

Two person zero-sum game with two sets of strategic variables

Satoh, Atsuhiro and Tanaka, Yasuhito

Faculty of Economics, Doshisha Unuversity

20 August 2016

Online at https://mpra.ub.uni-muenchen.de/73272/MPRA Paper No. 73272, posted 26 Aug 2016 20:50 UTC

Two person zero-sum game with two sets of strategic variables

Atsuhiro Satoh*
Faculty of Economics, Doshisha University,
Kamigyo-ku, Kyoto, 602-8580, Japan.

and

Yasuhito Tanaka[†]
Faculty of Economics, Doshisha University,
Kamigyo-ku, Kyoto, 602-8580, Japan.

Abstract

We consider a two-person zero-sum game with two sets of strategic variables which are related by invertible functions. They are denoted by (s_A, s_B) and (t_A, t_B) for players A and B.

We will show that the following four patterns of competition are equivalent, that is, they yield the same outcome.

- 1. Player A and B choose s_A and s_B (competition by (s_A, s_B)).
- 2. Player A and B choose t_A and t_B (competition by (t_A, t_B)).
- 3. Player A and B choose t_A and s_B (competition by (t_A, s_B)).
- 4. Player A and B choose s_A and t_B (competition by (s_A, t_B)).

Keywords. zero-sum game, two strategic variables, equivalence of outcome. *JEL Classification code*. C72, L13.

^{*}atsato@mail.doshisha.ac.jp

[†]yasuhito@mail.doshisha.ac.jp

1 Introduction

We consider a two-person zero-sum game with two sets of strategic variables which are related by invertible functions. They are denoted by (s_A, s_B) and (t_A, t_B) for players A and B.

We will show that the following four patterns of competition are equivalent, that is, they yield the same outcome.

- 1. Player A and B choose s_A and s_B (competition by (s_A, s_B)).
- 2. Player A and B choose t_A and t_B (competition by (t_A, t_B)).
- 3. Player A and B choose t_A and s_B (competition by (t_A, s_B)).
- 4. Player A and B choose s_A and t_B (competition by (s_A, t_B)).

Relative profit maximization in duopoly with differentiated goods is an example of zerosum game with two alternative strategic variables¹. Each firm chooses its output or price. The results of this paper imply that when firms in duopoly maximize their relative profits, Cournot and Bertrand equilibria are equivalent, and price-setting behavior and output-setting behavior are equivalent².

The key to our results is Lemma 4 in Section 6. This lemma implies that the maximin strategies in four patterns of competition are equivalent, and the minimax strategies in four patterns of competition are equivalent.

2 The model

Consider a two-person zero-sum game as follows. There are two players, A and B. They have two sets of alternative strategic variables, $(s_A, s_B) \in S_A \times S_B$ and $(t_A, t_B) \in T_A \times T_B$. S_A, S_B, T_A and T_B are compact sets in metric spaces. The relations of them are represented by

$$s_A = f_A(t_A, t_B)$$
, and $s_B = f_B(t_A, t_B)$.

 (f_A, f_B) is a continuous invertible function, and so it is a one-to-one and onto function. We denote

$$t_A = g_A(s_A, s_B)$$
, and $t_B = g_B(s_A, s_B)$.

 (g_A, g_B) is also a continuous invertible function. The payoff function of Player A is $u_A(s_A, s_B)$ and the payoff function of Player B is $u_B(s_A, s_B)$. Since the game is zero-sum, we have $u_B(s_A, s_B) = -u_A(s_A, s_B)$. u_A is upper semi-continuous and quasi-concave on S_A for each $s_B \in S_B$ (or each $t_B \in T_B$), upper semi-continuous and quasi-concave on T_A for each $t_B \in T_B$ (or each $t_B \in S_B$),

¹A game of relative profit maximization in duopoly is a zero-sum game because the sum of the relative profits of firms is zero.

