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# Recent Evidence on International Stock Markets Overreaction

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## Abstract

Investors are told to be overreacting when their sentiment drives the price of a certain security up (down) enough to make it the biggest winners (loser), in most cases considering this overreaction period as long as 3 or 5 years. This paper studies the overreaction hypothesis in market indices. Using end of month data from December 1970 to December 2018 from 49 Morgan Stanley Capital International Indices we studied the overreaction hypothesis on Market Indices for 3- and 5-years' investment periods. Instead of Cumulative Average Returns the returns were computed as Holding Period Returns to avoid the upward bias. We found strong return reversals for 3-year investment periods, which were statistically significant at a 5% significant level. However, the returns might be weaker depending on the time period we consider. When implemented only in developed markets there is still evidence which supports the overreaction hypothesis, although the excess returns are economically weaker. Evidence for the overreaction hypothesis was also found when 5-year investment periods were considered. Not only did losers outperform winners, but they were also less risky than winners. Regardless of the market, investment period and/or time-period considered, losers' portfolio beta was always smaller than the winners' portfolio beta. Notwithstanding these results, the overreaction strategy is sensitive to the time periods considered which highlights the possibility that the overreaction strategy success it's not time stationary.

Keywords: Market indices, overreaction hypothesis, winner-losers' reversals

JEL Codes: G10, G14, G15, G

## Introduction

*“We have far too many ways to interpret past events for our own good”*, Nassim Nicholas Taleb

Whether is routine, when someone wants to purchase a new device, to book a restaurant, to buy a new car there is a high chance that people will rely in the past and/or their past experiences to decide. The world of finance is no exception to this matter. It is not unusual to see people deciding how to invest their money based on the historical performance of financial securities and see them pick what they think is a “good” investment. In fact, financial firms are obliged to present the following disclaimer on Packaged Retail Investment and Insurance-Based Products’ (PRIIPs) Key Investor Information document<sup>1</sup>: *“The scenarios presented are an estimate of future performance based on evidence from the past on how the value of this investment varies, and are not an exact indicator. What you get will vary depending on how the market performs and how long you keep the investment/product”*. Such practice shows how the past is deeply rooted in people’s decisions and mindset, but also how the financial industry still relies on historical data. Using historical data in our decision-making processes, especially in finance might be a usual thing to do but was believed to be useless as Eugene Fama pointed out. According to its famous theory, the Efficient Market Hypothesis (EMH), prices reflect all available information in the market and any form of abnormal returns, alpha, was deemed as impossible. Comprised by three forms of efficiency, the weak form, semi-strong and strong form, the weakest form held that future prices could not be predicted by analyzing historical prices, and any form of abnormal returns, alpha, could not be achieved with investment strategies built upon historical data. (De Bondt and Thaler, 1985) studied the EMH in the US Equity Markets and found unpredictable results. Not only did losers, securities with extreme negative past returns, outperformed winners, securities with extreme positive past returns, but according to the Capital Asset Pricing Model (CAPM) the later were also less risky. If the weakest form of the EMH holds, it is impossible for an investor to create profitable investment strategies using historical data. The only way for an investor to get higher returns is through an higher risk exposure. (De

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<sup>1</sup> As stated on Annex V of the Commission Delegated Regulation (EU) 2017/653

Bondt and Thaler, 1985) seemed to have found not only an investment strategy that would yield excess returns using historical data, but also that contradicted the EMH (Fama and MacBeth, 1973). The reason for such returns was said to be Market overreaction. By ranking firms' stocks based on their past 3 to 5 years returns the authors provided enough time for investors to formulate their expectations regarding a certain company and become too optimistic or pessimistic about that company. Assuming that this optimistic (pessimist) mindset drove the price of a certain stock up (down) enough to make it the biggest loser (winner) over a period of 3 to 5 years, investors were expected to be overreacting to something. Albeit exhaustively studied in Equity Markets, especially the US Equity Markets, the phenomenon of overreaction applied to Market Indices still lacks some proper answers. (Richards, 1997) used data from 16 Country Indices and found evidence for return reversals. More surprisingly, risk was not an explanation for this phenomenon, given the fact that loser indices were not riskier than winner indices. While the study had some limitations namely the number of countries included in the sample, it was important to spark the debate about national stock market indices overreaction. Therefore, this work intends to find a proper answer to the following question "Do Market Indices overreact?". For such it will be used end of month data from December 1970 to December 2018 from 49 Morgan Stanley Capital International Indices. The Total Returns Country Indices will be used which include the reinvested gross dividends in US dollars. The software used was the 14.1 version of Stata. In the 1<sup>st</sup> chapter it will be presented a literature review about the topic of return reversals, especially the 1<sup>st</sup> findings for return reversals in the US market followed by further research on market overreaction for other markets other than the American and country indices. In the 2<sup>nd</sup> chapter we present the Data used for this study along with the methodology adopted to study our hypothesis. Both Excess returns and risk-adjusted returns were used in order to test the hypothesis. While the 1<sup>st</sup> allow us to see how the indices compare with their benchmark, the MSCI World Index, the 2<sup>nd</sup> allow us to study if the return reversals are due to overreaction, or as a result of risk. In the 3<sup>rd</sup> chapter we present and discuss our results for excess returns either for 3- and 5-year investment periods and distinguishing between developed and emerging markets. In the 4<sup>th</sup> chapter we present and discuss the results for risk-adjusted returns also for 3- and 5-year periods and both for developed and emerging markets.

Finally, on the last chapter we present our main findings and suggest further research on the overreaction hypothesis for market indices.

## **1. Literature Review**

(De Bondt and Thaler, 1985) found evidence that not only loser portfolios outperformed the market by roughly 19.6%, between 1926-1982, but that the Cumulative Average Return (CAR) difference between losers and winners was 24.6% and statistically significant. More stunning, was the fact that not only the losing stocks in the past 36 months outperformed the winners in the subsequent 36 months by 25%, but they were also less risky. (De Bondt and Thaler, 1987) concluded as well that the stock returns of winners and losers show reversal patterns which are consistent with the overreaction hypothesis in the United States (US) market found in 1985. Once again, losers were not riskier than winners since their CAPM-betas were lower in the performance period. (Howe, 1986) found similar evidence for short-term periods as the winner stocks in the past 52 weeks underperformed the market by 30% in the subsequent 52 weeks. Losers' stock prices declined immediately after the portfolio formation period and were then followed by a period of above-average returns. (Richards, 1997) studied the return reversals hypothesis for Market Indices and found supporting evidence when a 3-year ranking period was considered. While Risk did not seem to be an explanation for this reversal, with losers' indices being less risky, reversals were stronger in smaller countries. (Malin and Bornholt, 2013) also studied the return reversals hypothesis for national stock market indices, finding evidence for reversals in the long-term for both developed and emerging markets. Furthermore, the cross-sectional late stage contrarian strategy seemed to produce significant profits when applied separately to developed and emerging markets. (Gharaibeh, 2015) found evidence for return reversals in emerging markets. While losers seem to have a significant alpha, winners' alpha it's not significant. Losers' abnormal returns seem to be the driver of the contrarian strategy's abnormal returns. (Balvers, Wu and Gilliland, 2000) rejected the absence of mean reversion at the 1% and 5% significance level, confirming the occurrence of mean reversion among stock indexes. (Chan, 1988) concluded that the contrarian strategy would yield abnormal returns, though economically non-significant. Still, the investor realizes excess-market returns which is likely to be a compensation for the associated risk of this strategy and not as a result of overreaction. (Zarowin, 1989, 1990) found evidence of return reversals, although the

