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# The Validity of the Tourism-Led Growth Hypothesis for Thailand

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## Abstract

This paper explores the validity of the tourism-led growth hypothesis for Thailand using quarterly data during 1995 and 2014. The results from the analysis show that the relationship between tourism receipts and real GDP is nonlinear without asymmetric adjustment. The nonlinearity in this relationship is found from the results of threshold cointegration tests. The causality analysis indicates no causality running from tourism receipts to real GDP in both the long run and the short run. The finding in this paper gives some policy implications.

*Keywords:* Tourism receipts, economic growth, threshold cointegration, causality

*JEL Classification:* C22, F14

## 1. Introduction

Besides the export-led growth hypothesis, the tourism-led growth hypothesis has been widely explored by many researchers. Some researchers posit that tourism is a long-run economic growth factor. Balaguer and Cantavella-Jorda (2002) examine the role of tourism in the Spanish long-run economic development. They find that the Spanish economic growth is sensible to persistent expansion of international tourism. Similarly, Nikolaos (2004) investigates the impact of tourism on long-run economic growth in Greece under a multivariate framework. The evidence for Greece supports the tourism-led growth hypothesis. Carrera et al. (2008) examine the impact of tourism on long-run economic growth in Mexico and find evidence of the validity of the tourism-led growth hypothesis from the results of a linear cointegration analysis. However, Oh (2005) finds that the tourism-led growth hypothesis does not hold for South Korea. Recently, Ertugrul and Mangir (2015) validate the tourism-led growth hypothesis for Turkey. Phiri (2015) finds evidence that supports the tourism-led growth hypothesis for South Africa under the linear cointegration analysis. On the contrary, Brida et al. (2016) examine the validity of the tourism-led growth hypothesis for Argentina and Brazil using a nonlinear cointegration technique. They find that the tourism-led growth hypothesis holds only in the case of Brazil.

Tourism receipts are one of main sources of foreign exchange income for Thailand and other emerging market economies. In addition, tourism development can create employment opportunities in the tourism sector. Tourism industry has been gradually more important to the Thai economy. In 2005, the ratio of tourism receipts and total exports of the country was 9 percent. This ratio increased to 15 percent in 2014. The average ratio was 12 percent per annum. The growing importance of tourism can enhance economic growth for the Thai economy. This paper attempts to investigate whether tourism leads to economic growth by using the recently available quarterly data during 2005 and 2014. In other words, the paper tests the tourism-led growth hypothesis for Thailand. To answer this empirical issue, both linear and non-linear cointegration tests are used. The possibility of nonlinearity in the tourism-growth nexus has been ignored in many previous studies. The main finding in the present paper is that the significantly positive relationship between tourism

receipts and real GDP is nonlinear. The paper is organized as follows. The next section describes the data and empirical methodology. Section 3 presents empirical results. Concluding remarks are in Section 4.

## 2. Data and Methodology

### 2.1 Data

The data from 2005Q1 to 2014Q4 are used to examine the validity of the tourism-led growth hypothesis. The series of net tourism receipts and consumer price index are obtained from the website of the Bank of Thailand. The series of real tourism receipts is obtained by deflating the series of net tourism receipts by consumer price index. The series of real GDP is obtained from the database of the National Economic and Social Development Board. Both series are expressed in billion of baht (domestic currency). All series are transformed into logarithmic series.

### 2.2 Estimation methods

Since the long-run relationship between tourism receipts and real GDP can be linear or nonlinear, two types of tests for cointegration are used: (1) E-G cointegration test and (2) threshold cointegration tests. The E-G cointegration test of Engle and Granger (1987) comprises two steps of estimation. The first step is the OLS estimate of the long-run equilibrium relationship, which is expressed as:

$$gdp_t = \gamma_0 + \gamma_1 tr_t + e_t \quad (1)$$

where  $gdp$  is the log of real GDP, and  $tr$  is the log of real international tourism receipts, and  $e$  is the error term.

The second step is the test for unit root in the estimated residual ( $e$ ) by the following equation:

$$\Delta e_t = \rho e_{t-1} + \beta \Delta e_{t-1} + u_t \quad (2)$$

Where The t-statistic of the coefficient the lagged residual term is compared with the critical value provided by MacKinnon (1991). If the t-statistic is larger than the critical value statistic, the null hypothesis of no cointegration is rejected. On the contrary of the t-statistic is smaller than the critical value statistic, the null hypothesis is accepted.

The E-G cointegration test implicitly assumes a linear adjustment mechanism. However, this test is misspecified when the adjustment is asymmetric.

The models that take into account of asymmetric adjustment mechanism are recently developed for cointegration tests. There are modified models of the E-G test. The first model is known as threshold autoregressive model (TAR) developed by Enders and Granger (1998) and Enders and Siklos (2001), which is a nonlinear extension of the E-G framework. The nonlinear cointegration function is specified as:

$$\Delta e_t = I_t \rho_1 e_{t-1} + (1 - I_t) \rho_2 e_{t-1} + v_t \quad (3)$$

where  $\Delta$  is first difference operator,  $I_t$  is the Heaviside indicator function such that It is one if  $e_{t-1}$  is greater than or equal to  $\tau$  and It is zero if  $e_{t-1}$  is smaller than  $\tau$  and  $\tau$  is the value of the threshold. The lagged first difference of the error term can be augmented to Eq. (3).

