

On the fundamentals of winning virtuous strategies creation toward leveraged buyout transactions implementation during private equity investment in conditions of resonant absorption of discrete information in diffusion - type financial system with induced nonlinearities

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### Dimitri O. Ledenyov and Viktor O. Ledenyov

Abstract – The authors perform an original research on the fundamentals of winning virtuous strategies creation toward the leveraged buyout transactions implementation during the private equity investment in the conditions of the resonant absorption of discrete information in the diffusion - type financial system with the induced nonlinearities in particular, and at the influences by the Schumpeterian creative disruption processes in the free market economy in general. Going from the academic literature, we make a comprehensive review on the various aspects of modern financial engineering approaches to make the private equity investments and design the leveraged buyout and venture capital firms, funds and transactions in the finances. We highlight a private equity's important role in the Schumpeterian creative destruction processes in the free market economy, discussing the leverage buyout transactions process and the accurate characterization of the leverage buyout transactions properties at the resonant absorption of discrete information in the diffusion - type financial system with the induced nonlinearities. We formulate the Ledenyov theory on the winning virtuous strategies creation toward the leveraged buyout transactions implementation during the private equity investment in the conditions of the resonant absorption of discrete information in the diffusion - type financial system with the induced nonlinearities.

**JEL Codes**: G3, G11, G13, G20, G23, G24, G30, G32, G34, G34, G39, J2, J33, J44, L2.

**PACS numbers**: 89.65.Gh, 89.65.-s, 89.75.Fb.

**Keywords**: winning virtuous strategies creation, corporate finance, corporate governance, private equity financing, leveraged buyout (LBO) firms/funds/transactions, venture capital (VC) firms/funds/transactions, management buyouts, direct/reverse leveraged buyouts (D/RLBOs), bootstrap acquisitions, mergers and acquisitions, "quick flips" business deals, capital structure, leverage risks, post-buyout company business operation efficiency over time, return on equity (ROE), return on investment (ROI), employment/productivity/innovation effects, ownership change, socially responsible investment, probability theory, information absorption theory, econophysics, econometrics, nonlinearities, meaning of money, leveraged finance, financial institutions, financial and economic systems.

#### Introduction

The science of financial engineering had been thoughtfully used to design and implement the first financial transactions in the financial markets in Joseph Penso de la Vega (1668, 1996). The science of financial engineering had been also applied to evaluate the associated financial risks during the first financial transactions completion in the financial markets, using a number of conceptual mathematical tools and theories, in Bernoulli (1738, 1954), Bagehot (1873, 1897).

In the XVIII and XIX centuries, the increasing application of the science of financial engineering led to a strong necessity to further develop the science of financial mathematics in De Laplace (1812), Bunyakovsky (1846), Chebyshev (1846, 1867, 1891), Markov (1890, 1899, 1900, 1906, 1907, 1908, 1910, 1911, 1912, 1913), Fisher (1892). The main purpose of financial mathematics is to formulate the theories and derive the mathematical equations to estimate the changing values of financial variables in the financial markets in Bagehot (1873, 1897) over the time, frequency, scale domains, applying the probability theory, statistics theory, and most recently, signals spectral analysis theory in De Laplace (1812), Bunyakovsky (1846), Chebyshev (1846, 1867, 1891), Markov (1890, 1899, 1900, 1906, 1907, 1908, 1910, 1911, 1912, 1913), Kolmogorov (1938, 1985, 1986), Wiener (1949), Brush (1968, 1977), Shiryaev (1995), Ledenyov (2004) in the frames of the science of econometrics in Schumpeter (1906, 1933), Bowley (1924), Fogel (1964), Box, Jenkins (1970), Grangel, Newbold (1977), Van Horne (1984), Taylor S (1986), Tong (1986, 1990), Judge, Hill, Griffiths, Lee, Lutkepol (1988), Hardle (1990), Grangel, Teräsvirta (1993), Pesaran, Potter (1993), Banerjee, Dolado, Galbraith, Hendry (1993), Hamilton (1994), Karatzas, Shreve (1995), Campbell, Lo, MacKinlay (1997), Rogers, Talay (1997), Hayashi (2000), Durbin, Koopman (2000, 2002, 2012), Ilinski (2001), Greene (2003), Koop (2003), Davidson, MacKinnon (2004), Campbell, Lo, MacKinlay (1996).

In the beginning of XX century, the sophisticated high-level mathematical techniques have been mainly applied to evaluate the financial risks and predict the returns-on-investments in the finances. For instance, Bachelier (1900) contributed to a scientific progress, developing his original research ideas to estimate the valuable financial papers prices evolution with the help of the probability theory in the mathematics, using the knowledge base on the probability theory in the mathematics in De Laplace (1812), Bunyakovsky (1846), Chebyshev (1846, 1867, 1891), Markov (1890, 1899, 1900).

At the end of XIX century, Hirsch (1896), Australian philosopher formulated the scientific notion of money: "That which is accepted freely, throughout the community, in final

discharge of all debts, or in exchange for all commodities, without any intention on the part of the acceptor to consume it, or use it for any other purpose than in his turn to tender it in discharge of debts or in exchange for commodities." Hirsch (1896) emphasized that the money are used as a medium of exchange and listed the following functions of money:

- 1. "To enable the exchanges to be made independently of the double coincidence of wants and possessions;
- 2. To enable the exchange of commodities of different value without any division of these commodities themselves;
- 3. To serve as a common denominator for the value of existing commodities;
- 4. To serve as a measure for obligations to be discharged in the future."

Presently, taking to the contemporary research findings in Dodd (2014a, b), the authors think the initial scientific notion on the meaning of money in Hirsch (1896) can be successfully complemented by the authors' general proposition that the money is not an adorable physical object (the metal coin or the paper money) or a virtual object (the bitcoin), but it represents a financial process, taking place in the so called exchange medium, which can be dynamically characterized by the changing values of financial variables in the financial markets over the time, frequency, scale domains. In the course of research on the theory of financial speculations in Bachelier (1900), it was understood that a possible characterization of the complex financial systems within the financial markets can be done much more accurately, considering the existing theoretical models in the physics, namely in the condensed matter physics: the model on the Brownian motion of molecules at the heat transfer process in the solids in Bunyakovsky (1825) as well as the Brownian movement of small particles suspended in a stationary liquid demanded by the molecular-kinetic theory of heat in Einstein (1905, 1956), Einstein, Smolukhovsky (1936). Sometime later, the role of the Brownian motion in the random processes has been summarized in Brush (1968, 1977). Moreover, Shiryaev, Grossinho, Oliveira, Esquível (editors) (2006) write: "A.N. Kolmogorov, in his own landmark work Über die analytischen Methoden in der Wahrscheinlichkeitsrechnung, Math. Annalen 104 (1931), pp.415-458, credits Bachelier with the first systematic study of stochastic processes in continuous time."

As it has been explained in *Ledenyov*, *Ledenyov* (2014d), the ingenious remarkable research ideas on the application of *probability theory* in *finances* in *Bachelier*(1900) have been further developed in the research works in *Slutsky* (1922a, b, 1925a, b, 1927a, 1937a, b). The groundbreaking propositions on the application of both the *theory of probability* and the *theory of random processes* in the *finances* in *Bachelier* (1900) have been comprehensively considered during the formulation of the *mathematical theory of the Wiener processes* in *Wiener* (1923,

1930, 1949). At later date, aiming to overcome the critical limitations of classical theoretical models like the fractional Brownian motion, the multi-fractals have been introduced in the finances from the mathematical physics in Mandelbrot (1960, 1963a, b, 1965, 1965, 1967a, b, 1969, 1971, 1972, 1975a, b, 1977, 1982, 1997), Mandelbrot, Taylor (1967), Mandelbrot, van Ness (1968), Mandelbrot, Wallis (1969), Ausloos (2000), Kantelhardt, Zschiegner, Koscielny-Bunde, Havlin, Bunde, Stanley (2002), Norouzzadeh, Rahmani (2006), Kim, Yoon (2004), Jiang, Ma, Cai (2007), Jiang, Zhou (2009), Liu, Qian, Lu (2010), Wang, Yu, Suo (2012), Trenca, Plesoianu, Căpusan (2012).

In the early XX century, Schumpeter (1911, 1939, 1947) highlighted a notable fact that, the *creative disruptive innovation* appears due to the *innovation breakthrough processes* during the capitalism evolution process in Schumpeter (1911, 1939, 1947). This research outcome has been investigated in details in Christensen (Christensen (June 16, 1977; Fall, 1992a, b; 1997; 1998; December, 1998; April, 1999a, b, c; 1999a, b; Summer, 2001; June, 2002; 2003; March, April, 2003; January, 2006), Bower, Christensen (January, February, 1995; 1997; 1999), Christensen, Armstrong (Spring, 1998), Christensen, Cape (December, 1998), Christensen, Dann (June, 1999), Christensen, Tedlow (January, February, 2000), Christensen, Donovan (March, 2000; May, 2010), Christensen, Overdorf (March, April, 2000), Christensen, Bohmer, Kenagy (September, October, 2000), Christensen, Craig, Hart (March, April, 2001), Christensen, Milunovich (March, 2002), Bass, Christensen (April, 2002), Anthony, Roth, Christensen (April, 2002), Kenagy, Christensen (May, 2002; 2002), Christensen, Johnson, Rigby (Spring, 2002), Hart, Christensen (Fall, 2002), Christensen, Verlinden, Westerman (November, 2002), Shah, Brennan, Christensen (April, 2003), Christensen, Raynor (2003), Burgelman, Christensen, Wheelwright (2003), Christensen, Anthony (January, February, 2004), Christensen, Anthony, Roth (2004), Christensen, Baumann, Ruggles, Sadtler (December, 2006), Christensen, Horn, Johnson (2008), Christensen, Grossman, Hwang (2009), Dyer, Gregersen, Christensen (December, 2009; 2011), Christensen, Talukdar, Alton, Horn (Spring, 2011), Christensen, Wang, van Bever (October, 2013)), resulting in a conclusion about a considerable necessity to establish and optimize the business processes in Berle, Means (1932) with the help of the financial engineering techniques toward the socially responsible investment in Sparkes (1998, 2004, 2008), Renneboog, Horst, Zhang (2008), Crifo, Forget (February, 2012) of the private equity (PE) in Kaplan, Schoar (2005), Allen (2012) by means of both the venture capital (VC) funds in Fast (1978), Rind (1981), Gompers (2002), Lerner (2002), Allen (2012), Ledenyov D. O., Ledenyov V. O. (2013i) and the leveraged buyout (LBO) funds in Jensen, Meckling (1976), Jensen (1986, 1989), Jensen, Murphy (1990), Baker and Wruck (1989), Kaplan

(1989), Kaplan, Stein (1993), Kaplan, Strömberg (2009) into the selected companies in the conditions of free market economy.

Firstly, let us explain the meaning of the *private equity (PE)* in *Jegadeesh, Kräussl, Pollet (2009): "Private equity (PE)* refers to *equity securities* in *private companies* that are not publicly traded. *Private equity funds* that specialize in *PE investments* opened up this *asset class* to *institutional investors* and other capital market participants. The early successes of some large *PE funds* led to a rapid growth of this asset class. Capital commitment to *private equity* in the *U.S.* has grown rapidly from around \$20 billion in 1990 to over \$496 billion in 2007."

The *private equity* plays an important role in the country's innovation potential as explained in *Bernothy, Colavecchioz, Sass (2010): "Private equity (PE)*, which was relatively unknown in the early *1980s*, has become an important *asset class* in global financial markets. A number of studies have documented the key role that *PE* plays in a *country's entrepreneurial performance* as *PE-backed firms* create more innovations, employment and growth than their peers."

Edgerton (January, 2011) notes: "Three components are generally identified as key to the PE funds' approach to managing firms:

- 1. highly performance-sensitive managerial compensation,
- 2. highly levered financing, and
- 3. *active monitoring of firm activities* by skilled professionals from the *PE fund*.

These changes are intended to transform firms into better-managed, more efficient organizations."