firms' size discrepancies not investor overreaction seemed to be the cause of such reversals. Likewise, losers outperformed winners by a considerable difference in January which confirmed the January effect. (Chopra, Lakonishok and Ritter, 1992) also addressed the possibility of firms' size and risk leading to stock returns reversals' phenomenon instead of market overreaction. After adjusting for size, the extreme losers still outperformed the extreme winners by 9.7% per year. However, the authors were able to conclude that the overreaction effect is not homogeneous, and its magnitude is size dependent. Meanwhile, (Kryzanowski and Zhang, 1992) found statistically significant continuation behaviors for CAR's, Sharpe and Jensen measures when one or two year test periods were considered in the Canadian stock market. (Jegadeesh and Titman, 1993) also found evidence that supports the profitability of momentum strategy in the US, which consists in buying past stock winners and selling past losers based on their past 6-month returns. (Rouwenhorst, 1998) also found supporting evidence for short-term momentum of stock prices, with return continuation lasting on average one year after the portfolio formation date. On average, an internationally diversified portfolio of past winners outperformed the loser's portfolio by about 1% per month. (Fama and French, 1996) assessed the characteristics of return reversals with their three-factor model, capturing reversals of long-term returns as documented by (De Bondt and Thaler, 1985). However, they found evidence that portfolios which were formed based on size and Book-to-Market Equity do not uncover dimensions of risk and expected return beyond those required. (Fama, 1998) obtained similar results. When value-weighted returns were used, the reversals shrunk and became statistically unreliable, suggesting that this phenomenon is limited to small size firms. (Clare and Thomas, 1995) found similar evidence for the UK stock market. Losers tended to be small and the limited overreaction effects verified were probably a result of the losers' firm size. (Kato, 1990) found a reversal size effect for the Japanese stock market. On average, small firm's stocks are riskier than large firms and as a result, the former experience higher mean returns. (Iihara, Kato and Tokunaga, 2004) also studied the Japanese stock market, but after adjusting for firms' characteristics, industries and risk, the 1-month return reversal was still significant. Investors' overreaction seemed to be the cause of the 1-month return reversal in Japan. (Lehmann B.N., 1990) found similar evidence that supported the short-term market overreaction. In this case return reversals were verified for one week interval in the in the US. (Lobe and

Rieks, 2011) found evidence for short-term overreaction in the German stock market, with reaction to price shocks being asymmetric. Furthermore, abnormal returns after price decreases are larger than those after price increases. (wt Leung and li, 1998) studied the overreaction hypothesis in South Korean stock markets finding statistically significant reversals for 3- and 5-year periods. Henceforth, the reversal can last as long as five years as previously seen in the U.S. Market. (Lerskullawat and Ungphakorn, 2018) found evidence for the overreaction hypothesis in Thailand. This overreaction lasts, on average, 12 months for losers and up to 36 months for the contrarian portfolio. When the value-weighted criteria was used the overreaction hypothesis would still hold, suggesting large stocks overreacted more than small stocks. (da Costa, 1994) reached statistically significant results for the overreaction hypothesis in the Brazilian Market. After adjusting for risk, it didn't seem to be the cause for overreaction effect. (Kang, Liu and Ni, 2002) found statistically significant short-term contrarian strategy profits, and intermediate-term momentum profits in Chinese equity markets. (Blackburn and Cakici, 2017) also found evidence for short-term price momentum up to 12 months and long-term price reversals for 3 and 5 years in the US Market. More interesting was the fact that in the 1993-2014 period North America, Japan, and Asia seemed to have return reversals while Europe did not have return reversals. (Balvers and Wu, 2006) found evidence for both the contrarian strategy and the momentum strategy. A trading strategy that was based on the combined promise for momentum and mean reversion in 18 national stock market indices produced significant excess returns. (Conrad and Kaul, 1998) found similar evidence as the contrarian strategy and momentum strategy coexisted for different periods. On average, momentum strategies usually net positive and statistically significant profits for medium horizons. Furthermore, the only period where contrarian strategy is successful in the long-term is the 1926-1947 period which indicates the overreaction might not be time-stationary. (Chen and Sauer, 1997) also addressed the time-stationarity of the market overreaction hypothesis. Aside from the firm size, return measures were said to be the drivers of the contrarian strategy profitability. (O' Keeffe and Gallagher, 2017) concluded that holding periods of 24 or 30 months generate the highest abnormal returns for all rank periods, consistent with the relatively poor performance of the contrarian investment strategy in year 3. However, the profitability of the contrarian strategy is not statistically significant in periods of market turbulence.

(Conrad and Kaul, 1993) studied the impact of returns and concluded that when Buy-and-Hold (BH) performance measures were used, all non-January returns of long-term contrarian strategies were eliminated. (Dissanaïke, 1994) focused on this issue as well, using data from the FT100 Index, and concluded that estimates of portfolio performance can be sensitive to the measures used for the test period and rank-period returns. Furthermore, according to the author the arithmetic method does not accurately measure the returns earned by an investor so it should not be used. (Dissanaïke, 1997) did some further research on the market overreaction hypothesis sensitivity to returns measures finding supporting evidence for the overreaction hypothesis in the UK stock market. After adjusting for risk, differential risk did not seem to be a possible explanation. (Alves and Duque, 1996) concluded that loser firms would outperform winners in Portuguese market when the geometric methodology was used, but the results were not statistically significant. However, if the arithmetic methodology was used winners would outperform losers. (Loughran and Ritter, 1996) concluded that the use of CAR's was not the cause for (De Bondt and Thaler, 1985) results. However, the losers with share prices below the \$5 threshold have the highest subsequent buy-and-hold returns, which occur mainly in January. (Baytas and Cakici, 1999) did not find supporting evidence for the overreaction hypothesis in the US. Nevertheless, low-price portfolios consistently outperformed the market, unlike high-price portfolios. (Gong, Liu and Liu, 2015) concluded that annual seasonality leads to an overestimation of the intermediate past momentum, when the same calendar month one year is included in the intermediate past horizon. After excluding the prior 2 and 12 months from the construction of the two momentum horizons, there is no market in which the intermediate past momentum profits are significantly larger. (Dahlquist and Broussard, 2000) concluded that losers and contrarian portfolios generate statistically non-significant results. The overreaction in the stock market only occurs when market players overreact to good news and drive a stock's price too high. (Brailsford, 1992) found similar evidence for a "partial" return reversal phenomenon in the Australian market, as portfolios composed of winners had a negative CAR, yet losers did not have a return reversal as expected. (Gaunt, 2002) also tested the overreaction hypothesis in the Australian stock market but found evidence of return reversal for both the rank period loser and winner portfolios and positive abnormal returns for the



contrarian portfolio. Nevertheless, when the BH measures were used these results would get close to zero.

## 2. Data and methodology

The data used in this study will be the MSCI Total Return Indices' prices in US Dollars, which include the reinvested gross dividends, assuming the perspective of an American investor. The data collected represents 49 National Stock Indices, as well as the World Index. The time period considered is December 1970 to December 2018, end of month data for the majority of the indices. From the 49 market indices, 24 Indices are developed markets and 25 are classified as emerging markets. While the majority of the developed markets has data available since December 1970, we only have data available for the majority of emerging markets from December 1987 onwards as can be seen in Table I. As for the benchmark, or "Market Return", the MSCI World Total Return Index in US dollars (World Index) was used as a proxy. The biggest advantage of using MSCI Indices, which are composed by Large capitalization companies and frequently traded stocks is that it is unlikely to incur in the bid-ask spread bias as referred by (Richards, 1997). As for the risk-free rate, we have to bear in mind that the monthly risk-free rate for the US is only available from 1991 onwards. In order to have data for the whole period, we had to collect data regarding the 3-month risk-free rate from the US Yield Curve, and afterwards calculate the effective monthly rate. Such approach was done by (Dissanaike, 1997) as way to bypass the monthly data restriction.

