

# Uncertainty, Learning, and Local Opposition to Hydraulic Fracturing

Hess, Joshua and Manning, Dale and Iverson, Terry and Cutler, Harvey

Department of Economics; University of South Carolina, Department of Agricultural Resource Economics; Colorado State University, Department of Economics: Colorado State University

30 December 2016

Online at https://mpra.ub.uni-muenchen.de/79238/ MPRA Paper No. 79238, posted 20 May 2017 02:51 UTC

# Uncertainty, Learning, and Local Opposition to Hydraulic Fracturing

Joshua H. Hess<sup>1,\*</sup>, Dale T. Manning<sup>2</sup>, Terry Iverson<sup>3</sup>, Harvey Cutler<sup>3</sup>

December 2016

# Abstract

The development of oil and gas extraction technologies, including hydraulic fracturing (fracking), has increased fossil fuel reserves in the US. Despite benefits, uncertainty over environmental damages has led to fracking bans, both permanent and temporary, in many jurisdictions. We develop a stochastic dynamic learning model parameterized with a computable general equilibrium model to explore if uncertainty about damages, combined with the ability to learn about risks, can explain fracking bans in practice. Applying the model to a representative Colorado municipality, we quantify the quasi-option value (QOV), which creates an additional incentive to ban fracking temporarily in order to learn, though it only influences policy in a narrow range of oil and gas prices. To our knowledge, this is the first attempt to quantify an economy-wide QOV associated with a local environmental policy decision.

JEL: C61, C68, Q38, Q58

Keywords: hydraulic fracturing; quasi-option value; stochastic dynamic program; computable general equilibrium model

<sup>&</sup>lt;sup>1</sup> Department of Economics; University of South Carolina

<sup>\*</sup> Corresponding author: josh.h.hess@gmail.com

<sup>&</sup>lt;sup>2</sup> Department of Agriculture and Resource Economics; Colorado State University

<sup>&</sup>lt;sup>3</sup> Department of Economics; Colorado State University

#### 1. Introduction

New technologies for extracting oil and gas from shale deposits—most importantly, hydraulic fracturing (fracking)—have greatly increased fossil fuel reserves across the United States and beyond. While these innovations have the potential to bring substantial economic benefits (Hausman and Kellogg 2015), they also have the potential to create environmental costs (Muehlenbachs et al. 2015, Krupnick and Gordon 2015, Hill 2013). Many jurisdictions have temporarily banned fracking (e.g., Longmont, CO; New York State; Germany), despite, in some cases, seemingly positive expected net local benefits (Wobbekind et al., 2014). Plausibly, such bans stem from the high degree of uncertainty about potential harm, together with the opportunity to learn from experiences elsewhere during the ban. Of course, this is a classic quasi-option value story applied to a situation in which a novel technology gives rise to uncertain environmental risks.

Our goal in this paper is to develop a framework that can be used to quantify the quasi-option value (QOV) and assess its importance to the prevalence of fracking bans in practice. To do this, we develop a methodology for linking an empirically grounded computable general equilibrium (CGE) model with a dynamic QOV model, allowing for a data-driven estimation of the QOV associated with a real-world environmental policy choice. Since fracking affects many agents within a community, a CGE model that quantifies economy-wide consumption impacts over time provides the information needed to evaluate a potential ban. Solving a dynamic program containing a large-dimensional CGE presents a substantial numerical challenge, but we overcome it by assuming that local fracking benefits are additively separable from uncertain fracking damages. Under this assumption, we are able to solve the model by running the CGE model across all potential policy scenarios, and use the resulting consumption paths as an input

2

to a finite-time, stochastic dynamic program with Bayesian learning. The methodology developed here is one of the first to place a numerical value on the economy-wide QOV associated with learning about local environmental damages.

By choosing to implement a temporary ban, policymakers delay fracking benefits but learn about the true magnitude of fracking damages from an informative, though noisy, signal. Allowing fracking brings economic benefits with uncertain, potentially irreversible, damages. The framework allows for the quantification of the economy-wide, and hence social, quasi-option value that arises from the preservation of the option to avoid irreversible environmental damages. It also permits consideration of additional factors that influence the economic decision to develop unconventional plays, including the value of local oil and gas reserves.

We parameterize the model to match a representative municipality in the US state of Colorado. In this setting, despite positive expected economy-wide net benefits from fracking, a ban can be rationalized at current oil prices<sup>4</sup> if the learning process is sufficiently precise. Results indicate that a one-period reduction in the time required to reduce the variance of uncertain environmental damages by half is, on average, equivalent to a \$1 per barrel increase in the price of oil. This suggests that while the ability to learn can influence optimal policy choices, the value of local reserves likely plays a larger role. Nevertheless, increasing the precision of future information about fracking damages increases the likelihood of a ban in initial periods; though after this initial ban, policymakers allow fracking more frequently when it is beneficial and continue banning when it is not.

<sup>&</sup>lt;sup>4</sup> The base price used for modeling is \$40 per barrel. Daily prices can be found at https://www.eia.gov/todayinenergy/prices.cfm.

The ability to delay and revisit an uncertain and irreversible decision with better information is valuable (Arrow and Fischer 1974, Henry 1974, Hanemann 1988, Dixit and Pindyck 1994). Traeger (2014) defines the QOV as the value of learning, conditional on the ability to postpone a decision. Yet, to our knowledge, an economy-wide QOV has not been quantified in an applied policy setting.

For the most part, the existing economics literature on fracking focuses on either benefits or costs. Fracking benefits include increased employment (Weber 2012; Maniloff and Mastromonaco 2015), welfare improvements for producers and consumers of natural gas (Hausman and Kellogg 2015), and revenues to mineral rights owners (Brown and Fitzgerald). Others have investigated fracking burdens (Krupnick, Wang, and Wang 2014; Krupnick and Gordon 2015), including property value impacts (Muehlenbachs, Spiller, and Timmins 2015) and health effects (Chen, et al. 2000; Aguilera et al. 2009; Slama et al., 2009; Hill 2013). Hedonic analyses of fracking impacts on property values can also provide a means to capture net fracking impacts (Gopalakrishnan and Klaiber 2014; Bennett and Loomis 2015). Our contribution, in contrast, builds on the prior literatures on fracking benefits and costs, while embedding a local fracking policy decision within an explicit decision-theoretic framework. To our knowledge, this analysis is the first to quantify the value of learning about the full costs of fracking in practice, and the first to carefully assess the economic rationale for observed bans.

The rest of the paper is organized as follows. Section 2 provides an overview of fracking bans in practice and reviews the literature on fracking and option values. Section 3 introduces the model and Section 4 discusses our parameterized application and economic assumptions. Section 5 presents the results of the numerical model and Section 6 provides a discussion and concludes.

# 2. Related Literature and Background

This section begins with an overview of local opposition to fracking<sup>5</sup>. We then describe the current literature on the economic benefits of fracking and the uncertain damages. Finally, we relate the current paper to the literature on uncertainty and learning in environmental economics.

# 2.1 Fracking Bans

Fracking bans in the US began in November 2010 when Pittsburg implemented a city-wide ban. Buffalo, NY followed with a largely symbolic ban in February 2011. Dryden, NY then enacted a ban in August 2011 and became a center of legal contention, though the ban held up in court. Emboldened by Dryden's success, several New York towns<sup>6</sup> enacted or adopted bans, culminating in a statewide ban issued by Governor Cuomo in December 2014. Vermont, which has no oil and gas development, banned fracking in March of 2012, and Connecticut enacted a three-year ban on storage and handling of fracking waste in August 2014. Other bans in large US cities include Los Angeles and Beverly Hills in CA, Philadelphia, PA, and Denton, TX<sup>7</sup>, though on May 2015, the State of Texas made local bans illegal. Denton overturned its ban the following month.

A similar battle occurred on the Colorado Front Range, which sits atop the Niobrara shale formation. The town of Longmont changed its charter to prohibit fracking in November 2012 and was sued by the Colorado Oil and Gas Association – a large industry group – alongside the principal development interest, TOP Operating, and the Colorado Oil and Gas Conservation Commission, the state agency in charge of regulation. Seemingly unfazed by this litigation, the cities of Fort Collins, Lafayette, Boulder, and Broomfield passed similar measures in November

<sup>&</sup>lt;sup>5</sup> A list of fracking bans in practice can be found at <u>http://www.foodandwaterwatch.org</u>

<sup>&</sup>lt;sup>6</sup> Syracuse, Albany, Woodstock, Rochester, Wawarsing, Kirkland, and Canandaigua

<sup>&</sup>lt;sup>7</sup> Located on top of the Barnett shale, Denton is known as the birthplace of fracking.

2013. On May 2, 2016, however, the Colorado Supreme Court ruled in favor of the State's rights, overturning the Longmont ban and the Fort Collins moratorium<sup>8</sup>.

Mora County, NM became the first US County to have a ban in May 2013, but a federal judge overturned it in January 2015. Hawaii County enacted a ban in October of 2013 and was followed by three California counties: Santa Cruz County in May 2014 and then Mendocino and San Benito Counties in November elections that year.

