

## Three-sided matchings and separable preferences

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## Three-Sided Matchings and Separable Preferences by Somdeb Lahiri Institute of Petroleum Management, PD Petroleum University, Raisan, Gandhinagar-382007, India Email: somdeb.lahiri@yahoo.co.in

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## <u>Abstract</u>

In this paper we provide sufficient conditions for the existence stable matchings for three-sided systems.

**Introduction**: The two-sided matching model of Gale and Shapley (1962) can be interpreted as one where a non-empty finite set of firms need to employ a non-empty finite set of workers. Further, each firm can employ at most one worker and each worker can be employed by at most one firm. Each worker has preferences over the set of firms and each firm has preferences over the set of workers. An assignment of workers to firms is said to be stable if there does not exist a firm and a worker who prefer each other to the ones they are associated with in the assignment. Gale and Shapley (1962) proved that every two-sided matching problem admits at least one stable matching.

In this paper we extend the above model by including a non-empty finite set of techniques. A technique can be likened to a machine that is owned by a technologist who is neither a firm nor a worker, and which the firm and worker together use for production. Further each technologist owns exactly one technique. Each firm has preferences over the set of ordered pairs of workers and techniques, each worker has preferences over the set of ordered pairs of firms and techniques and each technologist has preferences over ordered pairs of firms and workers. Such models [see Alkan (1988)] are called three-sided systems. A matching in a three-sided system consists of disjoint triplets, each triplet comprising a firm, a worker and a technologist. A stable matching for a three-sided system is a matching which does not admit a triplet whose members are better off together than at their current designations. Alkan (1988) provided an example of a three-sided system that does not admit a stable matching. Danilov (2003) established the existence of a stable matching for lexicographic three-sided systems.

The preference of a firm is separable if its preference over workers is independent of the technique and its preference over techniques is independent of the worker. The preference of a worker is separable if its preference over firms is independent of the technique and its preference over techniques is independent of the firm. A three-sided system is said to be separable if preferences of all firms and workers are separable. Alternatively we assume that the preferences of the workers are lexicographic, with firms enjoying priority over techniques. If in addition the preferences of the firms are lexicographic, with workers enjoying priority over techniques, then the system is called lexicographic. In this paper we show that if a three-sided system is lexicographic

In this paper we show that if a three-sided system is lexicographic for workers and satisfies a property called *Technical Specialization* then there exists a stable matching. Technical Specialization says: given two distinct firm-worker pairs, the technique that is best for the firm in one pair is different from the technique that is best for the firm in the other. Note that the discrimination property is strictly stronger than the weak discrimination property that we discussed earlier. We also provide an example of a three-sided system with preferences of workers being both lexicographic as well as separable, that does not admit a stable matching. In this example the preferences of the firms are neither lexicographic nor separable.

Neither technical specialization nor the proof of theorem that establishes the existence of a stable matching when technical specialization is satisfied by a three-sided system, takes cognizance of the preferences of the technologists. In a way, the stable matching that is obtained may have resulted by 'coercing' the technologists. While this may make the technical specialization an unpalatable assumption, it is worth remembering, that a stable matching for a three-sided system, does not require that every side of the system play an active role in determining its viability. Alternatively one may assume that the three-sided system is strongly separable i.e. separable for both firms and workers and lexicographic for workers. In such a scenario we need to assume that the preferences of firms and technologists over workers are in "agreement" (i.e. given a firm, a technologists ranks the workers in the same way that the firm does) to show that a three-sided system admits a stable matching. Agreement over workers in a strongly separable environment implies some kind of a hierarchy where the worker cares only about the firm and forms the bottom layer, whereas the technologist's preferences over the workers "echoes" the preferences of the firm it is engaged with. Following the tradition of Gale and Shapley (1962), we model our analysis in terms of a firm employing at most one worker. By present day reckoning, a firm employing at most one worker is usually a small road-side shop, rather than an industrial unit. Hence, it might appear as if our analysis has little if no relevance to the more common real world situations. However, it may well be a reasonable starting point for the cooperative theory of multi-sided systems. Roth and Sotomayor (1988) contain an elaborate discussion of matching models, where firms may employ more than one worker. It turns out in their analysis, that the cooperative theory for such firms is almost identical to the cooperative theory arising out of the Gale and Shapley (1962) framework. This occurs, since each firm can be replicated as often as the number of workers it can employ, with each replica having the same preferences over workers as the original firm. Further, the

preferences of the workers between replicas of two different firms should be exactly the same as her preferences between the originals. On the other hand, the non-cooperative theory where each firm employs more than one worker is considerably different from the non-cooperative theory where firms may employ at most one. It is noteworthy that the cooperative theory for many-to-many two-sided matching models does not permit the same replication argument. This has been shown in Lahiri (2006).

