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# Price expectations in neo-Walrasian equilibrium models: an overview

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## Abstract

Since the late 1960s, the efforts of general equilibrium theorists have been directed towards overcoming the evident limitation of the Arrow-Debreu model, i.e. the assumption that the transactions associated with the future activities of agents are all regulated at the initial date on a complete system of forward markets. Research has thus focused on ‘sequential economies’, in which spot markets are active in each period, and has developed along two paths, both inspired by Hicks’s *Value and Capital* and stressing the dependence of agents’ choices on their expectations of future prices. The first is temporary equilibrium theory, in which expectations are assumed to be subjective. The second postulates that all agents exactly predict the future prices (sequential economies with perfect foresight). This paper examines the analytical problems that the inclusion of expectations among the determinants of equilibrium originates within each approach. In the light of the studies of the 1970s and 1980s, it first illustrates the difficulties that arise in temporary equilibrium theory due to the subjective nature of individual forecasts. Then it moves on to examine sequential economies with perfect foresight. After illustrating the equilibrium notion on which the analysis of those economies relies, i.e. the ‘equilibrium of plans, prices and price expectations’ introduced by Radner (1972), it indicates, on the basis of recent contributions, that for plausible configurations of the economy the perfect foresight associated with Radner equilibria proves not only unrealistic but also theoretically dubious.

**Keywords:** expectations; temporary equilibrium; Radner equilibrium

**JEL codes:** B21; D46; D51; D84

## 1. Introduction

By the end of the 1960s, the intertemporal model of Arrow & Debreu (cf. Debreu, 1959) was firmly established as the most influential reformulation of Walras’s theory. The efforts of general equilibrium theorists were then directed towards overcoming the model’s evident limitation, namely the assumption that the transactions associated with the future activities of agents are all regulated at the initial date on the basis of a complete system of forward markets for commodities. Research in the field thus moved on to address ‘sequential economies’, that is economies in which spot markets are active in every period and coexist with some asset markets, such as a restricted set of forward markets. The study of these economies was initially carried out along two paths, both inspired by Hicks’s *Value and Capital* and stressing the dependence of agents’ choices on their expectations about future prices. The first is temporary equilibrium theory, in which price

expectations are assumed to be subjective and therefore likely to differ among agents. The second is characterized by the assumption that all agents exactly predict the prices that will rule in the future (sequential economies with perfect foresight). Temporary equilibrium theory was abandoned in the mid-1980s, however, while research along the second path has continued to flourish up to our days in spite of the fact that the perfect foresight attributed to agents is utterly unrealistic.

This paper examines the analytical problems that the inclusion of expectations among the determinants of equilibrium originates within each of the above-mentioned approaches. Section 2 thus illustrates, in the light of the studies of the 1970s and 1980s, the difficulties that arise within the context of temporary equilibrium theory due to the subjective nature of individual forecasts. It then indicates that those difficulties, which involve both the treatment of exchange and that of production, contribute to explaining why research in the field of temporary equilibrium was eventually abandoned. The next two sections move on to address sequential economies with perfect foresight of future prices. Section 3 first illustrates the equilibrium notion on which the analysis of those economies relies, namely the ‘equilibrium of plans, prices and price expectations’ introduced by Radner (1972). It then argues, on the basis of recent contributions, that for plausible configurations of the economy the perfect foresight associated with Radner equilibria proves not only unrealistic but also theoretically dubious. Section 4 corroborates that argument by means of an example. Finally, Section 5 recapitulates and draws conclusions. Discussion is conducted throughout the paper within the simplest analytical framework, that is in the absence of uncertainty and on the assumption that the asset markets in existence allow agents to freely reallocate their purchasing power across the different periods of time (‘complete’ asset markets).

## **2. Subjective expectations and temporary equilibrium in the studies of the 1970s and 1980s**

Here the problems that expectations create in temporary equilibrium theory will be examined, as they emerge from the studies carried out in the field during the 1970s and 1980s. To simplify the exposition, it will be assumed that expectations are ‘certain’, in the sense that each agent expects a definite price system to obtain in the future with probability 1, and ‘fixed’, in the sense that price forecasts are assumed to depend exclusively on past prices and are therefore taken as given in the analysis.

### ***Economies of pure exchange***

The examination will begin by focusing on an introductory model. Consider a pure-exchange economy with  $H$  households (indexed  $h = 1, \dots, H$ ) and  $N \geq 2$  non-storable goods (indexed  $n = 1,$

...,  $N$ ) that is active for two periods of time, 1 and 2. By assumption, in the first period there are  $N$  spot markets for commodities and a forward market for good 1. As will shortly be clarified, the latter market is the means of transferring purchasing power across time: to highlight this aspect, it will be referred to as a market for bonds, where a bond is a promise to deliver a unit of good 1 at the beginning of period 2. Finally, only the  $N$  spot markets for consumption goods are open in the second period. Given this market structure, let us now define the behaviour of agents in the first period, on the assumption that good 1 for spot delivery is the numéraire in terms of which prices are measured.

At the beginning of period 1, households observe the current prices, which are denoted by the non-negative vector  $p = (p_1, q_1)$ , where the sub-vector  $p_1 = (p_{11}, \dots, p_{N1})$  such that  $p_{11} = 1$  refers to the  $N$  spot markets and  $q_1$  is the price of a bond. At the same time, households have definite expectations of the period 2 spot prices in terms of good 1, which, being subjective, will typically differ. The prices expected by the generic household  $h$  will accordingly be denoted by the non-negative vector  $p_2^h = (p_{12}^h, \dots, p_{N2}^h)$  in which  $p_{12}^h = 1$ . Given the current and the expected prices, both the first period budget constraint and the expected second period budget constraint are determined for the generic household. However, each household will calculate that by trading appropriately on the bond market, it can purchase or sell commodities for future delivery as freely as in the presence of a complete system of forward markets. To clarify this point, suppose that household  $h$  thinks a unit of commodity  $n$  will exchange in period 2 for  $p_{n2}^h$  units of good 1. The household will then calculate that if it wishes to purchase in the present a unit of  $n$  for future delivery, it can obtain this result by buying  $p_{n2}^h$  bonds in anticipation of exchanging the  $p_{n2}^h$  units of good 1 that it will receive in period 2 for the desired unit of  $n$ . Similarly, the household will calculate that if it wishes to sell in the present a unit of  $n$  delivered in 2, it can obtain this result by selling  $p_{n2}^h$  bonds in the anticipation of surrendering a unit of  $n$  in period 2 against  $p_{n2}^h$  units of good 1 and then using those units to honour the bonds supplied. According to the household, therefore, a unit of  $n$  delivered in 2 can be traded in the present at the price  $q_n^h = q_1 p_{n2}^h$ .

From the foregoing remark it follows that when markets open in period 1, the generic household  $h$  believes that it can in fact trade goods for current and future delivery subject to the single budget constraint

$$p_1 x_1^h + q^h x_2^h = p_1 \omega_1^h + q^h \omega_2^h \quad [2.1]$$

where  $q^h = q_1 p_2^h$  is the system of ‘present prices’ for commodities delivered in 2 as calculated by the household on the basis of its own expectations, and the non-negative vectors  $x_t^h = (x_{1t}^h, \dots, x_{Nt}^h)$ ,  $\omega_t^h = (\omega_{1t}^h, \dots, \omega_{Nt}^h)$  respectively denote a consumption bundle demanded by the household for period  $t$  and the household’s commodity endowments in  $t$  ( $t = 1, 2$ ). Under these circumstances, the household will determine its optimal action on period 1 markets in two steps. It will first choose a most preferred consumption stream  $x^{h*} = (x_1^{h*}, x_2^{h*})$  among those complying with [2.1]. Then, in order to achieve that stream, the household will capitalise the expected value of future endowments by supplying the quantity of bonds  $\bar{b}_1^h$  such that  $q_1 \bar{b}_1^h = q^h \omega_2^h$  and use its total current wealth for purchasing  $x_1^{h*}$  and the quantity of bonds  $b_1^{h*} = p_2^h x_2^{h*}$  that it deems necessary for financing planned future consumption. In this setting, a temporary equilibrium for period 1 can be defined as a system of current prices, a constellation of individual expectations and a corresponding set of optimal actions  $a^{h*} = (x_1^{h*}, \bar{b}_1^h, b_1^{h*})$ ,  $h = 1, \dots, H$ , such that the current spot markets and the market for bonds are simultaneously cleared.

Temporary equilibrium of the economy outlined here exists under the usual assumptions concerning households’ characteristics such as non-satiation not only when expectations are ‘fixed’ but also when they depend continuously on the current prices. We shall refrain from substantiating these assertions since, as explained in the Appendix, the introductory model is a particular specification of the one put forward by Arrow & Hahn (1971: 136-151), to which readers are referred for proofs. It will instead be pointed out that the introductory model contains a hidden problem and is not robust.