According to the TAR model, the necessary and sufficient conditions for the sequence of  $e_t$  is  $\rho_1$  is less than,  $\rho_2$  is less than zero and  $(1+\rho_1)(1+\rho_2)$  is less than one. Since the value of  $\tau$  is unknown, this value is to be estimated. In some circumstance, the value of  $\tau$  might be set to zero so that the cointegrating vector coincides with the attractor.

For the momentum threshold autoregressive (MTAR) model, the Heaviside indicator function in Eq. (3) is defined as  $M_t$  is one if  $\Delta e_{t-1}$  is greater than or equal to  $\tau$ , and it is zero if  $\Delta e_{t-1}$  is less than  $\tau$ .

If the threshold cointegration is found, one can proceed with the Granger causality test by the threshold error correction model (TECM) The TECM is specified as:

$$\Delta gdp_t = \alpha + \lambda_1 Z_{t-1} + \lambda_2 (1 - Z_{t-1}) + \sum_{i=1}^k \delta_i \Delta gdp_{t-i} + \sum_{i=1}^k \phi_i \Delta tr_{t-1} + u_i \quad (4)$$

where  $Z_{t-1} = I_t e_{t-1}; M_t e_{t-1}$  and  $(1 - Z_{t-1}) = (1 - I_t) e_{t-1}; (1 - M_t) e_{t-1}$  depending on the type of the threshold models. The joint significance of two of the  $\lambda$  coefficients indicates long-run causality and the significance of one of  $\phi_i$  indicates short-run causality.

### 3. Empirical Results

Among various conventional unit root testing procedures, the PP test of Phillips and Perron (1988) is used to test for stationarity property of each variable with a small sample size. The results are reported in Table 1.

**Table 1**  
Results of PP tests for unit root, 1995Q1-2014Q4.

Variable	PP statistic (constant)	Bandwidth
gdp	-1.066	15
$\Delta$ gdp	-12.939***	11
tr	-1.633	19
$\Delta$ tr	-10.757***	12

**Note:** \*\*\* denote significance at the 1 percent level.

The results in Table 1 reveal that the real GDP series and tourism receipts are not stationary in their level, but stationary in their first differences. Therefore, it can be argued that both series are I(1) series.

Due to the possibility on nonlinearity stationarity of variables, the non-linearity stationary test proposed by Kapetnios et al. (2003) can be used to test whether the two series are nonlinear stationary. The approximated equation of this test can be expressed as follows:

$$\Delta x_t = \mu + \delta x_{t-1}^3 + \sum_{i=1}^k b_i \Delta x_{t-i} + u_t \quad (5)$$

where  $x$  is the series of variables in question,  $u$  is an i. i.d. error with zero mean and constant variance. The null hypothesis that  $\delta = 0$  is tested against the alternative hypothesis that  $\delta < 0$ . The acceptance of the null hypothesis indicates the presence of unit root in a series and vice versa. The results of nonlinear unit root test are reported in Table 2.

**Table 2**

Results of nonlinear unit root tests, 1995Q1-2004Q4.

	t-statistic	lag
gdp	0.001	3
$\Delta$ gdp	74.666***	3
tr	0.002	3
$\Delta$ tr	2.145**	3

**Note:** The optimal lag length is determined by Schwarz Information Criterion, \*\*\* and \*\*denotes significance at the 1 and 5 percent, respectively.

The results in Table 2 suggest that the variables are I(1) series. The tests are significant at least at the 5 percent level. Therefore, the TAR model is suitable for nonlinear cointegration tests.

The estimates of the short-run adjustment between real GDP and tourism receipts are reported in Table 3.

**Table 3**

Estimates of the short-run adjustment between tourism receipts and real GDP, 1995Q1-2014Q4.

	EG test	Threshold ( $\tau=0$ )	Momentum ( $\tau=0$ )
$\rho_1$	-3.026 (0.180)	-0.611 (0.193)	-0.618 (0.196)
$\rho_2$	-	-0.524 (0.244)	-0.560 (0.260)
J	1	0	0
$\Phi$	-	7.331	7.120
$\rho_1=\rho_2$	-	0.078	0.033

**Note:** Standard error in parenthesis,  
J is the lag length,  
 $\Phi$  is the joint F-test for the null hypothesis that  $\rho_1=\rho_2=0$ .

The second column of Table 3 reports the results of EG cointegration test. The ADF test is performed on the residual series obtained from the estimate of the long-run equilibrium equation, Eq. (1), with one-period lag of the augmented term. The ADF statistic is -3.026, which is smaller than the critical value at the 10 percent level. Therefore, the null hypothesis of unit root in the residuals cannot be rejected. In other words, there is no long-run relationship between real GDP and real tourism receipts under the analysis of cointegration by a linear adjustment model.