*Table I. MSCI Indices Annual Returns*

Country	Mean	SD	Period	Country	Mean	SD	Period
Argentina (E)	30.03	84.33	1987- 2018	Jordan (E)	5	25.98	1987-2018
Australia (D)	12.28	25.73	1970-2018	Malaysia (E)	13.11	37.76	1987-2018
Austria (D)	12.87	37.56	1970-2018	Mexico (E)	21.87	40.96	1987-2018
Belgium (D)	14.24	27.6	1970-2018	Morocco (E)	10.82	24.73	1994-2018
Brazil (E)	21.15	51.78	1998-2018	Netherlands (D)	14.1	20.86	1970-2018
Canada (D)	10.91	21.84	1970-2018	New Zealand (D)	9.78	25.95	1987-2018
Chile (E)	18.72	36.9	1987-2018	Norway (D)	16.52	43.12	1970-2018
China (E)	7.74	39.03	1992-2018	Pakistan (E)	15.31	48.82	1992-2018

Colombia (E)	18.25	44.83	1992-2018	Peru (E)	20.73	38.23	1992-2018
Czech Republic (E)	13.2	31.36	1994-2018	Philippines (E)	15.6	42.1	1987-2018
Denmark (D)	16.36	28.07	1970-2018	Poland (E)	36.19	150.04	1992-2018
Egypt (E)	22.21	55.13	1994-2018	Portugal (D)	5.45	27.25	1987-2018
Finland (D)	15.59	44.02	1987-2018	Russia (E)	29.65	67.05	1998-2018
France (D)	13.04	27.13	1970-2018	Singapore (D)	17.56	44.61	1970-2018
Germany (D)	13.28	28.74	1970-2018	South Africa (E)	13.22	30.43	1992-2018
Greece (E)	8.08	45.68	1987-2018	South Korea (D)	15.66	45.64	1987-2018
Hong Kong (D)	21.21	43.78	1970-2018	Spain (D)	12.27	30.55	1970-2018
Hungary (E)	18.55	42.96	1994-2018	Sri Lanka (E)	13.05	49.01	1992-2018
India (E)	15.66	40.18	1992-2018	Sweden (D)	16.94	28.66	1970-2018
Indonesia (E)	25.51	65.8	1987-2018	Switzerland (D)	13.55	22.98	1970-2018
Ireland (D)	8.17	27.4	1987-2018	Taiwan (E)	13.38	40.67	1987-2018
Israel (D)	8.03	27.76	1992-2018	Thailand (E)	18.5	48.34	1987-2018
Italy (D)	9.88	34.21	1970-2018	Turkey (E)	37.37	122.56	1987-2018
Japan (D)	13.25	31.74	1970-2018	United Kingdom (D)	12.87	27.23	1970-2018
				United States (D)	11.52	17.37	1970-2018

The annual returns are expressed in percentage. (D) stands for Developed Markets, while (E) stands for Emerging Markets.

The average annual return is 15.41%, and the highest average annual return is approximately 36.19% in Poland. Meanwhile, the annual average return on Developed Markets is 13.43%, lower than the annual average return of 18.48% in Emerging Markets. Nevertheless, this higher performance bears higher risk. The standard deviation of the annual returns in Developed markets is around 31.4% while in Emerging Markets it's 59.06%. Figure 1 shows us the evolution of a hypothetical investment of \$10,000 in both markets, from December 1987 through December 2018, compounding the monthly average returns in either market. According to our expectations, the value at the end of the period would be higher for emerging markets. While an investment of \$10,000 in developed markets would mean a final value of \$57,331, that same investment in emerging markets would mean a final value of \$100,540.

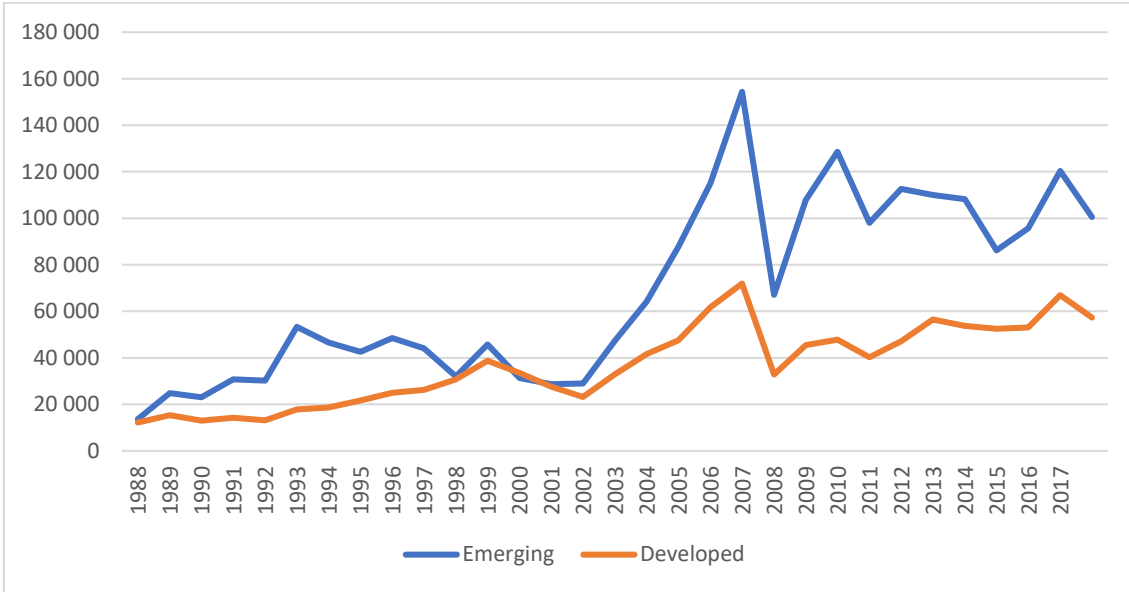


Figure 1. Growth of hypothetical \$10,000 by market

### 2.1. Methodology for Excess Returns

Every 3 and 5 years the Indices' holding periods returns (HPR) were calculated using Equation (1) below:

$$HPR_{i,t} = \frac{Index Price_{i,t}}{Index Price_{i,t-k}} - 1 \quad (1)$$

Where  $HPR_{i,t}$  represents the holding period return of index  $i$  at year  $t$   $Index Price_{i,t}$  stands for the Index Price in USD dollars of Index  $i$  at year  $t$ , and  $Index Price_{i,t-k}$  stands for the Index Price in USD dollars of Index  $i$  3, or 5 years, before year  $t$ . Despite using Market Indices data, there is still a benchmark, in this case that benchmark is the MSCI World Index. For simplicity we will call the excess market return as "Excess Return" and it will represent the difference between the Market Index  $i$  HPR and the World Index HPR. All in all, the Excess Returns (ER) were obtained using Equation (2) below:

$$ER_{i,t} = HPR_{i,t} - WIR_t \quad (2)$$

where  $ER_{i,t}$  is Excess Return of Index  $i$  at year  $t$ ,  $HPR_{i,t}$  is the HPR of Index  $i$  at year  $t$ ;  $WIR_t$  represents the HPR of the World Index at year  $t$ . The indices were then ranked as losers or indices based on their 3- or 5-years excess returns using the quartiles criteria in

