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Sovereign Defaults and Banking Crises[☆]

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Abstract

Episodes of sovereign default feature three key empirical regularities in connection with the banking systems of the countries where they occur: (i) sovereign defaults and banking crises tend to happen together, (ii) commercial banks have substantial holdings of government debt, and (iii) sovereign defaults result in major contractions in bank credit and production. This paper provides a rationale for these phenomena by extending the traditional sovereign default framework to incorporate bankers who lend to both the government and the corporate sector. When these bankers are highly exposed to government debt, a default triggers a banking crisis, which leads to a corporate credit collapse and subsequently to an output decline. When calibrated to the 2001-02 Argentine default episode, the model is able to produce default in equilibrium at observed frequencies, and when defaults occur credit contracts sharply, generating output drops of 7 percentage points, on average. Moreover, the model matches several moments of the data on macroeconomic aggregates, sovereign borrowing, and fiscal policy. The framework presented can also be useful for studying the optimality of fractional defaults.

Keywords: Sovereign Default, Banking Crisis, Credit Crunch, Endogenous Cost of Default, Bank Exposure to Sovereign Debt.

JEL: F34, E62

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1. Introduction

Sovereign defaults and banking crises have been recurrent events in emerging economies. Recent default episodes in emerging economies (e.g., Russia 1998, Argentina 2001-02) have shown that whenever the sovereign decides to default on its debt there is an adverse impact on the domestic economy, largely through disruptions of the domestic financial systems. Why does this happen? Both in the Argentine and Russian cases (and also in others discussed below), the banking sectors were highly exposed to government debt. In this way a government default directly decreased the value of the banking sector's assets. This forced banks to reduce credit to the domestic economy (a *credit crunch*), which in turn generated a decline in economic activity.

The recent debt crisis in Europe also highlights the relationship between defaults, banking crises, and economic activity. In early 2012, most of the concerns around Greece's possible default (or unfavorable restructuring) were related to the level of exposure that banks in Greece and other European countries had to Greek debt. The concerns were not only about losing what had been invested in Greek bonds, but also, and mostly, over how this shock to banks' assets would impact their lending ability and ultimately the economic activity as a whole.¹

This leads to the realization that sovereign default episodes can no longer be understood as events in which the defaulter suffers mainly from international financial exclusion and trade punishments. The motivation above, the empirical evidence reviewed later on, and the policy discussions (e.g., IMF, 2002, Lane, 2012) all suggest shifting the attention to domestic financial sectors and how they channel the adverse effects of a default through the rest of the economy.

The main contribution of this paper is in the quantification of the impact that a sovereign default has on the domestic banks balance sheets, their lending ability and economy-wide activity. To do so, we build on the work of Brutti (2011), Sandleris (2016), and Gennaioli et al. (2014) to apply a theory of the transmission mechanism of sovereign defaults to a quantitative setup. We endogenize the output cost of defaults in the following way: a sovereign default

¹Another related and current policy debate concerns the necessary improvements to regulatory policy for European banks and the ways in which they value their holdings of sovereign debt. Different proposals have been put forward aimed at lowering the fragility of the banking sector and its exposure to sovereign risk, like the implementation of Eurobonds (see. Favero and Missale, 2012), or the creation of European Safe Bonds (see Brunnermeier et al., 2011), among others. These proposals highlight how important it is for policy-making to have a better understanding of the dynamic relation between sovereign borrowing, bank fragility, and economic activity, and to have reliable quantifications of the impact of different government policies. Our paper provides builds on theory of the dynamics to provide a quantification of the impact.

26 triggers a credit crunch, and this credit crunch generates output declines. Ours is the first
27 quantitative paper to endogenize the output cost of default as a function of the repudiated
28 debt. This makes our framework a natural starting point to study the optimality of fractional
29 defaults.

30 Based on three key empirical regularities, namely that (i) defaults and banking crises tend
31 to happen together, (ii) banks are highly exposed to government debt, and (iii) crisis episodes
32 are costly in terms of credit and output, we build a theoretical framework that links defaults,
33 banking sector performance, and economic activity. This paper rationalizes these phenomena
34 extending a traditional sovereign default framework (in the spirit of Eaton and Gersovitz, 1981)
35 to include bankers who lend to both the government and the corporate sector. When these
36 bankers are highly exposed to government debt, a default triggers a banking crisis which leads
37 to a corporate credit collapse and consequently to an output decline.

38 These dynamics that characterize a default and a banking crisis are obtained as the optimal
39 response of a benevolent planner: faced with a level of spending that needs to be financed,
40 and having only two instruments at hand (debt and taxes), the planner may find it optimal
41 to default on its debt even at the expense of decreased output and consumption. The planner
42 balances the costs and benefits of a default: the benefit is the lower taxation needed to finance
43 spending, and the cost is the reduced credit availability and the subsequently decreased output.
44 Quantitative analysis of a version of the model calibrated to the 2001-02 Argentine default
45 yields the following main findings: (1) default on equilibrium, (2) v-shaped behavior of output
46 and credit around crisis episodes, (3) mean output decline in default episodes of approximately
47 7 percentage points, and (4) the overall quantitative performance of the model is in line with
48 the business cycle regularities observed in Argentina and other emerging economies.

49 *Layout.* The remainder of this section reviews the related literature and the empirical evidence
50 motivating the paper. Section 2 introduces the economic problem of banks with holdings of
51 defaultable government debt. Section 3 describes the rest of the model economy and defines the
52 equilibrium. Section 4 presents details of the calibration and the numerical solution. Section
53 5 has the main results, and Section 6 presents robustness exercises. Section 7 concludes. All
54 tables and graphs are at the end of the manuscript.

55 *1.1. Related literature*

56 This paper belongs to the quantitative literature on sovereign debt and default, following the
57 contributions of Eaton and Gersovitz (1981) and Arellano (2008). In particular, a related work
58 is by Mendoza and Yue (2012) who are the first to endogenize the cost of default: a sovereign
59 default forces the private sector to use less efficient resources. We propose an alternative and
60 complementary source for output costs: a disruption in domestic lending triggered by non-
61 performing sovereign bonds in domestic banks' balance sheets.

62 In recent years there has been a surge in studies looking at the feedback loop between
63 sovereign risk and bank risk. Acharya et al. (2014) model a stylized economy where bank
64 bailouts (financed via a combination of increased taxation and increased debt issuance) can solve
65 an underinvestment problem in the financial sector, but exacerbate another underinvestment
66 problem in the non-financial sector. Higher debt needed to finance bailouts dilutes the value of
67 previously issued debt, increases sovereign risk and creates a feedback loop between bank risk
68 and sovereign risk because banks hold government debt in their portfolios. On the policy side,
69 Brunnermeier et al. (2011) argue for the creation of European Safe Bonds as a way to break
70 this feedback loop. The idea relies on pooling (buying debt from all the European countries)
71 and tranching (securitization of those bonds into two tranches: a small and safe senior tranche,
72 and a larger and riskier junior tranche). Regulatory reform will in turn induce banks to hold
73 the senior tranche breaking the link between sovereign risk and bank risk.

74 Other researchers have recently (and independently) noticed the link between sovereign risk
75 and bank fragility, and have studied how it affects borrowing policies and default incentives.
76 Gennaioli et al. (2014) construct a stylized model of domestic and external sovereign debt in
77 which domestic debt weakens the balance sheets of banks. This potential damage to the bank-
78 ing sector represents in itself a signaling device that attracts more and cheaper foreign lending.
79 Balloch (2016) studies an economy where domestic banks demand government debt for its
80 colateralizability properties (above and beyond its financial return). Domestic bank holdings
81 serve as an imperfect commitment device, and help the sovereign to raise funds from abroad
82 at lower rates.² Our analysis relates to these papers in that it also identifies the damage that

²Another related study is Brutti (2011) who presents a sovereign debt model in which public debt is a source of liquidity and a default generates a liquidity crisis.

83 financial institutions suffer during defaults. We identify the reduced credit as the endogenous
84 mechanism generating output costs of defaults and also analyze the benefit side: how distor-
85 tionary taxation can be reduced when defaults occur. Additionally, our dynamic stochastic
86 general equilibrium model allows us to quantify the importance of the “balance-sheet channel”
87 while also being able to account for various empirical regularities in emerging economies.³

88 Recent work has also study the effects of banks’ exposure and default risk on the domestic
89 economy. Broner et al. (2014) provide a model with creditor discrimination and financial fric-
90 tions, where an increase in sovereign risk incentivizes domestic holdings of sovereign debt (due
91 to discrimination in favor of domestic creditors), crowds-out private investment and generates
92 an output decline. Bocola (2016) studies the macroeconomic implications of increased sovereign
93 risk in a model where banks are exposed to government debt. His framework takes default risk
94 as given and shows how the anticipation of a default can be recessionary on its own. Perez
95 (2015) who also studies the output costs of default when domestic banks hold government debt.
96 Public debt serves two roles in his framework: it facilitates international borrowing, and it pro-
97 vides liquidity to domestic banks. We relate to these studies in analyzing the balance-sheet
98 effects of a sovereign default in a quantitative model where default decisions are endogenous.

99 Finally, this paper also relates to recent research on optimal fiscal policy in the presence
100 of sovereign risk. Pouzo and Presno (2016) study the optimal taxation problem of a planner
101 in a closed economy with defaultable debt. Our main differences with Pouzo and Presno
102 (2016) are two: firstly, they rely on an exogenous cost of default, whereas we propose an
103 endogenous structure; and secondly, they assume commitment to a certain tax schedule but
104 not to a repayment policy, whereas we assume no commitment on the part of the government.
105 Kirchner and van Wijnbergen (2016) study the effectiveness of debt-financed fiscal stimulus
106 when government debt is held by leveraged-constrained domestic banks. Higher government
107 deficits tighten banks’ leverage constraint and create a crowding-out effect on private investment
108 (which may offset the initial stimulus). We also analyze the dynamic relationship between
109 government policy and bank holdings of sovereign debt, but our focus is on the default incentives
110 and output costs rather than on the stabilizing effects of government stimuli.

³Our analysis is also consistent with Sandleris (2016), who finds that the main costs of default come through the effects on the agents’ balance sheets and expectations.