Secondly, let us make a historical overview on the *venture capital funds* origination in *Allen (2012)*: "Two seminal figures in the development of *venture capital* were *George Doriot*, a *former general* affiliated with *Harvard Business School*, and *MIT President Karl Comptom*. They effectively launched the *venture capital industry* in 1946 with the founding of *American Research and Development (ARD)*, a *publicly traded closed-end mutual fund* marketed mostly to individuals. *Doriot* had an ability to identify the most promising entrepreneurs, and he found two in *Kenneth Olson* and *Harlan Anderson*, who wanted to start a firm to manufacture *small computers*. They had no money and no credit when they incorporated *Digital Equipment*. In 1956 *Doriot* offered to invest \$70,000 in the company in return for a 60 percent stock interest; *Olson and Anderson* eagerly accepted. The company and the investment proved to be very successful." *Paul A. Gompers, Professor of Business Administration at Harvard Business School* writes that the first examples of *successful venture capital funded companies* are the *Digital Equipment Corporation, Memorex, Raychem*, and *Scientific Data Systems* in *Fast (1978)*,

Gompers (2002). The authors would like to add that, presently, there is a number of the hightech clusters with the venture capital funded hi-tech companies, which are situated at the Long Island in New York; Silicon Valley near San Francisco in California; Fort Worth near Dallas in Texas; Research Triangle Park near Durham in North Carolina and at some other places like San – Diego in California, Miami in Florida, and Hawaii in the USA. The biggest financial and law services clusters are located in the New York, Chicago, Atlanta in the USA. The advanced technologies are usually developed in the hi-tech start-up companies, founded by the talented entrepreneurs; financed by the venture capital firms/funds or by the state agencies such as the U.S. National Science Foundation (NSF), Defense Advanced Research Projects Agency (DARPA), Air Force Office of Scientific Research (AFOSR), Office of Naval Research (ONR), Army Research Office (ARO), National Aero Space Agency (NASA), National Security Agency (NSA), Central Intelligence Agency (CIA). The Small Business Innovation Research (SBIR) program represents another example of startup financing initiative by the US government in Link, Ruhm, Siegel (August 2012), Gompers (2002). In many cases, these startup companies are situated at the business incubators within high-tech clusters near the leading American universities. There are the strong connections between the state agencies and the universities: the Air Force Office of Scientific Research – Massachusetts Institute of Technology; the Army Research Office - Duke University; the National Security Office - Maryland University; the Central Intelligence Agency - Virginia University; the Office of Naval Research - California University Los Angeles; the National Aero Space Agency – Texas University. Also, there are the relatively small high-tech clusters in Canada such as the Kanata high-tech cluster near Ottawa in Ontario; the Calgary high-tech cluster in Calgary in Alberta; the Richmond high-tech cluster near Vancouver in British Columbia in the North America. The early stage financing of the Canadian high-tech companies is mainly performed with the use of the American / Canadian venture capital. For example, Josh Lerner, the Jacob H. Schiff Professor of Investment Banking at Harvard Business School explains in Lerner (2002): "Decisions about whether to finance firms are made not by centralized bodies but rather devolved in many agencies to program managers who are seeking to address very specific technical needs (for example, an Air Force research administrator who is seeking to encourage the development of new composites). As a result, many offbeat technologies that are not of interest to traditional venture investors have been funded through this program." The authors would like to add that an outsourcing of the R&D function and the production function to the Japan, Korea, Taiwan, Malaysia, Singapore, P. R. China on one side, as well as a preservation of the corporate governance, financial engineering and legal support functions in the USA on other side, are commonly spread business

practices among the VC financed high-tech companies in the USA in the time of globalization. The detailed discussion on the venture capital investing strategies has been conducted in Ledenyov D. O., Ledenyov V. O. (2013i).

**Thirdly**, let us continue by providing a few *leveraged buyout definitions* in the *contemporary academic literature* (see below).

Diamond (editor) (1985): "Leveraged buyouts are all buyout transactions, which increase the leverage (the total debt to total equity ratio) of the purchased company."

Lichtenberg, Siegel (June, 1989) write: "In an LBO, a group of investors (which sometimes includes incumbent management) takes a company (or a division of a company) private by purchasing all of the outstanding equity of the company, mainly using borrowed funds. The enterprise is much more highly leveraged (it has a higher debt/equity ratio) after the LBO than before. The financing of LBOs often involves the sale of high-yield (or "junk") bonds. The debt incurred to buy out the company is expected to be serviced by a combination of operating income and asset sales."

Burrough, Heylar (1990, 2005) state: "The basics of LBO are relatively simple: A [consulting investment] firm, working with a company's management, buys the company, using money raised from banks and the public sale of securities; the debt is paid down with cash from the company's operations and, often, by selling pieces of the business."

Piatkowski (June, 2001) write: "Leveraged buyouts (LBOs) represent transactions where a buyer utilizes external financing (bank debt, bonds, third party equity) to finance a purchase of a company. Share of external financing represents the majority part of the total value of the purchase; buyer's own capital constitutes the minor portion of the total purchase price. Assets of the purchased company along with its cash flow provide collateral and a source of repayment for the incurred debt in the transaction. In the case of a LBO of a public company, quite often the purchased company is delisted from the stock market in what is called as taking it private. Yet, delisting is not necessary."

Le Nadant, Perdreau (2006) explain: "LBO transactions can be defined as acquisitions of a significant equity stake of a company by private venture capital investors using additional debt financing. They comprise both the case of Management Buy-outs (MBOs) and Management Buy-ins (MBIs). In a MBO, current management with the aid of financial investors takes over the company's equity from its previous owners, whereas in a MBI, an external management team funded by outside investors takes over the control of a given target company."

Groh, Baule, Gottschalg (2008) write: "Leveraged Buyouts (LBOs) are transactions in which a financial investor takes over a company via a special purpose vehicle. The funding of

the *special purpose vehicle* is typically composed of several layers of *debt* and *non-traded equity claims*. In most of the cases the *debt/equity ratios* of *LBO transactions* are above what is considered normal. These two properties - the *illiquidity of the private equity market* and the *leverage ratio* make *LBOs high-risk investments*."

Kaplan, Strömberg (2008, 2009) denote: "In a leveraged buyout, a company is acquired by a specialized investment firm using a relatively small portion of equity and a relatively large portion of outside debt financing. The leveraged buyout investment firms today refer to themselves (and are generally referred to) as private equity firms. In a typical leveraged buyout transaction, the private equity firm buys majority control of an existing or mature firm. This is distinct from venture capital (VC) firms that typically invest in young or emerging companies, and typically do not obtain majority control."

Schäfer, Fisher (October 16, 2008) explain: "Private equity investors are primarily active on the market for debt-financed corporate acquisitions (leverage buy-outs). The necessary equity capital for these acquisitions is provided by the buy-out funds and—to a lesser extent—also the future management of the acquired companies. The debt capital generally comes from a syndicate comprised of banks and increasingly also institutional investors. After conclusion of the acquisition, the different risk-bearing loan tranches are passed on to the participating investors and, in some cases, also to the market. The share of debt capital in the total acquisition price generally fluctuates between 60% and 80%. The aim of the fund is to generate a high return. The investment horizon is usually limited to several years."

Tåg (2010) defines the leveraged buyout as: "Private equity buyouts are acquisitions of established companies undertaken by private equity firms. They are partly financed with debt and partly with equity raised from institutional investors for private equity funds with a predetermined life span. Private equity buyouts are also known as leveraged buyouts or bootstrap acquisitions. When management participates, they are sometimes called management buyouts."

Allen (2012) explains: "Fenn, Liang and Prowse (1997) point out that before the 1980's funds for non-venture private equity investments came from venture capital funds and informal investor groups. During the 1980s, limited partnership funds were created specifically to provide non-venture funds. The largest of these specialized in the leveraged buyouts of large public companies. These funds tended to be much larger in size than venture capital funds. This meant they appealed more to pension funds with large amounts of funds to invest."

In other words, the *authors* can sum up all the above research statements and formulate a precise definition of leveraged buyout: **The Leveraged Buyout (LBO)** is a powerful economic

and financial mechanism for the corporate transformation by the means of the financial engineering techniques such as a chain of financial transactions implementation with the purpose of corporate ownership change, allowing the management to acquire a company as a result of leveraged buyout deal. In other words, the leveraged buyout is the purchase of a company or division of a company using significant debt, whereby the target company's cash flows are used to support the loan repayments. The Debt can be in the form of the traditional bank financing, bond offerings, seller financing and loans from the specialized funds. The issuance of high yield debt is a key to private equity deals.

Fig. 1 shows the value of LBO transactions in USA in 1986-1997 (in USD billion) in Piatkowski (June, 2001).

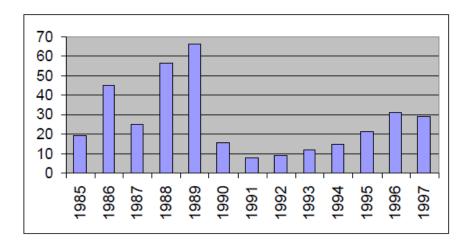


Fig. 1. Value of LBO transactions in USA in 1986-1997 (in USD billion)
(after Piatkowski (June, 2001)).

Let us illustrate the relative volume of the *private equity market* in *France* in 2011 in *Crifo, Forget (February, 2012)*. Fig. 2 shows the *French private equity market* (data *AFIC 2011* and *UN PRI 2011*) in amounts of funds raised, funds invested and *UN PRI* signatories in *Crifo, Forget (February, 2012)*.

Also, let us demonstrate the structure and relative volume of the *private equity market* in *Germany* in 2008 in *Bannier*, *Müsch* (August, 2008). Fig. 3 displays the structure of *private equity market* in *Germany* in *Bannier*, *Müsch* (August, 2008). Fig. 4 demonstrates the *leveraged buyout transactions valuation* in *Germany* in *Bannier*, *Müsch* (August, 2008).

In the shown figures, it can be seen that the *LBO firms/funds/transactions* contribute to both: 1) the *optimization of business processes*, 2) the *business innovations introduction* in the *USA*, *France*, *Germany* and other countries globally.

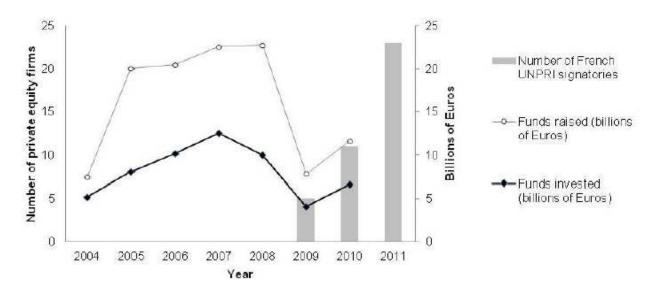


Fig. 2. French private equity market (data AFIC 2011 and UN PRI 2011) in amounts of funds raised, funds invested and UN PRI signatories (after Crifo, Forget (February, 2012)).

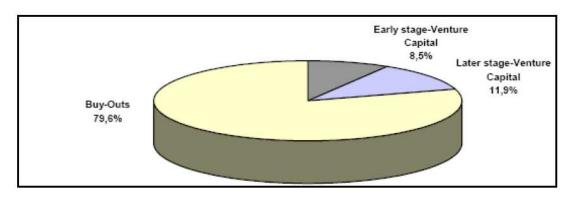


Fig. 3. Structure of Private Equity market in Germany (after Bannier, Müsch (August, 2008)).

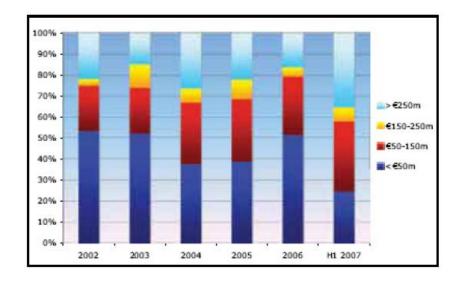


Fig. 4. Leveraged buyout transactions in Germany (after Bannier, Müsch (August, 2008)).

Fig. 5 shows a number of closed or effective transactions worldwide from 1.1.1970 - 31.12.2009 in the *Capital IQ database* that are marked as *LBO* or *MBO* in *Strömberg* (2008), *Tåg* (2010)).

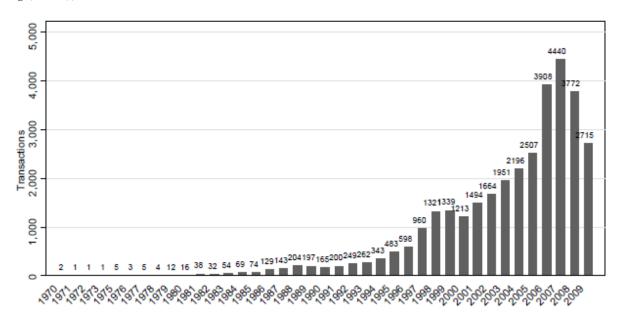


Fig. 5. Number of closed or effective transactions worldwide from 1.1.1970-31.12.2009 in the Capital IQ database that are marked as LBO or MBO. For a careful discussion on the coverage of the Capital IQ database (after Strömberg (2008), Tåg (2010)).

