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## Performances management when modelling internal structure of a production process

### Abstract

The performances management is a key issue for public as well as private organizations. The core of the performances management in the DEA context are essentially the relative efficiency measurement for organizations considered as a “black box” that use inputs to produce two or more outputs. In reality, organizations/ production process are comprised of a number of divisions/stages which performs different functions/tasks interacting among them. For these reasons modelling internal structures of organizations/production process allow to discover the inefficiency of individual divisions/stages. In this paper we estimate the relative efficiency of a production process once modelling its internal structure with a network structure of three divisions/stages interrelated among them. To outline the differences in the performances management in the two cases (“black box” vs network structure) we compare their empirical cumulative distribution functions.

Key words: network data envelopment analysis, modelling internal structure, performance management, private and public organizations

Jel classification: C14,C60,C67,D2,L25

### 1. Introduction

The measurement as the response at real problems solution is the core of the Operation Research (OR) [among others (Hiller, et al., 2001)]. The Data Envelopment Analysis (DEA) [ (Cooper, et al., 2007)] within the management science (MS) and operations research (OR) tradition, occupy an important place as a methodology for shaping production process and measuring different concepts of efficiency<sup>1</sup>(i.e. technical efficiency, scale efficiency, scope efficiency and so on). The two aspects so far outlined, modelling and measurement, can be considered two fundamental steps in the organizational performances management. However, in general, economists and/or operation researchers used mainly two different approaches to economically modeling the production process and measure its efficiency: 1) the econometric approach and 2) the mathematical approach. Inside the first approach, the preferences of the economists fall on the Stochastic Frontier Approach (SFA)[ (Aigner, et al., 1977); (Meeusen, et al., 1977)], Correctly Ordinary Least Square (COLS), Modified Ordinary Least Square (MOLS)[ (Robinson, 2008)] and Maximum Likelihood Estimation (MLE) [ (Greene, 1980)]. Inside the operations researcher group the most used approaches are the DEA[ (Cooper, et al., 2007)] and the Free Disposable Hull (FDH) [ (Deprins, et al., 1984)]. The main difference between the two groups of scholars is that for those that uses DEA and FDH it is more easy to accomplish multi-output production process, meanwhile in the case of the econometric approach it is possible consider error terms (although in the DEA approach much is doing done).[ (Olesen.O.B., et al., 2016)]. Inside the DEA approach, some author noted that the DEA approach have some

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<sup>1</sup> The approach refer to the relative efficiency. In other words the efficiency of a production process is mesasured relatively to a benchmark.

weakness that can misleading the efficiency measurement [among others (Daraio, et al., 2008)]. In particular some of them noted that the DEA do not allow to see inside the production process, modeling it as a “black box” that transform inputs in outputs<sup>2</sup>. Different authors, following this observation developed different approaches/models to modeling the internal structure of the DMU inside the DEA approach as well as proposed several formulas/approach to measure its efficiency in the case of basic model with two stages as well as in the case of more than two stages [ among others (Fa`re, et al., 1995); (Fa`re, et al., 1996a); (Fa`re, et al., 1996b); (Kao, et al., 2008); (Liang, et al., 2006); (Liang, et al., 2008)] with different extensions [among others (Chen, et al., 2010 b); (Premachandra, et al., 2012), (Castelli, et al., 2004)]. Inside this literature the consideration of the internal structure in the case of health care services it has been also considered [among others (Chilingerian, et al., 2004)] as well as in others more sectors [ i.e. (Kao, et al., 2008) apply NDEA in non-life insurance companies, (Chen, et al., 2004) in the bank branch, (Sexton, et al., 2003) at major league baseball and so on]. The objective of the paper is to modeling the internal structure of a production process with three interdependent subprocess. At this end, we take as a cue the relational Network Data Envelopment Analysis (NDEA) model proposed in (Pinto, 2016) where the author modeling and measure the efficiency of the hospital acute care production process. In particular, here, differently to (Pinto, 2016) will have a relational model with three stages corresponding three different activity runned in the case of acute care in the hospital setting. In particular we are assuming that the hospital acute care provides the medical activity, the rehabilitative activity, and the assistance activity. The consideration of a third activity (rehabilitative) relatively at the two (medical and assistance) considered in (Pinto, 2016) require to reconsider the relationship among these three activities, as well as will produce a different functioning of the process of the hospital care of the acute. This allow us to build a more general NDEA model to apply in others sectors/activities. Once build the relational NDEA model we propose, also, a novel strategy to estimate the efficiency of the its parties. The paper is structured as follow: in the section 2 we modeling graphically the internal structure of a production process with three stages (three subprocess), and describe its functioning (subsection 2.1). In the section 3 we formulate our relational NDEA model (subsection 3.1) and the way to calculate the relative efficiency of its subprocess (subsection 3.2), in the section 4 we apply the relational NDEA model expanding the model in (Pinto, 2016). Finally in the section 5 we show discussion and conclusions.

## 2. Modeling a production process considering its internal structure with three stages

In this section, we propose a relational model that describe the hypothetical functioning of a production process with three stages using as example the production process of the acute care in hospitals proposed in (Pinto, 2016). Our NDEA model formulation will be showed in the following section 3 as well as a new (according to our knowledge) efficiency measurement strategy for the whole process, its parts and the aggregate efficiency will be proposed.