Suppose the introductory model is modified by assuming  $N > 2$  and, more importantly, that *two* forward markets are open at the initial date, say those for goods 1 and 2. As we shall now see, this slight increase in the number of forward markets creates a problem for temporary equilibrium theory.

To illustrate the nature of the problem, assume that the price system ruling on forward markets at the beginning of period 1 is  $\bar{q} = (\bar{q}_1, \bar{q}_2)$ . Assume further that the generic household  $h$  believes that the future price of good 2 will be  $\bar{p}_{22}^h > (\bar{q}_2 / \bar{q}_1)$ . In these circumstances, household  $h$  has a strong incentive to trade on forward markets for speculative purposes. Suppose, for example, that the household buys forward a unit of good 2 and simultaneously sells forward  $(\bar{q}_2 / \bar{q}_1)$  units of good 1. The total cost of this operation is zero under the postulated price conditions. On the other hand, household  $h$  will calculate that in period 2 it will be able to exchange the unit of good 2 that it

will then receive for  $\bar{p}_{22}^h$  units of good 1, thereby reaping a profit equal to  $\bar{p}_{22}^h - (\bar{q}_2/\bar{q}_1)$  units of the numéraire. Household  $h$  will thus conclude that forward markets provide an opportunity for profitable arbitrage operations and, on the usual assumption of non-satiation, it will tend to increase without limit the quantity of good 2 for future delivery demanded in the present and financed by selling forward good 1. This means that the household's optimal action is not determined, however, and temporary equilibrium cannot therefore exist.

A symmetric argument shows that the household's optimal action is not determined in the opposite case either, namely when  $\bar{p}_{22}^h < (\bar{q}_2/\bar{q}_1)$ . It thus emerges that a system of first period prices can support temporary equilibrium of the modified exchange economy only if at those prices the no-arbitrage condition  $p_{22}^h = (q_2/q_1)$  holds for each  $h$ , which in turn requires that all households have exactly the same expectation of the future price of good 2. Since expectations are subjective, however, one cannot expect the required coinciding of forecasts to be fulfilled. Thus, in the case of fixed expectations, it is enough for only two households to disagree over the future price of good 2 to violate the no-arbitrage condition and prevent the existence of temporary equilibrium. But even assuming the expected prices to be functions of current prices, it is perfectly possible that two or more households disagree over the future price of good 2 at any system of current prices, thereby giving rise to the same negative result.

The problem that perceived arbitrage opportunities create for the existence of temporary equilibrium was pointed out by Green (1973). Green showed that the problem is reduced when expectations are not 'certain' but take the form of probability distributions of future prices. At the same time, he made it clear that the difficulty is not entirely ruled out under the latter formulation, as there must still be substantial overlapping of individual expectations in order to prevent unlimited arbitrage. This problem was tackled during the 1980s but no accepted solution emerged.<sup>1</sup>

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<sup>1</sup> Milne (1980) suggested that the problem could be solved by introducing bounds to short-sales on forward markets that reflect the lenders' subjective evaluation of the feasibility of the future deliveries promised by borrowers. Milne's approach, however, relies on the awkward assumption that each potential lender has full information concerning the whole set of transactions planned by each candidate borrower. Moreover, Stahl (1983) pointed out that the existence of temporary equilibrium is problematic when one moves from the two-household economy of Milne's illustrative example to economies with a larger number of traders. An alternative route was explored in Stahl (1985). This paper assumes that forward trades are carried out with the mediation of an institution, the Clearinghouse, which acts as a third-party warrantor for every contract and restricts every household to a set of trades such that the household will be solvent for all the future price systems that the Clearinghouse itself regards as possible. In this setting, and assuming 'probabilistic' expectations, temporary equilibrium of pure exchange exists even in the absence of overlapping expectations. A weakness of this contribution is that there is no reason why a single clearinghouse should be active in the economy. On the other hand, in a paper published when research in the field had already declined, Stahl himself showed that with many clearinghouses only the existence of 'approximate' temporary equilibrium can be proved (Stahl, 1995). Intuitively, an approximate equilibrium differs from a true equilibrium owing to the presence of discrepancies between demand and supply, which tend to become negligible vis-à-vis the size of markets if the number of agents is large enough. For rigorous treatment of this notion, cf. Arrow & Hahn (1971: Ch. 7).

### ***Economies with production***

We shall now move on to address the problems that conflicting expectations create in the treatment of production. This will be done by transforming the introductory model into a model with production.

Let us modify the introductory model as follows. First, assume that the  $N$  commodities also include goods and services susceptible of being used in production. Second, assume that a given number  $F$  of firms (indexed  $f = 1, \dots, F$ ) are active in the economy. Third, assume that the ownership of each firm is divided among households at the beginning of period 1 in accordance with a given allocation of ‘ownership shares’. Finally, assume that  $F$  markets for the shares of ownership in firms are open in the first period besides the  $N$  spot markets and the market for bonds specified in terms of good 1. Having thus altered the model, we shall now go on to analyse the behaviour of agents in period 1. As before we shall take the consumption good listed as ‘good 1’ as numéraire.

We assume that production develops in cycles. A production plan of the generic firm  $f$  will accordingly be denoted by the vector  $y^f = (y_1^f, y_2^f)$ , where  $y_1^f \in \Re_-^N$  denotes first period inputs (negative numbers) and  $y_2^f \in \Re_+^N$  the corresponding outputs emerging at the beginning of period 2. Due to the cyclical nature of production, the economy is endowed at the beginning of period 1 with stocks of commodities derived from the firms’ previous activity. We assume that these stocks are entirely included in the households’ endowments and that, for this reason, firms must finance their input expenditure entirely by issuing bonds. Moreover, we assume that each firm is run by a manager who selects the production plan as follows.

At the beginning of period 1, the manager of the generic firm  $f$  observes the current prices  $p = (p_1, q_1)$  and expects the non-negative price vector  $p_2^f = (p_{12}^f, \dots, p_{N2}^f)$ , in which  $p_{12}^f = 1$ , to obtain on future markets. In evaluating a hypothetical plan  $y^f$ , the manager therefore calculates that the firm would have to issue a number of bonds  $b^f$  such that  $q_1 b^f = -p_1 y_1^f$  in order to cover the input cost and would thus have to repay  $b^f = -(1/q_1) p_1 y_1^f$  units of numéraire in period 2. According to the manager’s own expectations, the plan would therefore yield the amount of profits  $\pi_2^f = p_2^f y_2^f + (1/q_1) p_1 y_1^f$  in period 2. Considering that  $\pi_2^f$  units of numéraire delivered in period 2 can be traded in the present on the bond market at the total price  $\pi_1^f = q_1 \pi_2^f$ , it may be said, however, that the present value of the expected profits is  $\pi_1^f = q^f y_2^f + p_1 y_1^f$ , where  $q^f =$

$q_1 p_2^f$ . Adopting the latter formulation, it is assumed that the manager chooses a technically feasible plan  $y^f * = (y_1^f *, y_2^f *)$  that maximises  $\pi_1^f$ . This choice in turn identifies the supply of bonds  $b^f * = -(1/q_1) p_1 y_1^f *$  and thus determines the optimal action  $a^f * = (y_1^f *, b^f *)$  taken by the firm on current markets.

Let us now consider households. By assumption, the generic household  $h$  is endowed at the beginning of period 1 with given ‘shares of ownership’ in firms. This share endowment is denoted by the vector  $\bar{\theta}^h = (\bar{\theta}_1^h, \dots, \bar{\theta}_F^h)$  and it is assumed that  $\bar{\theta}^h \geq 0$  for all  $h$ ,  $\sum_h \bar{\theta}_f^h = 1$  for all  $f$ . The postulated behaviour of firms implies that the possession of an ownership share in a firm throughout period 1 entitles the holder to the same proportion of the firm’s future profits. When the firms’ plans are announced, however, households will estimate the associated profits according to their subjective expectations, and since the latter will typically differ, households will find it advantageous to trade shares on the corresponding  $F$  markets. Taking this aspect into account, let us now define the behaviour of households *after* the announcement of the plans selected by managers.