111 1.2. Empirical evidence

112 In this sub-section we review the three main empirical regularities that motivate this study.

113 *Defaults and banking crises tend to happen together.* A recent empirical study on banking crises
114 and sovereign defaults is the one by Balteanu et al. (2011). Using the dates of sovereign debt
115 crises provided by Standard & Poor’s and the systemic banking crises identified in Laeven and
116 Valencia (2008), they build a sample with 121 sovereign defaults and 131 banking crises for 117
117 emerging and developing countries from 1975 to 2007. Among these, they identify 36 “twin
118 crises” (defaults and banking crises): in 19 of them a sovereign default preceded the banking
119 crisis and in 17 the reverse was true. ⁴

120 *Banks are highly exposed to sovereign debt.* Kumhof and Tanner (2005) define the “exposure
121 ratio” of a given country as the financial institutions’ net credit to the government divided by
122 the financial institutions’ net total assets. Using IMF data for the period 1998-2002 they report
123 an average exposure ratio of 22% for all countries, 24% for developing economies, and 16% for
124 advanced economies. Interestingly, for countries that actually defaulted this ratio was even
125 higher (e.g., Argentina: 33%, Russia: 39%). A more recent empirical study by Gennaioli et al.
126 (2016) reports an average exposure ratio of 9.3% when using granular data from Bankscope
127 (which includes banks from both advanced and developing countries). When they focus only
128 on defaulting countries, they find an exposure ratio of roughly 15%. ⁵

129 *Crisis episodes are characterized by decreased output and credit.* It has been documented that
130 output falls sharply in the event of a sovereign default. The estimates vary across the empirical
131 literature, but all show that the output costs of defaults are sizable (e.g., Reinhart and Rogoff,
132 2009 report an 8% cumulative output decline in the three-year run-up to a domestic and external
133 default crisis). ⁶ Additionally, output exhibits a v-shaped behavior around defaults.

134 These crises are also characterized by decreased credit to the private sector. Data from the
135 Financial Structure Dataset (Beck et al., 2010) indicate that private credit (as a percentage of
136 GDP) falls on average 8% in the default year and remains low for the subsequent periods.

⁴Previous empirical studies have found similar results, e.g. Borensztein and Panizza (2009) and Reinhart and Rogoff (2009), among many others.

⁵Broner et al. (2014) also document the increase in exposure experienced in European countries since 2007.

⁶Sturzenegger (2004) finds that a defaulting country that also suffers a banking crisis would typically experience output 4.5% below trend five years after the event.

137 2. Modeling bankers

138 The quantitative impact of sovereign defaults and banking crises depends on the specifics
139 of the transmission mechanism. This mechanism, in turn, depends on the modeling of the
140 financial sector, and so we devote this section to the bankers' problem describing the market
141 for loanable funds and discussing the main assumptions. The rest of the model economy, which
142 is standard in the quantitative literature of sovereign debt, is presented in the next section.

143 2.1. Preliminaries

144 Bankers are assumed to be risk-neutral agents. In each period, they participate in two
145 different credit markets: the loan market (between private non-financial firms and bankers)
146 and the sovereign bond market (between the domestic government and bankers). The working
147 assumption is that they participate in these markets sequentially.⁷

148 The bankers lend to both firms and government from a pool of funds available to them
149 during each period. These bankers start the period with the following resources: A , $s(k)$ and
150 b . A represents an exogenous endowment, which the bankers receive each period.⁸ $s(k)$ is
151 the return on a storage technology: the previous period the banker put k into this technology,
152 and today the return is $s(k)$. b represents the level of sovereign debt owned by the bankers at
153 the beginning of the period (which was optimally chosen in the previous period). Hereinafter
154 $d \in \{0, 1\}$ will stand for the default policy, with $d = 1$ (0) meaning default (repayment).

155 *Sequence of events for the bankers.* Firstly, the banker receives the endowment, A , has access to
156 the stored funds from the previous period, $s(k)$, and gets government debt repayment, $b(1 - d)$.
157 Secondly, with those funds in hand, the banker extends intraperiod loans to firms, l^s . Finally,
158 at the end of the period, the banker collects the proceeds from the loans, $l^s(1 + r)$, and then
159 solves a portfolio problem: chooses how much to lend to the government, $(1 - d)qb'$, and how
160 much to store, k' , with the remainder being left for consumption, x .

⁷The assumption of sequential banking is no different from the day-market/night-market assumption commonly used in the money-search literature (e.g., Lagos and Wright, 2005).

⁸ There are a number of ways to interpret this endowment, A . See subsection 2.4 for a detailed discussion.

161 *2.2. Bankers problem*

162 From the above timing we have that lending to the firms is limited by the funds obtained at
 163 the beginning of the period: $\mathcal{F} \equiv A + s(k) + b(1 - d)$. This is captured in the following lending
 164 constraint: $l^s \leq \mathcal{F}$. The problem of the bankers can be written in recursive form as:

$$W(b, k, z) = \max_{\{x, l^s, b', k'\}} \left\{ x + \delta \mathbb{E}W(b', k', z') \right\} \quad (1)$$

$$s.t. \ x = \mathcal{F} + l^s r - k' - (1 - d)qb' \quad (2)$$

$$l^s \leq \mathcal{F} \quad (3)$$

$$\mathcal{F} \equiv A + s(k) + b(1 - d) \quad (4)$$

165 where $W(\cdot)$ is the banker's value function, \mathbb{E} is the expectation operator, b' represents
 166 government bonds demand, q is the price per sovereign bond, r is the interest rate on the
 167 private loans, x is the end-of-period consumption of the banker (akin to dividends), δ stands
 168 for the discount factor, and z is the aggregate productivity. We can rewrite (1) - (4) as follows:

$$W(b, k; z) = \max_{\{l^s, b', k', \mu\}} \left\{ A + s(k) + b(1 - d) + l^s r - k' - (1 - d)qb' \right. \\ \left. + \delta \mathbb{E}W(b', k'; z') + \mu[A + s(k) + b(1 - d) - l^s] \right\}.$$

169 Assuming differentiability of $W(\cdot)$, the first-order conditions are:

$$l^s : r - \mu = 0 \quad (5)$$

$$k' : -1 + \delta \mathbb{E} \{W_{k'}\} = 0 \quad (6)$$

$$b' : -(1 - d)q + \delta \mathbb{E} \{W_{b'}\} = 0 \quad (7)$$

$$\mu : A + s(k) + b(1 - d) - l^s \geq 0 \ \& \ \mu[A + s(k) + b(1 - d) - l^s] = 0 \quad (8)$$

Combining equations (5), (6), and the envelope condition with respect to k , we obtain:

$$1 = s_k(k') \delta \mathbb{E} \{ (1 + r') \}, \quad (9)$$

170 which defines the optimal choice of k' . Combining equation (7) with the envelope condition
 171 with respect to b we obtain:

$$q = \begin{cases} \delta \mathbb{E}\{(1 - d')(1 + r')\} & \text{if } d = 0 \\ 0 & \text{if } d = 1 \end{cases} \quad (10)$$

172 This expression shows that in the case of a default in the next period, ($d' = 1$) the lender
 173 loses not only its original investment in sovereign bonds but also the future gains that those
 174 bonds would have created had they been repaid. These gains are captured by r' .

175 Equation (10) is the condition pinning down the price of debt subject to default risk in
 176 this model. It is similar to the one typically found in models of sovereign default with risk-
 177 neutral foreign lenders, where δ is replaced by the (inverse of the) world's risk-free rate, which
 178 represents the lenders' opportunity cost of funds.

179 The loan supply function (l^s) is given by:

$$l^s = \begin{cases} A + s(k) + (1 - d)b & \text{if } r \geq 0 \\ 0 & \text{if } r < 0 \end{cases} \quad (11)$$

180 2.3. Loan market characterization

181 A central aim of this model is to highlight how a sovereign default generates a credit crunch,
 182 which translates into an increase in borrowing costs for the corporate sector (firms) and a
 183 subsequent economic slowdown. This mechanism puts the financial sector in the spotlight and
 184 Figure 1 shows how the private credit market reacts to a sovereign default. The supply for
 185 loans was just derived above, the demand for loans comes from the problem of firms (detailed
 186 in the next section) and responds to standard working capital needs.

187 Given that the intraperiod working capital loan is always risk-free (because firms are as-
 188 sumed to never default on the loans), the bankers will supply inelastically the maximum amount
 189 that they can. This inelastic supply curve is affected by a default: when the government de-
 190 faults, bankers' holdings of government debt become non-performing and thus cannot be used
 191 in the private credit market. This is graphed as a shift to left of the l^s curve in Figure 1. This
 192 ends up in firms facing higher borrowing costs ($r_{d=1}^* > r_{d=0}^*$) and getting lower private credit in
 193 equilibrium. The planner (whose problem is defined in section 3.4) takes into account how a
 194 default will disrupt this market.

195 *2.4. Discussion of the main assumptions*

196 *Absence of deposits.* The main simplifying assumption in the modeling of bankers is having no
197 deposits dynamic. Instead, we assume that they receive a constant flow every period: this allows
198 us to fix ideas and focus on the asset side of the bankers' balance sheet and how it responds
199 to a sovereign default. Incorporating deposits can make the effects of a default even larger:
200 (i) following the logic of Gertler and Kiyotaki (2010) (also used in Balloch, 2016), modeling
201 deposits we could have bankers as leveraged-constrained agents and so receiving a negative
202 wealth shock (like a sovereign default) will force them to decrease their liabilities (deposits),
203 which will in turn constrain even further the supply of loanable funds and make the effect of
204 a default even stronger; and (ii) anticipating the possibility of a sovereign default and fearing
205 that bankers will not be able to fully repay deposits, households may engage in a run on the
206 bankers, and thus put more contractionary pressure on the supply of loanable funds.

207 Both these effects go in the same direction and so our results can be understood as a lower
208 bound for the effects of sovereign defaults on the domestic supply of credit. Hence, we see the
209 absence of deposits as a sensible modeling assumption given that: (i) it renders the problem
210 more tractable and the dimensionality of the state space smaller, and (ii) it is conservative on
211 the quantitative impact of our mechanism.

212 *Constant A .* Even when abstracting from deposits may be convenient for computational pur-
213 poses, assuming a constant A may be unnecessarily simplistic from a calibration point of view.
214 In section 6.2 we relax this assumption and instead model the endowment A as a function of the
215 general state of the economy (i.e. as a function of aggregate productivity). This modification
216 allows for procyclical flows to banks (a feature of the data) and makes defaults even tougher
217 on the domestic economy: when times are bad (low productivity), a default shrinks the supply
218 of domestic credit even more.⁹

219 *No foreign lenders.* Another simplifying assumption is that the private sector can only borrow
220 from domestic lenders. Allowing the private sector to borrow also from abroad will decrease
221 the relevance of the domestic credit market for domestic production and potentially weaken the
222 channel highlighted in the model. However, as long as a fraction of the domestic firms need to

⁹All the main results are robust to this modification, as shown in section 6.2.

223 borrow from domestic sources (probably because not every firm in the economy is capable of
224 tapping international markets), the mechanism proposed in the model will still play a central
225 role in our understanding of the dynamics of macroeconomic aggregates and the incentives to
226 default on sovereign debt. Moreover, this assumption has robust empirical support as the vast
227 majority of corporate credit in emerging economies comes from domestic bank lending.¹⁰

228 **3. (Rest of the) Model economy**

229 Time is discrete and goes on forever. There are four players in this economy: households,
230 firms, bankers (whose problem was already outlined in Section 2), and the government. In
231 this framework, the households do not have any inter-temporal choice, so they make only two
232 decisions: how much to consume and how much to work. The production in the economy is
233 conducted by standard neoclassical firms that face only a working capital constraint: they have
234 to pay a fraction of their wage bill up-front which creates a need for external financing.