Internationally, France became the first country with a moratorium in June 2011<sup>9</sup>. Since then, Bulgaria, Luxembourg, Germany, Scotland, and Wales have banned fracking. In addition, due to concerns about local environmental impacts, the Cantabria Region of Spain, Nova Scotia, Quebec, and Five City Breaks municipality of Argentina have implemented fracking bans.

Boudet et al. (2014) argue that fracking bans accompany a high degree of public uncertainty about local damages. A 2012 Pew Center poll found that 26% of Americans had heard a lot about fracking, 37% had heard a little, and 37% had heard nothing. Regardless of the level of information, it is perceptions about risk (informed or otherwise) that drive local policy. Graham et al. (2014) find that the public is most concerned about water quality and seismic activity, despite a general scientific consensus that best practices manage these particular risks well.

# 2.2 Economic Benefits of Fracking

While it is obvious that exploiting valuable fossil fuel reserves will confer economic value, it is less clear how much of the created value will accrue to the local economy where fracking occurs. Hausman and Kellogg (2015) use an econometric approach and find economy-wide total surplus

<sup>&</sup>lt;sup>8</sup> http://www.nytimes.com/2016/05/03/us/colorado-court-strikes-down-local-bans-on-fracking.html

<sup>&</sup>lt;sup>9</sup> It was upheld in 2013.

gains of a third of a percent in the US. Regionally focused work has estimated significant employment gains – *ex ante* – to Pennsylvania (Considine et al. 2010), Colorado (Wobbekind et al. 2014), and Arkansas (CBER 2008). However, these studies use input-output models and results are sensitive to assumptions about household spending and savings behavior, labor supply elasticity, and mineral rights ownership. This means that benefits are likely to be significantly overstated (Kinnaman 2011). More recent *ex post* analyses find much smaller employment impacts than *ex ante* predictions (Weber 2012). Maniloff and Mastromonaco (2015) find that *ex post* job growth fell 'well short' of *ex ante* predictions. Furthermore, there is a debate as to the persistence of economic benefits in so-called 'boom towns' (Allcott and Keniston 2011; Jacobsen and Parker 2014). Contrary to previous findings by Allcott and Keniston (2011), Maniloff and Mastomonaco (2015) find evidence of increases in manufacturing wages which could harm the competitiveness of non-resource sectors.

In the model developed here, local fracking benefits are captured using a calibrated CGE model that includes oil and gas production. The portion of benefits that accrue locally follows from our assumptions about nonlocal resource ownership.

#### 2.3 Fracking Damages

Despite a consensus that risks exist, there remain significant gaps in the literature connecting risk pathways to economic impacts (Jackson et al. 2014; Shonkoff et al. 2014). Krupnick and Gordon (2015) prescribe important pathways through which routine fracking activities may impact humans and the environment. Examples include habitat disruption, groundwater contamination, air quality degradation, community disruption, and surface water contamination. Their survey of

7

215 experts from industry, academia, government, and NGOs finds a high degree of consensus concerning the most important pathways that arise during normal fracking activities.

Hedonic property valuation studies have attempted to quantify the cost of these local impacts (Boxall, et al. 2005; Gopalakrishnan and Klaiber 2014). Typically, these studies find negative impacts on housing values from nearby oil and gas development, especially if the home depends on groundwater (Muehlenbachs, Spiller, and Timmins 2015). Bennett and Loomis (2015) estimate that each well drilled within a half-mile of a house in Weld County, Colorado decreases the home value by \$1,805 in urban areas.

Many human health studies have focused on benzene pollution<sup>10</sup> outside the fracking context (Chen, et al. 2000; Aguilera et al. 2009; Slama et al., 2009; Zahran et al. 2012) and have highlighted significant health damages, including low birth weight. Hill (2013) shows that fracking in Pennsylvania increased the occurrence of low birth weight (by 25%) and term birth weight (by 18%). She estimates a lower bound of the public cost to be \$4.1 million due to low infant birth weights caused by benzene air pollution from fracking in Pennsylvania in 2010.

#### 2.4 Learning about Environmental Risks

Weisbrod (1964) initiated the irreversible decision literature. Arrow and Fisher (1974) and Henry (1974) develop the use of the *quasi-option value* in the environmental and resource economics literature, and Hanemann (1989) formalizes the notion into what is now commonly called the *Arrow-Fisher-Hanemann-Henry Quasi-Option Value* (QOV). A similar concept, the real options approach, developed independently in the finance literature. Pindyck (1991) shows its usefulness

<sup>&</sup>lt;sup>10</sup> Benzene is commonly found in shale gas development products. According to a 2011 Energy Commerce Committee report, BTEX compounds -- benzene, toluene, ethylbenzene, and xylene, all known carcinogens -- appeared in at least 60 fracking products in use between 2005 and 2009.

in a dynamic programming application, and Dixit and Pindyck (1994) bring the real options approach to the mainstream environmental and resource economics literature. Mensink and Requate (2005) point out that the Dixit and Pindyck option value (DPOV) and the QOV are not necessarily equivalent. Specifically, they find that when postponement is initially beneficial and the net present value of a project is strictly positive, the DPOV captures the QOV in addition to the value created from doing the project in a later period in the absence of learning.

Traeger (2014) extends Mensink and Requate (2005) and provides a general relationship between QOV and DPOV: the QOV is the value of learning conditional on postponement and the DPOV is the net value of postponement under learning. The literature proves two important properties of the QOV that are relevant to our model. Arrow and Fisher (1974) show that the QOV is increasing in prior uncertainty in the special case of linear net benefits (although Hanemann (1989) demonstrates that this does not hold in general). Second, Hanemann (1989) shows that the QOV increases as future information becomes more precise. These properties imply that high uncertainty and fast learning increase the QOV, making a temporary ban more likely.

QOV models are routinely applied to climate policy. Chichilnisky and Heal (1993) argue that the failure of global warming models to account for irreversibility has led to an understated need for immediate action, though Ulph and Ulph (1997) show that Epstein's (1980) irreversibility conditions are not met for even a simple, two-period model of global warming. Kolstad (1996a) jointly examines capital investment in abatement (sunk-cost irreversibility) and environmental damages from the stock of carbon (emissions irreversibility) and argues that either sufficiently fast learning or sufficiently slow carbon decay makes either decision irreversible. Kolstad

9

(1996b) concludes that capital investment irreversibility increases initial optimal emissions levels (lowers abatement). Fisher and Narain (2003) support this result, finding that the negative effect of capital irreversibility on optimal abatement outweighs the impact of irreversible environmental damages. Lemoine and Traeger (2014) model irreversible changes in climate sensitivity as an unknown threshold is crossed, but learning is strictly *ex post* in their model. They find that the existence of 'tipping points' raises the optimal first-period carbon tax.

Learning models in which policymakers make a path of decisions over time have also been widely applied in the resource economics literature (Walters 1986; Holling and Meffe 1996; Thrower and Martinez 2000; Prato 2005; Bond and Loomis 2009) and in the climate change literature (Kelly and Kolstad 1999; Karp and Zhang 2006; Leach 2007; Jensen and Traeger 2013; Traeger 2015). In this case, small changes to policy act as experiments that impact both stocks (resource, capital, carbon, etc.) and information about the uncertain factor (e.g., nature's response, price, temperature). In models of this form, known as open-loop or adaptive-loop models, consequences are not necessarily irreversible. Then, the ability to learn incentivizes a more aggressive initial policy when the benefits of obtaining information outweigh the costs.

A notable exception to this result is Jensen and Traeger (2013). This model incorporates normally distributed Bayesian learning about uncertain climate sensitivity and stochastic temperature increases, which determines both the rate of learning and expected damages. Interestingly, when the rate of learning becomes stochastic – and signals are less informative –, the impact of juxtaposing uncertainty and learning is to increase optimal carbon abatement, even in an adaptive loop problem.

10

We model the decision to ban fracking as an irreversible decision in a context of uncertainty and learning for three reasons. First, in practice, fracking is a relatively new technology and little is known about it<sup>11</sup>. This uncertainty becomes resolved over time as the industry learns best practices, as municipalities learn how to regulate, as the public becomes familiar with the technology, and as the body of scientific analysis grows. Second, the decision to frack for most policymakers today is irreversible. Many of the potential damages associated with fracking (e.g., groundwater contamination) can have irreversible consequences and once fracking is allowed, the industry will resist rule changes after investing in a jurisdiction<sup>12</sup>. Irreversibility aligns our finite horizon dynamic model with the QOV literature, though uncertainty is never completely resolved. Third, fracking moratoria have been successfully enacted or adopted in the US, at both the state and local levels, as well as internationally. These temporary bans represent a delay in an irreversible action and allow the decision to be revisited in the future. The QOV approach to environmental problems says that uncertainty that resolves over time, potentially irreversible environmental damage, and the ability to postpone the decision lead to an additional benefit of delaying a project. In this case, even when the expected net present value of undertaking a project is positive, it may be economically optimal to delay the project and revisit the decision with better information. This model allows us to quantify the value of learning in the context of local fracking decisions and to present a positive economic analysis of its effects on local policy.