Fig. 6 depicts the geographical breakdown of the number of closed or effective transactions worldwide from 1.1.1970-31.12.2009 in the *Capital IQ database* that are marked as *LBO* or *MBO* in *Strömberg* (2008), *Tåg* (2010)).

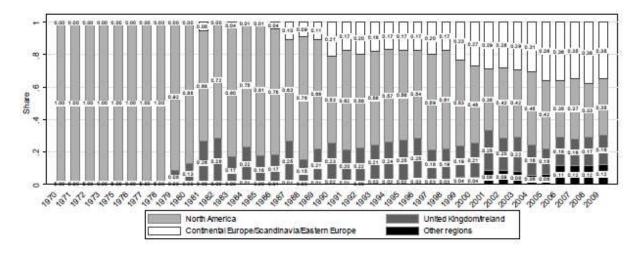


Fig. 6. Geographical breakdown of the number of closed or effective transactions worldwide from 1.1.1970-31.12.2009 in the Capital IQ database that are marked as LBO or MBO (after Strömberg (2008), Tåg (2010)).

Let us note that the *research article discussions* will include, but they certainly will not be limited to, the following *research themes*:

- 1. Introduction on the *private equity*, including the *venture capital* and *leveraged buyout* firms, funds and transactions in the economics and finances.
- 2. The review on some aspects of modern financial engineering approaches to design the leveraged buyout firms, funds and transactions in the economics and finances, going from the contemporary research findings in the academic literature.
- 3. The discussion on a private equity's important role in the Schumpeterian creative destruction processes in the free market economy, considering the leverage buyout transactions process and the accurate characterization of the leverage buyout transactions properties at the resonant absorption of discrete information in the diffusion type financial system with the induced nonlinearities.
- 4. The discussion on the fundamentals of winning virtuous strategies creation toward the leveraged buyout transactions implementation during the private equity investments in the conditions of the resonant absorption of discrete information in the diffusion type financial system with the induced nonlinearities in particular, and at the influences by the Schumpeterian creative disruption processes at all.
  - **5.** Concluding remarks.

Modern financial engineering approaches to leveraged buyout firms, funds and transactions during private equity investment in conditions of resonant absorption of discrete information in diffusion - type financial system with induced nonlinearities

Let us make a comprehensive review on the *leveraged buyout firms*, *funds and transactions*, explaining the essence of *scientific terms* as in the *academic literature*. We will pay special attention to the modern definitions and interpretations of *scientific terms* in the reviewed research papers.

The *leveraged buyouts* have been researched, because of the reasons outlined in *Opler*, *Titman (1991)*: "The *American corporate sector* experienced a dramatic increase in *leveraged buyout activity* in the *1980s*. Between *1979* and *1989* there were over *2,000 leveraged buyouts* (*LBOs*) valued in excess of \$250 billion. A number of possible motivations for these transactions have been advanced, most of which fall into one of the following categories:

- 1. Incentive realignment, i.e. gains from operating improvements resulting from realigning the interests of stockholders and management,
  - 2. Favorable inside information, i.e. gains from acquiring undervalued assets,
- 3. Stakeholder wealth transfers, i.e. gains from employee layoffs, union-busting or raising the risk of preexisting debt, and
  - 4. Tax savings, i.e. tax reductions from increasing leverage and stepping up asset basis."

Let us define the *leveraged buyout (LBO) firm* as in *Kaplan, Strömberg (2008; Winter, 2009):* "The typical *private equity firm* is organized as a *partnership* or *limited liability corporation. Blackstone, Carlyle*, and *KKR* are three of the most prominent *private equity firms*. In the late *1980s, Jensen (1989)* described these firms as lean, decentralized organizations with relatively few investment professionals and employees. In his survey of seven large *leveraged buyout partnerships, Jensen* found an average of *13* investment professionals, who tended to come from an investment banking background. Today, the large *private equity firms* are substantially larger, although they are still small relative to the firms in which they invest. *KKR's S-1* (a form filed with the *Securities and Exchange Commission* in preparation for *KKR's initial public offering*) reported *139* investment professionals in *2007*. At least four other large *private equity firms* appear to have more than *100* investment professionals. In addition, *private equity firms* now appear to employ professionals with a wider variety of skills and experience than was true *20* years ago."

Let us understand a meaning of the *leveraged buyout (LBO) fund* as in *Kaplan, Strömberg (2008; Winter, 2009):* "A *private equity firm* raises equity capital through a *private equity fund*. Most *private equity funds* are "closed-end" vehicles in which investors commit to provide a *certain amount of money* to pay for investments in companies as well as management fees to the private equity firm. Legally, private equity funds are organized as limited partnerships in which the general partners manage the fund and the limited partners provide most of the capital. The *limited partners* typically include institutional investors, such as corporate and public pension funds, endowments, and insurance companies, as well as wealthy individuals. The private equity firm serves as the fund's general partner. It is customary for the general partner to provide at least 1 percent of the total capital.

The fund typically has a fixed life, usually ten years, but can be extended for up to three additional years. The private equity firm normally has up to five years to invest the fund's capital committed into companies, and then has an additional five to eight years to return the capital to its investors. After committing their capital, the limited partners have little say in how

the general partner deploys the investment funds, as long as the basic covenants of the fund agreement are followed. Common covenants include restrictions on how much fund capital can be invested in one company, on types of securities a fund can invest in, and on debt at the fund level (as opposed to debt at the portfolio company level, which is unrestricted). Sahlman (1990), Gompers and Lerner (1996), and Axelson, Strömberg, and Weisbach (2008) (forthcoming) discuss the economic rationale for these fund structures.

The private equity firm or general partner is compensated in three ways. First, the general partner earns an annual management fee, usually a percentage of capital committed, and then, as investments are realized, a percentage of capital employed. Second, the general partner earns a share of the profits of the fund, referred to as "carried interest," that almost always equals 20 percent. Finally, some general partners charge deal and monitoring fees to the companies in which they invest. Metrick and Yasuda (2007) describe the structure of fees in detail and provide empirical evidence on those fees."

Some aspects of the *LBO fund business structure* and its operational issues have been researched in *Shell (2006)*.

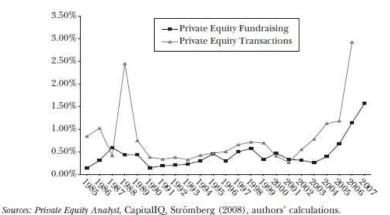
Let us provide the *leveraged buyout (LBO) transaction* definition as in *Kaplan, Strömberg (2008; Winter, 2009):* "In a typical *private equity transaction*, the *private equity firm* agrees to buy a *company*. If the *company* is *public*, the *private equity firm* typically pays a premium of 15 to 50 percent over the current stock price Kaplan (1989b); Bargeron, Schlingemann, Stulz, and Zutter (2007). The buyout is typically financed with 60 to 90 percent debt—hence the term, leveraged buyout. The debt almost always includes a loan portion that is senior and secured, and is arranged by a bank or an investment bank. In the 1980s and 1990s, banks were also the primary investors in these loans. More recently, however, institutional investors purchased a large fraction of the senior and secured loans. Those investors include hedge fund investors and "collateralized loan obligation" managers, who combine a number of term loans into a pool and then carve the pool into different pieces (with different seniority) to sell to institutional investors. The debt in leveraged buyouts also often includes a junior, unsecured portion that is financed by either high-yield bonds or "mezzanine debt" (that is, debt that is subordinated to the senior debt). Demiroglu and James (2007) and Standard and Poor's (2008) provide more detailed descriptions.

The private equity firm invests funds from its investors as equity to cover the remaining 10 to 40 percent of the purchase price. The new management team of the purchased company (which may or may not be identical to the pre-buyout management team) typically also

contributes to the new equity, although the amount is usually a small fraction of the *equity* dollars contributed.

Kaplan (2005) describes a large leveraged buyout - the 2005 buyout of Sun-Gard Data Systems - in detail. Axelson, Jenkinson, Strömberg, and Weisbach (2008) provide a detailed description of capital structures in these kinds of leveraged buyouts."

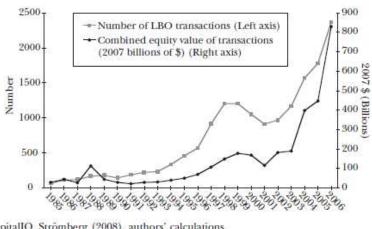
Fig. 7 shows the U.S. private equity fundraising and transaction values as a percentage of total U.S. stock market value from 1985 to 2007 in *Strömberg (2008), Kaplan, Strömberg (2008; Winter, 2009)*.



Sources. Priode Equal Analysi, Capitan Q, Strolliberg (2000), authors Calculations.

**Fig. 7.** U.S. private equity fundraising and transaction values as a percentage of total U.S. stock market value from 1985 to 2007 (after Strömberg (2008), Kaplan, Strömberg (2008; Winter, 2009)).

Fig. 8 depicts the global private equity transaction volume, 1985–2006 in *Strömberg* (2008), *Kaplan, Strömberg* (2008; Winter, 2009).



Sources: CapitallQ, Strömberg (2008), authors' calculations. Note: "LBO" is "leveraged buyout."

Fig. 8. Global private equity transaction volume, 1985–2006 (after Strömberg (2008), Kaplan, Strömberg (2008; Winter, 2009)).

Tab. 1 shows the global leveraged buyout transaction characteristics across time in *Strömberg* (2008), *Kaplan*, *Strömberg* (2008; *Winter*, 2009).

Table 1: Global Leveraged Buyout Transaction Characteristics Across Time.

The table reports transaction characteristics for 17,171 worldwide leveraged buyout transactions that include every transaction with a financial sponsor in the CapitalIQ database announced between 1/1/1970 and 6/30/2007. Enterprise value is the sum of the sum of equity and net debt used to pay for the transaction in 2007 U.S. dollars. For the transactions where enterprise value was not recorded, these have been imputed using the methodology in Strömberg (2008).

Period	1985-	1990-	1995-	2000-	2005-	1970-
	1989	1994	1999	2004	6/30/2007	6/30/2007
				Sum		
Combined Enterprise Value	\$257,214	\$148,614	\$553,852	\$1,055,070	\$1,563,250	\$3,616,787
Number of transactions	642	1,123	4,348	5,673	5,188	17,171
LBOs by type::			% of Comb	ined Enterprise	e Value	
Public to private	49%	9%	15%	18%	34%	27%
Independent private	31%	54%	44%	19%	14%	23%
Divisional	17%	31%	27%	41%	25%	30%
Secondary	2%	6%	13%	20%	26%	20%
Distressed	0%	1%	1%	2%	1%	1%
LBOs by target location:						
United States and Canada	87%	72%	60%	44%	47%	52%
United Kingdom	7%	13%	16%	17%	15%	15%
Western Europe (except UK)	3%	13%	20%	32%	30%	26%
Asia and Australia	3%	1%	2%	4%	6%	4%
Rest of World	0%	2%	2%	3%	3%	3%

**Tab. 1.** Global leveraged buyout transaction characteristics across time (after Strömberg (2008), Kaplan, Strömberg (2008; Winter, 2009)).

Tab. 2 displays the exit characteristics of leveraged buyouts across time in *Strömberg* (2008), *Kaplan, Strömberg* (2008; *Winter, 2009*).

Table 2: Exit Characteristics of Leveraged Buyouts Across Time.

The table reports exit information for for 17,171 worldwide leveraged buyout transactions that include every transaction with a financial sponsor in the CapitalIQ database r announced between 1/1/1970 and 6/30/2007. The numbers are expressed as percentage of transactions, on an equally-weighted basis. Exit status is determined using various databases, including CapitalIQ, SDC, Worldscope, Amadeus, Cao and Lerner (2007), as well as company and LBO firm web sites. See Strömberg (2008) for a more detailed description of the methodology.

Year of original LBO	1970-	1985-	1990-	1995-	2000-	2003-	2006-	Whole
	1984	1989	1994	1999	2002	2005	2007	period
Type of exit:								
Bankruptcy	7%	6%	5%	8%	6%	3%	3%	6%
IPO	28%	25%	23%	11%	9%	11%	1%	14%
Sold to strategic buyer	31%	35%	38%	40%	37%	40%	35%	38%
Sold to financial buyer	5%	13%	17%	23%	31%	31%	17%	24%
Sold to LBO-backed firm	2%	3%	3%	5%	6%	7%	19%	5%
Sold to management	1%	1%	1%	2%	2%	1%	1%	1%
Other / unknown	26%	18%	12%	11%	10%	7%	24%	11%
No exit by Nov. 2007	3%	5%	9%	27%	43%	74%	98%	54%
% of deals exited within								
24 months	14%	12%	14%	13%	9%	13%		12%
60 months	47%	40%	53%	41%	40%			42%
72 months	53%	48%	63%	49%	49%			51%
84 months	61%	58%	70%	56%	55%			58%
120 months	70%	75%	82%	73%				76%

**Tab. 2.** Exit characteristics of leveraged buyouts across time (after Strömberg (2008), Kaplan, Strömberg (2008; Winter, 2009)).

