

# A quarter of a century: mobility and stagnation in India's rural labour market

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# A Quarter of a Century

# **Mobility and Stagnation in India's Rural Labour Market**

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# A Quarter of a Century: Mobility and Stagnation in India's Rural Labour Market

#### Abstract

Transformation of the countryside from agrarian subsistence economy to non-farm monetised economy is propagated as a precursor of growth and development and involves shifting of labour from farming to off-farm activities. India has started its journey in this path but has a long way to go. Researchers also question whether the changing pattern of rural labour is a positive phenomenon or a distress one. This paper attempts to examine the complexity of changes in rural labour market in India over a quarter of a century to untangle the dynamics. It is observed that the changes taking place are not always conducive to progress as a large part of it is distress driven. While some social groups are going up the ladder, a large mass of the others are stagnating in same or similar occupations. It appears that agriculture still holds the key to rural development. A three pronged strategy of agricultural progress, human capital formation, and rural industrialisation is necessary for breaking the shackles of continuity and usher in changes that are real rather than apparent.

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# I. INTRODUCTION

Development theories lay great importance on the necessity of transforming a predominantly agrarian subsistence economy to a non-farm monetised economy as a facilitator of growth and development. The process involved in such a transformation includes movement of workers from agriculture to secondary & tertiary sectors, from cultivation to non-farm activities, from self-employment to wage labour – both over time and across generations. India has started its journey on this path but has a long way to go yet as close to two-third of its population and workforce are still dependent on agriculture for their livelihood. In addition, this linear model of development has been questioned recently, researchers commenting that the transformation process in the labour profile may be forced and distress-driven rather than dynamic and due to pull factors (a forceful argument by Abraham, 2009 and also by Sen & Jatav, 2010). This paper explores these issues related to the changing pattern of rural labour in India over a quarter of a century using large sample survey data from National Sample Survey Office (NSSO) of India. We observe that the changes occurring in the countryside carry both signs of change and continuity. A section of the population, mostly from the advanced social classes, has experienced sectoral mobility and

vertical movements. But for a large section, especially the Scheduled Caste population, the movements are lateral from one low-paying job to another, and mostly driven out of despair. The changing occupational distribution is therefore to a large extent apparent and in reality there are clear symptoms of stagnation, which, if overlooked, has serious implications for the development process in general and social inclusion in particular.

# II. CURRENT RESEARCH BASE

India's rural economy, especially the agricultural sector has seen a lively and rich research body developing around it, befitting its central role in the social, economic, and political processes. Most of these have dwelt on the situation of rural labour, either briefly or at length [see Bardhan (1977) for a survey of research till late 1970s and Coppard (2001) for an excellent survey of more recent literature focussed on rural non-farm sector]. Apart from those already mentioned, studies that focus specifically on rural labour include Sastry (2002), Bhaumik (2002), Chadha & Sahoo (2002), Bhalla (2003), Deshingkar and Farrington (2006), Eswaran et al (2009), Ranjan (2009), Binswanger-Mkhize (2013). Almost all these studies report a declining share of agriculture and farming among rural workers and movement onto secondary and tertiary sectors. However, the dynamics and the merit of such changes have been questioned in recent years and the jury is divided on whether the changes are growth-driven and virtuous or distress driven and vicious. We critically analyse the changes observed over a long time period of a quarter of a century to smooth over periodical short term disturbances by looking at parameters like employment status, sectoral and occupational distributions, wage and consumption levels and movements over time and generations.

# III. RESULTS AND DISCUSSION

# 1. Employment Status

The quarter century period of 1983-2009 has witnessed a marginal drop in Labour Force Participation rate (LFPR) in rural India at the aggregate (Tables 1 & 2). But the four populous, predominantly rural, and economically slow-moving states of Uttar Pradesh, Madhya Pradesh, Bihar, and Rajasthan have witnessed a rise in LFPR – probably signalling increased work participation by poor households in states. This has been accompanied by a fall in employment rate as well, indicating lower absorption of rural labour into productive jobs. Self-employment, especially in agriculture, has declined along with a rise in casual wage labour. Regular salaried work has increased in Punjab, Haryana, Gujarat, Tamil Nadu, and Himachal Pradesh, but has declined elsewhere, indicating its link with the economically

better-off states. Thus the broad picture is that of increased work participation, delining labour absorption, and increased casualisation.