#### 3. Model

To examine the role of uncertainty and learning in local fracking policy, we develop a dynamic information model that accounts for the benefits of fracking as well as uncertain irreversible

<sup>&</sup>lt;sup>11</sup> Although the US Government's 1970s Eastern Shales Gas Project saw the development of 'slickwater' fracturing, the modern fracking boom is considered to have begun in the early 2000s.

<sup>&</sup>lt;sup>12</sup> This has been the case in Colorado: http://www.huffingtonpost.com/news/longmont-fracking-ban/

damages that can become better understood over time. A computable general equilibrium model is used to quantify the economic benefits of drilling in an empirically grounded way.

#### 3.1 Dynamic Learning Framework

The policymaker faces a decision in discrete time periods t = 0, 1, 2, ..., T. In each period, a local policymaker chooses to ban or allow fracking. Specifically, she chooses  $\chi_t \in \{0,1\}$  where "0" denotes **BAN** and "1" denotes **FRACK**. The policymaker in *t* observes the full history of past decisions:  $H_{t-1} = (\chi_0, \chi_1, ..., \chi_{t-1})$ . For example, a ban followed by two periods without a ban, would be represented as  $H_3 = (0,1,1)$ .

Economy-wide consumption is represented as a series  $\{C_{i+j}\}_{j=0}^{T-t}$  where  $C_{i+j}$  is the deterministic local consumption in period t + j.  $C_{t+j}$  depends on the prior fracking history – in particular, *if* and *when* fracking began. Baseline consumption is defined as the case in which fracking is always banned. If fracking is allowed, there is a surge in economy-wide consumption stemming from royalties on extracted resources Economy-wide consumption in time *t* is a function of the history,  $H_{t-1}$ , and the present choice,  $\chi_t$ , and is written as  $C(H_t)$ .

Let  $\eta$  be the environmental damages of fracking, expressed in dollars.  $\eta$  is a stochastic variable with a normal distribution but its true value is only revealed if, and when, fracking occurs. The parameters of the normal distribution are not known with certainty but decision-makers have a belief in each time period about the values of the mean and variance of the distribution. Learning from the noisy signal causes beliefs about  $\eta$  to evolve so that in time t,  $\eta \sim N(\mu_t, \sigma_t^2)$ . We use a constant relative risk-aversion (CRRA) utility function over net consumption,  $C(H_t) - \eta$  and denote the coefficient of relative risk aversion as  $\rho$ .

# 3.1.1 Separability

To facilitate numerical tractability, we assume that local environmental damages,  $\eta$  are additively separable from the economy-wide consumption impacts of fracking. This assumption dramatically reduces the dimensionality of the numerical problem because it allows us to solve the economy-wide model for each feasible policy path. Without it, we would need to solve the model for every realization in the much larger (indeed, infinite) set of potential damages.

#### 3.1.2 Current Net Benefit Flow

If fracking is allowed (  $\chi_t = 1$  ), then the expected current flow of net benefits is the expected

utility of the higher consumption level less damages, expressed as  $\mathbf{E}_{\eta} \left[ \frac{\left( C(H_t) - \eta \right)^{1-\rho}}{1-\rho} | \mu_t, \sigma_t^2 \right]$ 

where  $E_{\eta}$  is the expectation over  $\eta$ . If fracking is banned ( $\chi_t = 0$ ), the current flow of net

benefits is the utility of baseline consumption:  $\frac{C(H_t)^{1-\rho}}{1-\rho}$ . For succinctness, we write the utility

function as  $U(C(H_t), \eta \chi_t) = \frac{(C(H_t) - \eta \chi_t)^{1-\rho}}{1-\rho}$  where the choice variable controls whether or not

there are damages. This implies that the expected current flow is  $\mathbf{E}_{\eta} \left[ U(C(H_t), \eta \chi_t) | \mu_t, \sigma_t^2 \right]$ . Note the expectation is trivial if the fracking ban is maintained (and no damages are incurred in the current period) or if fracking occurred in a previous period revealing the true damages,  $\eta^*$ .

# 3.1.3 Information

Once allowed, fracking results in a constant flow of health and environmental damages,  $\eta$ . Damages persist for ten 5-year periods beyond the time when fracking begins<sup>13</sup>. Learning brings better information about the distribution of  $\eta$ . In the initial period, the policymaker has prior beliefs about the mean,  $\mu_0$ , and variance,  $\sigma_0^2$ , of  $\eta \sim N(\mu_0, \sigma_0^2)$ .

Once fracking is allowed, uncertainty is resolved and  $\eta$  collapses to the true damage,  $\eta^*$ . We assume the decision to allow fracking is irreversible. If fracking is banned, the policymaker can benefit from learning through advancements in scientific knowledge over time or observations on fracking outcomes in other locations. Consequently, in time *t*, the mean and variance of  $\eta$  are updated to  $(\mu_t, \sigma_t^2)$  reflecting updated knowledge about damages.

The flow of information is modeled as an observed, time-dependent, noisy signal ( $s_t$ ) on the true (but unknown) value of damages,  $\eta^*$ . From the perspective of the decision-maker,  $\eta^*$  has not been realized and is expressed as<sup>14</sup>

$$s_t = \eta + \varepsilon_t \tag{1}$$

where  $\varepsilon_t$  is a normally distributed i.i.d. random variable with mean  $\mu_{\varepsilon} = 0$  and variance  $\sigma_{\varepsilon}^2$ . As the sum of two normally distributed i.i.d. random variables,  $s_t$  is normally distributed

 $s_t \sim N(\mu_t, \sigma_t^2 + \sigma_{\varepsilon}^2)$ . Therefore, posterior beliefs are

<sup>&</sup>lt;sup>13</sup> We could alternatively model fracking damages as a one-time event. The crucial assumption is that conditional on fracking, future damages are exogenous from the perspective of the current decision-maker.

<sup>&</sup>lt;sup>14</sup> Note that the signal is produced by a draw around the true damages so that the process generating the signal is  $s_t = \eta^* + \epsilon_t$ .

$$\mu_{t+1} = \frac{\sigma_{\varepsilon}^2 \mu_t + \sigma_t^2 s_t}{\sigma_{\varepsilon}^2 + \sigma_t^2}$$
(2a)

and

$$\sigma_{t+1}^2 = \frac{\sigma_t^2 \sigma_{\varepsilon}^2}{\sigma_t^2 + \sigma_{\varepsilon}^2}$$
(2b)

Provided  $\sigma_{\varepsilon}^2 < \infty$ , the learning process converges to the true  $\eta = \eta^*$  as *t* goes to infinity. Meanwhile, the rate of learning depends on the variance of the signal noise. If  $\sigma_{\varepsilon}^2$  is large, the signal is relatively uninformative and learning is slow. As  $\sigma_{\varepsilon}^2$  shrinks, the signal becomes more informative and uncertainty is resolved faster.

#### 3.1.4 Bellman Equation

The decision is posed as a recursive problem with three state variables. The first is the history of past decisions:  $H_{t-1} = (\chi_0, \chi_1, ..., \chi_{t-1})$ . The other states characterize beliefs about damages, which are normally distributed and are fully characterized by the mean  $(\mu_t)$  and variance  $(\sigma_t^2)$ . Irreversibility is modeled by a restricted choice set  $\chi_t \in {\chi_{t-1}, 1}$ , and we assume a ban is in place as of t = 0.

The Bellman equation in time *t* is written as follows:

$$V_{t}(H_{t-1},\mu_{t},\sigma_{t}^{2}) = \max_{\chi_{t}\in\{\chi_{t-1},1\}} \left\{ \mathbf{E}_{\eta} \left[ U(H_{t},\chi\eta) \mid \mu_{t},\sigma_{t}^{2} \right] + (1-\chi_{t})\beta \mathbf{E}_{s} \left[ V_{t+1} \left( H_{t},\frac{\sigma_{\varepsilon}^{2}\mu_{t}+\sigma_{t}^{2}s}{\sigma_{\varepsilon}^{2}+\sigma_{t}^{2}},\frac{\sigma_{\varepsilon}^{2}\sigma_{t}^{2}}{\sigma_{\varepsilon}^{2}+\sigma_{t}^{2}} \right) \mid \mu_{t},\sigma_{t}^{2} \right] + \chi_{t}\beta \mathbf{E}_{\eta} \left[ V_{t+1}(H_{t},\eta,0) \right] \right\}$$

$$(3)$$

The first term on the right-hand side of equation 3 is the expected current flow of utility, conditional on beliefs,  $\mu_t$  and  $\sigma_t^2$ . The second and third terms describe the continuation value if fracking is banned or allowed, respectively. Although we are mainly interested in situations for which the option to ban remains (i.e. fracking has not occurred), the equation also depicts the value in time *t* if fracking has already occurred. In this case, the choice set is  $\chi_t \in (1,1) \Rightarrow \chi_t = 1$ . Moreover, the true value of damages,  $\eta^*$ , is realized in the period in which fracking occurred implying  $\mu_t = \eta^*$ ,  $\sigma_t^2 = 0$ . Then, if fracking already occurred, the value function as of time *t* 

collapses to 
$$V_t(H_{t-1}, \eta^*, 0) = \frac{\left[C_t(H_t) - \eta^*\right]^{1-\rho}}{1-\rho} + \beta V_{t+1}(H_t, \eta^*, 0)$$