As regards trading on share markets, analysis is drastically simplified by assuming that the shares of each firm are automatically transferred to the household (or group of households) expecting the highest profits from the firm’s plan, at a price exactly equal to the present value of those expected profits. Let us now take the moment in which those transfers of shares have just been carried out and households have to pay for them. In such a situation, the generic household  $h$  will calculate that by reallocating purchasing power through the bond market, in the present it can buy consumption goods for current and future delivery subject to the single budget constraint

$$p_1 x_1^h + q^h x_2^h + \sum_f \theta_f^h v^f = p_1 \omega_1^h + q^h \omega_2^h + \sum_f \bar{\theta}_f^h v^f + \sum_f \theta_f^h (q^h y_2^f * + p_1 y_1^f *) \quad [2.2]$$

where  $q^h = q_1 p_2^h$  as before denotes the household’s system of ‘present prices’ for commodities delivered in 2,  $\theta_f^h$  is the share in firm  $f$  transferred to the household,  $v^f$  is the price for 100% of firm  $f$ ’s shares – or market value of the firm for short – and the bracketed term is the present value of the profits that the household expects from firm  $f$ ’s plan. It should be noted, however, that the working of share markets as postulated implies that  $\theta_f^h$  is strictly positive only if  $q^h y_2^f * + p_1 y_1^f * = v^f$  and must otherwise be zero. As a consequence, constraint [2.2] can be written more concisely as

$$p_1 x_1^h + q^h x_2^h = p_1 \omega_1^h + q^h \omega_2^h + \sum_f \bar{\theta}_f^h v^f \quad [2.2']$$

Comparison of budget constraints [2.2'] and [2.1] shows that once the firms' plans have been announced and the assumed share transfers have taken place, households are fundamentally in the same position as in the introductory model. Accordingly it is assumed that the generic household  $h$  will determine its optimal action on first-period markets in a similar way. More precisely, it will first select a most preferred consumption stream  $x^h = (x_1^h, x_2^h)$  from among those compatible with [2.2']. Then, in order to attain that stream, the household will capitalise its expected future wealth (inclusive of the expected profits from firms) by supplying the quantity of bonds  $\bar{b}_1^h$  such that  $q_1 \bar{b}_1^h = q^h \omega_2^h + \sum_f \theta_f^h (q^h y_2^f + p_1 y_1^f)$ , and use its total current wealth partly to pay for the share transfers and partly to buy the bundle  $x_1^h$  and the quantity of bonds  $b_1^h = p_2^h x_2^h$  that it considers necessary for financing desired future consumption. With this determination of the household's optimal action  $a^h = (x_1^h, \bar{b}_1^h, b_1^h)$ , the treatment of agents' behaviour is complete. Since by assumption share markets are automatically cleared, a temporary equilibrium of the economy under consideration can be defined as a system of current prices, a constellation of individual expectations and a corresponding set of optimal actions on the part of firms and households such that the  $N$  spot markets and the market for bonds are simultaneously cleared.

As pointed out in the Appendix, the model with production just outlined is essentially that put forward by Arrow & Hahn (1971: 136-151). These authors prove that temporary equilibrium exists under standard assumptions on preferences and production sets, not only in the case of fixed expectations, but also when the expected prices depend on current prices. Having thus dealt with the question of existence, we shall now go on to discuss the assumptions on production decisions made in the model. It will be argued that they are more problematic than they may appear.

Let us examine the position of households in the Arrow-Hahn model as presented above. Budget constraint [2.2'] shows that any household holding an initial share in the generic firm  $f$  will favour the choice of the production plan that maximises the firm's market value  $v^f$ . In the Arrow-Hahn model, however, the manager of the firm selects the plan to which he individually attaches the greatest present value, so that he does not try in general to act in the interest of the firm's initial owners. An unsatisfactory feature of the model is therefore that the criterion of choice attributed to managers has no clear rationale. It will now be seen that this shortcoming is the symptom of an authentic analytical problem.

Suppose for the sake of argument that the manager of the generic firm, in an effort to serve the interests of the initial owners, forms a definite opinion as regards the production plan that will generate the highest market value of the firm and announces precisely that project. Since the

manager's opinion is subjective, the firm's initial owners may happen to have a different view and wish to alter the manager's decision. What is more, the initial owners may well have conflicting opinions as regards which plan will ensure maximisation of the firm's market value, and in that case a sort of social choice problem would arise within the constituency of the firm's owners. While this problem could be tackled in principle by assuming that some institutional rule leading to a definite decision is at work within the firm, the fact that a variety of such rules can be conceived of (e.g. different voting schemes) makes it hard to see how that assumption should be precisely specified. It should be noted that the problem would not arise in the special case of *uniform* price expectations.<sup>2</sup>

On the other hand, it is possible to adopt a pragmatic attitude and argue that the assumption that managers choose production plans according to their own evaluation of future receipts provides a realistic representation of where control over firms resides (e.g. Bliss, 1976: 194–195). This attitude may explain why that assumption has been commonly adopted in temporary equilibrium models with production. As discussion of a further shortcoming of the Arrow-Hahn model will presently show, however, the assumption of production plans autonomously chosen by managers is not easily accommodated in a temporary equilibrium framework.

The aspect we shall now discuss involves the financing of the plans selected by managers. As has been seen, the Arrow-Hahn model assumes that firms finance such plans by selling bonds on a single market where the securities issued by different agents are traded at the same price and therefore treated as perfect substitutes. It is highly doubtful, however, that rational households would be generally willing to trade on such a market. A simple example will clarify this point.

Consider an economy with two firms and assume that the manager of each firm selects a plan that maximises the present value of profits calculated on the basis of his personal expectations. Then assume that when the manager of firm 1 announces the chosen project, all the other agents expect that the price of planned output will be so low as to generate negative profits in the second period. Finally, assume that all households expect positive profits from the plan announced by firm 2. In such circumstances, the entire ownership of firm 1 would be transferred to the firm's manager and the following situation would occur on the bond market. Except for the manager of firm 1, all households would calculate that firm 1 is going to issue bonds that cannot be repaid out of the firm's future receipts – and since they do not know whether the future wealth of the firm's new

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<sup>2</sup> In that particular case, agents would unanimously agree as regards the profits obtainable from any production plan. Under the assumption made in the text as regards share prices, the criterion of choice that Arrow & Hahn attribute to managers would thus lead to the selection of plans that do maximise the firms' market values. The managers' decisions could accordingly be justified *ex post* as those best serving the owners' interest. If it is further assumed that the coincidence of individual forecasts is common knowledge, the owners of each firm would unanimously agree as regards which plan leads to maximisation of the firm's market value and the criterion of choice attributed to managers would be fully justified *ex ante*.

owner will be sufficient to guarantee repayment, those households would have to regard the bonds floated by firm 1 as risky assets. At the same time, they would regard the bonds issued by firm 2 as perfectly safe. In this situation it is not reasonable to suppose, as the Arrow-Hahn model implicitly does, that households would be disposed to purchase bonds on a single market where risky securities cannot be distinguished from safe ones. It should be noted that the problematic situation just described may also arise if the model is modified by assuming that managers endeavour to maximise the market value of their respective firms.<sup>3</sup>

C. Bliss (1976, 1983) perceived that the assumption of a single capital market on which agents can freely borrow is problematic in a temporary equilibrium framework and in the Arrow-Hahn model tried to introduce conditions ensuring that the bonds of the different firms could be regarded as equally safe. Thus he proposed a constrained version in which managers can only choose plans that turn out to be profitable on the basis of a system of 'reference prices' for period 2, which in turn should reflect the expectations of one external actor capable of guaranteeing the repayment of the firms' debts or, alternatively, a 'market view' concerning future prices. However, both interpretations of the reference prices present drawbacks that were pointed out by Sato (1976: 203-204) and admitted by the author himself (Bliss 1976: 199-200; 1983: 149). Grandmont & Laroque (1976) suggested instead an alternative representation of the financing of production, which basically consists of assuming that the stocks of produced commodities available at the initial date constitute the endowments of firms and that managers finance the chosen plans out of the value of those stocks. This alternative route dismisses the fact that firms do normally borrow. What is

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<sup>3</sup> For example, consider an economy with two firms, A and B, that can produce two different qualities of wine by employing grape must as the only input. Assume that each firm can produce any combination of wines by operating two independent processes defined by the functions  $y_{12} = (-y_1)^{1/2}$  for type 1 wine and  $y_{22} = 2(-y_1)^{1/2}$  for type 2 wine, where  $y_1$  (a negative number) denotes the quantity of must employed and  $y_{i2}$  the output of wine of type  $i$  ( $i = 1, 2$ ). Assume further that there are four households in the economy characterised by the following fixed expectations. Household 1, which includes only the manager of firm A, expects that the price for wine 1 will be  $\hat{p}_{12} > 0$  and that the price for wine 2 will be zero. Household 2 has the same expectations as household 1. Household 3, which includes only the manager of firm B, expects that the price for wine 1 will be zero and that the price for wine 2 will be  $\bar{p}_{22} = 1/2 \hat{p}_{12}$ . Finally, household 4 has the same expectations as household 3. Considering the assumption made in the model as regards share prices, we see that at any given positive price for must there are always two distinct production plans ensuring maximisation of the market value of the generic firm. The first involves producing only wine 1 in the quantity that maximises the present value of profits calculated at the price expected for that good by households 1 and 2. The second involves producing only wine 2 in the quantity that maximises the present value of profits calculated at the price expected for that wine by households 3 and 4. Now assume that managers seek to maximise the market value of their respective firms and that if two or more plans ensuring this result are identified, each manager chooses the one that he thinks will yield the highest profits (reasonable behaviour). Moreover, assume for the sake of argument that both managers can correctly predict how individual households will evaluate any feasible production plan. On these assumptions, the manager of A will announce the plan that involves producing only wine 1, while the manager of B will announce the plan that involves producing only wine 2. On the other hand, every household will calculate that one of these plans will yield positive profits while the other is bound to bring about losses. The announcement of production plans will thus signal to households that risky bonds may coexist with safe ones in the overall supply.

more, reflection shows that in the presence of conflicting expectations it is not sound to presume that managers can freely dispose of the ‘initial wealth’ of firms.<sup>4</sup> The financing of production, therefore, remained an unsettled issue in the temporary equilibrium literature of the 1970s and 1980s.