The most innovative research contributions to the modern theory of leveraged buyout transactions, firms, funds and closely linked scientific subjects have been done by a number of truly distinguished investigators as shown in a chronological order in Berle, Means (1932a, b), Solow (August, 1957), Modigliani, Miller (June, 1958), Penrose (1959), Marris (May, 1963), Telser (1963), Williamson (1964, 1975, 1988), Fogel (1964), Manne (1965), Sharpe (1966), Stigler (1968), Black, Scholes (1973), Black, Cox (1976), Merton (1973, 1974), Jensen, Meckling (1976), Jensen, Ruback (1983), Fama, Jensen (1983), Jensen (1986, 1989a, September, October, b, c, 1993, 2007), Jensen, Kaplan, Stiglin (1989), Jensen, Murphy (1990), Latané, Rendleman (1976), Brennan, Schwartz (1977), Geske (1977, 1979), Leland, Pyle (1977), Myers (1977, 1984), Myers, Majluf (1984), Ross (1977), Chiras, Manaster (1978), Fisher (1978), Schmalensee, Trippi (1978), Cox, Ross, Rubinstein (1979), Ferri, Jones (1979), Holmström (1979), Holmstrom, Tirole (1997), Holmström, Kaplan (2001, 2003), Maddala (1979), Shepherd (1979), Smith, Warner (1979), Grossman, Hart (1980, 1982), Ho, Singer (1982, 1984), Manaster, Koehler (1982), Jones, Mason, Rosenfeld (1983, 1984), Jones, Mason, Rosenfeld (1984), Moore, Reichert (1984), DeAngelo H, DeAngelo L, Rice (1984), DeAngelo H, DeAngelo L (May, June, 1987), Diamond D W (August, 1984), Green (1984), Titman (1984), Titman, Wessels (1988), Wernerfelt (1984), Demsetz, Lehn (1985), Diamond S C (1985), Lowenstein (1985), Herman, Lowenstein (1988), Coffee, Lowenstein, Rose-Ackerman (1988), Michel, Shaked (1985, 1988), Murphy (1985), Spence (1985), Young (1985), Jose, Nichols, Stevens (1986), Shleifer, Vishny (1986, 1989, 1991), Shleifer, Summers (1988), Campbell (1987), Campbell, Shiller (1988), Crawford (1987), Lichtenberg, Siegel (1987, June, 1989, 1990), Lichtenberg (June, 1988, 1989a, b), Bartel, Lichtenberg (October, 1988), Maupin (1987), Ravenscraft, Scherer (1987), Ravenscraft, Scherer (1991), Singh, Montgomery (1987), Singh, Summer (1990), Fama, French (1988a, b, 1989), Hall (1988, 1990), Hill, Hitt, Hoskisson (1988), Hoskisson, Hitt (1988), Hoskisson, Turk (1990), Hoskisson, Hitt, Johnson, Moesel (March, 1991), Hitt, Hoskisson (1990), Harrison, Hitt, Hoskisson, Ireland (1991), Hitt, Hoskisson, Ireland, Harrison (1992), Kaplan (October, 1988, 1989a, b, c, 1991, 1994, 1997, 2005, 2008), Kaplan, Stein (1990, 1993), Kaplan, Weisbach (1990), Gertner, Kaplan (1996), Andrade, Kaplan (1998), Kaplan, Schoar (2005), Kaplan, Klebanov, Sorensen (2007), Kaplan, Strömberg (2008, Winter, 2009), Kaplan, Sensoy, Strömberg (2009), Kaplan, Rauh (2010), Harris, Jenkinson, Kaplan (2012), Kidder, Peabody & Co, Inc (1988), McGuckin, Andrews (1988), McGuckin, Pascoe (1988), McGuckin, Nguyen (2001), Mikkelson, Partch (1988), Mørck, Shleifer, Vishny (1988a, b, 1990), Tirole (1988), Baker, Wruck (1989), Baker (1992), Baker, Montgomery (1994), Baker, Smith (1998), Bull (1989a, b), Dertouzos, Lester, Solow, MIT

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The most innovative research contributions to the *modern theory of venture capital transactions, firms, funds* and closely linked scientific subjects have been done by a number of truly distinguished researchers as shown in a chronological order in *Berle, Means (1932a, b), Solow (August, 1957), Modigliani, Miller (June, 1958), Penrose (1959), Marris (May, 1963),* 

Telser (1963), Williamson (1964, 1975, 1988), Fogel (1964), Manne (1965), Sharpe (1966), Stigler (1968), Black, Scholes (1973), Black, Cox (1976), Merton (1973, 1974), Hoban (1976), Jensen, Meckling (1976), Jensen, Ruback (1983), Fama, Jensen (1983), Jensen (1986, September, October, 1989, 1993, 2007), Jensen, Murphy (1990), Poindexter (1976), Fast (1978), Rind (1981); Tyebjee, Bruno (1981, 1984), Bruno, Tyebjee (1983, 1986), Chan (1983), Felda, DeNino, Salter (1983), Martin, Petty (1983), Wilson (1983); Merkle (1984); Wernerfelt (1984), Hutt, Thomas (1985), MacMillan, Siegel, Narasimha (1985), MacMillan, Zemann, Narasimha (1987); MacMillan, Kulow (1989), Beatty, Ritter (1986), Nevermann, Falk (1986), Timmons, Bygrave (1986); Timmons (1994, 1999), Block, Ornati (1987), Bygrave (1987), Bygrave, Timmons (1992), Ibbotson, Brinson (1987), Robinson (1987), Ruhnka, Young (1987, 1991), Ruhnka, Felman, Dean (1992), Sandberg, Hofer (1987), Stedler (1987); Brophy, Guthner (1988), Clark (1988), Eisinger (1988, 1993), Florida, Kenney (1988), Florida, Smith (1993), Gladstone (1988), Harris, Raviv (1988), Sandberg, Schweiger, Hofer (1988), Schmidt (1988), MacMillan, Kulow, Khoylian (1988), Sandberg, Schweiger, Schmidt (1988), Siegel R, Siegel E, MacMillan (1988), Tirole (1988); Benveniste, Spindt (1989), Gorman, Sahlman (1989), Holmstrom, Tirole (1989), Poterba (1989a, b); Summers (editor) (1989), Amit, Glosten, Muller (1990a, b), Amit, Brander, Zott (1998), Barry, Muscarella, Peavy, Vetsuypens (1990), Barry (1994), Chan, Siegel, Thakor (1990), Hisrich, Jankowitz (1990), Sahlman (1990, 1993), Sykes (1990); Cochrane (1991, 2005, 2008, 2011), Dixon (1991), Megginson, Weiss (1991); Megginson (2004), Rich, Gumpert (1992), Roberts, Stevenson (1992), Sapienza (1992), Sapienza, Gupta (1994), Sapienza, Manigart, Vermeir (1996); Wright, Thompson, Robbie (1992), Wright, Robbie, Ennew (1997), Wright, Robbie (1998), Weir, Jones, Wright (2007, 2008), Wright, Gilligan, Amess (2009), Wright, Amess, Weir, Girma (2009), Wood, Wright (2009), Weir, Jones, Wright (2013), Hall, Hofer (1993), Rosenstein, Bruno, Bygrave, Taylor (1993), Sahlman (1993); Admati, Pfleiderer (1994), Aghion, Tirole (1994), Anton, Yao (1994), Berglöf (1994), Bhidé (1994), Fried, Hisrich (1994), Gompers (1994, 1995, 1996, 1998, 2002, 2007), Gompers, Lerner (1996, 1997, 1998a, b, c, 1999a, b, c, d, 2000a, b, 2001a, b), Brav, Gompers (1997, 2003), Gompers, Ishii, Metrick (2003), Baker, Gompers (2003), Gompers, Lerner, Scharfstein (2005), Gompers, Kovner, Lerner, Scharfstein (2006, 2008), Gompers, Kovner, Lerner (2009), Gompers, Lerner, Scharfstein, Kovner (2010), Knight (1994), Kroszner, Rajan (1994), Lerner (1994a, b, 1995a, b, 1998, 1999, 2002, 2008, 2009), Kortum, Lerner (1998, 2000), Lerner, Shane, Tsai (2003), Lerner, Schoar (2004, 2005), Lerner, Moore, Shepherd (2005), Lerner, Schoar, Wongsunwai (2007), Lerner, Sorensen, Strömberg (2009a, b), Chen, Gompers, Kovner, Lerner (2009), Lerner, Tufano (2010), Lerner, Tåg (2012), Puri (1994,

1996), Puri, Robinson (2011); Anton, Yao (1995), Elango, Fried, Hisrich, Polonchek (1995), Hart (1995), Jain, Kini (1995), Loughran, Ritter (1995), Willner (1995); Muzyka, Birley, Leleux (1996), Packer (1996), Pettway, Kaneko (1996); Amit, Brander, Zott (1997), Cai, Wei (1997), Chevalier, Ellison (1997), Gilford (1997), Karsai, Wright, Filatotchev (1997), Karsai, Wright, Dudzinski, Morovic (1998, 1999), Karsai (1998, 2003, 2004, 2009), La Porta, Lpez-de-Silanes, Shleifer, Vishny (1997, 1998), La Porta, Lopez-de-Silane, Shleifer (June, 1998), Manigart, Wright, Robbie, Desbrieres, De Waele (1997), Manigart, De Waele, Wright, Robbie, Desbrieres, Sapienza, Beekman (2000), Manigart, De Waele, Wright, Robbie, Desbrieres, Sapienza, Beekman (2000, 2002), Manigart, Baeyens, Hyfte (2002), Reynolds, Sammins (1997), Baldwin, Link (1998), Link, Ruhm (2009, 2011), Link, Scott (2010, 2012a, b), Link, Ruhm, Siegel (August, 2012), Gicheva, Link (2012), Bergemann, Hege (1998), Berger, Udell (1998), Berger, Schaek (2011), Black, Gilson (1998), Cornelius, Isaksson (1998), Fried, Bruton, Hisrich (1998), Gerke (1998), Hellmann (1998, 2000, 2002, 2004a, b, 2006, 2007a, b, 2008, 2009), Hellmann, Puri (2000, 2002), Becker, Hellmann (2005), Hellmann, Lindsey, Puri (2004, 2008), Hyde (1998), Jacobs, Scheffler (1998), Lin, Smith (1998), Marx (1998), Marx, Strumsky, Fleming (2009), Murray, Marriott (1998), Prowse (1998), Rajan, Zingales (1998), Trester (1998), Zider (1998); Aernoudt (1999), Bliss (1999), Bygrave, Hay, Peeters (1999), Gilson (1999), Gilson, Schizer (2002, 2003), Gulati, Gargiulo (1999), Hamao, Packer, Ritter (1999), Leopold (1999), Mason, Harrison (January, March, 1999), Murray (October, December, 1999), Neher (1999), Schmidt (1999, 2002), Shepherd (1999), Shepherd, Zacharakis (1999), Stillman, Sunderland, Heyl, Swart (1999); Baygan, Freudenberg (2000), Baygan (2003), Bharat, Galetovic (2000), Cumming (2000, 2001, 2008), Cumming, MacIntosh (2000, 2001, 2002a, 2002b, 2002c, 2002d, 2003a, b, 2006), Cumming, Fleming (2002), Cumming, Fleming, Schwienbacher (2005, 2006, 2009), Cumming, Fleming, Suchard (2005), Cumming, Johan (2008), Cumming, Walz (2010), Cumming, Schmidt, Walz (2010), Gans, Stern (2000, 2003), Gans, Hsu, Stern (2002), Jain, Kini (2000), Jeng, Wells (2000), Kaplan, Strömberg (2000, 2001, 2002, 2003, 2004, 2009), Kaplan, Schoar (2005), Kaplan, Martel, Strömberg (2007), Kaplan, Sensoy, Strömberg (2009), Kaplan, Lerner (2010), Karaömerlioğlu, Jacobsson (2000), Koski (2000), Lee (2000), Lehtonen (2000), Quindlen (2000), Schefczyk (2000), Schefczyk, Gerpott (2000), Schertler (2000); Bascha, Walz (2001), Chu, Hisrich (2001), Engel (2001a, b, 2002); Francis, Hasan (2001), Fredriksen, Klofsten (2001), Hyytinen, Pajarinen (2001), Keuschnigg, Nielsen (2001, 2003a, b, 2004a, b), Keuschnigg (2003, 2004a, b), Kanniainen, Keuschnigg (2004), Kirilenko (2001), Lockett, Wright (2001), Maula, Murray (2001), Peng (2001), Seppä, Laamanen (2001), Seppä (2003), Shachmurove Y (2001, 2007a, b), Shachmurove A, Shachmurove Y (2004), Shachmurove E,

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Brinckmann, Müller (2012), Pommet (2012), Rosenbusch, Brinckmann, Müller (2012), Yitshaki (2012); Alqatawni (2013), Brettel, Mauer, Appelhoff (2013), Pennacchio (2013), Thomson Reuters (2014).