#### 3.2 Option Values

Traeger (2014)<sup>15</sup> suggests a convenient way to summarize the determinants of optimal policy. For the current setting, this so-called *Quasi-Option Value Rule* can be summarized as follows:

**FRACK** if 
$$NPV_t > QOV_t + SOV_t = V_t^{soph}$$
  
**BAN** if  $NPV_t \le QOV_t + SOV_t = V_t^{soph}$ 
  
(4)

 $V_t^{soph}$  is the *full value of sophistication*,  $NPV_t$  is the present value of the expected net gain from fracking,  $QOV_t$  is the *quasi-option value*, and  $SOV_t$  is the *simple option value*. All values are

<sup>&</sup>lt;sup>15</sup> Building on Arrow and Fisher (1974), Henry (1974), and Hanneman (1989).

expressed in utility units, and functional arguments are suppressed.  $V_t^{soph}$  captures the presumption that a fully sophisticated decision-maker would value both the ability to delay a project (*SOV*<sub>t</sub>) and the ability to learn about the project (*QOV*<sub>t</sub>) when flexibility is preserved.

Traeger (2014) shows that  $V_t^{soph}$ ,  $QOV_t$ ,  $SOV_t$ , and  $NPV_t$  can be constructed from three value functions: *learning*, *postponement*, and *now or never*. These can be defined in the context of our model as follows:

- $V_t^l(\cdot | \chi_t = 0)$ : the present value of a **ban** by a policymaker who anticipates *learning*;
- $V_t^p(\cdot | \chi_t = 0)$ : the present value of a **ban** by a policymaker who anticipates the ability to revisit the decision to *postpone* it but does not anticipate the ability to learn;
- $V_t^n(\cdot | \chi_t = 1)$ : the present value of **fracking** to a policymaker who does not anticipate the decision will be revisited a *now or never* perspective.

The respective value functions become

$$V_{t}^{l}(H_{t-1},\mu_{t},\sigma_{t}^{2} | \chi_{t} = 0) = U(C(H_{t}),0) + \beta \mathbf{E}_{s} [V_{t+1}(H_{t},\mu_{t+1},\sigma_{t+1}^{2}) | \mu_{t},\sigma_{t}^{2}]$$

$$V_{t}^{p}(H_{t-1},\mu,\sigma^{2} | \chi_{t} = 0) = U(C(H_{t}),0) + \beta \mathbf{E}_{\eta} [V_{t+1}(H_{t},\mu,\sigma^{2}) | \mu,\sigma^{2}]$$

$$V_{t}^{n}(H_{t-1},\mu_{t},\sigma_{t}^{2} | \chi_{t} = 1) = \mathbf{E}_{\eta} [U(C(H_{t},\eta)) + \beta V_{t+1}((H_{t}),\eta,0) | \mu_{t},\sigma_{t}^{2}]$$
(5)

The first and second equations in (5) differ in the stochastic variable over which the expected continuation values are calculated. The first equation takes the expectation of *s*, the signal, and anticipates updated beliefs about the damage distribution. In the second equation, no signal is anticipated, so beliefs do not change over time and there is only uncertainty over the damage

parameter,  $\eta$ . Consequently, the state variables in this case are not time-dependent and the expectation is taken with respect to  $\eta$  rather than *s*. Conditional on allowing fracking, the value is the same in each case:  $V_t^l(\cdot|1) = V_t^p(\cdot|1) = V_t^n(\cdot|1)$ . Following Traeger (2014) we calculate  $NPV_t = V_t^n(\cdot|1) - V_t^n(\cdot|0)$  and  $V_t^{soph}(\cdot|0) = V_t^l(\cdot|0) - V_t^n(\cdot|0)$  and decompose the full value of sophistication into the option values:

$$\underbrace{V_t^l(\cdot|0) - V_t^n(\cdot|0)}_{\text{full value of sophistication}} = \underbrace{V_t^l(\cdot|0) - V_t^p(\cdot|0)}_{QOV_t} + \underbrace{V_t^p(\cdot|0) - V_t^n(\cdot|0)}_{SOV_t}$$
(6)

Using the Arrow-Fisher-Henry-Hanneman Quasi-option Value Rule (Equation 4) we can express our current period value function as (Equation 3)  $V_t(\cdot) = \max\{NPV_t, QOV_t + SOV_t\}$  and see the impact of learning, captured by the QOV, on welfare. Since  $QOV_t$  is non-negative (Traeger 2014) and increasing with more precise information, the ability to learn weakly increases the value function in Equation 3.

# 4. Parameterizing the Model

This section describes the process used to embed the calibrated CGE model results within the dynamic QOV framework ,which allows us to quantify the benefits and costs of fracking under the possibility of learning about uncertain environmental damages. The model is applied to a representative Colorado municipality to investigate a practical situation in which a fracking ban may be optimal. We first describe the development of the CGE model used to calculate the consumption benefits of fracking with a focus on how the policy simulations are set up. Next, we present the process used to construct a distribution of damages based on initial beliefs about the

range of damages. These two parameterized components are combined to generate a parameterized Bellman equation as presented in Equation 3.

# 4.1 CGE Model

We use a CGE model that is an adaptation of Cutler and Davies (2007) who built a model for Fort Collins, CO. Here, we parameterize that model to represent an oil-and-gas-producing Colorado municipality with 50,000 residents whose policymaker is considering the removal of a fracking ban. These changes to the Fort Collins model were made in order to isolate the determinants of a ban, looking across economic parameters that vary across regions where bans have been implemented. The land, labor, and capital employment in each of seventeen production sectors is parameterized using census and county assessor's data from Fort Collins, CO. Data to calculate input-output coefficients for intermediate inputs come from IMPLAN (IMPLAN.com). Fort Collins is large relative to the Colorado average, so the economy is scaled down to 50,000 people<sup>16</sup>, holding constant: production technologies, labor supply per household, and per capita demand.

All production sectors of the CGE model include intermediate inputs, land, capital, and labor. Output and factor prices are endogenous, with perfectly mobile labor in five household groups. Land and capital are quasi-fixed but respond over time to differences in rental rates. This implies that returns to land and capital are sector-specific in any time period. Local differences between demand and supply are met by imports (or exports when production exceeds demand). The CGE model also contains local, state, and federal government sectors.

<sup>&</sup>lt;sup>16</sup> The average size of Colorado cities above 10,000 people is ~55,000, excluding the capital city of Denver (United States Census Bureau / American FactFinder. "Annual Estimates of the Resident Population: April 1, 2010 to July 1, 2014" and United States Census Bureau. "B01001 Sex by Age." 2010 - 2014 American Community Survey. U.S. Census Bureau's American Community Survey Office).

In addition to the standard factors of production, output in the oil and gas sector depends on a natural capital factor that captures the remaining accessible natural resource stock in the ground. The size of this factor depends on whether or not a fracking ban is in place. Since reserves depend on allowable technology, a ban means the oil and gas sector has access to a smaller stock than if fracking were allowed. Thus, there is some (conventional) production even with a ban. Fitzgerald and Rucker (2014) estimate average annual royalty rates for oil (13.3%-13.8%) and gas (10.5% - 12.7%). Based on this, we assume that 12.5% of oil and gas production value is paid to the owners of those rights<sup>17</sup>.

The simulations computed are inspired by the 2013 Fort Collins moratoria, which was enacted to be five years. We calibrate the CGE model using annual data but in the QOV model, we use 5-year periods that are constructed by summing the output of the CGE model over 5 years. In addition, we assume that policymakers revisit the ban/frack decision every (five year) period for five model periods (25 years), after which the option to allow fracking vanishes. Regardless of when fracking is allowed, benefits and damages accrue for ten periods. In the base scenario, the policymaker is risk averse with a constant relative risk aversion coefficient of 2, though we also consider the implications of risk neutrality. The base oil and gas prices are assumed to be \$40 per barrel and \$2.50 per thousand cubic feet respectively. Finally, the annual discount rate is set to 5 percent.

The simulations are constructed in the following way. To generate the no-fracking baseline, we simulate normal growth where total factor productivity and export demand are assumed to increase by one percent separately in the first period. The model then moves to a new steady

<sup>&</sup>lt;sup>17</sup> See Appendix A for a complete description of the data.

state after a 50-year time horizon. The second simulation assumes that fracking occurs in the first period along with normal growth. The mining of oil and gas increases by a factor of three. This is based on EIA estimates of oil reserves in Colorado, which climbed from 386 million barrels in 2010 to 1200 million barrels as of 2014. This observed increase in oil reserves occurred almost exclusively because of the introduction of fracking, and natural gas reserves experienced a similar increase (Colorado Oil & Gas Conservation Commission). When reserves are exhausted, the excess extraction capital immediately exits the local economy. In the simulation, this occurs in the next (5-year) period. Separate simulations are computed for policy scenarios when fracking is allowed in years 6, 11, 16 and 21 to reflect the decision to allow fracking in each of these periods. This generates levels of household consumption associated with all policy scenarios used in the QOV model.