### ***The abandonment of temporary equilibrium theory***

From the studies carried out in the field it thus emerges that the subjective expectations of agents give rise to considerable problems for temporary equilibrium theory, even when analysis is developed within the simplest framework and focused exclusively on the existence of temporary equilibrium in the initial period. In particular, we have seen that in the typical case in which agents hold conflicting views as regards future prices, difficulties arise not only in the determination of households’ behaviour, but also as regards the formation of production decisions within firms and the financing of production. These difficulties help to explain why research in the field of temporary equilibrium theory was abandoned about thirty years ago. Moreover, they contribute to explaining why general equilibrium theorists have since chosen to study sequential economies under the assumption that agents can perfectly foresee the future prices, which obviously rules out divergences in individual expectations. Attention will now be focused on the studies developed along this second path.

## **3. Sequential economies with perfect foresight**

This second path was opened up by Arrow (1953) and Radner (1972), who analysed an ‘intermediate world’ (cf. Guesnerie & Jaffray, 1974) between that of the Arrow-Debreu model, in which all the commodities for present and future delivery are traded at the initial date, and that of temporary equilibrium. If we continue to assume a two-period economy, in this ‘intermediate world’ only the spot markets for commodities and some asset markets are open at the beginning of period 1, and agents are thus forced to form expectations as regards the spot prices of the second

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<sup>4</sup> For example, assume that the manager of the generic firm, guided by his personal evaluation of future receipts, chooses a plan that involves using the whole of the firm’s initial wealth to meet input costs. Assume further that when that project is announced, all the other households anticipate that the firm’s planned output will have negligible value in the future. In these circumstances, it is reasonable to presume that the firm’s market value would be very close to zero. Assume that this is indeed the case and consider the position of the firm’s initial owners. Apart from the negligible price they could receive from the sale of their shares in the firm, these owners would calculate that the manager’s decision requires them to give up some of their potential period 1 wealth (corresponding to the value of the firm’s endowment) in order to finance a project that they regard as a sheer waste of resources. At the same time, each owner would calculate that he would be better off if the firm were instructed to close down, as then he could regain his share of the firm’s wealth and improve his consumption. All the initial owners would thus prefer the firm not to engage in production, and in the presence of this unanimously preferred option it is paradoxical to suppose that they would passively agree to finance the manager’s plan.

period in order to select their intertemporal plans. However, unlike temporary equilibrium theory, analysis is focused on situations in which agents hold common price expectations that, moreover, lead to consistent individual plans over the whole time sequence of markets. In this setting Radner put forward the notion of ‘equilibrium of plans, prices and price expectations,’ which has since traditionally been taken as an equilibrium in which agents perfectly foresee the future prices.

In the following a reconstruction will be made of the origin and content of equilibrium of plans, prices and price expectations, or Radner equilibrium for short. Then it will be seen how for plausible configurations of the economy, the perfect foresight usually associated with Radner equilibrium proves theoretically doubtful, because at the beginning of the second period the price vector initially expected by agents may emerge as just one element of a continuum of equilibrium price systems. An example of this possible indeterminacy of second period prices will be provided in Section 4. It will accordingly be concluded that, after the abandonment of arbitrary subjective expectations, unsettled issues remain in general equilibrium theory when dealing with price expectations.

### ***The origin and content of Radner equilibrium***

As Radner (1982; 1991) explicitly recognizes, the source of his sequential equilibrium is Hicks’s ‘equilibrium over time’.

In chapter X of *Value and Capital*, Hicks considers an economy that is active for two weeks, with markets opening on both the first and the second Monday. Hicks stresses that, whilst the equilibrium on the first Monday depends on the expectations about the prices that will rule in the second week, the equilibrium in the second week depends in turn on the decisions taken by agents on the first Monday, as the prices realized on the second Monday stem also from the quantity of resources left over at the end of the first week as the result of those previous decisions. This interconnection provides the possibility to think of a unique equilibrium over time of the economy, rather than reasoning in terms of two separate temporary equilibria. In Hicks’s words:

In determining the system of prices established on the first Monday, we shall also have determined with it the system of plans which will govern the distribution of resources during the following week. If we suppose these plans to be carried out, then they determine the quantity of resources which will be left over at the end of the week, to serve as the basis for the decisions which have to be taken on the second Monday. On that second Monday a new system of prices has to be set up, which may differ more or less from the system of prices which was established on the first.

The wider sense of Equilibrium – Equilibrium over Time, as we may call it, to distinguish it from the Temporary Equilibrium which must rule within any current week – suggests itself when we start to compare the price situations at any two dates. [Hicks, 1946: 131-2].

According to Hicks (1946: 132)<sup>5</sup> what characterizes equilibrium over time ‘is the condition that the prices realized on the second Monday are the same as those which were previously *expected* to rule at that date’.<sup>6</sup> More precisely,

In equilibrium, the change in prices which occurs is that which was expected. If tastes and resources also remain what they were expected to remain, then in equilibrium nothing has occurred to disturb the plans laid down on the first Monday. So far as can be seen, no one has made any mistakes, and plans can continue to be executed without any revision. [Hicks, 1946: 132].

To find these ‘correct’ expected prices, Hicks (1946: 135) points out that forward trading is a device through which ‘expectations and plans can be (at least partially) coordinated’, while in a pure ‘spot economy’ this coordination is left to chance. Thus he introduces a pure ‘futures economy’ (essentially, an Arrow-Debreu economy without uncertainty) in which ‘everything was fixed up in advance’ on the markets open at the initial date and hence ‘not only would current demands and supplies be matched, but also planned demands and supplies’ (Hicks, 1946: 136). In Hicks’s view, the theoretical use of the economy with complete forward markets lies in the fact that ‘[by] examining what system of prices would be fixed up in a futures economy, we can find out what system of prices would maintain equilibrium over time’ (Hicks, 1946: 140) under the assumption of perfect foresight (cf. also Hicks, 1965: 75). Hicks underlines the unrealism of this limiting case (and of a ‘futures economy’ as well), but he deems it a reference point when analysing less ideal situations characterized by a disappointment of expectations.

Now, under the assumption of complete asset markets, Radner equilibrium may be seen as an extension of the Hicksian notion of ‘equilibrium over time’,<sup>7</sup> taking uncertainty into account and also (under certain hypotheses) the possibility of introducing rational expectations (cf.

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<sup>5</sup> As known, Hicks (1933) already adverts to a general equilibrium model with perfect foresight when referring to Hayek (1928). On this occasion, he defines a perfect foresight model as being one with a set of current and expected prices such that both the current and the future markets clear.

<sup>6</sup> As said above this implies common expectations since, as Hicks specifies, “(i)f one person expects the price of a particular commodity to fall between this Monday and the next, and another person expects it to rise; then they cannot both be right” (Hicks, 1946: 133).

<sup>7</sup> Indeed Radner (1991: 438-40) viewed his equilibrium of plans, prices and price expectations as ‘closest in spirit’, but not identical to, Hicks’s equilibrium over time, also because he includes the possibility that asset markets may not be complete, and thus the equilibrium need not exist, may not be determinate and may not be optimal even under the standard assumptions about preferences and technology (cf. Magill & Shafer, 1991; Magill & Quinzii, 1996). It is beyond the scope of the present paper to discuss the literature on general equilibrium with incomplete asset markets (on which see Magill & Quinzii, 1996; Borglin & Tvede, 2006). Suffice it to note that the generic existence of equilibrium has been proved in the case of both nominal and real assets (cf. for example Cass, 1984; Duffie & Shafer, 1985; Werner, 1985; Geanakoplos & Polemarchakis, 1986), and that indeterminacy may arise in the case of nominal assets (cf. Geanakoplos & Mas-Colell, 1989).

Radner, 1974: 459; 1982: 932).<sup>8</sup> Radner (1982: 928) assumes in fact that ‘at the beginning of time all agents have available a (common) forecast of the *equilibrium* spot prices that will prevail at every future date and event’ (emphasis added), and defines the equilibrium of plans, prices and price expectations (EPP&PE hereafter) as ‘a set of prices on the current market, a set of common expectations for the future, and a consistent set of individual plans, one for each agent, such that, given the current prices and price-expectations, each individual agent’s plan is optimal for him, subject to an appropriate sequence of budget constraints’ (Radner, 1982: 932). To give an example, for the introductory exchange economy of Section 2, putting  $\alpha_1^{h*} = (b_1^h * - \bar{b}_1^h)$ <sup>9</sup> an EPP&PE can be defined as a system of first period prices for commodities and bonds  $p^* = (p_1^*, q_1^*)$ , a (common) system of expected prices  $p_2^e$ , and a corresponding set of first period optimal actions  $a^{h*} = (x_1^{h*}, \alpha_1^{h*})$  and planned future consumptions  $x_2^{h*}$ ,  $h = 1, \dots, H$ , such that not only the current markets for commodities and bonds are simultaneously cleared as in temporary equilibrium, but also the future spot markets would clear at the expected prices.