# Design of leverage buyout process and accurate characterization of leverage buyout transactions properties during private equity investment in conditions of resonant absorption of discrete information in diffusion - type financial system with induced nonlinearities

Let us discuss the financial engineering techniques to design the LBO process and compute the direct and reverse leverage buyout transactions completion probability number during the private equity investment in the conditions of resonant absorption of discrete information in the diffusion - type financial system with the induced nonlinearities.

According to *Piatkowski (June, 2001)*, the *strategic investors* and *sellers* in the *LBO* process can be defined as (see below) and the *financing for the leverage transactions* can be described as (see below):

## 1. "Strategic investors are represented by:

- (1) *incumbent management* (the so-called *management buyout MBO*),
- (2) *employees* (mostly through *Employee Share Ownership Programs ESOP*),
- (3) external management (management buy-in MBI), and
- (4) *other corporations*.

#### 2. Sellers are comprised of three main groups:

- (1) *private, family-owned companies* willing to share business with new investors or quit entirely, because of retirement, desire for liquidity or problems with management succession;
- (2) *corporations*, which spin-off their non-core, non-strategic assets, which do not fit the business strategy or do not meet criteria on return on equity or market potential;
- (3) and finally *shareholders in public companies*, which want to sell their stakes in return for some premium over the prevailing market stock price.

#### 3. Financing for the leverage transactions is provided by various financial institutions:

- (1) commercial banks,
- (2) insurance companies,
- (3) pension funds, which usually assume the role of secured debt lenders, and
- (4) venture capital and private equity firms along with investment banks, which primarily position themselves as providers of subordinated debt or equity."

Piatkowski (June, 2001) writes: "There are two main structures of the leveraged buyout depending on what is bought:

- (1) assets of the company or
- (2) its shares.

In both cases, the economic result is the same: *the investor assumes control over the company*. Yet, *financial, tax, accounting and legal implications* may largely differ depending on the chosen transaction structure."

Piatkowski (June, 2001) explains:

"Asset purchase: The leveraged buyout of the company based on the purchase of its assets offers some benefits versus the purchase of the company's shares. In short, the purchase of assets considerably limits the legal risk associated with the buyout. the buyer assumes the liabilities, which are directly related to the assets being bought. Almost none of the remaining liabilities of a target company are conveyed. Hence, the buyer is not liable for any of the selling corporation's undisclosed or unknown liabilities (.skeletons in the cupboard.). Thanks to clear identification of the assets being purchased, lenders can secure themselves on identifiable pieces of assets rather than the total company's property including both assets and liabilities. Consequently, the purchase of assets allows easier access to secured debt financing.

Share purchase: The purchase of shares rather than assets can be accomplished much faster. In addition, the purchase of shares allows automatic and complete takeover of all assets of the company, including those, which due to their nature are not transferable and can not be sold (contracts, administrative permits, licenses etc.). Those advantages are mitigated by the higher risk of buying a company with potential unreported liabilities (.skeletons.), and the higher cost of debt financing due to less clearly identifiable debt collateral (for more on legal aspects see the "Legal, tax, and accounting aspects" section of the paper)."

*Piatkowski (June, 2001)* proposes the following *LBO business plan*: "The *LBO business plan* would normally comprise the following elements:

- a) Executive summary of the transaction,
- b) Information memorandum on the target company,
- c) Valuation of the target company,
- d) Financing of the purchase,
- e) Exit strategies (ways of selling back the purchased company),
- f) Calculations of investor's ROI for different scenarios,
- g) Analysis of tax, legal and accounting aspects."

*Piatkowski (June, 2001)* notes: "Leveraged buyouts improve performance of companies owing to three effects:

# 1. Higher operating efficiency due to:

- a) *reduction in agency costs* (conflicts of interests between management and shareholders) due to closer control of shareholders over the management,
- b) higher commitment of management due to salary incentive programs focused on the performance of a company rather than its size (share options etc.),
- c) disciplinary impact of the debt burden, which prompts the management to conserve cash and pursue investment projects with undoubted positive returns (NPV).
- 2. More efficient financial structure with higher debt leverage, which, while decreasing the overall cost of a company's capital, increases a company's ROE. Tax deduction of debt interests (tax shield) decreases tax payments and consequently results in larger free cash flow, which is an another source of value for shareholders.
- **3.** Better allocation of assets achieved through the sale of non-core or redundant assets and rigorous assessment of all investment projects aimed at selection of the investment projects with high net present values."
- Fig. 9 shows the LBO market players in Michel, Schaked (1988), Piatkowski (June, 2001). Tab. 3 depicts the investment in largest LBO funds in 1997 (in USD billion) in Piatkowski (June, 2001)). Tab. 4 demonstrates the LBO financing sources and its structure in American market in Gaughan (1996), Piatkowski (June, 2001). Fig. 10 presents some information on the cost of LBO financing in Piatkowski (June, 2001).

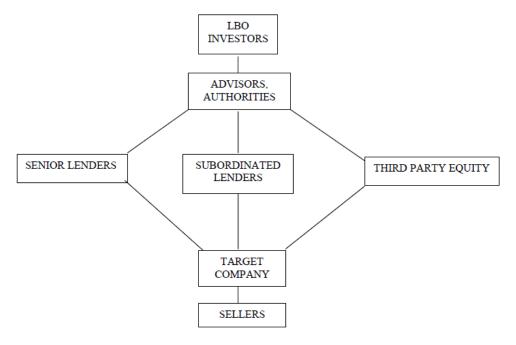


Fig. 9. LBO market players (after Michel, Schaked (1988), Piatkowski (June, 2001)).

LBO Fund	Investment received
Kohlberg, Kravis, Roberts & Co. (KKR)	5.8
Blackstone Group	3.8
Forstmann Little	3.2
Thomas H. Lee Company	3.5
Hicks, Muse, Tate and Furst	3.5
Texas Pacific Group	2.5
Total	22.3

**Tab. 3.** Investment in largest LBO funds in 1997 (in USD billion) (after Piatkowski (June, 2001)).

Type of financing	Per cent in total financing	Source
Secured debt	5-20%	Commercial banks
Subordinated debt (long-term debt, junk bonds, convertible bonds)	40-80%	Commercial banks, insurance companies, pension funds, investment banks
Third-party equity	10-20%	insurance companies, investment banks, venture capital funds, LBO funds
Own equity	1-20%	LBO investors

**Tab. 4.** LBO financing sources and its structure in American market (after Gaughan (1996), Piatkowski (June, 2001)).

Senior debt	Subordinated debt	Third-party equity	Own equity
Low cost			High cost
Low risk			High risk

Fig. 10. Cost of LBO financing (after Piatkowski (June, 2001)).

Let us emphasis that the *main strategic purpose of an LBO transaction is to increase* the company value through the following financial engineering processes:

- 1. Buying low and selling high (value arbitrage or multiple expansion).
- 2. Structuring an improved combination of equity and debt (restructuring the balance sheet or re-capitalizing to add value).
  - 3. Improving operations to increase cash flow (restructuring the income statement).

Let us highlight the interesting facts *about the LBO transactions*, namely that the following business goals may be achieved due to the *leveraged buyout transaction implementation*:

- 1. The business strategic objectives changes with concentration of long term investments in the R&D in Hall (1990), Lichtenberg, Siegel (1990), Smith (1990), Opler (1992), Zahra (1995), Wright, Thompson, Robbie (1992), Long, Ravenscraft (1993), Lerner, Sorensen, Strömberg (2008), Ughetto (2010).
- 2. The significant business operation improvements in Lichtenberg, Siegel (1990), Lichtenberg, Siegel (1990), Davis, Haltiwanger, Jarmin, Lerner, Miranda (2009), Amess (2002), Amess (2003), Harris, Siegel, Wright (2005), Tåg (2010).
- 3. The employees compensation increase/decrease in Kaplan (1989), Muscarella, Vetsuypens (1990), Lichtenberg and Siegel (1990), Opler (1992), Wright, Thompson, Robbie (1992), Amess, Brown, Thompson (2007), Amess, Wright (2007), Amess, Girma, Wright (2008), Bergström, Grubb, Jonsson (2007), Cressy, Munari, Malipiero (2007), Davis, Haltiwanger, Jarmin, Lerner, Miranda (2008, 2009), Weir, Jones, Wright (2008), Boucly, Sraer, Thesmar (2009), Bernstein, Lerner, Sørensen, Strömberg (2010), Tåg (2010)

The *LBO* has the following positive characteristics:

- 1. A buyout reduces the agency problems between the dispersed owners of the company and the manager of the company, by increasing the leverage as a result of an optimization of the human capital, financial capital, customer capital, business strategy, business operational performance in Berle and Means (1932), Williamson (1964), Jensen and Meckling (1976), Jensen (1986, 1989), Jensen and Murphy (1990), Myers (1977), Holmström (1979), Grossman and Hart (1982), Murphy (1985), Shleifer and Vishny (1986), Opler and Titman (1993), Perotti and Spier (1993), Himmelberg and Petersen (1994), Zwiebel (1996), Lazear (2005), Tåg (2010).
- 2. A buyout introduces the uncertainty in the creation and implementation of the business strategies, business operation objectives, managerial incentives and executive compensation plans, contracts with the well established suppliers, contracts with the existing business

stakeholders in Shleifer and Summers (1988), Schaefer (1998), Cuny and Talmor (2007), Kaplan and Strömberg (2009), Lopez de Silanes, Phalippou, Gottschalg (2009), Tåg (2010).

- 3. A buyout makes the temporary ownership possible as a result the strategic business objectives by the temporary owners and the strategic business objectives by permanent owners may differ significantly, for instance, the decisions on the short or long time investments, the decisions on the business operation, the supply chain decision, etc in Hellmann (2007), Norbäck, Persson, Tåg (2010), Tåg (2010).
- 4. A buyout brings in the capital and knowledge, leading to the new investments, financial stability and greatly improved knowledge base creation by the involved private equity firms in Bloom, Sadun, van Reenen (2009).

Guo, Hotchkiss, Song (2008) write: "A substantial body of empirical work based on leveraged buyout transactions from the 1980s supports the notion that leveraged transactions create value; specifically, those studies have documented either

- 1. gains in value from pre-buyout to a later change in ownership or restructuring,
- 2. gains in operating performance post-buyout, or
- 3. the relationship between buyouts premiums and proxies for sources of the value gain.

The theories proposed to explain these gains include *benefits of tax shields*, *disciplining effects of leverage*, and *better governance* (monitoring by the *financial sponsor*, *concentrated ownership*, etc)."

Guo, Hotchkiss, Song (2008) write on the cash flow gains:

- 1. "Increased tax shields. A large increase in debt used to finance the buyout generates increased interest tax shields, particularly if the debt remains at high levels following the transaction. Kaplan (1989b) shows that tax benefits are an important source of wealth gains for a sample of 76 management buyouts (MBOs) between 1980 and 1986, and that these gains are reflected in the premiums paid to pre-buyout shareholders.
- 2. Disciplining effect of debt. Increasing required debt payments can also reduce free cash flow available to management to potentially dissipate on value reducing investments (Jensen (1986)). In the context of buyouts, the heavier debt burden forces management to efficiently run the firm to avoid default, and also will force a restructuring of the firm before substantial value can be lost (Jensen (1989b), Wruck (1990), Andrade and Kaplan (1998)).
- 3. Increased monitoring reduces agency costs. Senior lenders (banks) may be effective monitors, leading managers to focus on performance and value, and reducing wasteful uses of corporate resources. Financial sponsors of the buyout (private equity firms) may be important to firm governance, either through their presence on the board or through their selection of new

management. Recent deals involving some private equity firms have been criticized, however, either because the private equity firm allegedly channeled gains from the transaction to their own investors through dividends or other payments, or because lower prices are paid when companies are acquired by more than one private equity firm (club deals).