The analysis reported in this paper, attempts at extending results pertaining to the existence of stable matchings in a labor market, by introducing technology as an essential determinant of the results that we obtain. Since our paper, is concerned with the cooperative theory of three-sided systems, the model that we use of a firm employing at most one worker, continues to provide valuable insights concerning the existence of stable matchings in labor markets.

**The Model**: Let W be a non-empty finite set denoting the set of workers, F a non-empty finite set denoting the set of firms and T a non-empty finite set denoting the set of techniques. We assume for the sake of simplicity that the |T| cardinality of T is equal to the number of firms (|F|) which in turn is equal to the number of workers (|W|).

Each w  $\in$  W has preference over F×T defined by a linear order (i.e. anti-symmetric, reflexive, complete and transitive binary relation)  $\geq_w$  whose asymmetric part is denoted  $>_w$ . Each f  $\in$  F has preference over W×T defined by a linear order  $\geq_f$  whose asymmetric part is denoted  $>_f$ . Each t  $\in$  T has preference over F×W defined by a linear order  $\geq_t$  whose asymmetric part is denoted  $>_t$ .

A three-sided system is given by the array  $[\{\geq_f : f \in F\}, \{\geq_w : w \in W\}, \{\geq_t : t \in T\}].$ 

A job-matching is a one-to-one function m from F to W. A technique matching is a one-to-one function n from F to T.

Since F,T and W all have the same cardinality, every job-matching and every technique matching is of necessity a bijection. A pair (m,n) where m is a job-matching and n is a technique matching is called a matching (for the three-sided system).

A matching (m,n) is said to be **stable** if there does not exist  $f \in F$ , w  $\in$  W and t  $\in$  T such that: (w,t) ><sub>f</sub> (m(f),n(f)), (f,t) ><sub>w</sub> (m<sup>-1</sup>(w), n(m<sup>-1</sup>(w))) and (f,w) ><sub>t</sub> (m(n<sup>-1</sup>(t), n<sup>-1</sup>(t)).

A three-sided system is said to be **separable for workers** if for all  $w \in W$  there exists linear orders  $P_w$  on F and  $Q_w$  on T such that for all (f,t), (f',t')  $\in F \times T$ : (f,t)  $\geq_w$  (f',t) if and only if  $fP_wf'$  and (f,t)  $\geq_w$  (f,t') if and only if  $tQ_wt'$ 

A three-sided system is said to be **separable for firms** if for all  $f \in F$  there exists linear orders  $P_f$  on W and  $Q_f$  on T such that for all  $(w,t), (w',t') \in W \times T$ :  $(w,t) \ge_f (w',t)$  if and only if  $wP_fw'$  and  $(w,t) \ge_f (w,t')$  if and only if  $tQ_ft'$ .

A three-sided system is said to be **separable** if it is separable for <u>both</u> firms and workers.

A three-sided system is said to be **lexicographic for workers** if for all  $w \in W$  there exists linear orders  $P_w$  on F such that for all  $f, f' \in F$  with  $f \neq f'$  and  $t, t' \in T$ :  $fP_wf'$  implies  $(f,t) >_w (f',t')$ .

A three-sided system is said to be **lexicographic for firms** if for all  $f \in F$  there exists linear orders  $P_f$  on W such that for all  $w,w' \in W$  with  $w \neq w'$  and  $t,t' \in T$ :  $wP_fw'$  implies  $(w,t) >_f (w',t')$ .

A three-sided system is said to be **lexicographic** if it is both lexicographic for workers as well as for firms.

A three-sided system is said to be **strongly separable** if it is separable and in addition lexicographic for workers. Danilov (2003) proved that if a three-sided system is lexicographic, then it admits a stable matching. Boros, Gurvich, Jaslar and Krasner (2004) showed that if preferences are cyclic (i.e. workers care only about firms, firms care only about techniques and technologists care only about workers) and if there are exactly three agents on each side of a three-sided system, then a stable matching exists. Subsequently, Eriksson, Sjostrand and Strmilng (2006) extended the same result to the case where there are four agents on each side of a three-sided system.