²About relative profit maximization under imperfect competition please see Matsumura, Matsushima and Cato (2013), Satoh and Tanaka (2013), Satoh and Tanaka (2014a), Satoh and Tanaka (2014b), Tanaka (2013b) and Vega-Redondo (1997).

and lower semi-continuous and quasi-convex on S_B for each $s_A \in S_A$ (or each $t_A \in T_A$), lower semi-continuous and quasi-convex on T_B for each $t_A \in T_A$ (or each $s_A \in S_A$).

We note that any value of s_A can be realized by appropriately choosing t_A given s_B , any value of t_A can be realized by appropriately choosing s_A given s_B , any value of t_B can be realized by appropriately choosing s_B given t_A , and any value of s_B can be realized by appropriately choosing t_B given t_A^3 .

3 Competition by (s_A, s_B)

First consider competition by (s_A, s_B) . Let s_A^* and s_B^* be the values of s_A and s_B which, respectively, maximizes $u_A(s_A, s_B)$ given s_B^* and maximizes $u_B(s_A, s_B)$ given s_A^* . Then,

$$u_A(s_A^*, s_B^*) \ge u_A(s_A, s_B^*)$$
 for all $s_A \ne s_A^*$,

and

$$u_B(s_A^*, s_B^*) \ge u_B(s_A^*, s_B)$$
 for all $s_B \ne s_B^*$.

Since $u_B = -u_A$, this is rewritten as

$$u_A(s_A^*, s_B) \ge u_A(s_A^*, s_B^*)$$
, for all $s_B \ne s_B^*$.

Thus, we obtain

$$u_A(s_A^*, s_B^*) \ge u_A(s_A^*, s_B^*) \ge u_A(s_A, s_B^*)$$
 for all $s_A \ne s_A^*$, and all $s_B \ne s_B^*$.

This is equivalent to

$$u_A(s_A^*, s_B^*) = \max_{s_A} u_A(s_A, s_B^*) = \min_{s_B} u_A(s_A^*, s_B).$$

 (s_A^*, s_B^*) is a Nash equilibrium of competition by (s_A, s_B) game.

On the other hand, by the Sion's minimax theorem (Sion (1958), Komiya (1988), Kindler (2005)) we have

$$v_A^s \equiv \max_{s_A} \min_{s_B} u_A(s_A, s_B) = \min_{s_B} \max_{s_A} u_A(s_A, s_B) \equiv v_B^s.$$

We can show the following lemma.

Lemma 1. The following three statements are equivalent.

- 1. There exists a Nash equilibrium in competition by (s_A, s_B) game.
- 2. The following relation holds.

$$v_A^s \equiv \max_{s_A} \min_{s_B} u_A(s_A, s_B) \equiv \min_{s_B} \max_{s_A} u_A(s_A, s_B) = v_B^s.$$

³Also any value of s_A can be realized by appropriately choosing t_A given t_B , any value of t_A can be realized by appropriately choosing s_A given t_B , any value of t_B can be realized by appropriately choosing s_B given s_A , and any value of s_B can be realized by appropriately choosing t_B given s_A .

3. There exists a real number \mathbf{v}_s , $s_A^m \in S_A$ and $s_B^m \in S_B$ such that

$$u_A(s_A^m, s_B) \ge \mathbf{v}_s$$
 for any $s_B \in S_B$, and $u_A(s_A, s_B^m) \le \mathbf{v}_s$ for any $s_A \in S_A$. (1)

Proof. $(1 \rightarrow 2)$

Let s_A^* and s_B^* be the equilibrium strategies. Then,

$$v_B^s = \min_{s_B} \max_{s_A} u_A(s_A, s_B) \le \max_{s_A} u_A(s_A, s_B^*) = u_A(s_A^*, s_B^*)$$

= $\min_{s_B} u_A(s_A^*, s_B^*) \le \max_{s_A} \min_{s_B} u_A(s_A, s_B^*) = v_A^s$.