- 4. Better management incentives. Management ownership may become more concentrated with the buyout if management provides some portion of the equity financing (as in an MBO). The alignment of incentives of management and shareholders can reduce agency conflicts (Jensen and Meckling (1976)). However, high levels of management ownership can lead to management entrenchment.
- 5. Other pre-buyout characteristics. Gains in operating efficiency due to post-buyout actions of management, as well as monitoring by lenders or buyout specialists, may be particularly useful for firms with poorer pre-buyout performance."

Let us discuss the *capital structure* of a typical *LBO*, which consists of the *four types of capital*:

- 1. Bank Debt, which usually accounts for about 50 per cent. Bank debt consists of a revolving credit facility that can be paid back and drawn down as needed by the company, as well as several tranches or categories of term loans differing in seniority, maturity and cost.
- 2. High-Yield Debt at about 10 per cent. High-yield debt is used to increase leverage beyond levels that banks are willing to provide. Companies will make offerings to either the public bond market or the private institutional market (for example, insurance companies and pension plans) of debt with a relatively high interest rate (or large discount to par) reflecting the risks involved in being in a subordinate position to bank debt.
- 3. Mezzanine Debt at about 10 per cent. Mezzanine debt is in an even lower position, so buyout funds, hedge funds and other lenders will provide this capital with a high interest rate and require warrants (options to purchase stock) as additional compensation.
- 4. Private Equity, which represents the remaining 30 per cent. Private equity is the riskiest form of capital. If a company goes bankrupt, debt holders control the bankruptcy process and, in the case of liquidation, have priority in receiving the proceeds from the sale of any assets such as real estate and equipment. Equity investors, being last in line, lose control of the company and usually lose their entire investment. The nature of taking a public company private may impose a higher cost of capital to the capital market. You have huge costs involved, because of the management private equity fees, less transparency, less liquidity in the market.
- 5. Other forms of debt may also be utilized, such as *asset-based loans* and *securitizations*, *second-lien loans*, *equipment leases* and *seller financing*, but these are less common.

Burrough and Helyar (1990) mention: "Of the money raised for any LBO, about 60 percent, the secured debt, comes in the form of loans from commercial banks. Only about 10 percent comes from the buyer itself. For years the remaining 30 percent - the meat in the sandwich - came from a handful of major insurance companies, whose commitments sometimes took months to obtain. Then, in the mid-eighties, Drexel Burnham began using high-risk "Junk" bonds to replace the insurance company funds. The firm's bond czar, Michael Milken, had proven his ability to raise enormous amounts of these securities on a moment's notice for hostile takeovers. Pumped into buyouts, Milken's junk bonds became a high-octane fuel that transformed the LBO industry from a Volkswagen Beetle into a monstrous drag racer belching smoke and fire. Thanks to junk bonds, LBO buyers, once thought too slow to compete in a takeover battle, were able to mount split-second tender offers of their own for the first time. Suddenly LBOs became a viable alternative in every takeover situation; because they held out the promise of operating autonomy and vast riches..."

The topic on *junk bonds* is further discussed in *Ridpath* (1995): "Junk bonds, or "high yield bonds" as they are sometimes more politely called, can be very profitable. They can also be very dangerous. The name "high-yield" comes from the high –interest coupon that these bonds pay. The name "junk" comes from the high risk that they represent. They are usually issued by companies, burdened with high levels of debt. If everything goes well, then everyone is happy; the investors get theirs high coupon, and the owners of the company make a fortune out of an often small initial investment. If everything does not go well, then the company is unable to earn enough cash to meet its interest bills and goes bankrupt, leaving its junk-bondholders and its owners with paper fit only for the dustbin. The secret is to pick those companies that will survive..."

The following topics of interest toward the *leveraged buyout transactions management* must be considered in details in *Lexpert* (2006):

- *1.* What are financial implications of transaction?
- **2.** Is it *dilutive* or *accretive* for earnings?
- 3. How will pooling vs. purchase accounting affect the company's financial ratios?
- **4.** What are the short term and long term implications for the stock price?
- **5.** What are the *risks involved*?
- **6.** Are they best managed with cash or equity swaps?
- 7. How will *Security and Exchange Commission* react to the *bid*?
- **8.** How does a *company* get around a *target's shareholder right plan*?
- **9.** Are there *competition concerns* that might force a *restructuring of the offer*?

The LBOs are sometimes criticized and perceived negatively, because of the following reasons:

- 1. The reducing R&D and capital expenditures,
- **2.** The extending accounts payable,
- 3. The lowering accounts receivable, selling real estate and other assets,
- **4.** The modifying compensation to reduce base salaries and increase performance bonuses,
- *5.* The restructuring health and retirement benefits.

Let us demonstrate the buyout transactions statistics in Europe, considering the Germany and the UK buyout markets as possible examples in Schäfer, Fisher (2008): "Buy-outs by financial investors have become the most important segment of the private equity sector in Germany in recent years. Two drivers are assumed for these trends, with respect to supply and demand: On the one hand, efficiency advantages result from the restructuring of affected companies, on the other hand, demand for innovative financial instruments can be assumed. Both aspects have a positive effect on the "coming together" of company buyers and sellers. These statements are compatible with the majority of the findings of relevant empirical economic research. Without bank loans and liquid bond markets, buy-outs are not conceivable. The current liquidity crisis in the banking sector and the quasi collapse of the market for credit sales therefore also leave traces in the private equity sector and tend to have a restrictive effect. Clear legal regulations that do not impair the market are all the more important."

Tab. 5 provides some information on the buy-outs / buy-ins in *Germany*, according to origin, in *Schäfer*, *Fisher* (2008).

Table					
Buy-Outs/Buy-Ins in Ge	rmany,	accordin	g to orig	jin	
Sale by	2002	2003	2004	2005	2006
Number			'		
Family-owned or private company	19	9	14	27	38
Foreign parent company	18	16	17	24	17
Domestic parent company	47	42	49	48	53
Privatization	0	0	0	0	1
Reorganization/insolvency	15	12	5	5	3
Buy-out fund1	2	14	18	12	31
Others	1	3	1	3	1
Unknown	6	9	7	5	11
Total	108	105	111	124	155
Shares in percent					
Family-owned or private companies	17.6	8.6	12.6	21.8	24.5
Foreign parent company	16.7	15.2	15.3	19.4	11.0
Domestic parent company	43.5	40.0	44.1	38.7	34.2
Privatization	0.0	0.0	0.0	0.0	0.6
Reorganization/insolvency	13.9	11.4	4.5	4.0	1.9
Buy-out fund 1	1.9	13.3	16.2	9.7	20.0
Others	0.9	2.9	0.9	2.4	0.6
Unknown	5.6	8.6	6.3	4.0	7.1
1 Onward sale of a previous buy-out to	a buy-out fu	nd			
Quellen: CMBOR/Barclays Private Equ	ity/Deloitte.			DIW	Berlin 200

Tab. 5. Buy-outs / buy-ins in Germany, according to origin (after Schäfer, Fisher (2008)).

Fig. 11 shows the average equity capital ratio of mainly debt-capital-financed corporate acquisitions in Axelson, Jenkinson, Strömberg, Weisbach (2007, 2008), Schäfer, Fisher (2008). Fig. 12 illustrates the market capitalization in selected countries in Schäfer, Fisher (2008). Fig. 13 displays the funds raised for buy-out funds in Germany and in Great Britain in Schäfer, Fisher (2008). Fig. 14 depicts the invested funds from buy-out funds in Germany and Great Britain in Schäfer, Fisher (2008).

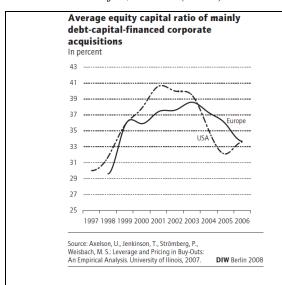


Fig. 11. Average equity capital ratio of mainly debt-capital-financed corporate acquisitions (after Axelson, Jenkinson, Strömberg, Weisbach (2007, 2008), Schäfer, Fisher (2008)).

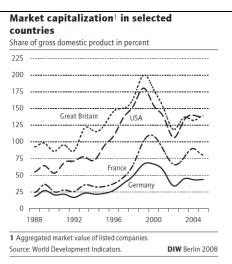


Fig. 12. Market capitalization in selected countries (after Schäfer, Fisher (2008)).

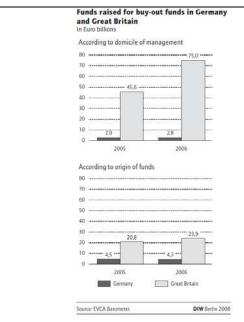
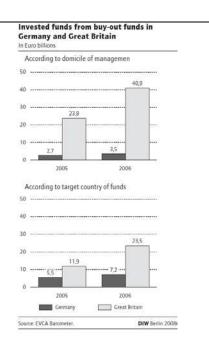


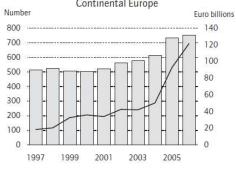
Fig. 13. Funds raised for buy-out funds in Germany and in Great Britain (after Schäfer, Fisher (2008)).



**Fig. 14.** Invested funds from buy-out funds in Germany and Great Britain (after Schäfer, Fisher (2008)).

Fig. 15 presents the *number* and *total value of companies* acquired in *Germany* by *buyout funds* in *Schäfer, Fisher* (2008).

#### Number and total value of companies acquired in Germany by buy-out funds Germany Number **Euro billions** 800 ------- 140 700 600 100 500 60 20 100 0 1997 1999 2001 2003 2005 Continental Europe Number Euro billions 800 140



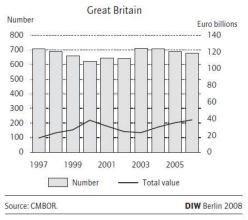


Fig. 15. Number and total value of companies acquired in Germany by buy-out funds (after Schäfer, Fisher (2008)).

Allen (2012) states: "The evidence presented suggests that venture capital and LBOs do contribute to economic efficiency in a number of ways. Venture capital has helped many prominent firms do well and there is evidence that it increases innovation. Similarly, LBOs seem to also improve economic efficiency in a number of dimensions." Allen (2012) write: "The conclusion is that venture capital and LBOs have contributed significantly to economic progress. These are therefore important innovations and have allowed higher growth and improved welfare."

In the business administration science, a considerable attention is paid to develop the methodologies for an accurate characterization of various risks, which are associated with the private equity investments, including the VC and LBO investments, because as it is described in Groh, Baule, Gottschalg (2008): "LBOs play an increasingly important role as a financing alternative in corporate lifecycles and as an asset class for institutional investors." A considerable number of other researchers worked to solve the risk management problem for the LBO investments in Peng (2001), Piatkowski (June, 2001), Quigley and Woodward (2003), Ljungqvist and Richardson (2003), Cochrane (2005), Groh and Gottschalg (2007, 2008), and Groh, Baule, Gottschalg (2008).

Piatkowski (June, 2001) write: "Higher risk of bankruptcy of the leveraged companies is nonetheless a real concern. According to Jensen (September, October, 1989b), leveraged companies are more likely to experience financial difficulties than non-leveraged companies. However, only a few leveraged companies finally go bust. Thanks to concentrated ownership, companies in financial distress are quickly and successfully restructured; the improvement in financial health and prevention of bankruptcy is achieved at much lower cost than with non-leveraged companies Jensen (September, October, 1989b). Nonetheless, higher risk of financial distress is real. There is no free lunch - higher benefits of LBO come with higher financial risk."

Groh, Baule, Gottschalg (2008) write: "... Cochrane (2005) reports a mean volatility of 86% p.a. for a sample of 16,638 private equity transactions – calculated via maximum likelihood estimates and sample bias correction for unobservable returns but does not differentiate between VC and LBOs; more importantly, he does not take account of the degrees of leverage deployed in the LBOs. Kaplan and Schoar (2005) analyze the performance of private equity investments and create a sub sample of LBOs. They do not consider idiosyncratic risk, but systematic risk - which they assume to be both equal for every transaction, and equal to the systematic risk of the S&P 500 Index. Their approach also implies, therefore, that leverage in public and private markets is identical on average. Quigley and Woodward (2003) create a VC index similar to that of Peng (2001), and report a mean annual standard deviation of returns of 14.6%, while Peng (2001) reports annual standard deviations of returns between 9.5% and 70.3% for the period from 1987 to 1999. Both papers focus on correcting missing values and selection bias and fail to either create a LBO sub-sample or to consider individual LBO capital structures in their approach. Ljungqvist and Richardson (2003) distinguish between VC and LBO market segments and analyze LBO performance while controlling for systematic risk. However, because they do not have access to exact data for individual deals, they assume industry averages for the debt/equity ratios in their calculations of LBO beta factors. These authors report an average beta factor of 1.08 for their LBO sample. Groh and Gottschalg (2008) investigate LBO performance and focus on systematic risk for transactions using detailed information on debt/equity ratios. For several scenarios based on differentiated assumptions about the risk of debt and of debt tax shields, they calculate average equity beta factors (for each scenario) ranging from 0.78 to 2.57 at transaction closing. However, it is not clear which of their scenarios is the "right" one. Furthermore, their focus on systematic risk does not enable to calculate rewards for variability."