### 2.1 The description of the functioning of the process according to our relational model

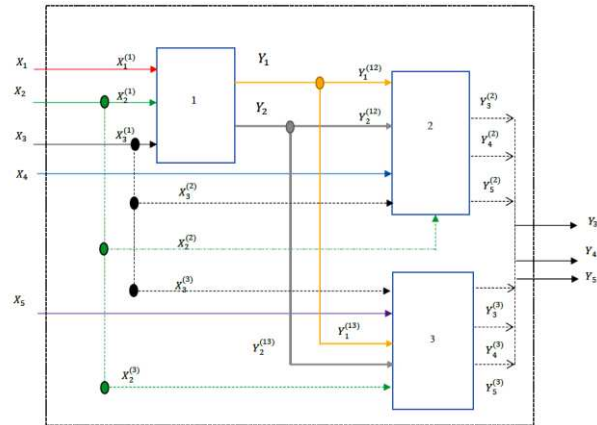
The production process proposed here is modeled as system with three sub-process interconnected (see Figure 1). An additional variable can be considered as a “common” variable using the (Pinto, 2016) language, that provided services all the stages without the possibility to be “shared” among them (i.e. the administrative staff)<sup>3</sup>.

*Figure 1 System with three stages*

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<sup>2</sup> This is more an advances in the DEA modeling than a weakness.

<sup>3</sup> Here we no consider this variable.



To explain the functioning of the process in the Figure 1 above we use the example of the hospital acute care service in (Pinto, 2016). According to the model in the Figure 1 the hospital acute care production process consider three activities: the medical activity (developed with the subprocess 1), the rehabilitative activity (developed with the subprocess 3) and the assistance activity (developed with the subprocess 2)<sup>4</sup>. The rehabilitative services are provided for surgical patients after a surgical intervention (yellow path) and/or during the inpatient days-on-hospital (grey path) after received medical care (to the stage 1)<sup>5</sup>. All the stages requiring the use of beds (green path) but differ in terms of personnel staff involved. In fact, the first stage (stage 1 in the Figure 1) (in others words the medical activity) is conducting by medical-technical personnel staff ( $x_3^{(1)}$ ) and physicians ( $x_1^{(1)}$ ), the assistance activity (the second stage, stage 2 in the Figure 1) requiring medical-technical staff ( $x_3^{(2)}$ ) and nurses ( $x_4$ ), finally the rehabilitative activity is accomplished by rehabilitative staff ( $x_5$ ) and medical-technical staff ( $x_2^{(3)}$ ) and receive as others inputs a proportion of the first stage outputs ( $y_1^{(13)}, y_2^{(13)}$ ). The medical-technical staff became, as the beds ( $x_2^{(1)}; x_2^{(2)}; x_2^{(3)}$ ) a shared variabls. The administrative staff offer support to the whole process, for example in the admission phase (before whole process start) and in the discharges phase (later the process end). As we can see the surgical interventions ( $y_1^{(12)}$ ) and the days-on-hospital ( $y_2^{(12)}$ ) are the outputs of the of the first sub-process and the inputs for the remaining two sub-process (intermediate variables) This mean that the core stage of the process is the stage 1. If no medical activity is provided the process cannot be started (unless we will treat the rehabilitative services indpendently as will happen in the block approach proposed below in the subsection 3.2). The assistance activity and the rehabilitative activities will finish when inpatient will be trasformed in discharged ( $y_3, y_4, y_5$ )<sup>6</sup>.

### 3. The efficiency measurement

<sup>4</sup> For the production of others services or goods we will have different activities with differents inputs and outputs. We can think for example to apply the model developed in the paper to modeling a simplified version of the wine production with the following three stages: stage 1-> harvesting, crushing, pressing, stage 2 ->fermentation, stage 3 (for some type of wine)-> deraspaturaing, with the pressed material as intermediate variable and as final outputs three types of wines: rosè (without deraspaturaing)+ red and blank (with deraspaturaing). A proportion of the pressed manterial go to the third stage to be deraspaturaing and became red and blank wine.

<sup>5</sup> This mean that is not considered the deliver of rehabilitative services for outpatients. In terms of our model this mean add an external inputs to the rehabilitative stage (stage 3 in the Figure 1).

<sup>6</sup> In the model with administrative staff, here do not treated, the assistance activity and the rehabilitative activities will finish when inpatient will be trasformed in discharged trough the delivery of adminstrative services by the administrative staff. This precisation is relevant to the functioning of the process but irrilevant for the relative efficiency measurement.

Inside the OR and MS approach the DEA it has been extensively used to modeling the production process [(Zhu, 2009); (Ozcan, 2008)]and measuring the performances of different type of Decision Making Units (DMU) [for a review of DEA applications see i.e. (Seiford, 1996); (Cooper, et al., 2007); (Cook, et al., 2009); (Liu, et al., 2013)]. However, in the DEA approach the internal structure of a DMU is not considered. To consider the internal structure of a DMU advanced DEA models should be considered[among others (Castelli, et al., 2010); (Lewis, et al., 2004); (Kao, 2009(a)); (Kao, 2014)]. In this paper, according to the DEA classification in (Castelli, et al., 2010), we developed a combination between a shared model with a network model (see Figure 1). In the following two sub-sections we will show the NDEA formulation (subsection 3.1) and propose a strategy to measure the aggregate efficiency (sub-section 3.2) using a “blocks“ trasformation.

