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# Two person zero-sum game with two sets of strategic variables 

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## 1 Introduction

We consider a two-person zero-sum game with two sets of strategic variables which are related by invertible functions. They are denoted by $\left(s_{A}, s_{B}\right)$ and $\left(t_{A}, t_{B}\right)$ for players A and B.

We will show that the following four patterns of competition are equivalent, that is, they yield the same outcome.
(1) Player A and B choose $s_{A}$ and $s_{B}$ (competition by $\left(s_{A}, s_{B}\right)$ ).
(2) Player A and B choose $t_{A}$ and $t_{B}$ (competition by $\left(t_{A}, t_{B}\right)$ ).
(3) Player A and B choose $t_{A}$ and $s_{B}$ (competition by $\left(t_{A}, s_{B}\right)$ ).
(4) Player A and B choose $s_{A}$ and $t_{B}$ (competition by $\left(s_{A}, t_{B}\right)$ ).

Relative profit maximization in duopoly with differentiated goods is an example of zerosum game with two alternative strategic variables ${ }^{1}$. Each firm chooses its output or price. The results of this paper imply that when firms in duopoly maximize their relative profits, Cournot and Bertrand equilibria are equivalent, and price-setting behavior and outputsetting behavior are equivalent ${ }^{2}$.

The key to our results is Lemma 4 in Section 6. This lemma implies that the maximin strategies in four patterns of competition are equivalent, and the minimax strategies in four patterns of competition are equivalent.

## 2 The model

Consider a two-person zero-sum game as follows. There are two players, A and B. They have two sets of alternative strategic variables, $\left(s_{A}, s_{B}\right) \in S_{A} \times S_{B}$ and $\left(t_{A}, t_{B}\right) \in T_{A} \times T_{B}$. $S_{A}, S_{B}, T_{A}$ and $T_{B}$ are compact sets in metric spaces. The relations of them are represented by

$$
s_{A}=f_{A}\left(t_{A}, t_{B}\right), \text { and } s_{B}=f_{B}\left(t_{A}, t_{B}\right) .
$$

( $f_{A}, f_{B}$ ) is a continuous invertible function, and so it is a one-to-one and onto function. We denote

$$
t_{A}=g_{A}\left(s_{A}, s_{B}\right), \text { and } t_{B}=g_{B}\left(s_{A}, s_{B}\right) .
$$

$\left(g_{A}, g_{B}\right)$ is also a continuous invertible function. The payoff function of Player A is $u_{A}\left(s_{A}, s_{B}\right)$ and the payoff function of Player B is $u_{B}\left(s_{A}, s_{B}\right)$. Since the game is zero-sum, we have $u_{B}\left(s_{A}, s_{B}\right)=-u_{A}\left(s_{A}, s_{B}\right) . u_{A}$ is upper semi-continuous and quasi-concave on $S_{A}$ for each $s_{B} \in S_{B}$ (or each $t_{B} \in T_{B}$ ), upper semi-continuous and quasi-concave on $T_{A}$ for each

[^0]$t_{B} \in T_{B}$ (or each $s_{B} \in S_{B}$ ), and lower semi-continuous and quasi-convex on $S_{B}$ for each $s_{A} \in S_{A}$ (or each $t_{A} \in T_{A}$ ), lower semi-continuous and quasi-convex on $T_{B}$ for each $t_{A} \in T_{A}$ (or each $s_{A} \in S_{A}$ ).

## 3 Competition by $\left(s_{A}, s_{B}\right)$

First consider competition by $\left(s_{A}, s_{B}\right)$. Let $s_{A}^{*}$ and $s_{B}^{*}$ be the values of $s_{A}$ and $s_{B}$ which, respectively, (locally) maximizes $u_{A}\left(s_{A}, s_{B}\right)$ given $s_{B}^{*}$ and (locally) maximizes $u_{B}\left(s_{A}, s_{B}\right)$ given $s_{A}^{*}$ in a neighborhood around $\left(s_{A}^{*}, s_{B}^{*}\right)$ in $S_{A} \times S_{B}$. Then,

$$
u_{A}\left(s_{A}^{*}, s_{B}^{*}\right) \geq u_{A}\left(s_{A}, s_{B}^{*}\right) \text { for all } s_{A} \neq s_{A}^{*},
$$

and

$$
u_{B}\left(s_{A}^{*}, s_{B}^{*}\right) \geq u_{B}\left(s_{A}^{*}, s_{B}\right) \text { for all } s_{B} \neq s_{B}^{*} .
$$

Since $u_{B}=-u_{A}$, this is rewritten as

$$
u_{A}\left(s_{A}^{*}, s_{B}\right) \geq u_{A}\left(s_{A}^{*}, s_{B}^{*}\right), \text { for all } s_{B} \neq s_{B}^{*} .
$$

Thus, we obtain

$$
u_{A}\left(s_{A}^{*}, s_{B}\right) \geq u_{A}\left(s_{A}^{*}, s_{B}^{*}\right) \geq u_{A}\left(s_{A}, s_{B}^{*}\right) \text { for all } s_{A} \neq s_{A}^{*}, \text { and all } s_{B} \neq s_{B}^{*} .
$$

This is equivalent to

$$
u_{A}\left(s_{A}^{*}, s_{B}^{*}\right)=\max _{s_{A}} u_{A}\left(s_{A}, s_{B}^{*}\right)=\min _{s_{B}} u_{A}\left(s_{A}^{*}, s_{B}\right) .
$$