**Existence of Stable Matchings**: A three-sided system is said to satisfy **Technical Specialization** (TS) if there exists a function  $\beta:F \times W \rightarrow T$  such that (a) for all  $w, w_1 \in W$  and  $f, f_1 \in F$  with  $w \neq w_1$  and  $f \neq f_1$ :  $\beta(f, w) \neq \beta(f_1, w_1)$ ; (b) for all  $w \in W$ ,  $f \in F$  and  $t \in T$ :  $(w, \beta(f, w)) \ge_f (w, t)$ .

**Theorem 1**: Suppose a three-sided system that is lexicographic for workers satisfies TS. Then there exists a stable matching.

Proof: Suppose preferences are lexicographic for workers and the system satisfies TC.

Hence for all  $w \in W$  there exists linear orders  $P_w$  on F such that for all  $f, f' \in F$  with  $f \neq f'$  and  $t, t' \in T$ :  $fP_w f'$  implies  $(f,t) >_w (f',t')$ .

For  $f \in F$  let  $P_f$  be the linear order on W such that for all w, w'  $\in W$ : w $P_f$ w' if and only if  $(w, \beta(f, w)) \ge_f (w', \beta(f, w'))$ .

Consider the two-sided matching problem where the preference of a firm f is given by  $P_f$ , and the preference of a worker w is given by  $P_w$ .

As in Gale and Shapley (1962) we get a stable job-matching m, i.e. for all  $w \in W$  and  $f \in F$ : either m(f)P<sub>f</sub>w or m<sup>-1</sup>(w)P<sub>w</sub>f.

The technique-matching n is defined as follows:

For all  $f \in F:n(f) = \beta(f,m(f))$ .

By TS, n is well defined.

Suppose the matching (m,n) is not stable. Thus, there exists  $w \in W$ ,  $f \in F$  and  $t \in T$  such that:  $(f,t) >_w (m^{-1}(w),n(m^{-1}(w)))$ ,  $(w,t) >_f (m(f), n(f))$  and  $(f,w) >_t ((n^{-1}(t),m(n^{-1}(t)))$ . Let  $m^{-1}(w) = f_0$ , and  $n^{-1}(t) = f_1$ . Since the preferences of workers are lexicographic (with firms receiving priority over techniques),  $(f,t) >_w (m^{-1}(w),n(m^{-1}(w)))$ implies  $fP_w f_0$ . However since m is stable,  $fP_w f_0$  implies  $m(f)P_f w$ . Thus  $(m(f), n(f)) = (m(f), \beta(f,m(f))) \ge_f (w, \beta(f,w))$ . Clearly  $(w,\beta(f,w)) \ge_f (w,t)$ . Hence  $(m(f), \beta(f,m(f))) \ge_f (w, t)$ , contrary to our assumption. Thus (m,n) is stable. Q.E.D.

**Note**: The above proof is not valid if instead of assuming that preferences are lexicographic for workers, we assume that they are separable for them. The conflict arises since TC defines a best technique according to the preferences of the firms and not that of the workers.

The following example shows that if a three-sided system is merely lexicographic for workers then the existence of a stable matching is not guaranteed.

<u>Example 1</u>: Let W = { $w_1, w_2$ }, F = { $f_1, f_2$ }, T = { $t_1, t_2$ }.

Assume that the system is lexicographic for workers with both  $w_1$  and  $w_2$  preferring  $t_1$  to  $t_2$  for any given firm f. Suppose that both  $w_1$  and  $w_2$  prefer  $f_1$  to  $f_2$ .

Suppose  $f_1$  prefers  $(w_2,t_1)$  to  $(w_1,t_1)$  to  $(w_1,t_2)$  to  $(w_2,t_2)$  and  $f_2$  prefers  $(w_1,t_1)$  to  $(w_2,t_1)$  to  $(w_2,t_2)$  to  $(w_1,t_2)$ .

Suppose that  $t_1$  prefers  $(f_2, w_1)$  to  $(f_1, w_2)$  to  $(f_2, w_2)$  to  $(f_1, w_1)$  and  $t_2$  prefers  $(f_1, w_1)$  to  $(f_1, w_2)$ .