For threshold cointegration models specified in Eq. (3), the threshold value is set to zero for both TAR and MTAR models. The estimated coefficients,  $\rho_1$  and  $\rho_2$ , are reported in columns 3 and 4. The absolute values of these coefficients are less than one. Recall that these negative values of these coefficients meet the requirement of necessary condition for convergence. In addition, the sufficient condition for convergence is also met. The  $\Phi$ -statistic for the null hypothesis that  $\rho_1=\rho_2=0$  lead to a rejection of the null hypothesis of no cointegration at the 10 percent level in both model. However, the test-statistic for the null hypothesis that  $\rho_1=\rho_2$  cannot be rejected. Therefore, it can be concluded that there is cointegration between real GDP and tourism receipts without asymmetric adjustment in the short-run.

For the estimates of the residuals for both TAR and MTAR models, the threshold value is estimated using the sequentially determined thresholds method that minimizes the sum of squared errors. The threshold value is 0.0135. With positive value of threshold, the estimations are repeated. It is found that the results are similar as shown in Table 4.

**Table 4**

Estimates of the short-run adjustment between tourism receipts and real GDP, 1995Q1-2014Q4.

	Threshold ( $\tau=0.0135$ )	Momentum ( $\tau=0.0135$ )
$\rho_1$	-0.563 (0.202)	-0.588 (0.178)
$\rho_2$	-0.596 (0.228)	-0.550 (0.288)
J	0	0
$\Phi$	7.284	7.285
$\rho_1=\rho_2$	0.011	0.013

**Note:** Standard error in parenthesis,  
J is the lag length,  
 $\Phi$  is the joint F-test for the null hypothesis that  $\rho_1=\rho_2=0$ .

The results in Table 4 show that there is nonlinear relationship between real GDP and tourism receipts, but without asymmetric adjustment. The existence of nonlinear cointegration without asymmetric adjustment leads to an interpretation of the long-run relationship between tourism receipts and real GDP as shown in Table 5.

**Table 5**

Estimate of the long-run relationship between tourism receipts and real GDP, 1995Q1-2014Q4.

Dependent variable: gdp				
Variable	Coefficient	Std. Error	t-statistic	p-value
tr	0.231***	0.231	19.239	0.000
Intercept	6.414***	0.062	103.056	0.000

**Note:** \*\*\* indicates significance at the 1 percent level.

In Table 5, a 1 percent increase in real tourism receipts leads to 0.23 percent increase in real GDP. In the sense of causality, the estimate of Eq. (4) using the MTAR model is reported in Table 6.

**Table 6**

Estimate of the long-run and short-run causality, 1995Q1-2014Q4.

Dependent variable: $\Delta gdp$			
Variable	Coefficient	t-statistic	p-value
$M_t e_{t-1}$	-0.126	-0.431	0.670
$(1-M_t)e_{t-1}$	-0.375	-0.842	0.362
$\Delta gdp_{t-1}$	-0.448	-1.463	0.155
$\Delta gdp_{t-2}$	-0.244	-0.842	0.407
$\Delta gdp_{t-3}$	-0.033	0.117	0.907
$\Delta tr_{t-1}$	0.006	0.103	0.918
$\Delta tr_{t-2}$	-0.060	-0.998	0.327
$\Delta tr_{t-3}$	-0.127**	-2.448	0.021

**Note:** \*\* denotes significance at the 5 percent level.

The results in Table 6 show that the coefficients of the threshold error correction terms for both higher and lower regimes are insignificant. Therefore, there is no long-run causality running from tourism receipts to real GDP. The joint Wald F test also indicates no long-run causality ( $F=0.485$  with  $p\text{-value} = 0.621$ ). In addition, The joint Wald F test gives the F-statistic = 2.253 with  $p\text{-value} = 0.110$ , and thus the tests rejects the existence of the short-run causality.

The main finding in this paper supports the validity of the tourism-led growth hypothesis, which is contrary to the finding by Oh (2005) for South Korea. However, the finding is line with other studies, such as those of Blaguer and Cantavellar-Jorda (2002) for Spain, Nikolaos (2004) for Greece, Carrear et al. (2008) for Mexico, Ertugrul and Mangir (2015) for Turkey, and Brida et al. (2016) for Brazil.

#### **4. Concluding Remarks**

The validity of the tourism-led growth hypothesis has been quite widely explored by many researchers using conventional or linear cointegration techniques. However, the long-run relationship between real GDP and tourism receipted that cannot be detected by any linear cointegration test might indicate the possibility of a nonlinear relationship between the two variables. In this paper, threshold cointegration tests become relevant in that the tests allow for nonlinearity in the underlying data generating process of variables. Quarterly data are available from the first quarter of 2005 to the fourth quarter of 2014. The data are applied to both linear and nonlinear cointegration tests. One of the important finding in this paper is the presence of a nonlinear long-run relationship between real GDP and tourism receipts for Thailand. Even though the adjustment toward long-run equilibrium is not asymmetric, but the adjustment is nonlinear. Furthermore, there is no causality running from tourism receipts to economic growth in both the long and short run. Based upon the results from this study, sustainable development of tourism seems to be necessary since it can be one of the main factors affecting real GDP and thus economic growth of the country. However, environmental preserving is also important.

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