$\left(s_{A}^{*}, s_{B}^{*}\right)$ is a Nash equilibrium of competition by $\left(s_{A}, s_{B}\right)$ game.
On the other hand, by the Sion's minimax theorem (Sion (1958), Komiya (1988), Kindler (2005)) we have

$$
v_{A}^{s} \equiv \max _{s_{A}} \min _{s_{B}} u_{A}\left(s_{A}, s_{B}\right)=\min _{s_{B}} \max _{s_{A}} u_{A}\left(s_{A}, s_{B}\right) \equiv v_{B}^{s} .
$$

We can show the following lemma.
Lemma 1. The following three statements are equivalent.
(1) There exists a Nash equilibrium in competition by $\left(s_{A}, s_{B}\right)$ game.
(2) The following relation holds.

$$
v_{A}^{s} \equiv \max _{s_{A}} \min _{s_{B}} u_{A}\left(s_{A}, s_{B}\right) \equiv \min _{s_{B}} \max _{s_{A}} u_{A}\left(s_{A}, s_{B}\right)=v_{B}^{s},
$$

in a neighborhood around $\left(\arg \max _{s_{A}} \min _{s_{B}} u_{A}\left(s_{A}, s_{B}\right)\right.$, $\arg \min _{s_{B}} \max _{s_{A}} u_{A}\left(s_{A}, s_{B}\right)$ ) in $S_{A} \times S_{B}$.
(3) There exists a real number $\mathbf{v}_{s}, s_{A}^{m}$ and $s_{B}^{m}$ such that

$$
\begin{align*}
& u_{A}\left(s_{A}^{m}, s_{B}\right) \geq \mathbf{v}_{S} \text { for any } s_{B} \text {, and } u_{A}\left(s_{A}, s_{B}^{m}\right) \leq \mathbf{v}_{S} \text { for any } s_{A}  \tag{1}\\
& \text { in a neighborhood around }\left(s_{A}^{m}, s_{B}^{m}\right) \text { in } S_{A} \times S_{B} .
\end{align*}
$$

Proof. ( $1 \rightarrow 2$ )
Let $s_{A}^{*}$ and $s_{B}^{*}$ be the equilibrium strategies. Then,

$$
\begin{aligned}
v_{B}^{s} & =\min _{s_{B}} \max _{s_{A}} u_{A}\left(s_{A}, s_{B}\right) \leq \max _{s_{A}} u_{A}\left(s_{A}, s_{B}^{*}\right)=u_{A}\left(s_{A}^{*}, s_{B}^{*}\right) \\
& =\min _{s_{B}} u_{A}\left(s_{A}^{*}, s_{B}\right) \leq \max _{s_{A}} \min _{s_{B}} u_{A}\left(s_{A}, s_{B}\right)=v_{A}^{s} .
\end{aligned}
$$

On the other hand, $\min _{s_{B}} u_{A}\left(s_{A}, s_{B}\right) \leq u_{A}\left(s_{A}, s_{B}\right)$, then $\max _{S_{A}} \min _{s_{B}} u_{A}\left(s_{A}, s_{B}\right) \leq \max _{s_{A}} u_{A}\left(s_{A}, s_{B}\right)$, and so $\max _{s_{A}} \min _{s_{B}} u_{A}\left(s_{A}, s_{B}\right) \leq \min _{s_{B}} \max _{s_{A}} u_{A}\left(s_{A}, s_{B}\right)$. Thus, $v_{A}^{s} \leq v_{B}^{s}$, and we have $v_{A}^{s}=v_{B}^{s}$.
$(2 \rightarrow 3)$
Let $s_{A}^{m}=\arg \max _{s_{A}} \min _{s_{B}} u_{A}\left(s_{A}, s_{B}\right)$ (the maximin strategy), $s_{B}^{m}=\arg \min _{s_{B}} \max _{s_{A}} u_{A}\left(s_{A}, s_{B}\right)$ (the minimax strategy), and let $\mathbf{v}_{s}=v_{A}^{s}=v_{B}^{s}$. Then, we have

$$
\begin{aligned}
& u_{A}\left(s_{A}^{m}, s_{B}\right) \geq \min _{s_{B}} u_{A}\left(s_{A}^{m}, s_{B}\right)=\max _{s_{A}} \min _{s_{B}} u_{A}\left(s_{A}, s_{B}\right)=\mathbf{v}_{s} \\
& =\min _{s_{B}} \max _{s_{A}} u_{A}\left(s_{A}, s_{B}\right)=\max _{s_{A}} u_{A}\left(s_{A}, s_{B}^{m}\right) \geq u_{A}\left(s_{A}, s_{B}^{m}\right) .
\end{aligned}
$$

## ( $3 \rightarrow 1$ )

From (1)

$$
u_{A}\left(s_{A}^{m}, s_{B}\right) \geq \mathbf{v}_{s} \geq u_{A}\left(s_{A}, s_{B}^{m}\right) \text { for all } s_{A} \in S_{A}, s_{B} \in S_{B} .
$$

Putting $s_{A}=s_{A}^{m}$ and $s_{B}=s_{B}^{m}$, we see $\mathbf{v}_{s}=u_{A}\left(s_{A}^{m}, s_{B}^{m}\right)$ and $\left(s_{A}^{m}, s_{B}^{m}\right)$ is an equilibrium.

We write $\left(s_{A}^{m}, s_{B}^{m}\right)=\left(s_{A}^{*}, s_{B}^{*}\right)$. Denote the value of $t_{A}$ which is derived from $t_{A}=g_{A}\left(s_{A}^{*}, s_{B}^{*}\right)$ by $t_{A}^{*}$, and denote the value of $t_{B}$ which is derived from $t_{B}=g_{B}\left(s_{A}^{*}, s_{B}^{*}\right)$ by $t_{B}^{*}$.