Let us consider the following four matchings:

- (1) { $(f_1, w_1, t_1), (f_2, w_2, t_2)$ };
- (2) { $(f_1, w_1, t_2), (f_2, w_2, t_1)$ };
- (3) { $(f_2, w_1, t_1), (f_1, w_2, t_2)$ };
- $(4) \quad \{(f_2, w_1, t_2), (f_1, w_2, t_1)\}.$

Matching (1) is blocked by  $(f_2, w_2, t_1)$  since  $w_2$  prefers  $(f_2,t_1)$  to  $(f_2,t_2)$ ,  $f_2$  prefers  $(w_2, t_1)$  to  $(w_2, t_2)$  and  $t_1$  prefers  $(f_2,w_2)$  to  $(f_1,w_1)$ .

Matching (2) is blocked by  $(f_1, w_2, t_1)$  since  $w_2$  prefers  $(f_1, t_1)$  to  $(f_2, t_1)$ ,  $f_1$  prefers  $(w_2, t_1)$  to  $(w_1, t_2)$  and  $t_1$  prefers  $(f_1, w_2)$  to  $(f_2, w_2)$ . Matching (3) is blocked by  $(f_1, w_1, t_2)$  since  $w_1$  prefers  $(f_1, t_2)$  to  $(f_2, t_2)$ ,  $f_1$  prefers  $(w_1, t_2)$  to  $(w_2, t_2)$  and  $t_2$  prefers  $(f_1, w_1)$  to  $(f_1, w_2)$ . Matching (4) is blocked by  $(f_2, w_1, t_1)$  since  $w_1$  prefers  $(f_2, t_1)$  to  $(f_2, t_2)$ ,  $f_2$  prefers  $(w_1, t_1)$  to  $(w_1, t_2)$  and  $t_1$  prefers  $(f_2, w_1)$  to  $(f_1, w_2)$ . Hence none of the four matchings are stable. Further,  $\beta(f_1, w_2) = \beta(f_2, w_1) = t_1$ . This contradicts TS.

In Example 1 the preferences of workers are separable. Hence this example is an instance of separability for workers (alone) not being sufficient for the existence of a stable matching.

It is worth noting that TS is not necessary for the existence of a stable matching for a three-sided system, as the following example reveals.

Example 2: Let W = {w<sub>1</sub>,w<sub>2</sub>,w<sub>3</sub>}, F= {f<sub>1</sub>,f<sub>2</sub>,f<sub>3</sub>} and T = {t<sub>1</sub>,t<sub>2</sub>,t<sub>3</sub>}. Suppose that for each w∈ W there exists a linear order P<sub>w</sub> on F satisfying f<sub>1</sub>P<sub>w</sub>f<sub>2</sub>P<sub>w</sub>f<sub>3</sub> and for each f∈ F there exists a linear order P<sub>f</sub> on W satisfying w<sub>1</sub>P<sub>f</sub>w<sub>2</sub>P<sub>f</sub>w<sub>3</sub>. Suppose for each w∈ W there exists a linear order Q<sub>w</sub> on T and for each f∈ F there exists a linear order Q<sub>f</sub> on T. Suppose t<sub>1</sub>Q<sub>a</sub> t<sub>2</sub> Q<sub>a</sub> t<sub>3</sub> for a ∈ {f<sub>1</sub>, w<sub>1</sub>,w<sub>2</sub>} and t<sub>3</sub>Q<sub>a</sub> t<sub>2</sub> Q<sub>a</sub> t<sub>1</sub> for a  $\in$  {w<sub>3</sub>, f<sub>2</sub>,f<sub>3</sub>}. Further suppose that for all w,w'∈ W, f,f' ∈ F and t,t'∈ T with w≠w', f≠f' and t≠t': (a) (w,t) ><sub>f</sub> (w',t') if and only if wP<sub>f</sub>w'; (b) (w,t) ><sub>f</sub> (w,t') if and only if tQ<sub>f</sub>t'; (c) (f,t) ><sub>w</sub> (f',t') if and only if fP<sub>w</sub>f'; (d) (f,t) ><sub>w</sub> (f,t') if and only if tQ<sub>w</sub>t'. In addition suppose that for all t∈ T, f'∈ F, w'∈ W and i∈ {1,2,3}: (f<sub>i</sub>,w<sub>i</sub>) ≥<sub>t</sub> (f',w') if and only if t = t<sub>i</sub>. Towards a contradiction suppose that this system satisfies TS

