)                   | -0.01<br>(0.02)             | 0.01<br>(0.03)                               | 0.01<br>(0.03)  |
| N                 | 972.00              | 972.00                             | 1,080.00                    | 1,080.00                                     | 1,080.00  |
| Chi2              | 68.80 ***           | 143.64 ***                         | 38.44 ***                   | 39.96 ***                                    | 29.00 ***   |
| Chi2 <sub>u</sub> | 2.28 *              | 2.69 **                            | 507.65 ***                  | 497.05 ***                                   | -   |

Note: robust standard error in parenthesis. \* sig. at 10%, \*\* sig. at 5%, \*\*\* sig. at 1%  
downturn= dummy variable for economic downturn, lagdown= downturn at t-1  
Chi2 = Chi2 for testing sig. of all Xs except constant  
Chi2<sub>u</sub> = Chi2 of LM test for random effects  $\text{Var}(u_i) = 0$



## Appendix A: Variables

| Variables           | Description  |
|---------------------|--|
| depth               | average negative output gap  |
| downturn            | dummy variable for non-positive growth rate of real GDP per capita                 |
| turnover            | $\log(\text{turnover ratio}) = \log(\text{value of shares traded} / \text{GDP})$   |
| struc               | financial structure- aggregate index   |
| credit              | $\log(\text{private credit ratio}) = \log(\text{private credit} / \text{GDP})$     |
| gdp                 | $\log(\text{gdp per capita})$  |
| openness            | $\log(\text{openness ratio}) = \log([\text{export} + \text{import}] / \text{GDP})$ |
| gcon                | government consumption over gdp ratio  |
| sd-dreer            | sd. of changes in real effective exchange rate                                     |
| sd-dtot             | sd. of changes in terms of trade   |
| sd-inf              | sd. of inflation rate (GDP deflator)   |
| growth5ma           | prior 5-year moving average growth rate  |
| dtot                | change of terms of trade   |
| inf                 | average inflation rate (GDP deflator)  |
| m + "variable name" | mean of that "variable"  |

## Appendix B: Countries covered (44) classified by Income Level

High Income (24): Australia Belgium Canada Denmark Finland France Germany Greece Iceland Ireland Israel Italy Japan Korea Netherlands New\_Zealand Norway Portugal Singapore Spain Sweden Switzerland United\_Kingdom United\_States

Upper Middle Income (8): Argentina Brazil Chile Malaysia Mexico South\_Africa Uruguay Venezuela

Lower Middle Income (7): Columbia Ecuador Indonesia Morocco Philippines Thailand Turkey

Low Income (5): Bangladesh Cote\_d'Ivoire India Nigeria Pakistan China