235 The bankers lend to both firms and government, and also have access to a storage technology.
236 Finally, the government is a benevolent one (i.e., it maximizes the households' utility). It faces
237 a stream of spending that must be financed and it has three instruments for this purpose:
238 labor income taxation, borrowing, and default. We assume the government has no commitment
239 technology, and this means that in each period it can default on its debt. This default decision is
240 taken at the beginning of the period and it influences all other economic decisions. Accordingly,
241 the following subsections examine how the economy works under both default and no-default,
242 and ultimately how the sovereign optimally chooses its tax, debt, and default policies.

243 *3.1. Timing of events*

244 If the government starts period t in good credit standing (i.e., not excluded from the credit
245 market), the timing of events is as follows (where *primed* variables represent next-period values):

246 - Period t starts and the government makes the default decision: $d \in \{0, 1\}$

247 1. if default is chosen ($d = 1$) then:

¹⁰According to IMF (2015) domestic bank lending represented 78% to 84% of all corporate debt in emerging economies in the period 2003–2014, while foreign bank lending was responsible for only 6% to 8%.

- 248 (a) the government gets excluded and the credit market consists of only the (in-
 249 traperiod) private loan market: firms borrow to meet the working capital con-
 250 straint and bankers lend (l^s) up to the sum of their endowment and stored funds
 251 ($A + s(k)$).
- 252 (b) firms hire labor, produce and then distribute profits (Π^F) and repay principal
 253 plus interest of the loan ($l^s(1 + r)$).
- 254 (c) bankers choose how much to store for next period (k').
- 255 (d) labor and goods markets clear, and taxation (τ) and consumption take place.
- 256 (e) at the end of period- t a re-access *coin* is tossed: with probability ϕ the govern-
 257 ment will re-access in the next period with a ‘fresh start’ (i.e., with $b' = 0$), and
 258 with probability $1 - \phi$ the government will remain excluded in the next period.

259 2. if repayment is chosen ($d = 0$) then:

- 260 (a) the credit market now consists of two markets: the one for working capital loans
 261 and the one for government bonds. The bankers serve first the working capital
 262 market (l^s) up to the sum of their endowment, stored funds and the repaid
 263 government debt ($A + s(k) + b$).
- 264 (b) firms hire labor, produce and then distribute profits (Π^F) and repay principal
 265 plus interest of the loan ($l^s(1 + r)$).
- 266 (c) bankers decide on sovereign lending (qb') and storage (k').
- 267 (d) labor and goods markets clear, and taxation and consumption take place.

268 - Period $t+1$ arrives

269 3.2. Decision problems

270 Here we describe the decision problems of households and firms, and also state the govern-
 271 ment budget constraint.

272 *Households’ problem.* The only decisions of the households are the labor supply and consump-
 273 tion levels. Therefore, the problem faced by the households can be expressed as:

$$\max_{\{c_t, n_t\}_0^\infty} \mathbb{E}_0 \sum_{t=0}^{\infty} \beta^t U(c_t, n_t) \quad (12)$$

$$\text{s.t. } c_t = (1 - \tau_t)w_t n_t + \Pi_t^F, \quad (13)$$

274 where $U(c, n)$ is the period utility function, c_t stands for consumption, n_t denotes labor
 275 supply, w_t is the wage rate, τ_t is the labor-income tax rate, and Π_t^F represents the firms' profits.
 276 Solving the problem we obtain:

$$-\frac{U_n}{U_c} = (1 - \tau_t)w_t, \quad (14)$$

277 which is the usual intra-temporal optimality condition equating the marginal rate of substi-
 278 tution between leisure and consumption to the after-tax wage rate. Therefore, the optimality
 279 conditions from the households' problem are equations (13) and (14).

280 *Firms' problem.* The firms demand labor to produce the consumption good. They face a
 281 working capital constraint that requires them to pay up-front a certain fraction of the wage
 282 bill, which they do with intra-period loans from bankers. Hence, the problem is:

$$\max_{\{N_t, l_t^d\}} \Pi_t^F = z_t F(N_t) - w_t N_t + l_t^d - (1 + r_t)l_t^d \quad (15)$$

$$\text{s.t. } \gamma w_t N_t \leq l_t^d \quad (16)$$

283 where z is aggregate productivity, $F(N)$ is the production function, l_t^d is the demand for
 284 working capital loans, r_t is the interest rate charged for these loans, and γ is the fraction of the
 285 wage bill that must be paid up-front.

286 Equation (16) is the working capital constraint. This equation will always hold with equality
 287 because firms do not need loans for anything else but paying $\gamma w_t N_t$; thus any borrowing over
 288 and above $\gamma w_t N_t$ would be sub-optimal. Taking this into account we obtain the following
 289 first-order condition:

$$z_t F_N(N_t) = (1 + \gamma r_t)w_t, \quad (17)$$

290 which equates the marginal product of labor to the marginal cost of hiring labor once the
 291 financing cost is factored in. Therefore, the optimality conditions from the firms' problem are
 292 represented by equation (17) and equation (16), evaluated with equality.

293 *Government Budget Constraint.* The government has access to labor income taxation and (in
 294 case it is not excluded from credit markets) debt issuance in order to finance a stream of public

295 spending and (in case it has not defaulted) debt obligations. Its flow budget constraint is:

$$g + (1 - d_t)B_t = \tau_t w_t n_t + (1 - d_t)B_{t+1} q_t \quad (18)$$

296 where B_t stands for debt (with positive values meaning higher indebtedness), g is an exoge-
297 nous level of public spending, and $\tau_t w_t n_t$ is the labor-income tax revenue.

298 3.3. Competitive Equilibrium given Government Policies

299 **Definition 1.** A Competitive Equilibrium given Government Policies is a sequence of alloca-
300 tions $\{c_t, x_t, n_t, N_t, l_t^d, l_t^s, k_{t+1}, b_{t+1}\}_{t=0}^\infty$ and prices $\{r_t, w_t, \Pi_t^F\}_{t=0}^\infty$, such that given sovereign bond
301 prices $\{q_t\}_{t=0}^\infty$, government policies $\{\tau_t, d_t, B_{t+1}\}_{t=0}^\infty$, shocks $\{g, z_t\}_{t=0}^\infty$, and initial values k_0, b_0 ,
302 the following holds:

- 303 1. $\{c_t, n_t\}_{t=0}^\infty$ solve the households' problem in (12) - (13).
- 304 2. $\{N_t, l_t^d\}_{t=0}^\infty$ solve the firms' problem in (15) - (16).
- 305 3. $\{x_t, l_t^s, k_{t+1}, b_{t+1}\}_{t=0}^\infty$ solve the bankers' problem in (1) - (3).
- 306 4. Markets clear: $n_t = N_t$, $b_t = B_t$, $l_t^d = l_t^s$; and
307 the aggregate resources constraint holds: $c_t + x_t + k_{t+1} + g = z_t F(n_t) + A + s(k_t)$.

308 3.4. Determination of Government Policies

309 We focus on Markov-perfect equilibria in which government policies are functions of payoff-
310 relevant state variables: the level of public debt, the level of storage held by bankers and
311 aggregate productivity. The benevolent planner wants to maximize the welfare of the house-
312 holds. To do so it has three policy tools: taxation, debt, and default. But it is subject to two
313 constraints: (1) the allocations that emerge from the government policies should represent a
314 competitive equilibrium, and (2) the government budget constraint must hold.

315 The government's optimization problem can be written recursively as:

$$V(b, k, z) = \max_{d \in \{0,1\}} \{(1 - d)V^{nd}(b, k, z) + dV^d(k, z)\} \quad (19)$$

316 where V^{nd} (V^d) is the value of repaying (defaulting). The value of no-default is:

$$V^{nd}(b, k, z) = \max_{\{c, x, n, k', b'\}} \{U(c, n) + \beta \mathbb{E}V(b', k', z')\} \quad (20)$$

317 subject to:

$$g + b = \tau wn + b'q \quad (\text{gov't b.c.})$$

$$c + x + g + k' = zF(n) + A + s(k) \quad (\text{resources const.})$$

$$\left. \begin{aligned} x &= (A + s(k) + b)(1 + r) - k' - qb' \\ q &= \delta \mathbb{E} \{(1 - d')(1 + r')\} \\ 1 &= s_k(k') \delta \mathbb{E} \{1 + r'\} \\ r &= \frac{znF_n}{A+s(k)+b} - \frac{1}{\gamma} \\ -\frac{U_n}{U_c} &= (1 - \tau)w \\ w &= \frac{zF_n}{(1+\gamma r)} \end{aligned} \right\} \quad (\text{comp. eq. conditions})$$

318

319

The value of default is:

$$V^d(k, z) = \max_{\{c, x, n, k'\}} \{U(c, n) + \beta \mathbb{E} [\phi V(0, k', z') + (1 - \phi)V^d(k', z')]\} \quad (21)$$

320

subject to:

$$g = \tau wn \quad (\text{gov't b.c.})$$

$$c + x + g + k' = zF(n) + A + s(k) \quad (\text{resources const.})$$

$$\left. \begin{aligned} x &= (A + s(k))(1 + r) - k' \\ 1 &= s_k(k') \delta \mathbb{E} \{1 + r'\} \\ r &= \frac{znF_n}{A+s(k)} - \frac{1}{\gamma} \\ -\frac{U_n}{U_c} &= (1 - \tau)w \\ w &= \frac{zF_n}{(1+\gamma r)} \end{aligned} \right\} \quad (\text{comp. eq. conditions})$$

321

322 3.4.1. Recursive Competitive Equilibrium

323 **Definition 2.** *The Markov-perfect Equilibrium for this economy is (i) a borrowing rule $b'(b, k, z)$,*
 324 *and a default rule $d(b, k, z)$ with associated value functions $\{V(b, k, z), V^{nd}(b, k, z), V^d(k, z)\}$,*
 325 *consumption, labor and storage rules $\{c(b, k, z), x(b, k, z), n(b, k, z), k'(b, k, z)\}$, and taxation rule*
 326 *$\tau(b, k, z)$, and (ii) an equilibrium pricing function for the sovereign bond $q(b', k, z)$, such that:*

- 327 1. *Given the price $q(b', k, z)$, the borrowing and default rules solve the sovereign's maximiza-*
 328 *tion problem in (19) – (21).*
- 329 2. *Given the price $q(b', k, z)$ and the borrowing and default rules, the consumption, labor*
 330 *and storage plans $\{c(b, k, z), x(b, k, z), n(b, k, z), k'(b, k, z)\}$ are consistent with competitive*
 331 *equilibrium.*

332 3. Given the price $q(b', k, z)$ and the borrowing and default rules, the taxation rule $\tau(b, k, z)$
333 satisfies the government budget constraint.

334 4. The equilibrium price function satisfies equation (10)

335 4. Numerical Solution

336 We solve the model using value function iteration with a discrete state space.¹¹ We solve
337 for the equilibrium of the finite-horizon version of our economy, and we increase the number
338 of periods of the finite-horizon economy until value functions and bond prices for the first and
339 second periods of this economy are sufficiently close. We then use the first-period equilibrium
340 objects as the infinite-horizon-economy equilibrium objects.