### 3.1 The DEA model

(Charnes, et al., 1978) proposed a technique to aggregating the outptus in a virtual outputs and the inputs in a virtual inputs and use the ratio virtual output/virtual input to represent the relative efficiency of a production units (named Decision Making Units- DMU). In its dual formulation the technique envelop the observations by production function. The technique was named Data Envelopment Analysis (DEA). Since the functional form need not be specificated it is a non parametric approach. So, to measure the performance applying the multiplier formulation of the model we obtain the following linearized input program (after Charnes transformation):

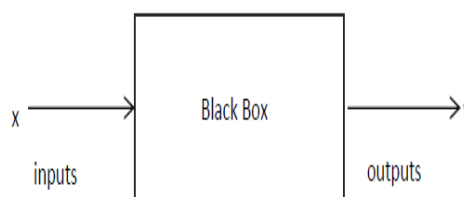
$$\begin{aligned}
 & \max \sum_{r=1}^s u_r Y_{ro} \\
 & \text{s. t. } \sum_{i=1}^m v_i X_{io} = 1 \quad , \\
 & \sum_{r=1}^s u_r Y_{rk} - \sum_{i=1}^m v_i X_{ik} \leq 0 \quad (1) \\
 & u, v \geq 0
 \end{aligned}$$

Once solved the program (1) the optimal solution  $u^*$  ,  $v^*$  are obtained. So, the efficiency will be:

$$\sum_{r=1}^s u_r^* Y_{ro}$$

The model above is a DEA “black box” model which is graphically showed in the Figure 2 below.

*Figure 2 DEA black box*



In the following subsection we will show the NDEA models and two techniques to conduct the relative efficiency measurement for the systems (organization/production process) and its parts (divisions/stages) displayed in the Figure 1 above.

### 3.2 The NDEA models formulation

In this section we formulate a relational NDEA model to calculate the efficiency of the process in Figure 1. The efficiency measurement of its subprocess will be showed in the subsection (3.3) where we will use two ways to do this, one of this, according our knowledge, we believe to be new and never adopted. Assuming Constant Return to Scale (CRS) the corresponding input oriented multiplier relational NDEA model for the process displayed in the Figure 1 above [ (Kao, 2017)]<sup>7</sup> will be:

$$\begin{aligned}
 & \max \quad v_1 Y_3 + v_2 Y_4 + v_3 Y_5 \\
 & s. t. \quad u_1 X_1 + u_2 X_2 + u_3 X_3 + u_4 X_4 + u_5 X_5 = 1 \\
 & (w_1 Y_1 + w_2 Y_2) - (u_1 X_1^1 + u_2(1 - \alpha_1 - \beta_1) X_2^1 + u_3(1 - \alpha_2 - \beta_2) X_3^1) \leq 0 \quad I \text{ sub} \quad (\text{model 1}) \\
 & (v_1 \delta_1 Y_3^{(2)} + v_2 \delta_2 Y_4^{(2)} + v_3 \delta_3 Y_5^{(2)}) - (w_1(1 - \gamma_1) Y_1^{(12)} + w_2(1 - \gamma_2) Y_2^{(12)} + u_4 X_4 + u_2 \alpha_1 X_2^{(2)} + u_3 \alpha_2 X_3^{(2)}) \leq 0 \quad II \text{ sub} \\
 & (v_1(1 - \delta_1) Y_3^{(3)} + v_2(1 - \delta_2) Y_4^{(3)} + v_3(1 - \delta_3) Y_5^{(3)}) - (u_2 \beta_1 X_2^{(3)} + u_3 \beta_2 X_3^{(3)} + u_5 X_5 + w_1 \pi_1 Y_1^{(13)} + w_2 \pi_2 Y_2^{(13)}) \leq 0 \quad III \text{ sub} \\
 & (v_1 Y_1 + v_2 Y_2 + v_3 Y_3) - (u_1 X_1 + u_2 X_2 + u_3 X_3 + u_4 X_4 + u_5 X_5) \leq 0 \quad \text{system}
 \end{aligned}$$

Where:

$X_1, X_2, X_3, X_4, X_5$ = system resources

$Y_3, Y_4, Y_5$ = outputs system

$X_1^{(1)}, X_2^{(1)}, X_3^{(1)}$ = resources I sub-process

$Y_1, Y_2$ = outputs I sub- process

$Y_1^{(12)}, Y_2^{(12)}$ = relational resources between the I and the II sub-process

$Y_1^{(13)}, Y_2^{(13)}$ = relational resources between the I and the III sub-process

$X_2^{(2)}, X_3^{(2)}$ =shared inputs resources between the I and the II sub-process

$X_4$ =exogenous resources II sub-process

$Y_3^{(2)}, Y_4^{(2)}, Y_5^{(2)}$ = outputs II sub-process

$X_5$ = resources III sub-process

$X_2^{(3)}, X_3^{(3)}$ = shared resources between I and III sub-process

$Y_1^{(13)}, Y_2^{(13)}$ = shared outputs resources between I and III sub-process

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<sup>7</sup> In his book (Kao, 2017) shoe how in the network DEA model the efficiency measurement can be conduct using three model as in the counter part DEA model: 1) multiplier form ,2) envelopment form and 3) slacke-based form.

$Y_3^{(3)}, Y_4^{(3)}, Y_5^{(3)}$  = outputs third sub-process

$\alpha_1, \alpha_2$  = proportion of the shared inputs variables  $X_2^2, X_3^2$  respectively

$\beta_1, \beta_2$  = proportion of the shared inputs variables  $X_2^3, X_3^3$  respectively

$\gamma_1, \gamma_2$  = proportion of the shared intermediate variables  $Y_1^{(12)}, Y_2^{(12)}$  respectively and

$\pi_1, \pi_2$  = proportion of shared intermediate variables between the I and III subprocess  $Y_1^{(13)}, Y_2^{(13)}$  respectively

$\delta_1, \delta_2, \delta_3$  = proportion of the shared outputs variables  $Y_3^{(2)}, Y_4^{(2)}, Y_5^{(2)}$  and  $(1 - \delta)$  the proportion of,  $Y_3^{(3)}, Y_4^{(3)}, Y_5^{(3)}$