## 4 Competition by $\left(t_{A}, t_{B}\right)$

Next consider competition by $\left(t_{A}, t_{B}\right)$. Substituting $f_{A}$ and $f_{B}$ into $u_{A}$ and $u_{B}$ yields

$$
u_{A}=u_{A}\left(f_{A}\left(t_{A}, t_{B}\right), f_{B}\left(t_{A}, t_{B}\right)\right), u_{B}=u_{B}\left(f_{A}\left(t_{A}, t_{B}\right), f_{B}\left(t_{A}, t_{B}\right)\right) .
$$

Let $\tilde{t}_{A}$ and $\tilde{t}_{B}$ be the values of $t_{A}$ and $t_{B}$ which, respectively, (locally) maximizes $u_{A}\left(f_{A}\left(t_{A}, t_{B}\right), f_{B}\left(t_{A}, t_{B}\right)\right)$ given $\tilde{t}_{B}$ and (locally) maximizes $u_{B}\left(f_{A}\left(t_{A}, t_{B}\right), f_{B}\left(t_{A}, t_{B}\right)\right)$ given $\tilde{t}_{A}$ in a neighborhood around $\left(\tilde{t}_{A}, \tilde{t}_{B}\right)$ in $T_{A} \times T_{B}$. Then,

$$
u_{A}\left(f_{A}\left(\tilde{t}_{A}, \tilde{t}_{B}\right), f_{B}\left(\tilde{t}_{A}, \tilde{t}_{B}\right)\right) \geq u_{A}\left(f_{A}\left(t_{A}, \tilde{t}_{B}\right), f_{B}\left(t_{A}, \tilde{t}_{B}\right)\right) \text { for all } t_{A} \neq \tilde{t}_{A},
$$

and

$$
u_{B}\left(f_{A}\left(\tilde{t}_{A}, \tilde{t}_{B}\right), f_{B}\left(\tilde{t}_{A}, \tilde{t}_{B}\right)\right) \geq u_{B}\left(f_{A}\left(\tilde{t}_{A}, t_{B}\right), f_{B}\left(\tilde{t}_{A}, t_{B}\right)\right) \text { for all } t_{B} \neq \tilde{t}_{B}
$$

Since $u_{B}=-u_{A}$, this is rewritten as

$$
u_{A}\left(f_{A}\left(\tilde{t}_{A}, t_{B}\right), f_{B}\left(\tilde{t}_{A}, t_{B}\right)\right) \geq u_{A}\left(f_{A}\left(\tilde{t}_{A}, \tilde{t}_{B}\right), f_{B}\left(\tilde{t}_{A}, \tilde{t}_{B}\right)\right) \text { for all } t_{B} \neq \tilde{t}_{B}
$$

Thus, we obtain

$$
u_{A}\left(f_{A}\left(\tilde{t}_{A}, t_{B}\right), f_{B}\left(\tilde{t}_{A}, t_{B}\right)\right) \geq u_{A}\left(f_{A}\left(\tilde{t}_{A}, \tilde{t}_{B}\right), f_{B}\left(\tilde{t}_{A}, \tilde{t}_{B}\right)\right) \geq u_{A}\left(f_{A}\left(t_{A}, \tilde{t}_{B}\right), f_{B}\left(t_{A}, \tilde{t}_{B}\right)\right)
$$

$$
\text { for all } t_{A} \neq \tilde{t}_{A}, \text { and all } t_{B} \neq \tilde{t}_{B}
$$

This is equivalent to

$$
\begin{aligned}
& u_{A}\left(f_{A}\left(\tilde{t}_{A}, \tilde{t}_{B}\right), f_{A}\left(\tilde{t}_{A}, \tilde{t}_{B}\right)\right)=\max _{t_{A}} u_{A}\left(f_{A}\left(t_{A}, \tilde{t}_{B}\right), f_{B}\left(t_{A}, \tilde{t}_{B}\right)\right) \\
& =\min _{t_{B}} u_{A}\left(f_{A}\left(\tilde{t}_{A}, t_{B}\right), f_{B}\left(\tilde{t}_{A}, t_{B}\right)\right)
\end{aligned}
$$

Similarly to Lemma 1 we can show.
Lemma 2. The following three statements are equivalent.
(1) There exists a Nash equilibrium in competition by $\left(t_{A}, t_{B}\right)$ game.
(2) The following relation holds.

$$
v_{A}^{t} \equiv \max _{t_{A}} \min _{t_{B}} u_{A}\left(f_{A}\left(t_{A}, t_{B}\right), f_{B}\left(t_{A}, t_{B}\right)\right)=\min _{t_{B}} \max _{t_{A}} u_{A}\left(f_{A}\left(t_{A}, t_{B}\right), f_{B}\left(t_{A}, t_{B}\right)\right) \equiv v_{B}^{t}
$$

in a neighborhood around
$\left(\arg \max _{t_{A}} \min _{t_{B}} u_{A}\left(f_{A}\left(t_{A}, t_{B}\right), f_{B}\left(t_{A}, t_{B}\right)\right), \arg \min _{t_{B}} \max _{t_{A}} u_{A}\left(f_{A}\left(t_{A}, t_{B}\right), f_{B}\left(t_{A}, t_{B}\right)\right)\right)$ in $T_{A} \times T_{B}$.
(3) There exists a real number $\mathbf{v}_{t}, t_{A}^{m} \in T_{A}$ and $t_{B}^{m} \in T_{B}$ such that
$u_{A}\left(f_{A}\left(t_{A}^{m}, t_{B}\right), f_{B}\left(t_{A}^{m}, t_{B}\right)\right) \geq \mathbf{v}_{t}$ for any $t_{B} \in T_{B}$, and $u_{A}\left(f_{A}\left(t_{A}, t_{B}^{m}\right), f_{B}\left(t_{A}, t_{B}^{m}\right)\right) \leq \mathbf{v}_{t}$ for any $t_{A} \in T_{A}$ in a neighborhood around $\left(t_{A}^{m}, t_{B}^{m}\right)$ in $T_{A} \times T_{B}$.