Social stratification prevents this broad trend to be applicable across the spectrum. There has been absolute decline in the number of Hindu Upper Caste (HUC) workers all along – mirroring the substantial rural-urban migration observed among this social class facilitated by their superior social, economic, and human capital profile. Casualisation has also declined for this group and includes just about one-fourth of all HUC workers. On the contrary, incidence of casual wage labour is above 40 per cent for Hindu Scheduled Tribe (HST) workers and over 60 per cent for Hindu Scheduled Caste (HSC) workers, and has been increasing over this period. Thus the processes of change in employment status are different across socio-religious groups with the HUCs clearly having an edge over the others.

# 2. Sectoral & Occupational Changes

There is no doubt that over this quarter century workers in rural India have moved out of agriculture, now accounting for two-third of all rural workers compared to more than four-fifth in 1983 (Tables 3 & 4). Sectors that have gained from this outflow are Construction (+6.5 percentage points), Trade, Hotel, &Restaurant (+4.0), Manufacturing (+3.0) and Transport & Communication (+2.5). This has been paralleled by changes in occupational divisions also (Tables 5 & 6). While farming as an occupation declined in importance, major gainers have been Production & Construction related jobs (+13 percentage points), Administrative & Managerial jobs (+2.5), and Technical and Professional jobs (+2.2).

Again, these shifts are not uniform across social groups. The HSTs have seen lowest decline in share of agriculture/farming, indicating their continued dependence on land/forests for livelihood. Highest decline in share of land based activities has been for the HSCs, most of whom have moved into the construction sector, reflecting perhaps the landlessness and increasing land alienation within this group. For the HUCs, the movement is mainly from agriculture to manufacturing and trade at the sectoral level, and from farming to administrative, managerial, sales, and professional jobs at the occupational level.

Thus we observe a continuity for the HSTs in primary & land-based activities, movement of HSCs into the lower rungs of secondary sector, and climbing up towards better-off tertiary sector jobs by the HUCs.

# 3. Intergenerational Mobility

Are these movements breaking the shackles of traditional family occupation domain where children continue their parental jobs? This may be answered if look at industrial/occupational

distribution of children (a mere euphemism for all 20+ population either of whose parents are still working) vis-a-vis their parents. It is observed that even among co-habiting households occupational and industrial pattern shows a shift from agriculture to construction, trade, manufacturing, and transport sectors over generations (Table 7). However, there is substantial stickiness as well as more than 75 per cent of agricultural sector workers have their children in this sector itself (Table 8). Similarly, 70 per cent of manufacturing & construction sector workers have their children following in their footsteps. Intergenerational mobility is relatively higher among Transport and Community, Social & Personal Services sector workers where more than half of the children venture into sectors other than that of their parents. It is also noteworthy that there exist movements from non-agricultural sectors to agrcultural sector over generations, though the magnitude is small.

At occupational level too, stickiness is high for farming and production & construction related jobs (Table 9). Movements from these occupations to administrative & managerial jobs are negligible. Again, there exists some workers who have moved into farming though their parents were in non-farm occupations.

The fluidity observed earlier over time is therefore working within households as well where current generation workers are moving out of parental industry/occupation. But we now have evidence that the shift is not always a one way traffic out from primary sector/occupations. People, though small in numbers, are moving into land based activities as well and the transformation process is stymied rather than full fledged.

# IV. MOBILITY AND STAGNATION

While the evidence so far suggests considerable mobility in the rural labour scenario, we have also observed signs of stagnation across generations and for some social groups. This will become clearer if we cross-tabulate industrial sectors and occupations (Table 10).

It is observed that while workers in agricultural sector have declined as a whole, there has been a rise in processing jobs within agro-sector indicating saturation, or even overflow, of farming/cultivation in terms of labour absorption. Increasing share of manufacturing sector workers has been mainly in the form of increased labourers compared to artisans and self-employeds. Almost all of the increase in construction and service sector jobs have been for labourers and service-providers rather than in administrative/managerial jobs. For trade & hotels etc. sector too, increase has been mainly in the form of sales workers and servicemen and not for managerial jobs. Only for the transport sector we observe a balanced rise in transport equipment producers and transport operators.