The recursive CGE model is solved with an annual time step and a 50-year time horizon. Consumption across years is aggregated to obtain 5-year consumption values, used as an input into the dynamic programming model. Figure 1 illustrates the consumption paths with spikes occurring at the time of fracking. After the initial shock, fracking stops as reserves are depleted and consumption falls, reaching a new steady state. To test for sensitivity to the price of oil and gas, the CGE model is used to evaluate the impact of fracking bans over a range of prices. Oil and gas prices are assumed to move together, increasing and decreasing from base values in equal proportions. Given our base specification, the annuitized value of the consumption benefits of fracking in the initial period is equal to ~\$113.6 million per (5-year) period.

21



#### 4.2 Parameterization of Damages

In order to solve the model, we also parameterize the initial beliefs about the distribution of the monetary value of fracking damages,  $\eta$ . Given additive separability, this can occur independently from the parameterization of economic benefits described above. Recall that  $\eta$  is normally distributed with initial beliefs about the mean and standard error equal to  $\mu_0$  and  $\sigma_0^2$ , respectively. The magnitude of these damages must be weighed against the consumption benefits of fracking, calculated in section 4.1.

To parameterize current beliefs about this distribution, we define a plausible range within which

the monetary value of damages is likely to fall. First, we assume a 5% chance of negative damages (i.e., benefits) from fracking. This could occur if, for example, fracking allows natural gas to displace coal in local energy production, leading to cleaner air. At the other extreme, we assume that damages could exceed a high-damage scenario with a probability of 5%.

To define the high-damage scenario, we calculate the monetary cost of purchasing water rights to permanently replace the current surface water supply<sup>18</sup>. We assume the municipality would obtain shares in the Colorado-Big Thompson (C-BT) System, where water rights have sold for \$50,000 per acre-foot (http://bizwest.com/water-prices-reach-historic-highs/). To calculate the number of shares that the municipality would need to purchase, we use the Colorado City of Fort Collins' water use as an example. If Fort Collins Utilities had to purchase C-BT shares to cover 100% of its population of 150,000, it would need to purchase 51,805 acre-feet<sup>19</sup>. Assuming the representative municipality of 50,000 people would use the same initial mix of C-BT and non-C-BT water sources and consumption per capita as Fort Collins, it would need to purchase 17,268 acre-feet from C-BT (valued at \$50,000 per acre-foot) for a total one-time cost of \$863 million. Amortized over 10 (5-year) periods with a discount rate of 5%, this high-damage estimate becomes approximately \$200 million per period.

The 5% upper (\$200 million) and lower (\$0) tails of fracking damages allow us to calculate the mean and standard error of the distribution. Figure 2 displays the distribution of fracking

<sup>&</sup>lt;sup>18</sup> Although surface water moves very rapidly, on the order of meters per second, the pollutants can linger for decades if they are highly recalcitrant, like organochlorines or polychlorinated biphenyls (Baumann and Whittle 1988; Hooper et. al 1990; Garton et. al 1996) or radioactive (radon is naturally occurring in the uranium-rich soil of Colorado).

<sup>&</sup>lt;sup>19</sup> Fort Collins Utilities (FTCU) delivers water to 130,200 people out of the approximately residents 152,061 (2013 estimate). Approximately 19% of FTCU's average raw water supply comes from the C-BT. The rest comes from the Poudre River, assumed polluted beyond use. If FTCU were to obtain the remaining 81% while scaling supplies to the entire Fort Collins population, this would require the purchase of 51,805 acre-feet of water from the C-BT.

damages given the specified two tails. From Figure 2, we can see that the mean of the per-period fracking damages is ~\$100 million per period. The standard deviation of this distribution is \$60 million. Therefore, our initial beliefs are  $\mu_0 =$ \$100 million and  $\sigma_0 =$ \$60 million.



If fracking is allowed, fracking damages will be realized and, from the perspective of the policymaker, drawn from this distribution. If, on the other hand, fracking is banned, a policymaker anticipates receiving a signal that will provide information about the distribution of fracking damages.

Recall that the annuitized present value of the consumption benefits of fracking today is approximately \$113.6 million per period. This suggests that, in expectation, the net benefits of fracking are positive. Under a naïve net-present value rule, a risk neutral policymaker would therefore allow fracking because the expected benefits exceed the expected costs. Nevertheless, a policymaker that anticipates learning about the distribution of damages will wait before allowing fracking if the QOV is sufficiently valuable. To find the conditions under which a policymaker would continue to ban fracking we solve the parameterized dynamic option value model using the rule described in Equation 4.

#### 5. Results

We first solve the model for a range of initial beliefs about damages and a range of assumptions about the rate of learning and examine if the ability to learn influences the optimal policy decisions. Then, we compare the role of learning to other factors such as the value of oil and gas reserves. Next, we quantify a monetary value of the QOV and use Monte Carlo simulations to show that faster learning leads to better decision-making over time. We finish with tests for the robustness of the results.

# 5.1. Optimal policy

To explore the impact of learning on the optimal policy decision, we solve the model for a range of values for the standard error of the signal noise, presented in Equation 1. Specifically, we are interested in estimating Equation 4 which compares the  $NPV_t$  (the present value of the expected net increase in utility units from fracking) with estimates of  $QOV_t$  (quasi-option value) and  $SOV_t$  (simple option value). If the NPV is greater (less) than the sum of QOV and SOV, then it is optimal to FRACK (BAN).

Using the results from the CGE model discussed above and the estimates for QOV and SOV, Figure 3 presents the optimal initial-period policy for fast ( $\sigma_{\varepsilon} = \$1$ ), medium ( $\sigma_{\varepsilon} = \$200$ million), and slow ( $\sigma_{\epsilon}$  = \$500 million) rates of learning as a function of initial beliefs about environmental damages. We also display the no-learning case. These curves mark the initial belief combinations where the policymaker is indifferent between allowing fracking and maintaining the ban. Intuitively, as learning becomes faster, there are fewer combinations of initial beliefs (less area under the curve) for which fracking is optimal. The parameterized initial beliefs are labeled and it becomes clear that the optimal policy in the calibrated model is sensitive to the rate of learning. When learning is slow, the optimal policy is to allow fracking since new information is relatively uninformative and unlikely to change next period's policy. In this case, the expected gains from fracking dominate the value of learning in influencing the optimal policy. Under the parameterized beliefs, it is optimal to maintain a ban, receive precise information about fracking damages, and revisit the decision next period if learning is fast. The ban occurs despite positive expected net benefits from fracking, so a simplistic benefit-cost framework that does not anticipate learning—a now or never approach—would allow fracking. When  $\sigma_{\epsilon} = $211$  million, the risk averse policymaker is indifferent between fracking and banning given the parameterized initial beliefs. This implies that the policymaker should implement a ban if she anticipates at least a 7.5% reduction in  $\sigma_t^2$  over the first 5 years (1 model period).

Notice that all three policy boundary curves converge to the same mean,  $\mu_0 = \$111.8$  million as  $\sigma_0 \rightarrow 0$ . This occurs because information is only valuable under uncertainty. We denote this mean belief where policy switches under no uncertainty as  $\hat{\mu}$  so that  $\hat{\mu} = \$111.8$  million. Beliefs

that  $\mu_0 < \hat{\mu}$  with low initial uncertainty (southwest corner) will result in a **FRACK** policy. Similarly, beliefs that  $\mu_0 > \hat{\mu}$  and the initial uncertainty is high (northeast corner) will result in a **BAN** policy. Increasing uncertainty while holding  $\mu_0 = \hat{\mu}$  makes a ban more likely, due to the ability to learn about the true distribution. Even with no learning, risk aversion means that higher uncertainty can push towards a **BAN**.



#### 5.2. Learning and the Value of Energy Resources

Figure 3 reveals that learning can play a pivotal role in the policy decision holding other economic factors constant. Now, we compare the impact of improved learning to changes in the resource value. We use the CGE model to compute the benefits of fracking for four oil and gas prices. Then, we fit a benefit function, b(t, f, p), that maps current time period (*t*), when fracking began (*f*), and price of oil (*p*) into a dollar value of consumption benefits, (*C*):  $b:(t, f, p) \rightarrow C$ . With this, we populate a consumption benefit matrix for a range of oil prices from \$30 to \$90 per barrel in \$5 intervals and solve for both the value of learning and the value of fracking using Equation 5. The results are presented in Figure 4. The speed of learning is expressed as the number of signals required to reduce the standard error by half of its initial level. The figure highlights the policymaker's willingness to trade off faster learning for decreased economic benefits through a lower reserve value. We display the policy boundary curve with calibrated beliefs as well as for higher and lower initial standard errors for the damages distribution.