what's known as the ranking period. In other words, the Indices that had the lowest ER, an ER that belongs in the 1<sup>st</sup> quartile of the excess returns' distribution were classified as Losers. Afterwards, a portfolio solely composed of losers was created. Whereas the Indices with the highest ER in the ranking period, which belong in the ranking period 4<sup>th</sup> quartile distribution, were classified as Winners and a portfolio only composed of winners was created. The Excess Returns of both portfolios, and also of the contrarian portfolio (Difference between losers' excess returns and winners' excess returns) was then calculated in the subsequent 3 or 5 years, respectively, which is called the test period. Portfolios had an equal weighting scheme, hereafter their excess returns were calculated according to equation (3):

$$ER_{p,t} = \frac{\sum_1^n ER_{i,t}}{n} \quad (3)$$

$ER_{p,t}$  is the Excess Return of the respective Portfolio at year t;  $ER_{i,t}$  is the Excess Return of Index i at year t, while  $n$  stands for the number of Indices that were included in Portfolio p at the ranking year. Since we used non-overlapping periods this allowed us to repeat this process 15 times for 3-year periods, with the first ranking taking place at December 1973, and the respective first test period ending at December 1976. With 5-year periods and also with non-overlapping data, we were able to repeat this process 8 times, with the first ranking taking place at December 1975 and the respective first test period ending at December 1980. Additionally, we considered the case where 5-year periods would be ranked for the first time in 1978, which would include data from 2016, 2017 and 2018 to see if that would have an impact in our results. Unlike what was done by (De Bondt and Thaler, 1985), we used buy-and-hold measures. First, BH returns translate into lower transactions costs and are less exposed to infrequent trading related bias (Dissanaike, 1997). Second, cumulating single-period returns over long-periods could lead to upward biases (Conrad and Kaul, 1993). Although predominantly studied for 3-year periods, there is also evidence for overreaction for 5-year periods both in the US and South Korean Markets as stated by (De Bondt and Thaler, 1985) and (wt Leung and li, 1998) respectively. Henceforth, we thought reasonable to study both 3- and 5-year periods. According to the overreaction hypothesis losers' excess return will be greater than zero ( $ER_{L,t} > 0$ ), while winners should have negative excess returns ( $ER_{W,t} < 0$ ).

This implies that the contrarian portfolio, also called contrarian strategy, should deliver even greater excess returns than losers' excess returns ( $ER_{L-W,t} > 0$ ).

## 2.2. Methodology for Risk-Adjusted Returns

In order to test if the return reversals are a result of overreaction or the risk-reward of losers' indices, we had to calculate the monthly risk-adjusted returns of the winners and losers. After ranking the indices and creating a portfolio of winners, losers and the contrarian portfolio as explained in Section 2.1., the portfolio's monthly returns will be computed in the subsequent 36 months, in the case of 3-year periods, or 60 months in the case of 5-year periods. Afterwards, following the CAPM methodology regressions (4), (5) and (6) will be run for the test periods:

$$R_{L,t} - R_{f,t} = \alpha_{L,t} + \beta_{L,t}(R_{m,t} - R_{f,t}) + e_t \quad (4)$$

$$R_{W,t} - R_{f,t} = \alpha_{W,t} + \beta_{W,t}(R_{m,t} - R_{f,t}) + e_t \quad (5)$$

$$R_{L,t} - R_{W,t} = \alpha_{L-W,t} + \beta_{L-W,t}(R_{m,t} - R_{f,t}) + e_t \quad (6)$$

$R_{L,t}$  and  $R_{W,t}$  are the monthly returns of the losers and winners' portfolios respectively for month  $t$ ;  $R_{L,t} - R_{W,t}$  is the monthly return of the contrarian portfolio for month  $t$ ;  $R_{f,t}$  is the monthly risk-free rate for month  $t$ ;  $R_{m,t}$  is the monthly return of the MSCI World Total Return Index for month  $t$ ;  $\alpha_L$ ,  $\alpha_W$  and  $\alpha_{L-W}$  are the constants of the regression. If the weak form of the EMH holds the alphas should equal zero, since investors can't be able to use historical data to create profitable investment strategies. In other words, an investor that uses the contrarian strategy shouldn't be able to systematically get abnormal returns. However, if the overreaction hypothesis holds an investor that uses the contrarian strategy will be able to systematically have abnormal returns. Thus,  $\alpha_L > 0$ ,  $\alpha_W < 0$  and as a consequence  $\alpha_{L-W} > 0$ .  $\beta_{L,t}$  and  $\beta_{W,t}$  are the betas of the losers and winners' portfolios, respectively, for month  $t$ ; while  $\beta_{L-W,t}$  represents the contrarian portfolio beta. If losers are less risky than winners, when we run regression (6) the contrarian portfolio's beta should be, on average, smaller than zero ( $\beta_{L-W,t} > 0$ ).

### 3. Excess Returns

#### 3.1.3-year periods

On Table II we can see the effectiveness of the contrarian strategy during each test period 1, 2 and 3 years after the ranking year. In 10 out of 15 test periods losers' 3-year excess returns are higher than the winners' excess returns. Moreover, we can also highlight two things. First, losers outperformed winners in almost every test period till the late 90's, excluding the first test period (1974-1976). Considering the most recent test periods, 1998 onwards, losers only outperformed winners in 3 out of 7 test periods. Still, the in the 2013-2015 test periods both portfolios had a negative excess return. Second, both portfolios seem to build their excess return till the end of the test period. This is clearer when we look at the 1983-1985 and 1995-1997 test periods.

Table II. Contrarian Strategy success

Test Period	Losers			Winners		
	Year 1	Year 2	Year 3	Year 1	Year 2	Year 3
1974-1976	-7.66	-2.96	-17.00	-9.84	-13.84	-10.63
1977-1979	-13.65	-2.16	40.14	9.05	14.39	12.52
1980-1982	3.39	21.06	8.89	-0.08	-8.45	-36.16
1983-1985	4.07	10.27	75.75	16.38	-10.42	-20.74
1986-1988	-18.93	-32.2	-29.16	8.81	-33.26	-43.30
1989-1991	34.12	52.02	38.28	-2.3	-4.4	-5.33
1992-1994	-1.22	26.32	35.53	4.47	51.74	20.12
1995-1997	-13.82	-6.91	20.47	-11.52	-18.41	-61.89
1998-2000	-28.88	-4.43	-39.50	-13.48	-17.74	-22.16
2001-2003	23.55	65.87	131.11	-0.86	1.16	10.11
2004-2006	6.81	18.88	43.56	30.61	86.15	113.19
2007-2009	14.77	4.69	14.94	22.61	-4.62	19.64
2010-2012	-6.53	-22.82	-28.67	15.8	1.33	4.52
2013-2015	-9.11	-23.95	-31.34	-23.98	-24.58	-36.04
2016-2018	12.19	24.55	17.42	-6.98	-8.67	-21.12

On Figure 2 we get to see how an investment of \$10,000 in both portfolios would behave. Compounding the monthly returns of both portfolios we see that both portfolios' value is quite similar until 1983, the first year of one of the most successful test periods for losers. Nevertheless, there would be some drawdowns in 1987, 1998, 2000, 2008 and 2011 for both portfolios which had more impact in the losers' portfolios. All these years represent financial crisis. For instance, in 1998 losers' portfolio was especially affected by the Asian financial crisis since 6 of the loser indices were South Korea, Indonesia, Philippines, Singapore, Malaysia and Thailand. Also, the 2008 drawdown can be explained in part by financial crisis of 2007-2008, especially when we consider that the US Index was a loser index in the 2007-2009 test period.