For economies with complete asset markets it has been proved that EPP&PE can be derived from an Arrow-Debreu equilibrium based on the same set of preferences, technology and endowments (cf., for example, Mas-Colell, Whinston & Green, 1995: 694-698; cf. also Grandmont, 1977: 535). To grasp how this can be done along the lines suggested by Hicks,<sup>10</sup> let us continue to focus, for the sake of simplicity, on a two period exchange economy with  $N$  commodities in each period and no uncertainty.

As the first step, assume that forward markets for every commodity are open at the beginning of period 1. Taking commodity 1 for spot delivery as numéraire, prices can accordingly be denoted by the vector  $\tilde{p} = (p_1, q)$ , in which the sub-vector  $p_1 = (p_{11}, \dots, p_{N1})$  such that  $p_{11} = 1$  refers to spot markets and  $q = (q_1, \dots, q_N)$  to forward markets. Within this context, an Arrow-Debreu equilibrium is a system of prices  $\tilde{p}^* = (p_1^*, q^*)$  with  $p_{11}^* = 1$ , and a corresponding set of consumption streams  $x^{h*} = (x_1^{h*}, x_2^{h*})$ ,  $h = 1, \dots, H$ , such that: (a) for each  $h$ ,  $x^{h*}$  maximizes utility subject to the intertemporal budget constraint  $p_1^* x_1^h + q^* x_2^h = p_1^* \omega_1^h + q^* \omega_2^h$ ; and (b) for each commodity, total demand equals total supply at each date.

<sup>8</sup> As Grandmont (1988) points out, in this case the expectation functions of the agents are appropriately chosen to lead to perfect foresight on the assumption that traders know beforehand the true structure of the system.

<sup>9</sup> The amount  $\alpha_1^h$  represents the net demand for bonds of household  $h$ . If  $\alpha_1^h > 0$ , then household  $h$  intends to pay  $q_1 \alpha_1^h$  units of commodity 1 in period 1, in order to receive  $\alpha_1^h$  units of commodity 1 in period 2. If instead  $\alpha_1^h < 0$ , household  $h$  obtains  $q_1 \alpha_1^h$  units of commodity 1 in period 1 for the commitment to deliver  $\alpha_1^h$  units of commodity 1 in period 2.

<sup>10</sup> This task is narrower than showing the (usually stated: cf. for instance Arrow, 1953; and Guesnerie & Jaffray, 1974) equivalence between an Arrow-Debreu economy and a Radner economy.

Now consider the case in which only the  $N$  spot markets are open in the first period together with the market for a bond that promises to pay one unit of commodity 1 in period 2. As in the introductory model of section 2, the demand  $b_1^h$  for this bond by household  $h$  finances its planned future consumption.

Following Radner (1982: 928), let us assume that in each period, the numéraire is good 1 delivered in that period. Given the Arrow-Debreu equilibrium price vector of the first step,  $\tilde{p}^* = (p_1^*, q^*)$ , an EPP&PE for the sequential economy can be constructed by taking: (1) as the first period prices, the vector  $p^* = (p_1^*, q_1^*)$ ; (2) as the spot prices unanimously expected for period 2, expressed in terms of good 1 delivered in 2, the vector  $p_2^e = (1/q_1^*) \cdot q^*$ .

Considering that the bond market in existence allows for transfers of purchasing power across periods, it can be readily seen that at the prices  $(p^*, p_2^e)$  each household will believe it is in exactly the same position as in the Arrow-Debreu equilibrium of the first step,<sup>11</sup> and hence the consumption plans  $\{x^{h*}\}_{h=1}^H$  included in that equilibrium will be optimal for households also in the sequential framework under examination. Moreover, since those plans are part of an Arrow-Debreu equilibrium, they will be consistent in the sense that total demand will equal total supply for each commodity and each period. Finally, in view of market clearing on commodity markets, it is easily shown that also the bond market will clear at the prices  $(p^*, p_2^e)$ .<sup>12</sup> It can therefore be concluded that the price systems  $(p^*, p_2^e)$ , the planned individual transactions on the bond market  $\alpha_1^{h*}$  and the consumption plans  $\{x^{h*}\}_{h=1}^H$  constitute an EPP&PE of the sequential economy.

### ***Radner equilibrium with complete asset markets and ‘second period indeterminacy’***

Let us now focus on a property traditionally attributed to Radner equilibrium, namely that the prices initially expected by agents will actually be realized when markets open in the future periods. Albeit not strictly following from the definition of EPP&PE, this property is suggested by the parallel that Radner himself draws with Hicks’s equilibrium over time and, as pointed out by Drèze & Herings

<sup>11</sup> Similarly to what has been argued for the introductory model, the generic household  $h$  will choose its consumption stream subject to the single budget constraint  $p_1^* x_1^h + q_1^* p_2^e x_2^h \leq p_1^* \omega_1^h + q_1^* p_2^e \omega_2^h$ , in which the prices of commodities delivered in 2 in terms of commodity 1 delivered in 1 are  $q_1^* p_2^e = q_1^* (1/q_1^*) \cdot q^* = q^*$ . It is the result of the two single-period budget constraints  $p_1^* (x_1^h - \omega_1^h) \leq -q_1^* \alpha_1^h$  and  $p_2^e (x_2^h - \omega_2^h) \leq \alpha_1^h$  when all the prices are expressed in terms of the same numéraire, delivered in the same period.

<sup>12</sup> Assume that the generic household supplies the quantity of bonds  $\bar{b}_1^h$  such that  $q_1^* \bar{b}_1^h = q_1^* p_2^e \omega_2^h$  and demands the quantity of bonds  $b_1^{h*}$  such that  $b_1^{h*} = p_2^e x_2^h$ . On these assumptions,  $\sum_h \alpha_1^{h*} = \sum_h b_1^{h*} - \sum_h \bar{b}_1^h = p_2^e \sum_h (x_2^h - \omega_2^h)$ . From the fact that the second period commodity markets clear at the prices  $p_2^e$  it then follows that  $\sum_h \alpha_1^{h*} = 0$ .

(2008: 445), it is usually taken for granted in general equilibrium literature (for example, McKenzie, 1989: 20; Mas-Colell, Whinston & Green, 1995: 696; cf. also Radner, 1989: 17; 1991: 438). This is indeed the reason why Radner equilibria are commonly regarded as sequential equilibria with perfect foresight.

The realisation of price expectations may not occur, however, even in the case of complete asset markets. An example with two periods, two goods, two agents and no uncertainty is provided by Drèze & Herings (2008) who show that in complete asset market *pure exchange* economies with a unique Radner equilibrium, multiple equilibrium price vectors may arise as markets open in the second period.<sup>13</sup> Another example is given by Mandler's "sequential indeterminacy", which even shows the possibility of a continuum of second-period equilibrium price vectors, as it will now be attempted to clarify.

Mandler (1995; 1999) examines a two period production economy with no uncertainty where  $L$  pure consumption goods and  $M$  pure inputs are delivered on each date and technology is composed of a finite number of linear production activities. The production of consumption goods is assumed to be completed within each period, while capital goods are produced in cycles and thus the capital goods delivered in 2 are obtained by employing inputs delivered in 1. For the sake of simplicity, we also assume that: a) the  $M$  inputs exclusively include (circulating) capital goods; and b) there is only one method of production for each commodity – i.e. there are no alternative methods and joint production.<sup>14</sup>

At the beginning of period 1 agents cannot close a deal involving the consumption goods delivered in period 2. However, households can allocate purchasing power across periods by trading on forward markets for capital goods.<sup>15</sup> From the households' point of view, these goods are just assets: they are purchased at date 1 only to be sold to the firms in period 2 in exchange for the consumption goods produced and delivered in that period.

Even in the case of unique Radner equilibrium for this two-period economy, Mandler proves that indeterminacy of equilibrium prices may arise when markets open at the beginning of period 2. As Mandler stresses (cf. Mandler, 1999: 700), the second-period endowments of capital goods are not arbitrarily given but result from the optimal plans of agents. As said above, households buy capital goods in period 1 in order to sell them to firms in period 2, and therefore, in the Radner equilibrium, the total quantities of capital goods purchased by households exactly correspond to

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<sup>13</sup> The example is provided with utility functions satisfying continuity but not differentiability.

<sup>14</sup> It may be mentioned in passing that Mandler (1999: 701) maintains that "smooth production sets" are "highly stylized models for factor substitution" and that joint production would tend to reduce the number of activities in use.

<sup>15</sup> Since  $M \geq I$ , there are complete assets.

those that the complex of firms plan to employ in period 2.<sup>16</sup> Accordingly, if in period 2 firms carry on the production plans decided with the Radner equilibrium, then the markets for the  $M$  capital goods clear automatically, without any contribution to price determination.