We write $\left(t_{A}^{m}, t_{B}^{m}\right)=\left(\tilde{t}_{A}, \tilde{t}_{B}\right)$. Denote the value of $s_{A}$ which is derived from $s_{A}=f_{A}\left(\tilde{t}_{A}, \tilde{t}_{B}\right)$ by $\tilde{s}_{A}$, and denote the value of $s_{B}$ which is derived from $s_{B}=f_{B}\left(\tilde{t}_{A}, \tilde{t}_{B}\right)$ by $\tilde{s}_{B}$.

## 5 Competition by $\left(t_{A}, s_{B}\right)$

Next consider competition by $\left(t_{A}, s_{B}\right)$. we have

$$
s_{A}=f_{A}\left(t_{A}, g_{B}\left(s_{A}, s_{B}\right)\right), t_{B}=g_{B}\left(f_{A}\left(t_{A}, t_{B}\right), s_{B}\right)
$$

The payoffs of Player A and B are written as

$$
u_{A}\left(s_{A}, s_{B}\right)=u_{A}\left(f_{A}\left(t_{A}, t_{B}\right), s_{B}\right), u_{B}\left(s_{A}, s_{B}\right)=u_{B}\left(f_{A}\left(t_{A}, t_{B}\right), s_{B}\right) .
$$

Let $\bar{t}_{A}$ and $\bar{s}_{B}$ be the values of $t_{A}$ and $s_{B}$ which, respectively, (locally) maximizes $u_{A}$ given $\bar{s}_{B}$ and (locally) maximizes $u_{B}$ given $\bar{t}_{A}$ in a neighborhood around $\left(\bar{t}_{A}, \bar{s}_{B}\right)$ in $T_{A} \times S_{B}$. Then,

$$
u_{A}\left(f_{A}\left(\bar{t}_{A}, t_{B}\right), \bar{s}_{B}\right) \geq u_{A}\left(f_{A}\left(t_{A}, t_{B}\right), \bar{s}_{B}\right) \text { for all } t_{A} \neq \bar{t}_{A},
$$

and

$$
\left.\left.u_{B}\left(f_{A}\left(\bar{t}_{A}, t_{B}\right), \bar{s}_{B}\right)\right) \geq u_{B}\left(f_{A}\left(\bar{t}_{A}, t_{B}\right), s_{B}\right)\right) \text { for all } s_{B} \neq \bar{s}_{B}
$$

Since $u_{B}=-u_{A}$, this is rewritten as

$$
\left.\left.u_{A}\left(f_{A}\left(\bar{t}_{A}, t_{B}\right), s_{B}\right)\right) \geq u_{A}\left(f_{A}\left(\bar{t}_{A}, t_{B}\right), \bar{s}_{B}\right)\right) \text { for all } s_{B} \neq \bar{s}_{B}
$$

Thus, we obtain

$$
\begin{aligned}
& \left.\left.\left.u_{A}\left(f_{A}\left(\bar{t}_{A}, t_{B}\right), s_{B}\right)\right) \geq u_{A}\left(f_{A}\left(\bar{t}_{A}, t_{B}\right), \bar{s}_{B}\right)\right) \geq u_{A}\left(f_{A}\left(t_{A}, t_{B}\right), \bar{s}_{B}\right)\right) \\
& \text { for all } t_{A} \neq \bar{t}_{A} \text {, and all } s_{B} \neq \bar{s}_{B} .
\end{aligned}
$$

This is equivalent to

$$
u_{A}\left(f_{A}\left(\bar{t}_{A}, t_{B}\right), \bar{s}_{B}\right)=\max _{t_{A}} u_{A}\left(f_{A}\left(t_{A}, t_{B}\right), \bar{s}_{B}\right)=\min _{s_{B}} u_{A}\left(f_{A}\left(\bar{t}_{A}, t_{B}\right), s_{B}\right) .
$$

Similarly to Lemma 1 we can show.
Lemma 3. The following three statements are equivalent.
(1) There exists a Nash equilibrium in competition by $\left(t_{A}, s_{B}\right)$ game.
(2) The following relation holds.

$$
v_{A}^{t s} \equiv \max _{t_{A}} \min _{s_{B}} u_{A}\left(f_{A}\left(t_{A}, t_{B}\right), s_{B}\right)=\min _{s_{B}} \max _{t_{A}} u_{A}\left(f_{A}\left(t_{A}, t_{B}\right), s_{B}\right) \equiv v_{B}^{t s},
$$

in a neighborhood around

$$
\left(\arg \max _{t_{A}} \min _{s_{B}} u_{A}\left(f_{A}\left(t_{A}, t_{B}\right), s_{B}\right), \arg \min _{s_{B}} \max _{t_{A}} u_{A}\left(f_{A}\left(t_{A}, t_{B}\right), s_{B}\right)\right)
$$

in $T_{A} \times S_{B}$.
(3) There exists a real number $\mathbf{v}_{t s}, t_{A}^{t s} \in T_{A}$ and $s_{B}^{t s} \in S_{B}$ such that
$u_{A}\left(f_{A}\left(t_{A}^{t s}, t_{B}\right), s_{B}\right) \geq \mathbf{v}_{t s}$ for any $s_{B} \in S_{B}$, and $u_{A}\left(f_{A}\left(t_{A}, t_{B}\right), s_{B}^{t s}\right) \leq \mathbf{v}_{t s}$ for any $t_{A} \in T_{A}$ in a neighborhood around $\left(t_{A}^{t s}, s_{B}^{t s}\right)$ in $T_{A} \times S_{B}$.