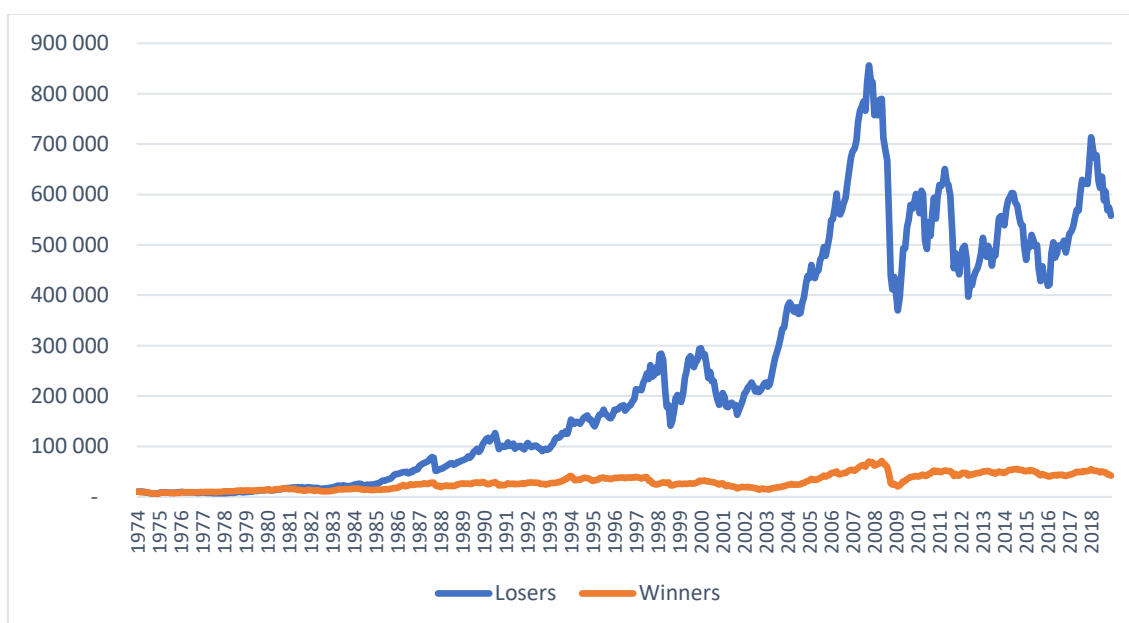


Figure 2. Growth of hypothetical \$10,000

Table III presents the Excess returns for 3-year periods for Losers, winners and the contrarian portfolio. The contrarian portfolio yields, on average, an excess return of 23.85% and statistically significant at a 5% significance level (t-stat = 1.84). Furthermore, while losers provide a 3-year excess return of almost 19%, winners only underperform the market by roughly 5 percentage points, which might indicate some asymmetry in returns reversal. In the first subperiod we have observations from the years 1970-1997 and the second subperiod has observations from 1998 till 2018. By doing this, not only do we have two different subperiods with a similar number of test periods (8 in the 1<sup>st</sup> one and 7 in the 2<sup>nd</sup> one), but we can also distinguish between the most successful and

the least successful subperiod for the overreaction hypothesis. In the first subperiod, contrarian portfolio's excess return is close to 40%, and statistically significant at a 5% significance level (t-stat = 3.21). It should be interesting to note that while with the whole time period we can observe asymmetric return reversals, in the 1<sup>st</sup> subperiod the return reversals are quite similar, although losers' excess returns are higher.

*Table III. Excess Returns (3-y Ranking)*

Period	Portfolio	1 Year	2 Years	3 Years
1970-2018	Losers	0.06	8.55	18.70
		(-0.01)	(1.22)	(1.58*)
	Winners	2.58	0.69	-5.16
		(0.67)	(0.09)	(-0.49)
	Contrarian	-2.64	7.86	23.85
		(-0.53)	(0.92)	(1.84**)
1970-1997	Losers	-1.71	8.18	21.61
		(-0.29)	(0.91)	(1.81**)
	Winners	1.87	-2.83	-18.18
		(0.55)	(-0.31)	(-1.83**)
	Contrarian	-3.58	11.01	39.79
		(-0.51)	(1.20)	(3.21**)
1998-2018	Losers	1.82	8.97	15.36
		(0.27)	(0.76)	(0.68)
	Winners	3.39	4.72	9.72
		(0.45)	(0.34)	(0.51)
	Contrarian	-1.56	4.25	5.64
		(-0.20)	(0.27)	(0.25)

Excess Returns are expressed in percentage. T-statistic is in parenthesis. The symbols \*, and \*\*, indicate the results that are statistically significant for a 10% and 5% significance level and considering a one-tailed test.

The results in the 2<sup>nd</sup> subperiod are considerably different than the ones in the 1<sup>st</sup> subperiod. The contrarian portfolio has, on average, an excess return of 5.64% and statistically non-significant (t-stat = 0.68). This contrast between the 1<sup>st</sup> and the 2<sup>nd</sup>



subperiod excess returns for the contrarian portfolio are mainly due by the winners' performance. While losers still outperform the world index, winners also outperform the world index in this period. The overreaction hypothesis seems to hold in the 1<sup>st</sup> subperiod with statistically significant results, while for the 2<sup>nd</sup> subperiod there isn't evidence confirming the overreaction hypothesis. Table IV presents the excess returns if we invest exclusively in developed markets and using 3-year periods for ranking and test periods. Considering the whole time period, 1970-2018, the contrarian portfolio provides strong and statistically significant results at a 5% significance level 3 years after the ranking period with an excess return of 19.72% (t-stat = 2.14). Although strong and statistically significant, the contrarian portfolio' excess return is slightly less than the one observed when all the indices are considered. This is mainly due to the lower excess returns that losers have in developed markets. Again, losers and winners' excess returns seem to be asymmetrical. In the 1<sup>st</sup> subperiod, 1970-1997, the contrarian portfolio provides, on average, an excess return of 36.04% which is statistically significant at a 5% significance level (t-stat = 3.21). Besides that, both the winners and loser's portfolio excess returns are statistically significant at 10% significance level in the 1<sup>st</sup> subperiod. Such results don't differ much from the ones when all the indices were considered, but they are smaller.

*Table IV. Excess Returns in Developed Markets (3-y ranking)*

Period	Portfolio	1 Year	2 Years	3 Years
1970-2018	Losers	-0.16	7.94	13.72
		(-0.05)	(1.33)	(1.72*)
	Winners	2.37	-3.31	-5.99
		(0.86)	(-0.60)	(-0.77)
	Contrarian	-2.53	11.25	19.72
		(-0.58)	(1.63*)	(2.14**)
1970-1997	Losers	-1.52	7.82	20.96
		(-0.26)	(0.93)	(1.75*)
	Winners	2.95	-3.66	-15.08
		(0.96)	(-0.48)	(-1.73*)
	Contrarian	-4.47	11.48	36.04

		(-0.63)	(1.24)	(3.21**)
1998-2018	Losers	1.39	8.08	5.45
		(0.47)	(0.88)	(0.53)
	Winners	1.70	-2.90	4.39
		(0.34)	(-0.33)	(0.34)
	Contrarian	-0.31	10.98	1.07
		(0.98)	(0.98)	(0.09)

Excess Returns are expressed in percentage. T-statistic is in parenthesis. The symbols \*, and \*\*, indicate the results that are statistically significant for a 10% and 5% significance level considering a one-tailed test.