Lang, Cremers, Hentze (February, 2010) researched the risk factors, associated with the leveraged buyout (LBO) transactions and demonstrated a new rating method based on a logistic regression to predict the defaulting and non-defaulting LBO transactions.

Therefore, the *main scientific problem*, faced by the *investors*, can be described as: What are the *winning virtuous strategies* for the *LBOs implementation* during the *private equity investment* in the conditions of the *resonant absorption of discrete information* in the *diffusion - type financial system* with the *induced nonlinearities*?

Resonant absorption of discrete information in diffusion - type financial system with induced nonlinearities and its influence on investor's ability to create winning virtuous strategies toward leveraged buyout transactions implementation during private equity investment process

Let us begin our research by presenting the important research results on the selected scientific subjects in the following order:

- 1. The technologies overview for the information transmission in the information communication technologies (ICT) science.
  - **2.** The discussion on the *definition of the phenomena of resonance in the science of physics*.
- 3. The discussion on the research results on the resonant absorption of electromagnetic signals in the science of condensed matter physics.
- **4.** The discussion on the research findings on the resonant absorption of radioactive chemical elements and their isotopes in the science of nuclear physics.
- 5. The discussion on the *obtained research results by other authors on the information absorption* in the econophysics and in the finances.
- **6.** The discussion on the existing **risk factors** during the private equity investments in conditions of the resonant absorption of discrete information in the diffusion type financial system with the induced nonlinearities.

- 7. The formulation of the Ledenyov theory on the winning virtuous strategy creation toward the leveraged buyout transactions implementation during the private equity investments in conditions of the resonant absorption of discrete information in the diffusion type financial system with the induced nonlinearities.
- 8. The discussion on the understanding of the existing differences between the influences on the investors by the symmetric/asymmetric information transmission phenomena from one side, and the impacts on the investors by the changing levels of the information absorption capacity from other side.

In the <u>science of information communication technologies</u>, it is a well known fact that the *information* can be transmitted in the *information communication channels* over the *certain frequency bands*, using the different *modulation*, *coding*, *error correction*, *access*, *multiplexing techniques* in *Ledenyov D O*, *Ledenyov V O* (2014):

- 1. The information modulation techniques, for example: The low order modulation techniques such as the Pulse Code modulation in the Ultra Wide Band (UWB) communications or the high order modulation techniques such as the 256 Qudrature Phase Shift Keying modulation in the Narrow Band (NB) communications.
- 2. The information coding techniques, for example: The Walsh coding in the spread spectrum communications.
- 3. The information error correction techniques, for example: The forward error correction techniques in the spread spectrum communications.
- 4. The information access techniques (the transmission bandwidth allocation and utilization techniques), for example: The Wide band Code Division Multiple Access (WCDMA) technique; or the Frequency Hoping technique (GSM); or Orthogonal Frequency Division Multiplexing (OFDM) in the wireless communications and the optical communications (all optical WCDMA network).
- 5. The *information multiplexing techniques* (over the selected optical bandwidth), for example: The *Synchronous Optical Network* (SONET) or the *Asynchronous Transfer Mode* (ATM) in the *optical communications*, where the information multiplexing or de-multiplexing can be done with the application of the *in-fiber Bragg gratings and other optical devices*.

In the <u>information communication theory</u> in Ledenyov D O, Ledenyov V O (2014), it was shown that the *physical* or *virtual information communication channels* can be **symmetric** or asymmetric. For example, the asymmetric physical information communication channels can have different bandwidths in the frequency (wavelength) domain, hence the different data streams over the same time period can be transmitted with the application of same modulation

techniques. The asymmetric virtual information communication channels can have the same bandwidths in the frequency domain or other physical domains, however the different data streams over the same time period can be transmitted, because of various modulation techniques application. The use of the different bandwidths or the modulation techniques at the uplink and downlink in the satellite wireless communications or the wireline communications (Asymmetric Digital Subscriber Line (ADSL)) results in an appearance of the asymmetric information communication channels with the asymmetric data streams.

In the <u>science of physics</u> the *phenomena of resonance* is defined as in *Morris* (1913, 1982, 1985), Ledenyov D O, Ledenyov V O (2014):

- a) The enhancement of the response of an electric or mechanical system to a periodic driving force, when the driving frequency is equal to the natural undamped frequency of the system.
- b) The condition of a system of subatomic particles in which the probability of a particular reaction, as for nuclear capture of a neutron, is a maximum.
- c) The *event corresponding to such a maximum*, esp. the formation of a particle state, having only a few possible modes of decay and characterized by a lifetime considerably longer than neighbouring states.

In the <u>science of condensed matter physics</u>, the research on the accurate characterization of the condensed matter by the measurements of the absorbed electromagnetic signals in the sub-surface layers in the condensed matter (the high temperature superconducting ceramics and dielectrics) at the resonance in the range of the ultra high frequencies has been conducted in Ledenyov D O, Mazierska, Allen, Jacob (2012), Leong, Mazierska, Jacob, Ledenyov D O, Batt (2012), Mazierska, Ledenyov D O, Jacob, Krupka (2012), Jacob, Mazierska, Ledenyov D O, Krupka (2012), Mazierska, Krupka, Jacob, Ledenyov D O (2012), Jacob, Mazierska, Leong, Ledenyov D O, Krupka (2012), Jacob, Mazierska, Ledenyov D O, Takeuchi (2012), Mazierska, Jacob, Ledenyov D O, Krupka (2012), Ledenyov D O (2013), Ledenyov D O, Ledenyov V O (2014), Mazierska, Leong, Ledenyov, Rains, Zuchowski, Krupka (2014).

In the <u>science of nuclear physics</u>, the research on the resonant structure of absorbed radioactive chemical elements and their isotopes distribution in the iodine air filters with the coal granules of different geometric shapes and the coal dust particles of micro- and nano- sizes at the nuclear power plants by the gamma activation analysis method has been completed in Neklyudov, Dovbnya, Dikiy, Ledenyov O P, Lyashko (2014), Ledenyov O P, Neklyudov (2013), Neklyudov, Dovbnya, Dikiy, Ledenyov O P, Lyashko (2013), Neklyudov, Ledenyov O P, Fedorova, Poltinin (2013a, 2013b), Neklyudov, Fedorova, Poltinin, Ledenyov O P (2013),

Ledenyov O P, Neklyudov, Poltinin, Fedorova (2012a, 2012b), Neklyudov, Ledenyov O P, Fedorova, Poltinin (2012). The resonant structure of absorbed radioactive chemical elements and their isotopes distribution in the iodine air filters with the coal granules of different geometric shapes and coal dust particles of micro- and nano- sizes was observed in Neklyudov, Dovbnya, Dikiy, Ledenyov O P, Lyashko (2014), Ledenyov O P, Neklyudov (2013), Neklyudov, Dovbnya, Dikiy, Ledenyov O P, Lyashko (2013), Neklyudov, Ledenyov O P, Fedorova, Poltinin (2013a, 2013b), Neklyudov, Fedorova, Poltinin, Ledenyov O P (2013), Ledenyov O P, Neklyudov, Poltinin, Fedorova (2012a, 2012b), Neklyudov, Ledenyov O P, Fedorova, Poltinin (2012). The phenomenon of resonant - type absorption of radioactive chemical elements and their isotopes in the iodine air filters with the coal granules of different geometric shapes and the coal dust particles of micro- and nano- sizes was discovered in Neklyudov, Dovbnya, Dikiy, Ledenyov O P, Lyashko (2014), Ledenyov O P, Neklyudov (2013), Neklyudov, Dovbnya, Dikiy, Ledenyov O P, Lyashko (2013), Neklyudov, Ledenyov O P, Fedorova, Poltinin (2013a, 2013b), Neklyudov, Fedorova, Poltinin, Ledenyov O P, Neklyudov, Poltinin, Fedorova (2012a, 2012b), Neklyudov, Ledenyov O P, Fedorova, Poltinin (2012).

In addition, the <u>absorption phenomena</u> in the <u>condensed matter</u> and <u>soft condensed</u> matter physics and <u>chemistry</u> has been researched by the <u>authors</u> in following publications:

- 1. The absorption of the different radioactive chemical elements and their isotopes in the soft condensed matter (the coal granules of different geometric shapes, the coal dust particles of micro- and nano- sizes) at the sound frequencies have been researched in the nuclear physics in Ledenyov O P, Neklyudov (2013), Neklyudov, Dovbnya, Dikiy, Ledenyov O P, Lyashko (2013), Neklyudov, Ledenyov O P, Fedorova, Poltinin (2013a, b), Neklyudov, Fedorova, Poltinin, Ledenyov O P (2013), Ledenyov O P, Neklyudov, Poltinin, Fedorova (2012a, b), Neklyudov, Ledenyov O P, Fedorova, Poltinin (2012), etc.
- 2. The absorption of the electromagnetic signals in the condensed matter (the high pure metals and superconductors) at the ultrasonic frequencies has been investigated in the solid state physics at the in Ledenyov O P (2012a, b, c), Ledenyov V O, Ledenyov D O, Ledenyov O P, Tikhonovsky (2012), Ledenyov O P, Fursa V P (2012), Shepelev, Ledenyov O P, Filimonov (2012a, b, c, d, e), etc.
- 3. The absorption of the electromagnetic signals in the sub-surface layers in the condensed matter (the high temperature superconducting ceramics and dielectrics) at the ultra high frequencies has been studied in the solid state physics in Ledenyov D O, Mazierska, Allen, Jacob (2012), Leong, Mazierska, Jacob, Ledenyov D O, Batt (2012), Mazierska, Ledenyov D O, Jacob, Krupka (2012), Jacob, Mazierska, Ledenyov D O, Krupka (2012), Mazierska, Krupka,

Jacob, Ledenyov D O (2012), Jacob, Mazierska, Leong, Ledenyov D O, Krupka (2012), Jacob, Mazierska, Krupka, Ledenyov D O, Takeuchi (2012), Mazierska, Jacob, Ledenyov D O, Krupka (2012), Ledenyov D O (2013), Ledenyov D O, Ledenyov V O (2014), Mazierska, Leong, Ledenyov, Rains, Zuchowski, Krupka (2014), etc.

In the sciences of economics and finances, it is a well known fact that an access to the information by the market agents can be symmetric or asymmetric, depending on the information volumes or the information quality. The possible presence of the asymmetric information phenomena and its influence on the various processes in the economics (the automobiles market) has been explained for the first time in Akerlof (1970, 2014). The early research on the informational asymmetries, financial structure and financial intermediation has been also conducted in Leland, Pyle (1977). Researching the corporate financing problems, it was confirmed that there is an information asymmetry between the firm's management and the capital investors in Myers (1984), Myers, Majluf (1984). Considering the structure of corporate ownership, Demsetz and Lehn (1985) proposed that the asymmetric information results in a change of corporate ownership structure toward the concentration of the corporate ownership in the hands of better informed managers. Long, Ravenscraft (1993) explain that there is a problem of asymmetric information in the firms: "Myers (1984) focuses on the asymmetric information between the firm's management and external funding agencies. Insiders have superior information about R&D projects that is difficult to reveal to the capital markets. For example, revealing this confidential information can provide an important signal to competitors (Bhattacharya and Ritter, 1983). Even announcing that an R&D project is being undertaken may provide the competition with valuable information. This asymmetric information creates a pecking order where internal funds are preferred to external sources of capital." In the case of leveraged buyouts, there are various information asymmetries, which have been researched by scientists. Opler, Titman (1991) write: "Another influence on leveraged buyout activity may be the extent of informational asymmetry between managers and shareholders. There are two reasons why informational asymmetry may induce a firm to go private:

- (i) informational asymmetry increases the chances that a firm is undervalued, creating opportunities for individuals with superior information (such as management) to gain from going private;
- (ii) informational asymmetry gives managers more latitude to implement their own agendas without sanction from public shareholders and thus increases gains from high ownership concentration.