With this formulation the same inputs and outputs will receive the same weights [ (Kao, 2009(a))]. The operation of each process is described with the constraints in the model 1. For example the constraints sub1 indicate the operations of the first subprocess. The constraint sub 2 consider the operations of the second subprocess, and so on. The relational nature of the model 1 is that the outputs of the first subprocess ( $Y_1, Y_2$ ) receive the same weights ( $w_1, w_2$ ) of the relational variables that connect it with the second subprocess ( $Y_1^{(12)}, Y_2^{(12)}$ ) and third subprocess ( $Y_1^{(13)}, Y_2^{(13)}$ ). So, as stated in others parts in the paper the same variables (in this case  $Y_1$  and  $Y_2$ ) receive the same weights. The proportion assigned to the variables of each subprocess can be differently defined [ (Kao, 2017)]. Here we assigned a fixed proportion (i.e.  $\alpha_1, \alpha_2$  for the variables  $X_2^2, X_3^2$ ) without any specific intention. This latter step (the assignment of the proportions) is of crucial interest for the purposes of policy indications.

### 3.3 The efficiency measurement: two approaches

According to the relational network approach [ (Kao, 2009(a))] once solved the model 1 above the efficiency of the system ( $E_{sys}$ ) is given by :

$$E_{sys} = \frac{v_1^* Y_3 + v_2^* Y_4 + v_3^* Y_5}{u_1^* X_1 + u_2^* X_2 + u_3^* X_3 + u_4^* X_4 + u_5^* X_5} = v_1^* Y_3 + v_2^* Y_4 + v_3^* Y_5 \quad (\text{formula 1})$$

Meanwhile the efficiency of the subprocess will be produced by its constraints as follow:

$$E_I = \frac{w_1^* Y_1 + w_2^* Y_2}{u_1^* X_1 + u_2^* (1 - \alpha_1 - \beta_1) X_2 + u_3^* (1 - \alpha_2 - \beta_2) X_3} \quad (\text{formula 2})$$

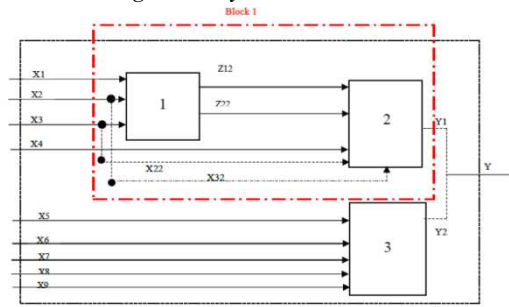
$$E_{II} = \frac{v_1^* \delta_1 Y_3^{(2)} + v_2^* \delta_2 Y_4^{(2)} + v_3^* \delta_3 Y_5^{(2)}}{u_4 X_4 + w_1 \gamma_1 Y_1^{(12)} + w_2 \gamma_2 Y_2^{(12)} + u_2 \alpha_1 X_2^2 + u_3 \alpha_2 X_3^2} \quad (\text{formula 3})$$

$$E_{III} = \frac{v_1^* (1 - \delta_1) Y_3^{(3)} + v_2^* (1 - \delta_2) Y_4^{(3)} + v_3^* (1 - \delta_3) Y_5^{(3)}}{u_5^* X_5 + u_3^* \beta_2 X_3^{(3)} + u_2^* \beta_1 X_2^{(3)} + w_2^* \pi_2 Y_2^{(13)} + w_1^* \pi_1 Y_1^{(13)}} \quad (\text{formula 4})$$

Variables with asterisk indicate the optimal value for the weights once solved the model 1. As we can see in the formulas 2,3,4 the weights are the same for the same variables. In the case of unstructured model, (Kao, 2009(a)) in his work propose to express a general system as a parallel structure with a series of subsystems with a dummy processes. According our opinion the introduction of a dummy processes is a good solution but not the only. To estimate the relative efficiency of an unstructured system and its subprocess we propose to build internal blocks combining the stages of the system without introducing dummy process. In this case, for the process in the Figure 1 above, we build one block (Block 1) using the subprocess 1 and 2 (see Figure 3). In this case will have the following trasformed system:



Figure 3 System with block



The Block 1 internally is a well structured system [according to (Kao, 2009(a));(Kao, 2014)], in particular would be a series configuration with shared inputs variables [ (Kao, 2017)]. To build this block we assumed that relatively to the original system model ( see Figure 1) it possible to assign to each sub-process/block own independent resources eliminating the link between them (in particular the inputs sharing condition with the stage 3). In this case the approach proposed here conducted to modeling the original system with a block (block 1) and a stage with sharing outputs. This strategy would avoid the introduction of the dummy subprocess in the case of unstructured model with three stages. This solution, according our opinion, can improve the interpretation and the measurement of the efficiency of the system and its subparts. In fact once introduced the block 1 in our trasformation will have that the efficiency of the block 1 will be calculated as a structured series network model, and the efficiency of the third subprocess, without shared outputs with the block 1,will be calculated as an indipendent DEA model once assigned to it the proportion of output produced. This strategy beyond to the ease efficiency measurement is of interest to managerial or policy objectives. For example, can happen, that inside a system two subsystems cannot be separate for technical motivation or others motivations. As can happen in the case of hospital ordinary acute care (Harris, (Autumn,1977)). Where don't have sense to consider assistance activity without medical activity for acute ordinary inpatient and hospital medical care whitout followed to the assistance activity. While may be of interest, by organization or policy point of view, to keep the rehabilitation services separate from the rest of the hospital services. A characteristic of our proposal is based on the possibilities to consider the variables of the subsystem as indipendent. In other words, for example, instead to consider the beds as shared variables, as happen in the relational model, we consider the beds of the first and the third subprocess as differents inputs. The immediate implication of this, relatively to the relational model, is that beds and medical staff variables of the production process treated here will receive in the transformed system (Figure 2) differents weights. So, the correspondig efficiency measurement will require to solve first the following relational NDEA model for the Block 1:

$$\begin{aligned}
 & \max v_1 \alpha Y_1 \\
 & \text{s. t. } u_1 X_1 + u_2 X_2 + u_3 X_3 + u_4 X_4 = 1 \quad (\text{model 2}) \\
 & (w_1 Z_{12} + w_2 Z_{22}) - (u_1 X_1 + u_2 \sigma_1 X_2 + u_3 \sigma_2 X_3 + u_4 X_4) \leq 0 \\
 & v \alpha Y_1 - (w_1 Z_{12} + w_2 Z_{22} + u_2 (1 - \sigma_1) X_2 + u_3 (1 - \sigma_2) X_3 - u_4 X_4) \leq 0 \\
 & v_1 Y_1 - (u_1 X_1 + u_2 X_2 + u_3 X_3 + u_4 X_4) \leq 0
 \end{aligned}$$

Where  $\sigma_1, \sigma_2$  are the proportions of the variables  $X_2$  and  $X_3$  respectively assigned to the first subprocess and  $(1 - \sigma_1)$  and  $(1 - \sigma_2)$  the proportions of the same variables assigned to the second subprocess.  $\alpha$  is the proportion of the variable  $Y_2$  produced to the block 1, relatively to the whole output produced by the system  $Y = Y_1 + Y_2$  (see Figure 2). To the model 2 we will obtain the following optimal weights:  $v_1^*, u_1^*, u_2^*, u_3^*, u_4^*$ . So, the efficiency of the block 1 will be:

$$E_{Block1} = \frac{v_1^* \alpha Y1}{(u_1^* X1 + u_2^* X2 + u_3^* X3 + u_4^* X4)} = v_1^* \alpha Y1 \quad (\text{formula 5})$$

Later we will solve the following standard DEA model for the remaining subprocess (here the subprocess 3):

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$$\begin{aligned} & \max v_2 \beta Y2 \\ \text{s. t.} \quad & u_5 X_5 + u_6 X_6 + u_7 X_7 + u_8 X_8 + u_9 X_9 = 1 \quad (\text{model 3}) \\ & v_2 \beta Y2 - (u_5 X_5 + u_6 X_6 + u_7 X_7 + u_8 X_8 + u_9 X_9) \leq 0 \end{aligned}$$

To the model 3 we will obtain the following optimal values:  $v_2^*, u_5^*, u_6^*, u_7^*, u_8^*, u_9^*$ . So, the efficiency of the third subprocess will be:

$$E_{III} = \frac{v_2^* \beta Y2}{u_5^* X_5 + u_6^* X_6 + u_7^* X_7 + u_8^* X_8 + u_9^* X_9} = v_2^* \beta Y2 \quad (\text{formula 6})$$

The efficiency of the whole subprocess can be calculate using the weighted additive efficiency decomposition [ (Chen, et al., 2009b)] as follow:

$$E_{sysblock} = \tau_1 E_{block} + \tau_2 E_{III} \quad (\text{formula 7})$$

Where  $\tau_1 \geq 0, \tau_2 \geq 0$  with  $\tau_1 + \tau_2 = 1$ , reflect the importance of the subprocess/block in the efficiency measurement. This latter approach, that used the blocks transformation is different to the relational approach to the fact that, the variable of the subprocess and the variables of block 1 are treated as not relational variables. In fact, as stated above, we have different weights for each inputs subprocess variables. So, for example the variable X2 and X5 can represent the same resource (i.e. beds in this example) but are treated as different variables with own weights. This can be of same utility in some situations where for some parts of the whole subprocess exist technological, organizational or/and legislative constraints .

#### 4. The application to the hospitals

The efficiency measurement in the health care/hospitals setting when its internal structure is considered is relatively recent.[i.e. (Chilingerian, et al., 2004); (Kawaguchi, et al., 2014); (Pinto, 2016)]. Chilingerian et al. 2004 consider a two stage process in measuring the physicians care and apply two separate DEA. The first stage has as inputs registered nurses, medical supplies, and capital and fixed costs. These inputs generate the outputs as patient days, quality of treatment, drugs dispensed, among others. These first stage outputs are the inputs of the second stage to generate as outputs research grants, quality patients, and quantity of individual trained, by speciality. Kawaguchi et al 2014 evaluate the policy effects of the health reform in Japan on the hospital efficiency considering this latter as organizations with two internal heterogeneous organizations. In particular the authors apply the dynamic-network data envelopment analysis. Pinto 2016 consider a two stage process in the hospitals acute care applying the network DEA approach to estimates the relative efficiency of it. In Pinto,2016 the second stage has an exogenous inputs conferring the non linearity to the model. In this paper we proposed in the subsection 3.2, according our opinion, a new approach in the case of a three stages process. In this section we apply it to the hospital acute care services adding a third process at the process in (Pinto, 2016). The variables used here are the same in (Pinto, 2016) (see Table 1)

*Table 1. Hospital acute care's production process variables*

<b>Relational model</b>
-------------------------

<i>Inputs</i>	<i>Outputs</i>	<i>Relational variables</i>
Physicians	Ordinary discharges	Surgical interventions
Ordinary beds	Day-hospital discharges	Days-on hospitals
Day-hospital beds	Surgical discharges	Shared resources
Day-surgery beds		
Nurses (second sub-process)		
Medical-technical staff (not included)		
Rehabilitative staff		

The role of the some variables inside the relational model will depend to how the production process will be modeled. Here, the variables of the relational NDEA model in the case of hospitals acute care production process with three stages as in the Figure 1 above will be:

$X_1, X_2, X_3, X_4, X_5$ = system resources: physicians, nurses, beds, rehabilitative staff, medical-technical-staff

$Y_3, Y_4, Y_5$ = outputs system:ordinary discharges, day-hospital discharges, surgical discharges, respectively

$X_1^{(1)}, X_2^{(1)}, X_3^{(1)}$ = resources of the I sub-process:physicians, beds, medical-technical-staff, respectively

$Y_1, Y_2$ = outputs of the I sub- process :surgical interventions, days on hospitals, respectively

$Y_1^{(12)}, Y_2^{(12)}$ = relational resources between the I and the II sub-process:surgical interventions, days on hospitals, respectively

$Y_1^{(13)}, Y_2^{(13)}$ = relational resources between the I and the III sub-process:surgical interventions, days on hospitals, respectively

$X_2^{(2)}, X_3^{(2)}$ =shared inputs resources between the I and the II sub-process (beds, medical-technical-staff)

$X_4$ =exogenous resources of the II sub-process:nurses, respectively

$Y_3^{(2)}, Y_4^{(2)}, Y_5^{(2)}$ = outputs of the II sub-process: ordinary discharges, day-hospital discharges,surgical discharges, respectively

$X_5$ = resources of the III sub-process: rehabilitative staff , respectively

$X_2^{(3)}, X_3^{(3)}$ ,= shared resources between I and III sub-process: beds, medical-technical-staff , respectively

$Y_1^{(13)}, Y_2^{(13)}$ = shared outputs resources between I and III sub-process: surgical interventions, patients days, respectively

$Y_3^{(3)}, Y_4^{(3)}, Y_5^{(3)}$ = outputs of the third sub-process:ordinary discharges, day-hospital discharges, surgical discharges, respectively

$\alpha_1, \alpha_2$ =proportion of the shared inputs variables  $X_2^{(2)}, X_3^{(2)}$  respectively

$\beta_1, \beta_2$ =proportion of the shared inputs variables  $X_2^{(3)}, X_3^{(3)}$  respectively

$\gamma_1, \gamma_2$ = proportion of the shared intermediate variables  $Y_1^{(12)}, Y_2^{(12)}$  respectively and

$\pi_1, \pi_2$ = proportion of shared intermediate variables between the I and III subprocess  $Y_1^{(13)}, Y_2^{(13)}$  respectively

$\delta_1, \delta_2, \delta_3$ =proportion of the shared outputs variables  $Y_3^{(2)}, Y_4^{(2)}, Y_5^{(2)}$  and  $(1-\delta)$  the proportion of  $Y_3^{(3)}, Y_4^{(3)}, Y_5^{(3)}$

As noted, differently to (Pinto, 2016) here we added a third subprocess to modeling the rehabilitative activity using as dedicated variable the rehabilitative staff.( see Table 1). This latter variable characterizing the third subprocess in the model (lacking in (Pinto, 2016)). Solving the model 1 and applying the formulas 1,2,3,4

using data on these variables we will have the following optimal weights (additional file1 .xlsx ) and the following relative efficiencies (see Table 2 below for its descriptive statistics).

*Table 2 Descriptive statistics of NDEA relational efficiency and its subprocess*

Statics	Relational efficiency (formula 1)	Esub1 (formula 2)	Esub2 (formula 3)	Esub3 (formula 4)	Eaggr (Esub1*Esub2*Esub3)
nbr.val	554,0000	552,0000	554,0000	552,0000	552,0000
nbr.null	2,0000	0,0000	2,0000	0,0000	0,0000
nbr.na	0,0000	2,0000	0,0000	2,0000	2,0000
min	0,0000	0,0047	0,0000	0,0485	0,0002
max	0,9996	1,0000	1,0000	1,0000	1,0000
range	0,9996	0,9953	1,0000	0,9515	0,9998
sum	342,7996	366,2543	372,5293	335,0617	170,6967
median	0,6253	0,6794	0,6741	0,6047	0,2740
mean	0,6188	0,6635	0,6724	0,6070	0,3092
SE.mean	0,0078	0,0067	0,0080	0,0079	0,0085
CI.mean.0.95	0,0154	0,0131	0,0158	0,0155	0,0167
var	0,0341	0,0244	0,0358	0,0344	0,0397
std.dev	0,1846	0,1563	0,1893	0,1856	0,1992
coef.var	0,2983	0,2356	0,2815	0,3057	0,6441
skewness	-0,4455	-0,5014	-0,5975	-0,1548	1,1992
skew.2SE	-2,1463	-2,4112	-2,8784	-0,7446	5,7670
kurtosis	0,7708	1,1507	0,8864	0,5645	1,6994
kurt.2SE	1,8599	2,7718	2,1389	1,3597	4,0933
normtest.W	0,9735	0,9744	0,9636	0,9766	0,9155
normtest.p	0,0000	0,0000	0,0000	0,0000	0,0000

Legend: ndr.var:number of observations; nrr.null: number of null values; nbr.na:number of missing value; min;max;range;sum: sum of all non-missing values ;media;mean;SE.mean:standard error on the mean ; CI.mean.:the confidence interval of the mean at the p level; var;; stad.var;coef.var:variation coefficient defined as the standard deviation divided by the mean ;skewness:skewness coefficient ;skew.2SE:its significant criterium ( if skew.2SE > 1, then skewness is significantly different than zero), ;kurtosis:kurtosis coefficient ;kurt.2SE:its significant criterium;normtest.W:statistic of a Shapiro-Wilk test of normality ;normtest.p:its associated probability .