In the 2<sup>nd</sup> subperiod, 1988-2018, the results are considerably different than the ones we had with the 1<sup>st</sup> subperiod. As observed with the whole sample, we observe the same trend when we invest solely in developed markets. The contrarian portfolio excess returns 3 years after the ranking are close to zero. Again, both losers and winners have positive excess returns. While the results seem to confirm the Overreaction Hypothesis in developed markets for the 1<sup>st</sup> subperiod, with strong and statistically significant results, the overreaction hypothesis doesn't seem to hold in the 2<sup>nd</sup> subperiod. For a proper comparison between developed and emerging markets, we framed the time period between 1987 and 2017 since data for emerging markets was only available from December 1987 onwards. Afterwards we applied the contrarian strategy separately to developed and emerging markets. This procedure was only performed for 3-year periods. Using 5-year periods would translate in too few observations. The first ranking took place in December 1990, which allowed us to repeat this process 9 times with the last test period ending in 2017. As can be seen on Table V, the contrarian portfolio 3-year excess return is, on average, -17.08% in developed markets unlike what would be expected under the overreaction hypothesis. The results don't seem to confirm the overreaction hypothesis in developed markets for this time period.

*Table V. Excess Returns by Market (3-y ranking)*

Market	Portfolio	1 Year	2 Years	3 Years
Developed	Losers	-1.70	-4.04	-3.18
		(-0.30)	(-0.46)	(-0.38)
	Winners	5.23	10.26	13.89
		(1.88*)	(1.34)	(0.99)
	Contrarian	-6.93	-14.31	-17.08
		(-1.35)	(-1.35)	(-1.02)
Emerging	Losers	6.40	15.78	34.97
		(0.61)	(0.76)	(0.95)
	Winners	0.25	4.06	22.02
		(0.03)	(0.25)	(0.76)
	Contrarian	6.15	11.72	12.95
		(1.33)	(1.46*)	(0.80)

Excess Returns are expressed in percentage. T-statistic is in parenthesis. The symbols \*, and \*\*, indicate the results that are statistically significant for a 10% and 5% significance level, considering a one-tailed test.

As for the emerging markets, the contrarian portfolios' excess return is, on average, 12,95% though statistically non-significant (t-stat = 0.80). Also, while there seems to exist overreaction for losers, but the excess returns are not statistically significant, winners also have positive excess returns. Such findings don't seem to confirm the Overreaction hypothesis for emerging markets. If anything, there seems to be overreaction for losers' indices and as such the only viable strategy would be to invest in them. Additionally, the same strategy was applied to the time period 1988-2018 and the conclusions for emerging markets were different. The contrarian portfolio would yield, on average, an excess return of 37.31% 3 years after the ranking and also statistically significant at a 10% significance level (t-stat = 1.65). Such results seem to highlight the possibility that the overreaction hypothesis might not be time stationary as previously referred by (Chen and Sauer, 1997).

### 3.2.5-year periods

As explained before, some literature found evidence of overreaction up to 5 years after the ranking of losers and winners. In a scenario where the 1<sup>st</sup> ranking took place in 1975 then the data from 2016, 2017 and 2018 wouldn't be considered since the last test period takes place in 2011-2015. However, if the 1<sup>st</sup> ranking took place only in 1978, the last test period would take place in 2014-2018. So, for a matter of appropriateness we computed the results for both situations, when the 1<sup>st</sup> ranking takes place in 1975, and in a scenario where the 1<sup>st</sup> ranking takes place in 1978. Table VI presents the results for 5-year test periods.

*Table VI. Excess Returns (5-y ranking)*

Ranking 1 <sup>st</sup> year	Portfolio	1 Year	2 Years	3 Years	4 Years	5 Years
1975	Losers	3.25	10.64	15.95	26.34	52.63
		(0.59)	(1.07)	(0.86)	(1.02)	(1.25)
	Winners	0.25	-4.51	-11.78	-3.98	1.52
		(0.07)	(-0.52)	(-0.91)	(-0.22)	(0.07)
	Contrarian	2.99	15.15	27.73	30.22	51.11
		(0.51)	(1.42)	(1.52**)	(1.22)	(1.28)
1978	Losers	16.65	20.69	35.86	37.34	43.25
		(2.63**)	(1.93**)	(1.81*)	(1.84*)	(1.86*)
	Winners	-0.72	1.56	-6.39	0.38	-23.59
		(-0.11)	(0.11)	(-0.36)	(0.01)	(-1.00)
	Contrarian	17.37	19.13	42.24	36.96	66.84
		(2.31**)	(1.12)	(1.42)	(1.05)	(1.81*)

Excess Returns are expressed in percentage. T-statistic is in parenthesis. The symbols \*, and \*\*, indicate the results that are statistically significant for a 10% and 5% significance level considering a one-tailed test.

Assuming the 1<sup>st</sup> ranking takes place in 1975, the contrarian portfolio would yield, on average, a 5-year excess return of 51.11% but statistically non-significant (t-stat = 1.28). Meanwhile the 3-year excess returns would be statistically significant at a 10% significance level (t-stat = 1.52). While there seems to exist overreaction when we consider 5-year periods, the results don't seem to be statistically significant. Yet, if the

1<sup>st</sup> ranking takes place in 1978 not only excess returns are higher, but we also have statistically significant results. The contrarian portfolio's excess return would be, on average, 66.84% and statistically significant at a 10% significance level (t-stat = 1.81). Also, winners would have, on average, a 5-year excess return of -23.59% instead of 1.52%. Although considerably high these results express the high values demonstrated by some of the indices. For instance, in the 1999-2003 test period the contrarian portfolio's excess return was 84.73%, with 4 out the 11 losers indices yielding an excess return of 100% or higher during that test period.

*Table VII. Excess Returns in Developed Markets (5-y ranking)*

Ranking 1 <sup>st</sup> year	Portfolio	1 Year	2 Years	3 Years	4 Years	5 Years
1975	Losers	1.33 (0.30)	6.29 (0.90)	9.18 (0.88)	10.13 (0.60)	29.50 (1.42*)
	Winners	1.83 (0.47)	-2.89 (-0.47)	-6.26 (-0.70)	-0.11 (-0.01)	1.62 (0.10)
	Contrarian	-0.50 (-0.09)	9.18 (1.19)	15.44 (1.22)	10.24 (0.62)	27.89 (1.17)
1978	Losers	14.16 (2.24**)	17.50 (1.86*)	29.46 (1.47*)	24.95 (1.31)	37.07 (1.55*)
	Winners	-0.71 (-0.12)	-0.35 (-0.04)	-8.33 (-0.67)	-6.26 (-0.33)	-14.32 (-0.88)
	Contrarian	14.88 (1.80*)	17.85 (1.07)	37.79 (1.27)	31.21 (0.95)	51.39 (1.42*)

Excess Returns are expressed in percentage. T-statistic is in parenthesis. The symbols \*, and \*\*, indicate the results that are statistically significant, for a 10% and 5% significance level considering a one-tailed test.

At Table VII we can observe the excess returns for 5-year test periods on developed markets. When the 1<sup>st</sup> ranking takes place in 1975 the contrarian portfolio yields, on average, a 5-year excess return of 27.89% which is statistically non-significant (t-stat = 1.17). The contrarian portfolio excess returns are considerably smaller when compared with the whole sample 5-year excess return of 51.11% seen on Table VI, mainly due to losers' smaller excess returns. When the 1<sup>st</sup> ranking takes place in 1978 not only excess

returns are higher, as previously seen with the whole sample, but we have statistically significant results. The contrarian portfolio 5-year excess return is, on average, 51.39% instead of 27.89%, and statistically significant at a 10% significance level (t-stat = 1.42). As verified with 3-year excess returns, the 5-year excess returns of the contrarian portfolio in developed markets are smaller than the ones verified for the contrarian portfolio when we considered both developed and emerging markets. These results seem to confirm the overreaction hypothesis for 5-year periods. However, the results are only statistically significant when the 1<sup>st</sup> ranking takes place in 1978.