Therefore, the burden of determining  $L + M - 1$  relative prices rests on the  $2L - 1$  equations made up by the market clearing conditions for consumption goods, of which  $L - 1$  only are independent in view of Walras' Law, and the zero-profit conditions for the  $L$  activities in use in equilibrium. Hence if  $M > L$ , the system will meet the usual conditions for price indeterminacy<sup>17</sup> and display  $M - L$  degrees of freedom.<sup>18</sup>

As far as the traditional interpretation of Radner equilibrium is concerned, the indeterminacy of equilibrium prices in the second period matters because it entails that the price expectations initially held by agents will generically not be realized.<sup>19</sup> Even assuming, for the sake of argument, that a 'smart auctioneer' capable of calling equilibrium prices only is at work, in the presence of a continuum of equilibrium price vectors, the probability that he may call out precisely the prices expected at the initial date is negligible. The notion of a sequential economy with perfect foresight of future prices thus appears theoretically doubtful in the case under discussion. As pointed out by Kehoe & Levine (1990: 224), indeterminacy "undermines the concept of perfect foresight equilibrium. The agents in the model, like the modeller, cannot use the model itself to make determinate predictions about the future."

#### 4. Radner equilibrium and second period indeterminacy: an example

In this section an example will be presented in which, notwithstanding the uniqueness of Radner equilibrium for a sequential economy with complete asset markets, a continuum of equilibrium price vectors arises for the spot markets active in the final period. This will be done by means of a

<sup>16</sup> As Mandler (1995: 425) points out, in the Radner equilibrium capital goods prices adjust to ensure that agents "do not waste resources by saving so much capital that it becomes superfluous in the second period." This is why his "sequential indeterminacy" cannot be tackled via the argument that with probability 1 the economy will be regular.

<sup>17</sup> Cf. Dorfman, Samuelson and Solow (1958: 357-66). They are i) linear production activities; ii)  $M$  used inputs inelastically supplied and not in excess supply; iii) the number  $L$  of outputs smaller than the number  $M$  of inputs.

<sup>18</sup> As clarified by Fratini & Levrero (2011), what happens is that the expected demand prices of capital goods (namely, the prices at which households expect to sell them to the firms at  $t = 2$ ) which were discarded in the EPP&PE because they clashed with the condition of uniformity of the rate of return on their supply prices, may emerge as possible equilibrium prices in the equilibrium at  $t = 2$ , when the decisions regarding the purchase of capital goods have already been taken and cannot be changed. The opening of the markets in the second period breaks the link between the demand and supply prices of capital goods, thus determining the possibility of a continuum of equilibrium price systems for the second period atemporal economy.

<sup>19</sup> Hellwig (1996: 19) states that a similar problem also arises in the case of multiple equilibria for the *second-period* economy because the second-period prices would depend on the way in which the auctioneer randomly calls the prices, and he "only observes second-period demand and supply behaviours", but "this information tells him which prices clear the market, but not which among several market-clearing prices is consistent with a rational expectations equilibrium". See in this regard also Guesnerie (2006).

simplified model inspired by the mentioned contributions of Mandler aimed at showing the (generic) possibility of ‘second period indeterminacy’ in models with many capital goods and fixed coefficient production methods.<sup>20</sup>

In the economy that we shall consider there are three different kinds of commodities: two circulating capital goods, labeled  $a$  and  $b$ , and a pure consumption good, labeled  $c$ . Since we continue to assume two possible dates of delivery – period 1 and period 2 – once commodities are distinguished by dates, there are six commodities.

As mentioned in the previous section, a Radner equilibrium with complete asset markets can always be derived from an Arrow-Debreu equilibrium. Hence we shall start by considering the latter. Namely, we shall initially assume that markets open at the beginning of period 1 only and that there are as many markets as dated commodities. We shall then go on to the sequential model whose Radner equilibrium, or EPP&PE, is obtained from the previously determined Arrow-Debreu equilibrium. Finally, we shall show that, when markets open again in the second period, a continuum of equilibrium price vectors emerges and hence the prices ruling in that period will, almost surely, differ from those expected in the Radner equilibrium.

### ***The Arrow-Debreu equilibrium***

In the Arrow-Debreu setting, the markets for the six dated commodities are assumed to be open simultaneously at the beginning of period 1. A price vector on these markets is therefore a (row) vector with non-negative entries  $\tilde{p} = (p_{a1}, p_{b1}, p_{c1}, q_a, q_b, q_c)$ . Taking the consumption good delivered in period 1 as numéraire, we have the set of normalized price vectors  $P \equiv \{ \tilde{p} \in \mathfrak{R}_+^6 : p_{c1} = 1 \}$ .

As for the production side, we assume that firms have access to the same technological possibilities and that these are expressed by linear production activities. For the sake of simplicity, joint production and alternative methods of production are ruled out.

The production activity of the consumption good is an ‘instantaneous’ process, in the sense that good  $c$  delivered in period  $t$  ( $t=1, 2$ ) is obtained by employing the capital goods  $a$  and  $b$  in the same period. The production activities of the capital goods, instead, are ‘cyclical’ or ‘intertemporal’ processes: goods  $a$  and  $b$  delivered in period 2 are obtained by employing  $a$  and  $b$  in period 1.

Goods  $a$  and  $b$  delivered in period 1 – since they are the outputs of processes decided outside the time frame considered in the model – are taken as arbitrarily given endowments. Since these endowments may not be in the proper proportion, ‘free disposal’ activities will be included for

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<sup>20</sup> For a detailed discussion of Mandler’s model and his claims concerning what he called “Sraffian indeterminacy” the reader is referred to Fratini & Leviero (2011).

them—i.e. activities that employ goods  $a$  and  $b$  as inputs in period 1 and give no output—in order to get rid of the possible excess supply associated with a zero price.

On the foregoing assumptions, there are six activities in total: the production activity of good  $c$  delivered in 1; the production activities of goods  $a$ ,  $b$ , and  $c$  delivered in 2; two free disposal activities for  $a$  and  $b$  delivered in 1. Technical coefficients (at a unit scale) are organized in the ‘activity matrix’  $M$ , which has as many rows as commodities and as many columns as activities:<sup>21</sup>

$$M = \begin{bmatrix} -a_c & -a_a & -a_b & 0 & -1 & 0 \\ -b_c & -b_a & -b_b & 0 & 0 & -1 \\ 1 & 0 & 0 & 0 & 0 & 0 \\ 0 & 1 & 0 & -a_c & 0 & 0 \\ 0 & 0 & 1 & -b_c & 0 & 0 \\ 0 & 0 & 0 & 1 & 0 & 0 \end{bmatrix} \quad [4.1]$$

In the above matrix, the first three rows respectively refer to goods  $a$ ,  $b$ ,  $c$  delivered in 1 and the last three rows to goods  $a$ ,  $b$ ,  $c$  delivered in 2. The columns, instead, represent the activities. In particular, the first column is made up of the coefficients for the production of good  $c$  delivered in 1; the second and the third column refer to the production of  $a$  and  $b$  delivered in 2; the fourth to the production of  $c$  delivered in 2; the last two columns to the free disposal activities.

As for the activity levels, for the generic firm  $f$  they will be denoted by a (column) vector of non-negative quantities  $y^f = (y_{c1}^f, y_{a2}^f, y_{b2}^f, y_{c2}^f, u_{a1}^f, u_{b1}^f)$ ; as a consequence,  $M \cdot y^f$  is a technically feasible production plan for the firm. Given a price vector  $\tilde{p} \in P$ , each firm chooses its activity levels so as to maximise the amount of profits  $\tilde{p} \cdot M \cdot y^f$ . The aggregate vector of activity levels is  $y = \sum_f y^f$  and the corresponding aggregate profits are  $\tilde{p} \cdot M \cdot y$ .

If prices are such that an activity yields strictly positive profits at the unit scale, the profit maximising activity level is clearly indefinite. Only price vectors entailing  $\tilde{p} \cdot M \leq 0$  are thus compatible with equilibrium and, for those prices, every vector of activity levels bringing about zero profits is optimal.