On the other hand, $\min_{s_B} u_A(s_A, s_B) \le u_A(s_A, s_B)$, then $\max_{s_A} \min_{s_B} u_A(s_A, s_B) \le \max_{s_A} u_A(s_A, s_B)$, and so $\max_{s_A} \min_{s_B} u_A(s_A, s_B) \le \min_{s_B} \max_{s_A} u_A(s_A, s_B)$. Thus, $v_A^s \le v_B^s$, and we have $v_A^s = v_B^s$. $(2 \to 3)$

Let $s_A^m = \arg \max_{s_A} \min_{s_B} u_A(s_A, s_B)$ (the maximin strategy), $s_B^m = \arg \min_{s_B} \max_{s_A} u_A(s_A, s_B)$ (the minimax strategy), and let $\mathbf{v}_s = v_A^s = v_B^s$. Then, we have

$$u_{A}(s_{A}^{m}, s_{B}) \ge \min_{s_{B}} u_{A}(s_{A}^{m}, s_{B}) = \max_{s_{A}} \min_{s_{B}} u_{A}(s_{A}, s_{B}) = \mathbf{v}_{s}$$

$$= \min_{s_{B}} \max_{s_{A}} u_{A}(s_{A}, s_{B}) = \max_{s_{A}} u_{A}(s_{A}, s_{B}^{m}) \ge u_{A}(s_{A}, s_{B}^{m}).$$

 $(3 \rightarrow 1)$

From (1)

$$u_A(s_A^m, s_B) \ge \mathbf{v}_s \ge u_A(s_A, s_B^m)$$
 for all $s_A \in S_A$, $s_B \in S_B$.

Putting $s_A = s_A^m$ and $s_B = s_B^m$, we see $\mathbf{v}_s = u_A(s_A^m, s_B^m)$ and (s_A^m, s_B^m) is an equilibrium.

We have $(s_A^m, s_B^m) = (s_A^*, s_B^*)$. Denote the value of t_A which is derived from $t_A = g_A(s_A^*, s_B^*)$ by t_A^* , and denote the value of t_B which is derived from $t_B = g_B(s_A^*, s_B^*)$ by t_B^* .

4 Competition by (t_A, t_B)

Next consider competition by (t_A, t_B) . Substituting f_A and f_B into u_A and u_B yields

$$u_A = u_A(f_A(t_A, t_B), f_B(t_A, t_B)), \ u_B = u_B(f_A(t_A, t_B), f_B(t_A, t_B)).$$

Let \tilde{t}_A and \tilde{t}_B be the values of t_A and t_B which, respectively, maximizes $u_A(f_A(t_A, t_B), f_B(t_A, t_B))$ given \tilde{t}_B and maximizes $u_B(f_A(t_A, t_B), f_B(t_A, t_B))$ given \tilde{t}_A . Then,

$$u_A(f_A(\tilde{t}_A, \tilde{t}_B), f_B(\tilde{t}_A, \tilde{t}_B)) \ge u_A(f_A(t_A, \tilde{t}_B), f_B(t_A, \tilde{t}_B))$$
 for all $t_A \ne \tilde{t}_A$,

and

$$u_B(f_A(\tilde{t}_A,\tilde{t}_B),f_B(\tilde{t}_A,\tilde{t}_B)) \geq u_B(f_A(\tilde{t}_A,t_B),f_B(\tilde{t}_A,t_B)) \text{ for all } t_B \neq \tilde{t}_B.$$

Since $u_B = -u_A$, this is rewritten as

$$u_A(f_A(\tilde{t}_A, t_B), f_B(\tilde{t}_A, t_B)) \ge u_A(f_A(\tilde{t}_A, \tilde{t}_B), f_B(\tilde{t}_A, \tilde{t}_B))$$
 for all $t_B \ne \tilde{t}_B$.