It is therefore evident that the movement of workers away from the agricultural sector in mainly shift of surplus farm-labour into other non-farm manual work, especially in construction, manufacturing, and transport. If this shift is demand induced and growth-driven then it would be dynamic and is likely to lead to a virtuous development trajectory. However, if the shift is supply induced and distress-driven, then the process is likely to create stagnation and crisis in the countryside.

We can get some idea about the process if we look at sources of income and consumption pattern. The myth that shift of workers from agro-labour to non-agro labour is always beneficial is perpetuated by the fact that households whose predominant source of income is non-agro labour have an average consumption level that is more than twice of the households whose predominant source is agro-labour (Table 11). There are also evidences to show that productivity, wages and working conditions is generally higher in the non-farm sector than in the farm sector (Fisher and Mahajan 1998). In addition, MPCE of non-agro-labour households have increased by close to 7 per cent per annum over this quarter century while that of agro-labour households have marginally declined (Table 12). However, this does not guarantee that workers moving into agro-sector will be assured of such higher levels of wage, income and consumption. What has been the Indian evidence in this regard? We observe that proportion of households who report that cultivation is their predominant source of income have dropped from 41 per cent to 32 per cent over the quarter century, which is expected in light of the employment dynamics observed earlier (Table 13). Also expected is the increased share of households who report self-employment in non-agriculture as their predominant source of income because of the rise in share of technical and professional occupation and trade & hotel sector jobs. However, bewildering is the fact that households reporting agricultural labour as their predominant source of income has gone up while those reporting non-agricultural labour has gone down. Thus we have a seemingly paradoxical situation where share of wage labourers in non-agro sectors is going up but proportion of households reporting these jobs as their major income source is declining. This is only possible if majority of the non-agricultural wage labourers are engaged in low paying irregular jobs, and households have a diversified labour-use pattern with some family members (who are surplus farm labour) taking up whatever off-farm work is available to supplement family income. This is supported by the fact that wage increase over these 25 years has been lowest in Construction sector, followed by Production, Sales and Transport – specifically the very sectors which have witnessed inflow of workers in recent times (Table 14 & 15). The process at play is thus a distress driven supply push of surplus agricultural labourers into non-farm

jobs that are irregular and ill-paid and does not contribute much to the gross household income. Added to this is the fact that while share of non-agro-labour households are going down, their average consumption level is going up. This is clearly leading to increased inequality in the countryside with pauperisation of the masses and increased riches for a select few. Social inequality is also increasing as the processes are different across social groups as mentioned earlier.

The distress is all the more evident if we look at the gender dimension. It is observed that the rural female workers have witnessed very little changes over the years. Their dependence on agriculture is as high as 80 per cent even in 2009 and share of casual wage labour has been steady around 42-44 per cent. It is the males who have been shifting out of land based activities and for whom casualisation have increase by more than 10 percentage points. All these indicate that rural male agricultural workers and self-cultivators under duress are venturing into seasonal, casual off-farm jobs to supplement family income while the farm-jobs are entrusted to the women folk of the household. Bereft of adequate human capital, the surplus male labourers get into low-productive, low-paid manual jobs which have pathetic work conditions and unsure duration. The distress-driven employment growth in the rural non-farm sector observed by researchers during the decade 1993-2004 has clearly extended its stay. The transformation process is therefore more cosmetic than meets the eye and indicates stagnation rather than mobility.

# V. CONCLUSION

We have thus evidence to comment that the transformation process currently underway in the labour market of rural India is a stunted one with the fluidity being more apparent than real and limited to a small subsection of the population. This section, predominantly the upper caste households, is having a dynamic change and moving out of low productive primary land-based occupations to better paying secondary and tertiary jobs. For the majority population the movements are distress driven and from one low paying job to another with frequent seasonal switches between them. This is caused by low agricultural productivity, adverse man-land ratio, and lack of capital formation in rural India which is pushing out surplus labour while lack of adequate human capital (education and skill demanded by modern secondary and tertiary sector) on one hand and constricted growth of labour-intensive small and medium non-farm enterprises in rural areas on other are preventing these workers from gaining access to non-primary jobs that are regular and better-paying. The policy thrust therefore has to be three-pronged – improving agricultural productivity through capital

formation and stabilisation of costs and prices, ensuring skill formation among rural youth, and encouraging proliferation of rural industries that have high employment elasticity. Contrary to popular perception, the changes in rural labour dynamics does not call for policy holiday for agricultural sector though apparently its share in employment is declining. Rather this sector calls for immediate support to convert the rural transformation process from being distress-driven to growth-oriented. Sadly, governments over the last two decades have relied more on agricultural subsidies rather than public investment to pay lip service to the rural economy. It is high time that policies take a *bend in the river*, otherwise rural economy will surely capsize, an eventuality that *urbanising* India cannot afford.