We write $\left(t_{A}^{t s}, s_{B}^{t s}\right)=\left(\bar{t}_{A}, \bar{s}_{B}\right)$. Denote the value of $s_{A}$ which is derived from $s_{A}=f_{A}\left(\bar{t}_{A}, g_{B}\left(s_{A}, \bar{s}_{B}\right)\right)$ by $\bar{s}_{A}$, and denote the value of $t_{B}$ which is derived from $t_{B}=g_{B}\left(f_{A}\left(\bar{t}_{A}, t_{B}\right) \bar{s}_{B}\right)$, by $\bar{t}_{B}$. Then, $\bar{t}_{A}$ and $\bar{s}_{B}$ are written as

$$
\bar{t}_{A}=g_{A}\left(\bar{s}_{A}, \bar{s}_{B}\right), \text { and } \bar{s}_{B}=f_{B}\left(\bar{t}_{A}, \bar{t}_{B}\right) .
$$

## 6 Equivalence of four patterns of competition

In this section we show the equivalence of four patterns of competition. First we show the following lemma which is key to our results.

Lemma 4. The following relations hold.
(1) $\max _{t_{A}} \min _{s_{B}} u_{A}\left(f_{A}\left(t_{A}, t_{B}\right), s_{B}\right)=\max _{s_{A}} \min _{s_{B}} u_{A}\left(s_{A}, s_{B}\right)$.
(2) $\min _{s_{B}} \max _{t_{A}} u_{A}\left(f_{A}\left(t_{A}, t_{B}\right), s_{B}\right)=\min _{t_{B}} \max _{t_{A}} u_{A}\left(f_{A}\left(t_{A}, t_{B}\right), f_{B}\left(t_{A}, t_{B}\right)\right)$.

Proof. (1) $\min _{s_{B}} u_{A}\left(f_{A}\left(t_{A}, t_{B}\right), s_{B}\right)$ is the minimum of $u_{A}$ with respect to $s_{B}$ given $t_{A}$. Let $s_{B}\left(t_{A}\right)=\arg \min _{s_{B}} u_{A}\left(f_{A}\left(t_{A}, t_{B}\right), s_{B}\right)$, and fix the value of $s_{A}$ at $f_{A}\left(t_{A}, g_{B}\left(s_{A}, s_{B}\left(t_{A}\right)\right)\right)$. Then, we have

$$
\begin{aligned}
& \min _{s_{B}} u_{A}\left(f_{A}\left(t_{A}, g_{B}\left(s_{A}, s_{B}\left(t_{A}\right)\right)\right), s_{B}\right) \\
& \leq u_{A}\left(f_{A}\left(t_{A}, g_{B}\left(s_{A}, s_{B}\left(t_{A}\right)\right)\right), s_{B}\left(t_{A}\right)\right)=\min _{s_{B}} u_{A}\left(f_{A}\left(t_{A}, t_{B}\right), s_{B}\right),
\end{aligned}
$$

where $\min _{s_{B}} u_{A}\left(f_{A}\left(t_{A}, g_{B}\left(s_{A}, s_{B}\left(t_{A}\right)\right)\right), s_{B}\right)$ is the minimum of $u_{A}$ with respect to $s_{B}$ given the value of $s_{A}$ at $f_{A}\left(t_{A}, g_{B}\left(s_{A}, s_{B}\left(t_{A}\right)\right)\right)$. This holds for any $t_{A}$. Thus,

$$
\max _{f_{A}\left(t_{A}, g_{B}\left(s_{A}, s_{B}\left(t_{A}\right)\right)\right)} \min _{s_{B}} u_{A}\left(f_{A}\left(t_{A}, g_{B}\left(s_{A}, s_{B}\left(t_{A}\right)\right)\right), s_{B}\right) \leq \max _{t_{A}} \min _{s_{B}} u_{A}\left(f_{A}\left(t_{A}, t_{B}\right), s_{B}\right) .
$$

We assume $s_{B}\left(t_{A}\right)$ is single-valued. By the maximum theorem and continuity of the functions, $u_{A}$ and $f_{A}, s_{B}\left(t_{A}\right)$ is continuous. The values of $s_{A}$ in some neighborhood around ( $\bar{s}_{A}, \bar{s}_{B}$ ) can be realized by appropriately choosing $t_{A}$ given $s_{B}$ as $s_{A}=f_{A}\left(t_{A}, g_{B}\left(s_{A}, s_{B}\left(t_{A}\right)\right)\right)$. Therefore, this can be rewritten as

$$
\begin{equation*}
\max _{s_{A}} \min _{s_{B}} u_{A}\left(s_{A}, s_{B}\right) \leq \max _{t_{A}} \min _{s_{B}} u_{A}\left(f_{A}\left(t_{A}, t_{B}\right), s_{B}\right) . \tag{2}
\end{equation*}
$$