341 4.1. Functional Forms and Stochastic Processes

342 The period utility function of the households is:

$$U(c, n) = \frac{\left(c - \frac{n^\omega}{\omega}\right)^{1-\sigma_c}}{1-\sigma_c} \quad (22)$$

343 where σ_c controls the degree of risk aversion and ω governs the wage elasticity of the labor
344 supply. These preferences (called GHH after Greenwood et al., 1988) have frequently been
345 used in the Small Open Economy - Real Business Cycle literature (e.g. Mendoza, 1991). This
346 functional form turns off the wealth effect on labor supply and thus helps in avoiding the
347 potentially undesirable effect of having a counter-factual increase of output in default periods.¹²

348 The bankers' storage technology is:

$$s(k) = k^{\alpha_k}. \quad (23)$$

349 The production function available to the firms is:

$$F(N) = N^\alpha. \quad (24)$$

¹¹The algorithm computes and iterates on two value functions: V^{nd} and V^d . Convergence in the equilibrium price function q is also assured.

¹²Using GHH preferences, the marginal rate of substitution between consumption and labor does not depend on consumption, and thus the labor supply is not affected by wealth effects. For a study of how important GHH preferences are in generating output drops in the Sudden Stops literature, see Chakraborty (2009).

350 The only source of exogenous uncertainty in this economy is z_t , total factor productivity
351 (TFP). The logarithm of TFP follows an AR(1) process:

$$\log(z_t) = \rho \log(z_{t-1}) + \varepsilon_t \quad (25)$$

352 where ε_t is an *i.i.d.* $N(0, \sigma_\varepsilon^2)$.

353 4.2. Calibration

354 The model is calibrated to an annual frequency using data for Argentina from the period
355 1980-2005. Table 1 contains the parameter values.

356 The parameters *above the line* are either set to independently match moments from the
357 data or are parameters that take common values in the literature. The labor share in output
358 (α) and the risk aversion parameter for the households (σ_c) are set to 0.7 and 2 respectively,
359 which are standard values in the quantitative macroeconomics literature. The working capital
360 requirement parameter (γ) is taken directly from the Argentine data. In the model γ is equal
361 to the ratio of private credit to wage payments and the data show that for Argentina this ratio
362 was 52%.¹³ We use TFP estimates from the ARKLEMS team in order to estimate ρ and σ_ε .

363 The discount factor for the bankers (δ) takes a usual value in RBC models with an annual
364 frequency, 0.96. It is important to realize that the exact value of δ is crucial not in itself but
365 in how it compares with the households discount factor (discussed below). The parameter on
366 the bankers' storage technology (α_k) is set to 0.97 which provides curvature useful to avoid
367 indeterminacy in the choice of k' .¹⁴

368 There are two more *above the line* parameters to discuss: the curvature of labor disutility
369 (ω) and the probability of financial redemption (ϕ). The value of ω is typically chosen to match
370 empirical evidence of the Frisch wage elasticity, $1/(\omega - 1)$. The estimates for this elasticity vary
371 considerably: Greenwood et al. (1988) cite estimates from previous studies ranging from 0.3
372 to 2.2, while González and Sala (2015) find estimates ranging from -13.1 to 12.8 for Mercosur

¹³We measure this ratio for the period 1993-2007 using data for Private Credit from IMF's International Financial Statistics, and data for Total Wage-Earners' Remuneration from INDEC (Argentina's Census and Statistics Office). The latter time series is not available prior to 1993.

¹⁴Accumulating k in this model is akin to hoarding cash (in a similar but nominal model). Hence, $\alpha_k < 1$ implies a negative net real rate of return on k , a common occurrence for cash equivalent instruments in emerging economies.

373 countries. Here we take $\omega = 2.5$ as the benchmark scenario, implying a Frisch wage elasticity
374 of 0.67, a value in the middle range of the estimates.

375 The probability of financial redemption is governed by the parameter ϕ . The evidence
376 presented by Gelos et al. (2011) is that emerging economies remain excluded for an average of
377 4 years after a default. This finding applies only to external defaults. It can be argued that
378 governments have additional mechanisms (regulatory measures, moral suasion, etc.) for placing
379 their debt in domestic markets, making domestic exclusion shorter than external exclusion.
380 Therefore, the benchmark calibration will be $\phi = 0.5$, which, given the annual frequency of the
381 calibration, implies a mean exclusion of 2 years.

382 The parameters *below the line* $\{\beta, A, g\}$ are simultaneously determined in order to match a
383 set of meaningful moments of the data. The value of the exogenous spending level (g) is set to
384 0.0934 to match the ratio of General Government Expenditures to GDP for Argentina in the
385 period 1991-2001 of 11.4% (from the World Bank's World Development Indicators, WDI).

386 The remaining parameters are set so that the model matches the default frequency and the
387 exposure ratio observed in Argentina. According to Reinhart and Rogoff (2009), Argentina
388 has defaulted on its domestic debt 5 times since its independence in 1816, implying a default
389 probability of 2.5%, which is our calibration target. As discussed above, the banking sector of
390 virtually every emerging economy is highly exposed to government debt. The average *exposure*
391 *ratio* (as defined in Section 1.2) in Argentina was 26.5% for the period 1991-2001.

392 5. Results

393 First, we show the ability of the benchmark calibration of the model to account for salient
394 features of business cycle dynamics in Argentina. Secondly, we study the dynamics of output
395 around sovereign default episodes. Thirdly, we discuss the behavior of credit around defaults
396 and the properties of the endogenous costs of defaults generated by our model. Fourthly, we
397 analyze the benefit side of defaults, a reduction in distortionary taxation. Fifthly, we examine
398 the dynamics in the sovereign debt market.

399 *5.1. Business cycle moments*

400 Table 2 reports business cycle statistics of interest from both the Argentine data and our
401 model simulations. For the latter we report moments from pre-default samples.¹⁵ We simulate
402 the model for a sufficiently large number of periods, allowing us to extract 1,000 samples of 11
403 consecutive years before and 4 consecutive years after a default.¹⁶

404 Overall, the benchmark calibration of the model is able to account for several salient facts
405 of the Argentine economy, as well as to approximate reasonably well the targeted moments.
406 As in the data, in simulations of the model consumption and output are positively and highly
407 correlated, and the consumption volatility is higher than the output volatility.¹⁷ The model
408 also approximates well the dynamics of employment: it is both procyclical and less volatile than
409 output. As found in the data, the model features a negative correlation between employment
410 and sovereign spreads.¹⁸ None of these moments were targeted by the calibration process, but
411 they are all, nonetheless, reproduced in the model.

412 The model generates an output drop at default that is endogenous. Data from the WDI
413 indicate that in the 2001-02 Argentine default episode, real GDP per capita fell 13.7 percentage
414 points (measured as peak-to-trough using the de-trended series). The benchmark calibration
415 delivers a median decrease of 7.2 percentage points. The sovereign default triggers a credit
416 crunch in the model and this in turn generates an output collapse. This collapse is due to
417 reduced access to the labor input, which is the only variable input in the economy. The inability
418 of the economy to resort to a substitute input generates a sharp output decline. It is important
419 to keep in mind that the average output drop was not among the targeted moments in the
420 calibration strategy, which is why the mechanism presented in the paper is able to account for
421 53% of the observed output drop.

¹⁵The exceptions are the default rate (which we compute using all simulation periods) and the credit and output drop surrounding a default (computed for a window of 11 years before and 4 years after a default).

¹⁶We focus our quantitative analysis on the 2001-02 Argentine default. To do this, we choose a time window that is restricted to 11 years pre-default and 4 years post-default (i.e., 1991-2006 in the data), in order to be consistent with previous studies that report statistics for no-default periods and also to be consistent with Reinhart and Rogoff (2011), who identify Argentina as falling into domestic default both in 1990 and 2007, in addition to the previously mentioned 2001-02 episode.

¹⁷These facts also characterize many other emerging economies, as documented by Neumeyer and Perri (2005), Uribe and Yue (2006) and Fernández-Villaverde et al. (2011), among others.

¹⁸The data for the correlation between employment and sovereign spreads are from Neumeyer and Perri (2005), while all the other employment data in Table 2 come from Li (2011).

422 The credit drop that drives the endogenous cost of default is the main mechanism of the
 423 model. The benchmark calibration is able to produce a mean credit drop of 8 percentage
 424 points, which accounts for 20% of the actual credit drop observed in the 2001-02 Argentine
 425 default (measured as peak-to-trough using the de-trended series).¹⁹

426 Given that the model features debt holders who are domestic, the correct debt-to-output
 427 ratio to look at in the data is Domestic Debt to GDP. To do so we take the ratio of Total Debt
 428 to Output from Reinhart and Rogoff (2010) and extract only its domestic debt part by using
 429 the share of Domestic Debt to Total Debt from Reinhart and Rogoff (2011):

$$\underbrace{\frac{TD}{Y}}_{\text{from Reinhart and Rogoff (2010)}} \times \underbrace{\frac{DD}{TD}}_{\text{from Reinhart and Rogoff (2011)}} = \underbrace{\frac{DD}{Y}}_{\text{relevant debt ratio}} .$$

430 This exercise gives a mean Domestic Debt to GDP ratio of 11.3% for the period 1991-2001.
 431 As shown in Table 2, the benchmark calibration of the model features a debt-to-output ratio
 432 of 11.5%, which is in line with its data counterpart.

433 The average level of storage chosen by the bankers is also in line with empirical evidence. The
 434 benchmark calibration features an storage-to-assets ratio of 14.4% while the data counterpart
 435 is 11.3%.²⁰

436 The level, cyclical, and volatility of sovereign spreads were also not among the targeted
 437 moments, and they are closely reproduced by the model. The same is true for the correlation
 438 between the tax-rate and output: as in the data, the model exhibits a negative correlation.²¹
 439 This result has been dubbed “optimal procyclical fiscal policy” for emerging economies, in the
 440 sense that the fiscal policy (in this case the tax rate) amplifies the cycle. Why is the tax rate
 441 “procyclical” in our model? Because when output is high, it is cheaper to borrow and postpone
 442 taxation, whereas when output is low, the reverse is true. Thus, we expect periods of high
 443 output to be associated with lower tax rates and vice versa. Moreover, when the government
 444 defaults it is left with only taxation in order to finance spending, which leads to even more

¹⁹Both the real GDP per capita and the Private Credit per capita series are taken from WDI, and their respective trends are computed using annual data from 1991 to 2006.

²⁰Bank’s assets in the model are loans, storage and debt. The data for the mean storage-to-asset ratio in Table 2 come from the Financial Structure Dataset (Beck et al., 2010), the WDI and the Argentine Central Bank, and it corresponds to bank holdings of money (and money-like instruments) as a fraction of total assets.

²¹The data for $\rho(\tau, y)$ in Table 2 come from Talvi and Végh (2005).