Towards a contradiction suppose that this system satisfies TS. Then there exists a function  $\beta:F \times W \rightarrow T$  such that (a) for all  $w,w' \in W$  and  $f,f' \in F$  with  $w \neq w'$  and  $f \neq f':\beta(f,w) \neq \beta(f',w')$ ; (b) for all  $w \in W$  and  $f \in F$ :  $[(w,\beta(f,w)) \ge_f (w,t)$  for all  $t \in T]$ . Thus,  $\beta(f_1,w_1) = t_1$ and  $\beta(f_3,w_3) = t_3 = \beta(f_2,w_2)$ . Thus this system does not satisfy TS. However, the matching with the associated triplets being  $(w_i, f_i, t_i)$  for i = 1, 2, 3 is indeed a stable matching.

A three-sided system [ $\{\geq_f : f \in F\}$ ,  $\{\geq_w : w \in W\}$ ,  $\{\geq_t : t \in T\}$ ] is said to satisfy **Agreement over Workers** if for  $f \in F$ ,  $t \in T$  and  $w' \in W$ : (w,t) ><sub>f</sub> (w', t) implies (f,w) ><sub>t</sub> (f, w').

**Theorem 2**: Suppose a three-sided system is strongly separable (i.e. separable for both firms and workers and lexicographic for workers) and satisfies Agreement over Workers. Then there exists a stable matching.

Proof: Suppose that for all  $w \in W$ , there exists linear orders  $P_w$  on F and  $Q_w$  on T such that: (a) for all  $f, f' \in F$  with  $f \neq f'$  and  $t, t' \in T$ :  $fP_wf'$  implies  $(f,t) >_w (f',t')$ ; (b) for all  $f \in F$  and  $t,t' \in T$  with  $t \neq t'$ :  $tQ_wt'$  implies  $(f,t) >_w (f,t')$ .

Suppose in addition that for all  $f \in F$ , there exists a linear order  $P_f$ on W and  $Q_f$  on T such that for all  $w,w' \in F$  with  $w \neq w'$  and  $t,t' \in T$ with  $t \neq t'$ :  $wP_fw'$  implies  $(w,t) >_f (w',t)$  and  $tP_ft'$  implies  $(w,t) >_f (w,t')$ .

Consider the two-sided matching model based on F and W where for each  $f \in F$  and  $w \in W$ , preferences are given by  $P_f$  and  $P_w$ respectively. As in Gale and Shapley (1962), we get a jobmatching m that is stable, i.e. for all  $w \in W$  and  $f \in F$ : either m(f) $P_f w$ or m<sup>-1</sup>(w) $P_w f$ .

For  $t \in T$ , let  $P_t$  be a linear order on F such that for all  $f, f \in F$  with  $f \neq f$ :  $fP_tf$  if and only if  $(f, m(f)) >_t (f', m(f'))$ .

Consider the two-sided matching model based on F and T where for each  $f \in F$  and  $t \in T$ , preferences are given by  $Q_f$  and  $P_t$ respectively. As in Gale and Shapley (1962), we get a techniquematching n such that for all  $t \in T$  and  $f \in F$ : either  $n(f)Q_f t$  or  $n^{-1}(t)P_t f$ . Towards a contradiction suppose that the matching (m,n) is not stable. Thus, there exists  $w \in W$ ,  $f \in F$  and  $t \in T$  such that:  $(f,t) >_w (m^{-1}(w), n(m^{-1}(w)))$ ,  $(w,t) >_f (m(f), n(f))$  and  $(f,w) >_t (n^{-1}(t), m(n^{-1}(t)))$ . Since the preferences of workers are lexicographic with firms receiving priority over techniques, it must be either (a)  $f = m^{-1}(w)$  and  $tQ_w n(m^{-1}(w))$  or (b)  $fP_w m^{-1}(w)$ .

Suppose  $f = m^{-1}(w)$ .

Thus,  $tQ_w n(m^{-1}(w))$ .

Since preferences of firms are separable we must have  $tQ_fn(f)$ .  $tQ_fn(f)$  and the stability of the matching n implies  $(n^{-1}(t), m(n^{-1}(t)))$ 

 $>_{t} (f,m(f)).$ 

Thus,  $(f, w) >_t (f, m(f))$ .

This contradicts w = m(f).

Hence suppose  $fP_wm^{-1}(w)$ . By the stability of the matching m, we must have  $m(f)P_fw$ .