Thus, we obtain

$$\begin{aligned} u_A(f_A(\tilde{t}_A, t_B), f_B(\tilde{t}_A, t_B)) &\geq u_A(f_A(\tilde{t}_A, \tilde{t}_B), f_B(\tilde{t}_A, \tilde{t}_B)) \geq u_A(f_A(t_A, \tilde{t}_B), f_B(t_A, \tilde{t}_B)) \\ \text{for all } t_A &\neq \tilde{t}_A, \text{ and all } t_B \neq \tilde{t}_B. \end{aligned}$$

This is equivalent to

$$\begin{split} &u_A(f_A(\tilde{t}_A,\tilde{t}_B),f_A(\tilde{t}_A,\tilde{t}_B)) = \max_{t_A} u_A(f_A(t_A,\tilde{t}_B),f_B(t_A,\tilde{t}_B)) \\ &= \min_{t_B} u_A(f_A(\tilde{t}_A,t_B),f_B(\tilde{t}_A,t_B)). \end{split}$$

Similarly to Lemma 1 we can show.

Lemma 2. The following three statements are equivalent.

- 1. There exists a Nash equilibrium in competition by (t_A, t_B) game.
- 2. The following relation holds.

$$v_A^t \equiv \max_{t_A} \min_{t_B} u_A(f_A(t_A, t_B), f_B(t_A, t_B)) = \min_{t_B} \max_{t_A} u_A(f_A(t_A, t_B), f_B(t_A, t_B)) \equiv v_B^t.$$

3. There exists a real number \mathbf{v}_t , $t_A^m \in T_A$ and $t_B^m \in T_B$ such that

$$u_A(f_A(t_A^m, t_B), f_B(t_A^m, t_B)) \ge \mathbf{v}_t$$
 for any $t_B \in T_B$, and $u_A(f_A(t_A, t_B^m), f_B(t_A, t_B^m)) \le \mathbf{v}_t$ for any $t_A \in T_A$.

We have $(t_A^m, t_B^m) = (\tilde{t}_A, \tilde{t}_B)$. Denote the value of s_A which is derived from $s_A = f_A(\tilde{t}_A, \tilde{t}_B)$ by \tilde{s}_A , and denote the value of s_B which is derived from $s_B = f_B(\tilde{t}_A, \tilde{t}_B)$ by \tilde{s}_B .

5 Competition by (t_A, s_B)

Next consider competition by (t_A, s_B) , we have

$$s_A = f_A(t_A, g_B(s_A, s_B)), t_B = g_B(f_A(t_A, t_B), s_B).$$

The payoffs of Player A and B are written as

$$u_A(s_A, s_B) = u_A(f_A(t_A, t_B), s_B), \ u_B(s_A, s_B) = u_B(f_A(t_A, t_B), s_B).$$

Let \bar{t}_A and \bar{s}_B be the values of t_A and s_B which, respectively, maximizes u_A given \bar{s}_B and maximizes u_B given \bar{t}_A . Then,

$$u_A(f_A(\bar{t}_A, t_B), \bar{s}_B) \ge u_A(f_A(t_A, t_B), \bar{s}_B)$$
 for all $t_A \ne \bar{t}_A$,

and

$$u_R(f_A(\bar{t}_A, t_B), \bar{s}_B)) \ge u_R(f_A(\bar{t}_A, t_B), s_B))$$
 for all $s_B \ne \bar{s}_B$.

Since $u_B = -u_A$, this is rewritten as

$$u_A(f_A(\bar{t}_A, t_B), s_B)) \ge u_A(f_A(\bar{t}_A, t_B), \bar{s}_B))$$
 for all $s_B \ne \bar{s}_B$.

Thus, we obtain

$$u_A(f_A(\bar{t}_A, t_B), s_B)) \ge u_A(f_A(\bar{t}_A, t_B), \bar{s}_B)) \ge u_A(f_A(t_A, t_B), \bar{s}_B))$$
 for all $t_A \ne \bar{t}_A$, and all $s_B \ne \bar{s}_B$.