#### 4. Risk-adjusted Returns

##### 4.1.3-year periods

On Table VIII it is presented the monthly risk-adjusted returns of the 3-year test periods. As it was done for excess returns, we also took in consideration the results for the two subperiods. Losers' and winners' alphas signs are according to the overreaction hypothesis. The contrarian portfolio monthly alpha is around 0.408% and statistically significant at a 5% significance level (t-stat = 2.18). Risk doesn't seem to explain the reversals since the contrarian's beta is around -0.09 and statistically significant at a 10% significance level (t-stat = -1.37). In other words, losers are less risky than winners.

*Table VIII. Risk-Adjusted Returns (3-y ranking)*

Period	Portfolio	CAPM Model		N	R <sup>2</sup>
		$\alpha$	$\beta$		
1970-2018	Losers	0.153 (1.01)	1.009 (21.63**)	540	0.605
	Winners	-0.255 (1.83**)	1.099 (22.00**)	540	0.687
	Contrarian	0.408 (2.18**)	-0.09 (-1.37*)	540	0.008
1970-1997	Losers	0.206 (1.04)	0.967 (12.47)	288	0.594
	Winners	-0.581	0.99	288	0.594

		(-2.68**)	(17.36)		
	Contrarian	0.787	-0.026	288	0.001
		(3.00**)	(-0.28)		
1998-2018	Losers	0.038	1.06	252	0.613
		(0.16)	(18.84)		
	Winners	-0.022	1.197	252	0.774
		(-0.12)	(15.24)		
	Contrarian	0.06	-0.137	252	0.02
		(0.22)	(-1.47*)		

The regressions follow the methodology of equations (4), (5) and (6). When estimated the VCE(Robust) option was used in Stata, so that the standard-errors of the t-statistics would be obtained with the White-Huber Sandwich estimator to account for the possibility of heteroskedasticity in residuals' distribution.

In the 1<sup>st</sup> subperiod losers and winners' monthly alphas seem to support the overreaction hypothesis. The contrarian portfolio's alpha is almost 0.79%, and statistically significant at a 5% significance level (t-stat = 3.00). The contrarian portfolio's beta is still negative which means that losers are less risky than winners. In the 2<sup>nd</sup> subperiod the contrarian portfolio's alpha is still greater than zero, 0.06%, but substantially smaller than the one observed in the 1<sup>st</sup> subperiod and statistically non-significant (t-stat = 0.22). Despite being riskier in the 2<sup>nd</sup> subperiod, losers are still less risky than the winners' portfolio as the contrarian portfolio beta decreased to around -0.137, which is statistically significant at a 10% significance level. While there seems to exist overreaction, these results are only economically strong and statistically significant in the 1<sup>st</sup> subperiod. Considering only the developed markets, the risk-adjusted returns can be found on Table IX. When the contrarian strategy is applied only in developed markets the Overreaction hypothesis seems to hold as well. Contrarian portfolio's monthly alpha is, on average, 0.346% and statistically significant at 5% significance level (t-stat = 2.01), with losers and winners' alphas' signs according to the overreaction hypothesis. When compared with the whole sample, in Table VIII, we can observe that the monthly alpha of the contrarian portfolio is slightly smaller in developed markets. Losers are still less risky than winners as demonstrated by the contrarian portfolio beta of -0.122, which is statistically significant at a 5% significance level (t-stat = -1.97).

Table IX. Risk-Adjusted Returns in developed markets (3-y ranking)

Period	Portfolio	CAPM Model		N	R <sup>2</sup>
		$\alpha$	$\beta$		
1970-2018	Losers	0.161 (1.26)	1.019 (24.61**)	540	0.686
	Winners	-0.186 (-1.48*)	1.142 (26.57**)	540	0.744
	Contrarian	0.346 (2.01**)	-0.122 (-1.97**)	540	0.0167
1970-1997	Losers	0.188 (0.96)	0.962 (12.33**)	288	0.601
	Winners	-0.459 (-2.32**)	1.006 (19.15**)	288	0.654
	Contrarian	0.647 (2.48**)	-0.044 (-0.49)	288	0.002
1998-2018	Losers	0.055 (0.33)	1.085 (29.44**)	252	0.774
	Winners	-0.049 (-0.31)	1.274 (20.63**)	252	0.83
	Contrarian	0.104 (0.45)	-0.189 (-2.38**)	252	0.049

The regressions follow the methodology of equations (4), (5) and (6). When estimated the VCE(Robust) option was used in Stata, so that the standard-errors of the t-statistics would be obtained with the White-Huber Sandwich estimator to account for the possibility of heteroskedasticity in residuals' distribution.

In the 1<sup>st</sup> subperiod the contrarian portfolio's monthly alpha is, on average, 0.647% and statistically significant at a 5% significance level (t-stat = 2.48) though smaller than the whole sample's alpha of 0.787% seen on Table VII. Winners do seem to be the driver of the contrarian portfolios' monthly alpha given their average value of -0.459% and statistically significant at a 5% significance level (t-stat = 2.32). In the 2<sup>nd</sup> subperiod we observe the same phenomenon as we with the whole sample. Contrarian portfolio's



monthly alpha is positive, but substantially smaller, 0.104% instead of 0.647% verified in the 1<sup>st</sup> subperiod, and statistically non-significant (t-stat = 0.45). Winners are still riskier than losers in the 2<sup>nd</sup> subperiod as demonstrated by the contrarian portfolio's beta of -0.189 which is statistically significant at a 5% significance level (t-stat = -2.38). The results seem to support the overreaction hypothesis in developed markets. However, the monthly alphas are higher when the contrarian strategy is applied both to developed and emerging markets. Also, while it seems to exist some overreaction in the 2<sup>nd</sup> subperiod the monthly alphas are considerably smaller and statistically non-significant as observed with the whole sample. On Table XI we have the risk-adjusted returns when the contrarian strategy is applied separately to developed and emerging markets for the time-period 1987-2017. Unlike what would be expected under the overreaction hypothesis, the contrarian portfolio's monthly alpha is negative. On average, the monthly alpha of the contrarian portfolio is -0.114% contradicting the overreaction hypothesis. For the emerging markets the results seem to differ. As seen in developed markets, the losers' monthly alpha is negative, but winners' alpha is lower. If anything, investors seem to overreact more to winners in emerging markets. The results appear to display that investors react differently to winners on developed and emerging markets. While in developed markets winners have positive monthly alphas in the test period, in emerging markets winners' monthly alphas are negative.

*Table X. Risk-Adjusted Returns by Market (3-y ranking)*

Market	Portfolio	CAPM Model		N	R <sup>2</sup>
		$\alpha$	$\beta$		
Developed	Losers	-0.049	1.135	324	0.738
		(-0.31)	(25.98**)		
	Winners	0.064	1.21	324	0.818
		(0.49)	(25.06**)		
	Contrarian	-0.113	-0.075	324	0.008
		(-0.57)	(-1.08)		
Emerging	Losers	-0.043	1.013	324	0.382
		(-0.14)	(13.52**)		

Winners	-0.135 (-0.50)	1.088 (12.35**)	324	0.472
Contrarian	0.091 (0.29)	-0.076 (-0.94)	324	0.003

The regressions follow the methodology of equations (4), (5) and (6). When estimated the VCE(Robust) option was used in Stata, so that the standard-errors of the t-statistics would be obtained with the White-Huber Sandwich estimator to account for the possibility of heteroskedasticity in residuals' distribution.