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# Notes

[Author is indebted to Jhilam Ray for letting use of his work on intergenerational mobility in this paper without implicating him in anyway whatsoever]

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<sup>&</sup>lt;sup>1</sup> The NSSO conducts periodical Large Sample Surveys on the Employment, Unemployment, Consumption Expenditure of the people. These surveys provide a host of information on the Employment Status, Broad Occupation group, Wages earned of each individual, as also the Monthly Per-capita Consumption Expenditure for each family. For further details on NSSO Surveys, see www.mospi.nic.in.

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 $\frac{Table\ 1}{\textbf{Rural\ Work\ Participation\ and\ Employment\ Types}}$ 

Training the state of the state								
Catagomi	1983			2009				
Category	Male	Female	All	Male	Female	All		
Not in Labourforce <sup>®</sup>	45.5	58.5	51.8	45.0	61.3	53.0		
Unemployed <sup>#</sup>	2.1	1.4	1.9	1.9	2.4	2.1		
Self Employed <sup>^</sup>	59.5	54.1	57.8	53.0	50.3	52.3		
Casual Labourer <sup>^</sup>	29.8	42.2	33.7	38.3	44.2	39.9		
Regular Salaried Worker	10.1	3.6	8.1	8.7	5.5	7.8		

Source: Authors' calculation based on NSSO (1983, 2010).

Note: @ - as percentage of 6+ population; # - as percentage of labourforce; ^ - as percentage of total workers

 $\frac{Table\ 2}{ \mbox{Growth in Rural Work Participation and Employment Types} - 1983-2009 }$ 

Category	Male	Female	All
Not in Labourforce	1.6	1.8	1.7
Unemployed	1.2	3.9	1.8
Self Employed	1.2	0.3	0.9
Casual Labourer	3.4	0.8	2.4
Regular Salaried Worker	1.0	2.9	1.2

Source: Authors' calculation based on NSSO (1983, 2010).

Table 3

Rural Employment by Major NIC Sectors

Catagom		1983			2009	
Category	Male	Female	All	Male	Female	All
Agriculture, incl F & F	82.6	88.2	85.2	62.5	78.9	66.8
Mining	0.1	0.1	0.1	0.8	0.3	0.7
Construction	4.0	2.8	3.1	11.4	4.2	9.5
Manufacturing	4.4	4.1	4.2	7.1	7.6	7.2
Elec, Gas & Water	na	na	na	0.2	na	0.2
Transport, St & Comm	0.7	0.1	0.6	4.2	0.3	3.2
Fin & Business Services	0.1	na	0.1	0.8	0.2	0.6
Trade, Hotel & Resta	4.1	0.5	2.8	8.2	3.1	6.8
CS&P Services	3.9	4.3	4.0	4.6	4.8	4.6

Source: Authors' calculation based on NSSO (1983, 2010).

Note: Columns do not add up to 100 due to rounding off and leaving out of minor sectors; na - denotes negligible share.

 $\frac{\text{Table 4}}{\text{Growth in Rural Employment by Major NIC Sectors}} - 1983-2009$ 

Category	Male	Female	All	
Agricultural	-0.2	-0.3	-0.2	
Mining	46.5	15.5	38.7	
Construction	60.2	20.3	49.8	
Manufacturing	24.3	27.3	25.1	
Elec, Gas & Water	44.2	15.5	39.7	
Transport, St & Comm	68.3	68.5	68.3	
Fin & Business Services	75.4	103.5	77.0	
Trade, Hotel & Resta	32.4	16.5	29.6	
CS&P Services	26.2	62.4	31.4	

Source: Authors' calculation based on NSSO (1983, 2010).