Figure 4 shows that improvements in the rate of learning can tilt the decision towards a temporary ban, but that the price of oil – and the value of reserves – has a substantial influence on the decision. Improving the rate of learning only affects the first period decision in a small range of prices. This is true even in the high-initial variance case (dotted line Figure 4). On the other hand, a price change from \$45 to \$55 per barrel likely changes optimal policy in this context. In our parameterized scenario (solid black line with dot markers in Figure 4), a five period reduction in the number of periods required for the variance belief to reduce by half is equivalent to an increase in oil price from \$41.92 to \$47.88 per barrel – around a \$6 change.

For comparison, between August 2015 and August 2016, oil prices ranged from ~\$30 per barrel to nearly \$55. This suggests that changes in price expectations consistent with existing oil price volatility could have a much larger impact on decision-making than improvements in the speed of learning. More generally, this suggests that the decision to frack or ban hinges on the local

value of reserves, which, in turn, is influenced by the size of the reserve, the price of oil and gas, and local mineral rights ownership. Our calibrated example shows that the ability to learn can play a pivotal role, provided the value of reserves falls within a relatively narrow range<sup>20</sup>.



# 5.3 Quantifying the Option Value

Despite the relative importance of the value of reserves, the calibrated economy-wide QOV remains large, even in comparison to the consumption benefits of fracking. In order to calculate a monetary value of the QOV, we solve the model under risk neutrality. This enables us to express

<sup>&</sup>lt;sup>20</sup> This also suggests that the option value associated with learning about the price of oil may be quite large compared to learning about damages. This should be explored in future work.

all value functions and option values in monetary units. Since the monetary value of the QOV increases with risk aversion it is likely these results represent a lower bound for the impact of learning on policy decisions.



Figure 5 shows how the numerical value of the first-period QOV depends on the standard error of the signal ( $\sigma_{\varepsilon}$ ). Recall that the QOV is the difference between the  $V^{soph}$  and the simple option value (Equation 6). All three reflect present values denominated in initial-period monetary units. The QOV is largest (\$101.5 million - \$40.4 million = \$61.1 million) when  $\sigma_{\varepsilon}$  is smallest (learning is fast) and decreases, as learning slows. With risk neutrality, policy switches in our

calibrated setting when  $\sigma_{\epsilon} = \$177$  million (labeled in Figure 5). At this learning rate, the initial variance drops 10% after the first signal. Recall that the cutoff under risk aversion ( $\rho = 2$ ) in Figure 3 was  $\sigma_{\epsilon} = \$211$  million, showing that a risk neutral policymaker requires faster learning (all else equal) to justify a fracking ban.

These QOV represents the value of information acquired during a temporary ban and its numerical value indicates that it is an economically important social value. When learning is fast, the QOV represents 12.76% of the \$478.99 million in gross consumption benefits that fracking brings (in present value terms). To our knowledge, this is the first attempt to quantify a numerical, economy-wide QOV associated with an environmental policy decision.

#### 5.4. Policy Simulation

Thus far, our results indicate that faster learning increases the QOV, incentivizing a moratorium on fracking, in the *initial* period. However, this does not show that policymakers interested in supporting economic development activities should prefer slow learning. Instead, as is intuitive, faster learning leads to better decision-making over time, both increasing fracking instances when it is beneficial and decreasing instances when it is not. To illustrate this, we simulate policy decisions for the base model ( $\rho = 2$ ) over a range of  $\eta^*$ , from \$60 million to \$180 million (i.e., spanning the calibrated  $\hat{\mu}$  so that when  $\eta^*$  is greater (less) than  $\hat{\mu}$  banning (fracking) is optimal *ex post*). The signals (described in Equation 1) depend on  $\eta^*$  even when initial beliefs are held constant. We consider the fast and medium learning rates defined in section 5.1 and presented in Figure 3. This means that the first period decision is always **BAN** ( $H_1 = 0$ ) For each learning rate,  $\sigma_e$ , and then for each  $\eta^*$ , we draw 1000, four-element, signal sequences,  $\{s_i\}_{i=1}^{i=4}$ , from the

distribution  $(\eta^*, \sigma_0^2 + \sigma_{\varepsilon}^2)$ . The calibrated beliefs (100, 60), in millions of dollars, are the initial damage beliefs  $(\mu_0, \sigma_0^2)$ , which evolve over time according to Equations 2a and 2b, depending on the random signal sequence. We evaluate and compare  $V_t^{soph}(H_{t-1}, \mu_t, \sigma_t^2)$  and

 $NPV_t(H_{t-1}, \mu_t, \sigma_t^2)$  for t = 2, 3, 4, 5 to find the optimal policy in accordance with Equation 4.

The results of the simulations are presented in Figure 6. Results are displayed as the probability of making the correct (or incorrect) decision by the end of the 5-period decision horizon. In the left panel, damages are less than the benefits so fracking is beneficial. Under fast learning, fracking occurs 94% of the time by period 2 while with medium learning, it takes all 5 periods before at least 79% of simulations result in beneficial fracking. Note that 97% of the fast learning simulations frack by period 5, the terminal decision period. Recall that the policy switches at  $\hat{\mu} = \$111.8$  million but the annualized consumption benefits are \$113.6 million. The reason that 3% of the fast-learning simulations do not frack when it is beneficial is risk aversion. That is, regardless of the level of certainty, a risk averse policymaker with mean beliefs  $\mu_t \in (\$111.8,\$113.6), t = 1,2,3,4$  will ban fracking under uncertainty even though it would bring an increase in net welfare *ex post*.

The right panel presents the result of simulations in which damages exceed the benefits, so a fracking ban optimizes *ex post* welfare. In this case, under fast learning an initial ban results in the optimal decision in every instance (i.e., the probability of fracking is always zero). On the other hand, under medium learning, there is a 45% chance fracking will eventually be allowed, even though it would reduce *ex post* welfare.

Figure 6 illustrates that, despite incentivizing a moratorium in the first period, faster learning results in more fracking when it is beneficial and less when it is not.



#### 5.5. Sensitivity analyses

In Figure 7, we explore the sensitivity of our conclusions to assumptions about initial damage distributions and risk aversion. First, we test robustness of the results to changes in initial beliefs. The results in Figure 4 present the policy boundary curves under a mean-preserving spread of the initial damage distribution. Here, we hold fixed the standard error and let the mean change. The

left panel of Figure 7 shows that the main conclusions are robust to these changes. Conditional on the initial beliefs, increasing the rate of learning has a relatively small impact on the policy decision. Initial beliefs about the mean do have a notable impact on the (still narrow) price range within which increasing the rate of learning plays a pivotal role in determining optimal policy.

In the right panel of Figure 7, we assess the impact of changing the coefficient of relative risk aversion. The panel replicates the base curve in Figure 4 using a range of values for  $\rho$ . As expected, increasing  $\rho$  raises the oil prices for which a ban is optimal. It also increases the importance of the rate of learning in influencing the policy decision, indicated by the steeper slope of the high risk aversion boundary curve in Figure 7. Despite this, even at high levels of risk aversion, the range of prices where learning is influential remains narrow.



#### 6. Discussion and Conclusion

Uncertainty about fracking damages and the ability to learn create a QOV that can impact the economic rationale for imposing a temporary ban on fracking activities. In our calibrated setting, we show that a moratorium can be justified if beliefs about environmental damage variance are expected to drop at least 7.5% before the decision is revisited (or 10% for a risk neutral policymaker). Faster learning also leads to better decision-making over time. Though learning can influence optimal policy, we find that its role is relatively unimportant when compared to plausible (indeed historical) fluctuations in the price of oil.

Although we emphasize a model of fracking policy, the developed methodology expands the class of problems that can be quantitatively approached with an option value framework. Juxtaposing a detailed CGE model with a dynamic learning framework makes it possible to quantify the impact of uncertainty and learning within an empirically grounded general equilibrium setting. The approach could be useful in other policy contexts, including public infrastructure investment or public safety measures.

In addition to the policy-relevant observations above, several other policy implications can be drawn from the analysis. First, uncertainty may push local policymakers to temporarily ban fracking until better information about associated damages becomes available. Consider the 2005 Energy Policy Act, which amended the 1974 Safe Drinking Water Act to exclude fracking injection fluids (other than diesel fuels) from the EPA's oversight, while exempting extraction companies from disclosing the chemicals involved in fracking operations. This served to increase public uncertainty about the dangers of fracking which makes adopting a ban more attractive *ceteris paribus*.

Next, the rate of learning influences local policy decisions in a context of uncertain fracking damages. A high rate of learning makes a first period ban more appealing but makes fracking, if beneficial, more likely in subsequent periods. The value function when the decision remains (Equation 3) is weakly increasing in the rate of learning, implying that faster learning cannot decrease welfare. Consequently, the public has an interest in reducing the noisiness around fracking information through, for example, research and improved industry transparency. Although the potential for learning could push a community to implement a temporary ban, it also creates the incentive to remove the ban if this is in their interest. Many policy options exist to support the opportunity for learning. These include funding for scientific research on impacts, information provision that enables homeowners to better negotiate with oil and gas companies (see Timmins and Vissing 2014), encouraging municipalities to fund their own studies<sup>21</sup>, and providing assistance with local impact studies.