#### 4.2.5-year periods

Table XI presents the monthly risk-adjusted returns when 5-year test periods are used instead of 3-year periods, assuming the 1<sup>st</sup> ranking took place in 1975. While excess returns were higher when the 1<sup>st</sup> ranking took place in 1978, for a matter of precaution the results used were the ones assuming that the 1<sup>st</sup> ranking took place in 1975. Also, bearing in mind that data for emerging markets indices was only available from December 1987 onwards, these indices were included for the 1<sup>st</sup> time in the 1995 ranking. Therefore, we could only apply this strategy to both markets in the in the 2<sup>nd</sup> subperiod as can be seen on Table XI.

*Table XI. Risk-Adjusted Returns (5-y ranking)*

Period	Portfolio	CAPM Model		N	R <sup>2</sup>
		$\alpha$	$\beta$		
1996-2015	Losers	0.169 (0.83)	1.017 (18.87**)	240	0.677
	Winners	-0.372 (-1.68**)	1.264 (19.76**)	240	0.739
	Contrarian	0.541 (2.11**)	-0.248 (-3.64**)	240	0.075

The regressions follow the methodology of equations (4), (5) and (6). When estimated the VCE(Robust) option was used in Stata, so that the standard-errors of the t-statistics would be obtained with the White-Huber Sandwich estimator to account for the possibility of heteroskedasticity in residuals' distribution.

Contrarian portfolio's monthly alpha is, on average, 0.541%, and statistically significant at a 5% significance level (t-stat = 2.11). More interesting, not only winners' monthly alpha is more than twice the one verified for losers, but they are also statistically

significant at 5% significance level (t-stat = -1.68). Also, winners appear to be riskier than losers. The contrarian portfolio's beta is, on average, -0.248 and statistically significant at a 5% significance level (t-stat = -3.64). The results seem to confirm the overreaction hypothesis when 5-y periods are used. Table XII presents the risk-adjusted returns of the contrarian strategy in developed markets for 5-year periods. The contrarian portfolio has on average, a monthly alpha of 0.154% which isn't statistically significant (t-stat = 0.92). Again, differences in risk don't seem to be the cause for this phenomenon. The contrarian beta is almost -0.17 and statistically significant at a 5% significance level (t-stat = -2.12).

*Table XII. Risk-Adjusted Returns in developed markets (5-y ranking)*

Period	Portfolio	CAPM Model		N	R <sup>2</sup>
		$\alpha$	$\beta$		
1970-2015	Losers	0.145 (1.13)	0.998 (16.03**)	480	0.681
	Winners	-0.009 (-0.06)	1.164 (28.27**)	480	0.752
	Contrarian	0.154 (0.92)	-0.166 (-2.12**)	480	0.034
1970-1995	Losers	0.106 (0.52)	0.935 (7.01**)	240	0.576
	Winners	-0.122 (-0.58)	0.976 (17.85**)	240	0.635
	Contrarian	0.228 (0.86)	-0.041 (-0.28)	240	0.002
1996-2015	Losers	0.118 (0.71)	1.052 (26.68**)	240	0.773
	Winners	-0.092 (-0.55)	1.326 (28.35**)	240	0.845
	Contrarian	0.21 (0.96)	-0.273 (-4.80**)	240	0.119

The regressions follow the methodology of equations (4), (5) and (6). When estimated the VCE(Robust) option was used in Stata, so that the standard-errors of the t-statistics would be obtained with the White-Huber Sandwich estimator to account for the possibility of heteroskedasticity in residuals' distribution.

In the 1<sup>st</sup> subperiod, losers and winners have an almost symmetrical alpha. On average, the contrarian portfolio's monthly alpha is around 0.228%, and statistically non-significant (t-stat = 0.86). Meanwhile, in the 2<sup>nd</sup> subperiod the contrarian portfolio would have, on average, a monthly alpha of 0.21% which is statistically non-significant (t-stat = 0.96). However, the losers' portfolio is considerably less risky than the winners' portfolio in the 2<sup>nd</sup> subperiod than in the 1<sup>st</sup> subperiod. As a matter of fact, the contrarian portfolio beta is around -0.27 and statistically significant at a 5% significance level (t-stat = -4.80). While there seems to exist overreaction in developed markets for 5-year periods, the results are statistically non-significant. Similar to 3-y periods, the alphas for developed markets are smaller than the ones verified with the whole sample. While the contrarian portfolios' monthly alpha is, on average, 0.21% in developed markets applying this strategy considering both markets we would have a monthly alpha of 0.541% and statistically significant at a 5% significance level as seen on Table XI.

## **Conclusions**

The aim of this paper was to answer the question: "Do Market Indices overreact?". The results confirm the overreaction hypothesis in national stock market indices for both 3- and 5-year periods. The contrarian strategy yields, on average, an excess return of 24%, 3 years after the ranking year. In the 1970-1997 period this excess return would be, on average, 40% and also statistically significant at a 5% significance level clearly confirming the overreaction hypothesis. However, in the 1998-2018 period the results don't seem to confirm the overreaction hypothesis. When applied uniquely to develop markets we got similar results. While in the 1970-1997 period the contrarian portfolio would have, on average, an excess return of 36.04% and statistically significant at a 5% significance level, this same strategy would have close to zero excess returns in the 1998-2018 period. Also, when applied solely in developed markets, the excess returns were smaller when compared with the whole sample returns. As such, there seems to exist a difference in overreaction between developed and emerging markets. We also found evidence for overreaction when 5-year periods were used. On average, the contrarian portfolio would provide an excess return of 51.11% or 66.84% depending on whether the

1<sup>st</sup> ranking took place in 1975 or 1978. Risk does not seem to be the cause for the overreaction. Losers were, on average, less risky than winners. In fact, the contrarian portfolio's beta was, on average, -0.248 during the 1996-2015 period when 5-y ranking periods were considered and statistically significant at a 5% significance level. Moreover, when applied solely to developed markets losers were still less risky whether for 3- or 5-year test periods. Once again, when emerging markets were considered for the ranking in the 1996-2015 time period the monthly alphas were higher. This clearly reflects the divergence in overreaction between developed and emerging markets. Last, the overreaction hypothesis does not seem to be time stationary. Notwithstanding these results and conclusions this study is limited by the fact that developed and emerging markets have unbalanced observations. Whilst data for the majority of developed markets indices was available since December 1970, the inception date for emerging markets data was December 1987. While losers and winners were ranked upon what we call the "quartile criteria" other authors also consider as losers and winners the indices whose past returns belong to the 1<sup>st</sup> and 2<sup>nd</sup> decile of the ranking period distribution. For future research it would be interesting to study if the results diverge, or not, when deciles are used instead of quartiles to rank losers and winners. Moreover, the concept of the average, 5<sup>th</sup> decile, portfolio should also be studied and how it compares with the extreme decile's portfolios. Another aspect that should be analyzed in further research should be the weighting scheme of the portfolios. As such, it should be analyzed if the weighting schemes have an impact on the overreaction hypothesis. For this matter there are two possibilities. The first one would consist in using a value-weight scheming, whereas the total market capitalization would be used to compute the weight of each Market Index. The second approach would consist in a double ranking procedure. After ranking the indices and labeling them as losers and winners, the losers and winners would be ranked separately, and their weights would be proportional to their ranking score. In other words, the losers (winners) weights would be equal to the ratio between a loser's (winners') ranking and the sum of all losers' (winners') rankings. For instance, in a scenario where we would have 10 losers the loser with ranking 10 would have a portfolio weight of 10/55.

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