445 fiscal procyclicality.²²

446 5.2. Output dynamics around defaults

447 One contribution of this paper is to provide a framework able to deliver endogenous output
448 declines in default periods. Figure 2 shows the behavior of output around defaults: the model
449 does feature a decline in output (and consequently in consumption) in the default period. The
450 size of the output drop accounts for 53% of the observed output drop in the data.²³

451 The model also produces a v-shape behavior of output around defaults. Argentina's output
452 dynamics before and after the default event mostly lie within the 99% confidence bands of the
453 model simulations. As in Mendoza and Yue (2012), the v-shaped recovery of output after a
454 default event is driven by two forces: TFP and re-access to credit. TFP is mean-reverting
455 and thus very likely to recover after defaults. Also, when the sovereign regains access to credit
456 markets, then the output recovery is even faster.²⁴

457 5.3. Endogenous costs of defaults: credit contractions

458 Why does a default generate such a sharp output decline? This paper gives a *credit crunch*
459 explanation: given that bankers hold government debt as part of their assets, when a default
460 comes a considerable fraction of those assets losses value; thus, the bankers' lending ability
461 decreases and as a consequence credit to the private sector contracts. Given that the productive
462 sector is in need of external financing, a credit crunch translates into an output decline.

463 Figure 3 presents the behavior of the Private Credit simulated series around defaults.²⁵ It
464 shows that credit to the private sector falls in the default period and continues falling in the
465 subsequent periods. The magnitude of the credit drop accounts for 20% of the observed credit
466 drop in the data; in other words, credit plays a more important role in the model economy than
467 in the data.

²²This result is by no means new in the literature and it is in fact a consequence of more general capital market imperfections. See Cuadra et al. (2010) and Riascos and Végh (2003).

²³Figure 2 is constructed from the model simulations as follows: first, we identify the simulation periods when defaults happen; secondly, we construct a time series of 11 years before and 4 years after each default and compute deviations from trend; thirdly, we compute relevant quantiles and construct a series for the median output deviations from trend around defaults; fourthly, we plot deviations from trend generated by the model and those observed in the data for the $t - 3$ to $t + 3$ time window, with t denoting the default year.

²⁴See the Online Appendix for an analysis of the effects of market re-access on output and credit recovery.

²⁵Figure 3 is constructed in the same way as Figure 2. See footnote 23.

468 *5.3.1. Two properties of the output cost of defaults*

469 Here we analyze two properties of the output costs of default: that they are increasing in
470 the level of TFP and that they are increasing also in the *size* of the default (i.e. the level of
471 outstanding debt that is repudiated).

472 Using the numerical solution of the model we are able to compute the effect of defaults on
473 output. The left panel of Figure 4 shows the percent decline of output as a function of TFP.
474 ²⁶ As the figure shows, the cost increases with the level of TFP. This property (referred to
475 in the literature as “asymmetric cost of defaults”) is shared by other papers with endogenous
476 cost-of-default structures (e.g. Mendoza and Yue, 2012) and has been shown to be critical to
477 match the counter-cyclicality of sovereign spreads: in good times (high TFP) defaulting is too
478 costly, investors understand this and assign a low probability to observing a default event, this
479 translates into low spreads; on the contrary, during bad times (low TFP) defaulting is less
480 costly (and therefore a more attractive policy choice), defaults are more likely and spreads are
481 consequently higher. ²⁷

482 A second property of the cost of defaults is that they are an increasing function of the level of
483 debt. This has a clear intuition: the more debt a government repudiates, the higher the cost of
484 repudiation. Our framework is to our knowledge the first quantitative model that endogenously
485 delivers this behavior (which is supported by the data, see Arellano et al., 2013). The right
486 panel of Figure 4 shows how the output cost of defaults increases with the level of outstanding
487 debt.²⁸ This happens because sovereign debt plays a “liquidity” role in our economy: the more
488 debt is repaid, the more funds can be lent in the private credit market, and the lower is the
489 equilibrium interest rate paid by firms. As explained above, a credit crunch translates into an
490 output decline, and the larger is the stock of repudiated debt, the larger the credit crunch. ²⁹

²⁶The shaded area in the left panel of Figure 4 represents the “default region,” which are the levels of TFP shock at which the country decides to default when facing the mean debt-to-output level and the mean bank storage observed in the simulations.

²⁷Chatterjee and Eyigungor (2012) provide a detail discussion about the asymmetric nature of default costs. They use an ad hoc cost-of-default function (in an endowment-economy model) and their calibration implies the same asymmetry that our model delivers endogenously.

²⁸The shaded area in the right panel of Figure 4 represents the “default region,” which (in this case) are debt-to-output levels for which the country decides to default when facing the mean TFP and the mean bank storage levels.

²⁹The liquidity role of government debt has been highlighted by Bolton and Jeanne (2011), Brutti (2011) and Sandleris (2016).

491 5.4. *Benefit of defaults: reduced taxation*

492 As argued in the introduction, the optimal default decision comes from balancing costs and
493 benefits of defaults. The costs of default were discussed above: output declines due to a credit
494 contraction. The benefits on the other hand come from reduced taxation. Figure 5 shows the
495 behavior of the labor income tax rate around defaults: we plot the equilibrium tax rate and also
496 the “counterfactual” tax rate that would have been necessary to levy if instead of defaulting
497 the government had repaid its debt.

498 The reduced taxation is precisely the difference between the counterfactual tax rate and the
499 equilibrium tax rate: this difference is of roughly 20 percentage points on average. This tax
500 decline represents a benefit of defaulting because households dislike increases in distortionary
501 taxes. In other words, a default allows the government to *afford* a tax cut.

502 This subsection and the previous one show that the planner finds a strategic default to be the
503 optimal *crisis resolution mechanism*: due to worsening economic conditions, the sovereign finds
504 it optimal to default on its obligations (and assume the associated costs) instead of increasing
505 the tax revenues required for repayment.³⁰

506 5.5. *Sovereign bonds market*

507 As discussed above, the model performs quite well with respect to the sovereign bond market
508 dynamics: it produces defaults in bad times and therefore countercyclical spreads. Figure 6
509 shows the equilibrium default region (in the left panel) and the combinations of spreads and
510 indebtedness levels from which the sovereign can choose (in the right panel). With respect to
511 the left panel, the white area represents the repayment area: it is increasing with the level
512 of productivity and decreasing with the level of indebtedness. The right panel presents the
513 spreads schedule that the government faces. As expected, the spreads that the government can
514 choose from increase with the level of indebtedness and decrease with the level of productivity.

515 The model also features a positive correlation between spreads and the debt-to-output ratio,
516 as seen in the data. From Figure 6 we can see that default incentives increase with the debt ratio,
517 hence bond prices are decreasing with the debt ratio (which results in the positive correlation

³⁰Adam and Grill (2017) study optimal sovereign defaults in a Ramsey setup with full commitment. They find that Ramsey optimal policies occasionally involve defaults, even when those defaults imply large costs.

518 between spreads and debt ratios).³¹

519 Next we turn to the behavior of spreads in the run-up to a default. Figure 7 shows that the
520 spreads generated by the model mimic the behavior of the Argentine spreads, in that they are
521 relatively flat until the year previous to a default, when they spike. The spreads dynamics in
522 the run-up to a default, as seen in the data, are well within the 99% confidence bands of the
523 model simulations.

524 6. Robustness

525 In this section we study the robustness of our results to two modifications. First, we show
526 that the main results are robust to a calibration featuring a lower exposure ratio. Secondly,
527 we study a model with stochastic bankers' endowment and also show that the main results
528 are robust to this extension. The online appendix contains a thorough parameter sensitivity
529 analysis and also provides a brief discussion about the quantitative relevance of some of our
530 simplifying assumptions.

531 6.1. Calibration to a lower exposure ratio

532 In a recent paper, Gennaioli et al. (2016) report an average exposure ratio of 9.3% when
533 using the entire Bankscope dataset (covering both advanced and developing countries). When
534 they focus only on defaulting countries, they find an exposure ratio that is roughly 15%. In this
535 subsection we re-calibrate our model to feature a lower exposure ratio close to this magnitude
536 and refer to this version as the “low-exposure” economy.³²

537 Table 3 shows selected moments of the data, the benchmark economy and the low-exposure
538 economy. We can see that the dynamics of the sovereign debt market remain mostly unchanged.
539 At a virtually identical default frequency (which was a targeted moment), the low-exposure
540 economy has a mean debt-to-output ratio of 6.39% (which represents 55% of the ratio obtained
541 in the benchmark economy and 56% of the observed ratio). The lenders understand that,

³¹While it is true that higher debt makes the cost of default higher (see Section 5.3.1), it is also true that higher debt makes the benefit of defaulting higher: the counterfactual tax break that households enjoy during defaults is larger with larger debt stocks. Hence, what matters for the correlation between spreads and debt is the net effect on default incentives.

³²The parameter values for the low-exposure calibration are the same as the benchmark calibration with the exception of the households' discount factor (β , which now is 0.99) and the level of bankers' endowment (A , which now takes the value of 0.2095).

542 with a higher A (i.e. a higher bankers' endowment), debt is less important for the functioning
543 of private credit markets and therefore the planner has a higher temptation to default on it,
544 therefore they reduce sovereign lending. Their equilibrium spread is almost identical across the
545 two simulated economies, but more volatile for the low-exposure calibration. ³³

546 As the theory predicts, an economy with a lower exposure ratio has a lower debt-to-output
547 ratio, should experience a smaller credit crunch and consequently exhibit milder output drops
548 at defaults. Along these lines, we see from Table 3 that the low-exposure calibration can explain
549 only 44% of the output decline at defaults (5.95% versus the observed 13.67%).

550 The main difference between this low-exposure economy and the benchmark economy is
551 quantitative: the lower exposure ratio implies (in line with the theory) that the credit and
552 output drops are smaller. However, the main mechanisms are still present qualitatively and in
553 some dimensions even quantitatively.

554 6.2. Stochastic bankers' endowment

555 A simplifying assumption used so far was to model banker's endowment as a constant.
556 However, there is enough evidence showing that bank funding does move with cycle, and this
557 may have interesting implications for our study. In particular, movements in A can change the
558 quantitative effect of defaults and alter the default incentives: for example, a high level of A
559 makes debt repayment less important for the credit supply (i.e. lower output cost of default)
560 and therefore increases the temptation to default.

561 To quantify the effect that movements in A may have we extend the benchmark model and
562 introduce the following functional form for banker's endowment, following Mallucci (2015):

$$A_t = a_0 + a_1 z_t. \tag{26}$$

563 In this subsection we re-calibrate our model and refer to this version as the "stochastic- A "
564 economy. ³⁴ The last column in Table 3 has the results for this version of the model. The

³³Other non-targeted business cycle moments (not reported in Table 3), like relative volatilities and correlations with output, are also in line with the data.

³⁴We calibrate parameters $\{a_0, a_1\}$ to match the mean (26.5%) and the standard deviation (2%) of the exposure ratio. The calibrated values are $a_0 = 0.16$, and $a_1 = 0.045$. The stochastic- A version approximates well these two moments, featuring a mean exposure of 26.9% and a standard deviation of 2.4% (not reported in Table 3). All other parameters remain unchanged.