Since preferences of firms are separable given  $(w,t) >_f (m(f), n(f))$ , the fact that we have  $m(f)P_f w$  implies  $tQ_f n(f)$ .

 $tQ_fn(f)$  and the stability of the matching n implies  $(n^{-1}(t), m(n^{-1}(t))) >_t (f,m(f)).$ 

Thus,  $(f, w) >_t (f, m(f))$ .

Since the three-sided system is assumed to satisfy agreement over workers and the preferences of firms are separable,  $(f, w) >_t (f, m(f))$  implies wP<sub>f</sub>m(f), contradicting m(f)P<sub>f</sub>w as obtained earlier. Thus (m,n) is stable. Q.E.D.

In example 1 the preferences of the workers are lexicographic (with firms getting priority over technologists), but the preferences of the firms are not separable. Thus although the three-sided system satisfies agreement over workers, it does not admit a stable matching.

In the following example preferences are strongly separable but the system does not satisfy agreement over workers and does not admit a stable matching.

Example 3: Let  $W = \{w_1, w_2\}, F = \{f_1, f_2\}, T = \{t_1, t_2\}.$ 

Assume that the system is separable and lexicographic for workers (with firms receiving priority over technologists). Suppose that for any given firm both workers prefer  $t_2$  to  $t_1$  and that both workers prefer  $f_1$  to  $f_2$ .

Suppose the preferences of the firms are also lexicographic (although not in the sense that we have defined in this paper), with technologists receiving priority over workers. Suppose both firms prefer  $t_2$  to  $t_1$  and for any given technique prefer  $w_2$  to  $w_1$ .

Suppose  $t_1$  prefers  $(f_1, w_2)$  to  $(f_1, w_1)$ .

Suppose  $t_2$  prefers  $(f_2, w_2)$  to  $(f_1, w_1)$  and  $(f_1, w_1)$  to  $(f_2, w_1)$  to  $(f_1, w_2)$ .

Let us consider the following four matchings:

(1) { $(f_1, w_1, t_1), (f_2, w_2, t_2)$ };

- (2) { $(f_1, w_1, t_2), (f_2, w_2, t_1)$ };
- (3) { $(f_2, w_1, t_1), (f_1, w_2, t_2)$ };
- $(4) \quad \{(f_2, w_1, t_2), (f_1, w_2, t_1)\}.$

Matching (1) is blocked by  $(f_1, w_2, t_1)$  since  $w_2$  prefers  $(f_1,t_1)$  to  $(f_2,t_2)$ ,  $f_1$  prefers  $(w_2, t_1)$  to  $(w_1, t_1)$  and  $t_1$  prefers  $(f_1,w_2)$  to  $(f_1,w_1)$ . Matching (2) is blocked by  $(f_2, w_2,t_2)$  since  $w_2$  prefers  $(f_2,t_2)$  to  $(f_2,t_1)$ ,  $f_2$  prefers  $(w_2,t_2)$  to  $(w_2,t_1)$  and  $t_2$  prefers  $(f_2,w_2)$  to  $(f_1,w_1)$ . Matching (3) is blocked by  $(f_2,w_1,t_2)$  since  $w_1$  prefers  $(f_2,t_2)$  to  $(f_2,t_1)$ ,  $f_2$  prefers  $(w_1,t_2)$  to  $(w_2,t_1)$  and  $t_2$  prefers  $(f_2,w_1)$  to  $(f_1,w_2)$ . Matching (4) is blocked by  $(f_1,w_1,t_2)$  since  $w_1$  prefers  $(f_1,t_2)$  to  $(f_2,t_2)$ ,  $f_1$  prefers  $(w_1,t_2)$  to  $(w_2,t_1)$  and  $t_2$  prefers  $(f_1,w_1)$  to  $(f_2,w_1)$ . Hence none of the four matchings are stable.

Note that given  $t_2$ ,  $f_1$  prefers  $w_2$  to  $w_1$ , whereas given  $f_1$ ,  $t_2$  prefers  $w_1$  to  $w_2$ .

Hence the system does not satisfy agreement over workers.

It is instructive to note that in example 3, although the preferences of the workers and firms are both lexicographic (although not in the sense in which it is defined here) with workers giving priority to firms over techniques, a stable matching does not exist, since firms accord priority to techniques over workers. The reciprocation of priority between firms and workers that was assumed by Danilov (2003) is absent in example 3.

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