Table 5
Rural Employment by Major Occupation Groups

Contraction		1983			2009		
Category	Male	Female	All	Male	Female	All	
Admin & Managerial	0.4	0.1	0.3	3.4	1.9	3.0	
Technical & Professional	1.4	0.3	1.1	3.5	3.1	3.4	
Clerical	0.3	0.0	0.2	0.9	0.3	0.7	
Sales	3.8	2.1	3.3	3.7	1.3	3.1	
Service	1.0	0.8	0.9	1.8	1.2	1.6	
Farming	83.2	90.0	85.3	62.7	78.8	67.0	
Production	6.8	4.9	6.2	21.9	13.0	19.5	
Transport	0.7	0.0	0.5	1.6	0.2	1.2	

Source: Authors' calculation based on NSSO (1983, 2010). Note: Columns do not add up to 100 due to rounding off.

 $\frac{Table\ 6}{Growth\ in\ Rural\ Employment\ by\ Major\ Occupation\ Groups\ -\ 1983-2009}$ 

Category	Male	Female	All
Admin & Managerial	178.2	261.1	188.4
<b>Technical &amp; Professional</b>	43.2	153.6	52.8
Clerical	50.9	233.4	55.6
Sales	14.2	5.7	12.6
Service	30.8	18.7	27.6
Farming	10.3	9.6	10.1
Production	56.4	37.0	51.8
Transport	38.3	na	40.1

Source: Authors' calculation based on NSSO (1983, 2010).

<u>Table 7</u>
Changing Employment Structure across Generations

Changing Employment Structure across Generations								
NIC Category	Current	Previous Occupation		Occupation	Current	Previous		
Wie Calegory	Generation	Generation		Category	Generation	Generation		
Agricultural	67.6	73.0		Admin & Mang	3.2	3.6		
Mining	0.7	0.7		Tech & Prof	1.8	1.3		
Construction	9.4	7.2		Clerical	0.8	1.1		
Manufacturing	7.0	4.8		Sales	3.2	3.6		
Elec, Gas & Water	0.2	0.2		Service	1.6	1.6		
Transport, St & Comm	3.2	2.2		Farming	41.4	54.8		
Fin & Business Services	0.7	0.5		Production	44.4	31.5		
Trade, Hotel & Resta	6.9	7.5		Transport	1.7	0.7		
CS&P Services	4.8	4.7						

Source: Authors' calculation based on NSSO (2010).

 $\it Note:$  Columns do not add up to 100 due to rounding off and leaving out of minor sectors.

<u>Table 8</u>
Movement across major NIC groups over Generations – Outflow Matrix

NIC Category	Agri	Manufac	Constr	Trade &	Transport,	CS&P
NIC Category	culture	turing	uction	Hotels	St & Comm	Services
Agriculture	80.8	8.5	11.3	16.4	17.9	27.2
Manufacturing	4.4	70.3	8.3	7.5	12.2	5.9
Construction	6.0	6.0	69.0	8.5	13.0	8.5
Trade, Hotel & Resta	3.2	6.6	4.3	58.0	5.6	15.1
Transport, St & Comm	2.6	3.7	4.2	6.3	46.3	5.6
CS&P Services	3.2	4.8	2.9	3.3	4.9	37.7
	100.0	100.0	100.0	100.0	100.0	100.0

Source: Authors' calculation based on NSSO (2010).

 $\frac{Table\ 9}{\textbf{Movement across major\ Occupation\ groups\ over\ Generations-Outflow\ Matrix}}$ 

Occupation Category	Farming	Produc tion	Admin & Mang	Others
Farming	72.7	5.0	12.1	19.2
Production	16.8	85.8	16.5	24.0
Admin & Managerial	3.4	2.2	56.4	5.8
Others	7.1	7.0	15.0	51.0
	100.0	100.0	100.0	100.0

Source: Authors' calculation based on NSSO (2010).