On the other hand, $\min _{s_{B}} u_{A}\left(s_{A}, s_{B}\right)$ is the minimum of $u_{A}$ with respect to $s_{B}$ given $s_{A}$. Let $s_{B}\left(s_{A}\right)=\arg \min _{s_{B}} u_{A}\left(s_{A}, s_{B}\right)$, and fix the value of $t_{A}$ at $g_{A}\left(s_{A}, s_{B}\left(s_{A}\right)\right)$. Then, we have

$$
\begin{aligned}
& \min _{s_{B}} u_{A}\left(f_{A}\left(g_{A}\left(s_{A}, s_{B}\left(s_{A}\right)\right), g_{B}\left(s_{A}, s_{B}\left(s_{A}\right)\right)\right), s_{B}\right) \\
& \leq u_{A}\left(f_{A}\left(g_{A}\left(s_{A}, s_{B}\left(s_{A}\right)\right), g_{B}\left(s_{A}, s_{B}\left(s_{A}\right)\right)\right), s_{B}\left(s_{A}\right)\right)=u_{A}\left(s_{A}, s_{B}\left(s_{A}\right)\right)=\min _{s_{B}} u_{A}\left(s_{A}, s_{B}\right),
\end{aligned}
$$

where $\min _{s_{B}} u_{A}\left(f_{A}\left(g_{A}\left(s_{A}, s_{B}\left(s_{A}\right)\right), g_{B}\left(s_{A}, s_{B}\left(s_{A}\right)\right)\right), s_{B}\right)$ is the minimum of $u_{A}$ with respect to $s_{B}$ given the value of $t_{A}$ at $g_{A}\left(s_{A}, s_{B}\left(s_{A}\right)\right)$. This holds for any $s_{A}$. Thus,

$$
\max _{g_{A}\left(s_{A}, s_{B}\left(s_{A}\right)\right)} \min _{s_{B}} u_{A}\left(f_{A}\left(g_{A}\left(s_{A}, s_{B}\left(s_{A}\right)\right), g_{B}\left(s_{A}, s_{B}\left(s_{A}\right)\right)\right), s_{B}\right) \leq \max _{s_{A}} \min _{s_{B}} u_{A}\left(s_{A}, s_{B}\right)
$$

We assume $s_{B}\left(s_{A}\right)$ is single-valued. By the maximum theorem and continuity of $u_{A}$, $s_{B}\left(s_{A}\right)$ is continuous. The values of $t_{A}$ in some neighborhood around $\left(\bar{t}_{A}, \bar{s}_{B}\right)$ can be realized by appropriately choosing $s_{A}$ given $s_{B}$ as $t_{A}=g_{A}\left(s_{A}, s_{B}\left(s_{A}\right)\right)$. Therefore, this can be rewritten as

$$
\begin{equation*}
\max _{t_{A}} \min _{s_{B}} u_{A}\left(f_{A}\left(t_{A}, t_{B}\right), s_{B}\right) \leq \max _{s_{A}} \min _{s_{B}} u_{A}\left(s_{A}, s_{B}\right) . \tag{3}
\end{equation*}
$$

Combining (2) and (3), we get

$$
\max _{s_{A}} \min _{s_{B}} u_{A}\left(s_{A}, s_{B}\right)=\max _{t_{A}} \min _{s_{B}} u_{A}\left(f_{A}\left(t_{A}, t_{B}\right), s_{B}\right) .
$$

(2) $\max _{t_{A}} u_{A}\left(f_{A}\left(t_{A}, t_{B}\right), s_{B}\right)$ is the maximum of $u_{A}$ with respect to $t_{A}$ given $s_{B}$. Let $t_{A}\left(s_{B}\right)=\arg \max _{t_{A}} u_{A}\left(f_{A}\left(t_{A}, t_{B}\right), s_{B}\right)$, and fix the value of $t_{B}$ at $g_{B}\left(f_{A}\left(t_{A}\left(s_{B}\right), t_{B}\right), s_{B}\right)$. Then, we have

$$
\begin{aligned}
& \max _{t_{A}} u_{A}\left(f_{A}\left(t_{A}, g_{B}\left(f_{A}\left(t_{A}\left(s_{B}\right), t_{B}\right), s_{B}\right)\right), s_{B}\right) \\
& =\max _{t_{A}} u_{A}\left(f_{A}\left(t_{A}, g_{B}\left(f_{A}\left(t_{A}\left(s_{B}\right), t_{B}\right), s_{B}\right)\right), f_{B}\left(t_{A}, g_{B}\left(f_{A}\left(t_{A}\left(s_{B}\right), t_{B}\right), s_{B}\right)\right)\right) \\
& \geq u_{A}\left(f_{A}\left(t_{A}\left(s_{B}\right), g_{B}\left(f_{A}\left(t_{A}\left(s_{B}\right), t_{B}\right), s_{B}\right)\right), s_{B}\right)=\max _{t_{A}} u_{A}\left(f_{A}\left(t_{A}, t_{B}\right), s_{B}\right)
\end{aligned}
$$

where $\max _{t_{A}} u_{A}\left(f_{A}\left(t_{A}, g_{B}\left(f_{A}\left(t_{A}\left(s_{B}\right), t_{B}\right), s_{B}\right)\right), s_{B}\right)$ is the maximum of $u_{A}$ with respect to $t_{A}$ given the value of $t_{B}$ at $\left.g_{B}\left(f_{A}\left(t_{A}\left(s_{B}\right), t_{B}\right), s_{B}\right)\right)$. This holds for any $s_{B}$. Thus,

$$
\begin{aligned}
& \min _{\left.g_{B}\left(f_{A}\left(t_{A}\left(s_{B}\right), t_{B}\right), s_{B}\right)\right)} \max _{t_{A}} u_{A}\left(f_{A}\left(t_{A}, g_{B}\left(f_{A}\left(t_{A}\left(s_{B}\right), t_{B}\right), s_{B}\right)\right), f_{B}\left(t_{A}, g_{B}\left(f_{A}\left(t_{A}\left(s_{B}\right), t_{B}\right), s_{B}\right)\right)\right) \\
& \geq \min _{s_{B}} \max _{t_{A}} u_{A}\left(f_{A}\left(t_{A}, t_{B}\right), s_{B}\right) .
\end{aligned}
$$