565 behavior of the sovereign debt market is very similar to the one in the benchmark calibration:
566 spreads are large and volatile, and the mean debt level is also in line with the data. Both the
567 credit and the output drops are somewhat magnified, and so in that dimension the stochastic-*A*
568 economy is closer to the Argentine evidence explaining 55% of the output decline and 25% of
569 the credit crunch. Overall, the quantitative predictions of the model remain robust to this
570 extension.

571 **7. Conclusions**

572 The prevalence of defaults and banking crises is a defining feature of emerging economies.
573 Three facts are noteworthy about these episodes: (i) defaults and banking crises tend to happen
574 together, (ii) the banking sector is highly exposed to government debt, and (iii) crisis episodes
575 involve decreased output and credit.

576 In this paper, we have provided a rationale for these phenomena. Bankers who are exposed
577 to government debt suffer from a sovereign default that reduces the value of their assets (i.e.,
578 a banking crisis). This forces the bankers to decrease the credit they supply to the productive
579 private sector. This *credit crunch* translates into reduced and more costly financing for the
580 productive sector, which generates an endogenous output decline.

581 The benchmark calibration of the model produces a close fit with the Argentine business
582 cycle moments. When calibrated to target the observed default frequency and exposure ratio,
583 the model generates sovereign spreads that compare well with the data, in terms of both levels
584 and volatility. Furthermore, the model features a v-shaped behavior for both credit and output
585 around defaults, which is consistent with the data. The mechanism proposed in the paper is
586 able to account for 53% of the observed GDP drop and 20% of the observed credit drop around
587 default periods.

588 This paper quantifies the impact of a sovereign default on the domestic banks' balance
589 sheets, their lending ability and economy-wide activity. Its chief methodological contribution is
590 that it presents an endogenous default cost that works through a general-equilibrium effect of
591 the government's default decision on the economy's working-capital interest rate. Additionally,
592 ours is the first quantitative paper to endogenize the output cost of default as a function of
593 repudiated debt. This makes our framework a natural starting point for further research on the
594 optimality of fractional defaults.

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Table 1: Benchmark Calibration.

Concept	Symbol	Value
Curvature of labor disutility	ω	2.5
Labor share in output	α	0.70
Household risk aversion	σ_c	2
Banker's discount factor	δ	0.96
Storage technology curvature	α_k	0.97
Probability of financial redemption	ϕ	0.50
Working capital requirement	γ	0.52
TFP auto-correlation coefficient	ρ	0.7631
Std. dev. of TFP innovations	σ_ε	2.62%
Government Spending	g	0.0934
Household's discount factor	β	0.80
Banker's endowment	A	0.20

Table 2: Simulated Moments and Data.

Moment	Data	Model
$\sigma(c)/\sigma(y)$	1.59	1.55
$\sigma(n)/\sigma(y)$	0.57	0.74
$corr(c, y)$	0.72	0.99
$corr(n, y)$	0.52	0.98
$corr(\tau, y)$	-0.69	-0.75
$corr(R_s, y)$	-0.62	-0.51
$corr(R_s, n)$	-0.58	-0.53
$corr(R_s, b/y)$	0.64	0.59
$E(R_s)$ (in %)	7.44	7.39
$\sigma(R_s)$ (in %)	2.51	2.76
$E(b/y)$ (in %)	11.32	11.54
$E(\text{bank storage /assets})$ (in %)	11.26	14.37
Average output drop (in %)	13.67	7.16
Average credit drop (in %)	40.11	8.00
Default rate (in %)	2.5	2.6
$E(g/y)$ (in %)	11.4	11.5
$E(\text{exposure ratio})$ (in %)	26.5	26.8

Note: The mean and the standard deviation of a variable x are denoted by $E(x)$ and $\sigma(x)$, respectively. All variables are logged (except those that are ratios) and then de-trended using the Hodrick-Prescott filter, with a smoothing parameter of 6.25, as suggested by Ravn and Uhlig (2002). We report deviations from the trend. R_s stands for bond spread. The data for sovereign spreads are taken from J.P. Morgan's EMBI, which represents the difference in yields between an Argentine bond and a US bond of similar maturity. The spreads obtained in the simulations are computed as the difference between the interest rate paid by the government and that paid by the private sector. Results are robust to using an ad hoc constant risk-free rate.

Table 3: Selected Moments: Data, Benchmark Economy and Alternative Economies.

Moment	Data	Benchmark Economy	Low-Exposure Economy	Stochastic- <i>A</i> Economy
$E(R_s)$ (in %)	7.44	7.39	7.31	8.05
$\sigma(R_s)$ (in %)	2.51	2.76	4.24	2.75
$E(b/y)$ (in %)	11.32	11.54	6.39	11.74
Average output drop (in %)	13.67	7.16	5.95	7.59
Average credit drop (in %)	40.11	8.00	5.48	10.10
Default rate (in %)	2.5	2.6	2.5	3.2
Gov't Spending/ output (in %)	11.4	11.5	11.6	11.5
Mean Exposure Ratio (in %)	26.5	26.8	16.3	26.9

Note: The mean and the standard deviation of a variable x are denoted by $E(x)$ and $\sigma(x)$, respectively. All variables are logged (except those that are ratios) and then de-trended using the Hodrick-Prescott filter, with a smoothing parameter of 6.25, as suggested by Ravn and Uhlig (2002). We report deviations from the trend. R_s stands for bond spread. The data for sovereign spreads are taken from J.P. Morgan's EMBI, which represents the difference in yields between an Argentine bond and a US bond of similar maturity. The spreads obtained in the simulations are computed as the difference between the interest rate paid by the government and that paid by the private sector. Results are robust to using an ad hoc constant risk-free rate.

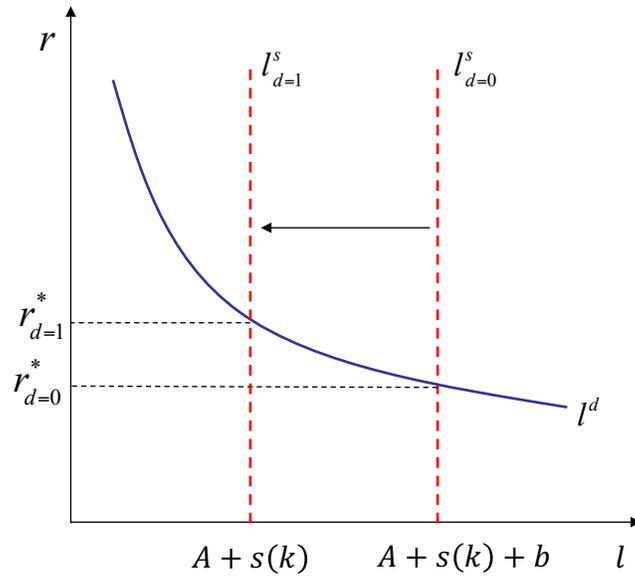


Figure 1: Loan Market in Period t .

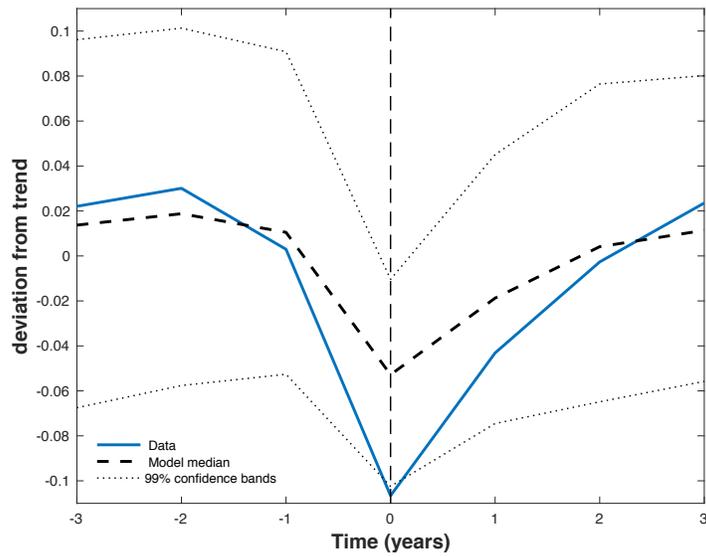


Figure 2: Output around Defaults.

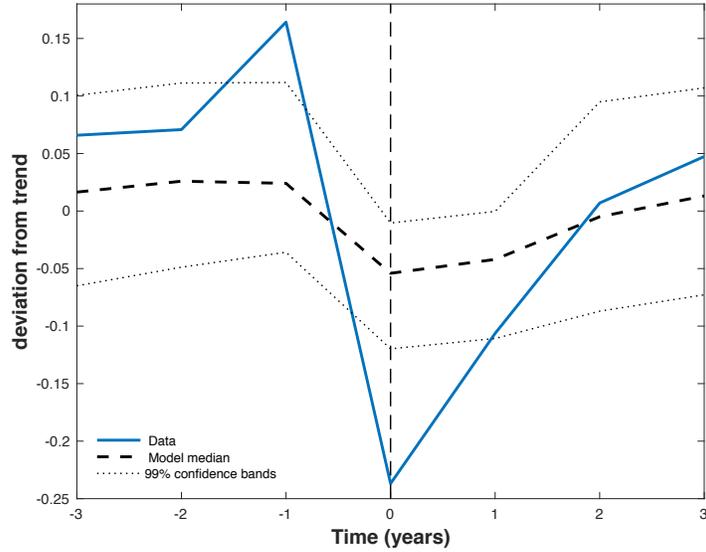


Figure 3: Private Credit around Defaults.

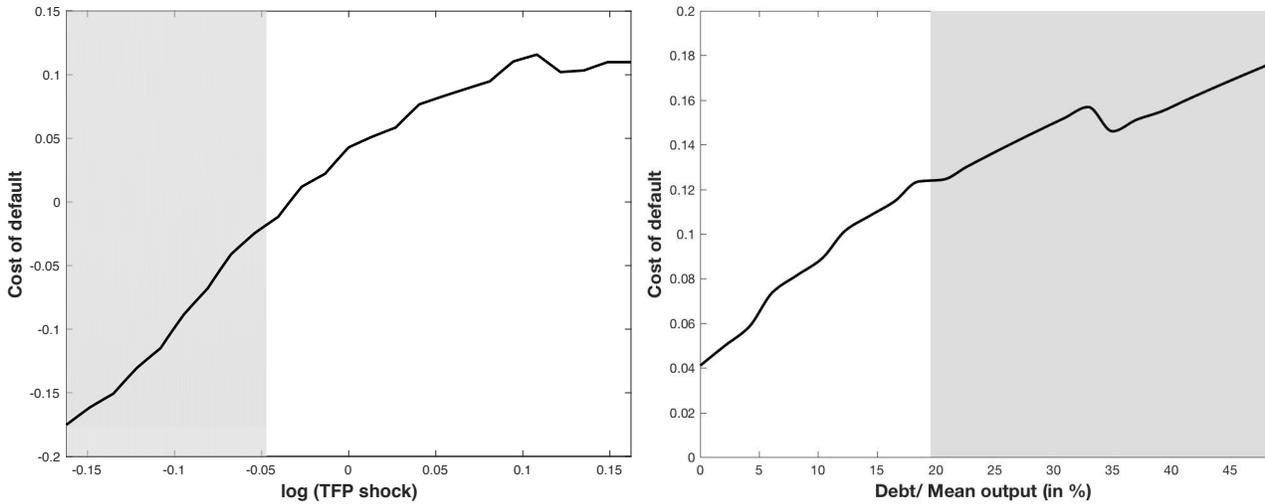


Figure 4: Cost of default. The left (right) panel shows the cost of default as a function of TFP (debt-to-output ratio). The figure is constructed for the mean bank storage and mean debt-to-output (TFP) levels observed in the simulations. The solid line represents the percent output cost of a default, $1 - y_{d=1}/y_{d=0}$. The shaded area is the “default region”: productivity (debt-to-output) levels for which default is optimal given that the banks storage and the debt-to-output (TFP) are at their mean levels.