Instead, adopting the other model above (model 2) we will have the following variables:

X1,X2,X3,X4= block 1 resources: physicians, beds,, medical-technical-staff, nurses, respectively  
Y1= block 1 outputs:ordinary discharges, day-hospital discharges, surgical discharges, respectively  
Z11,Z22= intermediate varibels block 1: surgical interventions, days on hospitals, , respectively  
X22,X32= block 1shared resources:beds,, medical-technical-staff, respectively

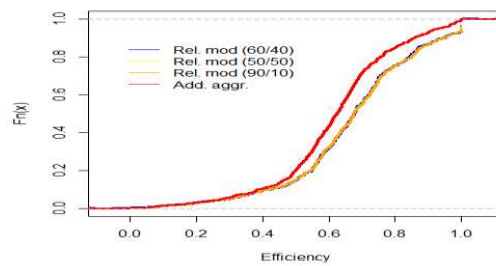
Solving the model 2and 3 and applying the formulas 5,6,7 we will have the following efficiencies scores (see Table 2) and optimal weights (additional file2 and 3 .xlsx):

*Table 3 Descriptive statistics of system efficiency with block and block efficiency*

Statistics	Esysblock1 (formula 7)	Esysblock1a (formuma 7)	Esysblock1b (formula 7)	Eblock1 (formula 5)	effstage3 (formula 6)
nbr.val	554,0000	554,0000	554,0000	554,0000	554,0000
nbr.null	2,0000	2,0000	2,0000	2,0000	2,0000
nbr.na	0,0000	0,0000	0,0000	0,0000	0,0000
min	0,0000	0,0000	0,0000	0,0000	0,0000
max	1,0000	1,0000	1,0000	1,0000	1,0000
range	1,0000	1,0000	1,0000	1,0000	1,0000
sum	371,5069	372,2177	369,3743	368,6634	375,7720
median	0,6757	0,6749	0,6720	0,6700	0,6821
mean	0,6706	0,6719	0,6667	0,6655	0,6783
SE.mean	0,0085	0,0085	0,0085	0,0085	0,0088
CI.mean.0.95	0,0167	0,0167	0,0167	0,0167	0,0174
var	0,0399	0,0401	0,0399	0,0401	0,0433
std.dev	0,1997	0,2003	0,1997	0,2004	0,2081
coef.var	0,2978	0,2982	0,2996	0,3011	0,3068
skewness	-0,5775	-0,5760	-0,5532	-0,5336	-0,5319
skew.2SE	-2,7823	-2,7749	-2,6653	-2,5704	-2,5626
kurtosis	0,6047	0,5757	0,6106	0,5927	0,3847
kurt.2SE	1,4593	1,3893	1,4733	1,4302	0,9284
normtest.W	0,9642	0,9644	0,9648	0,9648	0,9602
normtest.p	0,0000	0,0000	0,0000	0,0000	0,0000

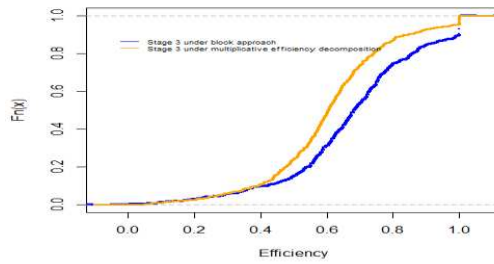
In the Table 2 the additive efficiency aggregation (formula 7) it has been calculate using different values of  $\tau$ . In particular : Esysblock1 consider  $\tau_1 = 0.6, \tau_2 = 0.4$ , Esysblock1a  $\tau_1 = 0.5, \tau_2 = 0.5$  and Esysblock1b  $\tau_1 = 0.9, \tau_2 = 0.1$ . To compare the efficiencies of the two models (model 1 relational NDEA, and model 2 network system with block) we plot the empirical cumulative distribution functions (see Figure 4),also.

Figure 4 Empirical cumulative distribution of efficiency scores model 1 and 2



At the same way we compare the efficiencies of the subprocess 3 (see Figure 5).

Figure 5 Empirical cumulative distribution of model 1 and 2 of third subprocess efficiency scores



The blue curve is the empirical cumulative distribution function of the efficiency score of the third stage calculate with a DEA standard model in line with the block approach above (formula 6). Meanwhile the orange curve is the efficiency of the subprocess three calculate using the multiplicative decomposition approach in the relational NDEA model (formula 4). As we can note the two functions are very different from each other. This is the effect of different optimal weights for the same variables. In other words for example the optimal weight for the medical technical staff in the relational model is always the same, whether we consider the first subprocess that the third. In the case of block approach despite the fact the third subprocess became independent to the input point of view to the first subprocess the optimal weight for the variable medical-technical staff differ according to which we consider the first or third subprocess. Despite the fact the optimal weights in this approach (DEA and NDEA) has evident policy values [ (Smith, et al., 2005)], the two approach produce different policy considerations in general and for the third subprocess here. An useful thing is to calculate the descriptive statistics of all the efficiency scores of the third subprocess (see Table 4)