This is equivalent to

$$u_{A}(f_{A}(\bar{t}_{A}, t_{B}), \bar{s}_{B}) = \max_{t_{A}} u_{A}(f_{A}(t_{A}, t_{B}), \bar{s}_{B}) = \min_{s_{B}} u_{A}(f_{A}(\bar{t}_{A}, t_{B}), s_{B}).$$

Similarly to Lemma 1 we can show.

Lemma 3. The following three statements are equivalent.

- 1. There exists a Nash equilibrium in competition by (t_A, s_B) game.
- 2. The following relation holds.

$$v_A^{ts} \equiv \max_{t_A} \min_{s_B} u_A(f_A(t_A, t_B), s_B) = \min_{s_B} \max_{t_A} u_A(f_A(t_A, t_B), s_B) \equiv v_B^{ts}.$$

3. There exists a real number \mathbf{v}_{ts} , $t_A^{ts} \in T_A$ and $s_B^{ts} \in S_B$ such that

$$u_A(f_A(t_A^{ts}, t_B), s_B) \ge \mathbf{v}_{ts} \text{ for any } s_B \in S_B, \text{ and } u_A(f_A(t_A, t_B), s_B^{ts}) \le \mathbf{v}_{ts} \text{ for any } t_A \in T_A.$$

We have $(t_A^{ts}, s_B^{ts}) = (\bar{t}_A, \bar{s}_B)$. Denote the value of s_A which is derived from $s_A = f_A(\bar{t}_A, g_B(s_A, \bar{s}_B))$ by \bar{s}_A , and denote the value of t_B which is derived from $t_B = g_B(f_A(\bar{t}_A, t_B)\bar{s}_B)$, by \bar{t}_B . Then, \bar{t}_A and \bar{s}_B are written as

$$\bar{t}_A = g_A(\bar{s}_A, \bar{s}_B)$$
, and $\bar{s}_B = f_B(\bar{t}_A, \bar{t}_B)$.

6 Equivalence of four patterns of competition

In this section we show the equivalence of four patterns of competition. First we show the following lemma which is key to our results.

Lemma 4. The following relations hold.

1.
$$\max_{t_A} \min_{s_B} u_A(f_A(t_A, t_B), s_B) = \max_{s_A} \min_{s_B} u_A(s_A, s_B)$$
.

2. $\min_{s_B} \max_{t_A} u_A(f_A(t_A, t_B), s_B) = \min_{t_B} \max_{t_A} u_A(f_A(t_A, t_B), f_B(t_A, t_B))$.

Proof. 1. $\min_{s_B} u_A(f_A(t_A, t_B), s_B)$ is the minimum of u_A with respect to s_B given t_A . Let $s_B(t_A) = \arg\min_{s_B} u_A(f_A(t_A, t_B), s_B)$, and fix the value of s_A at $f_A(t_A, g_B(s_A, s_B(t_A)))$. Then, we have

$$\begin{aligned} & \min_{s_B} u_A(f_A(t_A, g_B(s_A, s_B(t_A))), s_B) \\ & \leq u_A(f_A(t_A, g_B(s_A, s_B(t_A))), s_B(t_A)) = \min_{s_B} u_A(f_A(t_A, t_B), s_B), \end{aligned}$$

where $\min_{s_B} u_A(f_A(t_A, g_B(s_A, s_B(t_A))), s_B)$ is the minimum of u_A with respect to s_B given the value of s_A at $f_A(t_A, g_B(s_A, s_B(t_A)))$. This holds for any t_A . Thus,

$$\max_{f_A(t_A, g_B(s_A, s_B(t_A)))} \min_{s_B} u_A(f_A(t_A, g_B(s_A, s_B(t_A))), s_B) \leq \max_{t_A} \min_{s_B} u_A(f_A(t_A, t_B), s_B).$$

Any value of s_A can be realized by appropriately choosing t_A given s_B as $s_A = f_A(t_A, g_B(s_A, s_B(t_A)))$. Therefore, this can be rewritten as

$$\max_{s_A} \min_{s_B} u_A(s_A, s_B) \le \max_{t_A} \min_{s_B} u_A(f_A(t_A, t_B), s_B). \tag{2}$$