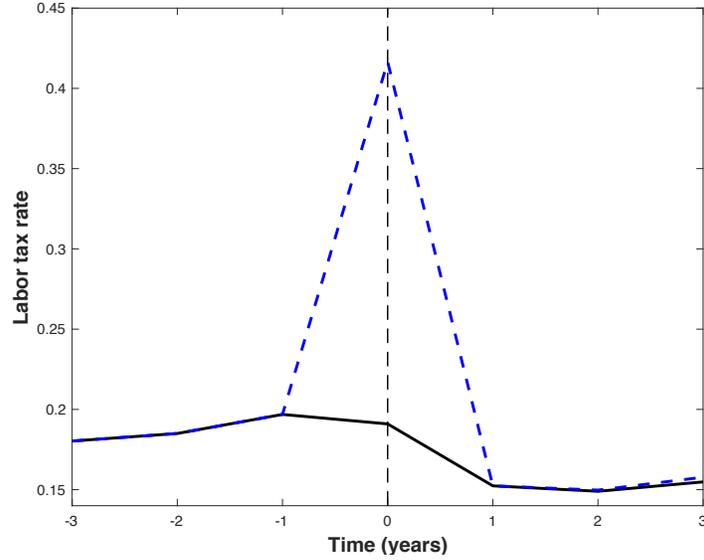


Figure 5: Labor-Income Tax Rate around Defaults. The solid line is for the equilibrium tax rate and the dashed line is for the counterfactual repayment tax rate.

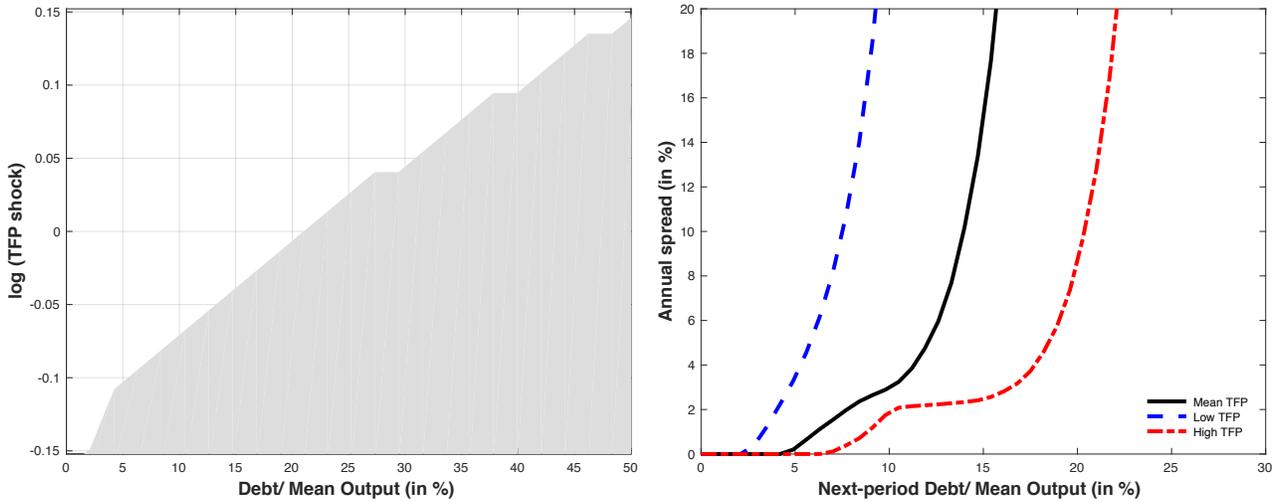


Figure 6: Default Region and Spreads-Borrowing Menu. The left panel shows the default region, where the shaded area represents combinations of debt levels and TFP realizations for which default is optimal. The right panel corresponds to the combinations of spreads and borrowing that the government can choose from. The solid line is for the average TFP level, the dashed line is for a TFP realization 1 standard deviation below mean, and the dashed-dotted line is for a TFP realization 1 standard deviation above the mean. Both panels assume the bank's storage is at the mean level observed in the simulations.

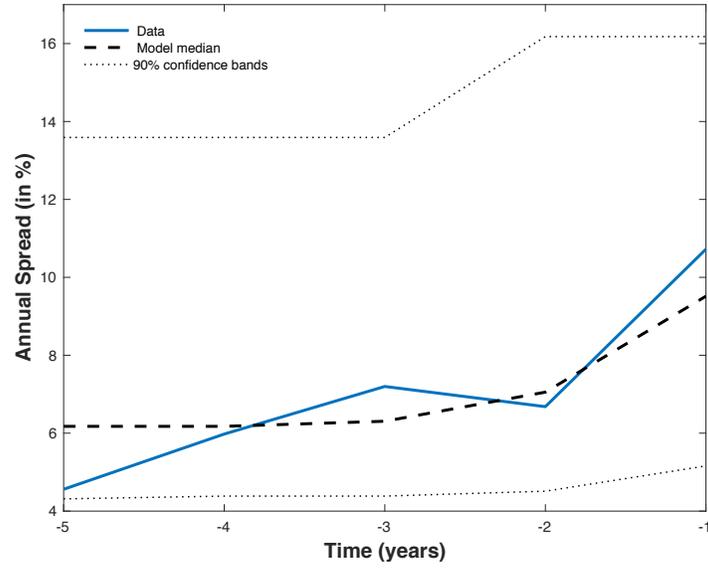


Figure 7: Spreads in the Run-up to a Default.

Online Appendix for “Sovereign Defaults and Banking Crises”

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1 This Online Appendix presents the details of a number of analyses and robustness tests
2 that are referred to in the main paper. Section A presents a sensitivity analysis to assess
3 the robustness of the main quantitative results in the main paper. Section B discusses some
4 simplifying assumptions and how relaxing them may affect the main results.

5 **A. Sensitivity Analysis**

6 In this section we vary the value of some key parameters in order to get an insight on how
7 each of them affect the dynamics. Note that parameter values are changed one at a time (i.e.
8 keeping the values of all other parameters unchanged). Table 1 summarizes the findings of this
9 exercise.¹

10 *A.1. Tightness of the working capital constraint*

11 Let us first consider how the model behaves with different values of γ . This parameter
12 governs the tightness of the working capital constraint, $\gamma \in (0, 1]$. A high (low) value of γ
13 means that firms need to pay up-front a higher (lower) proportion of their wage bill; this means
14 that private credit in the form of working capital loans is more (less) important for production.

15 Panel B of Table 1 shows that the model performs as expected: for lower values of γ (cases in
16 which private credit is not so important for production), default is not very costly. Consequently,
17 the government is tempted to default too often. Creditors, understanding this, reduce lending
18 in the government bonds market. Along those lines, we see that for values of $\gamma \leq .30$ the mean
19 debt ratio is zero and the observed default rate is also zero. On the other hand, high values
20 of γ make defaults very costly. This raises the observed debt ratios and lowers the observed

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¹While columns 1 to 5 have self-explanatory headings, columns 6 and 7 warrant a minor clarification: they report output drops and credit drops around defaults (measured as peak-to-through using the de-trended series), respectively.

21 default rates. In these less frequent (i.e., rarer than the benchmark) defaults, the costs in terms
22 of output and credit drops are considerable larger than in the benchmark calibration (precisely
23 because higher exposure ratios bring higher output and credit drops during defaults). These
24 dynamics imply a non-monotonic behavior of the default rate as we increase the value of γ .
25 This leads to (for example) having two scenarios with a zero default rate and with zero spreads
26 that are very different: on the one hand, low enough values of γ , for which there is no lending
27 (default temptation is too high), and on the other hand, sufficiently large values of γ , for which
28 there are large debt and exposure ratios (default costs are too large).

29 *A.2. Financial exclusion after defaults*

30 Next, lets consider how the model economy reacts to changes in the re-entry probability
31 (ϕ). Panel C of Table 1 has the results for the sensitivity analysis regarding parameter ϕ .

32 When the government can re-access credit markets immediately after a default ($\phi = 1$), the
33 overall costs of a default (exclusion from credit markets being among them) are reduced. A
34 lower default cost renders repudiation more attractive, so we see that for $\phi = 1$ default is more
35 frequent. Consequently, the government has to pay higher spreads. If, on the other hand, we
36 lower ϕ (making re-access to credit markets less frequent), then the exclusion cost of default is
37 larger, default is chosen less frequently, and the government can obtain better debt prices (i.e.,
38 it can pay lower spreads).

39 Figure 1 shows how a credit crunch looks in the model. The benchmark calibration of the
40 model features a collapse in the private sector credit (i.e., working capital loans to firms, in the
41 model). In the two panels of Figure 1 we can see the workings of a credit crunch: as firms are
42 in need of external financing, when loanable funds shrink, output shrinks along with them.

43 We can also see the effect of exclusion from financial markets: if the government remains
44 excluded, the private credit reduces (and remains low) and the output decline becomes more
45 protracted. On the other hand, an immediate re-access to the credit market implies a rapid
46 recovery in both credit and output. ²

² As in Mendoza and Yue (2012), the v-shaped recovery of output after a default event is driven by two forces: TFP and re-access to credit. TFP is mean-reverting and thus very likely to recover after defaults. Also, when the sovereign regains access to credit markets, then the output recovery is even faster.

47 *A.3. Relative weights in the social welfare function*

48 The model in the main article makes the (common) assumption that the planner only
 49 cares about the households utility. However, we can study the dynamics of the model under
 50 different social welfare functions. In particular, we could study the default incentives and
 51 the transmission mechanism from defaults to banking crises when the planner cares about a
 52 weighted average of all residents utilities: households and bankers.