<u>Table 10</u> **Employment Share by Industry and Occupation** 

Employment Share by Industry and Occupation									
NIC Category	1983	2009	Previous Generation	Current Generation					
Agriculture	85.2	66.6	71.6	65.8					
Farming	85.1	66.0	53.9	39.2					
Food Processing	0.1	0.6	17.7	26.6					
Manufacturing	4.1	6.7	4.4	6.7					
Labourers	0.2	1.0	0.1	0.1					
Artisans	3.8	5.1	3.9	6.0					
Admin	0.1	0.6	0.4	0.6					
Construction	3.1	8.9	6.3	8.7					
Labourers	3.0	8.8	6.2	8.6					
Admin	0.1	0.1	0.1	0.1					
Trade & Hotels	2.8	5.3	6.0	5.6					
Workers	2.7	3.9	4.3	4.1					
Admin	0.1	1.4	1.7	1.5					
Transport, St & Comm	0.6	2.6	1.6	2.8					
Producers	0.1	1.7	1.0	1.6					
Operators	0.5	0.9	0.6	1.2					
Services	4.1	4.4	4.3	4.5					
Operators	1.8	3.8	3.4	3.9					
Admin	0.1	0.6	0.9	0.6					
Others	2.2	5.3	5.7	5.9					

Source: Authors' calculation based on NSSO (1983, 2010).

 $\frac{\text{Table 11}}{\text{MPCE by Predominant Source of Income and Socio-religious Group}}$ 

Social	1983				2009			
Group	SEAg	AgLab	NAgLab	SENAg	SEAg	AgLab	NAgLab	SENAg
Hindu Upper	905	766	644	882	1074	869	2318	1185
Hindu OBC	na	na	na	Na	959	802	1504	986
Hindu SC	870	696	563	621	805	748	1085	885
Hindu ST	632	667	568	1404	739	651	1100	796
Muslims	887	1009	615	673	873	725	1236	957
All Total	887	771	603	829	901	770	1612	1027

Source: Authors' calculation based on NSSO (1983, 2010).

Note: MPCE are at constant 2009-10 prices, deflated using CPIAL linked series

 $\frac{\text{Table } 12}{\text{Growth in MPCE by Predominant Source of Income and Social-religious Group}}$ 

Social Group	1983-2009 (% pa)						
Social Group	SEAg	AgLab	NAgLab	SENAg			
Hindu Upper	0.75	0.54	10.40	1.37			
Hindu SC	-0.30	0.30	3.71	1.70			
Hindu ST	0.68	-0.10	3.75	-1.73			
Muslims	-0.06	-1.13	4.04	1.69			
All Total	0.06	-0.01	6.69	0.96			

Source: Authors' calculation based on NSSO (1983, 2010).

Table 13
Households by Predominant Source of Income and Socio-religious Group

Social	1983				2009			
Group	SEAg	AgLab	NAgLab	SENAg	SEAg	AgLab	NAgLab	SENAg
Hindu Upper	48.6	5.6	22.2	12.2	44.3	8.0	13.7	16.1
Hindu OBC	na	na	na	na	36.2	13.2	23.6	16.2
Hindu SC	20.4	8.3	54.0	10.1	17.7	22.2	36.3	13.9
Hindu ST	43.4	7.1	38.9	4.7	35.4	13.8	35.7	6.3
Muslims	33.3	8.1	28.1	19.8	21.4	17.5	23.2	24.9
All Total	40.8	6.6	30.7	11.7	31.9	14.8	25.6	15.5

Source: Authors' calculation based on NSSO (1983, 2010).

Table 14

Real Wage by Occupation and Socio-religious Group (Rs per week)

Sector/	1983				2009			
Occupation	HST	HSC	HUC	MUS	HST	HSC	HUC	MUS
Farming	128	157	255	145	376	411	478	489
Transport	145	174	278	162	546	698	779	800
Sales	174	180	186	232	631	637	693	769
Production	168	244	238	215	607	686	967	755
Construction	174	209	267	128	519	618	783	674
Tech & Prof	354	139	568	273	2031	2185	2658	2064
Admin & Man	313	232	435	377	2680	1974	4292	2567

Source: Authors' calculation based on NSSO (1983, 2010).

Note: Wages are at constant 2009-10 prices, deflated using CPIAL linked series

Table 15

Growth in Real Wage by Occupation and Social-religious Group

Sector/Occupation	1983-2009 (% pa)						
Secion/Occupation	HST	HSC	HUC	MUS			
Farming	7.8	6.5	3.5	9.5			
Transport	11.1	12.0	7.2	15.8			
Sales	10.5	10.2	10.9	9.3			
Production	10.5	7.2	12.3	10.0			
Construction	7.9	7.8	7.7	17.1			
Tech & Prof	18.9	58.9	14.7	26.2			
Admin & Man	30.2	30.0	35.5	23.2			

Source: Authors' calculation based on NSSO (1983, 2010).