Our quantification of the QOV highlights an intriguing dimension of local fracking policy. The information-revealing signal about fracking damages is a public good. The ability to ban fracking and learn from others' experiences in similar, perhaps nearby, regions implies a free-rider problem where local jurisdictions obtain the benefits of information without contributing to its production. The full value of sophistication represents the local jurisdiction's willingness to pay for the ability to ban fracking and learn but there are currently no institutions that allow for its capitalization.

While useful, the model presented here has some important limitations. First, we assume that fracking policy is a binary (yes/no) decision. Feasibly, policymakers could choose both when to

<sup>&</sup>lt;sup>21</sup> After the 2013 moratorium, The City of Fort Collins hired a consulting firm to study the direct impacts of fracking. The report was able to provide dollar ranges of health and property damages: http://www.fcgov.com/oilandgas.

frack and at what intensity. When decisions are adaptable over time, the ability to learn tends to increase the level of development in early periods (Karp and Zhang 2006). Allowing a small amount of fracking in certain areas of a given jurisdiction could result in very precise information about the true value of damages. Then, policymakers could adjust the amount of fracking to ensure optimality. This is similar to the result in Karp and Zhang (2006) that the ability to learn about climate sensitivity can increase early emissions levels. Despite this, binary policies such as local bans are common in practice and likely reflect political or legal constraints that prevent policymakers from employing more delicate instruments. Indeed, many bans have arisen through the blunt instrument of local referenda.

Second, we ignore the stochastic nature of energy prices. In reality, policymakers also learn about the value of the reserves they control. If prices have an upward drift, for example, this would create a further incentive to wait before fracking is allowed and oil and gas reserves are exploited. Future work should consider the interaction between stochastic energy prices and uncertain environmental damages.

Another limitation is that consumption benefits do not capture distributional effects. It could be that the economic benefits accrue to a small fraction of the local population. Routine burdens, including noise and light pollution or increased traffic, tend to affect those most closely located to fracking operations (Gopalakrishnan and Klaiber 2014), but as Hill (2013) points out these are often socio-economically disadvantaged groups that may not receive the benefits from fracking. A mismatch between those that benefit and those that incur the costs from fracking is not considered here but future work should investigate how this could affect the local political economy of fracking policy decisions.

37

Despite the limitations of the model developed here, it provides a useful tool for evaluating the economy-wide net benefits of oil and gas development for a range of economies, from local to national scales. A numerical QOV model has the potential to explain existing decisions or to inform policy choices in the future. Our results suggest that when the net benefits of fracking, including consumption benefits and environmental damages, are not clear, the ability to learn about uncertain fracking damages over time can play a pivotal role in the decision-making process. This was revealed in our calibrated example but this lesson can be applied more generally to other economies considering a binary policy choice with irreversible consequences.

# **REFERENCES**:

Aguilera, Inmaculada, Guxens, M., Garcia-Esteban, R., Corbella, T., Nieuwenhuijsen, M. J., Foradada, C. M., & Sunyer, J. "Association between GIS-based exposure to urban air pollution during pregnancy and birth weight in the INMA Sabadell Cohort." *Environmental health perspectives* 117.8 (2009): 1322.

Allcott, Hunt, and Daniel Keniston. Dutch disease or agglomeration? The local economic effects of natural resource booms in modern America. No. w20508. National Bureau of Economic Research (2014).

Arrow, Kenneth J., and Anthony C. Fisher. "Environmental preservation, uncertainty, and irreversibility." The Quarterly Journal of Economics (1974): 312-319.

Bennett, Ashley, and John Loomis. "Are Housing Prices Pulled Down or Pushed Up by Fracked Oil and Gas Wells? A Hedonic Price Analysis of Housing Values in Weld County, Colorado." Society & Natural Resources (2015): 1-19.

Bond, Craig A., and John B. Loomis. "Using numerical dynamic programming to compare passive and active learning in the adaptive management of nutrients in shallow lakes." *Canadian Journal of Agricultural Economics/Revue canadienne d'agroeconomie* 57.4 (2009): 555-573.

Boxall, Peter C., Wing H. Chan, and Melville L. McMillan. "The impact of oil and natural gas facilities on rural residential property values: a spatial hedonic analysis." Resource and energy economics 27.3 (2005): 248-269.

Brown, Jason P., Timothy Ryan Fitzgerald, and Jeremy Glenn Weber. "Capturing rents from natural resource abundance: Private royalties from us onshore oil & gas production." *Federal Reserve Bank of Kansas City Working Paper* 15-04 (2015).

Center for Business and Economic Research (CBER). Projecting the Economic Impact of the Fayetteville Shale Play for 2008-2012 (2008). University of Arkansas College of Business.

Chen, Dafang, Sung-Il Cho, Changzhong Chen, Xiaobin Wang, Andrew I. Damokosh, Louise Ryan, Thomas J. Smith, David C. Christiani, and Xiping Xu "Exposure to benzene, occupational stress, and reduced birth weight." *Occupational and environmental medicine* 57.10 (2000): 661-667.

Chichilnisky, Graciela, and Geoffrey Heal. "Global Environmental Risks." *The Journal of Economic Perspectives* (1993): 65-86.

City of Fort Collins. Fort Collins Utilities. 2015 Water Efficiency Program. Feb. 2016. Web. 12 Aug. 2016. <a href="http://www.fcgov.com/utilities/img/site\_specific/uploads/WEP\_2015-17\_FullDraft\_NoWaterMark\_v9.pdf">http://www.fcgov.com/utilities/img/site\_specific/uploads/WEP\_2015-17\_FullDraft\_NoWaterMark\_v9.pdf</a>. Considine, Timothy J., Robert Watson, and Seth Blumsack. "The economic impacts of the Pennsylvania Marcellus shale natural gas play: an update." The Pennsylvania State University, Department of Energy and Mineral Engineering (2010).

Cutler, Harvey, and Stephen Davies. "The Impact Of Specific-Sector Changes In Employment On Economic Growth, Labor Market Performance And Migration." *Journal of Regional Science* 47.5 (2007): 935-963.

Dixit, Avinash K., and Robert S. Pindyck. "Investment under uncertainty." Princeton UP, Princeton (1994).

Energy Commerce Committee, U. H. o. R. (2011). Chemicals used in hydraulic fracturing.

Epstein, Larry G. "Decision making and the temporal resolution of uncertainty." *International economic review* (1980): 269-283.

Fisher, Anthony C., and Urvashi Narain. "Global warming, endogenous risk, and irreversibility." *Environmental and Resource Economics* 25.4 (2003): 395-416.

Fitzgerald, Timothy, and Randal R. Rucker. "US private oil and natural gas royalties: estimates and policy relevance." *OPEC Energy Review* 40.1 (2016): 3-25.

Fitzgerald, Timothy, "Regional Windfalls or Beverly Hillbillies? Local and Absentee Ownership of Oil and Gas Royalties." Association of Environmental and Resource Econonmists 5<sup>th</sup> Annual Summer Conference. June 9-11.

Graham, John D., John Rupp, and Olga Schenk. "Unconventional Gas Development in the USA: Exploring the Risk Perception Issues." Conference Paper, Harvard School of Public Health, Harvard Center for Risk Analysis. 2014.

Gopalakrishnan, Sathya, and H. Allen Klaiber. "Is the shale energy boom a bust for nearby residents? evidence from housing values in pennsylvania." American Journal of Agricultural Economics 96.1 (2014): 43-66.

Hanemann, W. Michael. "Information and the concept of option value." Journal of Environmental Economics and Management 16.1 (1989): 23-37.

Hausman, Catherine, and Ryan Kellogg. Welfare and Distributional Implications of Shale Gas. No. w21115. National Bureau of Economic Research, 2015.

Henry, Claude. "Option values in the economics of irreplaceable assets." The Review of Economic Studies (1974): 89-104

Hill, Elaine L. "Shale gas development and infant health: evidence from Pennsylvania." Charles H. Dyson School of Applied Economics and Management, Cornell University, Working Paper. Available at (2013).

Holling, Crawford S., and Gary K. Meffe. "Command and control and the pathology of natural resource management." *Conservation biology* 10.2 (1996): 328-337.

Jackson, R. B., Vengosh, A., Carey, J. W., Davies, R. J., Darrah, T. H., O'Sullivan, F., and P'etron, G. (2014). The environmental costs and benefits of fracking. Annual Review of Environment and Resources, 39(1):327–362.

Jacobsen, Grant D., and Dominic P. Parker. "The economic aftermath of resource booms: evidence from boomtowns in the American West." The Economic Journal (2014).

Jensen, Svenn, and C. P. Traeger. "Optimally climate sensitive policy under uncertainty and learning." *Working Paper*. 2013.

Karp, Larry and Zhang, Jiangfeng. (2006). "Regulation with anticipated learning about environmental damages." Journal of Environmental Economics and Management, 51(3), 259-279.

Kelly, David L., and Charles D. Kolstad. "Bayesian learning, growth, and pollution." *Journal of economic dynamics and control* 23.4 (1999): 491-518.