Formally, the planner's optimization problem can now be written recursively as:

$$\mathcal{V}(b, k, z) = \max_{d \in \{0,1\}} \{(1-d)\mathcal{V}^{nd} + d\mathcal{V}^d\} \quad (1)$$

53 where \mathcal{V}^{nd} (\mathcal{V}^d) is the value of repaying (defaulting). Given that there are two types of residents
 54 (households and bankers), the overall objective function of the planner is a convex combination
 55 of the value functions of the two types of residents. Then:

$$\mathcal{V}^i(b, z) = \theta V^i(b, k, z) + (1 - \theta)W^i(b, k, z),$$

56 where $i = \{nd, d\}$ and $\theta \in [0, 1]$ is the weight assigned to the households' *happiness* in the
 57 planner's objective function. The parameter θ gives the model a certain flexibility. Letting θ
 58 be equal to one we obtain the benchmark calibration studied in the main article. Moving θ to
 59 zero implies that the planner will only care about bankers.

60 Therefore, the value of no-default is:

$$\mathcal{V}^{nd}(b, k, z) = \max_{\{c, x, n, k', b'\}} \{\theta V^{nd}(b, k, z) + (1 - \theta)W^{nd}(b, k, z)\} \quad (2)$$

61 subject to:

$$V^{nd}(b, k, z) = U(c, n) + \beta \mathbb{E}V^{nd}(b', k', z') \quad (\text{hh's value function})$$

$$W^{nd}(b, k, z) = x + \delta \mathbb{E}W^{nd}(b', k', z') \quad (\text{banker's value function})$$

62

$$g + b = \tau wn + b'q \quad (\text{gov't b.c.})$$

$$c + x + g + k' = zF(n) + A + s(k) \quad (\text{resources const.})$$

$$\left. \begin{aligned}
x &= (A + s(k) + b)(1 + r) - k' - qb' \\
q &= \delta \mathbb{E} \{(1 - d')(1 + r')\} \\
1 &= s_k(k') \delta \mathbb{E} \{1 + r'\} \\
r &= \frac{znF_n}{A+s(k)+b} - \frac{1}{\gamma} \\
-\frac{U_n}{U_c} &= (1 - \tau)w \\
w &= \frac{zF_n}{(1+\gamma r)}
\end{aligned} \right\} \text{(comp. eq. conditions)}$$

The value of default is:

$$\mathcal{V}^d(k, z) = \max_{\{c, x, n, k'\}} \{\theta V^d(k, z) + (1 - \theta)W^d(k, z)\} \quad (3)$$

subject to:

$$V^d(k, z) = U(c, n) + \beta \mathbb{E} \{\phi V(0, k', z') + (1 - \phi)V^d(k', z')\} \quad (\text{hh's value function})$$

$$W^d(k, z) = x + \delta \mathbb{E} \{\phi W(0, k', z') + (1 - \phi)W^d(k', z')\} \quad (\text{banker's value function})$$

$$g = \tau wn \quad (\text{gov't b.c.})$$

$$c + x + g + k' = zF(n) + A + s(k) \quad (\text{resources const.})$$

$$\left. \begin{aligned}
x &= (A + s(k))(1 + r) - k' \\
1 &= s_k(k') \delta \mathbb{E} \{1 + r'\} \\
r &= \frac{znF_n}{A+s(k)} - \frac{1}{\gamma} \\
-\frac{U_n}{U_c} &= (1 - \tau)w \\
w &= \frac{zF_n}{(1+\gamma r)}
\end{aligned} \right\} \text{(comp. eq. conditions)}$$

Panel D of Table 1 presents the results for using different values in the relative weights of the planner's objective function (i.e., different values for the parameter θ). We can see that response of the default rate is non-monotonic. For high values of θ (i.e., high relative weight to the households' utility) the default frequency is lower: the planner values the households utility more, these agents have concave utility functions and therefore dislike profoundly swings in consumption and leisure, and increases in distortionary taxes, hence it is in the planner's best interest to keep crisis events relatively infrequent. As the parameter θ increases, the planner assigns less and less weight to the households utility and so crises are more frequent and spreads are higher. The case of $\theta = 0$ where the planner only cares about the welfare of the bankers is an extreme one: since the bankers receive the entire hit of the defaults it is now optimal to never default.

77 B. Discussion of additional simplifying assumptions

78 The model described in the main article involved a series of simplifying assumptions that
79 were made in order to isolate the effect that a sovereign default has on the banking and produc-
80 tive sectors of the economy. In this subsection we discuss ways to relax two of these assumptions
81 and the implications of doing so. ³

82 *Constant government spending.* In order to simplify the optimal fiscal policy planning, we
83 have assumed a constant level of government expenditures, g . While this is a useful first
84 approximation, relaxing this assumption could improve the model’s quantitative performance.
85 A commonly used alternative is to render g valuable by including it in the agents’ preferences.
86 In this case, g becomes an extra fiscal policy instrument: the planner understands that a higher
87 g implies either higher taxation or higher indebtedness, but also takes into account the agents’
88 preferences for g . Then, when the country defaults and consumption declines, the planner will
89 find it optimal to decrease g as well in order to satisfy the intra-temporal optimality condition
90 relating private and public consumption. Thus, if we were to “endogenize” g in this way, the
91 model would be able to account for the observed pro-cyclicality of government spending (see
92 Cuadra et al., 2010).

93 Another alternative is to follow the tradition of Lucas and Stokey (1983) and have g follow
94 an exogenously given stochastic process. Extending in this way the model presented in the
95 main article, “good times” and “bad times” will now be indexed by the realizations of both the
96 TFP process and the “expenditure” shock. We consider that, while enriching the environment,
97 this second alternative does not add any new insights to our understanding of the dynamics of
98 sovereign debt, bank lending, and defaults. ⁴

99 *Total defaults.* The model economy in the main article is based on the assumption that sovereigns
100 can either repay in full or default in full. This is an assumption shared by most of the papers in
101 the quantitative literature on sovereign debt and default. In models à la Eaton and Gersovitz
102 (1981), this assumption is easily justified by making the cost of the default independent of its

³The main article already has a discussion of other (main) simplifying assumptions.

⁴The computational challenge of adding an “expenditure” shock, as in Lucas and Stokey (1983) (or Aiyagari et al., 2002), boils down to adding an extra exogenous state variable, which increases the state space but keeps the algorithm and solution method otherwise unchanged.

103 size: if a country is to suffer the costs of defaulting, it had better obtain all the possible gains
104 thereof, which implies a full repudiation. In our environment, the cost of a default (i.e., the
105 output decline) is not independent but actually a function of the amount of debt repudiated.
106 The very nature of the model renders it a suitable laboratory for studying the extent to which
107 sovereigns would like to conduct partial defaults, and also for analyzing the dynamics of such
108 defaults.

109 Recent work by Arellano et al. (2013) has incorporated the option for sovereigns in models
110 of this type to partially default on their debts. One advantage of our framework over Arellano
111 et al. (2013)'s is that in our environment incentives to default on fractions of the debt arise
112 endogenously rather than by assuming an ad hoc "cost-of-default" function that depends on
113 the amount of defaulted debt. Studying the reasons why countries may partially default on
114 their debts is nonetheless beyond the scope of this study.

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Table 1: Sensitivity Analysis.

	Moments (in %)					
	Default rate	$E\{b/y\}$	$E\{R_s\}$	Exposure	$y \downarrow$	Credit \downarrow
Panel A.						
Data	2.5	11.32	7.44	26.5	13.67	40.11
Benchmark calibration	2.6	11.54	7.39	26.8	7.16	8.00
Panel B. Working capital constraint (benchmark: $\gamma = .52$)						
$\gamma = 0.3$	0	0	0	0	n.a.	n.a.
$\gamma = 0.45$	19.24	2.11	45.30	6.48	3.77	4.08
$\gamma = 0.65$	0.31	43.74	3.91	56.89	15.50	24.83
$\gamma = 1$	0	50.13	0	61.10	n.a.	n.a.
Panel C. Reentry Probability (benchmark: $\phi = .5$)						
$\phi = 0.10$	1.22	26.40	5.84	45.56	7.52	8.73
$\phi = 0.25$	2.39	17.17	7.36	35.42	7.27	9.46
$\phi = 0.75$	4.04	12.81	8.93	29.67	9.05	14.09
$\phi = 1$	7.97	15.90	14.80	36.05	11.88	25.71
Panel D. HH weight in social welfare function (benchmark: $\theta = 1$)						
$\theta = 0$	0	21.57	0	30.55	n.a.	n.a.
$\theta = 0.25$	8.28	17.23	13.06	36.03	8.49	18.42
$\theta = 0.50$	3.75	11.01	7.30	25.66	7.49	9.43
$\theta = 0.75$	3.12	10.24	6.80	24.17	7.03	8.38

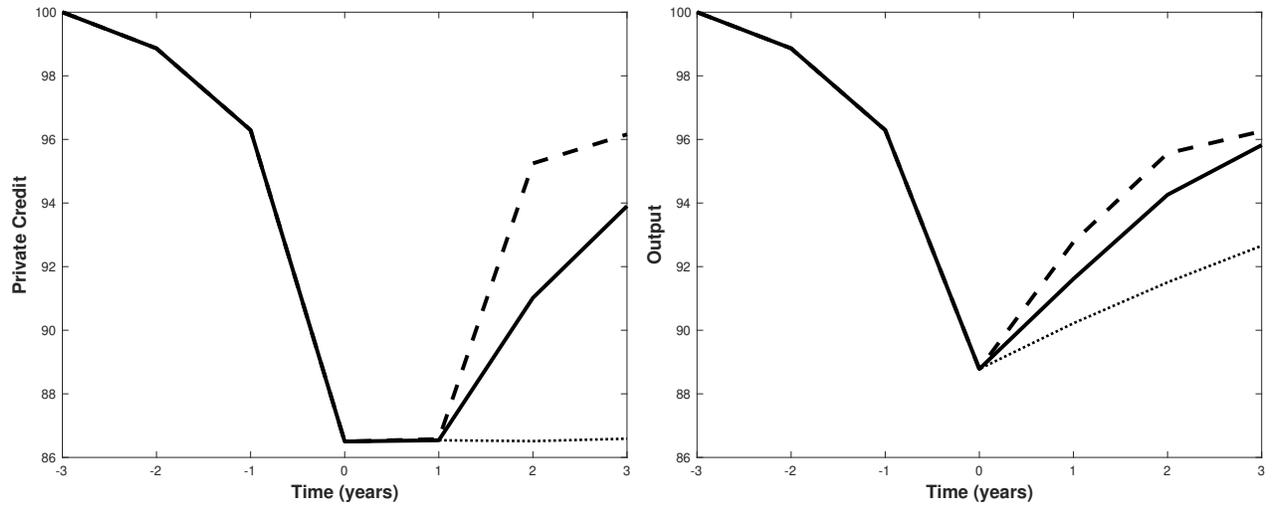


Figure 1: Private Credit, Output, and Financial Exclusion. The left panel corresponds to Private Credit. The right panel corresponds to Output. Both series are normalized so that $T - 3 = 100$. The solid line (—) is for the model average, the dashed line (---) is for the case of immediate re-access, and the dotted line (····) is for the no re-access case.