As regards the consumption side, for the generic household  $h$  let us take as given: i) a utility function  $u^h = u^h(x_{c1}^h, x_{c2}^h)$ , where  $x_{ct}^h$  is a quantity of  $c$  delivered in period  $t$ ; ii) the (strictly positive)

<sup>21</sup> The meaning of the entry  $m_{ij}$  – i.e. the entry on the  $i$ -th row and  $j$ -th column – depends on its sign:

- if  $m_{ij} > 0$ , then it is the quantity of commodity “ $i$ ” produced by the activity “ $j$ ”;
- if  $m_{ij} < 0$ , then it is the quantity of commodity “ $i$ ” employed by the activity “ $j$ ”;
- if  $m_{ij} = 0$ , then commodity “ $i$ ” is neither an output nor an input for activity “ $j$ ”.

first period endowments of capital goods  $\omega_1^h = (\omega_{1a}^h, \omega_{1b}^h)$ ; iii) the endowment of shares in the profits of firms  $\bar{\theta}^h = (\bar{\theta}_1^h, \dots, \bar{\theta}_F^h)$ . As regards the latter endowment, for the sake of simplicity let us assume that the generic household  $h$  has the same share in every firm, that is  $\bar{\theta}_f^h = \bar{\theta}^h$  for  $f = 1, \dots, F$ . As for the utility function, besides the customary properties, it is assumed that: a) it is monotonically increasing, that is the consumption good is desired without satiation in each period; b) it tends to its minimum—or to  $-\infty$  if minimum does not exist—when  $x_{c1}^h$  and/or  $x_{c2}^h$  tend to zero, that is the consumption of  $c$  is necessary in each period.<sup>22</sup>

As usual, for any price vector  $p \in P$  and aggregate vector of activity levels  $y$ , the demand for consumption goods  $x_c^h(\tilde{p}, y) = [x_{c1}^h(\tilde{p}, y), x_{c2}^h(\tilde{p}, y)]$  is determined by maximising utility subject to the budget constraint:

$$x_{c1}^h + q_c x_{c2}^h = p_{a1} \omega_{a1}^h + p_{b1} \omega_{b1}^h + \bar{\theta}^h \tilde{p} \cdot M \cdot y. \quad [4.2]$$

Accordingly,  $x_c(\tilde{p}, y) = \sum_h x_c^h(\tilde{p}, y)$  denotes the aggregate demand for consumption goods and  $\omega_1 = \sum_h \omega_1^h$  the aggregate supply of capital goods in period 1.

For the Arrow-Debreu economy we are dealing with, a price vector  $\tilde{p} \in P$ , a set of vectors of activity levels  $\{y^f\}_{f=1}^F$  and a set of consumption plans  $\{x_c^h(p, y)\}_{h=1}^H$  constitute an equilibrium if and only if:

$$a_c y_{c1} + a_a y_{a2} + a_b y_{b2} + u_{a1} = \omega_{a1} \quad [4.3.1]$$

$$b_c y_{c1} + b_a y_{a2} + b_b y_{b2} + u_{b1} = \omega_{b1} \quad [4.3.2]$$

$$x_{c1}(\tilde{p}, y) = y_{c1} \quad [4.3.3]$$

$$a_c y_{c2} = y_{a2} \quad [4.3.4]$$

$$b_c y_{c2} = y_{b2} \quad [4.3.5]$$

$$x_{c2}(\tilde{p}, y) = y_{c2} \quad [4.3.6]$$

$$1 = p_{a1} a_c + p_{b1} b_c \quad [4.4.1]$$

$$q_a = p_{a1} a_a + p_{b1} b_a \quad [4.4.2]$$

$$q_b = p_{a1} a_b + p_{b1} b_b \quad [4.4.3]$$

$$q_c = p_{a2} a_c + p_{b2} b_c \quad [4.4.4]$$

$$p_{a1} \geq 0, \text{ with } p_{a1} u_{a1} = 0 \quad [4.4.5]$$

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<sup>22</sup> Assumption (b) is fulfilled, for example, in the case of Cobb-Douglas utility functions.

$$p_{b1} \geq 0, \text{ with } p_{b1}u_{b1} = 0 \quad [4.4.6]$$

It is clear enough that [4.3.1] – [4.3.6] are the market clearing conditions for goods  $a$ ,  $b$  and  $c$  delivered in 1 and 2. As for the conditions [4.4.1] – [4.4.6], it has already been pointed out that only price vectors such that  $\tilde{p} \cdot M \leq 0$  are compatible with equilibrium and that the firms' optimal production plans must accordingly bring about zero profits in equilibrium, i.e. they must be such that  $\tilde{p} \cdot M \cdot y = 0$ . Considering that  $y_{c1}$  and  $y_{c2}$  must be strictly positive in equilibrium as good  $c$  is necessary in both periods, this implies that all four *stricto sensu* production activities must yield zero profits at the unit scale. Equations [4.4.1] – [4.4.4] express precisely this requirement. The free disposal activities, instead, can satisfy the zero profit condition by a null activity level, and must do so in the case of strictly positive price (conditions [4.4.5] – [4.4.6]).

Finally, we assume that the 'data' of the economy are such that a unique Arrow-Debreu equilibrium exists:  $\tilde{p}^*, \{y^f\}_{f=1}^F, \{x_c^h\}_{h=1}^H$ .<sup>23</sup>

### ***The equilibrium of plans, prices and price expectations***

As mentioned in section 3, once an Arrow-Debreu equilibrium has been determined, a Radner equilibrium for a sequential economy with complete asset markets characterized by the same preferences, endowments and technology can be derived from it. This is exactly what we shall do now in order to construct our example.

Consider an economy characterized by the same 'data' as in the previous subsection, but in which there is at least one missing forward market at the beginning of period 1. More precisely, assume that at the beginning of period 1 there exist spot markets for the three goods and forward markets for the capital goods  $a$  and  $b$ , but no forward market for good  $c$ . As a consequence, the spot markets for  $a$ ,  $b$ ,  $c$  will also be active in period 2. Due to the presence of complete asset markets, however, agents in the first period can freely allocate their purchasing power over time.

At the beginning of period 1, agents face the price vector for the five markets in existence and unanimously anticipate the three prices that will prevail on period 2 markets. As for the first price system, it is assumed that the prices ruling in period 1 form the vector  $p = [p_{a1}^*, p_{b1}^*, 1, q_a, q_b]$ , whose components exactly coincide with the first five components of the Arrow-Debreu equilibrium price vector  $\tilde{p}^*$  of the previous subsection.

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<sup>23</sup> As is well-known, some restrictions on the aggregate households' decisions — such as gross substitutability or the satisfaction of the weak axiom of revealed preference — ensure the uniqueness of Arrow-Debreu equilibrium. None of these restrictions is strictly required here, however, since they are sufficient but not necessary conditions for uniqueness.

As regards the expected period 2 prices, they are assumed to be expressed in terms of good  $c$  delivered in that period. Accordingly, let  $p_{a2}^* = q_a^*/q_c^*$  and  $p_{b2}^* = q_b^*/q_c^*$ , the price vector unanimously expected by agents is  $p_2^e = [p_{a2}^*, p_{b2}^*, 1]$ . Therefore, agents base their intertemporal decisions in period 1 on the prices  $p$  ruling on the markets in existence and on their common price expectations  $p_2^e$ .

The presence of complete asset markets entails that at the price system  $(p, p_2^e)$  derived from the Arrow-Debreu equilibrium prices  $\tilde{p}^*$ , the optimal consumption and production plans of agents are the same as in the Arrow-Debreu equilibrium.<sup>24</sup> Hence, we have a set of consumption plans  $\{x_c^h\}_{h=1}^H$ , a set of production levels  $\{y^f\}_{f=1}^F$  and we know that they are mutually consistent.

The only novelty concerns the asset markets. Firms cover the costs of their cyclical (intertemporal) activities by selling forward the output of goods  $a$  and  $b$  they will deliver in period 2. On the other hand, by buying on first period markets appropriate quantities of goods  $a$  and  $b$  for delivery in period 2, households provide themselves with the purchasing power required for financing the desired future consumption of  $c$ .<sup>25</sup>

It should be noted, however, that at the price system  $(p, p_2^e)$  the two assets are perfect substitutes for households, which get  $1/q_c^*$  units of good  $c$  delivered in 2 for each unit of numéraire—i.e. good  $c$  delivered in 1—invested, independently of the kind of asset chosen. Hence, without loss of generality, the ratio of the aggregate demands for assets  $\sum_h x_{a2}^h$  and  $\sum_h x_{b2}^h$  may be assumed to coincide with the ratio of the produced quantities  $y_{a2}^*$ ,  $y_{b2}^*$  of goods  $a$  and  $b$ . Moreover, as for the levels, on the one hand, because of the equality between the total value of the demand for assets in terms of good  $c$  delivered in 2 and the total optimal consumption of that good we have:  $p_{a2}^* \sum_h x_{a2}^h + p_{b2}^* \sum_h x_{b2}^h = x_{c2}^*$ . On the other hand, since  $p_2^e$  is based on the Arrow-Debreu equilibrium prices, equilibrium conditions [4.3.5], [4.3.6] and [4.4.4] imply  $p_{a2}^* y_{a2}^* + p_{b2}^* y_{b2}^* = y_{c2}^*$ . Therefore, given that  $x_{c2}^* = y_{c2}^*$ , the asset markets clear too, that is  $\sum_h x_{a2}^h = y_{a2}^*$  and  $\sum_h x_{b2}^h = y_{b2}^*$ .

<sup>24</sup> It was seen in the previous sections that with complete asset markets, households' decisions are subject to the same budget constraint as in the Arrow-Debreu model. Moreover, as for the production side, since it assumed that the production activity of good  $c$  is an 'instantaneous' process and that goods  $a$  and  $b$  delivered in period 2 can also be traded on the markets open in period 1, then the sequential structure of the economy does not entrain particular consequences for firms' decisions.