Kinnaman, Thomas C. "The economic impact of shale gas extraction: A review of existing studies." Ecological Economics 70.7 (2011): 1243-1249

Kolstad, Charles D. "Fundamental irreversibilities in stock externalities." *Journal of Public Economics* 60.2 (1996a): 221-233.

Kolstad, Charles D. "Learning and stock effects in environmental regulation: the case of greenhouse gas emissions." *Journal of environmental economics and management* 31.1 (1996b): 1-18.

Krupnick, Alan J., and Hal G. Gordon. "What Experts Say About the Environmental Risks of Shale Gas Development." *Agricultural and Resource Economics Review* 44.2 (2015): 106-119.

Krupnick, Alan, Zhongmin Wang, and Yushuang Wang. "Environmental risks of shale gas development in China." *Energy Policy* 75 (2014): 117-125.

Leach, Andrew J. "The climate change learning curve." *Journal of Economic Dynamics and Control* 31.5 (2007): 1728-1752.

Lemoine, Derek, and Christian Traeger. "Watch your step: Optimal policy in a tipping climate." *American Economic Journal: Economic Policy* 6.1 (2014): 137-166.

Maniloff, Peter, and Ralph Mastromonaco. *The Local Economic Impacts of Fracking*. Working Paper, http://pages.uoregon.edu/ralphm/fracking\_may\_15.pdf, (2015).

Mensink, Paul, and Till Requate. "The Dixit–Pindyck and the Arrow–Fisher–Hanemann–Henry option values are not equivalent: a note on Fisher (2000)." Resource and Energy Economics 27.1 (2005): 83-88.

Muehlenbachs, Lucija, Elisheba Spiller, and Christopher Timmins. 2015. "The Housing Market Impacts of Shale Gas Development." *American Economic Review*, 105(12): 3633-59.

Pew Research Center for the People and the Press, 2012. As Gas Prices Pinch, Support for Oil and Gas Production Grows [WWW Document]. Pew Res. Cent. People Press. URL  $\langle$  http://www.people-press.org/2012/03/19/as-gas-price s-pinch-support-for-oil-and-gas-production-grows/ $\rangle$ .

Pindyck, Robert S. "Irreversibility, Uncertainty, and Investment." Journal of Economic Literature (1991): 1110-1148.

Prato, Tony. "Bayesian adaptive management of ecosystems." *Ecological Modelling* 183.2 (2005): 147-156.

Shonkoff, Seth BC, Jake Hays, and Madelon L. Finkel. "Environmental public health dimensions of shale and tight gas development." *Environmental Health Perspectives (Online)* 122.8 (2014): 787.

Slama, Rémy, et al. "Maternal personal exposure to airborne benzene and intrauterine growth." *Environmental health perspectives* 117.8 (2009): 1313-21.

Thrower, Alex W., and J. Michael Martinez. "Reconciling anthropocentrism and biocentrism through adaptive management: the case of the waste isolation pilot plant and public risk perception." *The Journal of Environment & Development* 9.1 (2000): 68-97.

Traeger, Christian P. "Closed-Form Integrated Assessment and Uncertainty." (2015).

Traeger, Christian P. "On option values in environmental and resource economics." *Resource and Energy Economics* (2014).

Timmins, Christopher, and Ashley Vissing. "Shale Gas Leases: Is bargaining efficient and what are the implications for homeowners if it is not?." (2014).

Ulph, Alistair, and David Ulph. "Global warming, irreversibility and learning." *The Economic Journal* 107.442 (1997): 636-650.

Walters, Carl. "Adaptive management of renewable resources." (1986). Weber, Jeremy G. "The effects of a natural gas boom on employment and income in Colorado, Texas, and Wyoming." *Energy Economics* 34.5 (2012): 1580-1588.

Weisbrod, Burton A. "Collective-consumption services of individual-consumption goods." *The Quarterly Journal of Economics* 78.3 (1964): 471-477.

Wobbekind, Richard, and Brian Lewandowski. "Hydraulic Fracturing Ban: The Economic Impact of a Statewide Fracking Ban in Colorado." *The Business Research Division, Leeds School of Business, The University of Colorado Boulder* (2014).

Zahran, Sammy, Stephan Weiler, Howard W. Mielke, and Anita Alves Pena. "Maternal benzene exposure and low birth weight risk in the United States: A natural experiment in gasoline reformulation." *Environmental research* 112 (2012): 139-146.

# Appendix A

Using data from the Colorado Oil and Gas Conservation Commission

(https://cogcc.state.co.us/#/home), we estimate average production value for the top five Colorado oil and gas-producing counties, (excluding Weld County) under an oil price of \$40 per barrel and a natural gas price of \$2.50 per thousand cubic feet. Weld County is excluded from our calculation of an average because it has very high reserves and is not typical of a county considering a fracking ban. Weld is the county where most of Colorado's development has taken place (Colorado Oil and Gas Commission). The county average excluding Weld produces total annual output value of \$121 million and \$302 million for oil and gas respectively, of which 12.5% is paid to the owners of the local resource stock. In the base specification, we assume that fracking reserves last 10 years and that 85% of mineral rights owners are absentee. Although the average local ownership in Colorado is 28% (Brown, Fitzgerald, and Weber 2015), this is largely influenced by Weld County.

# Appendix B

We present a proof of concept and notes on the mapping of the variance of the noisy signal to number of periods until initial variance is reduced by half.

Specifically, we demonstrate that the period, *t*, in which variance  $\sigma_t^2 = k\sigma_0^2$  (for some  $k \in$ 

(0,1)) is achieved is 
$$t = \frac{\sigma_{\epsilon}^2}{\sigma_0^2} \left(\frac{1-k}{k}\right)$$
.

Proof: Bayes' Rule for updating variance is

$$\sigma_t^2 = \frac{\sigma_{t-1}^2 \sigma_{\varepsilon}^2}{\sigma_{t-1}^2 + \sigma_{\varepsilon}^2}$$
(A1)

This implies

$$\frac{1}{\sigma_t^2} = \frac{\sigma_{t-1}^2 + \sigma_\epsilon^2}{\sigma_{t-1}^2 \sigma_\epsilon^2} \tag{A2}$$

Result (A2) will be used shortly. Now, manipulating the expression above, we have

$$\frac{1}{\sigma_t^2} = \frac{\sigma_{t-1}^2}{\sigma_{t-1}^2 \sigma_{\varepsilon}^2} + \frac{\sigma_{\varepsilon}^2}{\sigma_{t-1}^2 \sigma_{\varepsilon}^2} = \frac{1}{\sigma_{\varepsilon}^2} + \frac{1}{\sigma_{t-1}^2}$$
(A3)

Express  $\sigma_{t-1}^2$  using (A3) and substitute in for the last term in the expression above.

$$\frac{1}{\sigma_t^2} = \frac{1}{\sigma_\varepsilon^2} + \frac{\sigma_{t-2}^2 + \sigma_\varepsilon^2}{\sigma_{t-2}^2 \sigma_\varepsilon^2} = \frac{1}{\sigma_\varepsilon^2} + \frac{1}{\sigma_\varepsilon^2} + \frac{1}{\sigma_{t-2}^2} = \frac{2}{\sigma_\varepsilon^2} + \frac{1}{\sigma_{t-2}^2}$$
(A4)

Repeated iterations allow us to arrive at

$$\frac{1}{\sigma_t^2} = \dots = \frac{t}{\sigma_{\varepsilon}^2} + \frac{1}{\sigma_{t-t=0}^2}$$
(A5)

Manipulating this expression to obtain

$$\frac{t}{\sigma_{\varepsilon}^{2}} = \frac{1}{\sigma_{t}^{2}} - \frac{1}{\sigma_{0}^{2}} = \frac{\sigma_{0}^{2} - \sigma_{t}^{2}}{\sigma_{0}^{2}\sigma_{t}^{2}}$$

$$\Rightarrow t = \sigma_{\varepsilon}^{2} \left(\frac{\sigma_{0}^{2} - \sigma_{t}^{2}}{\sigma_{0}^{2}\sigma_{t}^{2}}\right)$$
(A6)

Now suppose that a future variance,  $\sigma_t^2$  is some fraction of initial variance,  $\sigma_0^2$ 

such that  $\sigma_t^2 = k \sigma_0^2 \forall k \in (0,1)$ .

Then 
$$t = \sigma_{\varepsilon}^2 \left( \frac{\sigma_0^2 - k\sigma_0^2}{\sigma_0^2 k \sigma_0^2} \right) = t = \frac{\sigma_{\varepsilon}^2}{\sigma_0^2} \left( \frac{1 - k}{k} \right)$$

$$\therefore t = \frac{\sigma_{\epsilon}^2}{\sigma_0^2} \left( \frac{1-k}{k} \right) \text{ and the proposition holds.}$$

We select  $k = \frac{1}{2}$  and interpret the 'units' of learning to be the number of periods until initial variance has decreased by 50% -- the initial variance half life. Selecting  $k = \frac{1}{2}$  has the convenience that  $t = \frac{\sigma_{\epsilon}^2}{\sigma_0^2}$ , allowing for another interpretation of learning.