On the other hand, $\min_{s_B} u_A(s_A, s_B)$ is the minimum of u_A with respect to s_B given s_A . Let $s_B(s_A) = \arg\min_{s_B} u_A(s_A, s_B)$, and fix the value of t_A at $g_A(s_A, s_B(s_A))$. Then, we have

$$\begin{aligned} & \min_{s_B} u_A(f_A(g_A(s_A, s_B(s_A)), g_B(s_A, s_B(s_A))), s_B) \\ & \leq u_A(f_A(g_A(s_A, s_B(s_A)), g_B(s_A, s_B(s_A))), s_B(s_A)) = u_A(s_A, s_B(s_A)) = \min_{s_B} u_A(s_A, s_B), \end{aligned}$$

where $\min_{s_B} u_A(f_A(g_A(s_A, s_B(s_A)), g_B(s_A, s_B(s_A))), s_B)$ is the minimum of u_A with respect to s_B given the value of t_A at $g_A(s_A, s_B(s_A))$. This holds for any s_A . Thus,

$$\max_{g_A(s_A, s_B(s_A))} \min_{s_B} u_A(f_A(g_A(s_A, s_B(s_A)), g_B(s_A, s_B(s_A))), s_B) \leq \max_{s_A} \min_{s_B} u_A(s_A, s_B)$$

Any value of t_A can be realized by appropriately choosing s_A given s_B as $t_A = g_A(s_A, s_B(s_A))$. Therefore, this can be rewritten as

$$\max_{t_A} \min_{s_B} u_A(f_A(t_A, t_B), s_B) \le \max_{s_A} \min_{s_B} u_A(s_A, s_B). \tag{3}$$

Combining (2) and (3), we get

$$\max_{s_A} \min_{s_B} u_A(s_A, s_B) = \max_{t_A} \min_{s_B} u_A(f_A(t_A, t_B), s_B).$$

2. $\max_{t_A} u_A(f_A(t_A, t_B), s_B)$ is the maximum of u_A with respect to t_A given s_B . Let $t_A(s_B) = \arg \max_{t_A} u_A(f_A(t_A, t_B), s_B)$, and fix the value of t_B at $g_B(f_A(t_A(s_B), t_B), s_B)$. Then, we have

$$\begin{split} & \max_{t_A} u_A(f_A(t_A, g_B(f_A(t_A(s_B), t_B), s_B)), s_B) \\ & = \max_{t_A} u_A(f_A(t_A, g_B(f_A(t_A(s_B), t_B), s_B)), f_B(t_A, g_B(f_A(t_A(s_B), t_B), s_B))) \\ & \geq u_A(f_A(t_A(s_B), g_B(f_A(t_A(s_B), t_B), s_B)), s_B) = \max_{t_A} u_A(f_A(t_A, t_B), s_B), \end{split}$$

where $\max_{t_A} u_A(f_A(t_A, g_B(f_A(t_A(s_B), t_B), s_B)), s_B)$ is the maximum of u_A with respect to t_A given the value of t_B at $g_B(f_A(t_A(s_B), t_B), s_B))$. This holds for any s_B . Thus,

$$\min_{g_B(f_A(t_A(s_B),t_B),s_B))} \max_{t_A} u_A(f_A(t_A,g_B(f_A(t_A(s_B),t_B),s_B)), f_B(t_A,g_B(f_A(t_A(s_B),t_B),s_B)))$$

$$\geq \min_{s_B} \max_{t_A} u_A(f_A(t_A,t_B),s_B).$$

Any value of t_B can be realized by appropriately choosing s_B given t_A as $t_B = g_B(f_A(t_A(s_B), t_B), s_B)$. Therefore, this can be rewritten as

$$\min_{t_B} \max_{t_A} u_A(f_A(t_A, t_B), f_B(t_A, t_B)) \ge \min_{s_B} \max_{t_A} u_A(f_A(t_A, t_B), s_B). \tag{4}$$