We assume $t_{A}\left(s_{B}\right)$ is single-valued. By the maximum theorem and continuity of the functions, $u_{A}$ and $f_{A}, t_{A}\left(s_{B}\right)$ is continuous. The values of $t_{B}$ in some neighborhood around ( $\bar{t}_{A}, \bar{t}_{B}$ ) can be realized by appropriately choosing $s_{B}$ given $t_{A}$ as $t_{B}=g_{B}\left(f_{A}\left(t_{A}\left(s_{B}\right), t_{B}\right), s_{B}\right)$. Therefore, this can be rewritten as

$$
\begin{equation*}
\min _{t_{B}} \max _{t_{A}} u_{A}\left(f_{A}\left(t_{A}, t_{B}\right), f_{B}\left(t_{A}, t_{B}\right)\right) \geq \min _{s_{B}} \max _{t_{A}} u_{A}\left(f_{A}\left(t_{A}, t_{B}\right), s_{B}\right) \tag{4}
\end{equation*}
$$

On the other hand, $\max _{t_{A}} u_{A}\left(f_{A}\left(t_{A}, t_{B}\right), f_{B}\left(t_{A}, t_{B}\right)\right)$ is the maximum of $u_{A}$ with respect to $t_{A}$ given $t_{B}$. Let $t_{A}\left(t_{B}\right)=\arg \max _{t_{A}} u_{A}\left(f_{A}\left(t_{A}, t_{B}\right), f_{B}\left(t_{A}, t_{B}\right)\right)$, and fix the value of $s_{B}$ at $f_{B}\left(t_{A}\left(t_{B}\right), t_{B}\right)$. Then, we have

$$
\begin{aligned}
& \max _{t_{A}} u_{A}\left(f_{A}\left(t_{A}, t_{B}\right), f_{B}\left(t_{A}\left(t_{B}\right), t_{B}\right)\right) \\
& \geq u_{A}\left(f_{A}\left(t_{A}\left(t_{B}\right), t_{B}\right), f_{B}\left(t_{A}\left(t_{B}\right), t_{B}\right)\right)=\max _{t_{A}} u_{A}\left(f_{A}\left(t_{A}, t_{B}\right), f_{B}\left(t_{A}, t_{B}\right)\right),
\end{aligned}
$$

where $\max _{t_{A}} u_{A}\left(f_{A}\left(t_{A}, t_{B}\right), f_{B}\left(t_{A}\left(t_{B}\right), t_{B}\right)\right)$ is the maximum of $u_{A}$ with respect to $t_{A}$ given the value of $s_{B}$ at $f_{B}\left(t_{A}\left(t_{B}\right), t_{B}\right)$. This holds for any $t_{B}$. Thus,

$$
\min _{f_{B}\left(t_{A}\left(t_{B}\right), t_{B}\right)} \max _{t_{A}} u_{A}\left(f_{A}\left(t_{A}, t_{B}\right), f_{B}\left(t_{A}\left(t_{B}\right), t_{B}\right)\right) \geq \min _{t_{B}} \max _{t_{A}} u_{A}\left(f_{A}\left(t_{A}, t_{B}\right), f_{B}\left(t_{A}, t_{B}\right)\right) .
$$

We assume $t_{A}\left(t_{B}\right)$ is single-valued. By the maximum theorem and continuity of the functions, $u_{A}, f_{A}$ and $f_{B}, t_{A}\left(t_{B}\right)$ is continuous. The values of $s_{B}$ in some neighborhood around $\left(\bar{t}_{A}, \bar{s}_{B}\right)$ can be realized by appropriately choosing $t_{B}$ given $t_{A}$ as $s_{B}=f_{B}\left(t_{A}\left(t_{B}\right), t_{B}\right)$. Therefore, this can be rewritten as

$$
\begin{equation*}
\min _{s_{B}} \max _{t_{A}} u_{A}\left(f_{A}\left(t_{A}, t_{B}\right), s_{B}\right) \geq \min _{t_{B}} \max _{t_{A}} u_{A}\left(f_{A}\left(t_{A}, t_{B}\right), f_{B}\left(t_{A}, t_{B}\right)\right) . \tag{5}
\end{equation*}
$$

Combining (4) and (5), we get

$$
\min _{t_{B}} \max _{t_{A}} u_{A}\left(f_{A}\left(t_{A}, t_{B}\right), f_{B}\left(t_{A}, t_{B}\right)\right)=\min _{s_{B}} \max _{t_{A}} u_{A}\left(f_{A}\left(t_{A}, t_{B}\right), s_{B}\right) .
$$

Now we show the following propositions.
Proposition 1. (1) Competition by $\left(s_{A}, s_{B}\right)$ and competition by $\left(t_{A}, s_{B}\right)$ are equivalent.
(2) Competition by $\left(t_{A}, s_{B}\right)$ and competition by $\left(t_{A}, t_{B}\right)$ are equivalent.