The second reason is related to work by *Demsetz and Lehn (1985)* who argue that *share ownership* is likely to be more concentrated when there is more *asymmetric information* because of *larger gains from monitoring*. They argue that *unsystematic risk* is related to the *uncertainty of the firm's operating environment* and thus proxies for the *degree of asymmetric information*."

Most recently, Schäfer, Fisher (October 16, 2008) stated: "Asymmetric information between entrepreneurs and capital investors and behavior risks limit the financing opportunities for companies. This can result in rationing by lenders—or as regards listing in an illiquid stock market segment—by the capital market. Companies that are owned privately and by families are regarded as being particularly in-transparent for a potential lender or shareholder and therefore tend to be limited in terms of financing. Buy-out funds can alleviate this. Off-market equity capital is suitable for strengthening the companies' assets."

The LBO transactions completion problem in the conditions of asymmetric information has been investigated in Opler, Titman (1991), Kaplan, Strömberg (2008; Winter, 2009), Schäfer, Fisher (October 16, 2008), Yousfi (2012).

In the <u>science of econophysics</u>, the authors studied a role of the <u>absorptive capacity</u> in the <u>learning</u> and innovation processes in Cohen, Levinthal (1990), Farina (2008), Hussinger (2010, 2012). Farina (2008) write on the knowledge and information absorptive capacity by the firm: "According to Cohen and Levinthal's (1990) "absorptive capacity" concept, firms' ability to get knowledge and information from their external environment is a function of the firms' specialization choices and experiences. In particular, firms operating in many market segments are likely to possess more internal capabilities than firms operating in few market segments since, as the volume and complexity of information in the environment increase, the organization needs to have correspondingly high levels of information processing capacity (Miller and Chen (1994); Hambrick, (1982); Khandwalla (1973))." Farina (2008) continues to explain: "In fact firms' ability to use network ties for accessing information about opportunities and choices otherwise not available is depending on internal resource endowments and in particular on "absorptive capacity".

In the <u>science of business administration</u>, the authors analyzed the important scientific findings in the *research on the strategy creation problems* in *Porter* (1979, 1980, 1982a, b, 1983, 1985, 1987a, b, 1991, 1994a, b, 1996a, b, 1997, 2001a, b, 2008, 2013), *Porter*, *Harrigan* (1981), *Porter*, *Salter* (1982), *Montgomery*, *Porter* (1991), *Porter*, *Rivkin* (2000), *Porter*, *Sakakibara* (2004), *Anand*, *Bradley*, *Ghemawat*, *Khanna*, *Montgomery*, *Porter*, *Rivkin*, *Rukstad*, *Wells*, *Yoffie* (2005), *Porter*, *Kramer* (2006), *Grant* (2001), *Besanko*, *Shanley*, *Dranove* (2007), *Gavetti*, *Rivkin* (2007), *Teece*, *Winter* (2007), *Martin* (1998-1999b, 2005-2006b) with the

purpose to formulate the *Ledenyov theory* on the winning virtuous strategy creation toward the *LBO* transactions implementation during the private equity investments at the resonant absorption of discrete information in the diffusion - type financial system with the induced nonlinearities.

The Ledenyov theory postulates that the lucky investors with the highest information absorption capacity, who experience the phenomenon of resonant - type absorption of information, are able to create the winning virtuous strategies through the decision making process on the available choices toward the leveraged buyout transactions implementation in the diffusion - type financial system with the induced nonlinearities, applying the econophysical econometrical analysis techniques in Schumpeter (1906, 1933), Bowley (1924), Box, Jenkins (1970), Grangel, Newbold (1977), Van Horne (1984), Taylor S (1986), Tong (1986, 1990), Judge, Hill, Griffiths, Lee, Lutkepol (1988), Hardle (1990), Grangel, Teräsvirta (1993), Pesaran, Potter (1993), Banerjee, Dolado, Galbraith, Hendry (1993), Hamilton (1994), Karatzas, Shreve (1995), Campbell, Lo, MacKinlay (1997), Rogers, Talay (1997), Hayashi (2000), Durbin, Koopman (2000, 2002, 2012), Ilinski (2001), Greene (2003), Koop (2003), Davidson, MacKinnon (2004), Campbell, Lo, MacKinlay (1996) and using the creative imperative integrative intelligent conceptual co-lateral adaptive logarithmic thinking process with the use of the inductive, deductive and abductive logics in Martin (1998-1999, 2005-2006) in the frames of the strategic choice structuring process, that is the winning through the distinctive choices process in Martin (1998-1999a, 2005-2006a, 2004, 2009), Moldoveanu, Martin (2001), Lafley, Martin (2013), aiming both to get an increased return premium and to make a positive social impact in the local community and society in the frames of the socially responsible investment (SRI) process that integrates social, environmental, and ethical considerations into investment decision making in Waddock, Graves, (1994), Arora, Gangopadhyay (1995), Sparkes (1998, 2004, 2008), Johnson, Greening (1999), Lyndenburg (2002), Cox, Brammer, Millington (2004), Kotler, Lee (2005), Louche, Lydenberg (2006), McWilliams, Siegel, Wright (2006), Scholtens (2006), Cespa, Cestone (2007), Cumming, Johan (2007), Williams (2007), Hull, Rothenberg (2008), Reinhardt, Stavins, Vietor (2008), Renneboog, Horst, Zhang (2008), Arjalies (2010), Crifo, Mottis (2010), Morrell, Clark (2010), Baron, Harjoto, Jo (2011), Crifo, Forget (February, 2012).

In other words, the *absorbed information* by the *investors*, who experience the *phenomenon of resonant absorption of information*, creates a *knowledge base*, which is necessary for the successful creation and execution of the *winning virtuous strategies* toward the *leveraged buyout transactions implementation* during the *private equity investments* at the

resonant absorption of discrete information in the diffusion - type financial system with the induced nonlinearities. It follows from the Ledenyov theory that the level of information absorption by the investor (the deal maker) in the free market economy is predefined by the information absorption capacity, which may depend on the investor's education degree, professional skills and competence, professional experience, access to the consulting advices, access to the computing power, presence of simulation software and some other factors.

In general, the *authors* think that the *information modulation techniques*, *information coding techniques*, *information error correction techniques*, *information access techniques*, *information multiplexing techniques* can lead to the *information asymmetries* appearance and have multiple possible impacts on the various *economic variables* in the *economics and finances*, which have to be researched in details. However, let us distinguish the impacts by both:

- 1. The *asymmetric information* (the asymmetric information communication channels, asymmetric information data streams) by the *market agents*, and
- 2. The influences by the *asymmetric information absorption* (the *different levels of information absorption*) by the *market agents*.

For instance, in accordance with the Ledenyov theory on the information absorption in the economics and finances, we can assume that the different investment strategies (the successful or failed investment strategies) can be created to implement the LBO transactions in the case, when there are the symmetric information communication channels for all the investors (the market agents), because there may be the different levels of information absorption (the different information absorptive capacity) by the investors. This result is not trivial and it is in a contradiction with the existing understanding that the asymmetric information is mainly responsible for the creation of the different investment strategies (the successful or failed investment strategies) by the investors (the market agents) to implement the LBO transactions.

In the case of the *LBO transactions*, going from the *existing understanding*, all the *investors* have to create the *same investment strategies* to implement the *LBO transactions* in the ideal case of the *symmetric information communication channels*, however as it is shown in the *Ledenyov theory on the information absorption in the economics and finances*, there may be the *phenomena of asymmetric information absorption* by the *investors*, which results in the *various investment strategies creation* by the *investors* in the real life conditions.

### **Conclusion**

The authors performed an original research on the fundamentals of winning virtuous strategies creation toward the leveraged buyout transactions implementation during the private equity investment in the conditions of the resonant absorption of discrete information in the diffusion - type financial system with the induced nonlinearities in particular, and at the influences by the Schumpeterian creative disruption processes in the free market economy in general. Going from the academic literature, we made a comprehensive review on the various aspects of modern financial engineering approaches to make the private equity investments and to design the leveraged buyout and venture capital firms, funds and transactions in the finances. We highlighted a private equity's important role in the Schumpeterian creative destruction processes in the free market economy, discussing the leverage buyout transactions process and the accurate characterization of the leverage buyout transactions properties at the resonant absorption of discrete information in the diffusion - type financial system with the induced nonlinearities. We formulated the *Ledenyov theory* on the *winning virtuous strategies creation* toward the leveraged buyout transactions implementation during the private equity investment in conditions of the resonant absorption of discrete information in the diffusion - type financial system with the induced nonlinearities.

## Acknowledgement

The science of econophysics, which considers the physics of finance and economics, is becoming very popular among the financiers in Weatherall (2013). In this introductory condensed research article, the authors attempted to apply the theoretical econometrical and econophysical principles from the academic literature to research and better understand the complex private equity issues with a particular attention to the venture capital funds and leveraged buyout funds. In our opinion, the presented research findings may be of some use for the young scientists, professors in the finances and economics, subject experts, financial analytics, experienced financiers, and business leaders, who have a desire to learn more on the fundamentals of leveraged buyout transactions in conditions of the continuous and discrete information absorption processes in the diffusion – type financial systems with the induced nonlinearities. It makes sense to say that the research article is written on the basis of lecture notes, which have been prepared for and presented at the courses of our invited lectures on the fundamentals of leveraged buyout transactions under the influences by the continuous and

discrete information absorption processes in the diffusion – type financial systems with the induced nonlinearities at the leading universities around the World over the recent decades. We also decided to include some our thoughts, expressed during the subsequent Q&A sessions after the presented lectures and kindly recorded by our students.

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There would be appropriate to say that, in an *information age*, the first author's special efforts have been primarily directed towards the *scientific information gathering, systematization* and *detailed analysis* in the frames of this research project on the *fundamentals of leveraged buyout transactions* at an influence by the *continuous and discrete information absorption processes* in the *diffusion – type financial systems* with the *induced nonlinearities*; hence, the *first author* would like to thank the professional stuff at the *central library* at *James Cook University* in *Townsville*, *Queensland*, *Australia* for providing the *first author* with all the necessary technical support in relation to the literature search on the subjects of his *multidisciplinary research interest* in the electronic research databases at *Australian* universities, replying to the numerous chaotic research requests timely, and making everything possible to assist with the completion of the highly innovative advanced research on the *fundamentals of leveraged buyout transactions* at presence of the *continuous and discrete information absorption processes* in the *diffusion – type financial systems* with the *induced nonlinearities* at the *James Cook University* in *Townsville*, *Queensland* in *Australia* in 2000 – 2014.

The first author would like to comment that the informative scientific discussions on the accurate characterization of the fundamentals of leveraged buyout transactions at an impact by the continuous and discrete information absorption processes in the diffusion – type financial systems with the induced nonlinearities, which have been conducted by the first author with the M.Sc. students, Ph.D. candidates, professors, visiting scientists and other faculty members during the numerous scientific seminars and brain storm research meetings at James Cook University in Townsville in Queensland in Australia, are generously appreciated, because these valuable scientific opinions exchanges encouraged the first author to generate the new original scientific ideas and make the creative imperative integrative intelligent conceptual co-lateral adaptive logarithmic thinking with the application of the inductive, deductive and abductive logics analysis as far as the fundamentals of leveraged buyout transactions is concerned.

A certain part of an *introductory condensed research article* has been written during the first author's yachting with the Australian friends in Melbourne, Victoria, Australia and in Brisbane, Queensland, Australia, when a number of the creative research ideas and important research findings on the private equity, including the venture capital and leveraged buyout firms, funds, transactions, came to his mind. Most of the ideas have been discussed with the Australian friends, when on the yachts. Sometimes, the thoughtful discussions have been further conducted during the "numerous meetings without the ties" with the great Australian philosophers, professors, scientists, businessmen, lawyers, governmental officials and political leaders in the relaxing trusted mutual-respect atmosphere, characterized by the pluralism of research opinions on the topics of interest, during the Yara valley and Mornington-Peninsula limo tours (www.yaravalleylimowinetours.com.au). All these exchanges of opinions fascinated the first author's mind, stimulated the abstract thinking on the presented assumptions, and inspired to work consistently to complete the writing of this highly innovative condensed research article on the fundamentals of the leveraged buyout transactions in the case, when the resonant discrete information absorption processes are present in the diffusion – type financial systems with the various types of induced nonlinearities, at James Cook University in Townsville, Brisbane, and Gold Coast in Queensland in Australia in 2014.

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