On the other hand, $\max_{t_A} u_A(f_A(t_A, t_B), f_B(t_A, t_B))$ is the maximum of u_A with respect to t_A given t_B . Let $t_A(t_B) = \arg\max_{t_A} u_A(f_A(t_A, t_B), f_B(t_A, t_B))$, and fix the value of s_B at $f_B(t_A(t_B), t_B)$. Then, we have

$$\begin{split} & \max_{t_A} u_A(f_A(t_A, t_B), f_B(t_A(t_B), t_B)) \\ & \geq u_A(f_A(t_A(t_B), t_B), f_B(t_A(t_B), t_B)) = \max_{t_A} u_A(f_A(t_A, t_B), f_B(t_A, t_B)), \end{split}$$

where $\max_{t_A} u_A(f_A(t_A, t_B), f_B(t_A(t_B), t_B))$ is the maximum of u_A with respect to t_A given the value of s_B at $f_B(t_A(t_B), t_B)$. This holds for any t_B . Thus,

$$\min_{f_B(t_A(t_B),t_B)} \max_{t_A} u_A(f_A(t_A,t_B),f_B(t_A(t_B),t_B)) \geq \min_{t_B} \max_{t_A} u_A(f_A(t_A,t_B),f_B(t_A,t_B)).$$

Any value of s_B can be realized by appropriately choosing t_B given t_A as $s_B = f_B(t_A(t_B), t_B)$. Therefore, this can be rewritten as

$$\min_{s_B} \max_{t_A} u_A(f_A(t_A, t_B), s_B) \ge \min_{t_B} \max_{t_A} u_A(f_A(t_A, t_B), f_B(t_A, t_B)). \tag{5}$$

Combining (4) and (5), we get

$$\min_{t_B} \max_{t_A} u_A(f_A(t_A, t_B), f_B(t_A, t_B)) = \min_{s_B} \max_{t_A} u_A(f_A(t_A, t_B), s_B).$$

Now we show the following propositions.

Proposition 1. 1. Competition by (s_A, s_B) and competition by (t_A, s_B) are equivalent.

- 2. Competition by (t_A, s_B) and competition by (t_A, t_B) are equivalent.
- *Proof.* 1. We show that (\bar{s}_A, \bar{s}_B) satisfies the conditions for (s_A^*, s_B^*) . From Lemma 3

$$\max_{t_A} \min_{s_B} u_A(f_A(t_A, t_B), s_B) = \min_{s_B} \max_{t_A} u_A(f_A(t_A, t_B), s_B) = u_A(\bar{s}_A, \bar{s}_B).$$

Since any value of s_A can be realized by appropriately choosing t_A given s_B , we have $\max_{t_A} u_A(f_A(t_A, t_B), s_B) = \max_{s_A} u_A(s_A, s_B)$ for any s_B . Thus,

$$\min_{s_B} \max_{s_A} u_A(s_A, s_B) = \min_{s_B} \max_{t_A} u_A(f_A(t_A, t_B), s_B) = u_A(\bar{s}_A, \bar{s}_B).$$

From Lemma 4 we have $\max_{t_A} \min_{s_B} u_A(f_A(t_A, t_B), s_B) = \max_{s_A} \min_{s_B} u_A(s_A, s_B)$. Therefore, we obtain

$$\max_{s_A} \min_{s_B} u_A(s_A, s_B) = \min_{s_B} \max_{s_A} u_A(s_A, s_B) = u_A(\bar{s}_A, \bar{s}_B).$$

This is 2 of Lemma 1.