Proof. (1) We show that the condition for $\left(\bar{s}_{A}, \bar{s}_{B}\right)$ and the condition for $\left(s_{A}^{*}, s_{B}^{*}\right)$ are the same. From Lemma (3)

$$
\max _{t_{A}} \min _{s_{B}} u_{A}\left(f_{A}\left(t_{A}, t_{B}\right), s_{B}\right)=\min _{s_{B}} \max _{t_{A}} u_{A}\left(f_{A}\left(t_{A}, t_{B}\right), s_{B}\right)=u_{A}\left(\bar{s}_{A}, \bar{s}_{B}\right) .
$$

Since any value of $s_{A}$ can be realized by appropriately choosing $t_{A}$ given $s_{B}$, we have $\max _{t_{A}} u_{A}\left(f_{A}\left(t_{A}, t_{B}\right), s_{B}\right)=\max _{s_{A}} u_{A}\left(s_{A}, s_{B}\right)$ for any $s_{B}$. Thus,

$$
\min _{s_{B}} \max _{s_{A}} u_{A}\left(s_{A}, s_{B}\right)=\min _{s_{B}} \max _{t_{A}} u_{A}\left(f_{A}\left(t_{A}, t_{B}\right), s_{B}\right)=u_{A}\left(\bar{s}_{A}, \bar{s}_{B}\right) .
$$

From Lemma 4 we have $\max _{t_{A}} \min _{s_{B}} u_{A}\left(f_{A}\left(t_{A}, t_{B}\right), s_{B}\right)=\max _{s_{A}} \min _{s_{B}} u_{A}\left(s_{A}, s_{B}\right)$. Therefore, we obtain

$$
\max _{s_{A}} \min _{s_{B}} u_{A}\left(s_{A}, s_{B}\right)=\min _{s_{B}} \max _{s_{A}} u_{A}\left(s_{A}, s_{B}\right)=u_{A}\left(\bar{s}_{A}, \bar{s}_{B}\right) .
$$

This is 2 of Lemma 1.
(2) We show that the condition for $\left(\bar{t}_{A}, \bar{t}_{B}\right)$ and the condition for $\left(\tilde{t}_{A}, \tilde{t}_{B}\right)$ are the same. From Lemma (3)
$\max _{t_{A}} \min _{s_{B}} u_{A}\left(f_{A}\left(t_{A}, t_{B}\right), s_{B}\right)=\min _{s_{B}} \max _{t_{A}} u_{A}\left(f_{A}\left(t_{A}, t_{B}\right), s_{B}\right)=u_{A}\left(f_{A}\left(\bar{t}_{A}, \bar{t}_{B}\right), f_{B}\left(\bar{t}_{A}, \bar{t}_{B}\right)\right)$.
Since any value of $t_{B}$ can be realized by appropriately choosing $s_{B}$ given $t_{A}$, we have $\min _{s_{B}} u_{A}\left(f_{A}\left(t_{A}, t_{B}\right), s_{B}\right)=\min _{t_{B}} u_{A}\left(f_{A}\left(t_{A}, t_{B}\right), f_{B}\left(t_{A}, t_{B}\right)\right)$ for any $t_{A}$. Thus, $\max _{t_{A}} \min _{t_{B}} u_{A}\left(f_{A}\left(t_{A}, t_{B}\right), f_{B}\left(t_{A}, t_{B}\right)\right)=\max _{t_{A}} \min _{s_{B}} u_{A}\left(f_{A}\left(t_{A}, t_{B}\right), s_{B}\right)=u_{A}\left(f_{A}\left(\bar{t}_{A}, \bar{t}_{B}\right), f_{B}\left(\bar{t}_{A}, \bar{t}_{B}\right)\right)$.

From Lemma 4 we have $\min _{s_{B}} \max _{t_{A}} u_{A}\left(f_{A}\left(t_{A}, t_{B}\right), s_{B}\right)=\min _{t_{B}} \max _{t_{A}} u_{A}\left(f_{A}\left(t_{A}, t_{B}\right), f_{B}\left(t_{A}, t_{B}\right)\right)$. Therefore, we obtain

$$
\begin{aligned}
& \max _{t_{A}} \min _{t_{B}} u_{A}\left(f_{A}\left(t_{A}, t_{B}\right), f_{B}\left(t_{A}, t_{B}\right)\right)=\min _{t_{B}} \max _{t_{A}} u_{A}\left(f_{A}\left(t_{A}, t_{B}\right), f_{B}\left(t_{A}, t_{B}\right)\right) \\
& =u_{A}\left(f_{A}\left(\bar{t}_{A}, \bar{t}_{B}\right), f_{B}\left(\bar{t}_{A}, \bar{t}_{B}\right)\right) .
\end{aligned}
$$

This is 2 of Lemma 2.

Exchanging A with B we can show the following proposition.
Proposition 2. (1) Competition by $\left(s_{A}, s_{B}\right)$ and competition by $\left(s_{A}, t_{B}\right)$ are equivalent.
(2) Competition by $\left(s_{A}, t_{B}\right)$ and competition by $\left(t_{A}, t_{B}\right)$ are equivalent.

Finally, from these results we get
Proposition 3. Competition by $\left(s_{A}, s_{B}\right)$ and competition by $\left(t_{A}, t_{B}\right)$ are equivalent.
Therefore, all of four patterns of competition are equivalent.

## 7 Concluding Remark

We have shown that in a two-person zero-sum game with two sets of alternative strategic variables, any pattern of competition is equivalent, and any selection of strategic variables is equivalent. We want to extend the results of this paper to a symmetric $n$-person zerosum game ${ }^{3}$.

[^1]
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[^0]:    ${ }^{1}$ A game of relative profit maximization in duopoly is a zero-sum game because the sum of the relative profits of firms is zero.
    ${ }^{2}$ About relative profit maximization under imperfect competition please see Matsumura, Matsushima and Cato (2013), Satoh and Tanaka (2013), Satoh and Tanaka (2014a), Satoh and Tanaka (2014b), Tanaka (2013a), Tanaka (2013b) and Vega-Redondo (1997).

[^1]:    ${ }^{3}$ In an asymmetric situation the equivalence does not hold with more than two players.