*Table 4 Efficiency scores of the third subprocess under model 1 and model 2*

Statistics	effstage3 (formula 6 )	Esub3 (formula 4)
nbr.val	554,0000	552,0000
nbr.null	2,0000	0,0000
nbr.na	0,0000	2,0000
min	0,0000	0,0485
max	1,0000	1,0000
range	1,0000	0,9515
sum	375,7720	335,0617
median	0,6821	0,6047
mean	0,6783	0,6070
SE.mean	0,0088	0,0079
CI.mean.0.95	0,0174	0,0155
var	0,0433	0,0344
std.dev	0,2081	0,1856
coef.var	0,3068	0,3057
skewness	-0,5319	-0,1548
skew.2SE	-2,5626	-0,7446
kurtosis	0,3847	0,5645
kurt.2SE	0,9284	1,3597
normtest.W	0,9602	0,9766

normtest.p	0,0000	0,0000
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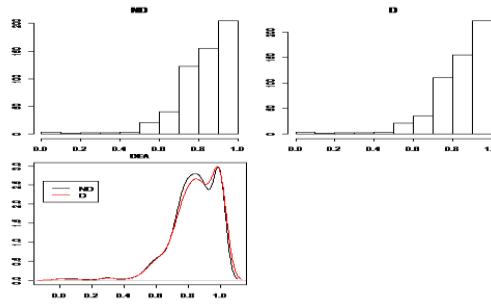
Although the Table 4 outline a little difference in the mean of the two process their distribution is significantly different as we can see in the Figure 4. In fact the efficiency scores empirical distribution function of the third stage calculated under the multiplicative efficiency decomposition is more concave than the those calculate in the case of block approach (subsection 3.2). The DEA efficiency score (1) are in Table 5 below.

Table 5 DEA efficiency score: the black box performance measurement

Statistics	DEA-D	DEA-ND
nbr.val	554	554
nbr.null	2	2
nbr.na	0	0
min	0	0
max	1	1
range	1	1
sum	464,7384	469,1283
median	0,857498	0,865461
mean	0,838878	0,846802
SE.mean	0,006275	0,006296
CI.mean.0.95	0,012325	0,012367
var	0,021812	0,02196
std.dev	0,14769	0,14819
coef.var	0,176057	0,174999
skewness	-1,69626	-1,7123
skew.2SE	-8,17169	-8,24899
kurtosis	5,692925	5,578384
kurt.2SE	13,73721	13,46082
normtest.W	0,864577	0,855679
normtest.p	1,77E-21	4,02E-22

The column DEA-D refer to the DEA score efficiency with all discretional inputs, while the column DEA-ND refer DEA efficiency scores in the case of not discretional inputs. In this case we posed the variables nurse as not discretional as example. The effect of the non discretional assumption, in terms of performance management, can be observed on the values of the descriptive statistic in the Table 5 above and in the histogram and empirical cumulative distributoin function of the DEA efficiency score in the Figure 6 below.

Figure 6 Empirical cumulative distributions DEA scores and histograms



## 5. Discussion and conclusions

The economic modeling of a production process is very often conducted using the production function approach, meanwhile the use of econometric models allow to measure its efficiency as happens for example in the case of SFA [ (Battese, et al., 1977)]. In other cases the estimation of the production function and consequent measurement of the efficiency of the production process is conducted using models mathematically founded as happens in the case of DEA [ (Cooper, et al., 2007); (Cooper, et al., 2007)]. All these ways to modeling and measure the efficiency of a production process do not allow to think to the production process as a system composed of different parts linked among them. Not a long time ago, some authors introduced the idea to modeling the production process as a system of parts interconnected [ (Fa`re, et al., 1996a); (Fa`re, et al., 1996b)] and later great progress has been made in this direction as happened in [ (Kao, 2014); (Kao, 2009(a)); (Kao, 2017)] that introduced two basic models: a series model and a parallel model. Here, we modeled a production process as a system of three subprocess/stages interconnected among them (see Figure.1). This model has been applied to the hospital acute care production services overcoming the conceptualization in (Pinto, 2016). Differently to (Pinto, 2016) the hospital acute care production process proposed here considers in addition to the medical and assistance activity the rehabilitative activity as an acute hospital of treatment activities. This offered us the opportunities to modeling a process with three stages using the relational NDEA model to measure its efficiency. However, in addition to the multiplicative efficiency decomposition we propose an approach with blocks. In this latter case we do not apply the relational NDEA approach to estimate the relative efficiency. Generating with our approach, according to our opinion, evidences and useful policy implications. The model (model 1) is characterized by intermediate flows (network structure), shared variables (shared model) and exogenous variables for one of the subprocesses. One variant, here not considered, can use exogenous variables for the whole process to give multi-stage nature to the model [ (Kao, 2017)]. The efficiency of the relational model has been calculated via program 1. Instead, the efficiency of its parts is obtained following two ways. The first is the multiplicative decomposition efficiency, according to, once obtained the optimal weights to the program 1 the weights are applied to calculate the efficiency of the three stages following the formulas 1,2,3,4. The second way proposed consists in isolating inside the process a block (subsection 3.3). This approach has been proposed, according to our opinion, to improve the interpretation of the efficiency results when the internal structure of a unstructured system is considered. In fact, in this latter approach the efficiency of the system will be obtained using the weights additive efficiency aggregation. In this way it is possible to assign to the block a weight that reflects the importance of it inside the process. The block approach can be useful in the case of policy objectives, also. The paper showed the application of the model in the case of the hospital services. In this latter case the “block” strategy appears very useful, despite the fact that often it is convenient to treat two sub-parts together. The treatment of the process via multiplier relational model required to use the same weights for the resources independently to the presence of subparts [ (Kao, et al., 2008); (Kao, 2009(a))]. In other words an intermediate variable presents the same weight both when it is considered as an output of a subprocess and an input of another subprocess. Concluding we believe that the paper contains two innovative parts: the first can be allocated inside the efficiency measurement with the DEA approach in the hospital sector, and consists in



modeling the internal structure of the hospital acute care production process with three subprocess, the second, that can be allocated inside the efficiency measurement in the case of general DEA literature in the case of network structure consideration, consist in the proposal of the “block” approach to think again the original process in key of policy indications. In fact these latter can suggest to consider two or more stages inside a production process as an unique block, as in the text stated.

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