2. We show that (\bar{t}_A, \bar{t}_B) satisfies the conditions for $(\tilde{t}_A, \tilde{t}_B)$. From Lemma 3

$$\max_{t_A} \min_{s_B} u_A(f_A(t_A, t_B), s_B) = \min_{s_B} \max_{t_A} u_A(f_A(t_A, t_B), s_B) = u_A(f_A(\bar{t}_A, \bar{t}_B), f_B(\bar{t}_A, \bar{t}_B)).$$

Since any value of t_B can be realized by appropriately choosing s_B given t_A , we have $\min_{s_B} u_A(f_A(t_A, t_B), s_B) = \min_{t_B} u_A(f_A(t_A, t_B), f_B(t_A, t_B))$ for any t_A . Thus,

$$\max_{t_A} \min_{t_B} u_A(f_A(t_A, t_B), f_B(t_A, t_B)) = \max_{t_A} \min_{s_B} u_A(f_A(t_A, t_B), s_B) = u_A(f_A(\bar{t}_A, \bar{t}_B), f_B(\bar{t}_A, \bar{t}_B)).$$

From Lemma 4 we have $\min_{s_B} \max_{t_A} u_A(f_A(t_A, t_B), s_B) = \min_{t_B} \max_{t_A} u_A(f_A(t_A, t_B), f_B(t_A, t_B))$. Therefore, we obtain

$$\begin{aligned} & \max_{t_A} \min_{t_B} u_A(f_A(t_A, t_B), f_B(t_A, t_B)) = \min_{t_B} \max_{t_A} u_A(f_A(t_A, t_B), f_B(t_A, t_B)) \\ & = u_A(f_A(\bar{t}_A, \bar{t}_B), f_B(\bar{t}_A, \bar{t}_B)). \end{aligned}$$

This is 2 of Lemma 2.

Exchanging A with B we can show the following proposition.

Proposition 2. 1. Competition by (s_A, s_B) and competition by (s_A, t_B) are equivalent.

2. Competition by (s_A, t_B) and competition by (t_A, t_B) are equivalent.

Finally, from these results we get

Proposition 3. Competition by (s_A, s_B) and competition by (t_A, t_B) are equivalent.

Therefore, all of four patterns of competition are equivalent.

9

7 Concluding Remark

We have shown that in a two-person zero-sum game with two sets of alternative strategic variables, any pattern of competition is equivalent, and any selection of strategic variables is equivalent. We want to extend the results of this paper to a symmetric *n*-person zero-sum game⁴.

References

- Kindler, J. (2005), "A simple proof of Sion's minimax theorem", *American Mathematical Monthly*, **112**, pp. 356-358.
- Komiya, H. (1988), "Elementary proof for Sion's minimax theorem", *Kodai Mathematical Journal*, **11**, pp. 5-7.
- Matsumura, T., Matsushima, N. and Cato, S. (2013), "Competitiveness and R&D competition revisited" *Economic Modelling*, **31**, 541-547.
- Satoh, A. and Tanaka, Y. (2013), "Relative profit maximization and Bertrand equilibrium with quadratic cost functions", *Economics and Business Letters*, **2**, pp. 134-139.
- Satoh, A. and Tanaka, Y. (2014a), "Relative profit maximization and equivalence of Cournot and Bertrand equilibria in asymmetric duopoly", *Economics Bulletin*, **34**, pp. 819-827.
- Satoh, A. and Tanaka, Y. (2014b), "Relative profit maximization in asymmetric oligopoly", *Economics Bulletin*, **34**, 1653-1664.
- Sion, M. (1958), "On general minimax theorems", *Pacific Journal of Mathematics*, **8**, pp. 171-176.
- Tanaka, Y. (2013a), "Equivalence of Cournot and Bertrand equilibria in differentiated duopoly under relative profit maximization with linear demand", *Economics Bulletin*, **33**, 1479-1486.
- Tanaka, Y. (2013b), "Irrelevance of the choice of strategic variables in duopoly under relative profit maximization", *Economics and Business Letters*, **2**, pp. 75-83.
- Vega-Redondo, F. (1997), "The evolution of Walrasian behavior" *Econometrica* **65**, 375-384.

⁴In an asymmetric situation the equivalence does not hold with more than two players.