<sup>25</sup> Although the presence of more than one asset in principle entails the unbounded arbitrage problem discussed in section 2, here the problem does not arise because, in view of our assumptions, the relative price of the two assets on first period markets equals the one agents expect will emerge on period 2 markets, that is  $q_{a2}^*/q_{b2}^* = p_{a2}^*/p_{b2}^*$ . In other words, the no-arbitrage condition mentioned in section 2 is fulfilled by assumption.

Concluding, at the ruling prices  $p$  and expected prices  $p_2^e$ , the plans  $\{y_c^f\}_{f=1}^F$ ,  $\{x_c^h\}_{h=1}^H$  and  $\{(x_{a2}^h, x_{b2}^h)\}_{h=1}^H$  are optimal and mutually consistent. We thus have an equilibrium of plans, prices and price expectations.

### *The second period equilibrium*

In the sequential economy, markets open again at the beginning of period 2. At that time, firms deliver the capital goods that households bought forward as assets and, moreover, they choose the levels of the production activities to be carried out in the second period.

Since period 2 is the terminal period of the economy, the only production process taking place in it is the instantaneous production of consumption good  $c$  by means of goods  $a$  and  $b$ . The technical coefficients characterizing that process are those listed in the fourth column of the matrix  $M$  and the activity level of the generic firm  $f$  will be denoted by  $y_{c2}^f$ . As before:  $y_{c2} = \sum_f y_{c2}^f$ .

At any given second period price vector  $p_2 \in P_2$ , with  $P_2 \equiv \{p_2 \in \mathfrak{R}_+^3 : p_{c2} = 1\}$ , each firm wishes to maximise its amount of profits. So, as before, price vectors entailing strictly positive profits at the unit scale — i.e. such that  $1 - (p_{a2}a_c + p_{b2}b_c) > 0$  — are incompatible with second period equilibrium. When these prices are ruled out, we must have  $[1 - (p_{a2}a_c + p_{b2}b_c)]y_{c2}^f = 0$  for  $f = 1, \dots, F$ .

As for households, they are initially endowed with the quantities of goods  $a$  and  $b$  bought forward in period 1, and wish to sell them in order to buy the consumption good  $c$ . Therefore, given a price vector  $p_2 \in P_2$ , an aggregate production level  $y_{c2}$  and the quantities of assets  $x_{a2}^h$  and  $x_{b2}^h$  bought in the previous period, the budget constraint of the generic household in period 2 is

$$x_{c2}^h = p_{a2}x_{a2}^h + p_{b2}x_{b2}^h + \bar{\theta}^h [1 - (p_{a2}a_c + p_{b2}b_c)]y_{c2}. \quad [4.5]$$

Moreover, since there is just one consumption good, the quantity of that good demanded by the generic household results directly from the budget constraint. Hence, from equation [4.5] we get  $x_{c2}^h = x_{c2}^h(p_2, y_{c2})$ . Then, by aggregating, we have:  $x_{c2} = \sum_h x_{c2}^h$ .

For the second period economy under consideration, a price vector  $p_2 \in P_2$ , a set of activity levels  $\{y_{c2}^f\}_{f=1}^F$  and a set of consumption demands  $\{x_{c2}^h\}_{h=1}^H$  are an equilibrium if and only if:

$$a_c y_{c2} = y_{a2}^* \quad [4.6.1]$$

$$b_c y_{c2} = y_{b2}^* \quad [4.6.2]$$

$$x_{c2}(p_2, y_{c2}) = y_{c2} \quad [4.6.3]$$

$$1 = p_{a2}a_c + p_{b2}b_c. \quad [4.7]$$

Equations [4.6.1]-[4.6.3] are the market clearing conditions for the three goods and [4.7] is the zero profit condition. The system is made up of four equations, but only three of them are independent. In particular, by aggregating the budget constraints [4.5] and considering that  $\sum_h x_{a2}^h = y_{a2}^*$  and  $\sum_h x_{b2}^h = y_{b2}^*$ , we get  $x_{c2} = p_{a1}y_{a2}^* + p_{b1}y_{b2}^* + [1 - (p_{a2}a_c + p_{b2}b_c)]y_{c2}$ . Therefore, equilibrium conditions [4.6.1], [4.6.2] imply that  $x_{c2} = y_{c2}$ .

Now, the production level  $y_{c2}^*$ —namely the one included in the intertemporal production plans  $\{y^f\}_{f=1}^F$ —must satisfy the equilibrium conditions [4.6.1]-[4.6.3] independently of the prices  $p_{a2}$  and  $p_{b2}$ . This follows very easily from the fact that the production plans  $\{y^f\}_{f=1}^F$  satisfy the Arrow-Debreu equilibrium conditions [4.3.4] and [4.3.5].

As a consequence, when the aggregate production of good  $c$  delivered in 2 is set equal to  $y_{c2}^*$ , the burden of the determination of  $p_{a2}$  and  $p_{b2}$  rests entirely on the equation [4.7], so that a continuum of (non-negative) equilibrium price systems exists in the second period since an equation cannot exactly determine two unknowns.

We thus see that, in the sequential economy under consideration, the price vector  $p_2^e$  unanimously expected at the beginning of period 1 is just one element of a continuum of equilibrium price vectors. This means that even assuming that a smart auctioneer capable of crying equilibrium prices only is active in period 2, the probability that  $p_2^e$  may emerge as the price system ruling on period 2 markets is negligible.

## 5. Conclusions

In this paper we addressed the studies on sequential economies that have been performed since the 1970s along the paths suggested in Hicks's *Value and Capital*, namely temporary equilibrium theory with subjective expectations and the theory of sequential economies with perfect foresight. In particular, we examined the analytical problems that the inclusion of price expectations among the determinants of equilibrium originates in each of those paths. Thus in Section 2 we illustrated, in the light of the contributions of the 1970s and 1980s, the difficulties that arise in temporary equilibrium theory in view of the fact that price expectations typically differ among agents. We first focused on pure exchange economies and pointed out that the conflicting views as regards future

prices give rise to a problem with the determination of households' behaviour. Then we focused on production economies and argued that the divergence of price forecasts originates additional difficulties in the treatment of both the formation of production decisions and the financing of production plans. It was accordingly concluded that the difficulties engendered by conflicting expectations help to explain why temporary equilibrium theory was abandoned in the 1980s and why general equilibrium theorists have since unanimously chosen to study sequential economies under the assumption of perfect foresight of future prices. In the subsequent sections we moved on to discuss the latter approach. In Section 3 we first illustrated the equilibrium notion on which the studies of sequential economies with perfect foresight rely, that is the 'equilibrium of plans, prices and price expectations' put forward by Radner (1972) as a development of Hicks's 'equilibrium over time'. Then we pointed out, mainly on the basis of recent work by M. Mandler, that for plausible configurations of the economy the perfect foresight associated with Radner equilibrium can hardly be sustained. In particular we argued that even if in the initial period both the current and the expected prices conform to Radner equilibrium, situations of indeterminacy of equilibrium prices can arise as time unfolds that make it hard to believe that the initial expectations may be realized. Finally, this shortcoming was illustrated in Section 4 by means of a simplified example. From the discussion presented in the paper it thus emerges that the project of grounding the supply-and-demand analysis of value on temporary equilibria or sequential equilibria with perfect foresight – which Hicks promoted in *Value and Capital* in opposition to the long-period analyses of the early marginalist authors – still encounters substantial difficulties precisely in view of the central role attributed to the price expectations of agents.

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## Appendix

Here we shall clarify the relationship between the original temporary equilibrium model with production of Arrow & Hahn (1971) and the two models presented in the first and second part of Section 2. To start with the model with production of the second part, even though all the assumptions made are either borrowed from the original Arrow-Hahn model or compatible with it, there are two differences in the formulation adopted. As readers can check, in the original model prices are expressed in terms of a fictitious currency ('bancors') and the unit bond is a promise to pay a unit of that currency in period 2. These differences are, however, immaterial. Consider a version of the original model in which all agents expect that the future price of good 1 in terms of 'bancors' will be equal to 1. In these circumstances, the market for bonds paying in 'bancors' becomes the same thing as a market for bonds specified in terms of good 1. This version of the original model therefore coincides with the model of the second part of Section 2 except for the numéraire. Since the behaviour of agents in the Arrow-Hahn model is independent of the numéraire adopted, however, we can safely choose good 1 as numéraire. Having thus established that the model of the second part is simply a version of the original model of Arrow & Hahn, we now note

that further specification of that version yields precisely the introductory model of the first part. Assume there is just one firm in the economy, which can only operate *free disposal* processes. Under this particular specification, which is compatible with Arrow & Hahn's formal model, the single firm in existence will remain totally inactive in period 1 at every non-negative vector of current prices. As a result, the particular 'production economy' under consideration coincides in fact with the introductory exchange economy of Section 2.